



Revenue Collections

DECEMBER 2018

DAVID GERREGANO
Commissioner





**TENNESSEE DEPARTMENT OF REVENUE
COMPARATIVE STATEMENT OF COLLECTED REVENUES**

December-18

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CLASS OF TAX	December FY 2017	December FY 2018	December FY 2019	December FY 2017- December FY 2018 \$ Change	December FY 2017- December FY 2018 % Change	December FY 2018- December FY 2019 \$ Change	December FY 2018- December FY 2019 % Change
Sales and Use	671,592,136.56	730,212,261.24	769,194,491.66	58,620,124.68	8.73%	38,982,230.42	5.34%
Franchise & Excise	373,398,440.74	398,365,522.51	334,310,109.41	24,967,081.77	6.69%	(64,055,413.10)	-16.08%
Business	7,224,529.14	6,496,428.69	7,465,181.85	(728,100.45)	-10.08%	968,753.16	14.91%
Gasoline	51,624,671.12	64,710,644.78	68,819,355.72	13,085,973.66	25.35%	4,108,710.94	6.35%
Motor Fuel	15,298,658.40	18,765,691.53	21,174,219.09	3,467,033.13	22.66%	2,408,527.56	12.83%
Petroleum Special	5,399,196.38	5,617,346.39	5,729,111.16	218,150.01	4.04%	111,764.77	1.99%
Motor Vehicle Registration	18,750,705.78	24,321,420.15	24,505,511.47	5,570,714.37	29.71%	184,091.32	0.76%
Motor Vehicle Title	1,749,494.50	1,744,373.50	1,702,163.39	(5,121.00)	-0.29%	(42,210.11)	-2.42%
Income	4,722,485.10	33,704,006.00	2,643,640.34	28,981,520.90	613.69%	(31,060,365.66)	-92.16%
Inheritance, Gift & Estate	1,102,003.29	218,239.27	7,268.05	(883,764.02)	-80.20%	(210,971.22)	-96.67%
Tobacco	17,479,894.74	21,986,537.58	19,885,857.62	4,506,642.84	25.78%	(2,100,679.96)	-9.55%
Alcoholic Beverage	5,979,717.98	6,176,589.85	6,396,857.30	196,871.87	3.29%	220,267.45	3.57%
Beer	1,354,699.11	1,354,596.14	1,373,047.33	(102.97)	-0.01%	18,451.19	1.36%
Mixed Drink (LBD)	7,944,125.42	8,825,703.78	10,158,006.39	881,578.36	11.10%	1,332,302.61	15.10%
Privilege	22,397,436.96	23,155,140.23	29,366,496.99	757,703.27	3.38%	6,211,356.76	26.82%
Gas & Oil Severance	59,016.57	61,681.74	19,607.59	2,665.17	4.52%	(42,074.15)	-68.21%
TVA	27,826,966.90	28,084,466.09	29,716,051.08	257,499.19	0.93%	1,631,584.99	5.81%
Miscellaneous Taxes	15,503.86	26,002.54	123,183.63	10,498.68	67.72%	97,181.09	373.74%
TOTAL STATE COLLECTIONS	1,233,919,682.55	1,373,826,652.01	1,332,590,160.07	139,906,969.46	11.34%	(41,236,491.94)	-3.00%
Local Government							
Local Sales Tax	203,568,848.05	219,719,954.38	233,865,512.17	16,151,106.33	7.93%	14,145,557.79	6.44%
Local Business Tax	8,568,332.64	7,737,931.12	7,682,968.40	(830,401.52)	-9.69%	(54,962.72)	-0.71%
Local Business Tax Fees	819,906.44	726,480.30	773,178.10	(93,426.14)	-11.39%	46,697.80	6.43%
Mineral Tax	441,363.92	493,209.13	438,337.88	51,845.21	11.75%	(54,871.25)	-11.13%
Coal Severance	40,225.00	18,841.00	0.00	(21,384.00)	-53.16%	(18,841.00)	-100.00%
TOTAL LOCAL COLLECTIONS	213,438,676.05	228,696,415.93	242,759,996.55	15,257,739.88	7.15%	14,063,580.62	6.15%
TOTAL COLLECTED REVENUE	1,447,358,358.60	1,602,523,067.94	1,575,350,156.62	155,164,709.34	10.72%	(27,172,911.32)	-1.70%



TENNESSEE DEPARTMENT OF REVENUE
COMPARATIVE STATEMENT OF COLLECTED REVENUES

July 2018-December 2018

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CLASS OF TAX	FY 2017 YTD	FY 2018 YTD	FY 2019 YTD	FY 2017- FY 2018 \$ Change	FY 2017- FY 2018 % Change	FY 2018- FY 2019 \$ Change	FY 2018- FY 2019 % Change
Sales and Use	4,206,774,835.15	4,372,554,452.91	4,651,583,659.05	165,779,617.76	3.94%	279,029,206.14	6.38%
Franchise & Excise	953,549,207.32	992,116,816.88	922,435,462.65	38,567,609.56	4.04%	(69,681,354.23)	-7.02%
Business	33,547,060.42	33,395,074.48	44,702,012.57	(151,985.94)	-0.45%	11,306,938.09	33.86%
Gasoline	342,986,840.71	410,023,678.83	429,870,523.86	67,036,838.12	19.55%	19,846,845.03	4.84%
Motor Fuel	89,762,895.44	108,087,710.39	128,310,413.96	18,324,814.95	20.41%	20,222,703.57	18.71%
Petroleum Special	34,936,885.47	35,725,202.71	35,637,528.03	788,317.24	2.26%	(87,674.68)	-0.25%
Motor Vehicle Registration	130,002,044.98	151,314,461.22	162,775,739.75	21,312,416.24	16.39%	11,461,278.53	7.57%
Motor Vehicle Title	11,785,285.31	11,537,999.72	11,889,653.59	(247,285.59)	-2.10%	351,653.87	3.05%
Income	12,898,850.89	39,055,122.58	7,454,612.86	26,156,271.69	202.78%	(31,600,509.72)	-80.91%
Inheritance, Gift & Estate	12,036,860.43	(373,128.09)	277,945.43	(12,409,988.52)	-103.10%	651,073.52	174.49%
Tobacco	130,676,454.80	129,289,142.05	123,363,678.59	(1,387,312.75)	-1.06%	(5,925,463.46)	-4.58%
Alcoholic Beverage	33,418,249.20	33,433,611.94	35,131,416.39	15,362.74	0.05%	1,697,804.45	5.08%
Beer	9,220,055.62	9,168,865.21	9,330,966.39	(51,190.41)	-0.56%	162,101.18	1.77%
Mixed Drink (LBD)	50,877,717.29	57,438,798.97	65,228,337.27	6,561,081.68	12.90%	7,789,538.30	13.56%
Privilege	159,286,086.00	174,713,316.89	182,970,150.23	15,427,230.89	9.69%	8,256,833.34	4.73%
Gas & Oil Severance	320,694.84	339,510.02	354,556.13	18,815.18	5.87%	15,046.11	4.43%
TVA	175,847,113.51	174,541,017.17	180,374,445.41	(1,306,096.34)	-0.74%	5,833,428.24	3.34%
Miscellaneous Taxes	25,838,797.62	26,279,897.35	26,976,137.35	441,099.73	1.71%	696,240.00	2.65%
TOTAL STATE COLLECTIONS	6,413,765,935.00	6,758,641,551.23	7,018,667,239.51	344,875,616.23	5.38%	260,025,688.28	3.85%
Local Government							
Local Sales Tax	1,247,065,242.95	1,297,924,650.76	1,394,057,330.84	50,859,407.81	4.08%	96,132,680.08	7.41%
Local Business Tax	36,367,321.69	36,024,241.08	35,703,355.26	(343,080.61)	-0.94%	(320,885.82)	-0.89%
Local Business Tax Fees	3,852,713.12	3,781,790.96	3,950,871.87	(70,922.16)	-1.84%	169,080.91	4.47%
Mineral Tax	3,015,788.69	3,248,909.80	3,302,892.57	233,121.11	7.73%	53,982.77	1.66%
Coal Severance	323,961.44	201,498.82	74,045.62	(122,462.62)	-37.80%	(127,453.20)	-63.25%
TOTAL LOCAL COLLECTIONS	1,290,625,027.89	1,341,181,091.42	1,437,088,496.16	50,556,063.53	3.92%	95,907,404.74	7.15%
TOTAL COLLECTED REVENUE	7,704,390,962.89	8,099,822,642.65	8,455,755,735.67	395,431,679.76	5.13%	355,933,093.02	4.39%

