## TENNESSEE SPORTS WAGERING COUNCIL

# SPORTS GAMING BUSINESS ENTITY DISCLOSURE FORM FOR OPERATORS

DATE OF COMPLETION

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### BUSINESS ENTITY DISCLOSURE FORM Sports Gaming Operator License

Every question on this Sports Wagering Council (SWC) Business Entity Disclosure Form must be answered completely, accurately, and legibly. If a question is not applicable, indicate by replying, "N/A" or "Does Not Apply." Only respond to a question with "Unknown" if substantial effort is made to obtain the response and the answer is still unknown. If the response space to a question is insufficient or if additional details are necessary to adequately respond to the question, attach an additional page that clearly references the question being answered.

If this form, the Business Entity Disclosure Form, or any other form or document required or requested to be submitted as part of the application is not legible or incomplete, the application will be deemed **incomplete** and returned to the applicant. Any portion of an application that is incomplete and not corrected within five (5) days of notice sent to the email address or telephone number on file constitutes an **incomplete** application and will be returned to the applicant. It is the burden of the applicant to notify the SWC of any change in email address or telephone number. Further, the applicant is required to report any change in the information provided herein to the SWC while the application is pending.

Once a complete application is submitted and accepted as complete, it cannot be withdrawn without approval of the SWC.

Applications are confidential pursuant to Tennessee law, except as necessary in the administration of the Sports Gaming Act or policies, rules, or regulations promulgated thereunder by the SWC or pursuant to a lawful court order. Nevertheless, an applicant, licensee, or registrant waives any liability of the State of Tennessee, the SWC, or any representatives, agents, or employees thereof for any damages resulting from the disclosure or publication in any matter, except if made willfully and unlawfully. Any application form, document, or information provided to the SWC as part of the application remains the property of the SWC and will not be returned to the applicant.

Upon submitting this form, you certify that you have responded truthfully and have not made **ANY MISREPRESENTATION**, **MISLEADING STATEMENT**, **OR OMISSION**, **OR FAILED TO STATE A MATERIAL FACT** in this form or any other form, document, or submission of information that is part of the application. Such action may be cause for denial of the application or grounds for disciplinary action upon discovery that such action was taken during the application process.

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| BUSINESS NAME:   |                         |                        |                             |   |
|--|-------------------------|------------------------|-----------------------------|---|
|  |                         |                        |                             |   |
|  |                         |                        | ars on the Certificato      | e of Incorporation, charter, bylaws, ocument) |
| D/B/A or Trade Nam                                       | ne(s) (if applicable; a | and, if so, is it regi | stered with the Tenn        | nessee Secretary of State?)                   |
| PERSON TO BE CON   | ITACTED IN REFEREI      | NCE TO THESE FO        | RMS:                        |   |
| Name and Title   |                         |                        |                             |   |
| Daytime Telephone  | Number (including       | Area Code)             | Cell Number wi              | ith Area Code (if different)                  |
| E-Mail Address  If different than abo the SWC compliance |                         | ne name, title, and    | d e-mail address of t       | he appropriate person to be added to          |
| PRINCIPAL BUSINESS                                       | S ADDRESS OF THE B      | USINESS ENTITY:        |                             |   |
| NUMBER   | Street                  | City Sta               | te Zip Code                 |   |
| MAILING ADDRESS,   | if different (P.O. Box  | c, City, State, Zip C  | Code)                       |   |
| BUSINESS TELEPHO   | NE NUMBER (including    | g area code and count  | ry code if outside the U.S. | .) Fax Number (if available)                  |
| BUSINESS WEBSITE (                                       | (URL)                   |                        |                             |   |
| DATE OF COMPLE   | TION<br>-               | Page                   | <b>3</b> of <b>15</b>       | INITIALS                                      |

For purposes of this application, "business entity" shall be defined to include any corporation, limited liability company, association, operation, firm, partnership, trust, or other form of business organization, as well as any sole proprietor or natural person.

