

MEMO

To: Office of Legislative Budget Analysis **From:** Christi Branscom, Commissioner

Date: February 1, 2024

Subject: FY2023 Annual Facility Revolving Fund (FRF) Report

Digitally signed by Christi W. Branscom Date: 2024.02.01 06:45:14 -06'00'

The FY2023 Annual Facility Revolving Fund (FRF) Report is herein submitted to the Office of Legislative Budget Analysis in accordance with P.C. 418, Section 23, Item 8, which states, "On or before February 1, 2024, the Commissioner of General Services shall submit to the Office of Legislative Budget Analysis the Annual Facilities Revolving Fund Report."

The FY2023 Facilities Revolving Fund (FRF) Revenue and Expenditure "Budget to Actual Report" and the audited FRF financial statements from the Annual Comprehensive Financial Report (ACFR) for the period ended June 30, 2023, are Attachment 1. These reports were prepared by F&A, Division of Accounts, to comply with State Building Commission By-Laws, Policy, and Procedure, Item 14.01, B, 4, (b), which states that "STREAM shall annually present to the Commission a report reflecting the expenditures and fiscal year-end condition of the FRF."

In addition, a three-year comparison of the Facilities Revolving Fund (FRF) Revenue and Expenditure "Budget to Actual Report" has been compiled and is Attachment 2. Notes have been included to assist in understanding the type of expenditures that would be posted to the various accounts and, in some cases, to explain significant variations.

As you will see, all FRF program codes reflected an under-expenditure when compared to the budget in FY2023. In addition, the unobligated FRF reserves as of July 1, 2023, were \$141,496,228.98, as reported by F&A, Division of Budget.

If you have any questions about the attached reports, please direct them to Michael Winston, Director, Office of Financial Management, at 615-806-0521 or Michael.Winston@tn.gov.

Attachments

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Attachment 1



To: Christi Branscom, Commissioner of General Services

From: Kristi Couch, Dept. Controller, GS Central Accounting

Date: January 30, 2024

Subject: Facilities Revolving Fund

Kristi Digitally signed by Kristi Couch Date: 2024.01.30 11:31:16 -06'00'

I have attached a copy of the Facilities Revolving Fund (FRF) Revenues and Expenditures "Comparison of Final Budget to Actual" report and the audited FRF financial statements from the Annual Comprehensive Financial Report (ACFR) for the period ended June 30, 2023. These reports are being provided to comply with State Building Commission By-Laws, Policy, and Procedure, Item 14.01, B, 4, b, which states that STREAM shall "annually present to the Commission a report reflecting the expenditures and fiscal year-end condition of the FRF".

Information to complete the FRF Revenues and Expenditures Report was obtained from an Edison Trial Balance run on November 09, 2023, for the period July 1, 2022, through June 30, 2023. The Revenues and Expenditures Report reveals the fund had an operational net increase of \$19 million for the fiscal year. Actual operational revenue collections and transfers were \$6.4 million less than budgeted, and operational expenditures were \$25.3 million less than budgeted. The \$25.3 million is broken down as follows:

- Building Operations (50101) \$0.29 million underspent
- Project Maintenance (50102) \$0.06 million underspent
- Facilities Management (50103) \$5.8 million underspent
- Debt Service (50105) \$19.1 million underspent.

Capital activity reported (50104) had a net increase of \$13.9 million for the fiscal year. Actual revenues and transfers related to capital items were \$13.7 million more than budgeted, and capital expenditures were \$.2 million less than budgeted.

Questions pertaining to the FRF Revenues and Expenditures Budget to Actual Report or the ACFR may be forwarded to me (615-741-0431) or Victor Nwanso (615-532-1827).

Attachment

cc: David Thurman, Director of Budget

Facilities Revolving Fund (FRF) Revenues and Expenditures Comparison of Final Budget to Actual As of June 30, 2023 (all amounts in millions)

