



**STATE OF TENNESSEE**  
**DEPARTMENT OF TRANSPORTATION**

Civil Rights Division  
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**MEMORANDUM**

**TO:** Operations Memo  
**FROM:** David Neese, Small Business Development Program Director  
**RE:** Contracts in October 9, 2020 Letting with DBE Goals  
**DATE:** 10/29/2020

**Cumberland County (Contract No. CNU919) Call No. 001**

Project No. HSIP-1(391), 18002-3234-94(PIN 127789)

Rogers Group, Inc.			\$463,135.00
<b>DBE GOAL</b>	<b>\$41,682.15</b>	<b>DBE GOAL %</b>	<b>9.00%</b>
	<b>DBEs</b>		
J. M. Hanner Construction Co., Inc.	MBE-BA	702-Cement Concrete Curb, Gutter, and Combined Curb And Gutter	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$64,000.00</b>		<b>13.82%</b>

**Decatur County (Contract No. CNU920) Call No. 002**

Project No. HSIP-20(61), 20002-3241-94(PIN 121824)

Wade Electric Company, Inc.			\$435,883.00
<b>DBE GOAL</b>	<b>\$23,973.57</b>	<b>DBE GOAL %</b>	<b>5.50%</b>
	<b>DBEs</b>		
Construction Warehouse, Inc.	FBE	Supplying Roadway and Structure Lighting Materials	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$33,132.03</b>		<b>7.60%</b>

**Blount County (Contract No. CNU317) Call No. 006**

Project No. R-HSIP-33(118), 05001-3289-94(PIN 118422)

Whaley Construction, LLC			\$3,911,137.19
<b>DBE GOAL</b>	<b>\$528,003.52</b>	<b>DBE GOAL %</b>	<b>13.50%</b>
<b>DBEs</b>			
Erosion Solutions, LLC	FBE	209-Project Erosion Prevention and Sediment Control	
Erosion Solutions, LLC	FBE	Freight (Hauling)	
Roadway Solutions, LLC	FBE	705-Guardrail	
TKM, Inc.	FBE	712-Temporary Traffic Control	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$529,144.39</b>		<b>13.53%</b>

**Cannon County (Contract No. CNU311) Call No. 008**

Project No. HSIP-800(35), 08945-3462-94(PIN 125450)

Superior Traffic Control, LLC			\$381,956.85
<b>DBE GOAL</b>	<b>\$19,097.84</b>	<b>DBE GOAL %</b>	<b>5.00%</b>
<b>DBEs</b>			
Professional Traffic Control Services, LLC	FBE	712-Temporary Traffic Control	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$19,250.00</b>		<b>5.04%</b>

**Coffee County (Contract No. CNU316) Call No. 010**

Project No. NH-SIP-55(18), 16009-3241-94(PIN 118486)

Rogers Group, Inc.			\$339,412.90
<b>DBE GOAL</b>	<b>\$25,455.97</b>	<b>DBE GOAL %</b>	<b>7.50%</b>
<b>DBEs</b>			
Kimberly, Inc.	FBE	803-Sodding	
SDM Construction, LLC	FBE	Freight (Hauling)	
SDM Construction, LLC	FBE	Supplying Bituminous Materials (Liquid Asphalt)	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$25,569.92</b>		<b>7.53%</b>

**Hardin County (Contract No. CNU314) Call No. 015**

Project No. STP-128(13), 36010-3223-14(PIN 101885)

Delta Contracting Company, LLC \$5,073,915.02

**DBE GOAL \$355,174.05 DBE GOAL % 7.00%**

**DBEs**

Damron Trucking, Inc.	MBE-BA	Freight (Hauling)
Interstate Landscaping of Mississippi, Inc.	FBE	707-Fences
Interstate Landscaping of Mississippi, Inc.	FBE	717-Mobilization & Demobilization
Interstate Landscaping of Mississippi, Inc.	FBE	740-Geosynthetics
Interstate Landscaping of Mississippi, Inc.	FBE	209-Project Erosion Prevention and Sediment Control
Interstate Landscaping of Mississippi, Inc.	FBE	801-Seeding
Interstate Landscaping of Mississippi, Inc.	FBE	802-Landscape Planting
Interstate Landscaping of Mississippi, Inc.	FBE	803-Sodding
Interstate Landscaping of Mississippi, Inc.	FBE	804-Erosion Control Blankets
Interstate Landscaping of Mississippi, Inc.	FBE	806-Roadside Maintenance
Tri-State Guardrail & Sign Co., Inc.	FBE	705-Guardrail

**TOTAL DBE PARTICIPATION \$355,220.60 7.00%**

**Hawkins County (Contract No. CNU001) Call No. 016**

Project No. HSIP-1(394), 37070-3234-94(PIN 127877), 37952-3547-94(PIN 126692), 37952-3548-54(PIN 120812)

Highway Markings, Inc. \$172,876.55

**DBE GOAL \$13,830.12 DBE GOAL % 8.00%**

**DBEs**

Pro-Mark, Inc.	FBE	713-Highway Signing
Pro-Mark, Inc.	FBE	Supplying Highway Signing Materials

**TOTAL DBE PARTICIPATION \$14,191.16 8.21%**

**Loudon County (Contract No. CNU322) Call No. 019**

Project No. STP-M-I-75-2(42), 53002-3161-54(PIN 125455)