| <u>OTI</u> | OTHER NAMES AND ADDRESSES OF THE BUSINESS ENTITY  |                |          |               |          |        |       |                  |        |
|------------|---|----------------|----------|---------------|----------|--------|-------|------------------|--------|
| (a)        | (a) List all other names under which the business entity has done business and give approximate time periods during which such names were being used: |                |          |               |          |        |       |                  |        |
|            |   |                |          |               |          |        |       |                  |        |
| (b)        | State all other addr<br>the business entity   |                | -        | -             | -        |        |       |                  |        |
|            | NUMBER AND STI  | REET           |          | CITY          |          | STAT   | E     |                  | ZIP CC |
| 1          |   |                |          |               |          |        |       |                  |        |
| (c)        | State all addresses, it was conducting periods during which   | business durii | ng the I | ast 3-year pe | riod, an | d give | the a | approx           | imat   |
| (c)        | it was conducting   | business durii | ng the I | ast 3-year pe | riod, an | d give | the a | approx<br>as nec | imat   |

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| 2.   | DESC                   | DESCRIPTION OF BUSINESS ENTITY  |  |  |  |  |  |
|------|------------------------|---|--|--|--|--|--|
|      | (a)                    | Specify the business form of this business entity (e.g., corporation (public or private), limited liability company, partnership, trust, joint venture, sole proprietorship, or other):   |  |  |  |  |  |
|      | (b)                    | State of incorporation/organization:  |  |  |  |  |  |
|      |                        | Date of incorporation/organization:   |  |  |  |  |  |
|      | (c)                    | If the business entity is publicly traded, please indicate below on which exchange its stock is traded and under what symbol.   |  |  |  |  |  |
|      | (d)                    | Provide below the business entity's federal Employer Identification Number (EIN #):  EIN #  |  |  |  |  |  |
| 3.   | Provide estimate reven | MATED ECONOMIC BENEFIT  de the estimated economic benefit to the State of Tennessee of the proposed License. The ate may include, but not be limited to, the following: projected amount of annualized gross ue; estimated new capital investment for the project; and/or scientific or market research rmed by the applicant or its contractors. |  |  |  |  |  |
| 4.   | If the                 | <u>DING OF OPERATIONS</u> applicant has not previously been engaged in business operations prior to applying for ure, state the method by which Applicant's Tennessee sports gaming operations will be funded.  |  |  |  |  |  |
|      |                        |   |  |  |  |  |  |
|      |                        |   |  |  |  |  |  |
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#### KEY PERSONNEL

Attach a list of all Key Personnel, defined by Tenn. Code Ann. § 4-49-102 as "individuals who have the power to exercise significant influence over sports wagering in this state and who are associated with the applicant for licensure or registration as: (i) A principal owner of more than five percent (5%) of the applicant; (ii) A partner of the applicant, voting member on the board of directors of the applicant, or an officer of the applicant, as those terms are defined in title 48 or 61, as applicable; or (iii) An employee of the applicant who principally oversees wagering activity, risk management, platform management, or integrity monitoring." NOTE: IF YOU ARE APPLYING FOR A SPORTS GAMING OPERATOR LICENSE, THE MULTIJURISDICTIONAL PERSONAL HISTORY DISCLOSURE FORM AND TENNESSEE SPORTS WAGERING COUNCIL SUPPLEMENTAL PERSONAL HISTORY DISCLOSURE FORM MUST BE COMPLETED BY EACH KEY PERSONNEL.