(all amounts in milli	UIIS)					
		nal FY 23		Actual		
Account		thorized		1/2022 to		ctual >
	E	Budget	06	/30/2023	E	Budget
Operational Activity						
Revenues:						
FRF Rent Billing				141.791		
Reimbursement of Tenant Alterations				4.944		
Post Mortem Interest Earnings				0.407 14.212		
Other				0.522		
Total Revenue		151.647		161.876		10.229
Operating Transfer in		12.302		12.302		-
Reserve Funds Appropriated for Use		16.612		-		(16.612)
Total Available	\$	180.561	\$	174.178	\$	(6.383)
Francis differences						
Expenditures:						
Department of General Services: 50101						
Operations, Maintenance, and Support				39.886		
Tenant Alterations Billable				4.843		
Utilities				23.263		
	\$	68.280	\$	67.992	\$	(0.288)
50102						
Operational and Major Maintenance				4.505		
Tenant Alterations Billable	Φ.	4.000	Φ.	0.096	Φ.	(0.004)
50103	\$	4.662	\$	4.601	\$	(0.061)
Contract Rent				49.220		
Tenant Alterations Billable				0.120		
Post Mortem				0.407		
Management and Support				9.562		
Operations and Maintenance	Φ.	CO FO7	Φ.	4.392	Φ.	/F 00C)
	\$	69.507	\$	63.701	\$	(5.806)
Debt Service:						
50105						
Bond Principal				16.266		
Interest on Debt				2.672		
Bond Issue Cost	_			-	_	
Total Debt Service Expenditures	\$	38.112	\$	18.938	\$	(19.174)
Total Evnanditures	_	400 504	_	455,000	•	(05.000)
Total Expenditures	\$	180.561	\$	155.232	\$	(25.329)
Operational Net Revenues (Rev less Exp)	\$		\$	18.946	\$	18.946
	-		, T		, T	
0 " 14 " "	_		_			
Capital Activity:						
Funding Sources						
Revenue				00.050		00.050
Sale of Real Estate Revenue - Donation				22.656 1.625		22.656 1.625
Revenue - Donation Revenue - Proceeds from Insurance		-		0.395		0.395
Reserve Funds Appropriated for Use		10.924		-		(10.924)
	\$	10.924	\$	24.676	\$	13.752
Funding Uses						
SBC/Capital Projects Management:						
50104	1					
Construction and Renovation	1	10.924		10.720		(0.204)
	\$	10.924	\$	10.720	\$	(0.204)
	L_					
Capital Net Revenues (Rev less Exp)	\$	-	\$	13.956	\$	13.956

STATE OF TENNESSEE

Combining Statement of Net Position Internal Service Funds June 30, 2023 (Expressed in Thousands)

	Strategic Technology Solutions	Risk Management	Motor Vehicle Management	General Services Printing	Facilities Revolving Fund	Employee Group Insurance
ASSETS						
Current assets:						
Cash and cash equivalents	\$ 74,155	\$ 294,084	\$ 64,581	\$ 1,440	\$ 392,281	\$ 294,543
Receivables, net	551	409	70	13	349	7,551
Due from other funds	222	-	10	-	1,187	-
Due from component units	-	34	20	3	10	-
Inventories, at cost	291	-	-	525	-	-
Prepayments	-	-	7	-	-	-
Total current assets	75,219	294,527	64,688	1,981	393,827	302,094
Noncurrent assets:						
Due from other funds	206	-	-	-	-	-
Right-to-use lease receivable	-	-	-	-	5,452	-
Restricted net pension assets	610	-	6	12	-	-
Capital assets:						
Land, at cost	-	-	-	-	63,126	-
Structures and improvements, at cost	-	-	-	-	885,898	-
Machinery and equipment, at cost	73,438	70	218,922	3,227	2,441	-
Right-to-use-leases and subscriptions	13,767	-	16,569	305	316,319	-
Less: Accumulated depreciation and amortization	(60,526)	(1)	(134,720)	(3,057)	(401,490)	-
Construction in progress					12,663	
Total noncurrent assets	27,495	69	100,777	487	884,409	
Total assets	102,714	294,596	165,465	2,468	1,278,236	302,094
DEFERRED OUTFLOWS OF RESOURCES	50,041		717	1,098	66	
LIABILITIES						
Current liabilities:						
Accounts payable	15,249	1,228	8,511	300	15,614	74,366
Accrued payroll and related deductions	9,935	-	137	105	-	-
Due to other funds	-	-	-	-	-	5
Due to component units	-	78	-	-	12	143
Lease and subscription obligations payable	2,705	-	5,363	60	31,384	-
Bond payable	-	-	-	-	15,967	-
Unearned revenue	-	1	-	-	-	45,385
Others		157,275				
Total current liabilities	27,889	158,582	14,011	465	62,977	119,899
Noncurrent liabilities:						
Pension	31,065	-	303	622		-
Lease and subscription obligations payable	7,619	-	7,659	151	229,924	-
Commercial paper payable	-	-	-	-	6,920	-
Bonds payable	-	-	-	-	141,516	-
Others	16,790	80,391	284	461		
Total noncurrent liabilities	55,474	80,391	8,246	1,234	378,360	
Total liabilities	83,363	238,973	22,257	1,699	441,337	119,899
DEFERRED INFLOWS OF RESOURCES	6,564		250	299	6,230	
NET POSITION						
Net investment in capital assets	16,085	70	87,749	264	452,801	-
Restricted for:	, -		,			
Capital projects	-	-	-	-	4,990	-
Pensions	610	-	6	12	-	-
Unrestricted	46,133	55,553	55,920	1,292	372,944	182,195
Total net position	\$ 62,828	\$ 55,623	\$ 143,675	\$ 1,568	\$ 830,735	\$ 182,195

