



Revenue Collections

JANUARY 2021

DAVID GERREGANO
Commissioner





TENNESSEE DEPARTMENT OF REVENUE
COMPARATIVE STATEMENT OF COLLECTED REVENUES

January-21

PAGE # 1

CLASS OF TAX	January FY 2019	January FY 2020	January FY 2021	January FY 2019- January FY 2020 \$ Change	January FY 2019- January FY 2020 % Change	January FY 2020- January FY 2021 \$ Change	January FY 2020- January FY 2021 % Change
Sales and Use	952,629,793.14	1,058,512,561.57	1,158,281,145.79	105,882,768.43	11.11%	99,768,584.22	9.43%
Franchise & Excise	200,380,859.48	240,642,275.23	260,064,909.93	40,261,415.75	20.09%	19,422,634.70	8.07%
Business	10,061,259.05	10,281,925.34	14,299,826.71	220,666.29	2.19%	4,017,901.37	39.08%
Gasoline	71,692,842.44	72,338,587.04	68,781,311.00	645,744.60	0.90%	(3,557,276.04)	-4.92%
Motor Fuel	23,004,396.20	25,955,982.37	29,496,960.12	2,951,586.17	12.83%	3,540,977.75	13.64%
Petroleum Special	5,868,860.53	5,751,395.97	5,697,680.54	(117,464.56)	-2.00%	(53,715.43)	-0.93%
Motor Vehicle Registration	23,108,286.23	27,053,615.99	26,496,272.75	3,945,329.76	17.07%	(557,343.24)	-2.06%
Motor Vehicle Title	1,978,699.10	1,785,796.73	1,738,357.10	(192,902.37)	-9.75%	(47,439.63)	-2.66%
Income	1,147,574.99	339,151.11	707,363.39	(808,423.88)	-70.45%	368,212.28	108.57%
Inheritance, Gift & Estate	109,530.41	256,081.34	(327,290.79)	146,550.93	133.80%	(583,372.13)	-227.81%
Tobacco	17,403,341.17	19,534,707.90	16,396,857.09	2,131,366.73	12.25%	(3,137,850.81)	-16.06%
Alcoholic Beverage	7,519,542.98	8,359,789.50	8,953,502.78	840,246.52	11.17%	593,713.28	7.10%
Beer	1,331,452.37	1,360,038.56	1,546,691.20	28,586.19	2.15%	186,652.64	13.72%
Mixed Drink (LBD)	11,547,420.54	12,566,826.16	7,590,683.15	1,019,405.62	8.83%	(4,976,143.01)	-39.60%
Privilege	29,902,112.82	37,126,225.71	43,947,553.26	7,224,112.89	24.16%	6,821,327.55	18.37%
Gas & Oil Severance	56,493.76	16,994.61	34,586.34	(39,499.15)	-69.92%	17,591.73	103.51%
TVA	29,716,051.08	30,165,580.62	27,450,346.53	449,529.54	1.51%	(2,715,234.09)	-9.00%
Miscellaneous Taxes	108,710.77	81,984.66	(65,409.26)	(26,726.11)	-24.58%	(147,393.92)	-179.78%
TOTAL STATE COLLECTIONS	1,387,567,227.06	1,552,129,520.41	1,671,091,347.63	164,562,293.35	11.86%	118,961,827.22	7.66%
Local Government							
Local Sales Tax	294,815,830.85	325,832,766.52	369,937,173.88	31,016,935.67	10.52%	44,104,407.36	13.54%
Local Business Tax	10,565,092.61	10,487,148.15	11,616,650.66	(77,944.46)	-0.74%	1,129,502.51	10.77%
Local Business Tax Fees	1,180,219.51	1,207,364.45	1,346,441.30	27,144.94	2.30%	139,076.85	11.52%
Mineral Tax	407,668.24	404,270.37	446,329.19	(3,397.87)	-0.83%	42,058.82	10.40%
Coal Severance	29,087.00	53,027.78	602.66	23,940.78	82.31%	(52,425.12)	-98.86%
TOTAL LOCAL COLLECTIONS	306,997,898.21	337,984,577.27	383,347,197.69	30,986,679.06	10.09%	45,362,620.42	13.42%
TOTAL COLLECTED REVENUE	1,694,565,125.27	1,890,114,097.68	2,054,438,545.32	195,548,972.41	11.54%	164,324,447.64	8.69%



TENNESSEE DEPARTMENT OF REVENUE
COMPARATIVE STATEMENT OF COLLECTED REVENUES

July 2020 - January 2021

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CLASS OF TAX	FY 2019 YTD	FY 2020 YTD	FY 2021 YTD	FY 2019- FY 2020 \$ Change	FY 2019- FY 2020 % Change	FY 2020- FY 2021 \$ Change	FY 2020- FY 2021 % Change
Sales and Use	5,604,213,452.19	5,947,603,971.42	6,301,207,018.91	343,390,519.23	6.13%	353,603,047.49	5.95%
Franchise & Excise	1,122,816,322.13	1,327,896,728.93	1,903,380,277.44	205,080,406.80	18.26%	575,483,548.51	43.34%
Business	54,763,271.62	56,076,509.00	76,968,511.87	1,313,237.38	2.40%	20,892,002.87	37.26%
Gasoline	501,563,366.30	521,267,326.09	493,449,946.95	19,703,959.79	3.93%	(27,817,379.14)	-5.34%
Motor Fuel	151,314,810.16	196,156,760.64	182,837,142.19	44,841,950.48	29.63%	(13,319,618.45)	-6.79%
Petroleum Special	41,506,388.56	41,599,028.75	40,027,491.42	92,640.19	0.22%	(1,571,537.33)	-3.78%
Motor Vehicle Registration	185,884,025.98	189,712,534.17	202,008,457.58	3,828,508.19	2.06%	12,295,923.41	6.48%
Motor Vehicle Title	13,868,352.69	13,481,125.70	13,622,946.59	(387,226.99)	-2.79%	141,820.89	1.05%
Income	8,602,187.85	12,700,164.48	103,401,682.06	4,097,976.63	47.64%	90,701,517.58	714.18%
Inheritance, Gift & Estate	387,475.84	(1,445,055.72)	813,089.03	(1,832,531.56)	-472.94%	2,258,144.75	156.27%
Tobacco	140,767,019.76	135,296,257.31	143,106,164.12	(5,470,762.45)	-3.89%	7,809,906.81	5.77%
Alcoholic Beverage	42,650,959.37	44,965,833.45	50,559,455.62	2,314,874.08	5.43%	5,593,622.17	12.44%
Beer	10,662,418.76	10,630,934.10	11,072,945.02	(31,484.66)	-0.30%	442,010.92	4.16%
Mixed Drink (LBD)	76,775,757.81	88,277,657.52	54,102,020.94	11,501,899.71	14.98%	(34,175,636.58)	-38.71%
Privilege	212,872,263.05	237,894,091.08	276,290,085.50	25,021,828.03	11.75%	38,395,994.42	16.14%
Gas & Oil Severance	411,049.89	299,212.66	162,004.66	(111,837.23)	-27.21%	(137,208.00)	-45.86%
TVA	210,090,496.49	217,156,796.46	207,754,523.73	7,066,299.97	3.36%	(9,402,272.73)	-4.33%
Miscellaneous Taxes	27,084,848.12	26,890,372.39	28,839,336.80	(194,475.73)	-0.72%	1,948,964.41	7.25%
TOTAL STATE COLLECTIONS	8,406,234,466.57	9,066,460,248.43	10,089,603,100.43	660,225,781.86	7.85%	1,023,142,852.00	11.28%
Local Government							
Local Sales Tax	1,688,873,161.69	1,798,860,312.05	1,978,372,664.43	109,987,150.36	6.51%	179,512,352.38	9.98%
Local Business Tax	46,268,447.87	52,395,809.59	64,367,500.77	6,127,361.72	13.24%	11,971,691.18	22.85%
Local Business Tax Fees	5,131,091.38	5,723,468.92	6,948,770.95	592,377.54	11.54%	1,225,302.03	21.41%
Mineral Tax	3,710,560.81	3,907,769.54	4,026,483.88	197,208.73	5.31%	118,714.34	3.04%
Coal Severance	103,132.62	241,189.59	10,006.38	138,056.97	133.86%	(231,183.21)	-95.85%
TOTAL LOCAL COLLECTIONS	1,744,086,394.37	1,861,128,549.69	2,053,725,426.41	117,042,155.32	6.71%	192,596,876.72	10.35%
TOTAL COLLECTED REVENUE	10,150,320,860.94	10,927,588,798.12	12,143,328,526.84	777,267,937.18	7.66%	1,215,739,728.72	11.13%

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

January-21

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CLASS OF TAX	FY 2020	FY 2021	GAIN OR LOSS	PERCENT
SALES				
10101 Sales	826,409,980.95	924,131,002.78	97,721,021.83	11.82%
10102 State Cable TV	538,666.80	397,673.64	(140,993.16)	-26.17%
10103 State Interstate Telecomm Sales	1,471,490.01	1,579,566.79	108,076.78	7.34%
10104 State Sales 1% Increase 2002	139,353,928.66	152,894,997.70	13,541,069.04	9.72%
10105 State Sales Single Article	5,704,713.51	6,437,717.87	733,004.36	12.85%
10106 State Sales Food	54,987,726.35	59,476,887.20	4,489,160.85	8.16%
10107 Prepaid Wireless	2,663,760.78	3,003,050.10	339,289.32	12.74%
10109 Transportation Equity	19,990,880.20	2,788,440.21	(17,202,439.99)	-86.05%
10110 911 Board	7,391,414.31	7,571,809.50	180,395.19	2.44%
TOTAL	1,058,512,561.57	1,158,281,145.79	99,768,584.22	9.43%
FRANCHISE & EXCISE				
11401-11403 Franchise	31,406,681.13	30,251,433.30	(1,155,247.83)	-3.68%
11501-11503 Excise	72,384,503.69	58,554,834.82	(13,829,668.87)	-19.11%
12101 F&E Est Payments	136,851,090.41	171,258,641.81	34,407,551.40	25.14%
TOTAL	240,642,275.23	260,064,909.93	19,422,634.70	8.07%
BUSINESS				
12001 Counties Tax	0.00	0.00	0.00	0.00%
12002 Cities Tax	0.00	0.00	0.00	0.00%
12003 State Tax	0.00	0.00	0.00	0.00%
12004 County Delinquent	0.00	0.00	0.00	0.00%
12005 City Delinquent	0.00	0.00	0.00	0.00%
12006-12009-Class 1-4	8,964,338.63	10,619,207.03	1,654,868.40	18.46%
12010 Class 5 Industrial Loan & Thrift	21,696.94	14,132.87	(7,564.07)	-34.86%
12011 Transient Vendor, Flea Mkt & Other	0.00	0.00	0.00	0.00%
12012 Audit P & I	1,239,268.63	3,595,837.04	2,356,568.41	190.16%
12013 Voluntary Disclosure State	56,621.14	70,649.77	14,028.63	24.78%
TOTAL	10,281,925.34	14,299,826.71	4,017,901.37	39.08%
GASOLINE				
10201 Tax	72,325,722.01	68,712,302.27	(3,613,419.74)	-5.00%
10203 Hwy. Users Fuel Permits	0.00	64,500.00	64,500.00	100.00%
10205 Penalty & Interest-Reg	12,565.03	4,408.73	(8,156.30)	-64.91%
10207 Alcohol Fees	300.00	100.00	(200.00)	-66.67%
TOTAL	72,338,587.04	68,781,311.00	(3,557,276.04)	-4.92%
MOTOR FUEL				
10301 Tax Regular Diesel	24,933,419.53	28,280,898.68	3,347,479.15	13.43%
10302 Regular L. P.	52,247.70	17,323.42	(34,924.28)	-66.84%
10305 Prepaid Diesel	6,012.00	10,854.50	4,842.50	80.55%
10307 Penalty & Interest-Reg.	1,109.64	1,308.39	198.75	17.91%
10308 Dyed Fuel	2,000.00	0.00	(2,000.00)	-100.00%
10309 Compressed Natural Gas-Dealer Permit	159,440.91	317,745.38	158,304.47	99.29%
10310 Carrier Dyed Fuel	801,752.59	868,829.75	67,077.16	8.37%
TOTAL	25,955,982.37	29,496,960.12	3,540,977.75	13.64%
PETROLEUM SPECIAL TAX				
10401 Tax	4,138,429.87	4,102,975.12	(35,454.75)	-0.86%
10402 Penalties & Interest	461.11	373.70	(87.41)	-18.96%
10403 Environment Assurance Fee	1,612,504.99	1,594,331.72	(18,173.27)	-1.13%
TOTAL	5,751,395.97	5,697,680.54	(53,715.43)	-0.93%