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

December-18

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CLASS OF TAX	FY 2018	FY 2019	GAIN OR LOSS	PERCENT
SALES				
10101 Sales	579,183,321.74	610,768,716.69	31,585,394.95	5.45%
10102 State Cable TV	858,249.49	865,815.10	7,565.61	0.88%
10103 State Interstate Telecomm Sales	1,463,973.21	1,146,558.69	(317,414.52)	-21.68%
10104 State Sales 1% Increase 2002	95,380,359.49	100,646,044.58	5,265,685.09	5.52%
10105 State Sales Single Article	4,334,067.14	4,269,962.00	(64,105.14)	-1.48%
10106 State Sales Food	37,586,222.31	39,545,702.81	1,959,480.50	5.21%
10107 Prepaid Wireless	1,375,739.10	1,321,539.46	(54,199.64)	-3.94%
10109 Transportation Equity	2,969,150.34	3,575,725.44	606,575.10	20.43%
10110 911 Board	7,061,178.42	7,054,426.89	(6,751.53)	-0.10%
TOTAL	730,212,261.24	769,194,491.66	38,982,230.42	5.34%
FRANCHISE & EXCISE				
11401-11403 Franchise	24,698,288.13	17,542,274.71	(7,156,013.42)	-28.97%
11501-11503 Excise	61,609,233.67	39,440,189.48	(22,169,044.19)	-35.98%
12101 F&E Est Payments	312,058,000.71	277,327,645.22	(34,730,355.49)	-11.13%
TOTAL	398,365,522.51	334,310,109.41	(64,055,413.10)	-16.08%
BUSINESS				
12001 Counties Tax	0.00	0.00	0.00	0.00%
12002 Cities Tax	0.00	0.00	0.00	0.00%
12003 State Tax	0.00	0.00	0.00	0.00%
12004 County Delinquent	1,476.02	0.00	(1,476.02)	-100.00%
12005 City Delinquent	1,206.77	0.00	(1,206.77)	-100.00%
12006-12009-Class 1-4	5,600,010.13	5,983,005.73	382,995.60	6.84%
12010 Class 5 Industrial Loan & Thrift	25,753.34	65,521.85	39,768.51	154.42%
12011 Transient Vendor, Flea Mkt & Other	0.00	0.00	0.00	0.00%
12012 Audit P & I	525,842.72	1,097,729.98	571,887.26	108.76%
12013 Voluntary Disclosure State	342,139.71	318,924.29	(23,215.42)	-6.79%
TOTAL	6,496,428.69	7,465,181.85	968,753.16	14.91%
GASOLINE				
10201 Tax	64,676,103.20	68,804,804.81	4,128,701.61	6.38%
10203 Hwy. Users Fuel Permits	33,000.00	6,000.00	(27,000.00)	-81.82%
10205 Penalty & Interest-Reg	1,341.58	8,450.91	7,109.33	529.92%
10207 Alcohol Fees	200.00	100.00	(100.00)	-50.00%
TOTAL	64,710,644.78	68,819,355.72	4,108,710.94	6.35%
MOTOR FUEL				
10301 Tax Regular Diesel	18,477,767.23	21,110,326.35	2,632,559.12	14.25%
10302 Regular L. P.	16,003.80	21,594.55	5,590.75	34.93%
10305 Prepaid Diesel	25,855.00	27,143.00	1,288.00	4.98%
10307 Penalty & Interest-Reg.	(10,982.92)	2,303.12	13,286.04	120.97%
10308 Dyed Fuel	0.00	0.00	0.00	0.00%
10309 Compressed Natural Gas-Dealer Permit	257,048.42	12,852.07	(244,196.35)	-95.00%
10310 Carrier Dyed Fuel	0.00	0.00	0.00	0.00%
TOTAL	18,765,691.53	21,174,219.09	2,408,527.56	12.83%
PETROLEUM SPECIAL TAX				
10401 Tax	4,042,733.31	4,122,347.16	79,613.85	1.97%
10402 Penalties & Interest	(450.03)	962.05	1,412.08	313.77%
10403 Environment Assurance Fee	1,575,063.11	1,605,801.95	30,738.84	1.95%
TOTAL	5,617,346.39	5,729,111.16	111,764.77	1.99%

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

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CLASS OF TAX	FY 2018	FY 2019	GAIN OR LOSS	PERCENT
MOTOR VEHICLE REGISTRATION				
10501 Registration Fees	17,015,359.48	17,149,806.00	134,446.52	0.79%
10502 Drive-Out Tags	342,765.00	366,848.00	24,083.00	7.03%
10503 Temp. Operators Permits	12,853.50	11,985.50	(868.00)	-6.75%
10504 Fines	14,402.89	11,510.85	(2,892.04)	-20.08%
10505 Miscellaneous	805.50	0.00	(805.50)	-100.00%
10506 International Registration	6,600,250.26	6,608,145.76	7,895.50	0.12%
10507 Personalized Registration	14,721.75	13,164.00	(1,557.75)	-10.58%
10508 Handicapped Registration	82,119.00	75,479.00	(6,640.00)	-8.09%
10509 Over Weight Truck Fines	46,296.10	57,430.10	11,134.00	24.05%
10510 Inquiry Information Fees	4,006.60	0.00	(4,006.60)	-100.00%
10511 Fleet Registration	(12,897.12)	(1,511.70)	11,385.42	88.28%
10512 Trip Permits	12,000.00	6,000.00	(6,000.00)	-50.00%
10514 International Reg. (Safety)	169,237.19	171,412.54	2,175.35	1.29%
10530 Electric Vehicle Fee	19,500.00	35,241.42	15,741.42	80.73%
TOTAL	24,321,420.15	24,505,511.47	184,091.32	0.76%
MOTOR VEHICLE TITLE				
TOTAL	1,744,373.50	1,702,163.39	(42,210.11)	-2.42%
INSURANCE VERIFICATION*				
TOTAL	0.00	54,125.00	54,125.00	100.00%
INCOME				
10601 Pre-Income Tax	33,005,898.49	(759,599.34)	(33,765,497.83)	-102.30%
10602 Tax	585,865.60	3,219,169.05	2,633,303.45	449.47%
10603 Penalties & Interest	112,241.91	184,070.63	71,828.72	63.99%
TOTAL	33,704,006.00	2,643,640.34	(31,060,365.66)	-92.16%
INHERITANCE,GIFT,ESTATE				
11601 Inheritance	519,537.12	7,268.05	(512,269.07)	-98.60%
11602 Gift Tax Class A	0.28	0.00	(0.28)	-100.00%
11603 Estate Tax	0.00	0.00	0.00	0.00%
11604 Generation Skip	0.00	0.00	0.00	0.00%
11605 Gift Tax Class B	2,656.87	0.00	(2,656.87)	-100.00%
11606 Pre-Gift Tax	0.00	0.00	0.00	0.00%
11607 Prepaid Inheritance	(303,955.00)	0.00	303,955.00	100.00%
TOTAL	218,239.27	7,268.05	(210,971.22)	-96.67%
TOBACCO				
11801 Cigarette Stamps	20,445,661.44	18,271,434.18	(2,174,227.26)	-10.63%
11802 Cigar & Other Tobacco Products	1,454,057.13	1,591,795.15	137,738.02	9.47%
11803 Fair Trade Info	16,859.37	15,017.78	(1,841.59)	-10.92%
11804 Licenses-Retail Dealer	300.00	0.00	(300.00)	-100.00%
11805 Licenses-Other	0.00	0.00	0.00	0.00%
11808 Penalty	62,013.72	7,022.18	(54,991.54)	-88.68%
11809 LDR Penalty	7,645.92	588.33	(7,057.59)	-92.31%
TOTAL	21,986,537.58	19,885,857.62	(2,100,679.96)	-9.55%
ALCOHOLIC BEVERAGES				
11001 Alcohol Tax	4,462,716.30	4,676,241.30	213,525.00	4.78%
11002 Wine Tax & High Alcohol Beer	1,535,278.73	1,552,992.77	17,714.04	1.15%
11003 Licenses	1,000.00	0.00	(1,000.00)	-100.00%
11011 Brand Registration	6,812.37	10,162.95	3,350.58	49.18%
11013 Wine Tax (Winery)	42,341.19	38,392.31	(3,948.88)	-9.33%
11014 Common Spirit Tax	253.54	1,335.73	1,082.19	426.83%
11015 Common Spirit Wine Tax	106.03	472.53	366.50	345.66%
11016 Distiller's Tax	1,573.09	1,475.72	(97.37)	-6.19%
11017 Enforcement Tax	62,322.23	58,753.62	(3,568.61)	-5.73%
11018 Wine Enforcement Tax	64,186.37	57,030.37	(7,156.00)	-11.15%
TOTAL	6,176,589.85	6,396,857.30	220,267.45	3.57%
BEER				
10901 Beer Barrellage	1,292,124.85	1,311,366.94	19,242.09	1.49%
10902 Certificate of Registration	4,560.00	5,615.00	1,055.00	23.14%
10905 Penalty & Interest	(1,793.59)	(134.99)	1,658.60	92.47%
10906 Wholesale Beer	59,691.74	55,883.13	(3,808.61)	-6.38%
10908 Common Carrier Beer Tax	13.14	317.25	304.11	2314.38%
TOTAL	1,354,596.14	1,373,047.33	18,451.19	1.36%
MIXED DRINK (LBD)				
11101 Tax	8,825,703.78	10,158,006.39	1,332,302.61	15.10%
TOTAL	8,825,703.78	10,158,006.39	1,332,302.61	15.10%

*Insurance Verification figures are listed for reporting purposes only.
They are not in the total collection figures.