STATE OF TENNESSEE

Combining Statement of Revenues, Expenses, and Changes in Net Position Internal Service Funds For the Fiscal Year Ended June 30, 2023

(Expressed in Thousands)

	Strategic Technology Solutions	Risk Management	Motor Vehicle Management	General Services Printing	Facilities Revolving Fund	Employee Group Insurance
Operating revenues						
Charges for services	\$ 291,474\$	16,873 \$	59,080 \$	7,620	\$ 150,549	\$ 1,000
Premiums	- , -	-	-	-	-	892,018
Total operating revenues	291,474	16,873	59,080	7,620	150,549	893,018
Operating expenses						
Personal services	121,333	-	1,399	2,153	-	-
Contractual services	155,923	12,274	5,260	3,143	97,870	39,693
Materials and supplies	24,383	-	25,720	1,572	4,485	_
Rentals and insurance	6	18,788	7,071	12	6,634	_
Depreciation and amortization	11,660	1	20,508	380	55,454	_
Benefits	-	38,170	12	-	-	848,654
Other	1,528	91	8	7	2	5,853
Total operating expenses	314,833	69,324	59,978	7,267	164,445	894,200
Operating income (loss)	(23,359)	(52,451)	(898)	353	(13,896)	(1,182)
Nonoperating revenues (expenses)						204
Grants Insurance claims recoveries	-	-	-	-	- 1 FF4	284
	(770)	-	69	-	1,554	-
Gain (loss) on sales of capital assets	(770)	- 0.017	-	-	22,175	- 0.000
Interest income	(227)	9,817	(174)	(3)	14,402	8,908
Interest expense	(327)		(1/4)	(3)	(9,226)	
Total nonoperating revenues (expenses)	(1,097)	9,817	(105)	(3)	28,905	9,192
Income (loss) before contributions and transfers	(24,456)	(42,634)	(1,003)	350	15,009	8,010
Capital contributions	38	-	1,815	-	48	-
Transfers in	21,156	6,800	12,299	931	20,560	-
Transfers out					(114)	
Change in net position	(3,262)	(35,834)	13,111	1,281	35,503	8,010
Net position, July 1, restated	66,090	91,457	130,564	287	795,232	174,185
Net position, June 30	\$ 62,828 \$	55,623 \$	143,675 \$	1,568	\$ 830,735	\$ 182,195

STATE OF TENNESSEE Combining Statement of Cash Flows Internal Service Funds For the Fiscal Year Ended June 30, 2023 (Expressed in Thousands)