Stansell Electric Company, Inc. \$712,779.39

**DBE GOAL \$32,075.07 DBE GOAL % 4.50%**

**DBEs**

B & B Lawn Services, Inc.	MBE-BA	209-Project Erosion Prevention and Sediment Control
Edwards Supply Company	FBE	Supplying Roadway and Structure Lighting Materials
Roadway Solutions, LLC	FBE	706-Guardrail Adjusted, Removed, and Reset

**TOTAL DBE PARTICIPATION \$32,173.00 4.51%**

**Loudon County (Contract No. CNU312) Call No. 020**

Project No. STP-SIP-2(253), 53004-3247-94(PIN 125200)

APAC-Atlantic, Inc.			\$449,838.75
<b>DBE GOAL</b>	<b>\$40,485.49</b>	<b>DBE GOAL %</b>	<b>9.00%</b>
<b>DBEs</b>			
ELC & Company, Inc.	FBE	712-Temporary Traffic Control	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$52,676.50</b>		<b>11.71%</b>

**Madison County (Contract No. CNU315) Call No. 021**

Project No. NH-I-40-2(337), 57201-3153-44(PIN 114149)

Jones Bros. Contractors, LLC			\$87,990,625.45
<b>DBE GOAL</b>	<b>\$8,799,062.55</b>	<b>DBE GOAL %</b>	<b>10.00%</b>
<b>DBEs</b>			
Campbell Construction, Inc.	FBE	604.08-Reinforcement	
Interstate Landscaping of Mississippi, Inc.	FBE	801-Seeding	
Simmons Erosion Control	FBE	711-Concrete Median Barrier	
Tennatee Services, Inc.	MBE-NA	307-Bituminous Plant Mix Base (Hot Mix)	
Tennatee Services, Inc.	MBE-NA	Freight (Hauling)	
Tennessee Texture, LLC	FBE	603-Painting	
Tri-State Guardrail & Sign Co., Inc.	FBE	713-Highway Signing	
Volunteer Rebar, LLC	MBE-BA	604.08-Reinforcement	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$8,799,273.33</b>		<b>10.00%</b>

**Putnam County (Contract No. CNU270) Call No. 024**

Project No. R-HSIP-135(18), 71011-3233-94(PIN 117819)

Rogers Group, Inc.			\$1,660,633.73
<b>DBE GOAL</b>	<b>\$224,185.55</b>	<b>DBE GOAL %</b>	<b>13.50%</b>
<b>DBEs</b>			
International Traffic Systems, Inc.	FBE	730-Traffic Signals	
Kimberly, Inc.	FBE	209-Project Erosion Prevention and Sediment Control	
Lestar Mineral Development, Inc.	MBE-BA	Supplying Bituminous Materials (Liquid Asphalt)	
Officer & Associates, Inc.	FBE	Freight (Hauling)	
TKM, Inc.	FBE	712-Temporary Traffic Control	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$224,608.10</b>		<b>13.53%</b>

**Robertson County (Contract No. CNU246) Call No. 025**

Project No. HSIP-25(49), 74018-3207-94(PIN 120959)

Scotty's Contracting & Stone, LLC			\$599,873.69
<b>DBE GOAL</b>	<b>\$56,988.00</b>	<b>DBE GOAL %</b>	<b>9.50%</b>
<b>DBEs</b>			
Creek Sod Farms, Inc.	FBE	801-Seeding	
Creek Sod Farms, Inc.	FBE	803-Sodding	
F.O.G. Trucking, LLC	MFBE-BA	Freight (Hauling)	
Lestar Mineral Development, Inc.	MBE-BA	Supplying Bituminous Materials (Liquid Asphalt)	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$63,913.18</b>		<b>10.65%</b>

**Smith County (Contract No. CNU125) Call No. 027**

Project No. STP-25(58), 80003-3262-14(PIN 125255)

Civil Constructors, LLC			\$2,974,196.09
<b>DBE GOAL</b>	<b>\$118,967.84</b>	<b>DBE GOAL %</b>	<b>4.00%</b>
	<b>DBEs</b>		
Lestar Mineral Development, Inc.	MBE-BA	Supplying Bituminous Materials (Liquid Asphalt)	
TKM, Inc.	FBE	712-Temporary Traffic Control	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$137,185.00</b>		<b>4.61%</b>

**Wilson County (Contract No. CNU264) Call No. 029**

Project No. NH/STP-M-171(31), 95063-3225-14(PIN 125409)

Dement Construction Company, LLC			\$5,921,188.51
<b>DBE GOAL</b>	<b>\$710,542.62</b>	<b>DBE GOAL %</b>	<b>12.00%</b>
	<b>DBEs</b>		
Grade A Construction, LLC	FBE	203-Excavating and Undercutting	
Grade A Construction, LLC	FBE	611-Manholes, Catchbasins, Inlets, and Pipe End Walls	
Grade A Construction, LLC	FBE	607-Pipe Culverts and Storm Sewers	
McFall Sod and Seeding, LLC	FBE	803-Sodding	
McFall Sod and Seeding, LLC	FBE	802-Landscape Planting	
McFall Sod and Seeding, LLC	FBE	801-Seeding	
McFall Sod and Seeding, LLC	FBE	804-Erosion Control Blankets	
WMC Contracting Co., Inc.	MBE-HA	Supplying Bituminous Materials (Liquid Asphalt)	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$719,930.31</b>		<b>12.16%</b>

<b>Business Type</b>	<b>Abbreviation</b>
Male Minority Business Enterprise	MBE-
Female Minority Business Enterprise	MFBE-
Asian Indian American	AIA
Asian Pacific American	APA
Black American	BA
Hispanic American	HA
Native American	NA
White Female Business Enterprise	FBE