



Revenue Collections

MARCH 2021

DAVID GERREGANO
Commissioner





**TENNESSEE DEPARTMENT OF REVENUE
COMPARATIVE STATEMENT OF COLLECTED REVENUES**

March-21

PAGE # 1

CLASS OF TAX	March FY 2019	March FY 2020	March FY 2021	March FY 2019- March FY 2020 \$ Change	March FY 2019- March FY 2020 % Change	March FY 2020- March FY 2021 \$ Change	March FY 2020- March FY 2021 % Change
Sales and Use	696,928,688.33	712,812,384.84	765,943,705.44	15,883,696.51	2.28%	53,131,320.60	7.45%
Franchise & Excise	208,454,683.47	241,303,755.95	259,500,487.74	32,849,072.48	15.76%	18,196,731.79	7.54%
Business	14,386,517.60	16,648,800.89	20,918,709.95	2,262,283.29	15.73%	4,269,909.06	25.65%
Gasoline	55,109,865.08	61,921,833.84	54,835,969.71	6,811,968.76	12.36%	(7,085,864.13)	-11.44%
Motor Fuel	18,750,277.76	22,292,546.58	21,395,659.46	3,542,268.82	18.89%	(896,887.12)	-4.02%
Petroleum Special	4,721,254.03	4,957,675.64	4,519,744.77	236,421.61	5.01%	(437,930.87)	-8.83%
Motor Vehicle Registration	31,117,332.64	31,801,041.90	34,046,106.64	683,709.26	2.20%	2,245,064.74	7.06%
Motor Vehicle Title	1,701,716.93	1,748,128.38	1,476,942.83	46,411.45	2.73%	(271,185.55)	-15.51%
Income	11,437,994.69	7,176,102.23	6,634,775.43	(4,261,892.46)	-37.26%	(541,326.80)	-7.54%
Inheritance, Gift & Estate	29,947.90	4,450.87	515,915.21	(25,497.03)	-85.14%	511,464.34	11491.33%
Tobacco	21,319,674.61	24,792,122.25	19,580,012.99	3,472,447.64	16.29%	(5,212,109.26)	-21.02%
Alcoholic Beverage	5,147,861.26	5,436,110.39	6,029,280.86	288,249.13	5.60%	593,170.47	10.91%
Beer	1,192,363.16	1,245,437.11	1,190,157.12	53,073.95	4.45%	(55,279.99)	-4.44%
Mixed Drink (LBD)	10,192,233.69	11,019,224.21	7,886,798.48	826,990.52	8.11%	(3,132,425.73)	-28.43%
Privilege	20,287,591.96	28,411,325.99	27,047,454.62	8,123,734.03	40.04%	(1,363,871.37)	-4.80%
Gas & Oil Severance	52,609.15	75,269.39	40,694.94	22,660.24	43.07%	(34,574.45)	-45.93%
TVA	29,716,051.08	30,165,580.62	27,450,346.53	449,529.54	1.51%	(2,715,234.09)	-9.00%
Miscellaneous Taxes	11,062.38	54,019.67	23,063.71	42,957.29	388.32%	(30,955.96)	-57.30%
TOTAL STATE COLLECTIONS	1,130,557,725.72	1,201,865,810.75	1,259,035,826.43	71,308,085.03	6.31%	57,170,015.68	4.76%
Local Government							
Local Sales Tax	207,940,352.78	218,464,990.57	236,428,721.73	10,524,637.79	5.06%	17,963,731.16	8.22%
Local Business Tax	14,884,320.59	17,101,775.48	20,720,946.65	2,217,454.89	14.90%	3,619,171.17	21.16%
Local Business Tax Fees	1,805,119.25	1,991,390.46	2,458,031.70	186,271.21	10.32%	466,641.24	23.43%
Mineral Tax	357,866.16	332,744.61	325,582.83	(25,121.55)	-7.02%	(7,161.78)	-2.15%
Coal Severance	22,885.19	37,541.39	0.00	14,656.20	64.04%	(37,541.39)	-100.00%
TOTAL LOCAL COLLECTIONS	225,010,543.97	237,928,442.51	259,933,282.91	12,917,898.54	5.74%	22,004,840.40	9.25%
TOTAL COLLECTED REVENUE	1,355,568,269.69	1,439,794,253.26	1,518,969,109.34	84,225,983.57	6.21%	79,174,856.08	5.50%



TENNESSEE DEPARTMENT OF REVENUE
COMPARATIVE STATEMENT OF COLLECTED REVENUES

July 2020 - March 2021

PAGE # 2

CLASS OF TAX	FY 2019 YTD	FY 2020 YTD	FY 2021 YTD	FY 2019- FY 2020 \$ Change	FY 2019- FY 2020 % Change	FY 2020- FY 2021 \$ Change	FY 2020- FY 2021 % Change
Sales and Use	6,983,484,786.85	7,394,455,867.74	7,916,194,273.71	410,971,080.89	5.88%	521,738,405.97	7.06%
Franchise & Excise	1,382,434,663.80	1,619,865,860.82	2,217,123,203.27	237,431,197.02	17.17%	597,257,342.45	36.87%
Business	77,000,490.42	81,947,394.22	112,056,874.87	4,946,903.80	6.42%	30,109,480.65	36.74%
Gasoline	620,914,934.39	653,852,408.24	614,587,788.94	32,937,473.85	5.30%	(39,264,619.30)	-6.01%
Motor Fuel	189,197,686.86	238,572,561.45	225,769,830.56	49,374,874.59	26.10%	(12,802,730.89)	-5.37%
Petroleum Special	51,691,018.38	52,132,004.86	49,952,628.04	440,986.48	0.85%	(2,179,376.82)	-4.18%
Motor Vehicle Registration	246,557,564.79	251,757,429.97	259,365,901.76	5,199,865.18	2.11%	7,608,471.79	3.02%
Motor Vehicle Title	17,457,281.49	17,211,057.72	16,868,518.60	(246,223.77)	-1.41%	(342,539.12)	-1.99%
Income	22,300,131.36	21,551,360.85	110,693,472.13	(748,770.51)	-3.36%	89,142,111.28	413.63%
Inheritance, Gift & Estate	2,190,234.21	(1,440,209.39)	1,361,038.88	(3,630,443.60)	-165.76%	2,801,248.27	194.50%
Tobacco	180,791,693.73	180,269,229.01	178,520,593.06	(522,464.72)	-0.29%	(1,748,635.95)	-0.97%
Alcoholic Beverage	52,890,467.23	55,481,031.34	62,341,719.00	2,590,564.11	4.90%	6,860,687.66	12.37%
Beer	13,165,211.82	13,197,530.48	13,665,122.95	32,318.66	0.25%	467,592.47	3.54%
Mixed Drink (LBD)	96,274,633.25	109,942,851.57	69,673,054.14	13,668,218.32	14.20%	(40,269,797.43)	-36.63%
Privilege	256,869,610.44	293,312,678.62	339,316,813.48	36,443,068.18	14.19%	46,004,134.86	15.68%
Gas & Oil Severance	494,154.26	388,288.19	255,835.99	(105,866.07)	-21.42%	(132,452.20)	-34.11%
TVA	269,522,598.65	277,487,957.70	262,655,216.79	7,965,359.05	2.96%	(14,832,740.91)	-5.35%
Miscellaneous Taxes	27,335,454.24	26,927,145.67	29,570,663.37	(408,308.57)	-1.49%	2,643,517.70	9.82%
TOTAL STATE COLLECTIONS	10,490,572,616.17	11,286,912,449.06	12,479,972,549.54	796,339,832.89	7.59%	1,193,060,100.48	10.57%
Local Government							
Local Sales Tax	2,102,425,882.93	2,243,883,407.46	2,480,475,693.68	141,457,524.53	6.73%	236,592,286.22	10.54%
Local Business Tax	69,926,056.44	78,893,849.83	94,811,631.68	8,967,793.39	12.82%	15,917,781.85	20.18%
Local Business Tax Fees	7,980,374.99	8,812,283.92	10,534,217.66	831,908.93	10.42%	1,721,933.74	19.54%
Mineral Tax	4,462,598.38	4,665,839.45	4,844,385.42	203,241.07	4.55%	178,545.97	3.83%
Coal Severance	150,169.81	320,543.03	10,006.38	170,373.22	113.45%	(310,536.65)	-96.88%
TOTAL LOCAL COLLECTIONS	2,184,945,082.55	2,336,575,923.69	2,590,675,934.82	151,630,841.14	6.94%	254,100,011.13	10.87%
TOTAL COLLECTED REVENUE	12,675,517,698.72	13,623,488,372.75	15,070,648,484.36	947,970,674.03	7.48%	1,447,160,111.61	10.62%

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

March-21

PAGE # 3

CLASS OF TAX	FY 2020	FY 2021	GAIN OR LOSS	PERCENT
SALES				
10101 Sales	562,480,481.02	602,964,173.74	40,483,692.72	7.20%
10102 State Cable TV	528,650.58	382,132.59	(146,517.99)	-27.72%
10103 State Interstate Telecomm Sales	1,209,676.23	1,414,095.04	204,418.81	16.90%
10104 State Sales 1% Increase 2002	92,685,107.63	99,535,689.72	6,850,582.09	7.39%
10105 State Sales Single Article	4,730,094.58	4,916,891.37	186,796.79	3.95%
10106 State Sales Food	41,696,963.48	44,932,285.52	3,235,322.04	7.76%
10107 Prepaid Wireless	1,277,272.53	1,601,971.41	324,698.88	25.42%
10109 Transportation Equity	1,125,559.39	1,157,281.84	31,722.45	2.82%
10110 911 Board	7,078,579.40	9,039,184.21	1,960,604.81	27.70%
TOTAL	712,812,384.84	765,943,705.44	53,131,320.60	7.45%
FRANCHISE & EXCISE				
11401-11403 Franchise	64,697,669.22	76,684,523.62	11,986,854.40	18.53%
11501-11503 Excise	124,658,549.79	146,023,643.93	21,365,094.14	17.14%
12101 F&E Est Payments	51,947,536.94	36,792,320.19	(15,155,216.75)	-29.17%
TOTAL	241,303,755.95	259,500,487.74	18,196,731.79	7.54%
BUSINESS				
12001 Counties Tax	0.00	0.00	0.00	0.00%
12002 Cities Tax	0.00	0.00	0.00	0.00%
12003 State Tax	0.00	0.00	0.00	0.00%
12004 County Delinquent	0.00	0.00	0.00	0.00%
12005 City Delinquent	0.00	0.00	0.00	0.00%
12006-12009-Class 1-4	14,526,330.81	17,892,960.57	3,366,629.76	23.18%
12010 Class 5 Industrial Loan & Thrift	131,898.03	169,137.74	37,239.71	28.23%
12011 Transient Vendor, Flea Mkt & Other	0.00	0.00	0.00	0.00%
12012 Audit P & I	1,862,967.29	2,868,234.27	1,005,266.98	53.96%
12013 Voluntary Disclosure State	127,604.76	(11,622.63)	(139,227.39)	-109.11%
TOTAL	16,648,800.89	20,918,709.95	4,269,909.06	25.65%
GASOLINE				
10201 Tax	61,910,352.07	54,826,126.95	(7,084,225.12)	-11.44%
10203 Hwy. Users Fuel Permits	3,000.00	6,000.00	3,000.00	100.00%
10205 Penalty & Interest-Reg	8,481.77	3,842.76	(4,639.01)	-54.69%
10207 Alcohol Fees	0.00	0.00	0.00	0.00%
TOTAL	61,921,833.84	54,835,969.71	(7,085,864.13)	-11.44%
MOTOR FUEL				
10301 Tax Regular Diesel	21,946,254.13	21,163,339.96	(782,914.17)	-3.57%
10302 Regular L. P.	24,039.86	77.50	(23,962.36)	-99.68%
10305 Prepaid Diesel	3,598.37	1,120.00	(2,478.37)	-68.87%
10307 Penalty & Interest-Reg.	8,634.29	1,455.92	(7,178.37)	-83.14%
10308 Dyed Fuel	0.00	0.00	0.00	0.00%
10309 Compressed Natural Gas-Dealer Permit	310,019.85	229,666.08	(80,353.77)	-25.92%
10310 Carrier Dyed Fuel	0.08	0.00	(0.08)	-100.00%
TOTAL	22,292,546.58	21,395,659.46	(896,887.12)	-4.02%
PETROLEUM SPECIAL TAX				
10401 Tax	3,568,514.19	3,254,071.44	(314,442.75)	-8.81%
10402 Penalties & Interest	672.05	498.91	(173.14)	-25.76%
10403 Environment Assurance Fee	1,388,489.40	1,265,174.42	(123,314.98)	-8.88%
TOTAL	4,957,675.64	4,519,744.77	(437,930.87)	-8.83%