	Strategic Technology Solutions	Risk Management	Motor Vehicle Management	General Services Printing	Facilities Revolving Fund	Employee Group Insurance
CASH FLOWS FROM OPERATING ACTIVITIES						
Receipts from customers and users	\$ 8,002	\$ 69,194 \$	\$ 480 :	\$ 237	\$ 2,599	\$ 423,095
Receipts from interfund services provided	283,768	9,643	56,112	7,365		516,331
Payments to suppliers	(170,427)	(55,181)	(28,878)	(3,882)		(933,967)
Payments to employees	(136,691)	-	(1,752)	(2,710)	-	(2,051)
Payments for interfund services used	(14,482)	(7,793)	(5,160)	(1,218)	(25,583)	(1,404)
Net cash provided by (used for) operating activities	(29,830)	15,863	20,802	(208)	45,405	2,004
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES						
Operating and nonoperating grants	-	-	42.200	-	- 20.500	284
Transfers in Net cash provided by (used for) noncapital financing	21,042	6,800	12,299	931	20,560	
activities	21,042	6,800	12,299	931	20,560	284
CASH FLOWS FROM CAPITAL AND RELATED						
FINANCING ACTIVITIES						
Purchase of capital assets	(3,097)	(70)	(28,457)	(105)	, , , ,	-
Bond and commercial paper proceeds	-	-	- 2.055	2	150	-
Proceeds from sale of capital assets Proceeds from lease receivables	-	-	3,877	2	22,675 344	-
Insurance claims recoveries	-	-	69	-	1,554	
Principal payments	(2,819)	_	(3,254)	(60)		_
Interest paid	(327)	-	(174)	(3)	(4,733)	-
Net cash provided by (used for) capital and						
related financing activities	(6,243)	(70)	(27,939)	(166)	(46,438)	
CASH FLOWS FROM INVESTING ACTIVITIES						
Interest received	_	9,817	_	_	14,403	8,908
Net cash provided by (used for) investing activities		9,817			14,403	8,908
Net increase (decrease) in cash and cash equivalents	(15,031)	32,410	5,162	557	33,930	11,196
equivalents	(15,001)	32,110	5,102	337	55,550	11,150
Cash and cash equivalents, July 1, restated	89,186	261,674	59,419	883	358,351	283,347
Cash and cash equivalents, June 30	\$ 74,155	\$ 294,084	64,581	\$ 1,440	\$ 392,281	\$
Reconciliation of operating income (loss) to net cash provided by (used for) operating activities						
Operating income (loss)	\$ (23,359)	\$ (52,451)	(898)	\$ 353	\$(13,896)	\$(1,182)
Adjustment to reconcile operating income (loss) to						
net cash from operating activities:						
Depreciation and amortization	11,660	1	20,508	380	55,454	-
Loss on disposal of capital assets	-	-	(2,428)	(2)	-	-
Changes in assets, deferred outflows of resources, liabilities and deferred inflows of resources:						
Decrease (increase) in receivables	12	(90)	(35)	(12)	1	(2,151)
Decrease (increase) in due from other funds	285	(30)	(10)	(12)	(512)	(2,131)
Decrease (increase) in due from component units	-	(34)	(14)	(3)	-	-
Decrease (increase) in inventories	74	-	-	(243)	-	-
Decrease (increase) in prepaids	-	-	(7)	-	-	-
Decrease (increase) in net pension assets	17,080	-	161	413		-
Decrease (increase) in deferred outflows of resources	(7,482)	-	(273)	(161)		-
Increase (decrease) in accounts payable	29,707	68,687	4,406	482	4,779	1,919
Increase (decrease) in due to other funds Increase (decrease) in due to component units	(4)	(250)	-	-	-	4 81
Increase (decrease) in deferred inflows of resources	(57,803)	(230)	(608)	(1,415)	(421)	- 01
Increase (decrease) in unearned revenue	(57,555)	-	-	(1,110)	- (121)	3,333
Total adjustments	(6,471)	68,314	21,700	(561)	59,301	3,186
Net cash provided by (used for) operating activities	\$ (29,830)				\$ 45,405	\$ 2,004
Schedule of noncash investing, capital, and financing activities						
Contributions of capital assets	\$ 38	\$ - 5	1,815	5 -	\$ 48	\$ -
Capital assets disposed of by transfer	-	-	-	-	(114)	-
Capital assets acquired by transfer	114	-	12.002	-	- 22.025	-
Right-to-use assets acquired Right-to-use assets retired	13,768	-	12,903	-	32,035 (6,480)	-
Amortization of bond premium	-	-	(1,468)	-	1,836	
Amortization of bond discount	-	-	-	-	22	
Total noncash capital and related financing activities	\$ 13,920	\$ \$	13,250	§	\$ 27,347	\$



Attachment 2

MEMO

To: SBC Staff

From: Michael Winston, Director, DGS Office of Financial Management And Michael Winston (Date: 2024.01.31 22:27:57

Date: February 1, 2024

Subject: FY23 FRF Variance Analysis

Operational Activities -

For the fiscal year ending June 30, 2023, the Facilities Revolving Fund (FRF) had operating revenues and transfers-in of state appropriations totaling \$174.2M and total program expenditures of \$155.2M, resulting in overall net revenue of \$18.9M. Net revenue is added to FRF Reserves at the end of each fiscal year and held until appropriated for further use.

