



Partnering for the Future:

TDOT's Evolving Project Delivery Model

The Challenges With the Old Way

- **On-call *only* model** = multiple consultants, multiple contracts, multiple disciplines
- Historically **underutilized**
- Sub-optimized **efficiency**



Fewer TDOT staff = the need to work more efficiently.

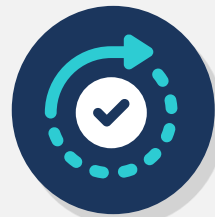
What's Changing



TDOT
increasing
use of GEC
contracts



Multiple
GECs *will be*
advertised
soon



Still some
on-call work,
but *overall*
volume shifting

We will still be using existing on-calls.

Bundled Work = Better Outcomes

Predictability
for consultants



Efficiency for TDOT



Cohesive team delivery.



***GEC/Turnkey offers one point of contact ...
Managing multiple consultants under one project.***

Partnership = Opportunity

- Consultants are encouraged to form strong, **discipline-aligned teaming arrangements**
- **Complementary** capabilities
- Ability to deliver a **portfolio, not just a project**



There are ample opportunities for strategic, collaborative partnerships.

What's Not Changing



TDOT *still*
advertising
plenty of
work



We *remain*
committed to
consultant
partnership



Opportunities
remain broad

The CAP was released June 5th – new PowerBI format

The New Structure

3 Broad GECs
(\$200M pot)



Discipline-Specific GECs:
6 Structures & **4** MEI/CEI
(\$100M pot & \$150M pot)



13 GEC-Related Advertisements

Designed for best-in-class expertise

Anticipated Schedule

GEC	ADVERTISEMENT RELEASE
Broad	~ July
CEI/MEI	~ August
Structures	~ September

Key FAQs for Consultants

1. Is TDOT reducing the amount of work available to consultants?

No. The overall volume of work is not decreasing. The structure of how the work is advertised and delivered is changing, not the quantity of projects. TDOT expects a continued increase in project demand.

2. Why is TDOT shifting away from the traditional on-call model?

The on-call model created inefficiencies for both sides:

- Too many individual pursuits
- Fragmented resourcing
- Slower delivery

The new GEC-centric approach creates clearer bundles, more predictable workloads, and more efficient oversight.

3. Will there still be on-call contracts and how will this affect the existing on-calls?

Yes, but fewer. Some on-call advertisements will still be released during this transition period. All existing on-calls will be fully utilized and run their full terms. However, the long-term trajectory is toward GEC-based, discipline-specific portfolio delivery. New opportunities will increasingly fall under the GEC structure, and consultants should expect the number of on-calls to diminish over time. We are right sizing our on-call agreements.

Key FAQs for Consultants

4. How many GEC opportunities will be available?

Approximately 13 GEC-related advertisements:

- 3 Broad GECs - \$200M pot
 - End of June/beginning of July
- 4 MEI/CEI GECs - \$150M pot
 - ~ August 2026
- 6 Structures GECs - \$100M pot
 - ~ September 2026

These will be five-year contracts with a four-year work order window. We expect them to be fully utilized over their terms.

5. Will anything be precluded from the broad GEC scope?

With the exception of CEI services, everything that TDOT does will be included in the broad GEC scope. It will also include all project delivery types.

6. How will the new GEC structure improve project delivery?

The new model:

- Pairs specialized teams with specialized project types
- Reduces repetitive meetings and administrative load
- Provides stronger continuity across multiple projects
- Improves schedule certainty and resource utilization
- Enables TDOT to streamline oversight and decision-making

Key FAQs for Consultants

7. What is an ideal team, and why is TDOT encouraging them?

Ideal teams are consultant groups that join together to offer a holistic, complementary set of capabilities across a portfolio of projects.

Consultants who assemble strong, cohesive teams aligned to disciplines will be more competitive and better able to deliver bundles of work. TDOT does not expect one prime to offer all the services; we are looking for a team approach to meet the department's needs.

8. How should consultants start preparing now?

- Begin team formation conversations early
- Consider which discipline(s) best align to your core experience
- Evaluate gaps and identify strong subconsultant partners
- Strengthen internal processes for managing project teams

9. How will selection be impacted by this new structure?

Selections will focus more on:

- Team cohesion and portfolio readiness
- Complementary capabilities
- Demonstrated experience handling similar projects
- Ability to scale resources across multiple projects
- Best-in-class performance within the discipline area
- Technical approach should address the prime's ability to manage the team and manage the program support

Key FAQs for Consultants

10. How will small firms fit into this new model?

Small firms remain essential. The GEC model encourages teaming, creating more consistent opportunities for specialized firms to become part of multi-project portfolios. This can mean more steady and predictable work, not less.

11. How will TDOT maintain transparency and fairness during the transition?

TDOT is committed to:

- Clear communication
- Standardized evaluation criteria
- Predictable procurement scheduling
- Opportunities for feedback and industry engagement

12. How will conflict of interest be handled?

Conflict of Interest for firms will be handled on an individual basis as is currently done by TDOT. If you perform design on a project, you will be conflicted out of performing the CEI. The PMC will be conflicted out of submitting on the three broad GECs as TDOT may be asking the PMC to oversee a number of work orders. However, they will be eligible to submit as a prime or sub on the other GECs, on-calls that are currently scheduled to be advertised, and any project specific advertisements where there is no PMC oversight anticipated.

Key FAQs for Consultants

13. Who will manage the GEC contracts?

Professional Services will be the owners of the GEC contracts. Project Management will manage the day-to-day for the broad GECs, coordinating with individual divisions and Professional Services to get the best team available for specific work orders. The Construction division and regional offices will manage the day-to-day for the CEI/MEI GECs, coordinating with Professional Services to get the best team available for specific work orders.

14. Will there be pre-submittal meetings with the advertisements?

Yes, there will be pre-submittal meetings for all three GEC categories. The meetings will be mandatory for the prime consultant. The meeting presentations will be recorded and posted to the Professional Services webpage.

15. Are P3 services included in the broad GEC advertisement and contract?

Yes, P3 services will be included as part of the broad GEC scope for anticipated small works. Any future P3 projects will be individual advertisements.

How to Reach Us

For more information talk to **Laura Doss** or **Chad Schulhauser** (Professional Services)