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

January-21

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CLASS OF TAX	FY 2020	FY 2021	GAIN OR LOSS	PERCENT
MOTOR VEHICLE REGISTRATION				
10501 Registration Fees	17,499,708.49	17,708,991.96	209,283.47	1.20%
10502 Drive-Out Tags	493,945.50	495,577.50	1,632.00	0.33%
10503 Temp. Operators Permits	10,777.00	8,162.00	(2,615.00)	-24.26%
10504 Fines	11,891.38	9,342.99	(2,548.39)	-21.43%
10505 Miscellaneous	0.00	0.00	0.00	0.00%
10506 International Registration	8,482,000.71	7,681,264.46	(800,736.25)	-9.44%
10507 Personalized Registration	34,265.00	50,890.00	16,625.00	48.52%
10508 Handicapped Registration	76,341.00	64,923.50	(11,417.50)	-14.96%
10509 Over Weight Truck Fines	152,117.11	161,281.96	9,164.85	6.02%
10510 Inquiry Information Fees	0.00	0.00	0.00	0.00%
10511 Fleet Registration	(696.97)	(11,240.11)	(10,543.14)	-1512.71%
10512 Trip Permits	27,000.00	66,000.00	39,000.00	144.44%
10514 International Reg. (Safety)	217,883.52	197,903.11	(19,980.41)	-9.17%
10530 Electric Vehicle Fee	48,383.25	63,175.38	14,792.13	30.57%
TOTAL	27,053,615.99	26,496,272.75	(557,343.24)	-2.06%
MOTOR VEHICLE TITLE				
TOTAL	1,785,796.73	1,738,357.10	(47,439.63)	-2.66%
INSURANCE VERIFICATION*				
TOTAL	122,800.00	132,425.00	9,625.00	7.84%
INCOME				
10601 Pre-Income Tax	(548,341.53)	343,416.81	891,758.34	162.63%
10602 Tax	713,598.04	294,407.46	(419,190.58)	-58.74%
10603 Penalties & Interest	173,894.60	69,539.12	(104,355.48)	-60.01%
TOTAL	339,151.11	707,363.39	368,212.28	108.57%
INHERITANCE,GIFT,ESTATE				
11601 Inheritance	222,710.04	432,709.21	209,999.17	94.29%
11602 Gift Tax Class A	32,329.14	0.00	(32,329.14)	-100.00%
11603 Estate Tax	74.57	0.00	(74.57)	-100.00%
11604 Generation Skip	116.59	0.00	(116.59)	-100.00%
11605 Gift Tax Class B	375.48	0.00	(375.48)	-100.00%
11606 Pre-Gift Tax	(8,030.24)	0.00	8,030.24	100.00%
11607 Prepaid Inheritance	8,505.76	(760,000.00)	(768,505.76)	-9035.12%
TOTAL	256,081.34	(327,290.79)	(583,372.13)	-227.81%
TOBACCO				
11801 Cigarette Stamps	17,766,346.49	14,454,939.48	(3,311,407.01)	-18.64%
11802 Cigar & Other Tobacco Products	1,726,064.13	1,901,219.85	175,155.72	10.15%
11803 Fair Trade Info	14,621.10	11,844.75	(2,776.35)	-18.99%
11804 Licenses-Retail Dealer	500.00	200.00	(300.00)	-60.00%
11805 Licenses-Other	0.00	300.00	300.00	100.00%
11808 Penalty	21,192.74	28,223.01	7,030.27	33.17%
11809 LDR Penalty	5,983.44	130.00	(5,853.44)	-97.83%
TOTAL	19,534,707.90	16,396,857.09	(3,137,850.81)	-16.06%
ALCOHOLIC BEVERAGES				
11001 Alcohol Tax	6,014,859.74	6,464,309.26	449,449.52	7.47%
11002 Wine Tax & High Alcohol Beer	2,117,653.05	2,225,416.48	107,763.43	5.09%
11003 Licenses	0.00	0.00	0.00	0.00%
11011 Brand Registration	7,027.24	11,662.04	4,634.80	65.95%
11013 Wine Tax (Winery)	47,361.83	56,879.11	9,517.28	20.09%
11014 Common Spirit Tax	1,221.35	(874.85)	(2,096.20)	-171.63%
11015 Common Spirit Wine Tax	378.93	(185.60)	(564.53)	-148.98%
11016 Distiller's Tax	4,399.22	4,365.37	(33.85)	-0.77%
11017 Enforcement Tax	85,075.20	100,183.54	15,108.34	17.76%
11018 Wine Enforcement Tax	81,812.94	91,747.43	9,934.49	12.14%
TOTAL	8,359,789.50	8,953,502.78	593,713.28	7.10%
BEER				
10901 Beer Barrellage	1,296,544.43	1,480,750.83	184,206.40	14.21%
10902 Certificate of Registration	7,961.77	8,434.26	472.49	5.93%
10905 Penalty & Interest	683.90	449.38	(234.52)	-34.29%
10906 Wholesale Beer	54,554.66	57,084.33	2,529.67	4.64%
10908 Common Carrier Beer Tax	293.80	(27.60)	(321.40)	-109.39%
TOTAL	1,360,038.56	1,546,691.20	186,652.64	13.72%
MIXED DRINK (LBD)				
11101 Tax	12,566,826.16	7,590,683.15	(4,976,143.01)	-39.60%
TOTAL	12,566,826.16	7,590,683.15	(4,976,143.01)	-39.60%

*Insurance Verification figures are listed for reporting purposes only.
They are not in the total collection figures.

TENNESSEE DEPARTMENT OF REVENUE
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January-21