Please note, under SWC Rule 1350-01-.05(4): "[A]n Applicant shall notify the Council of all changes to its Key Personnel within three (3) business days of the change. An Applicant shall complete all Key Personnel disclosures, including a statement as to any conflict of interest that may exist due to the changes in Key Personnel, within thirty (30) days of the change." Further, SWC Rule 1350-01-.07(14) provides: "Licensees and Registrants shall report, within three (3) business days of the change, any information relating to: (a) The name, home address, and date of birth of any new Key Personnel; (b) Potential purchase or sale, transfer, assignment, gift or donation, or other disposal or acquisition of 5% or more ownership of a Licensee or Vendor; (c) The resignation, termination, removal, or departure of any Key Personnel of a Licensee or Vendor; and (d) All other information or circumstances which are deemed to be reportable under these Rules."

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#### 6. BUSINESS ENTITY LONG-TERM DEBT

Provide as an attachment a clear and concise summary of the nature, type, terms, conditions, covenants, and priorities of all outstanding bonds, loans, mortgages, trust deeds, notes, pledges, lines of credit, debentures, or other forms of indebtedness issued or executed (including loans made by owners), or to be issued or executed by the business entity, which mature more than one year from the date of issuance or which, by their terms, are renewable for a period of more than one year from the date of issuance. The summary shall include the name and address of the holder of debt, type and class of debt instrument, and original amount of current balance of debt. Copies of agreements may be required to be submitted upon request.

#### 7. FINANCIAL INSTITUTIONS

Furnish the information called for in the table below with respect to each bank, savings and loan association, credit union, or other financial institution, whether domestic or foreign, in which the business entity, its parent, and each holding company, intermediary, and subsidiary thereof has or has had an account at any time within the last 3-year period, regardless of whether such account was held in the name of the business entity or was otherwise under the direct or indirect control of the business entity. Attach additional pages as necessary.

| NAME AND ADDRESS OF | ME AND ADDRESS OF TYPE OF ACCOUNT(S) ACCOUNT NUMBER(S) |                   | TIME PERIOD ACCOUNT HELD |    |
|---------------------|--|-------------------|--------------------------|----|
| ACCOUNT HOLDER      | TIFE OF ACCOUNT(3)                                     | ACCOONT NOWBER(3) | FROM                     | ТО |
|                     |  |                   |                          |    |
|                     |  |                   |                          |    |
|                     |  |                   |                          |    |
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#### 8. CONTRACTS AND VENDORS

A. Provide copies of any agreement you have with any entity that is or will be registered as a Vendor (as defined by Tenn. Code Ann. § 4-49-102). Complete the below chart with names of the entities whose services you use (or intend to use) in support of your online sports gaming operations in Tennessee. See SWC Rule 1350-01-.02 for definitions of the terms listed below.

| Service   | Provided by what Vendor for Applicant's operations in Tennessee? |
|---|--|
| Geolocation Services  |  |
| Online Sports Wagering Platform Software Patron   |  |
| Patron Account Management Services/Software  Sportsbook Risk Management or Odds-Making Services or Software |  |
| Sports Data Feeds or Software (including Official<br>League Data Feeds and Software)                        |  |
| Know Your Customer Software or Services   |  |
| Payment Processing Services   |  |
| Independent Testing Laboratory  |  |
| Marketing Affiliate (if compensated under a revenue-<br>sharing agreement)                                  |  |
|   |  |
|   |  |
|   |  |
|   |  |

Note: Use blank boxes to add any additional vendors providing services to the Applicant, and use additional pages as necessary.

- B. Provide the following information regarding compensation, whether monetary or otherwise, paid by you to an individual who is eligible to participate in sporting events upon which a wager can be placed: the name of the individual being compensated, the amount and form of the compensation, and a general description of the service to be performed by the individual.
- C. Provide a list of suppliers, independent contractors, consultants, vendors, providers of goods or services, including name, business address, and summary of nature and terms of contract in exchange for payment, who receive annual aggregate payment of \$500,000 or more.

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| 9. | The next qu  | uestion asks about any charges or offenses the business entity may have committed.     |
|----|--------------|--|
|    | Prior to ans | swering this question, carefully review the definitions and instructions which follow. |
|    | (a)          | For purposes of this question:   |
|    |              | "Charge" includes any indistrecest appropriate information appropriate at their        |

"Charge" includes any indictment, complaint, information, summons, or other notice of the alleged commission of any "offense."