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

March-21

PAGE # 4

CLASS OF TAX	FY 2020	FY 2021	GAIN OR LOSS	PERCENT
MOTOR VEHICLE REGISTRATION				
10501 Registration Fees	18,503,805.22	16,294,032.50	(2,209,772.72)	-11.94%
10502 Drive-Out Tags	499,069.00	509,228.84	10,159.84	2.04%
10503 Temp. Operators Permits	9,959.50	6,737.50	(3,222.00)	-32.35%
10504 Fines	15,343.17	6,454.54	(8,888.63)	-57.93%
10505 Miscellaneous	0.00	0.00	0.00	0.00%
10506 International Registration	11,892,594.06	15,980,500.70	4,087,906.64	34.37%
10507 Personalized Registration	9,870.00	57,750.00	47,880.00	485.11%
10508 Handicapped Registration	79,907.00	45,858.00	(34,049.00)	-42.61%
10509 Over Weight Truck Fines	176,058.59	156,965.86	(19,092.73)	-10.84%
10510 Inquiry Information Fees	0.00	0.00	0.00	0.00%
10511 Fleet Registration	270,318.19	513,267.90	242,949.71	89.88%
10512 Trip Permits	3,000.00	9,000.00	6,000.00	200.00%
10514 International Reg. (Safety)	305,017.67	410,421.55	105,403.88	34.56%
10530 Electric Vehicle Fee	36,099.50	55,889.25	19,789.75	54.82%
TOTAL	31,801,041.90	34,046,106.64	2,245,064.74	7.06%
MOTOR VEHICLE TITLE	1,748,128.38	1,476,942.83	(271,185.55)	-15.51%
TOTAL	1,748,128.38	1,476,942.83	(271,185.55)	-15.51%
INSURANCE VERIFICATION*	146,450.00	151,900.00	5,450.00	3.72%
TOTAL	146,450.00	151,900.00	5,450.00	3.72%
INCOME				
10601 Pre-Income Tax	721,483.14	825,953.27	104,470.13	14.48%
10602 Tax	6,381,586.69	5,252,663.57	(1,128,923.12)	-17.69%
10603 Penalties & Interest	73,032.40	556,158.59	483,126.19	661.52%
TOTAL	7,176,102.23	6,634,775.43	(541,326.80)	-7.54%
INHERITANCE,GIFT,ESTATE				
11601 Inheritance	171,566.95	621,235.27	449,668.32	262.09%
11602 Gift Tax Class A	263,525.37	0.00	(263,525.37)	-100.00%
11603 Estate Tax	(0.54)	7.50	8.04	1488.89%
11604 Generation Skip	0.00	0.00	0.00	0.00%
11605 Gift Tax Class B	1,375.72	4,672.44	3,296.72	239.64%
11606 Pre-Gift Tax	(260,442.63)	0.00	260,442.63	100.00%
11607 Prepaid Inheritance	(171,574.00)	(110,000.00)	61,574.00	35.89%
TOTAL	4,450.87	515,915.21	511,464.34	11491.33%
TOBACCO				
11801 Cigarette Stamps	23,290,390.42	17,959,300.17	(5,331,090.25)	-22.89%
11802 Cigar & Other Tobacco Products	1,477,394.16	1,612,096.62	134,702.46	9.12%
11803 Fair Trade Info	19,142.84	14,799.64	(4,343.20)	-22.69%
11804 Licenses-Retail Dealer	100.00	919.00	819.00	819.00%
11805 Licenses-Other	0.00	0.00	0.00	0.00%
11808 Penalty	4,994.83	(7,345.61)	(12,340.44)	-247.06%
11809 LDR Penalty	100.00	243.17	143.17	143.17%
TOTAL	24,792,122.25	19,580,012.99	(5,212,109.26)	-21.02%
ALCOHOLIC BEVERAGES				
11001 Alcohol Tax	3,991,385.82	4,515,017.10	523,631.28	13.12%
11002 Wine Tax & High Alcohol Beer	1,274,148.40	1,337,731.88	63,583.48	4.99%
11003 Licenses	0.00	0.00	0.00	0.00%
11011 Brand Registration	5,807.66	6,534.80	727.14	12.52%
11013 Wine Tax (Winery)	36,123.74	35,561.25	(562.49)	-1.56%
11014 Common Spirit Tax	1,221.42	651.24	(570.18)	-46.68%
11015 Common Spirit Wine Tax	589.01	240.53	(348.48)	-59.16%
11016 Distiller's Tax	4,275.69	3,491.94	(783.75)	-18.33%
11017 Enforcement Tax	62,827.07	68,550.41	5,723.34	9.11%
11018 Wine Enforcement Tax	59,731.58	61,501.71	1,770.13	2.96%
TOTAL	5,436,110.39	6,029,280.86	593,170.47	10.91%
BEER				
10901 Beer Barrellage	1,197,122.81	1,142,772.82	(54,349.99)	-4.54%
10902 Certificate of Registration	2,460.00	1,655.00	(805.00)	-32.72%
10905 Penalty & Interest	1,162.50	454.93	(707.57)	-60.87%
10906 Wholesale Beer	44,366.16	45,184.11	817.95	1.84%
10908 Common Carrier Beer Tax	325.64	90.26	(235.38)	-72.28%
TOTAL	1,245,437.11	1,190,157.12	(55,279.99)	-4.44%
MIXED DRINK (LBD)				
11101 Tax	11,019,224.21	7,886,798.48	(3,132,425.73)	-28.43%
TOTAL	11,019,224.21	7,886,798.48	(3,132,425.73)	-28.43%

*Insurance Verification figures are listed for reporting purposes only.
They are not in the total collection figures.

