

# Northern Middle Tennessee

(Cheatham, Davidson, Dickson, Houston, Humphreys, Montgomery, Robertson, Rutherford, Stewart, Sumner, Trousdale, Williamson, and Wilson Counties)



## In Demand Occupations to 2026

### Personal Skills and Abilities

- advanced skills required
- moderate skills required
- A artistic/creative ability required

Job Title	2016-2026 Average Annual Openings	2018 Median Salary	Personal Skills: Reading (English)	Math Skills	Service Orientation	Persuasion Skills	Science Skills	Computer Programming Skills	Repairing Skills	Artist/Creative Ability
<b>Doctoral or professional degree</b>										
Lawyers	230	\$100,504	●	○	●	●				A
Pharmacists	200	\$126,932	●	●	●	●	●			
<b>Master's degree</b>										
Education Administrators, Postsecondary	200	\$80,805	●	○	●	○	○			A
Educational, Guidance, School, and Vocational Counselors	195	\$50,719	●	○	●	●				A
<b>Bachelor's degree</b>										
General and Operations Managers	1,805	\$94,898	●	○	●	●	○			
Registered Nurses	1,300	\$62,708	●	○	●	●	○			
Accountants and Auditors	1,050	\$62,673	●	●	●	●				
Financial Managers	685	\$106,532	●	●	●	●				
Elementary School Teachers, Except Special Education	655	\$53,081	●	○	●	●	○			A
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	585	\$62,090	●	○	●	●				A
Management Analysts	510	\$74,052	●	●	●	●				
Market Research Analysts & Marketing Specialists	505	\$58,389	●	●	○	●	○	○		
Human Resources Specialists	495	\$52,347	●	○	●	○				A
Sales Managers	470	\$92,823	●	●	●	●				
Administrative Services Managers	425	\$83,685	●	○	●	●				
Medical and Health Services Managers	385	\$94,065	●	○	●	●	○			
Clergy	360	\$51,645	●	○	●	●				A
Software Developers, Applications	340	\$93,701	●	○	○	○	○	●		
Secondary School Teachers, Except Special and Career/Technical Education	335	\$52,662	●	○	●	●	○			A
Computer and Information Systems Managers	320	\$114,908	●	●	○	●		○		
Computer Systems Analysts	315	\$73,649	●	●	○	○	○	●		
Training and Development Specialists	305	\$54,985	●	○	●	●				A

✓ Jobs in Demand

✓ Positive Job Growth

✓ At least 190 expected annual job openings

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<b>Bachelor's degree continued</b>										
Construction Managers	290	\$75,785	●	●	●	●	○			
Civil Engineers	290	\$79,004	●	●	●	●	●	○	○	
Middle School Teachers, Except Special and Career/Technical Education	265	\$50,923	●	●	●	●				A
Loan Officers	245	\$57,337	●	●	●	○				
Chief Executives	225	\$129,320	●	●	●	●				A
Financial Analysts	220	\$71,205	●	●	○	○				
Paralegals and Legal Assistants	220	\$52,289	●		●	○				
Software Developers, Systems Software	210	\$94,063	●	●	○	○		○		
Graphic Designers	205	\$53,269	●	○	○	○				A
Compliance Officers	200	\$55,502	●	○	●	●				
Securities, Commodities, and Financial Services Sales Agents	195	\$55,516	●	●	●	●				
<b>Postsecondary non-degree award</b>										
Heavy and Tractor-Trailer Truck Drivers	2,150	\$45,491	●	○	○	○			○	
Licensed Practical and Licensed Vocational Nurses	650	\$43,136	●	○	●	●	○			
Automotive Service Technicians and Mechanics	610	\$38,331	●	○	●	○			●	
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	435	\$43,278	●	○	○	○	○		●	
Telecommunications Equipment Installers and Repairers, Except Line Installers	220	\$53,625	●	○	○	○	○	○	●	
Medical Records and Health Information Technicians	190	\$45,065	●	○	○	○				
<b>Some college, no degree</b>										
Bookkeeping, Accounting, and Auditing Clerks	1505	\$40,704	●	●	○	○				
Computer User Support Specialists	500	\$46,735	●	○	●	○	○	○	○	
<b>High school diploma or equivalent</b>										
First-Line Supervisors of Office and Administrative Support Workers	1,585	\$54,945	●	○	●	●				
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	880	\$50,106	●	○	●	●				

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<b>High school diploma or equivalent continued</b>										
Food Service Managers	625	\$47,773	●	○	●	●				
First-Line Supervisors of Production and Operating Workers	570	\$56,934	●	○	○	●			○	
Electricians	560	\$47,347	●	●	○	○	○		●	
Executive Secretaries and Executive Administrative Assistants	435	\$51,062	●	○	●	○				
First-Line Supervisors of Construction Trades and Extraction Workers	430	\$58,694	●	○	●	●	○		○	
First-Line Supervisors, Mechanics, Installers, Repairers	380	\$62,625	●	●	●	●			●	
Production, Planning, and Expediting Clerks	360	\$44,373	●	○	○	○				
Property, Real Estate, and Community Association Managers	355	\$51,824	●	○	●	●				
Carpenters	350	\$42,910	●	○	○	○			○	
Plumbers, Pipefitters, and Steamfitters	350	\$47,369	●	○	●	○			●	
First-Line Supervisors of Non-Retail Sales Workers	330	\$74,797	●	●	●	●				
Police and Sheriff's Patrol Officers	275	\$48,237	●	○	●	●				
Claims Adjusters, Examiners, and Investigators	260	\$53,976	●	●	●	○				
Medical Appliance Technicians	260	n/a	●	○	●	○			●	
Maintenance Workers, Machinery	245	\$61,116	●	○	○	○			●	
Operating Engineers and Other Construction Equipment Operators	240	\$37,842	○	○	○	○			○	
Advertising Sales Agents	225	\$42,097	●	○	●	●				A
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	215	n/a	●	○	●	●			○	

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<b>High school diploma or equivalent continued</b>										
Bus and Truck Mechanics and Diesel Engine Specialists	210	\$46,712	○	○	○	○			●	
Welders, Cutters, Solderers, and Brazers	190	\$39,689	●	○	○	○			○	
Machinists	190	\$41,353	●	○	○	○			○	

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For more information, please contact:  
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