TENNESSEE DEPARTMENT OF REVENUE
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CLASS OF TAX	FY 2018	FY 2019	GAIN OR LOSS	PERCENT
PRIVILEGE				
10701 Realty Transfer	13,213,151.04	17,789,976.98	4,576,825.94	34.64%
10706 Criminal Injuries Comp	213,210.35	162,410.79	(50,799.56)	-23.83%
10707 Penalties	21,217.48	9,827.63	(11,389.85)	-53.68%
10709 Marriage License	55,454.90	50,900.50	(4,554.40)	-8.21%
10710 Tire Tax	22,190.15	20,280.07	(1,910.08)	-8.61%
10713 Professional Tax	304,388.08	390,331.76	85,943.68	28.23%
10714 Used Oil	423.17	236.51	(186.66)	-44.11%
10715 Auto Rental Surcharge	(19,205.03)	4,042.88	23,247.91	121.05%
10716 Realty Mortgage	5,598,281.96	7,431,195.46	1,832,913.50	32.74%
10717 UCC	931,535.69	695,177.76	(236,357.93)	-25.37%
10718 Attorneys Administrative Fee	137,572.90	112,987.72	(24,585.18)	-17.87%
10719 Forfeiture of Bonds	25,595.96	75,255.70	49,659.74	194.01%
10720 Sex Offenders	8,206.23	2,988.94	(5,217.29)	-63.58%
10721 Domestic Violence	625.34	77.68	(547.66)	-87.58%
10726 Bail Bond Fee	23,418.72	17,028.43	(6,390.29)	-27.29%
10727 Aggravated Assault	2,077.02	2,130.38	53.36	2.57%
10728 Marriage License Increase 2002	140,684.43	136,965.25	(3,719.18)	-2.64%
10729 Drug Violation Cases	8,027.94	7,314.20	(713.74)	-8.89%
10730 Sexual Assault	6,090.57	2,334.78	(3,755.79)	-61.67%
10731 Drug Violation -No Treatment	85,263.31	81,012.64	(4,250.67)	-4.99%
10733 Municipal Training Education	30,972.86	24,743.28	(6,229.58)	-20.11%
10734 Blood Alcohol	222,062.53	194,803.03	(27,259.50)	-12.28%
10735 Litigation	1,467,864.98	1,497,513.97	29,648.99	2.02%
10736 Alcohol Drug Treatment Fee	115,753.26	111,041.81	(4,711.45)	-4.07%
10737 Drag Racing Fine	286.47	452.43	165.96	57.93%
10738 Drug Testing Fee	293,858.38	275,556.96	(18,301.42)	-6.23%
10739 Victim Notification Fund	62,742.79	59,824.20	(2,918.59)	-4.65%
10741 Ignition Interlock Device	31,784.61	31,186.73	(597.88)	-1.88%
10742 Cash Bond Forfeiture	105,205.53	128,606.57	23,401.04	22.24%
10743 Criminal Judicial Education	26,439.39	25,697.70	(741.69)	-2.81%
10744 P. Defender/D. Attorney Expungement	13,908.12	9,471.74	(4,436.38)	-31.90%
10745 Enviromental Fees	4,169.65	13,762.28	9,592.63	230.06%
10746 Human Trafficking GenFd	0.00	0.00	0.00	0.00%
10747 Motor Vehicle Recycler	14.72	0.00	(14.72)	-100.00%
10748 Human Trafficking LawEnf	0.00	0.00	0.00	0.00%
10749 Human Trafficking D.A.Gen	0.00	0.00	0.00	0.00%
10750 Fantasy Sports	483.00	0.00	(483.00)	-100.00%
10751 Vet Drug Violation	1,383.73	1,360.23	(23.50)	-1.70%
10752 Advanced Age Adult Abuse Violations	0.00	0.00	0.00	0.00%
10753 Telecom	0.00	0.00	0.00	0.00%
10754 Adult Performance Business Tax	0.00	0.00	0.00	0.00%
TOTAL	23,155,140.23	29,366,496.99	6,211,356.76	26.82%
Gas & Oil Severance				
11301-11302 Tax	61,681.74	19,607.59	(42,074.15)	-68.21%
TOTAL	61,681.74	19,607.59	(42,074.15)	-68.21%
TVA IN LIEU				
TOTAL	28,084,466.09	29,716,051.08	1,631,584.99	5.81%
MISCELLANEOUS TAXES:				
Unauthorized Substance				
14801 Marijuana	0.00	0.00	0.00	0.00%
14802 Cocaine	0.00	0.00	0.00	0.00%
14803 Other Drugs	0.00	0.00	0.00	0.00%
14804 Alcohol	0.00	0.00	0.00	0.00%
14805 Penalty & Interest	0.00	0.00	0.00	0.00%
14806 Stamps	0.00	0.00	0.00	0.00%
TOTAL	0.00	0.00	0.00	0.00%
GROSS RECEIPTS				
10801 Bottlers	12,187.03	83,770.15	71,583.12	587.37%
10802 Gas, Water, Power & Light	2,114.00	6,287.91	4,173.91	197.44%
10803 Mixing Bars, Clubs, etc.	8,047.02	8,311.83	264.81	3.29%
10809 Vending Machines	0.00	0.00	0.00	0.00%
10810 Bottlers	3,094.49	22,473.74	19,379.25	626.25%
TOTAL	25,442.54	120,843.63	95,401.09	374.97%
COIN AMUSEMENT				
11901 Coin Tax	60.00	340.00	280.00	466.67%
11902 Penalty & Interest	0.00	0.00	0.00	0.00%
11904 License Fee	500.00	2,000.00	1,500.00	300.00%
TOTAL	560.00	2,340.00	1,780.00	317.86%
TOTAL MISC.TAXES	26,002.54	123,183.63	97,181.09	373.74%
GRAND TOTAL	1,373,826,652.01	1,332,590,160.07	(41,236,491.94)	-3.00%

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

July 2018-December 2018

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CLASS OF TAX	FY 2018	FY 2019	GAIN OR LOSS	PERCENT
SALES				
10101 Sales	3,458,760,587.54	3,688,801,020.97	230,040,433.43	6.65%
10102 State Cable TV	5,224,711.23	5,456,389.48	231,678.25	4.43%
10103 State Interstate Telecomm Sales	8,569,184.64	7,782,712.04	(786,472.60)	-9.18%
10104 State Sales 1% Increase 2002	569,126,746.32	605,488,763.04	36,362,016.72	6.39%
10105 State Sales Single Article	28,466,569.15	29,042,759.20	576,190.05	2.02%
10106 State Sales Food	242,601,373.18	243,022,288.98	420,915.80	0.17%
10107 Prepaid Wireless	10,129,724.97	9,851,614.64	(278,110.33)	-2.75%
10109 Transportation Equity	14,853,441.74	19,513,684.90	4,660,243.16	31.37%
10110 911 Board	34,822,114.14	42,624,425.80	7,802,311.66	22.41%
TOTAL	4,372,554,452.91	4,651,583,659.05	279,029,206.14	6.38%
FRANCHISE & EXCISE				
11401-11403 Franchise	596,366,222.23	635,025,712.29	38,659,490.06	6.48%
11501-11503 Excise	1,092,396,978.45	1,000,194,013.76	(92,202,964.69)	-8.44%
12101 F&E Est Payments	(696,646,383.80)	(712,784,263.40)	(16,137,879.60)	-2.32%
TOTAL	992,116,816.88	922,435,462.65	(69,681,354.23)	-7.02%
BUSINESS				
12001 Counties Tax	0.00	0.00	0.00	0.00%
12002 Cities Tax	0.00	0.00	0.00	0.00%
12003 State Tax	0.00	0.00	0.00	0.00%
12004 County Delinquent	17,826.70	0.00	(17,826.70)	-100.00%
12005 City Delinquent	31,358.04	0.00	(31,358.04)	-100.00%
12006-12009-Class 1-4	27,997,637.43	28,355,446.27	357,808.84	1.28%
12010 Class 5 Industrial Loan & Thrift	132,922.38	257,688.48	124,766.10	93.86%
12011 Transient Vendor, Flea Mkt & Other	384.89	0.00	(384.89)	-100.00%
12012 Audit P & I	4,004,015.73	14,886,128.17	10,882,112.44	271.78%
12013 Voluntary Disclosure State	1,210,929.31	1,202,749.65	(8,179.66)	-0.68%
TOTAL	33,395,074.48	44,702,012.57	11,306,938.09	33.86%
GASOLINE				
10201 Tax	410,042,277.27	429,846,188.61	19,803,911.34	4.83%
10203 Hwy. Users Fuel Permits	89,250.00	103,500.00	14,250.00	15.97%
10205 Penalty & Interest-Reg	(108,048.44)	(79,264.75)	28,783.69	26.64%
10207 Alcohol Fees	200.00	100.00	(100.00)	-50.00%
TOTAL	410,023,678.83	429,870,523.86	19,846,845.03	4.84%
MOTOR FUEL				
10301 Tax Regular Diesel	107,056,157.44	126,837,600.48	19,781,443.04	18.48%
10302 Regular L. P.	135,144.81	183,896.08	48,751.27	36.07%
10305 Prepaid Diesel	47,239.00	46,444.56	(794.44)	-1.68%
10307 Penalty & Interest-Reg.	(2,238.86)	18,250.46	20,489.32	915.17%
10308 Dyed Fuel	4,500.00	0.00	(4,500.00)	-100.00%
10309 Compressed Natural Gas-Dealer Permit	767,151.73	1,149,944.47	382,792.74	49.90%
10310 Carrier Dyed Fuel	79,756.27	74,277.91	(5,478.36)	-6.87%
TOTAL	108,087,710.39	128,310,413.96	20,222,703.57	18.71%
PETROLEUM SPECIAL TAX				
10401 Tax	25,702,565.10	25,644,936.85	(57,628.25)	-0.22%
10402 Penalties & Interest	(5,172.96)	(4,845.97)	326.99	6.32%
10403 Environment Assurance Fee	10,027,810.57	9,997,437.15	(30,373.42)	-0.30%
TOTAL	35,725,202.71	35,637,528.03	(87,674.68)	-0.25%