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

March-21

PAGE # 5

CLASS OF TAX PRIVILEGE	FY 2020	FY 2021	GAIN OR LOSS	PERCENT
10701 Realty Transfer	15,354,258.64	14,740,494.27	(613,764.37)	-4.00%
10706 Criminal Injuries Comp	216,165.85	115,896.37	(100,269.48)	-46.39%
10707 Penalties	94,780.57	224.09	(94,556.48)	-99.76%
10709 Marriage License	48,105.23	36,003.39	(12,101.84)	-25.16%
10710 Tire Tax	19,508.25	39,072.52	19,564.27	100.29%
10713 Professional Tax	448,775.17	612,468.90	163,693.73	36.48%
10714 Used Oil	1,272.34	3,085.19	1,812.85	142.48%
10715 Auto Rental Surcharge	9,233.66	(84,026.53)	(93,260.19)	-1010.00%
10716 Realty Mortgage	6,853,230.62	8,835,124.98	1,981,894.36	28.92%
10717 UCC	699,238.96	799,970.26	100,731.30	14.41%
10718 Attorneys Administrative Fee	166,405.62	89,942.34	(76,463.28)	-45.95%
10719 Forfeiture of Bonds	(3,503.84)	145,344.96	148,848.80	4248.16%
10720 Sex Offenders	6,807.11	4,305.91	(2,501.20)	-36.74%
10721 Domestic Violence	580.43	24.07	(556.36)	-95.85%
10726 Bail Bond Fee	15,339.55	31,670.33	16,330.78	106.46%
10727 Aggravated Assault	2,493.02	2,269.74	(223.28)	-8.96%
10728 Marriage License Increase 2002	150,377.44	111,387.18	(38,990.26)	-25.93%
10729 Drug Violation Cases	8,646.34	5,214.95	(3,431.39)	-39.69%
10730 Sexual Assault	7,927.48	3,421.85	(4,505.63)	-56.84%
10731 Drug Violation -No Treatment	101,791.04	59,934.38	(41,856.66)	-41.12%
10733 Municipal Training Education	26,713.27	10,626.37	(16,086.90)	-60.22%
10734 Blood Alcohol	256,335.86	142,802.07	(113,533.79)	-44.29%
10735 Litigation	1,510,579.12	744,846.05	(765,733.07)	-50.69%
10736 Alcohol Drug Treatment Fee	137,812.63	82,132.81	(55,679.82)	-40.40%
10737 Drug Racing Fine	86.40	64.12	(22.28)	-25.79%
10738 Drug Testing Fee	322,624.88	197,877.41	(124,747.47)	-38.67%
10739 Victim Notification Fund	57,147.93	24,140.38	(33,007.55)	-57.76%
10741 Ignition Interlock Device	44,276.66	24,382.10	(19,894.56)	-44.93%
10742 Cash Bond Forfeiture	75,169.12	55,951.48	(19,217.64)	-25.57%
10743 Criminal Judicial Education	24,382.23	9,208.46	(15,173.77)	-62.23%
10744 P. Defender/D. Attorney Expungement	1,165.88	0.00	(1,165.88)	-100.00%
10745 Environmental Fees	5,986.88	12,847.23	6,860.35	114.59%
10746 Human Trafficking GenFd	0.00	0.00	0.00	0.00%
10747 Motor Vehicle Recycler	0.00	0.00	0.00	0.00%
10748 Human Trafficking LawEnf	0.00	0.00	0.00	0.00%
10749 Human Trafficking D.A.Gen	0.00	0.00	0.00	0.00%
10750 Fantasy Sports	0.00	(9,228.23)	(9,228.23)	-100.00%
10751 Vet Drug Violation	1,857.16	2,054.95	197.79	10.65%
10752 Advanced Age Adult Abuse Violations	0.00	0.00	0.00	0.00%
10753 Telecom	1,745,344.57	175,606.40	(1,569,738.17)	-89.94%
10754 Adult Performance Business Tax	0.00	21,864.00	21,864.00	100.00%
10755 Pharmacy Board Fine	409.92	63.01	(346.91)	-84.63%
10756 Medical Board Fine	0.00	0.00	0.00	0.00%
10757 Forfeiture of Property	0.00	0.00	0.00	0.00%
10758 Crime Impersonation First Response or Police	0.00	0.00	0.00	0.00%
10759 Crime Exposure HBV/HCV & Suicide	0.00	0.00	0.00	0.00%
10760 Misrepresentation of TennCare	0.00	266.10	266.10	100.00%
10761 Confinement Cost of Juveniles	0.00	120.76	120.76	100.00%
10762 OCJP Child Like Doll Fine	0.00	0.00	0.00	0.00%
TOTAL	28,411,325.99	27,047,454.62	(1,363,871.37)	-4.80%
Gas & Oil Severance				
11301-11302 Tax	75,269.39	40,694.94	(34,574.45)	-45.93%
TOTAL	75,269.39	40,694.94	(34,574.45)	-45.93%
TVA IN LIEU				
TOTAL	30,165,580.62	27,450,346.53	(2,715,234.09)	-9.00%
MISCELLANEOUS TAXES:				
Unauthorized Substance				
14801 Marijuana	0.00	0.00	0.00	0.00%
14802 Cocaine	0.00	0.00	0.00	0.00%
14803 Other Drugs	0.00	0.00	0.00	0.00%
14804 Alcohol	0.00	0.00	0.00	0.00%
14805 Penalty & Interest	0.00	0.00	0.00	0.00%
14806 Stamps	0.00	0.00	0.00	0.00%
TOTAL	0.00	0.00	0.00	0.00%
GROSS RECEIPTS				
10801 Bottlers	27,007.71	2,915.54	(24,092.17)	-89.20%
10802 Gas, Water, Power & Light	0.00	168.71	168.71	100.00%
10803 Mixing Bars, Clubs, etc.	13,366.01	8,461.14	(4,904.87)	-36.70%
10809 Vending Machines	34.56	790.65	756.09	2187.76%
10810 Bottlers	7,201.39	777.67	(6,423.72)	-89.20%
TOTAL	47,609.67	13,113.71	(34,495.96)	-72.46%
COIN AMUSEMENT				
11901 Coin Tax	2,160.00	8,700.00	6,540.00	302.78%
11902 Penalty & Interest	0.00	0.00	0.00	0.00%
11904 License Fee	4,250.00	1,250.00	(3,000.00)	-70.59%
TOTAL	6,410.00	9,950.00	3,540.00	55.23%
TOTAL MISC.TAXES	54,019.67	23,063.71	(30,955.96)	-57.30%
GRAND TOTAL	1,201,865,810.75	1,259,035,826.43	57,170,015.68	4.76%

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

July 2020 - March 2021

PAGE # 6

CLASS OF TAX	FY 2020	FY 2021	GAIN OR LOSS	PERCENT
SALES				
10101 Sales	5,844,010,817.07	6,271,417,843.21	427,407,026.14	7.31%
10102 State Cable TV	6,722,507.01	4,102,337.46	(2,620,169.55)	-38.98%
10103 State Interstate Telecomm Sales	12,277,256.65	14,690,396.28	2,413,139.63	19.66%
10104 State Sales 1% Increase 2002	966,723,966.63	1,036,109,498.44	69,385,531.81	7.18%
10105 State Sales Single Article	45,096,089.32	50,397,800.90	5,301,711.58	11.76%
10106 State Sales Food	398,580,211.58	436,058,381.32	37,478,169.74	9.40%
10107 Prepaid Wireless	15,874,487.37	17,577,013.78	1,702,526.41	10.72%
10109 Transportation Equity	40,456,651.71	16,008,202.47	(24,448,449.24)	-60.43%
10110 911 Board	64,713,880.40	69,832,799.85	5,118,919.45	7.91%
TOTAL	7,394,455,867.74	7,916,194,273.71	521,738,405.97	7.06%
FRANCHISE & EXCISE				
11401-11403 Franchise	807,158,910.74	897,262,757.31	90,103,846.57	11.16%
11501-11503 Excise	1,502,935,760.68	1,663,441,639.05	160,505,878.37	10.68%
12101 F&E Est Payments	(690,228,810.60)	(343,581,193.09)	346,647,617.51	50.22%
TOTAL	1,619,865,860.82	2,217,123,203.27	597,257,342.45	36.87%
BUSINESS				
12001 Counties Tax	0.00	0.00	0.00	0.00%
12002 Cities Tax	0.00	0.00	0.00	0.00%
12003 State Tax	0.00	0.00	0.00	0.00%
12004 County Delinquent	0.00	0.00	0.00	0.00%
12005 City Delinquent	0.00	0.00	0.00	0.00%
12006-12009-Class 1-4	69,005,947.66	85,952,247.65	16,946,299.99	24.56%
12010 Class 5 Industrial Loan & Thrift	409,212.40	592,926.59	183,714.19	44.89%
12011 Transient Vendor, Flea Mkt & Other	0.00	0.00	0.00	0.00%
12012 Audit P & I	10,339,856.02	22,911,312.97	12,571,456.95	121.58%
12013 Voluntary Disclosure State	2,192,378.14	2,600,387.66	408,009.52	18.61%
TOTAL	81,947,394.22	112,056,874.87	30,109,480.65	36.74%
GASOLINE				
10201 Tax	653,518,069.01	614,356,926.42	(39,161,142.59)	-5.99%
10203 Hwy. Users Fuel Permits	100,500.00	181,500.00	81,000.00	80.60%
10205 Penalty & Interest-Reg	233,439.23	49,062.52	(184,376.71)	-78.98%
10207 Alcohol Fees	400.00	300.00	(100.00)	-25.00%
TOTAL	653,852,408.24	614,587,788.94	(39,264,619.30)	-6.01%
MOTOR FUEL				
10301 Tax Regular Diesel	211,636,396.31	221,512,057.19	9,875,660.88	4.67%
10302 Regular L. P.	326,406.75	70,148.98	(256,257.77)	-78.51%
10305 Prepaid Diesel	57,194.87	51,978.87	(5,216.00)	-9.12%
10307 Penalty & Interest-Reg.	33,864.83	22,847.10	(11,017.73)	-32.53%
10308 Dyed Fuel	4,006.38	0.00	(4,006.38)	-100.00%
10309 Compressed Natural Gas-Dealer Permit	1,499,010.68	1,645,556.05	146,545.37	9.78%
10310 Carrier Dyed Fuel	25,015,681.63	2,467,242.37	(22,548,439.26)	-90.14%
TOTAL	238,572,561.45	225,769,830.56	(12,802,730.89)	-5.37%
PETROLEUM SPECIAL TAX				
10401 Tax	37,500,655.19	35,961,109.40	(1,539,545.79)	-4.11%
10402 Penalties & Interest	23,502.43	5,123.29	(18,379.14)	-78.20%
10403 Environment Assurance Fee	14,607,847.24	13,986,395.35	(621,451.89)	-4.25%
TOTAL	52,132,004.86	49,952,628.04	(2,179,376.82)	-4.18%

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

July 2020 - March 2021

PAGE # 7

CLASS OF TAX	FY 2020	FY 2021	GAIN OR LOSS	PERCENT
MOTOR VEHICLE REGISTRATION				
10501 Registration Fees	175,016,546.22	179,262,565.38	4,246,019.16	2.43%
10502 Drive-Out Tags	4,068,992.00	4,217,948.94	148,956.94	3.66%
10503 Temp. Operators Permits	106,654.50	82,222.50	(24,432.00)	-22.91%
10504 Fines	118,571.40	76,643.07	(41,928.33)	-35.36%
10505 Miscellaneous	0.00	0.00	0.00	0.00%
10506 International Registration	66,562,949.39	70,672,829.13	4,109,879.74	6.17%
10507 Personalized Registration	263,154.80	191,940.00	(71,214.80)	-27.06%
10508 Handicapped Registration	772,529.00	645,278.10	(127,250.90)	-16.47%
10509 Over Weight Truck Fines	1,682,411.32	1,041,017.91	(641,393.41)	-38.12%
10510 Inquiry Information Fees	0.00	0.00	0.00	0.00%
10511 Fleet Registration	795,566.46	528,356.78	(267,209.68)	-33.59%
10512 Trip Permits	198,000.00	219,000.00	21,000.00	10.61%
10514 International Reg. (Safety)	1,711,214.41	1,819,370.03	108,155.62	6.32%
10530 Electric Vehicle Fee	460,840.47	608,729.92	147,889.45	32.09%
TOTAL	251,757,429.97	259,365,901.76	7,608,471.79	3.02%
MOTOR VEHICLE TITLE				
TOTAL	17,211,057.72	16,868,518.60	(342,539.12)	-1.99%
TOTAL	17,211,057.72	16,868,518.60	(342,539.12)	-1.99%
INSURANCE VERIFICATION*				
TOTAL	985,675.00	1,246,825.00	261,150.00	26.49%
TOTAL	985,675.00	1,246,825.00	261,150.00	26.49%
INCOME				
10601 Pre-Income Tax	(75,221,112.07)	(3,099,778.89)	72,121,333.18	95.88%
10602 Tax	95,354,327.86	112,633,658.14	17,279,330.28	18.12%
10603 Penalties & Interest	1,418,145.06	1,159,592.88	(258,552.18)	-18.23%
TOTAL	21,551,360.85	110,693,472.13	89,142,111.28	413.63%
INHERITANCE,GIFT,ESTATE				
11601 Inheritance	(727,436.41)	2,224,154.63	2,951,591.04	405.75%
11602 Gift Tax Class A	332,445.03	23,211.81	(309,233.22)	-93.02%
11603 Estate Tax	64.29	0.00	(64.29)	-100.00%
11604 Generation Skip	131.96	0.00	(131.96)	-100.00%
11605 Gift Tax Class B	6,131.85	4,672.44	(1,459.41)	-23.80%
11606 Pre-Gift Tax	(268,472.87)	0.00	268,472.87	100.00%
11607 Prepaid Inheritance	(783,073.24)	(891,000.00)	(107,926.76)	-13.78%
TOTAL	(1,440,209.39)	1,361,038.88	2,801,248.27	194.50%
TOBACCO				
11801 Cigarette Stamps	165,265,279.68	161,430,343.50	(3,834,936.18)	-2.32%
11802 Cigar & Other Tobacco Products	14,688,873.17	16,856,431.10	2,167,557.93	14.76%
11803 Fair Trade Info	135,991.17	132,885.40	(3,105.77)	-2.28%
11804 Licenses-Retail Dealer	4,399.00	4,719.00	320.00	7.27%
11805 Licenses-Other	2,000.00	2,500.00	500.00	25.00%
11808 Penalty	135,584.98	72,202.78	(63,382.20)	-46.75%
11809 LDR Penalty	37,101.01	21,511.28	(15,589.73)	-42.02%
TOTAL	180,269,229.01	178,520,593.06	(1,748,635.95)	-0.97%
ALCOHOLIC BEVERAGES				
11001 Alcohol Tax	40,884,640.50	46,449,116.96	5,564,476.46	13.61%
11002 Wine Tax & High Alcohol Beer	12,800,049.23	13,921,941.27	1,121,892.04	8.76%
11003 Licenses	0.00	0.00	0.00	0.00%
11011 Brand Registration	131,999.53	156,110.85	24,111.32	18.27%
11013 Wine Tax (Winery)	387,714.81	439,003.27	51,288.46	13.23%
11014 Common Spirit Tax	13,578.34	5,651.40	(7,926.94)	-58.38%
11015 Common Spirit Wine Tax	4,212.92	1,331.27	(2,881.65)	-68.40%
11016 Distiller's Tax	52,519.26	28,293.85	(24,225.41)	-46.13%
11017 Enforcement Tax	612,887.67	708,389.12	95,501.45	15.58%
11018 Wine Enforcement Tax	593,429.08	631,881.01	38,451.93	6.48%
TOTAL	55,481,031.34	62,341,719.00	6,860,687.66	12.37%
BEER				
10901 Beer Barrelage	12,699,240.50	13,122,902.21	423,661.71	3.34%
10902 Certificate of Registration	18,198.42	18,368.88	170.46	0.94%
10905 Penalty & Interest	6,598.38	5,954.30	(644.08)	-9.76%
10906 Wholesale Beer	470,242.63	517,163.43	46,920.80	9.98%
10908 Common Carrier Beer Tax	3,250.55	734.13	(2,516.42)	-77.42%
TOTAL	13,197,530.48	13,665,122.95	467,592.47	3.54%
MIXED DRINK (LBD)				
11101 Tax	109,942,851.57	69,673,054.14	(40,269,797.43)	-36.63%
TOTAL	109,942,851.57	69,673,054.14	(40,269,797.43)	-36.63%