Highlights for FY23

- Operational revenues increased compared to FY22. Rent revenue collected from tenants increased by 3.5% (\$4.8M) because of a slight net increase in billable square feet. Changes in the portfolio include a reduction in billable square footage from Alternative Workplace Solutions implementation in Davy Crocket and the Tennessee Tower. However, there was an increase in square footage in warehousing space for the Tennessee Emergency Management Agency (TEMA) in Nashville. Interest earnings increased dramatically in FY23 due to higher interest rates. The large reserve appropriation was primarily to recognize the high-interest revenues. The remaining revenues primarily include reimbursements from TEMA for COVID-19 costs.
- 50101 Operations, Maintenance, and Support expense increased by 7% (\$4.5M) from FY22. A large portion of this increase can be attributed to tenant-requested alterations beyond the typical scope of FRF's normal operational maintenance. FRF is reimbursed these costs from the agencies requesting the alterations. The remainder of the increase was due to utilities. Normal operations, maintenance, and support costs remained flat from the previous year.
- 50103 Contract rent expense increased by 6.9% (\$3.2M) primarily due to new leased space for TEMA in Nashville and a new Department of Correction day reporting center in Chattanooga. Some other leases increased square footage, or their cost have increased.
- 50105 Total debt service expense increased by 33.4% (\$4.7M). This increase is primarily due to the issuance of debt in FY2022.

Capital Activities -

For the fiscal year ending June 30, 2023, FRF received capital funding from donations totaling \$1.6M, sold \$22.7M worth of real estate, and collected \$400k in insurance proceeds. Capital project expenses totaled \$10.7M, resulting in an overall net surplus of \$14M. Funding for capital projects is appropriated to a specific budget year; however, actual project expenditures are spread over a multi-year design and construction period. Unspent capital project



MEMO

appropriations are accrued to FRF Reserves as an obligated amount until the project is completed and the funds are expended. The net increase for FY23 is largely the result of proceeds from the sale of real estate.

Highlights for FY23

- The State received \$22.7M for the sale of FRF properties that included 88 Hermitage in Nashville, the old Tennessee Highway Patrol (THP) headquarters in Knoxville, and an office in Dyersburg. These funds are restricted for use on capital outlay.
- The State received a donation of \$1.63M for the construction of the new State Museum.
- FY23 construction and renovation costs were primarily from projects approved in prior years. Capital project expenses typically span multiple fiscal years. The largest expenditures for FY23 are for projects at the Tennessee Tower, Davy Crockett Tower, and the Andrew Jackson Building.

Unobligated FRF Reserve Balance -

The unobligated FRF Reserve balance on July 1, 2023, as reported by F&A, was \$141.5M.

I would be glad to address any questions you may have about the three-year budget to actual comparison. If you have a question about the FY23 FRF Annual Report, I will assist to the degree I can, or I will consult with the report preparer, DGS Central Accounting Office (F&A).

You may contact me by email at Michael.Winston@tn.gov or call me at 615-806-0521.

Facilities Revolving Fund (FRF) Revenues and Expenditures Budget to Actual Comparison (3 Years)