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

July 2018-December 2018

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CLASS OF TAX	FY 2018	FY 2019	GAIN OR LOSS	PERCENT
MOTOR VEHICLE REGISTRATION				
10501 Registration Fees	111,036,851.21	118,531,863.59	7,495,012.38	6.75%
10502 Drive-Out Tags	2,397,809.00	2,507,571.00	109,762.00	4.58%
10503 Temp. Operators Permits	88,057.50	83,197.00	(4,860.50)	-5.52%
10504 Fines	103,076.14	82,171.00	(20,905.14)	-20.28%
10505 Miscellaneous	7,046.36	0.00	(7,046.36)	-100.00%
10506 International Registration	35,448,560.06	39,502,232.69	4,053,672.63	11.44%
10507 Personalized Registration	155,162.75	115,138.00	(40,024.75)	-25.80%
10508 Handicapped Registration	487,848.00	514,109.00	26,261.00	5.38%
10509 Over Weight Truck Fines	359,362.62	420,021.66	60,659.04	16.88%
10510 Inquiry Information Fees	26,492.60	0.00	(26,492.60)	-100.00%
10511 Fleet Registration	50,346.35	47,663.89	(2,682.46)	-5.33%
10512 Trip Permits	135,000.00	108,000.00	(27,000.00)	-20.00%
10514 International Reg. (Safety)	908,937.45	659,508.42	(249,429.03)	-27.44%
10530 Electric Vehicle Fee	109,911.18	204,263.50	94,352.32	85.84%
TOTAL	151,314,461.22	162,775,739.75	11,461,278.53	7.57%
MOTOR VEHICLE TITLE				
	11,537,999.72	11,889,653.59	351,653.87	3.05%
TOTAL	11,537,999.72	11,889,653.59	351,653.87	3.05%
INSURANCE VERIFICATION*				
	0.00	252,780.00	252,780.00	100.00%
TOTAL	0.00	252,780.00	252,780.00	100.00%
INCOME				
10601 Pre-Income Tax	(72,064,926.79)	(107,165,392.21)	(35,100,465.42)	-48.71%
10602 Tax	109,668,560.03	113,712,767.63	4,044,207.60	3.69%
10603 Penalties & Interest	1,451,489.34	907,237.44	(544,251.90)	-37.50%
TOTAL	39,055,122.58	7,454,612.86	(31,600,509.72)	-80.91%
INHERITANCE,GIFT,ESTATE				
11601 Inheritance	458,050.74	490,670.06	32,619.32	7.12%
11602 Gift Tax Class A	173,373.05	18,479.02	(154,894.03)	-89.34%
11603 Estate Tax	0.00	1,928.70	1,928.70	100.00%
11604 Generation Skip	0.00	1,934.49	1,934.49	100.00%
11605 Gift Tax Class B	9,403.12	(66.84)	(9,469.96)	-100.71%
11606 Pre-Gift Tax	0.00	0.00	0.00	0.00%
11607 Prepaid Inheritance	(1,013,955.00)	(235,000.00)	778,955.00	76.82%
TOTAL	(373,128.09)	277,945.43	651,073.52	174.49%
TOBACCO				
11801 Cigarette Stamps	119,622,808.04	115,253,504.08	(4,369,303.96)	-3.65%
11802 Cigar & Other Tobacco Products	9,235,907.90	7,942,058.20	(1,293,849.70)	-14.01%
11803 Fair Trade Info	98,565.75	95,334.54	(3,231.21)	-3.28%
11804 Licenses-Retail Dealer	4,400.70	1,393.00	(3,007.70)	-68.35%
11805 Licenses-Other	3,073.00	700.00	(2,373.00)	-77.22%
11808 Penalty	291,826.03	60,314.64	(231,511.39)	-79.33%
11809 LDR Penalty	32,560.63	10,374.13	(22,186.50)	-68.14%
TOTAL	129,289,142.05	123,363,678.59	(5,925,463.46)	-4.58%
ALCOHOLIC BEVERAGES				
11001 Alcohol Tax	24,379,437.58	25,697,318.27	1,317,880.69	5.41%
11002 Wine Tax & High Alcohol Beer	7,987,736.85	8,317,710.25	329,973.40	4.13%
11003 Licenses	13,784.32	24,050.27	10,265.95	74.48%
11011 Brand Registration	77,999.87	103,936.96	25,937.09	33.25%
11013 Wine Tax (Winery)	240,281.28	224,261.76	(16,019.52)	-6.67%
11014 Common Spirit Tax	5,741.30	8,344.17	2,602.87	45.34%
11015 Common Spirit Wine Tax	2,786.34	3,216.01	429.67	15.42%
11016 Distiller's Tax	5,205.31	19,244.47	14,039.16	269.71%
11017 Enforcement Tax	348,046.06	375,238.50	27,192.44	7.81%
11018 Wine Enforcement Tax	372,593.03	358,095.73	(14,497.30)	-3.89%
TOTAL	33,433,611.94	35,131,416.39	1,697,804.45	5.08%
BEER				
10901 Beer Barrellage	8,776,756.96	8,895,768.90	119,011.94	1.36%
10902 Certificate of Registration	12,376.60	13,311.20	934.60	7.55%
10905 Penalty & Interest	3,007.62	6,552.93	3,545.31	117.88%
10906 Wholesale Beer	376,241.56	412,224.25	35,982.69	9.56%
10908 Common Carrier Beer Tax	482.47	3,109.11	2,626.64	544.42%
TOTAL	9,168,865.21	9,330,966.39	162,101.18	1.77%
MIXED DRINK (LBD)				
11101 Tax	57,438,798.97	65,228,337.27	7,789,538.30	13.56%
TOTAL	57,438,798.97	65,228,337.27	7,789,538.30	13.56%

*Insurance Verification figures are listed for reporting purposes only.
They are not in the total collection figures.

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

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CLASS OF TAX	FY 2018	FY 2019	GAIN OR LOSS	PERCENT
PRIVILEGE				
10701 Realty Transfer	88,021,906.53	96,256,999.20	8,235,092.67	9.36%
10706 Criminal Injuries Comp	1,357,771.98	1,243,309.26	(114,462.72)	-8.43%
10707 Penalties	124,293.19	116,891.24	(7,401.95)	-5.96%
10709 Marriage License	434,674.15	437,438.41	2,764.26	0.64%
10710 Tire Tax	3,415,055.45	3,599,551.60	184,496.15	5.40%
10713 Professional Tax	14,095,077.90	11,042,631.49	(3,052,446.41)	-21.66%
10714 Used Oil	420,265.41	435,901.45	15,636.04	3.72%
10715 Auto Rental Surcharge	7,204,301.61	6,728,072.65	(476,228.96)	-6.61%
10716 Realty Mortgage	34,999,832.23	37,254,108.00	2,254,275.77	6.44%
10717 UCC	4,887,515.43	5,881,776.45	994,261.02	20.34%
10718 Attorneys Administrative Fee	861,879.05	801,037.83	(60,841.22)	-7.06%
10719 Forfeiture of Bonds	283,519.11	490,401.01	206,881.90	72.97%
10720 Sex Offenders	33,362.07	25,079.93	(8,282.14)	-24.83%
10721 Domestic Violence	1,019.59	352.23	(667.36)	-65.45%
10726 Bail Bond Fee	1,203,975.04	805,441.27	(398,533.77)	-33.10%
10727 Aggravated Assault	12,250.73	12,588.13	337.40	2.75%
10728 Marriage License Increase 2002	1,176,861.79	1,180,196.34	3,334.55	0.28%
10729 Drug Violation Cases	55,192.90	50,880.26	(4,312.64)	-7.81%
10730 Sexual Assault	41,299.08	29,875.41	(11,423.67)	-27.66%
10731 Drug Violation -No Treatment	554,125.41	506,612.38	(47,513.03)	-8.57%
10733 Municipal Training Education	217,685.60	186,286.97	(31,398.63)	-14.42%
10734 Blood Alcohol	1,370,766.08	1,226,552.48	(144,213.60)	-10.52%
10735 Litigation	9,179,544.84	9,693,700.13	514,155.29	5.60%
10736 Alcohol Drug Treatment Fee	696,060.73	702,434.99	6,374.26	0.92%
10737 Drag Racing Fine	6,999.11	4,015.01	(2,984.10)	-42.64%
10738 Drug Testing Fee	1,792,548.74	1,773,425.91	(19,122.83)	-1.07%
10739 Victim Notification Fund	382,378.79	375,967.82	(6,410.97)	-1.68%
10741 Ignition Interlock Device	196,698.32	191,781.25	(4,917.07)	-2.50%
10742 Cash Bond Forfeiture	750,037.64	707,639.68	(42,397.96)	-5.65%
10743 Criminal Judicial Education	160,369.42	163,165.79	2,796.37	1.74%
10744 P. Defender/D. Attorney Expungement	69,187.52	70,581.96	1,394.44	2.02%
10745 Environmental Fees	587,305.46	623,804.69	36,499.23	6.21%
10746 Human Trafficking GenFd	1,981.36	0.00	(1,981.36)	-100.00%
10747 Motor Vehicle Recycler	14.72	94.52	79.80	542.12%
10748 Human Trafficking LawEnf	0.00	0.00	0.00	0.00%
10749 Human Trafficking D.A.Gen	990.67	0.00	(990.67)	-100.00%
10750 Fantasy Sports	109,986.00	144,124.64	34,138.64	31.04%
10751 Vet Drug Violation	6,583.24	8,661.90	2,078.66	31.58%
10752 Advanced Age Adult Abuse Violations	0.00	(20,237.73)	(20,237.73)	-100.00%
10753 Telecom	0.00	132,515.68	132,515.68	100.00%
10754 Adult Performance Business Tax	0.00	86,490.00	86,490.00	100.00%
TOTAL	174,713,316.89	182,970,150.23	8,256,833.34	4.73%
Gas & Oil Severance				
11301-11302 Tax	339,510.02	354,556.13	15,046.11	4.43%
TOTAL	339,510.02	354,556.13	15,046.11	4.43%
TVA IN LIEU				
TOTAL	174,541,017.17	180,374,445.41	5,833,428.24	3.34%
MISCELLANEOUS TAXES:				
Unauthorized Substance				
14801 Marijuana	0.00	0.00	0.00	0.00%
14802 Cocaine	0.00	0.00	0.00	0.00%
14803 Other Drugs	0.00	0.00	0.00	0.00%
14804 Alcohol	0.00	0.00	0.00	0.00%
14805 Penalty & Interest	0.00	0.00	0.00	0.00%
14806 Stamps	0.00	573.80	573.80	100.00%
TOTAL	0.00	573.80	573.80	100.00%
GROSS RECEIPTS				
10801 Bottlers	13,819,844.04	14,889,088.14	1,069,244.10	7.74%
10802 Gas, Water, Power & Light	8,259,777.07	7,643,758.91	(616,018.16)	-7.46%
10803 Mixing Bars, Clubs, etc.	46,399.69	50,319.21	3,919.52	8.45%
10809 Vending Machines	5,525.54	5,124.63	(400.91)	-7.26%
10810 Bottlers	4,020,721.55	4,232,572.68	211,851.13	5.27%
TOTAL	26,152,267.89	26,820,863.57	668,595.68	2.56%
COIN AMUSEMENT				
11901 Coin Tax	71,936.71	54,980.00	(16,956.71)	-23.57%
11902 Penalty & Interest	1,192.75	48,279.98	47,087.23	3947.79%
11904 License Fee	54,500.00	51,440.00	(3,060.00)	-5.61%
TOTAL	127,629.46	154,699.98	27,070.52	21.21%
TOTAL MISC.TAXES	26,279,897.35	26,976,137.35	696,240.00	2.65%
GRAND TOTAL	6,758,641,551.23	7,018,667,239.51	260,025,688.28	3.85%