*Insurance Verification figures are listed for reporting purposes only.
They are not in the total collection figures.

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

July 2020 - March 2021

PAGE # 8

CLASS OF TAX	FY 2020	FY 2021	GAIN OR LOSS	PERCENT
PRIVILEGE				
10701 Realty Transfer	157,424,097.20	179,549,279.65	22,125,182.45	14.05%
10706 Criminal Injuries Comp	1,777,123.59	1,477,194.47	(299,929.12)	-16.88%
10707 Penalties	177,220.46	1,920.86	(175,299.60)	-98.92%
10709 Marriage License	553,538.28	597,533.27	43,994.99	7.95%
10710 Tire Tax	5,489,389.47	5,418,068.94	(71,320.53)	-1.30%
10713 Professional Tax	11,996,446.73	19,056,519.51	7,060,072.78	58.85%
10714 Used Oil	551,606.36	575,058.29	23,451.93	4.25%
10715 Auto Rental Surcharge	9,092,199.95	7,339,751.86	(1,752,448.09)	-19.27%
10716 Realty Mortgage	68,595,865.13	93,890,468.33	25,294,603.20	36.87%
10717 UCC	7,598,182.01	8,492,675.61	894,493.60	11.77%
10718 Attorneys Administrative Fee	1,141,584.82	1,023,840.70	(117,744.12)	-10.31%
10719 Forfeiture of Bonds	108,094.42	572,837.27	464,742.85	429.94%
10720 Sex Offenders	52,578.62	42,032.24	(10,546.38)	-20.06%
10721 Domestic Violence	2,049.56	199.74	(1,849.82)	-90.25%
10726 Bail Bond Fee	1,646,536.07	1,067,058.27	(579,477.80)	-35.19%
10727 Aggravated Assault	20,245.87	16,263.72	(3,982.15)	-19.67%
10728 Marriage License Increase 2002	1,567,991.74	1,742,995.59	175,003.85	11.16%
10729 Drug Violation Cases	69,358.24	57,852.67	(11,505.57)	-16.59%
10730 Sexual Assault	43,739.11	38,855.30	(4,883.81)	-11.17%
10731 Drug Violation -No Treatment	770,651.28	727,286.67	(43,364.61)	-5.63%
10733 Municipal Training Education	240,098.31	173,851.43	(66,246.88)	-27.59%
10734 Blood Alcohol	1,942,077.80	1,826,338.40	(115,739.40)	-5.96%
10735 Litigation	13,222,546.17	9,362,746.53	(3,859,799.64)	-29.19%
10736 Alcohol Drug Treatment Fee	991,140.67	935,110.61	(56,030.06)	-5.65%
10737 Drag Racing Fine	9,535.48	2,670.74	(6,864.74)	-71.99%
10738 Drug Testing Fee	2,485,931.18	2,249,784.13	(236,147.05)	-9.50%
10739 Victim Notification Fund	504,382.81	338,499.16	(165,883.65)	-32.89%
10741 Ignition Interlock Device	321,157.00	308,910.24	(12,246.76)	-3.81%
10742 Cash Bond Forfeiture	960,651.58	638,161.34	(322,490.24)	-33.57%
10743 Criminal Judicial Education	218,205.85	137,873.64	(80,332.21)	-36.81%
10744 P. Defender/D. Attorney Expungement	19,250.09	0.93	(19,249.16)	-100.00%
10745 Environmental Fees	1,067,641.70	940,514.46	(127,127.24)	-11.91%
10746 Human Trafficking GenFd	0.00	0.00	0.00	0.00%
10747 Motor Vehicle Recycler	32.00	0.00	(32.00)	-100.00%
10748 Human Trafficking LawEnf	0.00	0.00	0.00	0.00%
10749 Human Trafficking D.A.Gen	0.00	0.00	0.00	0.00%
10750 Fantasy Sports	272,076.84	255,944.39	(16,132.45)	-5.93%
10751 Vet Drug Violation	13,464.21	17,414.11	3,949.90	29.34%
10752 Advanced Age Adult Abuse Violations	361.44	0.00	(361.44)	-100.00%
10753 Telecom	2,138,993.09	330,835.37	(1,808,157.72)	-84.53%
10754 Adult Performance Business Tax	224,865.00	109,636.00	(115,229.00)	-51.24%
10755 Pharmacy Board Fine	1,055.99	404.51	(651.48)	-61.69%
10756 Medical Board Fine	0.00	0.00	0.00	0.00%
10757 Forfeiture of Property	0.00	0.00	0.00	0.00%
10758 Crime Impersonation First Response or Police	0.00	0.00	0.00	0.00%
10759 Crime Exposure HBV/HCV & Suicide	712.50	0.00	(712.50)	-100.00%
10760 Misrepresentation of TennCare	0.00	303.77	303.77	100.00%
10761 Confinement Cost of Juveniles	0.00	120.76	120.76	100.00%
10762 OCJP Child Like Doll Fine	0.00	0.00	0.00	0.00%
TOTAL	293,312,678.62	339,316,813.48	46,004,134.86	15.68%
Gas & Oil Severance				
11301-11302 Tax	388,288.19	255,835.99	(132,452.20)	-34.11%
TOTAL	388,288.19	255,835.99	(132,452.20)	-34.11%
TVA IN LIEU	277,487,957.70	262,655,216.79	(14,832,740.91)	-5.35%
TOTAL	277,487,957.70	262,655,216.79	(14,832,740.91)	-5.35%
MISCELLANEOUS TAXES:				
Unauthorized Substance				
14801 Marijuana	11,918.77	24,335.62	12,416.85	104.18%
14802 Cocaine	0.00	0.00	0.00	0.00%
14803 Other Drugs	12,572.69	26,476.72	13,904.03	110.59%
14804 Alcohol	0.00	0.00	0.00	0.00%
14805 Penalty & Interest	2,953.94	25,068.78	22,114.84	748.66%
14806 Stamps	62.50	0.00	(62.50)	-100.00%
TOTAL	27,507.90	75,881.12	48,373.22	175.85%
GROSS RECEIPTS				
10801 Bottlers	14,768,439.70	15,686,599.02	918,159.32	6.22%
10802 Gas, Water, Power & Light	7,478,779.94	8,893,395.92	1,414,615.98	18.92%
10803 Mixing Bars, Clubs, etc.	111,273.10	70,493.85	(40,779.25)	-36.65%
10809 Vending Machines	7,937.40	9,446.38	1,508.98	19.01%
10810 Bottlers	4,429,919.69	4,671,482.56	241,562.87	5.45%
TOTAL	26,796,349.83	29,331,417.73	2,535,067.90	9.46%
COIN AMUSEMENT				
11901 Coin Tax	43,457.94	79,750.73	36,292.79	83.51%
11902 Penalty & Interest	0.00	3,363.60	3,363.60	100.00%
11904 License Fee	59,830.00	80,250.19	20,420.19	34.13%
TOTAL	103,287.94	163,364.52	60,076.58	58.16%
TOTAL MISC.TAXES	26,927,145.67	29,570,663.37	2,643,517.70	9.82%
GRAND TOTAL	11,286,912,449.06	12,479,972,549.54	1,193,060,100.48	10.57%

