EXHIBIT C

Baseline Report

Development Authority: Town of Ashland City
Company: A.O. Smith
Grant Number: Edison ID #55600
Date: Grant Date: 4/1/17 - 3/31/22

Unless the State agrees to an extension, this report must be submitted to the State no later than 60 days following the Effective Date of the Accountability Agreement among the State, the Development Authority and the Company.

Please attach back-up data for each Job existing within the Company as of the Start Date.

[insert date]: as of 7/1/2014	**Existing Employees**
[Company] A.O. Smith	249
State Industries	1,172
Lochinvar	479
Total In-Scope Companies	1,900

I hereby certify that each Job listed above complies with the definition provided in Article II and Section 3.1 of the Accountability Agreement and that all information contained in this Baseline Report is true and accurate. I understand that the information provided in this Baseline Report will be used to determine the number of Net New Jobs.

A.O. Smith Corporation

By: [signature]
Title: Director of Operations
Date: 8-30-18