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX INCOME		PAGE # 9			
COUNTIES	DECEMBER FY 2019	YTD FY 2019	COUNTIES	DECEMBER FY 2019	YTD FY 2019
ANDERSON	42,279.03	117,239.01	LAWRENCE	3,660.49	42,448.22
BEDFORD	2,078.18	104,648.99	LEWIS	2,609.67	5,903.50
BENTON	666.08	9,163.32	LINCOLN	14,176.35	57,320.60
BLED SOE	97.10	2,505.91	LOUDON	38,961.97	192,249.25
BLOUNT	108,013.77	8,209,604.70	MCMINN	7,159.06	42,414.05
BRADLEY	16,618.60	131,725.50	MCNAIRY	(223.86)	11,422.05
CAMPBELL	(654.45)	26,170.68	MACON	4,108.16	6,336.71
CANNON	424.87	(16,450.59)	MADISON	13,429.92	125,731.94
CARROLL	1,733.45	16,313.12	MARION	3,871.02	38,104.59
CARTER	(3,751.86)	31,133.58	MARSHALL	10,329.72	60,775.99
CHEATHAM	7,260.08	37,272.70	MAURY	28,414.06	162,527.43
CHESTER	2,001.41	4,032.03	MEIGS	0.00	(9,860.63)
CLAIBORNE	2,004.41	29,849.84	MONROE	8,111.05	45,364.09
CLAY	195.00	2,573.74	MONTGOMERY	27,885.30	106,151.14
COCKE	4,669.73	21,523.45	MOORE	2,523.00	284.53
COFFEE	3,404.68	103,038.30	MORGAN	1,691.34	9,262.14
CROCKETT	1,290.65	(8,370.75)	OBION	3,860.07	70,756.35
CUMBERLAND	39,703.09	150,049.49	OVERTON	300.00	1,506.68
DAVIDSON	397,956.36	4,888,929.79	PERRY	564.32	22,790.07
DECATUR	501.68	11,021.77	PICKETT	47.65	15,067.25
DEKALB	4,110.77	14,556.73	POLK	3,366.29	3,756.07
DICKSON	2,137.97	14,291.91	PUTNAM	48,349.71	205,640.56
DYER	13,808.16	67,732.29	RHEA	2,395.44	15,325.94
FAYETTE	6,792.35	(1,378.54)	ROANE	14,890.98	64,905.23
FENTRESS	(166.40)	8,184.59	ROBERTSON	10,562.19	63,735.74
FRANKLIN	70,539.58	280,123.53	RUTHERFORD	150,089.61	472,483.02
GIBSON	6,004.12	67,603.35	SCOTT	0.02	7,320.41
GILES	14,500.87	152,875.48	SEQUATCHIE	2,494.25	76.21
GRAINGER	2,102.07	24,008.76	SEVIER	23,753.66	166,722.10
GREENE	9,666.02	60,820.56	SHELBY	499,254.29	2,284,358.35
GRUNDY	1,053.74	5,155.62	SMITH	1,399.43	2,304.75
HAMBLEN	10,467.01	77,191.40	STEWART	3,847.89	3,658.59
HAMILTON	265,852.41	1,276,580.88	SULLIVAN	82,120.82	334,809.78
HANCOCK	0.00	(253.81)	SUMNER	101,117.90	(282,868.08)
HARDEMAN	294.61	4,356.33	TIPTON	13,721.10	26,137.89
HARDIN	1,987.13	21,132.20	TROUSDALE	6,604.47	13,378.60
HAWKINS	8,080.72	63,580.68	UNICOI	710.21	11,637.64
HAYWOOD	327.73	17,452.89	UNION	1,153.00	4,290.60
HENDERSON	1,153.52	25,699.41	VAN BUREN	330.03	1,042.03
HENRY	7,376.50	27,453.25	WARREN	1,363.60	87,001.21
HICKMAN	1,985.70	30,251.35	WASHINGTON	62,354.78	226,371.30
HOUSTON	1,894.22	3,195.22	WAYNE	269.00	6,622.72
HUMPHREYS	3,881.93	26,263.77	WEAKLEY	3,531.09	6,715.60
JACKSON	2,429.00	6,870.40	WHITE	1,389.06	23,234.29
JEFFERSON	8,619.53	53,265.10	WILLIAMSON	252,995.16	3,600,000.08
JOHNSON	2,054.49	65,803.99	WILSON	70,677.18	332,797.21
KNOX	305,391.24	(5,959,880.78)	OUT OF STATE	(272,325.75)	(11,567,470.84)
LAKE	751.00	4,916.89			
LAUDERDALE	6,157.79	24,241.88	TOTALS	2,643,640.34	7,454,612.86

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX MOTOR VEHICLE

PAGE # 10

COUNTIES	DECEMBER FY 2019	YTD FY 2019	COUNTIES	DECEMBER FY 2019	YTD FY 2019
ANDERSON	253,831.86	1,855,637.57	LAWRENCE	105,818.83	731,002.18
BEDFORD	159,237.40	1,120,487.29	LEWIS	34,023.49	223,036.76
BENTON	45,880.37	344,170.98	LINCOLN	89,700.06	624,020.12
BLED SOE	32,679.41	251,959.89	LOUDON	163,815.23	1,097,641.78
BLOUNT	429,933.67	2,828,181.87	MCMINN	167,742.74	1,121,390.57
BRADLEY	255,600.80	1,836,603.50	MCNAIRY	71,134.24	464,471.04
CAMPBELL	81,831.20	604,531.21	MACON	71,152.87	438,323.68
CANNON	40,360.37	284,293.67	MADISON	335,623.59	2,070,069.14
CARROLL	60,777.29	432,375.50	MARION	79,282.22	580,167.46
CARTER	124,605.22	942,826.21	MARSHALL	94,777.36	594,299.62
CHEATHAM	143,071.22	893,214.19	MAURY	291,303.69	1,845,492.37
CHESTER	45,917.69	292,151.70	MEIGS	38,231.64	282,329.22
CLAIBORNE	83,344.71	528,215.50	MONROE	110,036.81	779,327.67
CLAY	23,260.39	154,379.07	MONTGOMERY	447,847.13	3,038,895.52
COCKE	91,825.03	634,479.84	MOORE	24,137.29	153,682.92
COFFEE	187,157.01	1,201,783.23	MORGAN	54,931.71	694,377.24
CROCKETT	41,066.88	305,180.36	OBION	90,702.70	594,832.55
CUMBERLAND	205,574.73	1,378,927.43	OVERTON	59,906.01	427,279.96
DAVIDSON	1,645,104.20	11,148,312.15	PERRY	25,354.23	185,017.28
DECATUR	29,398.11	202,379.27	PICKETT	17,535.09	116,680.49
DEKALB	54,547.31	368,848.13	POLK	43,353.18	311,253.94
DICKSON	177,538.12	1,049,732.75	PUTNAM	203,631.59	1,466,728.39
DYER	90,609.09	641,483.42	RHEA	96,585.68	615,537.58
FAYETTE	134,735.70	854,049.11	ROANE	132,253.82	958,597.88
FENTRESS	58,427.58	367,602.37	ROBERTSON	227,758.27	1,403,627.76
FRANKLIN	114,009.31	791,507.62	RUTHERFORD	710,085.15	4,940,923.21
GIBSON	123,788.88	824,356.64	SCOTT	53,214.06	406,945.32
GILES	86,918.90	607,209.94	SEQUATCHIE	56,186.54	420,451.57
GRAINGER	66,376.22	472,362.04	SEVIER	282,358.43	1,998,610.61
GREENE	221,453.10	1,401,469.41	SHELBY	1,731,224.02	12,437,951.36
GRUNDY	39,340.22	272,445.25	SMITH	62,813.84	402,748.83
HAMBLEN	157,740.58	1,113,988.44	STEWART	47,481.11	281,295.57
HAMILTON	1,005,355.28	7,582,825.40	SULLIVAN	425,692.23	3,013,374.37
HANCOCK	15,111.70	97,767.43	SUMNER	398,539.23	2,808,469.53
HARDEMAN	55,610.69	355,538.99	TIPTON	153,078.41	1,052,166.01
HARDIN	65,502.26	504,527.35	TROUSDALE	25,964.75	168,345.77
HAWKINS	117,582.96	874,950.38	UNICOI	47,755.63	338,491.82
HAYWOOD	48,156.81	324,756.91	UNION	43,693.48	307,711.08
HENDERSON	72,856.14	501,492.04	VAN BUREN	12,427.91	101,881.43
HENRY	87,112.56	626,015.76	WARREN	115,810.44	794,229.52
HICKMAN	65,892.06	424,892.17	WASHINGTON	320,731.04	2,186,026.74
HOUSTON	19,199.60	127,246.97	WAYNE	42,449.58	289,245.20
HUMPHREYS	57,282.00	381,897.02	WEAKLEY	83,150.80	522,175.07
JACKSON	34,420.36	209,712.32	WHITE	70,799.47	516,209.57
JEFFERSON	116,592.22	966,210.58	WILLIAMSON	553,076.67	3,824,973.61
JOHNSON	46,918.26	315,931.81	WILSON	365,438.53	2,423,860.64
KNOX	1,276,319.29	8,600,443.51	STATE	17,863.33	127,195.52
LAKE	10,584.25	81,034.16			
LAUDERDALE	52,892.87	370,109.77	TOTALS	17,149,806.00	118,531,863.59