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX		INCOME		PAGE # 9	
COUNTIES	MARCH FY 2021	YTD FY 2021	COUNTIES	MARCH FY 2021	YTD FY 2021
Anderson	65,461.30	469,311.73	Lawrence	9,789.62	132,955.06
Bedford	21,995.93	221,658.64	Lewis	3,947.51	16,494.60
Benton	4,063.80	23,281.06	Lincoln	13,182.85	178,982.13
Bledsoe	3,295.12	20,139.22	Loudon	103,136.84	931,262.71
Blount	118,413.56	4,234,515.41	McMinn	20,123.99	247,334.56
Bradley	36,507.98	1,799,389.45	McNairy	4,217.76	45,451.83
Campbell	11,476.29	161,832.30	Macon	2,599.96	223,224.41
Cannon	7,127.23	33,851.84	Madison	85,950.81	887,047.14
Carroll	4,354.62	72,915.09	Marion	19,354.23	125,652.63
Carter	35,250.12	257,784.67	Marshall	12,341.10	111,154.61
Cheatham	16,544.70	241,972.89	Mauzy	37,992.62	532,191.12
Chester	2,912.86	30,299.58	Meigs	21,918.99	76,464.08
Claiborne	9,464.81	104,340.51	Monroe	24,703.22	260,143.73
Clay	243.29	11,789.32	Montgomery	48,679.54	769,104.70
Cocke	8,555.04	80,617.04	Moore	2,313.16	22,134.72
Coffee	19,859.50	272,112.65	Morgan	531.08	12,204.77
Crockett	3,598.44	52,606.00	Obion	10,013.00	207,938.81
Cumberland	57,465.32	400,570.72	Overton	13,263.38	48,945.18
Davidson	1,256,008.85	26,759,456.78	Perry	1,700.12	34,978.68
Decatur	53,206.68	89,036.61	Pickett	2,143.00	10,967.32
DeKalb	5,737.82	68,065.10	Polk	4,513.43	85,704.94
Dickson	21,865.26	252,056.38	Putnam	35,662.28	574,093.19
Dyer	15,715.93	227,084.08	Rhea	23,987.00	100,955.57
Fayette	18,992.66	488,835.78	Roane	29,691.08	306,627.21
Fentress	4,511.35	79,368.50	Robertson	23,192.75	266,157.10
Franklin	29,731.11	398,041.80	Rutherford	138,993.73	1,403,214.00
Gibson	11,968.07	220,757.11	Scott	23,744.60	120,349.81
Giles	19,863.96	228,443.43	Sequatchie	12,392.64	124,447.58
Grainger	7,907.19	68,283.99	Sevier	52,946.40	727,784.50
Greene	26,767.52	354,291.93	Shelby	949,658.54	17,230,143.67
Grundy	1,470.97	56,536.33	Smith	6,273.21	46,280.53
Hamblen	24,445.27	311,482.38	Stewart	2,748.11	26,647.23
Hamilton	537,226.74	7,442,453.39	Sullivan	112,637.48	1,788,410.66
Hancock	(1,558.75)	1,697.05	Sumner	152,376.35	2,618,077.85
Hardeman	3,170.26	25,578.69	Tipton	13,442.12	117,302.43
Hardin	9,610.62	109,333.00	Trousdale	1,930.55	16,966.22
Hawkins	13,567.13	144,889.18	Unicoi	3,584.91	67,663.62
Haywood	2,744.34	23,900.76	Union	4,273.41	37,683.67
Henderson	7,202.74	67,245.41	Van Buren	334.83	5,250.43
Henry	14,057.33	221,043.21	Warren	9,422.03	176,894.99
Hickman	20,725.89	58,291.80	Washington	116,833.08	936,465.77
Houston	6,125.00	15,092.08	Wayne	654.99	41,024.73
Humphreys	3,927.63	55,280.94	Weakley	8,542.94	107,112.33
Jackson	6,472.87	213,029.29	White	7,582.33	72,464.37
Jefferson	19,380.46	364,952.02	Williamson	669,350.08	14,067,402.71
Johnson	7,215.45	56,537.14	Wilson	105,255.91	1,199,881.05
Knox	900,019.85	16,209,719.24	OUT OF STATE	206,321.48	397,371.56
Lake	992.00	15,318.81			
Lauderdale	4,864.28	41,371.29	TOTALS	6,634,775.43	110,693,472.13

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX MOTOR VEHICLE

PAGE # 10

COUNTIES	MARCH FY 2021	YTD FY 2021	COUNTIES	MARCH FY 2021	YTD FY 2021
ANDERSON	261,353.90	2,410,664.42	LAWRENCE	110,873.63	1,179,390.56
BEDFORD	165,329.25	1,760,159.67	LEWIS	34,119.91	327,163.62
BENTON	46,540.49	515,047.00	LINCOLN	88,251.57	1,010,050.04
BLED SOE	37,011.62	380,701.00	LOUDON	157,860.80	1,698,006.04
BLOUNT	376,306.66	4,386,861.71	MCMINN	164,907.54	1,646,560.12
BRADLEY	278,855.58	2,844,948.08	MCNAIRY	65,490.32	719,350.62
CAMPBELL	89,639.22	921,696.96	MACON	57,722.77	677,081.74
CANNON	44,238.45	473,004.27	MADISON	261,005.75	3,218,562.09
CARROLL	63,417.37	683,022.34	MARION	81,024.59	854,025.50
CARTER	137,260.56	1,482,111.68	MARSHALL	88,447.33	938,253.64
CHEATHAM	115,801.55	1,351,260.37	MAURY	248,506.50	2,909,348.61
CHESTER	33,226.20	436,396.32	MEIGS	46,039.56	450,799.04
CLAIBORNE	76,850.82	826,557.78	MONROE	120,465.40	1,206,181.32
CLAY	19,636.89	219,159.90	MONTGOMERY	373,668.92	4,684,315.22
COCKE	94,992.50	986,391.45	MOORE	21,686.80	240,476.31
COFFEE	170,837.57	1,816,099.71	MORGAN	49,575.10	560,882.46
CROCKETT	42,965.07	495,503.20	OBION	85,283.52	903,106.07
CUMBERLAND	206,385.08	2,090,108.60	OVERTON	58,206.08	661,350.49
DAVIDSON	1,271,258.43	15,886,111.62	PERRY	22,832.96	280,691.05
DECATUR	31,990.06	367,731.48	PICKETT	19,535.82	176,030.28
DEKALB	61,950.08	591,688.72	POLK	53,122.32	500,427.84
DICKSON	160,214.94	1,716,621.01	PUTNAM	208,035.73	2,256,456.34
DYER	80,847.80	916,268.65	RHEA	92,031.24	942,387.23
FAYETTE	103,685.16	1,320,570.33	ROANE	148,476.81	1,477,857.15
FENTRESS	51,590.30	580,767.80	ROBERTSON	202,324.64	2,175,853.25
FRANKLIN	108,224.70	1,210,147.09	RUTHERFORD	643,484.01	7,577,420.29
GIBSON	110,827.26	1,270,965.29	SCOTT	64,402.32	633,490.84
GILES	90,063.87	942,346.98	SEQUATCHIE	50,142.01	624,925.70
GRAINGER	73,453.16	720,322.47	SEVIER	288,665.95	3,035,419.05
GREENE	219,625.18	2,069,024.86	SHELBY	1,434,438.05	18,122,673.25
GRUNDY	38,331.68	416,916.53	SMITH	58,530.10	654,822.44
HAMBLÉN	158,579.72	1,729,424.68	STEWART	33,918.50	420,605.08
HAMILTON	1,378,603.09	11,662,269.10	SULLIVAN	414,573.01	4,456,123.62
HANCOCK	14,507.77	150,727.75	SUMNER	362,407.55	4,336,665.32
HARDEMAN	54,015.73	549,949.79	TIPTON	139,066.26	1,580,974.65
HARDIN	67,676.85	777,557.91	TROUSDALE	22,894.95	274,547.48
HAWKINS	128,308.56	1,309,237.29	UNICOI	41,465.93	484,176.72
HAYWOOD	35,841.76	503,604.37	UNION	50,021.55	480,614.19
HENDERSON	71,446.41	776,250.09	VAN BUREN	15,355.75	156,541.78
HENRY	69,148.29	940,386.02	WARREN	111,034.04	1,219,729.55
HICKMAN	63,366.24	689,515.03	WASHINGTON	309,394.30	3,470,216.55
HOUSTON	15,070.60	199,668.21	WAYNE	43,467.11	433,566.71
HUMPHREYS	50,091.75	577,968.65	WEAKLEY	70,499.03	804,973.76
JACKSON	25,844.17	325,865.28	WHITE	85,999.13	806,756.84
JEFFERSON	162,924.79	1,438,749.44	WILLIAMSON	463,364.79	5,719,395.34
JOHNSON	44,194.77	470,422.67	WILSON	308,431.41	3,910,413.42
KNOX	1,332,237.12	13,139,746.63	STATE	37,601.41	347,578.92
LAKE	7,349.75	105,565.20			
LAUDERDALE	43,460.96	580,241.85	TOTALS	16,294,032.50	179,262,565.38

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX

REALTY TRANSFER & MORTGAGE

PAGE # 11

COUNTIES	MARCH FY 2021	YTD FY 2021	COUNTIES	MARCH FY 2021	YTD FY 2021
Anderson	182,384.57	1,760,359.42	Lawrence	95,605.95	851,983.80
Bedford	142,968.24	1,568,981.22	Lewis	18,418.21	263,326.70
Benton	32,488.41	301,268.05	Lincoln	70,064.17	897,944.47
Bledsoe	26,178.04	186,605.14	Loudon	184,003.38	2,823,649.00
Blount	440,746.59	5,979,804.95	McMinn	92,100.38	980,771.37
Bradley	237,113.88	2,938,773.14	McNairy	21,797.52	337,236.81
Campbell	88,264.87	1,158,500.69	Macon	47,363.57	555,570.39
Cannon	20,128.01	289,620.82	Madison	275,138.10	2,466,114.09
Carroll	31,454.03	389,490.50	Marion	61,846.68	882,606.24
Carter	87,109.91	902,593.07	Marshall	123,713.73	1,190,395.77
Cheatham	126,075.82	1,490,996.19	Maury	440,681.92	5,233,187.92
Chester	16,566.57	253,382.90	Meigs	27,921.02	290,563.88
Claiborne	44,871.70	467,341.72	Monroe	91,093.45	1,122,800.53
Clay	10,163.91	166,584.30	Montgomery	959,212.76	9,956,462.59
Cocke	41,121.93	504,180.66	Moore	16,127.93	176,630.89
Coffee	155,076.47	1,644,778.81	Morgan	26,570.79	259,282.06
Crockett	17,128.07	172,076.20	Obion	126,447.43	546,950.16
Cumberland	180,664.17	1,947,042.98	Overton	45,715.77	449,161.54
Davidson	4,068,957.73	46,602,925.16	Perry	12,874.60	159,887.61
Decatur	24,201.78	247,807.43	Pickett	19,481.83	141,860.82
DeKalb	88,367.12	738,319.44	Polk	30,938.51	365,759.58
Dickson	231,683.79	2,157,307.55	Putnam	234,246.37	2,254,982.01
Dyer	40,747.01	553,980.30	Rhea	84,119.45	691,398.37
Fayette	165,410.57	1,949,131.02	Roane	141,995.00	1,428,085.74
Fentress	75,694.09	484,055.40	Robertson	256,000.20	3,032,973.83
Franklin	145,623.16	1,601,760.84	Rutherford	1,323,407.95	18,572,310.22
Gibson	74,963.97	898,860.97	Scott	18,793.37	224,179.95
Giles	50,668.33	643,961.19	Sequatchie	37,619.00	388,285.55
Grainger	38,417.89	460,797.54	Sevier	722,178.83	6,711,436.67
Greene	113,120.31	1,401,447.55	Shelby	2,148,753.32	25,730,916.90
Grundy	23,294.14	250,475.17	Smith	41,421.71	488,556.56
Hamblen	140,079.73	1,234,331.75	Stewart	26,190.47	381,724.10
Hamilton	1,444,079.92	15,034,297.20	Sullivan	333,854.78	3,637,360.11
Hancock	5,322.62	84,381.46	Sumner	838,221.92	10,078,163.37
Hardeman	23,559.96	234,904.85	Tipton	86,053.78	1,225,473.26
Hardin	61,038.32	857,359.30	Trousdale	34,672.24	252,444.03
Hawkins	120,149.18	1,023,524.17	Unicoi	25,811.04	240,830.88
Haywood	12,117.20	180,634.97	Union	231,516.00	512,406.01
Henderson	29,662.10	373,667.26	Van Buren	9,660.00	168,343.17
Henry	46,775.96	586,793.30	Warren	75,362.24	941,066.52
Hickman	56,959.66	486,347.25	Washington	312,034.90	3,787,791.03
Houston	13,032.17	158,265.90	Wayne	0.00	183,895.93
Humphreys	44,652.69	446,284.50	Weakley	42,177.28	457,556.22
Jackson	20,366.91	182,898.31	White	50,010.33	559,394.00
Jefferson	129,716.09	1,564,790.06	Williamson	2,199,881.03	28,607,411.73
Johnson	34,018.07	414,332.10	Wilson	767,823.79	10,085,912.72
Knox	1,527,810.91	19,582,817.83	OUT OF STATE	799,970.26	8,492,675.61
Lake	1,464.16	45,767.60			
Lauderdale	14,235.82	240,094.75	TOTALS	24,375,589.51	281,932,423.59