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CLASS OF TAX	FY 2020	FY 2021	GAIN OR LOSS	PERCENT
PRIVILEGE				
10701 Realty Transfer	19,287,590.17	23,288,684.15	4,001,093.98	20.74%
10706 Criminal Injuries Comp	172,305.45	147,747.39	(24,558.06)	-14.25%
10707 Penalties	18,234.80	278.23	(17,956.57)	-98.47%
10709 Marriage License	52,636.50	54,766.66	2,130.16	4.05%
10710 Tire Tax	1,649,144.22	1,609,046.99	(40,097.23)	-2.43%
10713 Professional Tax	455,663.17	533,590.22	77,927.05	17.10%
10714 Used Oil	124,831.99	159,728.54	34,896.55	27.95%
10715 Auto Rental Surcharge	3,244,497.06	2,485,140.02	(759,357.04)	-23.40%
10716 Realty Mortgage	8,018,818.42	11,720,039.25	3,701,220.83	46.16%
10717 UCC	824,017.61	1,298,043.57	474,025.96	57.53%
10718 Attorneys Administrative Fee	102,493.91	85,392.91	(17,101.00)	-16.68%
10719 Forfeiture of Bonds	60,662.99	21,894.21	(38,768.78)	-63.91%
10720 Sex Offenders	11,393.06	3,406.66	(7,986.40)	-70.10%
10721 Domestic Violence	102.75	0.00	(102.75)	-100.00%
10726 Bail Bond Fee	337,619.09	275,297.53	(62,321.56)	-18.46%
10727 Aggravated Assault	2,036.55	809.07	(1,227.48)	-60.27%
10728 Marriage License Increase 2002	156,540.00	160,391.38	3,851.38	2.46%
10729 Drug Violation Cases	7,453.14	4,712.42	(2,740.72)	-36.77%
10730 Sexual Assault	6,108.37	5,309.38	(798.99)	-13.08%
10731 Drug Violation -No Treatment	70,405.58	66,817.74	(3,587.84)	-5.10%
10733 Municipal Training Education	24,150.44	18,508.11	(5,642.33)	-23.36%
10734 Blood Alcohol	178,312.46	168,719.38	(9,593.08)	-5.38%
10735 Litigation	1,252,235.55	966,019.32	(286,216.23)	-22.86%
10736 Alcohol Drug Treatment Fee	100,305.38	80,654.67	(19,650.71)	-19.59%
10737 Drag Racing Fine	2,252.28	94.48	(2,157.80)	-95.81%
10738 Drug Testing Fee	237,471.09	196,143.76	(41,327.33)	-17.40%
10739 Victim Notification Fund	47,541.83	33,545.18	(13,996.65)	-29.44%
10741 Ignition Interlock Device	32,213.18	27,762.61	(4,450.57)	-13.82%
10742 Cash Bond Forfeiture	88,339.93	60,337.32	(28,002.61)	-31.70%
10743 Criminal Judicial Education	20,122.06	14,367.06	(5,755.00)	-28.60%
10744 P. Defender/D. Attorney Expungement	209.05	0.00	(209.05)	-100.00%
10745 Enviromental Fees	296,524.86	305,373.07	8,848.21	2.98%
10746 Human Trafficking GenFd	0.00	0.00	0.00	0.00%
10747 Motor Vehicle Recycler	12.50	0.00	(12.50)	-100.00%
10748 Human Trafficking LawEnf	0.00	0.00	0.00	0.00%
10749 Human Trafficking D.A.Gen	0.00	0.00	0.00	0.00%
10750 Fantasy Sports	131,485.80	135,403.23	3,917.43	2.98%
10751 Vet Drug Violation	2,299.13	1,864.44	(434.69)	-18.91%
10752 Advanced Age Adult Abuse Violations	0.00	0.00	0.00	0.00%
10753 Telecom	37,135.56	(5,065.17)	(42,200.73)	-113.64%
10754 Adult Performance Business Tax	73,006.00	22,714.00	(50,292.00)	-68.89%
10755 Pharmacy Board Fine	53.78	15.48	(38.30)	-71.22%
10756 Medical Board Fine	0.00	0.00	0.00	0.00%
10757 Forfeiture of Property	0.00	0.00	0.00	0.00%
10758 Crime Impersonation First Response or Police	0.00	0.00	0.00	0.00%
10759 Crime Exposure HBV/HCV & Suicide	0.00	0.00	0.00	0.00%
10760 Misrepresentation of TennCare	0.00	0.00	0.00	0.00%
10761 Confinement Cost of Juveniles	0.00	0.00	0.00	0.00%
10762 OCJP Child Like Doll Fine	0.00	0.00	0.00	0.00%
TOTAL	37,126,225.71	43,947,553.26	6,821,327.55	18.37%
Gas & Oil Severance				
11301-11302 Tax	16,994.61	34,586.34	17,591.73	103.51%
TOTAL	16,994.61	34,586.34	17,591.73	103.51%
TVA IN LIEU	30,165,580.62	27,450,346.53	(2,715,234.09)	-9.00%
TOTAL	30,165,580.62	27,450,346.53	(2,715,234.09)	-9.00%
MISCELLANEOUS TAXES:				
Unauthorized Substance				
14801 Marijuana	0.00	24,335.62	24,335.62	100.00%
14802 Cocaine	0.00	0.00	0.00	0.00%
14803 Other Drugs	0.00	26,476.72	26,476.72	100.00%
14804 Alcohol	0.00	0.00	0.00	0.00%
14805 Penalty & Interest	0.00	25,068.78	25,068.78	100.00%
14806 Stamps	0.00	0.00	0.00	0.00%
TOTAL	0.00	75,881.12	75,881.12	100.00%
GROSS RECEIPTS				
10801 Bottlers	(5,599.68)	(138,071.43)	(132,471.75)	-2365.70%
10802 Gas, Water, Power & Light	(31,536.63)	(23,525.02)	8,011.61	25.40%
10803 Mixing Bars, Clubs, etc.	9,867.66	6,150.22	(3,717.44)	-37.67%
10809 Vending Machines	1,770.95	2,039.17	268.22	15.15%
10810 Bottlers	102,333.51	10,066.68	(92,266.83)	-90.16%
TOTAL	76,835.81	(143,340.38)	(220,176.19)	-286.55%
COIN AMUSEMENT				
11901 Coin Tax	1,648.85	550.00	(1,098.85)	-66.64%
11902 Penalty & Interest	0.00	0.00	0.00	0.00%
11904 License Fee	3,500.00	1,500.00	(2,000.00)	-57.14%
TOTAL	5,148.85	2,050.00	(3,098.85)	-60.19%
TOTAL MISC.TAXES	81,984.66	(65,409.26)	(147,393.92)	-179.78%
GRAND TOTAL	1,552,129,520.41	1,671,091,347.63	118,961,827.22	7.66%

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

July 2020 - January 2021

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CLASS OF TAX	FY 2020	FY 2021	GAIN OR LOSS	PERCENT
SALES				
10101 Sales	4,702,417,892.97	4,999,664,948.42	297,247,055.45	6.32%
10102 State Cable TV	5,659,628.77	3,326,085.79	(2,333,542.98)	-41.23%
10103 State Interstate Telecomm Sales	9,839,546.91	11,996,244.91	2,156,698.00	21.92%
10104 State Sales 1% Increase 2002	778,627,471.24	826,084,228.19	47,456,756.95	6.09%
10105 State Sales Single Article	35,667,463.86	40,005,568.03	4,338,104.17	12.16%
10106 State Sales Food	313,871,669.55	341,644,511.74	27,772,842.19	8.85%
10107 Prepaid Wireless	13,189,704.02	14,263,015.18	1,073,311.16	8.14%
10109 Transportation Equity	38,015,211.62	12,640,852.50	(25,374,359.12)	-66.75%
10110 911 Board	50,315,382.48	51,581,564.15	1,266,181.67	2.52%
TOTAL	5,947,603,971.42	6,301,207,018.91	353,603,047.49	5.95%
FRANCHISE & EXCISE				
11401-11403 Franchise	710,062,171.67	799,122,619.25	89,060,447.58	12.54%
11501-11503 Excise	1,304,113,058.89	1,460,580,206.62	156,467,147.73	12.00%
12101 F&E Est Payments	(686,278,501.63)	(356,322,548.43)	329,955,953.20	48.08%
TOTAL	1,327,896,728.93	1,903,380,277.44	575,483,548.51	43.34%
BUSINESS				
12001 Counties Tax	0.00	0.00	0.00	0.00%
12002 Cities Tax	0.00	0.00	0.00	0.00%
12003 State Tax	0.00	0.00	0.00	0.00%
12004 County Delinquent	0.00	0.00	0.00	0.00%
12005 City Delinquent	0.00	0.00	0.00	0.00%
12006-12009-Class 1-4	46,628,998.53	56,996,079.32	10,367,080.79	22.23%
12010 Class 5 Industrial Loan & Thrift	213,384.84	380,775.83	167,390.99	78.45%
12011 Transient Vendor, Flea Mkt & Other	0.00	0.00	0.00	0.00%
12012 Audit P & I	7,266,738.66	17,171,501.35	9,904,762.69	136.30%
12013 Voluntary Disclosure State	1,967,386.97	2,420,155.37	452,768.40	23.01%
TOTAL	56,076,509.00	76,968,511.87	20,892,002.87	37.26%
GASOLINE				
10201 Tax	520,999,630.19	493,231,805.12	(27,767,825.07)	-5.33%
10203 Hwy. Users Fuel Permits	48,000.00	172,500.00	124,500.00	259.38%
10205 Penalty & Interest-Reg	219,295.90	45,341.83	(173,954.07)	-79.32%
10207 Alcohol Fees	400.00	300.00	(100.00)	-25.00%
TOTAL	521,267,326.09	493,449,946.95	(27,817,379.14)	-5.34%
MOTOR FUEL				
10301 Tax Regular Diesel	169,626,571.56	178,838,246.23	9,211,674.67	5.43%
10302 Regular L. P.	276,325.29	70,071.48	(206,253.81)	-74.64%
10305 Prepaid Diesel	52,178.00	49,892.87	(2,285.13)	-4.38%
10307 Penalty & Interest-Reg.	19,458.81	17,026.14	(2,432.67)	-12.50%
10308 Dyed Fuel	4,006.38	0.00	(4,006.38)	-100.00%
10309 Compressed Natural Gas-Dealer Permit	1,162,539.05	1,396,952.59	234,413.54	20.16%
10310 Carrier Dyed Fuel	25,015,681.55	2,464,952.88	(22,550,728.67)	-90.15%
TOTAL	196,156,760.64	182,837,142.19	(13,319,618.45)	-6.79%
PETROLEUM SPECIAL TAX				
10401 Tax	29,921,320.12	28,815,489.00	(1,105,831.12)	-3.70%
10402 Penalties & Interest	22,183.56	4,230.87	(17,952.69)	-80.93%
10403 Environment Assurance Fee	11,655,525.07	11,207,771.55	(447,753.52)	-3.84%
TOTAL	41,599,028.75	40,027,491.42	(1,571,537.33)	-3.78%

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

July 2020 - January 2021

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CLASS OF TAX	FY 2020	FY 2021	GAIN OR LOSS	PERCENT
MOTOR VEHICLE REGISTRATION				
10501 Registration Fees	136,714,527.30	144,416,959.53	7,702,432.23	5.63%
10502 Drive-Out Tags	3,140,388.50	3,196,484.10	56,095.60	1.79%
10503 Temp. Operators Permits	86,048.00	67,422.00	(18,626.00)	-21.65%
10504 Fines	95,637.85	63,289.66	(32,348.19)	-33.82%
10505 Miscellaneous	0.00	0.00	0.00	0.00%
10506 International Registration	45,728,606.81	50,829,041.55	5,100,434.74	11.15%
10507 Personalized Registration	222,236.80	97,650.00	(124,586.80)	-56.06%
10508 Handicapped Registration	605,359.00	528,954.10	(76,404.90)	-12.62%
10509 Over Weight Truck Fines	1,396,717.02	785,492.04	(611,224.98)	-43.76%
10510 Inquiry Information Fees	0.00	(70.00)	(70.00)	100.00%
10511 Fleet Registration	36,233.09	21,894.20	(14,338.89)	-39.57%
10512 Trip Permits	159,000.00	207,000.00	48,000.00	30.19%
10514 International Reg. (Safety)	1,177,445.58	1,309,979.87	132,534.29	11.26%
10530 Electric Vehicle Fee	350,334.22	484,360.53	134,026.31	38.26%
TOTAL	189,712,534.17	202,008,457.58	12,295,923.41	6.48%
MOTOR VEHICLE TITLE				
TOTAL	13,481,125.70	13,622,946.59	141,820.89	1.05%
INSURANCE VERIFICATION*				
TOTAL	709,625.00	958,975.00	249,350.00	35.14%
INCOME				
10601 Pre-Income Tax	(75,803,684.26)	(3,712,161.01)	72,091,523.25	95.10%
10602 Tax	87,223,102.56	106,568,325.71	19,345,223.15	22.18%
10603 Penalties & Interest	1,280,746.18	545,517.36	(735,228.82)	-57.41%
TOTAL	12,700,164.48	103,401,682.06	90,701,517.58	714.18%
INHERITANCE,GIFT,ESTATE				
11601 Inheritance	(899,018.34)	1,549,884.72	2,448,903.06	272.40%
11602 Gift Tax Class A	69,020.35	23,211.81	(45,808.54)	-66.37%
11603 Estate Tax	49.84	(7.50)	(57.34)	-115.05%
11604 Generation Skip	116.93	0.00	(116.93)	-100.00%
11605 Gift Tax Class B	4,304.98	0.00	(4,304.98)	-100.00%
11606 Pre-Gift Tax	(8,030.24)	0.00	8,030.24	100.00%
11607 Prepaid Inheritance	(611,499.24)	(760,000.00)	(148,500.76)	-24.28%
TOTAL	(1,445,055.72)	813,089.03	2,258,144.75	156.27%
TOBACCO				
11801 Cigarette Stamps	123,397,807.69	129,479,818.59	6,082,010.90	4.93%
11802 Cigar & Other Tobacco Products	11,624,629.73	13,459,452.32	1,834,822.59	15.78%
11803 Fair Trade Info	101,544.12	106,555.05	5,010.93	4.93%
11804 Licenses-Retail Dealer	4,199.00	3,500.00	(699.00)	-16.65%
11805 Licenses-Other	2,000.00	2,600.00	600.00	30.00%
11808 Penalty	129,635.76	33,320.05	(96,315.71)	-74.30%
11809 LDR Penalty	36,441.01	20,918.11	(15,522.90)	-42.60%
TOTAL	135,296,257.31	143,106,164.12	7,809,906.81	5.77%
ALCOHOLIC BEVERAGES				
11001 Alcohol Tax	33,210,201.40	37,723,267.74	4,513,066.34	13.59%
11002 Wine Tax & High Alcohol Beer	10,288,539.86	11,204,872.00	916,332.14	8.91%
11003 Licenses	0.00	0.00	0.00	0.00%
11011 Brand Registration	116,995.33	142,992.50	25,997.17	22.22%
11013 Wine Tax (Winery)	324,711.32	373,388.60	48,677.28	14.99%
11014 Common Spirit Tax	12,518.20	3,439.14	(9,079.06)	-72.53%
11015 Common Spirit Wine Tax	3,630.33	768.80	(2,861.53)	-78.82%
11016 Distiller's Tax	42,222.42	23,124.91	(19,097.51)	-45.23%
11017 Enforcement Tax	493,063.22	576,645.13	83,581.91	16.95%
11018 Wine Enforcement Tax	473,951.37	510,956.80	37,005.43	7.81%
TOTAL	44,965,833.45	50,559,455.62	5,593,622.17	12.44%
BEER				
10901 Beer Barrellage	10,234,960.52	10,627,442.89	392,482.37	3.83%
10902 Certificate of Registration	13,888.02	14,941.88	1,053.86	7.59%
10905 Penalty & Interest	4,792.01	3,985.14	(806.87)	-16.84%
10906 Wholesale Beer	374,305.45	426,037.77	51,732.32	13.82%
10908 Common Carrier Beer Tax	2,988.10	537.34	(2,450.76)	-82.02%
TOTAL	10,630,934.10	11,072,945.02	442,010.92	4.16%
MIXED DRINK (LBD)				
11101 Tax	88,277,657.52	54,102,020.94	(34,175,636.58)	-38.71%
TOTAL	88,277,657.52	54,102,020.94	(34,175,636.58)	-38.71%