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX

REALTY TRANSFER & MORTGAGE

PAGE # 11

COUNTIES	DECEMBER FY 2019	YTD FY 2019	COUNTIES	DECEMBER FY 2019	YTD FY 2019
ANDERSON	144,261.75	975,948.46	LAWRENCE	88,662.59	461,724.81
BEDFORD	94,143.52	676,710.94	LEWIS	14,013.63	104,839.29
BENTON	10,400.84	110,771.25	LINCOLN	54,069.19	379,206.10
BLED SOE	9,869.32	80,958.97	LOUDON	171,826.79	1,188,995.19
BLOUNT	425,181.71	2,457,028.00	MCMINN	54,095.99	437,949.26
BRADLEY	197,813.41	1,417,634.12	MCNAIRY	21,708.92	137,510.05
CAMPBELL	56,404.90	420,970.20	MACON	43,126.05	234,921.16
CANNON	32,986.90	170,787.66	MADISON	185,250.88	1,242,014.47
CARROLL	35,227.08	208,790.14	MARION	45,618.67	471,671.62
CARTER	52,107.36	506,503.23	MARSHALL	59,106.60	520,787.39
CHEATHAM	109,615.98	688,122.59	MAURY	341,684.74	2,379,818.70
CHESTER	17,697.98	119,041.21	MEIGS	19,899.19	123,217.44
CLAIBORNE	23,332.11	199,602.81	MONROE	79,385.53	493,604.60
CLAY	5,683.47	83,577.21	MONTGOMERY	497,849.98	4,525,431.40
COCKE	33,114.11	215,597.80	MOORE	15,360.44	63,294.32
COFFEE	102,337.41	768,468.38	MORGAN	15,415.47	119,033.58
CROCKETT	21,128.69	114,768.73	OBION	33,300.39	216,156.01
CUMBERLAND	133,669.70	969,080.05	OVERTON	22,136.01	201,464.92
DAVIDSON	9,687,972.60	26,756,635.59	PERRY	29,646.06	105,659.93
DECATUR	11,269.24	118,397.38	PICKETT	5,827.36	76,959.95
DEKALB	42,085.60	281,976.06	POLK	12,658.63	149,157.55
DICKSON	109,496.38	886,821.21	PUTNAM	149,981.87	1,113,900.45
DYER	27,795.11	305,663.52	RHEA	30,014.60	389,475.31
FAYETTE	0.00	785,375.25	ROANE	105,811.55	625,415.01
FENTRESS	28,754.84	192,466.76	ROBERTSON	178,744.71	1,189,359.55
FRANKLIN	91,296.92	626,807.00	RUTHERFORD	1,219,475.45	8,384,005.27
GIBSON	48,511.88	409,184.31	SCOTT	113,062.77	197,692.43
GILES	68,666.41	323,275.70	SEQUATCHIE	18,711.62	150,741.52
GRAINGER	32,379.17	183,504.08	SEVIER	577,454.14	2,862,352.11
GREENE	81,382.44	520,520.31	SHELBY	1,883,602.80	14,118,939.90
GRUNDY	13,385.39	81,970.28	SMITH	41,670.74	221,975.40
HAMBLEN	115,801.33	658,402.92	STEWART	20,143.70	139,764.81
HAMILTON	944,335.63	6,984,479.62	SULLIVAN	265,712.27	1,800,415.26
HANCOCK	5,038.85	49,238.05	SUMNER	640,747.92	4,960,397.79
HARDEMAN	18,107.73	151,923.10	TIPTON	93,242.11	636,287.19
HARDIN	47,004.04	333,107.70	TROUSDALE	17,124.60	103,304.62
HAWKINS	49,179.96	388,414.20	UNICOI	31,963.82	132,801.44
HAYWOOD	17,978.87	119,899.48	UNION	25,645.92	216,243.16
HENDERSON	50,525.55	184,642.64	VAN BUREN	16,046.84	77,981.91
HENRY	41,561.00	309,907.52	WARREN	71,153.33	457,286.05
HICKMAN	43,741.02	235,613.01	WASHINGTON	344,350.82	2,230,892.87
HOUSTON	6,369.38	77,061.16	WAYNE	29,659.12	119,628.89
HUMPHREYS	26,213.70	425,398.00	WEAKLEY	53,131.96	246,742.59
JACKSON	12,317.43	89,367.22	WHITE	31,319.36	231,058.82
JEFFERSON	120,853.30	690,047.57	WILLIAMSON	2,058,187.62	12,961,389.13
JOHNSON	33,155.84	144,732.66	WILSON	553,269.94	4,012,505.96
KNOX	1,532,194.46	9,557,476.89	OUT OF STATE	695,177.76	6,003,495.52
LAKE	11,254.48	41,337.85			
LAUDERDALE	16,694.96	77,404.16	TOTALS	25,916,350.20	139,392,883.65

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX

STATE SALES

PAGE # 12

COUNTIES	DECEMBER FY 2019	YTD FY 2019	COUNTIES	DECEMBER FY 2019	YTD FY 2019
ANDERSON	6,673,606.45	43,699,605.56	LAWRENCE	2,449,401.11	14,851,836.21
BEDFORD	3,084,143.36	20,076,178.82	LEWIS	624,763.48	3,966,027.25
BENTON	872,122.29	5,465,153.29	LINCOLN	1,870,629.22	11,583,247.67
BLED SOE	180,264.39	1,214,700.29	LOUDON	3,761,384.46	23,934,510.86
BLOUNT	11,813,197.03	73,260,096.36	MCMINN	3,342,116.42	20,595,527.70
BRADLEY	8,001,261.33	49,412,162.44	MCNAIRY	964,733.09	6,335,384.92
CAMPBELL	1,999,843.20	13,664,596.05	MACON	1,100,656.32	6,627,705.16
CANNON	378,498.80	2,476,124.24	MADISON	11,712,125.34	72,764,283.20
CARROLL	1,118,145.71	7,063,683.88	MARION	1,911,607.24	11,834,410.62
CARTER	2,339,012.39	15,329,148.25	MARSHALL	2,592,819.29	13,806,201.19
CHEATHAM	1,663,466.84	10,897,934.93	MAURY	8,407,530.25	48,803,708.65
CHESTER	619,130.36	4,020,342.56	MEIGS	454,224.56	3,164,245.61
CLAIBORNE	1,109,440.70	7,172,129.99	MONROE	2,579,771.61	16,091,811.47
CLAY	188,296.95	1,646,239.84	MONTEGOMERY	16,263,184.78	98,140,245.31
COCKE	1,963,097.83	12,311,932.32	MOORE	226,765.88	1,561,969.64
COFFEE	5,286,288.71	33,087,033.14	MORGAN	321,096.68	2,135,337.60
CROCKETT	348,415.14	2,424,900.36	OBION	2,202,042.14	13,721,180.90
CUMBERLAND	4,218,637.45	27,036,611.09	OVERTON	950,351.48	5,992,239.33
DAVIDSON	106,462,287.82	677,191,589.07	PERRY	243,443.18	1,653,827.88
DECATUR	482,729.76	3,404,656.92	PICKETT	171,810.74	1,677,875.29
DEKALB	830,691.82	5,359,809.43	POLK	380,993.96	2,796,259.23
DICKSON	4,603,454.47	28,670,188.31	PUTNAM	8,929,889.70	53,555,439.90
DYER	2,749,724.86	16,806,399.33	RHEA	1,705,857.85	10,875,171.49
FAYETTE	1,597,832.75	10,696,423.73	ROANE	3,982,267.70	24,881,728.50
FENTRESS	779,570.50	4,801,457.81	ROBERTSON	4,264,330.09	27,285,155.07
FRANKLIN	2,258,258.70	14,194,388.41	RUTHERFORD	30,862,119.30	193,180,477.72
GIBSON	2,667,107.22	15,892,592.66	SCOTT	947,018.72	5,741,641.09
GILES	1,889,458.76	11,598,025.63	SEQUATCHIE	573,380.24	3,888,380.80
GRAINGER	486,567.56	3,182,374.34	SEVIER	24,630,255.23	154,002,831.95
GREENE	3,670,020.97	23,924,965.87	SHELBY	82,562,436.23	501,577,647.89
GRUNDY	297,731.87	2,059,537.15	SMITH	980,194.70	5,979,062.70
HAMBLEN	6,283,735.40	37,636,987.55	STEWART	390,576.41	2,571,691.44
HAMILTON	39,624,518.91	237,611,443.68	SULLIVAN	14,934,582.70	92,661,716.96
HANCOCK	106,941.28	750,289.87	SUMNER	12,536,012.54	75,344,805.89
HARDEMAN	811,133.26	5,077,138.96	TIPTON	2,289,571.05	14,337,660.90
HARDIN	2,246,879.27	14,523,125.64	TROUSDALE	257,503.93	1,702,821.46
HAWKINS	1,878,334.01	11,951,658.48	UNICOI	718,107.15	4,524,737.63
HAYWOOD	835,894.55	5,142,295.32	UNION	486,360.69	3,054,596.81
HENDERSON	1,661,407.63	10,313,210.68	VAN BUREN	72,624.56	740,357.87
HENRY	2,510,406.18	15,866,383.42	WARREN	2,186,961.40	13,819,013.47
HICKMAN	575,711.93	3,906,096.75	WASHINGTON	12,682,040.82	77,544,760.72
HOUSTON	190,454.22	1,309,274.43	WAYNE	542,290.14	2,844,423.63
HUMPHREYS	882,675.42	5,296,401.15	WEAKLEY	1,708,652.74	9,983,751.10
JACKSON	171,243.91	1,155,759.84	WHITE	1,368,840.74	8,176,831.38
JEFFERSON	2,588,586.30	16,915,601.63	WILLIAMSON	32,478,767.75	192,391,401.87
JOHNSON	565,484.57	3,616,843.78	WILSON	12,366,479.64	76,597,803.69
KNOX	56,392,399.40	340,179,075.70	OUT OF STATE	153,309,233.60	847,433,649.36
LAKE	131,822.32	804,192.56			
LAUDERDALE	806,750.26	4,751,500.56	TOTALS	769,194,491.66	4,651,583,659.05