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX

STATE SALES

PAGE # 12

COUNTIES	MARCH FY 2021	YTD FY 2021	COUNTIES	MARCH FY 2021	YTD FY 2021
Anderson	8,990,242.44	80,323,709.89	Lawrence	2,347,101.98	24,766,875.13
Bedford	3,248,756.50	33,664,990.45	Lewis	789,501.33	7,968,623.69
Benton	888,757.81	9,721,191.41	Lincoln	1,935,954.37	19,697,669.42
Bledsoe	232,822.71	2,274,793.76	Loudon	4,434,157.36	41,573,737.59
Blount	11,586,374.16	118,345,994.32	McMinn	3,383,453.27	33,919,723.76
Bradley	8,540,912.94	84,974,837.10	McNairy	871,887.61	9,399,329.06
Campbell	2,065,544.57	23,803,492.43	Macon	1,044,128.28	11,137,046.85
Cannon	375,171.12	4,199,379.21	Madison	11,240,713.01	122,158,780.00
Carroll	1,175,659.67	12,069,598.54	Marion	2,047,163.02	20,091,909.00
Carter	2,394,957.13	25,016,704.34	Marshall	1,817,116.67	20,618,343.08
Cheatham	1,795,672.93	18,431,177.34	Maury	8,142,023.67	87,741,239.60
Chester	647,635.65	6,760,350.24	Meigs	518,907.14	4,998,441.01
Claiborne	1,256,852.13	13,010,920.29	Monroe	2,743,871.78	27,751,586.16
Clay	187,790.90	2,717,530.27	Montgomery	15,784,257.54	165,402,693.03
Cocke	1,990,156.41	21,532,356.84	Moore	152,201.46	1,761,193.20
Coffee	5,317,059.17	52,990,442.56	Morgan	334,622.34	3,601,215.98
Crockett	385,522.44	4,118,487.22	Obion	2,144,723.23	23,602,293.17
Cumberland	4,484,563.53	46,847,914.06	Overton	952,018.57	9,598,799.83
Davidson	85,971,641.07	894,835,048.70	Perry	243,133.13	2,867,280.92
Decatur	468,962.68	5,561,611.43	Pickett	173,812.06	2,448,894.12
DeKalb	980,981.20	9,857,242.39	Polk	427,442.60	4,931,961.20
Dickson	4,175,535.72	46,695,521.66	Putnam	8,572,903.22	89,801,339.19
Dyer	2,867,889.13	29,337,231.67	Rhea	1,706,815.15	18,168,245.43
Fayette	1,887,684.30	20,596,432.21	Roane	4,430,811.50	44,216,941.85
Fentress	734,349.70	8,001,922.22	Robertson	4,245,779.21	46,325,912.55
Franklin	2,447,467.01	24,260,547.68	Rutherford	30,442,286.87	322,492,362.52
Gibson	2,820,989.45	29,055,771.36	Scott	943,372.66	9,775,668.94
Giles	1,918,831.51	19,441,936.97	Sequatchie	788,428.93	7,472,131.94
Grainger	538,101.26	5,413,020.75	Sevier	20,056,495.74	257,601,941.49
Greene	4,187,887.98	41,324,700.33	Shelby	70,543,658.62	775,621,014.91
Grundy	367,216.25	3,751,971.15	Smith	882,199.81	9,829,323.97
Hamblen	6,608,632.81	63,329,841.51	Stewart	643,411.85	5,169,914.87
Hamilton	37,929,209.76	376,241,595.68	Sullivan	14,852,316.82	143,165,472.63
Hancock	140,467.19	1,290,085.57	Sumner	12,371,687.59	132,570,291.40
Hardeman	981,548.99	9,694,957.93	Tipton	2,277,442.62	24,793,662.69
Hardin	2,111,095.18	23,549,870.73	Trousdale	264,810.76	2,741,158.22
Hawkins	2,012,996.25	20,277,343.15	Unicoi	722,866.45	8,540,270.36
Haywood	829,429.40	8,788,313.42	Union	503,186.23	5,302,314.49
Henderson	1,608,980.06	17,239,164.27	Van Buren	104,270.39	1,398,749.06
Henry	2,263,345.99	26,396,605.54	Warren	2,320,750.41	25,107,560.29
Hickman	594,206.74	6,774,472.22	Washington	13,264,762.77	130,919,954.47
Houston	203,888.97	2,043,986.47	Wayne	450,511.80	4,681,588.62
Humphreys	863,648.61	9,692,262.38	Weakley	1,651,354.67	16,809,958.36
Jackson	177,964.52	2,098,982.43	White	1,392,115.09	13,662,889.60
Jefferson	2,890,010.58	29,547,904.41	Williamson	27,650,104.77	305,642,020.26
Johnson	582,679.88	5,955,324.38	Wilson	11,858,464.51	130,008,077.81
Knox	57,140,062.81	552,338,084.67	OUT OF STATE	188,720,629.95	1,874,985,676.20
Lake	125,726.73	1,285,593.62			
Lauderdale	758,192.69	7,870,978.62	TOTALS	765,943,705.44	7,916,194,273.71

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX		LOCAL SALES		PAGE # 13	
COUNTIES	MARCH FY 2021	YTD FY 2021	COUNTIES	MARCH FY 2021	YTD FY 2021
Anderson	3,593,787.06	31,801,448.44	Lewis	341,788.84	3,372,527.32
Bedford	1,410,208.81	13,152,333.95	Lincoln	734,881.67	7,484,481.25
Benton	386,939.28	4,362,390.65	Loudon	1,253,916.56	12,234,131.69
Bledsoe	116,742.52	1,126,441.70	McMinn	1,483,693.47	14,757,209.57
Blount	4,708,121.43	47,661,781.28	McNairy	348,459.30	3,706,482.69
Bradley	3,555,989.11	33,779,699.03	Macon	472,553.76	4,943,735.01
Campbell	735,302.59	8,130,583.78	Madison	4,369,310.06	47,077,304.68
Cannon	138,128.45	1,415,969.61	Marion	862,018.05	8,744,500.18
Carroll	527,831.60	5,486,725.13	Marshall	743,733.63	7,841,753.42
Carter	1,216,897.24	12,453,282.08	Maury	3,477,878.55	35,615,551.16
Cheatham	895,570.03	8,960,230.86	Meigs	121,328.07	1,172,461.56
Chester	276,314.58	2,809,334.87	Monroe	1,038,060.19	10,476,432.79
Claiborne	426,132.35	4,520,044.49	Montgomery	4,820,101.46	64,349,362.22
Clay	103,307.79	1,213,359.23	Moore	80,813.63	875,523.19
Cocke	863,001.21	9,354,448.12	Morgan	164,869.95	1,682,001.91
Coffee	2,075,608.18	21,475,531.69	Obion	802,930.15	8,666,299.69
Crockett	200,522.21	2,195,917.68	Overton	398,861.22	4,059,130.27
Cumberland	1,765,460.92	18,603,360.71	Perry	113,876.78	1,285,500.47
Davidson	32,794,965.72	337,210,769.32	Pickett	86,075.40	1,050,124.31
Decatur	208,266.12	2,379,920.78	Polk	220,413.53	2,255,895.03
DeKalb	392,739.95	4,260,008.40	Putnam	3,343,218.72	34,636,685.35
Dickson	1,741,356.11	19,209,467.97	Rhea	826,047.16	8,410,772.77
Dyer	1,162,352.46	11,832,586.59	Roane	1,601,747.74	16,180,307.50
Fayette	925,149.98	9,632,080.07	Robertson	2,130,272.68	22,258,553.46
Fentress	327,773.09	3,457,956.88	Rutherford	12,989,788.36	134,479,363.51
Franklin	862,658.03	8,728,774.42	Scott	349,983.51	3,603,064.15
Gibson	1,167,266.09	12,093,232.86	Sequatchie	324,311.77	3,281,802.06
Giles	770,494.17	7,853,929.92	Sevier	8,921,749.94	109,075,552.31
Grainger	272,172.53	2,763,678.74	Shelby	31,982,374.70	349,231,347.12
Greene	1,753,776.20	17,620,532.35	Smith	372,015.27	4,023,989.92
Grundy	165,564.25	1,670,978.23	Stewart	281,426.96	2,362,836.16
Hamblen	2,416,130.20	23,835,786.38	Sullivan	4,917,256.31	48,656,513.49
Hamilton	13,526,332.09	132,510,295.51	Sumner	4,819,700.58	49,980,594.60
Hancock	48,596.79	447,137.75	Tipton	1,086,827.21	11,244,375.67
Hardeman	387,312.65	3,973,478.24	Trousdale	121,292.84	1,207,993.07
Hardin	777,049.62	8,341,479.11	Unicoi	352,806.18	3,931,179.33
Hawkins	1,078,007.95	10,464,617.54	Union	215,785.48	2,128,487.97
Haywood	306,818.21	3,202,925.81	Van Buren	66,968.65	755,387.85
Henderson	658,363.17	6,981,999.25	Warren	1,015,026.96	10,654,594.84
Henry	888,575.64	9,871,963.76	Washington	4,708,050.44	45,905,470.22
Hickman	305,726.82	3,292,981.68	Wayne	219,516.14	2,258,962.34
Houston	124,145.37	1,170,092.18	Weakley	698,809.32	7,127,115.64
Humphreys	423,164.74	4,605,730.83	White	530,315.74	5,206,202.66
Jackson	113,398.75	1,223,377.90	Williamson	12,179,158.48	132,587,840.32
Jefferson	1,236,345.62	12,713,926.14	Wilson	5,660,483.26	59,407,908.23
Johnson	156,651.43	1,619,853.65	OUT OF STATE	3,358,314.80	38,180,916.53
Knox	18,860,124.57	185,771,380.91	TELECOM	3,099,357.52	39,564,752.72
Lake	71,382.15	705,512.87			
Lauderdale	384,739.30	3,762,252.30			
Lawrence	1,017,285.61	10,771,123.84	TOTALS	236,428,721.73	2,480,475,693.68

