Performance Report

Development Authority: Industrial Development Board of the City of Kingsport

Company: Eastman Chemical Company

Grant Number: 43648

Reporting Period: October 15, 2016 to October 15, 2017

Date: December 15, 2017

As a duly authorized representative of the Company, I hereby certify that each Job listed below complies with the definition provided in Articles I and III of this Agreement and that all information contained in this Performance Report is true and accurate. I further certify that the enclosed supporting documentation for each Job is sufficient to provide reasonable assurance that the information contained in this report is true and correct in all material respects.

October 15, 2017	Existing Company Employees	Baseline Company Employees	Net New Jobs
Eastman Chemical Company	**3,372**	**3,444**[1]	**(72)**

Eastman Chemical Company

By: Etta Lynn Clark

Title: Vice President, Global Public Affairs and Policy

[1] *The Baseline was established on October 15, 2013.*