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX

LOCAL SALES

PAGE # 13

COUNTIES	DECEMBER FY 2019	YTD FY 2019	COUNTIES	DECEMBER FY 2019	YTD FY 2019
ANDERSON	2,301,341.58	14,390,595.32	LEWIS	246,119.88	1,504,597.92
BEDFORD	1,059,589.15	6,554,082.03	LINCOLN	604,842.21	3,652,795.54
BENTON	343,379.45	2,076,157.14	LOUDON	970,171.03	5,997,840.21
BLED SOE	85,019.70	487,421.91	MCMINN	940,282.35	5,552,923.03
BLOUNT	4,265,051.79	25,198,776.11	MCNAIRY	316,505.68	1,979,928.22
BRADLEY	2,913,068.55	17,206,521.62	MACON	343,779.22	2,002,881.69
CAMPBELL	626,523.93	4,143,137.36	MADISON	4,318,056.22	25,670,231.68
CANNON	106,824.71	667,041.04	MARION	733,036.44	4,439,635.23
CARROLL	434,828.26	2,606,646.64	MARSHALL	787,034.02	4,125,578.19
CARTER	994,711.78	6,096,795.61	MAURY	2,442,972.03	14,147,791.12
CHEATHAM	660,498.64	4,249,451.30	MEIGS	75,834.64	501,529.35
CHESTER	203,102.26	1,275,136.99	MONROE	873,557.80	5,301,749.30
CLAIBORNE	343,293.37	2,165,919.15	MONTGOMERY	5,665,190.41	33,672,411.18
CLAY	79,469.15	616,564.35	MOORE	84,970.28	583,207.47
COCKE	761,173.34	4,831,424.04	MORGAN	114,684.34	730,583.60
COFFEE	1,843,124.26	11,567,195.29	OBION	755,898.50	4,464,543.52
CROCKETT	152,960.26	997,372.31	OVERTON	319,469.74	2,000,822.43
CUMBERLAND	1,527,332.54	9,556,513.12	PERRY	97,438.00	603,370.06
DAVIDSON	33,583,306.09	209,149,899.23	PICKETT	68,402.47	590,720.08
DECATUR	182,952.14	1,180,719.43	POLK	142,192.11	989,243.98
DEKALB	310,399.74	2,085,793.36	PUTNAM	3,195,980.42	18,650,698.96
DICKSON	1,634,565.36	10,065,232.67	RHEA	654,015.30	4,363,127.12
DYER	998,136.99	5,890,500.17	ROANE	1,271,818.01	7,508,549.04
FAYETTE	585,916.96	3,691,951.54	ROBERTSON	1,734,343.43	10,696,510.75
FENTRESS	280,913.80	1,681,515.30	RUTHERFORD	11,124,884.97	67,542,895.02
FRANKLIN	727,517.75	4,452,631.59	SCOTT	307,497.09	1,810,061.69
GIBSON	970,801.74	5,603,228.53	SEQUATCHIE	251,319.43	1,557,164.35
GILES	666,976.72	4,053,907.77	SEVIER	9,666,559.66	60,277,048.74
GRAINGER	194,852.56	1,231,593.27	SHELBY	26,096,774.68	155,951,905.91
GREENE	1,436,815.53	8,727,779.17	SMITH	381,971.11	2,252,744.03
GRUNDY	106,880.66	721,172.91	STEWART	147,361.03	932,270.52
HAMBLEN	2,204,506.85	12,538,177.14	SULLIVAN	4,586,700.45	27,912,523.98
HAMILTON	12,166,287.14	71,405,398.05	SUMNER	4,170,837.08	24,005,117.41
HANCOCK	32,227.92	214,532.68	TIPTON	869,363.60	5,157,418.69
HARDEMAN	310,835.15	1,795,980.45	TROUSDALE	93,707.63	572,656.24
HARDIN	719,802.72	4,546,060.70	UNICOI	280,728.47	1,686,229.33
HAWKINS	785,036.39	4,791,735.25	UNION	150,706.66	993,460.80
HAYWOOD	266,218.26	1,609,422.86	VAN BUREN	37,128.87	321,106.70
HENDERSON	595,604.68	3,536,857.68	WARREN	870,742.91	5,246,622.53
HENRY	888,910.80	5,265,061.59	WASHINGTON	4,233,265.96	24,610,274.83
HICKMAN	221,208.13	1,403,916.51	WAYNE	182,347.32	1,097,700.35
HOUSTON	86,837.62	565,148.88	WEAKLEY	645,250.77	3,676,711.91
HUMPHREYS	379,552.89	2,252,172.13	WHITE	395,073.72	2,311,831.96
JACKSON	74,252.83	489,817.73	WILLIAMSON	11,571,935.61	67,151,846.57
JEFFERSON	986,775.87	6,126,074.40	WILSON	3,927,129.22	23,578,575.51
JOHNSON	122,956.21	764,257.26	OUT OF STATE	26,125,127.19	141,803,698.43
KNOX	16,832,860.29	99,288,267.24	TELECOM	2,652,196.44	16,465,685.65
LAKE	55,163.80	360,539.01			
LAUDERDALE	324,229.42	1,839,796.08			
LAWRENCE	905,712.04	5,394,618.11	TOTALS	233,865,512.17	1,394,057,330.84

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX BUSINESS - STATE AND LOCAL

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COUNTIES	DECEMBER FY 2019	YTD FY 2019	COUNTIES	DECEMBER FY 2019	YTD FY 2019
ANDERSON	138,403.87	639,268.29	LAWRENCE	41,013.22	187,904.22
BEDFORD	54,598.08	281,342.08	LEWIS	3,319.36	25,411.05
BENTON	4,403.46	32,019.91	LINCOLN	33,199.15	134,285.08
BLED SOE	8,064.64	30,193.43	LOUDON	76,237.85	340,235.38
BLOUNT	181,745.75	1,196,630.08	MCMINN	93,470.82	354,915.85
BRADLEY	162,572.54	728,231.68	MCNAIRY	11,962.39	62,603.71
CAMPBELL	77,338.79	180,164.40	MACON	34,819.99	98,846.93
CANNON	17,909.66	53,849.29	MADISON	290,233.14	1,287,549.34
CARROLL	17,729.99	71,870.12	MARION	6,838.98	104,002.89
CARTER	77,177.85	254,954.23	MARSHALL	34,086.85	145,016.63
CHEATHAM	30,921.10	156,944.63	MAURY	159,978.79	750,096.32
CHESTER	5,255.46	56,596.63	MEIGS	3,839.62	27,299.26
CLAIBORNE	15,779.05	53,113.30	MONROE	60,907.42	3,477,872.52
CLAY	5,385.35	15,194.65	MONTGOMERY	230,973.81	1,274,193.79
COCKE	62,668.68	224,053.96	MOORE	(55.74)	16,899.19
COFFEE	96,249.52	446,854.94	MORGAN	5,587.61	32,829.17
CROCKETT	(895.70)	68,494.86	OBION	66,030.58	228,427.55
CUMBERLAND	84,666.69	349,858.23	OVERTON	21,153.07	60,461.73
DAVIDSON	2,543,665.11	18,916,913.60	PERRY	1,871.66	27,609.11
DECATUR	4,741.34	28,283.77	PICKETT	26.36	10,236.18
DEKALB	13,221.75	65,745.39	POLK	839.83	(87,173.49)
DICKSON	64,093.70	380,269.38	PUTNAM	131,878.25	569,746.20
DYER	75,189.68	192,602.33	RHEA	52,551.15	149,979.96
FAYETTE	30,299.02	145,873.68	ROANE	94,065.10	207,878.04
FENTRESS	15,389.99	66,196.03	ROBERTSON	96,499.33	184,169.58
FRANKLIN	27,469.72	175,368.16	RUTHERFORD	861,436.80	4,917,842.48
GIBSON	61,728.68	218,141.89	SCOTT	20,393.79	80,401.60
GILES	23,769.43	133,601.54	SEQUATCHIE	45,969.69	76,734.56
GRAINGER	7,278.28	42,613.69	SEVIER	223,090.79	1,562,506.04
GREENE	110,487.84	328,768.59	SHELBY	3,104,036.17	16,355,733.07
GRUNDY	360.93	28,153.43	SMITH	4,483.51	69,687.25
HAMBLEN	94,531.41	611,823.16	STEWART	3,360.31	39,755.43
HAMILTON	718,009.92	3,874,489.73	SULLIVAN	325,002.96	1,252,247.30
HANCOCK	3,970.94	12,188.12	SUMNER	461,002.27	1,632,239.10
HARDEMAN	2,310.42	70,816.78	TIPTON	53,175.24	232,541.86
HARDIN	21,202.55	83,337.03	TROUSDALE	6,949.56	25,374.58
HAWKINS	62,298.96	160,138.74	UNICOI	32,294.88	79,165.69
HAYWOOD	14,137.52	84,147.23	UNION	9,198.68	29,498.50
HENDERSON	109,225.15	301,398.06	VAN BUREN	504.67	4,358.27
HENRY	38,583.64	175,189.50	WARREN	58,794.19	194,905.82
HICKMAN	9,502.04	56,422.77	WASHINGTON	281,065.95	1,055,688.03
HOUSTON	536.51	16,148.15	WAYNE	1,127.98	47,016.77
HUMPHREYS	15,543.56	(4,198.86)	WEAKLEY	17,106.78	117,371.11
JACKSON	1,065.19	10,141.92	WHITE	42,305.25	100,004.04
JEFFERSON	70,098.61	224,019.28	WILLIAMSON	1,459,655.10	3,562,963.97
JOHNSON	14,491.15	44,692.63	WILSON	257,565.01	1,536,356.43
KNOX	909,566.78	5,450,328.80	OUT OF STATE	989,885.60	4,877,712.82
LAKE	2,095.78	12,804.65			
LAUDERDALE	6,754.20	88,784.91	TOTALS	15,921,328.35	84,356,239.70