"Offense" includes all felonies, high misdemeanors, gross misdemeanors, misdemeanors, or other violation of criminal, regulatory, or other law or regulation in which a violation could result in a fine and term of imprisonment of any length.

(b) For purposes of this question:

Answer "Yes" and provide all information to the best of the business entity's ability, EVEN IF:

- 1. The business entity did not commit the offense charge;
- 2. The charges were dismissed;
- 3. The business entity was not convicted; or
- 4. The charges or offenses happened a long time ago.

Answer "Yes" EVEN IF the records relating to the charges have been expunged, sealed by court order, or subject to diversion or deferral.

Has the business entity, its parent, or holding, intermediary, or subsidiary companies (whether or not wholly owned), ever been indicted, charged with or convicted of any crime or offense, or been a party to or named as an unindicted co-conspirator in any criminal proceeding, in the State of Tennessee or any other jurisdiction?

Yes No

If Yes, complete the following chart and attach a summary explanation of the nature, reason, and circumstances for the charge and the outcome and current status. Attach additional pages as necessary.

| NAME OF PARTY | NATURE OF CHARGE<br>OR COMPLAINT<br>(I.E., ORIGINAL<br>VIOLATION/ CHARGE) | DATE OF<br>CHARGE OR<br>COMPLAINT | NAME AND LOCATION OF<br>LAW ENFORCEMENT<br>AGENCY OR COURT INVOLVED | DISPOSITION (ACQUITTED,<br>CONVICTED, DISMISSED, ETC.,<br>INCLUDING ANY REDUCED<br>CHARGE) | SENTENCE/<br>FINE, INCLUDING<br>STATUS OF PENALTY |
|---------------|---|-----------------------------------|---|--|---|
|               |   |                                   |   |  |   |
|               |   |                                   |   |  |   |
|               |   |                                   |   |  |   |
|               |   |                                   |   |  |   |

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#### 10. REGULATORY VIOLATIONS

In the past 10 years, has the business entity had a judgment, order, consent decree, or consent order pertaining to a violation, or alleged violation, of any state, local, or federal statute, regulation, or code (or foreign equivalent) that resulted in a penalty or fine entered against it, excluding those listed in Question 13?

| □ Yes | □ No |
|-------|------|
|-------|------|

If you answered YES to either question, provide the following information for each judgment, order, consent decree, or consent order. Attach additional pages as necessary.

| DATE OF<br>OFFENSE | NATURE OF OFFENSE | TITLE OF CASE AND<br>DOCKET NUMBER | NAME AND ADDRESS<br>OF COURT OR AGENCY | NATURE OF<br>JUDGMENT, DECREE<br>OR ORDER | DATE<br>ENTERED |
|--------------------|-------------------|------------------------------------|--|---|-----------------|
|                    |                   |                                    |  |   |                 |
|                    |                   |                                    |  |   |                 |
|                    |                   |                                    |  |   |                 |
|                    |                   |                                    |  |   |                 |
|                    |                   |                                    |  |   |                 |
|                    |                   |                                    |  |   |                 |
|                    |                   |                                    |  |   |                 |