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX BUSINESS - STATE AND LOCAL

PAGE # 14

COUNTIES	MARCH FY 2021	YTD FY 2021	COUNTIES	MARCH FY 2021	YTD FY 2021
Anderson	894,652.37	2,007,258.76	Lawrence	101,883.48	515,606.78
Bedford	407,665.67	756,364.19	Lewis	31,560.61	96,568.45
Benton	62,375.73	120,188.82	Lincoln	168,830.18	428,688.99
Bledsoe	10,417.12	59,007.30	Loudon	282,630.65	865,236.70
Blount	724,328.06	2,828,425.43	McMinn	136,016.20	743,318.67
Bradley	623,252.15	1,950,629.27	McNairy	46,130.90	173,427.12
Campbell	82,832.73	348,755.40	Macon	69,314.60	211,511.05
Cannon	18,248.71	108,539.43	Madison	589,004.96	2,992,763.32
Carroll	40,889.04	232,623.00	Marion	118,883.94	395,183.30
Carter	72,651.01	426,389.55	Marshall	60,007.96	318,360.12
Cheatham	64,918.89	335,421.56	Mauzy	444,539.06	1,792,045.82
Chester	53,979.84	175,183.29	Meigs	5,918.39	43,495.70
Claiborne	26,087.35	122,415.07	Monroe	120,846.68	528,910.08
Clay	16,929.48	68,191.99	Montgomery	825,559.57	4,378,844.30
Cocke	75,821.01	360,253.51	Moore	7,626.74	29,463.68
Coffee	502,603.68	1,456,390.80	Morgan	5,486.45	44,607.25
Crockett	66,368.31	132,160.26	Obion	213,282.42	550,987.11
Cumberland	242,364.67	935,434.49	Overton	45,930.12	178,187.24
Davidson	8,216,914.39	41,347,736.34	Perry	11,726.13	64,105.88
Decatur	20,418.65	90,582.52	Pickett	5,181.00	15,964.48
DeKalb	43,976.20	190,293.38	Polk	26,430.02	96,825.90
Dickson	192,106.86	1,018,384.11	Putnam	321,960.85	1,754,752.97
Dyer	231,033.94	584,482.14	Rhea	68,246.57	374,632.61
Fayette	114,718.83	299,975.10	Roane	76,324.90	877,661.88
Fentress	25,897.77	139,862.50	Robertson	274,944.04	904,083.58
Franklin	88,935.75	620,069.74	Rutherford	2,232,239.13	10,221,324.78
Gibson	211,490.79	706,429.94	Scott	45,151.18	193,183.28
Giles	66,847.18	308,144.24	Sequatchie	14,533.27	119,994.08
Grainger	19,786.39	81,761.53	Sevier	1,437,401.54	4,945,161.23
Greene	212,620.55	733,934.48	Shelby	5,127,898.71	32,587,152.27
Grundy	6,317.33	44,023.69	Smith	69,549.18	174,371.10
Hamblen	450,092.49	1,381,944.68	Stewart	28,609.61	180,200.27
Hamilton	2,998,296.08	12,482,075.03	Sullivan	908,440.71	3,685,023.39
Hancock	3,682.76	24,726.44	Sumner	845,057.81	3,201,503.42
Hardeman	58,810.30	147,096.59	Tipton	143,715.52	499,028.90
Hardin	48,243.67	295,639.83	Trousdale	7,806.90	128,682.76
Hawkins	53,343.56	307,989.46	Unicoi	(3,625.98)	86,866.19
Haywood	35,834.15	165,715.42	Union	16,631.18	65,222.40
Henderson	105,138.07	424,942.22	Van Buren	7,421.62	21,515.04
Henry	80,120.59	515,113.17	Warren	67,166.11	436,291.53
Hickman	25,015.38	118,452.91	Washington	1,089,307.60	3,258,517.76
Houston	32,990.04	63,288.98	Wayne	23,895.69	63,974.94
Humphreys	53,333.74	183,047.58	Weakley	104,792.85	377,128.19
Jackson	5,828.26	32,877.54	White	61,205.85	300,588.91
Jefferson	208,963.77	652,942.19	Williamson	3,368,148.60	11,937,665.33
Johnson	15,533.37	104,293.38	Wilson	807,241.75	3,945,624.78
Knox	2,685,175.60	13,019,186.57	Out of State	3,282,799.53	33,916,756.42
Lake	18,412.32	39,143.48			
Lauderdale	37,768.92	133,926.96	TOTALS	44,097,688.30	217,402,724.21

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2021
MARCH 2021

CLASSIFICATION	MARCH FY 2020	MARCH FY 2021	CHANGE	PERCENT
RETAIL TRADE				
BUILDING MATERIALS				
Lumber and Other Bldg. Materials	27,480,597	33,051,076	5,570,479	20.27%
Paint, Glass and Wallpaper Stores	1,157,583	1,099,639	-57,944	-5.01%
Hardware Stores	6,411,820	9,775,680	3,363,860	52.46%
Retail Nurseries & Garden Stores	1,886,723	2,487,758	601,035	31.86%
Mobile Home Dealers	400,835	587,548	186,713	46.58%
SUBTOTAL	37,337,558	47,001,701	9,664,143	25.88%
GENERAL MERCHANDISE				
Department Stores	46,248,652	43,260,255	-2,988,397	-6.46%
Variety Stores	1,883,458	1,781,725	-101,732	-5.40%
Miscellaneous General Merchandise	20,230,945	21,177,518	946,573	4.68%
SUBTOTAL	68,363,055	66,219,498	-2,143,557	-3.14%
FOOD STORES				
Grocery Stores	43,800,114	45,856,335	2,056,220	4.69%
Meat & Fish Markets	139,544	173,771	34,227	24.53%
Fruit & Vegetable	87,574	106,901	19,328	22.07%
Candy, Nut & Confectionery	176,335	197,584	21,249	12.05%
Dairy Products Stores	5,298	3,020	-2,278	-43.00%
Retail Bakeries	812,605	887,146	74,542	9.17%
Miscellaneous Food Stores	2,370,577	2,398,429	27,852	1.17%
SUBTOTAL	47,392,045	49,623,185	2,231,140	4.71%
AUTO DEALERS & SERVICE STATIONS				
Motor Vehicle Dealers, New & Used	55,096,372	56,334,320	1,237,948	2.25%
Motor Vehicle Dealers, Used Car	19,283,878	18,129,240	-1,154,639	-5.99%
Auto & Home Supply Stores	8,267,326	8,550,411	283,085	3.42%
Gasoline Service Stations	11,993,199	12,574,706	581,507	4.85%
Boat Dealers	593,082	725,560	132,478	22.34%
Recreational Vehicle Dealers	1,208,537	1,421,616	213,079	17.63%
Motorcycle & All Other MV Dealers	4,176,020	5,179,175	1,003,155	24.02%
SUBTOTAL	100,618,414	102,915,027	2,296,613	2.28%
APPAREL & ACCESSORY STORES				
Men's & Boy's Clothing	773,565	476,403	-297,162	-38.41%
Women's Clothing	2,794,124	2,470,094	-324,030	-11.60%
Women's Accessory & Specialty	798,964	612,485	-186,480	-23.34%
Children's & Infants' Wear Stores	388,135	485,062	96,927	24.97%
Family Clothing Stores	7,108,746	6,640,539	-468,207	-6.59%
Shoe Stores	2,704,020	2,188,799	-515,221	-19.05%
Miscellaneous Apparel & Accessory	2,646,071	2,997,165	351,095	13.27%
SUBTOTAL	17,213,625	15,870,548	-1,343,077	-7.80%
FURNITURE AND HOME FURNISHINGS				
Furniture Stores	6,690,495	7,307,535	617,040	9.22%
Home Furnishings	4,186,790	4,225,340	38,550	0.92%
Household Appliance Stores	667,407	729,516	62,110	9.31%
Electronic Stores and Music Stores	10,988,656	11,311,221	322,566	2.94%
SUBTOTAL	22,533,347	23,573,612	1,040,265	4.62%
EATING & DRINKING PLACES				
Eating Places	67,411,663	66,418,571	-993,092	-1.47%
Drinking Places	1,348,727	1,343,362	-5,365	-0.40%
SUBTOTAL	68,760,390	67,761,932	-998,457	-1.45%