*Insurance Verification figures are listed for reporting purposes only.
They are not in the total collection figures.

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

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CLASS OF TAX	FY 2020	FY 2021	GAIN OR LOSS	PERCENT
PRIVILEGE				
10701 Realty Transfer	127,431,435.87	145,078,399.71	17,646,963.84	13.85%
10706 Criminal Injuries Comp	1,362,078.84	1,217,524.88	(144,553.96)	-10.61%
10707 Penalties	70,931.34	1,047.56	(69,883.78)	-98.52%
10709 Marriage License	468,379.49	518,641.29	50,261.80	10.73%
10710 Tire Tax	5,429,276.49	5,302,287.80	(126,988.69)	-2.34%
10713 Professional Tax	10,795,643.50	17,036,829.88	6,241,186.38	57.81%
10714 Used Oil	601,003.17	539,699.12	(61,304.05)	-10.20%
10715 Auto Rental Surcharge	9,060,743.35	7,343,108.45	(1,717,634.90)	-18.96%
10716 Realty Mortgage	54,818,031.50	74,134,184.22	19,316,152.72	35.24%
10717 UCC	6,013,302.55	6,339,198.23	325,895.68	5.42%
10718 Attorneys Administrative Fee	820,913.59	834,022.91	13,109.32	1.60%
10719 Forfeiture of Bonds	67,754.67	379,415.41	311,660.74	459.98%
10720 Sex Offenders	40,371.02	32,278.44	(8,092.58)	-20.05%
10721 Domestic Violence	1,358.11	128.17	(1,229.94)	-90.56%
10726 Bail Bond Fee	1,150,312.95	968,707.15	(181,605.80)	-15.79%
10727 Aggravated Assault	15,440.87	12,486.44	(2,954.43)	-19.13%
10728 Marriage License Increase 2002	1,298,385.11	1,486,179.79	187,794.68	14.46%
10729 Drug Violation Cases	54,091.19	47,377.61	(6,713.58)	-12.41%
10730 Sexual Assault	33,002.22	31,841.01	(1,161.21)	-3.52%
10731 Drug Violation -No Treatment	584,160.24	597,812.93	13,652.69	2.34%
10733 Municipal Training Education	193,012.80	145,185.32	(47,827.48)	-24.78%
10734 Blood Alcohol	1,466,225.89	1,504,584.80	38,358.91	2.62%
10735 Litigation	10,228,006.95	7,710,145.77	(2,517,861.18)	-24.62%
10736 Alcohol Drug Treatment Fee	748,387.92	757,712.21	9,324.29	1.25%
10737 Drag Racing Fine	4,228.96	2,549.03	(1,679.93)	-39.72%
10738 Drug Testing Fee	1,906,046.45	1,822,193.54	(83,852.91)	-4.40%
10739 Victim Notification Fund	390,589.61	280,499.23	(110,090.38)	-28.19%
10741 Ignition Interlock Device	237,986.66	255,519.70	17,533.04	7.37%
10742 Cash Bond Forfeiture	815,989.33	518,151.89	(297,837.44)	-36.50%
10743 Criminal Judicial Education	169,067.48	115,572.47	(53,495.01)	-31.64%
10744 P. Defender/D. Attorney Expungement	17,901.00	0.93	(17,900.07)	-99.99%
10745 Environmental Fees	1,053,637.55	910,621.55	(143,016.00)	-13.57%
10746 Human Trafficking GenFd	0.00	0.00	0.00	0.00%
10747 Motor Vehicle Recycler	32.00	0.00	(32.00)	-100.00%
10748 Human Trafficking LawEnf	0.00	0.00	0.00	0.00%
10749 Human Trafficking D.A.Gen	0.00	0.00	0.00	0.00%
10750 Fantasy Sports	272,076.84	264,390.62	(7,686.22)	-2.83%
10751 Vet Drug Violation	10,502.65	13,426.93	2,924.28	27.84%
10752 Advanced Age Adult Abuse Violations	361.44	0.00	(361.44)	-100.00%
10753 Telecom	37,227.64	360.44	(36,867.20)	-99.03%
10754 Adult Performance Business Tax	224,865.00	87,772.00	(137,093.00)	-60.97%
10755 Pharmacy Board Fine	616.34	228.07	(388.27)	-63.00%
10756 Medical Board Fine	0.00	0.00	0.00	0.00%
10757 Forfeiture of Property	0.00	0.00	0.00	0.00%
10758 Crime Impersonation First Response or Police	0.00	0.00	0.00	0.00%
10759 Crime Exposure HBV/HCV & Suicide	712.50	0.00	(712.50)	-100.00%
10760 Misrepresentation of TennCare	0.00	0.00	0.00	0.00%
10761 Confinement Cost of Juveniles	0.00	0.00	0.00	0.00%
10762 OCJP Child Like Doll Fine	0.00	0.00	0.00	0.00%
TOTAL	237,894,091.08	276,290,085.50	38,395,994.42	16.14%
Gas & Oil Severance				
11301-11302 Tax	299,212.66	162,004.66	(137,208.00)	-45.86%
TOTAL	299,212.66	162,004.66	(137,208.00)	-45.86%
TVA IN LIEU	217,156,796.46	207,754,523.73	(9,402,272.73)	-4.33%
TOTAL	217,156,796.46	207,754,523.73	(9,402,272.73)	-4.33%
MISCELLANEOUS TAXES:				
Unauthorized Substance				
14801 Marijuana	11,918.77	24,335.62	12,416.85	104.18%
14802 Cocaine	0.00	0.00	0.00	0.00%
14803 Other Drugs	12,572.69	26,476.72	13,904.03	110.59%
14804 Alcohol	0.00	0.00	0.00	0.00%
14805 Penalty & Interest	2,953.94	25,068.78	22,114.84	748.66%
14806 Stamps	62.50	0.00	(62.50)	-100.00%
TOTAL	27,507.90	75,881.12	48,373.22	175.85%
GROSS RECEIPTS				
10801 Bottlers	14,790,331.14	15,131,005.85	340,674.71	2.30%
10802 Gas, Water, Power & Light	7,474,902.80	8,893,227.21	1,418,324.41	18.97%
10803 Mixing Bars, Clubs, etc.	86,828.09	56,610.86	(30,217.23)	-34.80%
10809 Vending Machines	7,525.75	8,606.73	1,080.98	14.36%
10810 Bottlers	4,408,238.77	4,521,807.85	113,569.08	2.58%
TOTAL	26,767,826.55	28,611,258.50	1,843,431.95	6.89%
COIN AMUSEMENT				
11901 Coin Tax	39,957.94	70,430.73	30,472.79	76.26%
11902 Penalty & Interest	0.00	3,266.26	3,266.26	100.00%
11904 License Fee	55,080.00	78,500.19	23,420.19	42.52%
TOTAL	95,037.94	152,197.18	57,159.24	60.14%
TOTAL MISC.TAXES	26,890,372.39	28,839,336.80	1,948,964.41	7.25%
GRAND TOTAL	9,066,460,248.43	10,089,603,100.43	1,023,142,852.00	11.28%