| 11. | BAN   | KRUPTCY/INSOLVENCY PROCEEDINGS AND APPOINTED RECEIVER, AGENT, OR TRUSTEE  |  |
|-----|---|---|--|
|     | (a) Has the business entity, its parent, holding, intermediary, or subsidiary (whether or not wholly owned) company, had any petition under any provision of the Federal Bankruptcy Act or under any state insolvency law (or foreign equivalent) filed by or against it? |   |  |
|     |   | □ Yes □ No  |  |
|     | (b)   | Has the business entity, its parent, holding, intermediary, or subsidiary (whether or not wholly owned) company, sought relief under any provision of the Federal Bankruptcy Act or under any state insolvency law (or foreign equivalent)?   |  |
|     |   | □ Yes □ No  |  |
|     | (c)   | Has any receiver, fiscal agent, trustee, reorganization trustee, or similar officer, been appointed by a court for the business or property of the business entity or its parent, holding, intermediary, or subsidiary (whether or not wholly owned) companies?   |  |
|     |   | □ Yes □ No  |  |
|     | appoi   | response is "Yes," provide as an attachment a summary, as applicable, type of proceeding or ntment, location of proceeding or appointment, court name, reason for action, date of filing pointment, and disposition and status.   |  |
| 12. | EXI   | STING LITIGATION  |  |
|     | bus<br>cor<br>ord<br>car<br>loc   | ovide an attachment describing all existing and active civil litigation at equity or law to which the siness entity, its parent, holding, intermediary, or any subsidiary (whether or not wholly owned) impany is presently a party in any jurisdiction. You do not need to include cases in the ordinary curse of business for monetary damages in controversy of less than \$100,000 or claims in the dinary course of business that are expected by be fully and completely covered under an insurance trier. The description shall include the title and docket number of the litigation, the name and ation of the court before which it is pending, the identity of all parties to the litigation, the general cure of all claims being made, and the current status of the matter. |  |
| 13. | DISC  | IPLINARY PROCEEDINGS, NON-ROUTINE INVESTIGATIONS, AND OTHER GOVERNMENT ACTIONS  |  |
|     | Prov  | ide an attachment describing all disciplinary actions; government or law enforcement  |  |
|     | subp  | ocenas; non-routine government investigations or audits; cease and desist letters; attorney   |  |
|     | _   | eral or government legal opinions concerning business entity activities currently or within the   |  |
|     | -   | ten (10) years against the business entity, its parent, holding, intermediary, or any subsidiary  |  |
|     | -   | ether or not wholly owned) company in any jurisdiction. The description shall include the type roceeding, activity, or action; the governmental or law enforcement agency initiating the  |  |
|     |   |   |  |

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matter; the subject matter of the proceeding, activity, or action; and the current status of the matter. If the disciplinary action was issued by a gaming regulatory body, please provide a copy of any written order, agreement, etc.

| (a) | During the last 10-year period, has the business entity, its parent, holding, intermediary or subsidiary (whether or not wholly owned) company ever had any application for a license, license, registration, permit, certificate, or other approval by a government agency, in the State of Tennessee or any other jurisdiction, denied, suspended, limited or restricted, or revoked? |
|-----|---|
|     | □ Yes □ No  |
|     | answer is "Yes," provide a clear and concise summary of the type of application, license, ation, permit, certificate, or approval; the date of the application or issuance date of the  |

(b) Provide a list of all licenses, registrations, permits, etc. that the business entity, its parent, holding, intermediary, or subsidiary (whether or not wholly owned) company have (including casino gaming, horse racing, dog racing, pari-mutuel, lottery, sports betting, daily

license, registration, permit, certificate, or approval; the agency taking action; the type of action

taken; the date action was taken; and the reason(s) given for the action.

fantasy sports, etc.)?

Include the name and location of the licensing or governmental agency, the type of license, registration, permit, etc., and the date of expiration.

- 15. Provide the following documentation:
  - Articles of incorporation, organization, or other legal formation documents with the jurisdiction where company was formed, and any amendments thereto;
  - Copy of bylaws, shareholder agreement, operating agreement, partnership agreement, trust agreement, or other governing documentation of the business entity;
  - Complete organizational structure of applicant identifying owners, officers/directors, managers, general partners, trustees, and key personnel, including for any parent, holding, intermediary, affiliated, associated, or subsidiary business entities;
  - List of owners, including names, home and business addresses, telephone numbers, and dates of birth, together with percentage of ownership interests held; for publicly-traded organizations, a list of the names and addresses of beneficial owners holding 5% or more;
  - Copies of business entity U.S. income tax returns for the past three (3) years or since formation if less (parent or affiliated company tax returns may be required if entity is new). If the Applicant (or its parent or affiliated company) has been granted an extension to file its most recent tax return, provide a copy of that extension;
  - Copies of business entity bank account statements for the past 36 months or since formation if less (parent or affiliated company tax returns may be required if entity is new); and
  - Audited financial statements under SWC Rules 1350-01-.05(2)(f) and 1350-01-.07(3)(a).