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2021
MARCH 2021

CLASSIFICATION	MARCH FY 2020	MARCH FY 2021	CHANGE	PERCENT
MISCELLANEOUS RETAIL STORES				
Drug Stores	5,151,168	4,572,060	-579,108	-11.24%
Liquor Stores	5,390,803	6,459,295	1,068,492	19.82%
Used Merchandise etc.	1,227,207	1,274,712	47,505	3.87%
Sporting Goods & Bicycle Shops	5,175,009	5,632,633	457,624	8.84%
Book Stores	804,041	699,023	-105,018	-13.06%
Stationery Stores	1,182,776	1,033,526	-149,250	-12.62%
Jewelry Stores	2,179,131	2,716,553	537,422	24.66%
Hobby, Toy & Game	699,911	735,635	35,724	5.10%
Gift, Novelty & Souvenir	2,010,012	1,932,100	-77,912	-3.88%
Luggage & Leather Goods	425,923	370,985	-54,938	-12.90%
Sewing, Needlework & Piece Goods	282,181	304,820	22,640	8.02%
Catalogue & Mail Order Houses	18,435,758	41,260,527	22,824,768	123.81%
Automatic Merchandising Machines	444,147	391,470	-52,677	-11.86%
Direct Selling Establishments	3,918,883	4,300,528	381,646	9.74%
Fuel Dealers	1,351,989	1,171,470	-180,518	-13.35%
Florists	632,447	667,664	35,216	5.57%
Tobacco Stores and Stands	1,454,494	1,695,347	240,853	16.56%
News Dealers & Newsstands	97,109	32,133	-64,976	-66.91%
Optical Goods Stores	147,802	153,125	5,323	3.60%
Miscellaneous Retail, N.E.C.	20,954,185	22,651,192	1,697,007	8.10%
SUBTOTAL	71,964,976	98,054,798	26,089,822	36.25%
TOTAL RETAIL	434,183,410	471,020,302	36,836,892	8.48%
SERVICES				
HOTELS & LODGING PLACES	19,730,317	14,297,087	-5,433,230	-27.54%
PERSONAL SERVICES	4,119,375	3,719,873	-399,502	-9.70%
BUSINESS SERVICES	31,511,452	44,634,407	13,122,955	41.65%
AUTO REPAIR, SERVICES & PARKING	20,030,084	18,725,258	-1,304,826	-6.51%
MISCELLANEOUS REPAIR SERVICES	3,655,988	4,185,474	529,486	14.48%
MOTION PICTURES	1,687,255	1,111,460	-575,795	-34.13%
AMUSEMENT SERVICES	6,859,548	5,186,309	-1,673,238	-24.39%
HEALTH SERVICES	1,679,778	1,487,464	-192,315	-11.45%
OTHER SERVICES	4,914,324	4,069,145	-845,178	-17.20%
TOTAL SERVICES	94,188,120	97,416,478	3,228,357	3.43%
AGRICULTURE, FORESTRY, FISHING	613,573	685,963	72,390	11.80%
MINING	511,656	837,196	325,540	63.62%
CONSTRUCTION	4,770,585	5,935,665	1,165,080	24.42%
MANUFACTURING	28,569,231	27,510,325	-1,058,905	-3.71%
TRANSPORTATION	1,638,802	2,988,662	1,349,861	82.37%
COMMUNICATIONS	38,155,134	38,178,530	23,396	0.06%
ELECTRIC, GAS & SANITARY SERVICES	21,682,946	22,675,239	992,292	4.58%
WHOLESALE TRADE	41,643,882	45,592,737	3,948,856	9.48%
FINANCE, INSURANCE, REAL ESTATE	2,892,182	3,129,833	237,651	8.22%
TOTAL NON-RETAIL, NON-SERVICE	140,477,989	147,534,150	7,056,161	5.02%
COUNTY CLERK	16,436,943	18,871,376	2,434,433	14.81%
CONSUMER USE TAX	1,910,994	594,171	-1,316,823	-68.91%
UNCLASSIFIED	25,614,928	30,507,229	4,892,301	19.10%
GRAND TOTAL	712,812,385	765,943,705	53,131,321	7.45%

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2021
JULY 2020 - MARCH 2021

CLASSIFICATION	FY 2020	FY 2021	CHANGE	PERCENT
RETAIL TRADE				
BUILDING MATERIALS				
Lumber and Other Bldg. Materials	298,302,033	376,410,173	78,108,140	26.18%
Paint, Glass and Wallpaper Stores	12,301,952	13,581,164	1,279,212	10.40%
Hardware Stores	61,574,940	81,772,621	20,197,681	32.80%
Retail Nurseries & Garden Stores	23,367,397	29,883,077	6,515,680	27.88%
Mobile Home Dealers	6,245,190	7,799,387	1,554,197	24.89%
SUBTOTAL	401,791,513	509,446,422	107,654,909	26.79%
GENERAL MERCHANDISE				
Department Stores	461,267,364	469,600,510	8,333,145	1.81%
Variety Stores	19,179,943	20,005,773	825,830	4.31%
Miscellaneous General Merchandise	197,632,352	230,570,796	32,938,444	16.67%
SUBTOTAL	678,079,659	720,177,078	42,097,419	6.21%
FOOD STORES				
Grocery Stores	420,896,159	457,110,054	36,213,895	8.60%
Meat & Fish Markets	1,481,956	1,964,003	482,047	32.53%
Fruit & Vegetable	1,388,535	1,699,212	310,677	22.37%
Candy, Nut & Confectionery	1,821,698	1,851,217	29,520	1.62%
Dairy Products Stores	109,945	49,812	-60,133	-54.69%
Retail Bakeries	7,921,938	7,929,607	7,669	0.10%
Miscellaneous Food Stores	23,875,717	24,521,134	645,417	2.70%
SUBTOTAL	457,495,948	495,125,040	37,629,092	8.23%
AUTO DEALERS & SERVICE STATIONS				
Motor Vehicle Dealers, New & Used	533,273,765	568,428,763	35,154,998	6.59%
Motor Vehicle Dealers, Used Car	153,680,510	160,155,468	6,474,957	4.21%
Auto & Home Supply Stores	83,944,769	91,428,739	7,483,970	8.92%
Gasoline Service Stations	123,014,913	135,261,891	12,246,978	9.96%
Boat Dealers	5,612,519	8,097,126	2,484,607	44.27%
Recreational Vehicle Dealers	10,122,884	14,413,145	4,290,262	42.38%
Motorcycle & All Other MV Dealers	45,941,852	55,040,361	9,098,509	19.80%
SUBTOTAL	955,591,212	1,032,825,493	77,234,281	8.08%
APPAREL & ACCESSORY STORES				
Men's & Boy's Clothing	8,430,339	6,341,092	-2,089,248	-24.78%
Women's Clothing	32,992,366	29,001,862	-3,990,504	-12.10%
Women's Accessory & Specialty	8,896,763	7,227,629	-1,669,134	-18.76%
Children's & Infants' Wear Stores	6,600,045	6,370,011	-230,034	-3.49%
Family Clothing Stores	84,722,719	84,694,484	-28,235	-0.03%
Shoe Stores	27,575,723	27,180,762	-394,961	-1.43%
Miscellaneous Apparel & Accessory	29,263,462	33,871,171	4,607,709	15.75%
SUBTOTAL	198,481,418	194,687,012	-3,794,406	-1.91%
FURNITURE AND HOME FURNISHINGS				
Furniture Stores	66,920,279	75,497,474	8,577,195	12.82%
Home Furnishings	42,105,131	46,408,405	4,303,274	10.22%
Household Appliance Stores	6,592,032	8,164,857	1,572,825	23.86%
Electronic Stores and Music Stores	122,331,820	119,026,669	-3,305,151	-2.70%
SUBTOTAL	237,949,262	249,097,405	11,148,143	4.69%
EATING & DRINKING PLACES				
Eating Places	716,519,405	666,525,828	-49,993,576	-6.98%
Drinking Places	15,689,752	12,236,844	-3,452,909	-22.01%
SUBTOTAL	732,209,157	678,762,672	-53,446,485	-7.30%

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2021
JULY 2020 - MARCH 2021

CLASSIFICATION	FY 2020	FY 2021	CHANGE	PERCENT
MISCELLANEOUS RETAIL STORES				
Drug Stores	44,924,006	46,017,766	1,093,760	2.43%
Liquor Stores	53,506,328	66,006,338	12,500,010	23.36%
Used Merchandise etc.	11,061,935	11,983,124	921,189	8.33%
Sporting Goods & Bicycle Shops	55,177,308	71,402,040	16,224,732	29.40%
Book Stores	10,573,281	8,132,971	-2,440,311	-23.08%
Stationery Stores	11,796,463	10,884,169	-912,294	-7.73%
Jewelry Stores	20,775,713	24,622,934	3,847,221	18.52%
Hobby, Toy & Game	8,683,372	8,731,033	47,661	0.55%
Gift, Novelty & Souvenir	23,937,748	20,955,142	-2,982,606	-12.46%
Luggage & Leather Goods	4,422,350	4,212,223	-210,128	-4.75%
Sewing, Needlework & Piece Goods	3,127,190	3,540,638	413,449	13.22%
Catalogue & Mail Order Houses	173,811,117	369,922,995	196,111,878	112.83%
Automatic Merchandising Machines	4,738,964	4,063,252	-675,712	-14.26%
Direct Selling Establishments	45,180,315	45,403,961	223,646	0.50%
Fuel Dealers	9,365,550	7,852,983	-1,512,567	-16.15%
Florists	4,499,568	4,812,366	312,798	6.95%
Tobacco Stores and Stands	13,824,845	16,645,208	2,820,363	20.40%
News Dealers & Newsstands	1,122,423	333,849	-788,574	-70.26%
Optical Goods Stores	1,399,131	1,653,051	253,920	18.15%
Miscellaneous Retail, N.E.C.	228,722,780	255,303,026	26,580,246	11.62%
SUBTOTAL	730,650,388	982,479,068	251,828,680	34.47%
TOTAL RETAIL	4,392,248,557	4,862,600,190	470,351,633	10.71%
SERVICES				
HOTELS & LODGING PLACES	231,633,620	149,839,612	-81,794,008	-35.31%
PERSONAL SERVICES	41,033,995	37,126,930	-3,907,065	-9.52%
BUSINESS SERVICES	311,138,900	402,225,890	91,086,990	29.28%
AUTO REPAIR, SERVICES & PARKING	197,216,195	188,263,751	-8,952,444	-4.54%
MISCELLANEOUS REPAIR SERVICES	28,648,240	44,972,268	16,324,028	56.98%
MOTION PICTURES	17,794,197	10,286,114	-7,508,084	-42.19%
AMUSEMENT SERVICES	97,651,233	70,277,954	-27,373,279	-28.03%
HEALTH SERVICES	17,422,839	18,427,461	1,004,622	5.77%
OTHER SERVICES	52,351,222	44,514,078	-7,837,144	-14.97%
TOTAL SERVICES	994,890,440	965,934,057	-28,956,383	-2.91%
AGRICULTURE, FORESTRY, FISHING	6,191,540	7,603,212	1,411,671	22.80%
MINING	7,578,623	10,146,429	2,567,806	33.88%
CONSTRUCTION	75,823,799	70,655,830	-5,167,968	-6.82%
MANUFACTURING	317,667,916	357,072,596	39,404,680	12.40%
TRANSPORTATION	53,077,976	31,683,323	-21,394,653	-40.31%
COMMUNICATIONS	377,411,704	352,270,342	-25,141,362	-6.66%
ELECTRIC, GAS & SANITARY SERVICES	205,508,576	201,241,931	-4,266,645	-2.08%
WHOLESALE TRADE	478,490,749	509,316,102	30,825,354	6.44%
FINANCE, INSURANCE, REAL ESTATE	31,567,444	35,079,015	3,511,571	11.12%
TOTAL NON-RETAIL, NON-SERVICE	1,553,318,327	1,575,068,782	21,750,454	1.40%
COUNTY CLERK	160,171,569	205,303,462	45,131,894	28.18%
CONSUMER USE TAX	13,770,898	9,767,076	-4,003,822	-29.07%
UNCLASSIFIED	280,056,077	297,520,707	17,464,629	6.24%
GRAND TOTAL	7,394,455,868	7,916,194,274	521,738,406	7.06%