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX	INCOME			PAGE # 9	
COUNTIES	JANUARY FY 2021	YTD FY 2021	COUNTIES	JANUARY FY 2021	YTD FY 2021
Anderson	5,312.46	396,545.19	Lawrence	200.00	122,367.80
Bedford	191.17	195,993.14	Lewis	0.00	11,975.09
Benton	0.00	19,055.26	Lincoln	155.09	166,014.95
Bledsoe	0.00	16,802.10	Loudon	17,392.72	806,849.48
Blount	14,772.96	4,099,546.60	McMinn	7,786.06	223,507.31
Bradley	4,340.04	1,758,318.81	McNairy	100.07	41,044.07
Campbell	755.00	147,655.01	Macon	0.00	221,121.45
Cannon	0.00	26,355.61	Madison	112.59	797,239.03
Carroll	0.00	68,057.47	Marion	587.58	106,070.09
Carter	964.60	220,286.06	Marshall	15.00	98,795.51
Cheatham	103.91	224,666.43	Maury	2,560.23	488,784.41
Chester	2,500.00	27,240.72	Meigs	0.00	52,113.09
Claiborne	0.00	92,981.82	Monroe	165.00	232,470.53
Clay	1,000.00	11,480.03	Montgomery	845.53	714,872.70
Cocke	(16.55)	69,407.93	Moore	0.00	19,378.56
Coffee	3,539.73	247,389.22	Morgan	101.05	11,594.69
Crockett	70.00	48,869.75	Obion	20,020.71	197,426.81
Cumberland	8,884.11	326,601.79	Overton	0.00	35,385.73
Davidson	168,335.18	25,375,964.22	Perry	0.00	33,266.56
Decatur	3,871.18	35,740.93	Pickett	0.00	7,723.32
DeKalb	15.00	62,233.28	Polk	135.64	81,094.51
Dickson	1,017.00	224,818.31	Putnam	2,291.46	534,917.11
Dyer	1,655.15	210,756.15	Rhea	1,139.09	76,173.41
Fayette	4,336.91	464,865.92	Roane	2,419.73	273,806.80
Fentress	0.00	73,966.15	Robertson	753.61	240,356.74
Franklin	160.00	355,914.75	Rutherford	41,524.54	1,249,515.08
Gibson	514.00	208,043.91	Scott	26,830.00	98,344.88
Giles	0.00	206,401.27	Sequatchie	0.00	108,527.94
Grainger	164.66	60,141.80	Sevier	6,535.67	666,547.34
Greene	551.20	324,644.09	Shelby	111,500.40	16,165,837.04
Grundy	14.80	54,832.36	Smith	0.00	38,724.32
Hamblen	7,720.50	282,115.55	Stewart	0.00	23,776.96
Hamilton	(21,649.15)	6,857,710.77	Sullivan	20,180.60	1,655,419.05
Hancock	0.00	2,921.31	Sumner	22,322.92	2,444,280.42
Hardeman	0.00	21,769.09	Tipton	41.00	102,410.01
Hardin	620.00	98,951.38	Trousdale	0.00	14,739.31
Hawkins	1,332.19	128,861.77	Unicoi	40.95	63,274.66
Haywood	0.00	21,092.42	Union	564.56	33,365.65
Henderson	0.00	60,018.67	Van Buren	0.00	4,739.60
Henry	429.44	196,851.36	Warren	290.85	165,619.19
Hickman	0.00	31,855.76	Washington	24,998.44	800,166.90
Houston	0.00	8,901.08	Wayne	0.00	40,180.74
Humphreys	228.99	50,871.31	Weakley	270.75	98,270.39
Jackson	0.00	206,418.42	White	0.00	64,303.79
Jefferson	634.83	342,620.30	Williamson	63,314.84	13,336,099.05
Johnson	0.00	48,775.01	Wilson	19,227.70	1,083,368.46
Knox	36,506.07	15,258,741.61	OUT OF STATE	63,288.42	225,494.63
Lake	111.96	14,326.81			
Lauderdale	663.25	35,948.20	TOTALS	707,363.39	103,401,682.06

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX MOTOR VEHICLE

PAGE # 10

COUNTIES	JANUARY FY 2021	YTD FY 2021	COUNTIES	JANUARY FY 2021	YTD FY 2021
ANDERSON	234,543.72	1,933,372.85	LAWRENCE	112,409.78	958,522.03
BEDFORD	174,543.36	1,369,247.93	LEWIS	33,432.52	254,804.96
BENTON	59,148.25	409,662.31	LINCOLN	60,756.24	780,711.81
BLED SOE	37,908.02	304,143.95	LOUDON	170,103.54	1,357,040.72
BLOUNT	413,115.60	3,464,365.93	MCMINN	151,224.93	1,303,246.74
BRADLEY	297,890.75	2,254,292.94	MCNAIRY	69,510.94	577,452.17
CAMPBELL	79,646.70	738,110.42	MACON	57,493.94	548,142.19
CANNON	51,678.06	386,007.38	MADISON	357,637.98	2,654,049.76
CARROLL	66,238.16	552,040.68	MARION	76,658.05	680,403.24
CARTER	139,299.70	1,208,097.09	MARSHALL	90,045.91	745,904.40
CHEATHAM	138,304.29	1,096,054.30	MAURY	299,694.70	2,347,664.55
CHESTER	46,264.81	355,093.00	MEIGS	48,235.88	352,211.93
CLAIBORNE	85,057.75	664,822.43	MONROE	112,466.13	956,746.15
CLAY	23,038.32	177,984.51	MONTGOMERY	498,284.67	3,833,797.49
COCKE	77,465.48	783,048.20	MOORE	21,079.21	194,387.60
COFFEE	172,158.06	1,404,814.49	MORGAN	49,571.33	459,042.64
CROCKETT	53,678.42	413,012.15	OBION	92,420.20	731,463.48
CUMBERLAND	200,222.47	1,672,375.79	OVERTON	57,518.46	532,329.23
DAVIDSON	1,612,370.96	13,033,176.30	PERRY	27,605.42	228,143.74
DECATUR	28,904.90	293,663.70	PICKETT	21,630.68	135,893.79
DEKALB	45,094.88	457,954.12	POLK	47,930.38	398,230.64
DICKSON	180,775.18	1,379,634.49	PUTNAM	226,782.59	1,825,390.39
DYER	85,410.33	749,148.16	RHEA	86,166.98	740,445.75
FAYETTE	130,491.53	1,083,920.01	ROANE	157,517.05	1,176,585.35
FENTRESS	59,719.06	469,568.67	ROBERTSON	224,622.34	1,757,897.49
FRANKLIN	128,715.05	984,085.83	RUTHERFORD	694,454.34	6,093,882.48
GIBSON	136,849.06	1,034,060.98	SCOTT	66,816.68	510,725.78
GILES	88,806.99	761,190.38	SEQUATCHIE	59,905.60	522,618.89
GRAINGER	70,081.19	571,667.40	SEVIER	304,945.01	2,455,831.54
GREENE	202,812.52	1,602,064.94	SHELBY	1,868,010.32	14,953,327.44
GRUNDY	37,196.55	331,881.30	SMITH	63,905.57	526,513.38
HAMBLEN	164,157.69	1,397,156.79	STEWART	33,967.37	346,165.55
HAMILTON	1,030,338.32	9,045,139.97	SULLIVAN	463,765.65	3,573,947.94
HANCOCK	15,373.40	118,593.31	SUMNER	450,838.52	3,520,806.14
HARDEMAN	51,413.82	442,065.16	TIPTON	155,747.23	1,281,864.03
HARDIN	77,498.45	634,732.73	TROUSDALE	29,879.60	226,939.87
HAWKINS	132,418.02	1,053,869.63	UNICOI	46,639.12	398,422.93
HAYWOOD	45,146.45	417,825.46	UNION	48,092.58	385,340.37
HENDERSON	80,400.06	614,811.17	VAN BUREN	16,400.30	126,732.41
HENRY	115,569.57	778,563.16	WARREN	111,374.53	988,654.11
HICKMAN	69,372.71	558,511.51	WASHINGTON	319,877.61	2,820,196.80
HOUSTON	17,787.94	159,517.62	WAYNE	47,400.62	344,283.05
HUMPHREYS	61,177.46	474,568.16	WEAKLEY	84,191.15	661,929.84
JACKSON	26,811.40	263,375.30	WHITE	79,101.79	642,594.03
JEFFERSON	143,128.97	1,104,362.65	WILLIAMSON	596,354.04	4,661,326.27
JOHNSON	45,691.68	380,408.00	WILSON	388,466.34	3,142,388.63
KNOX	1,299,371.85	10,484,492.13	STATE	27,429.38	263,277.45
LAKE	7,267.58	89,048.72			
LAUDERDALE	60,273.27	483,078.26	TOTALS	17,708,991.96	144,416,959.53

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX

REALTY TRANSFER & MORTGAGE

PAGE # 11

COUNTIES	JANUARY FY 2021	YTD FY 2021	COUNTIES	JANUARY FY 2021	YTD FY 2021
Anderson	209,386.25	1,419,035.73	Lawrence	98,155.18	667,627.41
Bedford	260,812.86	1,236,421.59	Lewis	34,563.28	208,450.32
Benton	0.00	208,036.92	Lincoln	126,613.59	751,030.05
Bledsoe	26,743.81	146,041.20	Loudon	359,696.68	2,325,813.38
Blount	663,656.09	4,495,692.98	McMinn	143,791.98	767,551.55
Bradley	410,060.83	2,414,200.84	McNairy	45,330.00	284,980.94
Campbell	129,355.98	901,417.76	Macon	65,204.35	452,363.06
Cannon	51,915.67	237,914.96	Madison	400,708.92	1,974,170.29
Carroll	53,133.72	318,670.98	Marion	109,954.18	723,953.78
Carter	125,779.79	724,750.94	Marshall	(1,622.11)	796,950.43
Cheatham	206,145.39	1,219,138.20	Mauzy	105,472.85	3,483,421.81
Chester	25,644.54	216,269.90	Meigs	19,507.75	233,812.81
Claiborne	50,906.70	369,544.16	Monroe	91,740.85	858,502.35
Clay	13,878.74	139,435.14	Montgomery	1,200,227.42	7,967,542.51
Cocke	60,952.80	390,771.02	Moore	19,125.93	146,891.02
Coffee	207,135.73	1,293,694.55	Morgan	31,712.38	208,999.49
Crockett	24,062.70	131,163.50	Obion	62,090.99	367,202.65
Cumberland	215,059.97	1,590,707.62	Overton	59,533.91	341,682.45
Davidson	7,400,139.86	37,742,509.75	Perry	13,209.20	134,008.95
Decatur	24,815.01	201,087.35	Pickett	20,506.35	104,359.42
DeKalb	125,252.33	570,304.19	Polk	39,002.39	293,977.63
Dickson	403,142.62	1,713,580.17	Putnam	309,653.73	1,847,202.34
Dyer	79,500.35	429,218.32	Rhea	67,147.53	550,233.49
Fayette	270,102.86	1,586,488.47	Roane	192,910.05	1,133,462.01
Fentress	63,122.19	383,615.80	Robertson	382,269.31	2,495,021.13
Franklin	193,697.76	1,313,612.05	Rutherford	2,415,818.50	15,482,168.96
Gibson	132,617.79	735,889.62	Scott	30,716.26	189,720.93
Giles	134,347.87	530,297.62	Sequatchie	49,314.46	316,214.09
Grainger	46,105.34	386,420.97	Sevier	956,505.15	5,271,900.60
Greene	0.00	993,861.80	Shelby	3,682,873.64	21,005,433.33
Grundy	28,206.07	202,951.72	Smith	49,934.83	401,440.79
Hamblen	141,013.59	998,756.27	Stewart	34,187.43	318,117.70
Hamilton	2,186,620.28	12,179,321.61	Sullivan	526,958.04	2,979,652.37
Hancock	8,742.32	68,745.09	Sumner	0.00	7,064,322.75
Hardeman	30,948.49	190,033.84	Tipton	155,693.76	1,013,126.32
Hardin	77,839.35	708,272.66	Trousdale	38,108.11	197,286.19
Hawkins	112,685.77	796,512.30	Unicoi	32,796.87	192,298.71
Haywood	28,298.51	137,610.49	Union	0.00	280,890.01
Henderson	41,726.37	305,614.60	Van Buren	31,745.82	132,162.60
Henry	65,101.93	470,938.66	Warren	208,707.02	785,951.88
Hickman	86,493.87	392,419.44	Washington	442,084.09	3,044,381.24
Houston	22,109.89	125,770.38	Wayne	20,735.56	154,023.84
Humphreys	60,722.55	346,236.49	Weakley	44,946.74	372,294.44
Jackson	19,317.31	137,184.94	White	0.00	404,739.83
Jefferson	178,988.06	1,329,979.19	Williamson	3,376,632.94	23,252,300.57
Johnson	53,080.16	353,145.39	Wilson	1,314,153.03	8,233,331.29
Knox	2,780,807.96	16,006,792.69	OUT OF STATE	1,298,043.57	6,339,198.23
Lake	7,295.60	40,791.21			
Lauderdale	62,830.83	170,743.15	TOTALS	36,306,766.97	225,551,782.16