		٩	As of June 30, 2021	1	As	As of June 30, 2022		Ą	As of June 30, 2023	
	Account	Final FY21 Authorized	Actual 7/1/2020	Actual >	Final FY22 Authorized	Actual 7/1/2021 to	Actual >	Final FY23 Authorized	Actual 7/1/2022 to	Actual >
		Budget	to 6/30/2021	Budget	Budget	6/30/2022	Budget	Budget	6/30/2023	Budget
_	Operational Activity									
Kevenues: Note #1 FRF Rent Billing Note #2 Reimbursement Note #3 Post Mortem Note #4 Interest Earnings	FRF Rent Billing Reimbursement of Tenant Alterations Post Mortem Interest Earnings		141,865,000 3,213,000 112,000 250,000			136,972,000 3,445,000 296,000 801,000			141,791,000 4,944,000 407,000 14,212,000	
Other			4,809,000			2,256,000			522,000	
Note #6 Operating Note #7 Reserve F	Sub-Total Revenue Operating Transfer In Reserve Funds Appropriated for Use	145,431,000 12,400,000 250.000	150,250,000 13,066,000	4,819,000 666,000 (250,000)	149,408,000 12,302,000 1,233,000	143,770,000 12,302,000	(5,638,000)	151,647,000 12,302,000 16,612,000	161,876,000 12,302,000	10,229,000
	Total Available	158,081,000	163,316,000	5,235,000	162,943,000	156,072,000	(6,871,000)	180,561,000	174,178,000	(6,383,000)
Expenditures: Department of General Services: 50101 Operations, Maintenan Note #8 Tenant Alterations Bill: Illilities	nt of General Services: 50101 Operations, Maintenance, and Support Irrilities		37,112,000 2,749,000 18,742,000			39,854,000 3,136,000			39,886,000 4,843,000	
		62,968,000	58,603,000	4,366,000	66,369,000	63,525,000	(2,844,000)	68,280,000	67,992,000	(288,000)
50102 Operation Tenant A	50102 Operational and Major Maintenance Tenant Alterations Billable		2,417,000			3,914,000			4,505,000	
		3,680,000	2,632,000	(1,048,000)	4,349,000	4,026,000	(323,000)	4,662,000	4,601,000	(61,000)
50103 Note #9 Contract Rent Note #8 Tenant Alteral Note #11 Management Note #11 Operations an	50103 Contract Rent Tranart Alterations Billable Post Mortem Management and Support Operations and Maintenance		47,542,000 86,000 292,000 8,339,000 1,942,000			46,040,000 197,000 296,000 8,634,000 2,587,000			49,220,000 120,000 407,000 9,562,000 4,392,000	
		67,283,000	58,201,000	(9,082,000)	67,524,000	57,754,000	(9,770,000)	69,507,000	63,701,000	(5,806,000)
Debt Service: 50105 Bond Principal Interest on Debt Commercial Pape Bond Issue Cost	ce: 50105 Bond Principal Interest on Debt Commercial Paper Interest Bond Issue Cost		13,299,000 4,592,000 144,000			13,349,000 789,000 - 57,000			16,266,000	
	Total Debt Service Expenditures	24,150,000	18,035,000	(6,115,000)	24,701,000	14,195,000	(10,506,000)	38,112,000	18,938,000	(19,174,000)
Total Expenditures		158,081,000	137,471,000	(20,610,000)	162,943,000	139,500,000	(23,443,000)	180,561,000	155,232,000	(25,329,000)
Operational Net Re	Operational Net Revenues (Rev. less Exp.)		25,845,000	25,845,000	,	16,572,000	16,572,000	,	18,946,000	18,946,000
Funding Sources:	Capital Activity									
Note #13 Sale of Real Note #14 Revenue - D Note #15 Revenue - D Note #15 Transfers in	Sale of Real Estate Revenue - Donation Transfers In	,	8,644,000	8,644,000	,	34,983,000 2,640,000	34,983,000	,	22,656,000 1,625,000 395,000	22,656,000 1,625,000 395,000
	Reserve Funds Appropriated for Use	60,949,000	8,644,000	(60,949,000)	21,811,000	37,623,000	(21,811,000) 15,812,000	10,924,000	24,676,000	(10,924,000)
Funding Uses: SBC/Capital Projects Management: 50104	ts Management:									
Note #18 Construct	Construction and Renovation	60,949,000	60,949,000		21,811,000 21,811,000	21,760,000 21,760,000	(51,000)	10,924,000	10,720,000	(204,000)
Capital Net Revenues (Rev. less Exp.)	ses (Rev. less Exp.)		(52,305,000)	(52,305,000)		15,863,000	15,863,000		13,956,000	13,956,000
Combined Net Revenues	nes	•	(26,460,000)	(26,460,000)		32,435,000	32,435,000	•	32,902,000	32,902,000

Unobilgated FRF Reserve (furnished by F&A Budget)
as of July 1, 2021
as of July 1, 2022
as of July 1, 2022
as of July 1, 2023