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|                    |                             |          |

#### **AFFIDAVIT**

| STATE OF:  |                             |  |       |
|--|-----------------------------|--|-------|
| SS: COUNTY OF:   |                             |  |       |
|  |                             |  |       |
| l,   | , he                        | reby acknowledge that I am aware that      | t the |
| (Name)   |                             |  |       |
| Sports Wagering Council ("SWC") may d  | eny a license to ar         | y applicant that supplies information to   | the   |
| SWC which is untrue or misleading as to  | a material fact pe          | taining to the qualification criteria.     |       |
| Further I,   |                             | hereby swear (or affirm) that the forego   | oing  |
| (Name)   |                             |  |       |
| statements made by me on behalf of   |                             | (Name of Business Entity)                  |       |
| are true. I am aware that if any of the fo   | regoing statement           | ` ''                                       | hiect |
| are true. I am aware that if any of the lo   | regoing statement           | s made by me are williamy raise, rain sai  | Jject |
| to punishment.   |                             |  |       |
| Further I  |                             | hereby certify that the entity is aware o  | f the |
| (Name)   |                             | Thereby certify that the entity is aware o |       |
| attached notice and acknowledges acknowledges and acknowledges and acknowledges and acknowledges and acknowledges acknowledges and acknowledges and acknowledges acknowledges and acknowledges a | ccepts the entirety         | of its contents.                           |       |
| Ç  | ,                           |  |       |
|  |                             |  |       |
|  |                             | (Signature)                                |       |
|  |                             | ,  |       |
|  |                             | (Type, Stamp, or Print Name)               |       |
|  |                             |  |       |
|  |                             | (Title or Position)                        |       |
| SUBSCRIBED AND SWORN TO BEFORE ME  |                             |  |       |
| THIS DAY OF  |                             |  |       |
|  |                             |  |       |
|  |                             | (NOTARY PUBLIC SEAL/STAMP)                 |       |
| Signature of Notary Public   |                             |  |       |
| Commission Expiration Date:  |                             |  |       |
| DATE OF COMPLETION   |                             |  |       |
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#### **NOTICE**

- 1. Information supplied to the SWC, agents, representatives, contractors, or employees thereof, or otherwise obtained, is confidential and shall not be revealed, except in the course of the necessary administration of the Tennessee Sports Gaming Act ("Act"), other laws of the State of Tennessee, or upon the lawful order of a court of competent jurisdiction, or with the approval of the Attorney General, to a duly-authorized law enforcement agency. Nevertheless, an applicant or licensee waives any liability of the SWC, State of Tennessee, and each of their members, agents, contractors, and employees in their individual and representative capacities, for any damages resulting from any disclosure or publication, in any manner.
- 2. An applicant for, or holder of, a license under the Act is subject to investigations as authorized by the Act and by the rules of the SWC.
- 3. The application fee, which must accompany the submission of a Sports Gaming Operator License, is not refundable. Tenn. Code Ann. § 4-49-117(b) provides: "An application for a license must include the following: ... (10) A nonrefundable application fee in the amount of fifty thousand dollars (\$50,000)..."

| Receipt of Notice Acknowledged on Behalf of: |                             |
|--|-----------------------------|
|  |                             |
|  | (Date)                      |
|  |                             |
|  | (Signature)                 |
|  | -                           |
|  | (Type, Stamp or Print Name) |
|  |                             |
|  | (Title or Position)         |

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