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX

STATE SALES

PAGE # 12

COUNTIES	JANUARY FY 2021	YTD FY 2021	COUNTIES	JANUARY FY 2021	YTD FY 2021
Anderson	11,103,599.16	62,540,984.85	Lawrence	3,174,597.72	19,815,260.51
Bedford	3,988,298.06	26,865,746.77	Lewis	961,289.16	6,298,815.81
Benton	1,253,726.64	7,779,548.47	Lincoln	2,371,102.58	15,408,852.12
Bledsoe	310,164.83	1,818,595.96	Loudon	4,702,603.82	32,759,121.39
Blount	15,603,381.15	96,146,979.36	McMinn	4,367,225.75	27,022,202.90
Bradley	11,034,818.06	67,119,629.30	McNairy	1,213,909.08	7,545,137.54
Campbell	2,742,397.46	19,488,268.63	Macon	1,456,296.85	8,839,069.85
Cannon	509,276.20	3,369,978.07	Madison	16,901,487.88	97,996,309.37
Carroll	1,449,736.14	9,567,804.41	Marion	2,413,676.54	15,869,814.99
Carter	3,006,943.83	20,064,992.90	Marshall	2,780,271.78	16,771,733.13
Cheatham	2,350,365.20	14,749,774.11	Maury	11,563,164.42	70,300,362.64
Chester	856,330.11	5,398,188.75	Meigs	551,155.75	3,938,235.23
Claiborne	1,506,292.06	10,480,183.95	Monroe	3,260,601.61	22,040,750.29
Clay	267,202.88	2,310,403.19	Montgomery	21,907,403.29	132,145,148.91
Cocke	2,512,859.10	17,382,248.88	Moore	230,621.28	1,445,131.87
Coffee	6,355,567.38	41,461,689.63	Morgan	410,725.24	2,897,407.39
Crockett	481,761.04	3,325,063.70	Obion	3,026,958.06	19,020,166.08
Cumberland	5,768,986.96	37,706,149.36	Overton	1,148,819.16	7,671,066.05
Davidson	119,636,329.75	713,252,041.10	Perry	311,463.00	2,322,448.87
Decatur	615,103.67	4,523,610.15	Pickett	231,675.81	2,079,744.31
DeKalb	1,087,362.20	7,800,857.40	Polk	524,186.90	3,976,055.40
Dickson	5,920,486.63	37,602,048.26	Putnam	11,637,280.92	72,047,755.71
Dyer	4,001,800.27	23,341,912.74	Rhea	2,081,976.89	14,562,667.99
Fayette	2,788,420.27	16,605,761.14	Roane	4,798,570.52	35,343,448.34
Fentress	958,868.55	6,410,166.96	Robertson	6,873,772.83	37,208,458.26
Franklin	2,874,557.49	19,247,775.53	Rutherford	43,355,461.76	258,185,983.45
Gibson	3,666,395.16	23,065,892.62	Scott	1,125,045.33	7,749,905.76
Giles	2,353,780.25	15,455,695.48	Sequatchie	868,541.12	5,869,741.47
Grainger	599,277.06	4,316,390.50	Sevier	32,109,123.65	215,716,681.85
Greene	5,099,724.10	32,675,899.97	Shelby	107,348,838.36	624,691,444.39
Grundy	457,462.13	2,994,550.45	Smith	1,332,226.81	7,926,009.78
Hamblen	8,165,516.62	50,160,848.53	Stewart	554,367.20	3,962,360.86
Hamilton	50,467,426.63	299,148,763.30	Sullivan	18,215,502.20	113,430,220.70
Hancock	136,498.83	1,023,808.53	Sumner	17,462,531.24	105,871,699.56
Hardeman	1,120,453.40	7,551,577.10	Tipton	3,088,525.08	19,818,762.14
Hardin	2,647,001.15	18,920,135.42	Trousdale	302,050.73	2,168,213.56
Hawkins	2,612,290.37	16,088,511.80	Unicoi	1,058,499.72	6,748,866.77
Haywood	1,095,115.31	7,051,398.21	Union	610,826.32	4,186,569.17
Henderson	2,192,869.26	13,828,091.04	Van Buren	183,879.15	1,173,146.68
Henry	3,319,633.17	21,427,328.45	Warren	3,129,413.88	20,172,517.32
Hickman	796,544.19	5,426,547.30	Washington	16,592,591.55	103,834,591.97
Houston	230,935.33	1,624,692.13	Wayne	535,395.81	3,702,337.48
Humphreys	1,816,693.63	7,855,939.96	Weakley	2,043,145.23	13,363,249.46
Jackson	234,659.86	1,713,115.20	White	1,744,082.30	10,839,220.09
Jefferson	3,559,024.89	23,697,918.46	Williamson	45,418,186.34	246,421,611.80
Johnson	670,782.07	4,787,323.56	Wilson	17,436,191.69	104,680,037.80
Knox	73,284,620.99	437,083,237.67	OUT OF STATE	360,261,983.74	1,465,842,709.52
Lake	137,244.21	1,038,690.45			
Lauderdale	955,316.04	6,229,212.68	TOTALS	1,158,281,145.79	6,301,207,018.91

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX		LOCAL SALES		PAGE # 13	
COUNTIES	JANUARY FY 2021	YTD FY 2021	COUNTIES	JANUARY FY 2021	YTD FY 2021
Anderson	4,906,912.84	24,691,946.83	Lewis	447,182.34	2,642,610.32
Bedford	1,879,793.75	10,363,812.53	Lincoln	1,254,369.79	5,914,595.10
Benton	579,631.92	3,514,550.90	Loudon	1,627,423.14	9,645,510.77
Bledsoe	180,297.19	889,082.51	McMinn	2,160,559.80	11,686,645.78
Blount	7,300,652.35	38,446,386.19	McNairy	550,247.68	2,956,137.81
Bradley	4,982,904.95	26,441,599.70	Macon	713,661.22	3,889,847.94
Campbell	1,071,934.68	6,562,616.19	Madison	7,022,013.02	37,712,378.52
Cannon	204,110.94	1,114,309.79	Marion	1,218,600.21	6,917,936.73
Carroll	795,477.96	4,340,382.12	Marshall	1,154,644.58	6,294,030.61
Carter	1,765,180.25	9,867,174.02	Maury	5,318,297.75	28,206,042.78
Cheatham	1,330,055.29	7,066,215.18	Meigs	167,793.71	922,564.02
Chester	395,089.08	2,234,388.36	Monroe	1,412,283.50	8,276,151.97
Claiborne	586,379.12	3,606,401.55	Montgomery	9,700,322.60	52,189,599.79
Clay	145,709.68	997,400.26	Moore	132,854.34	698,461.13
Cocke	1,206,541.41	7,565,684.47	Morgan	236,065.33	1,327,297.26
Coffee	3,048,129.25	17,037,173.11	Obion	1,226,954.16	6,948,342.54
Crockett	309,259.08	1,766,012.63	Overton	566,708.61	3,212,543.06
Cumberland	2,701,359.79	14,942,797.47	Perry	169,268.00	1,035,839.46
Davidson	51,964,710.02	268,036,095.96	Pickett	113,499.64	866,077.63
Decatur	328,236.90	1,925,036.41	Polk	322,150.74	1,766,021.31
DeKalb	591,612.23	3,423,854.57	Putnam	4,919,721.40	27,622,404.57
Dickson	2,778,815.58	15,372,887.42	Rhea	1,133,310.50	6,669,922.41
Dyer	1,756,842.70	9,381,988.90	Roane	2,158,680.67	12,888,824.55
Fayette	1,545,305.47	7,665,818.79	Robertson	3,658,567.51	17,697,039.10
Fentress	460,104.51	2,749,003.22	Rutherford	20,098,341.59	106,691,298.10
Franklin	1,246,351.32	6,910,075.39	Scott	489,876.78	2,851,255.26
Gibson	1,777,616.29	9,579,401.99	Sequatchie	424,250.03	2,591,720.26
Giles	1,063,840.97	6,214,891.95	Sevier	14,258,389.92	90,314,725.79
Grainger	371,098.44	2,179,252.75	Shelby	56,694,633.20	279,601,471.21
Greene	2,470,622.20	13,919,713.01	Smith	602,841.47	3,202,409.64
Grundy	225,249.13	1,321,405.81	Stewart	317,597.97	1,812,034.25
Hamblen	3,392,055.71	18,850,030.94	Sullivan	6,900,224.77	38,489,783.90
Hamilton	19,496,320.55	104,707,416.83	Sumner	7,569,384.06	39,566,854.73
Hancock	62,065.21	348,759.35	Tipton	1,672,016.31	8,863,845.13
Hardeman	542,067.79	3,134,016.95	Trousdale	169,493.15	943,049.52
Hardin	1,130,090.28	6,665,271.81	Unicoi	564,253.70	3,078,937.55
Hawkins	1,534,938.65	8,199,600.63	Union	277,464.46	1,666,322.01
Haywood	467,865.02	2,554,630.23	Van Buren	109,375.89	616,880.31
Henderson	985,016.43	5,545,402.63	Warren	1,698,847.15	8,471,311.83
Henry	1,408,331.95	7,942,794.52	Washington	6,324,533.98	36,195,004.51
Hickman	473,203.65	2,596,553.32	Wayne	315,640.00	1,788,285.58
Houston	160,236.91	913,334.35	Weakley	992,746.30	5,635,991.14
Humphreys	793,693.83	3,692,806.04	White	754,323.25	4,088,022.13
Jackson	170,658.38	975,280.75	Williamson	21,434,902.94	105,856,450.64
Jefferson	1,762,405.96	10,126,319.99	Wilson	9,324,734.15	47,277,209.08
Johnson	219,721.77	1,293,745.18	OUT OF STATE	3,380,406.27	31,697,721.45
Knox	27,599,728.68	146,941,545.25	TELECOM	5,826,655.11	32,394,677.78
Lake	88,671.82	561,042.84			
Lauderdale	501,687.41	2,920,111.51			
Lawrence	1,592,475.90	8,594,554.37	TOTALS	369,937,173.88	1,978,372,664.43