104,842,619 143,787,282 141,496,229

Note #1	FRF Rent Billing	Billable square feet (SF) in FY21 was 7,699,171. Billable SF in FY22 was 7,421,268. Billable SF in FY23 was 7,455,331. Based on June FRF Billing Reports - Billable Square Footage Reconciliation. FY22 decrease in billable square footage due to space changes in owned and leased buildings such as vacancy in the old Library & Archives building, disposal of owned properties in Nashville, and a reduction in leased space in Memphis. FY23 net increase in billable square footage largely due to the addition of TEMA warehouse space in Nashville.
Note #2	Reimbursement of Tenant Alterations	Tenant alterations revenue is received from agencies for the performance of maintenance/repair services considered to be reimbursable. Tenant alterations vary year to year in quantity and cost.
Note #3	Post Mortem	Reimbursement revenue received from Health at two (2) Post Mortem locations, Nashville and Memphis.
Note #4	Interest Earnings	Funds appropriated for capital projects accrue interest until the funds are spent. FY22 and FY23 increase due to higher interest rate returns.
Note #5	Other Revenue	FY21 primarily includes Covid costs reimbursements from TEMA. FY22 includes the operation of the Ballpark, sale of flags, and TVA rebates and includes Covid costs reimbursements from TEMA. FY23 includes the operation of the Ballpark, settlement funds from a fire at the John Sevier Building, and Covid costs reimbursements.
Note #6	Operating Transfer In	State appropriations received to fund operations.
Note #7	Reserve Funds Appropriated for Use	Budget entry made by F&A to recognize excess interest revenue received. See Note #4. For FY21, \$250,000 was allotted to 50105 to recognize interest. For FY22, there was an allotment to process expenses for water damage at TPAC in the amount of \$432k in 50102 and \$802k to recognize interest in 50105. For FY23, \$1.5M was alloted to 50101 to recognize accruals, \$1M to 50102 for maintenance needs, and \$14.2M to 50105 to recognize interest earned.
Note #8	Tenant Alterations Billable	Expenses associated with maintenance/repair services that are considered to be outside the scope of FRF's normal operational maintenance.
Note #9	Contract Rent	Expenses for paying landlords for leased space. Recent increase due to increasing market lease rate, especially in Middle TN. Also attributed to an increase in replacement leases as a result of ending holdover leases. FY21 expense was moderated by the purchase of 310 Great Circle, formerly a leased location. FY22 reduction in contract rent cost largely attributable to a reduction in leased space in Memphis. FY23 net increase in contract rent costs largely due to the addition of TEMA warehouse space in Nashville and increasing lease rates.
Note #10	Post Mortem	Expenses related to Post Mortem facilities. See Note #3.
Note #11	Management and Support	Expenses associated with management and administrative overhead.
Note #12	Operations and Maintenance	Lease related expenses occurring outside the scope of the rent agreement (Contract Rent). Primarily this is for furniture expense for new or updated office space.
Note #13	Land and Building Sale Proceeds	FY21: No sale proceeds were received. FY22: Sales proceeds were received for the sale of 900 and 1000 2nd Avenue In Nashville (\$32.5M), TPS Hardison Complex Building (\$2.1M), and the RS Gass property (\$358k). FY23: Sales proceeds were received for the sale of 88 Hermitage in Nashville (\$20.3M), the old THP Headquarters in Knoxville (\$2.11M), and an office in Dyersburg (\$245.7k). Real estate proceeds are restricted for capital outlay.
Note #14	Revenue - Donation	FY21: \$5.25M donation from State Museum Foundation for new museum. \$3.4M for Library and Archives Parking Garage (earned portion of \$5M from Metro Nashville as part of the ballpark deal). FY22: \$2.64M donation from State Museum Foundation for new museum. FY23: \$1.63M donation from State Museum Foundation for new museum.
Note #15	Revenue - Proceeds from Insurance	Insurance proceeds for tornado damage to the Tennessee State Museum Roof from the March 2020 storms.
Note #16	Capital Project Transfer In	Approved capital projects for FY23 (\$709M) funded eight capital improvement projects included the Multi-Agency Law Enforcement Training Academy, Legislative Plaza renovations, and new Highway Patrol district headquarters in Chattanooga, Cookeville, Fall Branch, and Memphis. Maintenance projects included Elevator Replacement at Andrew Jackson, Ellington Ag Porter Lab Mechanical Replacement, and state Capitol Window and Roof repairs.
Note #17	Reserve Funds Appropriated for Use	Reserve funds appropriated for use on capital projects.
Note #18	Construction and Renovation	Capital project expenses typically span multiple fiscal years. Largest expenditures for FY23 are for projects at the Tennessee Tower, Davy Crockett Tower, and the Andrew Jackson building.