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX BUSINESS - STATE AND LOCAL

PAGE # 14

COUNTIES	JANUARY FY 2021	YTD FY 2021	COUNTIES	JANUARY FY 2021	YTD FY 2021
Anderson	245,336.57	852,824.04	Lawrence	118,850.77	347,645.69
Bedford	67,403.16	283,587.80	Lewis	9,372.53	55,855.32
Benton	27,503.47	52,613.69	Lincoln	28,408.93	211,416.91
Bledsoe	6,591.51	42,460.49	Loudon	74,723.07	540,274.70
Blount	201,272.08	1,928,813.42	McMinn	81,304.13	499,246.85
Bradley	252,295.36	1,127,228.27	McNairy	37,541.97	111,028.40
Campbell	57,026.59	236,985.72	Macon	16,315.50	128,644.35
Cannon	30,389.84	75,091.51	Madison	378,721.68	2,035,374.96
Carroll	25,942.75	138,772.44	Marion	47,453.42	265,112.69
Carter	49,705.89	326,981.32	Marshall	43,032.68	222,610.84
Cheatham	48,604.75	203,483.76	Mauzy	148,084.98	1,137,365.65
Chester	12,670.63	72,738.56	Meigs	1,579.87	34,661.74
Claiborne	10,912.26	88,464.88	Monroe	93,608.98	373,028.89
Clay	8,734.81	41,729.69	Montgomery	869,932.65	3,157,545.47
Cocke	50,966.16	255,194.54	Moore	2,177.11	24,271.69
Coffee	96,287.75	609,787.88	Morgan	10,746.16	35,282.96
Crockett	11,794.02	60,476.36	Obion	67,524.17	317,430.50
Cumberland	161,945.01	602,445.94	Overton	40,947.02	102,918.50
Davidson	4,557,699.72	29,847,081.44	Perry	12,585.34	33,528.23
Decatur	15,447.92	67,783.60	Pickett	2,507.64	10,163.60
DeKalb	24,350.29	100,936.74	Polk	9,457.48	60,261.02
Dickson	74,156.62	608,847.33	Putnam	560,695.98	1,277,525.46
Dyer	76,334.73	301,986.37	Rhea	81,108.54	277,579.90
Fayette	22,309.93	166,536.40	Roane	379,712.20	725,141.46
Fentress	16,779.21	94,326.21	Robertson	82,593.48	554,573.42
Franklin	222,423.67	455,100.21	Rutherford	1,469,536.67	6,913,215.27
Gibson	74,176.58	432,855.18	Scott	26,157.53	117,519.89
Giles	47,840.24	197,437.32	Sequatchie	20,740.92	95,396.92
Grainger	9,877.16	55,539.31	Sevier	647,883.37	2,903,228.99
Greene	119,822.45	478,041.34	Shelby	3,002,241.67	24,596,312.35
Grundy	3,468.54	32,762.20	Smith	8,825.95	77,393.49
Hamblen	136,356.41	729,669.06	Stewart	30,721.50	138,009.58
Hamilton	1,185,653.41	7,241,985.55	Sullivan	650,372.50	2,404,375.97
Hancock	4,174.41	20,624.77	Sumner	360,748.08	2,115,281.76
Hardeman	21,433.00	71,222.67	Tipton	85,149.97	328,372.81
Hardin	51,190.13	235,972.91	Trousdale	3,480.06	112,929.99
Hawkins	53,996.83	234,885.15	Unicoi	14,049.66	81,869.25
Haywood	13,141.80	125,605.11	Union	6,423.80	38,181.04
Henderson	54,909.95	307,519.68	Van Buren	4,039.21	12,576.44
Henry	87,846.63	299,172.64	Warren	93,413.73	325,605.46
Hickman	24,381.13	81,529.82	Washington	448,600.28	1,917,937.78
Houston	5,174.43	28,648.50	Wayne	5,957.63	32,365.90
Humphreys	18,410.63	111,950.27	Weakley	26,042.51	255,013.79
Jackson	10,610.01	20,951.35	White	38,853.95	200,159.27
Jefferson	85,439.68	339,574.60	Williamson	1,266,569.75	7,523,750.42
Johnson	31,377.32	81,281.21	Wilson	377,350.76	2,773,351.13
Knox	1,546,781.46	8,722,027.09	Out of State	5,498,036.73	24,183,127.14
Lake	4,824.11	17,425.92			
Lauderdale	12,965.15	91,359.49	TOTALS	27,262,918.67	148,284,783.59

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2021
JANUARY 2021

CLASSIFICATION	JANUARY FY 2020	JANUARY FY 2021	CHANGE	PERCENT
RETAIL TRADE				
BUILDING MATERIALS				
Lumber and Other Bldg. Materials	32,369,049	41,146,168	8,777,119	27.12%
Paint, Glass and Wallpaper Stores	1,121,979	1,310,587	188,607	16.81%
Hardware Stores	7,506,810	9,083,750	1,576,940	21.01%
Retail Nurseries & Garden Stores	2,923,896	3,845,463	921,567	31.52%
Mobile Home Dealers	691,640	1,033,048	341,408	49.36%
SUBTOTAL	44,613,374	56,419,016	11,805,641	26.46%
GENERAL MERCHANDISE				
Department Stores	72,266,812	71,986,843	-279,969	-0.39%
Variety Stores	2,985,012	2,972,500	-12,512	-0.42%
Miscellaneous General Merchandise	30,513,693	33,109,782	2,596,089	8.51%
SUBTOTAL	105,765,518	108,069,125	2,303,607	2.18%
FOOD STORES				
Grocery Stores	61,398,859	64,963,263	3,564,405	5.81%
Meat & Fish Markets	242,086	294,739	52,653	21.75%
Fruit & Vegetable	223,601	229,886	6,285	2.81%
Candy, Nut & Confectionery	327,749	340,011	12,262	3.74%
Dairy Products Stores	6,261	2,708	-3,553	-56.75%
Retail Bakeries	1,146,498	1,094,793	-51,706	-4.51%
Miscellaneous Food Stores	3,259,374	3,393,802	134,428	4.12%
SUBTOTAL	66,604,428	70,319,202	3,714,774	5.58%
AUTO DEALERS & SERVICE STATIONS				
Motor Vehicle Dealers, New & Used	62,422,819	69,429,922	7,007,103	11.23%
Motor Vehicle Dealers, Used Car	15,910,282	16,588,790	678,508	4.26%
Auto & Home Supply Stores	9,287,699	10,350,349	1,062,651	11.44%
Gasoline Service Stations	13,957,640	14,381,672	424,032	3.04%
Boat Dealers	366,854	344,411	-22,444	-6.12%
Recreational Vehicle Dealers	734,981	1,165,244	430,263	58.54%
Motorcycle & All Other MV Dealers	4,718,943	5,829,502	1,110,559	23.53%
SUBTOTAL	107,399,217	118,089,889	10,690,672	9.95%
APPAREL & ACCESSORY STORES				
Men's & Boy's Clothing	1,603,100	1,256,424	-346,676	-21.63%
Women's Clothing	5,660,334	4,998,951	-661,382	-11.68%
Women's Accessory & Specialty	1,733,002	1,417,129	-315,873	-18.23%
Children's & Infants' Wear Stores	1,106,205	1,091,662	-14,544	-1.31%
Family Clothing Stores	16,867,718	17,158,138	290,420	1.72%
Shoe Stores	4,518,695	4,505,186	-13,509	-0.30%
Miscellaneous Apparel & Accessory	4,886,090	6,446,521	1,560,431	31.94%
SUBTOTAL	36,375,144	36,874,011	498,867	1.37%
FURNITURE AND HOME FURNISHINGS				
Furniture Stores	8,295,894	9,476,323	1,180,428	14.23%
Home Furnishings	5,871,028	5,990,429	119,402	2.03%
Household Appliance Stores	992,315	1,093,159	100,844	10.16%
Electronic Stores and Music Stores	21,372,472	19,881,007	-1,491,465	-6.98%
SUBTOTAL	36,531,708	36,440,918	-90,791	-0.25%
EATING & DRINKING PLACES				
Eating Places	83,071,914	77,640,949	-5,430,965	-6.54%
Drinking Places	1,849,668	1,538,487	-311,181	-16.82%
SUBTOTAL	84,921,583	79,179,437	-5,742,146	-6.76%

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2021
JANUARY 2021

CLASSIFICATION	JANUARY FY 2020	JANUARY FY 2021	CHANGE	PERCENT
MISCELLANEOUS RETAIL STORES				
Drug Stores	6,694,168	6,759,293	65,125	0.97%
Liquor Stores	8,080,657	9,992,008	1,911,352	23.65%
Used Merchandise etc.	1,507,297	1,532,043	24,746	1.64%
Sporting Goods & Bicycle Shops	10,628,966	12,424,472	1,795,507	16.89%
Book Stores	1,842,388	1,423,829	-418,560	-22.72%
Stationery Stores	1,500,461	1,448,336	-52,124	-3.47%
Jewelry Stores	5,635,377	6,291,605	656,228	11.64%
Hobby, Toy & Game	1,666,807	1,564,285	-102,522	-6.15%
Gift, Novelty & Souvenir	3,437,443	3,249,376	-188,068	-5.47%
Luggage & Leather Goods	899,233	787,464	-111,769	-12.43%
Sewing, Needlework & Piece Goods	445,389	506,808	61,420	13.79%
Catalogue & Mail Order Houses	34,745,050	72,236,452	37,491,402	107.90%
Automatic Merchandising Machines	745,753	603,398	-142,356	-19.09%
Direct Selling Establishments	6,488,115	6,735,159	247,044	3.81%
Fuel Dealers	1,129,937	1,095,938	-33,999	-3.01%
Florists	645,817	681,020	35,203	5.45%
Tobacco Stores and Stands	1,570,035	1,896,585	326,550	20.80%
News Dealers & Newsstands	192,713	33,355	-159,358	-82.69%
Optical Goods Stores	291,645	310,086	18,441	6.32%
Miscellaneous Retail, N.E.C.	35,395,127	38,407,244	3,012,117	8.51%
SUBTOTAL	123,542,379	167,978,758	44,436,379	35.97%
TOTAL RETAIL	605,753,351	673,370,354	67,617,004	11.16%
SERVICES				
HOTELS & LODGING PLACES	22,067,892	16,502,581	-5,565,311	-25.22%
PERSONAL SERVICES	5,056,086	4,584,555	-471,531	-9.33%
BUSINESS SERVICES	44,658,219	61,074,054	16,415,835	36.76%
AUTO REPAIR, SERVICES & PARKING	21,714,939	21,558,245	-156,694	-0.72%
MISCELLANEOUS REPAIR SERVICES	3,168,545	6,077,079	2,908,534	91.79%
MOTION PICTURES	2,458,875	1,213,084	-1,245,791	-50.67%
AMUSEMENT SERVICES	14,276,358	9,276,374	-4,999,984	-35.02%
HEALTH SERVICES	3,956,595	4,633,696	677,101	17.11%
OTHER SERVICES	6,509,551	6,770,605	261,054	4.01%
TOTAL SERVICES	123,867,061	131,690,275	7,823,213	6.32%
AGRICULTURE, FORESTRY, FISHING	855,618	1,169,801	314,183	36.72%
MINING	830,359	1,090,240	259,881	31.30%
CONSTRUCTION	24,409,480	17,828,199	-6,581,281	-26.96%
MANUFACTURING	75,845,069	93,714,236	17,869,167	23.56%
TRANSPORTATION	11,885,026	4,017,860	-7,867,166	-66.19%
COMMUNICATIONS	46,524,345	42,062,513	-4,461,833	-9.59%
ELECTRIC, GAS & SANITARY SERVICES	21,744,896	21,440,107	-304,788	-1.40%
WHOLESALE TRADE	83,229,135	95,599,448	12,370,313	14.86%
FINANCE, INSURANCE, REAL ESTATE	5,726,046	5,578,656	-147,390	-2.57%
TOTAL NON-RETAIL, NON-SERVICE	271,049,972	282,501,059	11,451,087	4.22%
COUNTY CLERK	15,965,054	23,032,724	7,067,670	44.27%
CONSUMER USE TAX	3,546,363	2,307,228	-1,239,135	-34.94%
UNCLASSIFIED	38,330,760	45,379,505	7,048,746	18.39%
GRAND TOTAL	1,058,512,562	1,158,281,146	99,768,584	9.43%

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2021
JULY 2020 - JANUARY 2021

CLASSIFICATION	FY 2020	FY 2021	CHANGE	PERCENT
RETAIL TRADE				
BUILDING MATERIALS				
Lumber and Other Bldg. Materials	240,990,016	304,697,149	63,707,133	26.44%
Paint, Glass and Wallpaper Stores	9,973,378	11,188,663	1,215,286	12.19%
Hardware Stores	48,551,759	66,125,190	17,573,432	36.20%
Retail Nurseries & Garden Stores	19,690,192	24,921,603	5,231,411	26.57%
Mobile Home Dealers	5,271,942	6,438,213	1,166,271	22.12%
SUBTOTAL	324,477,286	413,370,818	88,893,532	27.40%
GENERAL MERCHANDISE				
Department Stores	372,761,358	377,969,413	5,208,055	1.40%
Variety Stores	15,564,848	16,339,442	774,593	4.98%
Miscellaneous General Merchandise	158,557,756	186,440,815	27,883,059	17.59%
SUBTOTAL	546,883,963	580,749,670	33,865,707	6.19%
FOOD STORES				
Grocery Stores	332,739,106	361,896,137	29,157,031	8.76%
Meat & Fish Markets	1,210,921	1,600,301	389,380	32.16%
Fruit & Vegetable	1,217,366	1,478,361	260,995	21.44%
Candy, Nut & Confectionery	1,521,135	1,514,666	-6,469	-0.43%
Dairy Products Stores	91,168	43,186	-47,982	-52.63%
Retail Bakeries	6,334,996	6,200,635	-134,361	-2.12%
Miscellaneous Food Stores	19,164,209	19,338,450	174,241	0.91%
SUBTOTAL	362,278,901	392,071,735	29,792,834	8.22%
AUTO DEALERS & SERVICE STATIONS				
Motor Vehicle Dealers, New & Used	424,250,267	449,612,187	25,361,920	5.98%
Motor Vehicle Dealers, Used Car	118,435,483	123,411,918	4,976,435	4.20%
Auto & Home Supply Stores	67,486,265	73,363,067	5,876,802	8.71%
Gasoline Service Stations	98,700,355	107,633,001	8,932,646	9.05%
Boat Dealers	4,658,237	6,840,499	2,182,262	46.85%
Recreational Vehicle Dealers	7,863,749	11,755,152	3,891,403	49.49%
Motorcycle & All Other MV Dealers	37,489,070	44,778,776	7,289,705	19.44%
SUBTOTAL	758,883,426	817,394,600	58,511,174	7.71%
APPAREL & ACCESSORY STORES				
Men's & Boy's Clothing	6,939,993	5,372,003	-1,567,990	-22.59%
Women's Clothing	27,450,819	23,809,625	-3,641,194	-13.26%
Women's Accessory & Specialty	7,417,098	5,984,875	-1,432,223	-19.31%
Children's & Infants' Wear Stores	5,783,830	5,426,102	-357,728	-6.18%
Family Clothing Stores	71,535,249	71,189,418	-345,831	-0.48%
Shoe Stores	22,658,167	22,483,342	-174,825	-0.77%
Miscellaneous Apparel & Accessory	24,104,060	27,631,777	3,527,717	14.64%
SUBTOTAL	165,889,218	161,897,143	-3,992,075	-2.41%
FURNITURE AND HOME FURNISHINGS				
Furniture Stores	53,172,119	59,674,814	6,502,695	12.23%
Home Furnishings	33,750,480	37,159,116	3,408,636	10.10%
Household Appliance Stores	5,225,311	6,556,427	1,331,116	25.47%
Electronic Stores and Music Stores	98,775,692	94,550,095	-4,225,596	-4.28%
SUBTOTAL	190,923,601	197,940,452	7,016,851	3.68%
EATING & DRINKING PLACES				
Eating Places	573,964,176	526,206,212	-47,757,964	-8.32%
Drinking Places	12,782,019	9,539,162	-3,242,856	-25.37%
SUBTOTAL	586,746,194	535,745,374	-51,000,820	-8.69%

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2021
JULY 2020 - JANUARY 2021

CLASSIFICATION	FY 2020	FY 2021	CHANGE	PERCENT
MISCELLANEOUS RETAIL STORES				
Drug Stores	35,005,337	36,570,477	1,565,140	4.47%
Liquor Stores	42,805,737	52,979,376	10,173,639	23.77%
Used Merchandise etc.	8,735,990	9,277,086	541,096	6.19%
Sporting Goods & Bicycle Shops	45,505,116	59,139,005	13,633,889	29.96%
Book Stores	8,794,776	6,255,415	-2,539,361	-28.87%
Stationery Stores	9,231,052	8,643,434	-587,618	-6.37%
Jewelry Stores	16,853,966	19,803,550	2,949,584	17.50%
Hobby, Toy & Game	7,304,075	7,220,438	-83,637	-1.15%
Gift, Novelty & Souvenir	20,345,639	17,381,668	-2,963,970	-14.57%
Luggage & Leather Goods	3,631,504	3,442,508	-188,996	-5.20%
Sewing, Needlework & Piece Goods	2,552,307	2,912,724	360,417	14.12%
Catalogue & Mail Order Houses	134,578,351	279,639,713	145,061,362	107.79%
Automatic Merchandising Machines	3,877,156	3,277,903	-599,252	-15.46%
Direct Selling Establishments	36,944,982	34,808,644	-2,136,338	-5.78%
Fuel Dealers	6,812,186	5,474,794	-1,337,392	-19.63%
Florists	3,433,134	3,663,020	229,886	6.70%
Tobacco Stores and Stands	10,875,503	13,137,654	2,262,151	20.80%
News Dealers & Newsstands	1,015,322	273,349	-741,972	-73.08%
Optical Goods Stores	1,098,514	1,336,081	237,567	21.63%
Miscellaneous Retail, N.E.C.	185,266,355	206,051,433	20,785,078	11.22%
SUBTOTAL	584,667,001	771,288,273	186,621,271	31.92%
TOTAL RETAIL	3,520,749,591	3,870,458,065	349,708,475	9.93%
SERVICES				
HOTELS & LODGING PLACES	191,104,736	121,442,099	-69,662,637	-36.45%
PERSONAL SERVICES	32,616,662	29,464,318	-3,152,343	-9.66%
BUSINESS SERVICES	244,011,300	304,854,900	60,843,601	24.93%
AUTO REPAIR, SERVICES & PARKING	156,740,095	149,327,334	-7,412,761	-4.73%
MISCELLANEOUS REPAIR SERVICES	21,318,113	36,082,454	14,764,341	69.26%
MOTION PICTURES	13,890,831	7,980,436	-5,910,395	-42.55%
AMUSEMENT SERVICES	82,814,603	58,615,276	-24,199,327	-29.22%
HEALTH SERVICES	14,006,369	14,786,974	780,604	5.57%
OTHER SERVICES	41,587,080	36,133,576	-5,453,504	-13.11%
TOTAL SERVICES	798,089,789	758,687,368	-39,402,421	-4.94%
AGRICULTURE, FORESTRY, FISHING	5,041,196	6,294,996	1,253,800	24.87%
MINING	6,324,571	8,061,710	1,737,139	27.47%
CONSTRUCTION	65,888,379	58,476,628	-7,411,750	-11.25%
MANUFACTURING	260,731,450	295,616,426	34,884,976	13.38%
TRANSPORTATION	48,247,261	25,740,223	-22,507,038	-46.65%
COMMUNICATIONS	299,962,843	273,379,972	-26,582,871	-8.86%
ELECTRIC, GAS & SANITARY SERVICES	161,530,190	155,531,014	-5,999,176	-3.71%
WHOLESALE TRADE	391,211,331	415,473,085	24,261,754	6.20%
FINANCE, INSURANCE, REAL ESTATE	25,603,304	28,170,840	2,567,536	10.03%
TOTAL NON-RETAIL, NON-SERVICE	1,264,540,524	1,266,744,894	2,204,370	0.17%
COUNTY CLERK	124,106,845	162,561,967	38,455,122	30.99%
CONSUMER USE TAX	11,379,507	8,143,597	-3,235,910	-28.44%
UNCLASSIFIED	228,737,715	234,611,128	5,873,412	2.57%
GRAND TOTAL	5,947,603,971	6,301,207,019	353,603,047	5.95%