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2019
DECEMBER 2018

CLASSIFICATION	DECEMBER FY 2018	DECEMBER FY 2019	CHANGE	PERCENT
RETAIL TRADE				
BUILDING MATERIALS				
Lumber and Other Bldg. Materials	30,568,128	30,505,811	-62,317	-0.20%
Paint, Glass and Wallpaper Stores	1,204,128	1,186,972	-17,156	-1.42%
Hardware Stores	5,117,306	5,166,862	49,557	0.97%
Retail Nurseries & Garden Stores	2,258,409	2,389,692	131,284	5.81%
Mobile Home Dealers	491,001	533,022	42,020	8.56%
SUBTOTAL	39,638,971	39,782,359	143,388	0.36%
GENERAL MERCHANDISE				
Department Stores	57,043,916	60,275,849	3,231,933	5.67%
Variety Stores	2,712,645	2,333,036	-379,609	-13.99%
Miscellaneous General Merchandise	21,296,903	22,568,165	1,271,263	5.97%
SUBTOTAL	81,053,464	85,177,050	4,123,586	5.09%
FOOD STORES				
Grocery Stores	40,971,671	42,618,288	1,646,617	4.02%
Meat & Fish Markets	164,020	192,708	28,688	17.49%
Fruit & Vegetable	112,252	137,913	25,661	22.86%
Candy, Nut & Confectionery	191,144	204,716	13,572	7.10%
Dairy Products Stores	7,933	6,551	-1,382	-17.42%
Retail Bakeries	765,556	854,452	88,896	11.61%
Miscellaneous Food Stores	2,277,935	2,358,418	80,483	3.53%
SUBTOTAL	44,490,512	46,373,045	1,882,534	4.23%
AUTO DEALERS & SERVICE STATIONS				
Motor Vehicle Dealers, New & Used	52,653,952	54,643,259	1,989,307	3.78%
Motor Vehicle Dealers, Used Car	13,402,800	13,944,379	541,579	4.04%
Auto & Home Supply Stores	8,027,917	7,457,585	-570,332	-7.10%
Gasoline Service Stations	11,596,336	12,533,643	937,307	8.08%
Boat Dealers	272,687	269,081	-3,605	-1.32%
Recreational Vehicle Dealers	906,124	888,339	-17,786	-1.96%
Motorcycle & All Other MV Dealers	4,018,567	4,709,593	691,025	17.20%
SUBTOTAL	90,878,384	94,445,879	3,567,495	3.93%
APPAREL & ACCESSORY STORES				
Men's & Boy's Clothing	885,582	1,020,958	135,376	15.29%
Women's Clothing	3,474,578	4,242,123	767,545	22.09%
Women's Accessory & Specialty	1,173,702	1,135,145	-38,557	-3.29%
Children's & Infants' Wear Stores	1,094,471	1,169,440	74,969	6.85%
Family Clothing Stores	10,184,154	12,116,941	1,932,787	18.98%
Shoe Stores	2,917,250	3,436,060	518,810	17.78%
Miscellaneous Apparel & Accessory	2,895,863	3,317,447	421,584	14.56%
SUBTOTAL	22,625,601	26,438,114	3,812,514	16.85%
FURNITURE AND HOME FURNISHINGS				
Furniture Stores	6,868,519	7,960,206	1,091,687	15.89%
Home Furnishings	4,461,955	4,806,183	344,228	7.71%
Household Appliance Stores	811,489	803,456	-8,033	-0.99%
Electronic Stores and Music Stores	14,643,532	14,533,635	-109,897	-0.75%
SUBTOTAL	26,785,495	28,103,480	1,317,985	4.92%
EATING & DRINKING PLACES				
Eating Places	64,357,279	73,342,756	8,985,477	13.96%
Drinking Places	1,187,009	1,616,933	429,924	36.22%
SUBTOTAL	65,544,288	74,959,689	9,415,401	14.36%

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2019
DECEMBER 2018

CLASSIFICATION	DECEMBER FY 2018	DECEMBER FY 2019	CHANGE	PERCENT
MISCELLANEOUS RETAIL STORES				
Drug Stores	4,952,616	4,797,174	-155,441	-3.14%
Liquor Stores	5,070,056	5,968,733	898,677	17.73%
Used Merchandise etc.	1,280,220	1,323,228	43,008	3.36%
Sporting Goods & Bicycle Shops	6,148,113	6,432,586	284,473	4.63%
Book Stores	1,134,691	1,156,980	22,289	1.96%
Stationery Stores	1,280,515	1,344,427	63,913	4.99%
Jewelry Stores	2,217,528	2,393,693	176,165	7.94%
Hobby, Toy & Game	2,056,045	1,270,780	-785,265	-38.19%
Gift, Novelty & Souvenir	2,298,516	2,572,695	274,179	11.93%
Luggage & Leather Goods	444,283	530,962	86,679	19.51%
Sewing, Needlework & Piece Goods	359,502	400,492	40,990	11.40%
Catalogue & Mail Order Houses	15,071,357	18,945,564	3,874,207	25.71%
Automatic Merchandising Machines	381,565	411,693	30,127	7.90%
Direct Selling Establishments	3,831,419	3,961,334	129,915	3.39%
Fuel Dealers	974,027	1,077,392	103,365	10.61%
Florists	453,011	518,673	65,663	14.49%
Tobacco Stores and Stands	1,307,404	1,418,963	111,559	8.53%
News Dealers & Newsstands	102,968	119,729	16,761	16.28%
Optical Goods Stores	133,210	93,217	-39,993	-30.02%
Miscellaneous Retail, N.E.C.	22,456,709	24,642,839	2,186,129	9.73%
SUBTOTAL	71,953,755	79,381,155	7,427,400	10.32%
TOTAL RETAIL	442,970,468	474,660,771	31,690,303	7.15%
SERVICES				
HOTELS & LODGING PLACES	18,431,270	22,411,836	3,980,567	21.60%
PERSONAL SERVICES	4,210,504	4,722,267	511,763	12.15%
BUSINESS SERVICES	23,933,636	31,115,359	7,181,723	30.01%
AUTO REPAIR, SERVICES & PARKING	16,661,927	18,875,375	2,213,448	13.28%
MISCELLANEOUS REPAIR SERVICES	2,215,420	2,683,120	467,700	21.11%
MOTION PICTURES	1,615,210	2,135,132	519,922	32.19%
AMUSEMENT SERVICES	8,995,716	10,291,108	1,295,392	14.40%
HEALTH SERVICES	1,281,176	1,039,756	-241,420	-18.84%
OTHER SERVICES	3,450,885	4,227,648	776,763	22.51%
TOTAL SERVICES	80,795,745	97,501,602	16,705,857	20.68%
AGRICULTURE, FORESTRY, FISHING	557,268	560,459	3,191	0.57%
MINING	742,144	735,873	-6,271	-0.84%
CONSTRUCTION	12,279,375	5,565,373	-6,714,002	-54.68%
MANUFACTURING	26,002,011	27,571,601	1,569,590	6.04%
TRANSPORTATION	2,523,625	3,178,083	654,458	25.93%
COMMUNICATIONS	45,232,765	43,649,975	-1,582,790	-3.50%
ELECTRIC, GAS & SANITARY SERVICES	19,840,845	21,043,536	1,202,691	6.06%
WHOLESALE TRADE	41,244,849	46,231,040	4,986,191	12.09%
FINANCE, INSURANCE, REAL ESTATE	2,250,196	2,839,628	589,432	26.19%
TOTAL NON-RETAIL, NON-SERVICES	150,673,077	151,375,569	702,492	0.47%
COUNTY CLERK	13,941,970	15,224,945	1,282,975	9.20%
CONSUMER USE TAX	639,451	1,237,856	598,405	93.58%
UNCLASSIFIED	41,191,549	29,193,749	-11,997,800	-29.13%
GRAND TOTAL	730,212,260	769,194,492	38,171,495	5.34%

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2019
JULY 2018 - DECEMBER 2018

CLASSIFICATION	FY 2018	FY 2019	CHANGE	PERCENT
RETAIL TRADE				
BUILDING MATERIALS				
Lumber and Other Bldg. Materials	188,479,216	203,683,164	15,203,948	8.07%
Paint, Glass and Wallpaper Stores	7,896,552	8,534,847	638,295	8.08%
Hardware Stores	32,408,096	34,700,028	2,291,932	7.07%
Retail Nurseries & Garden Stores	16,182,666	17,432,739	1,250,072	7.72%
Mobile Home Dealers	3,523,815	4,178,421	654,605	18.58%
SUBTOTAL	248,490,346	268,529,199	20,038,853	8.06%
GENERAL MERCHANDISE				
Department Stores	295,204,114	298,606,115	3,402,001	1.15%
Variety Stores	15,575,748	13,473,621	-2,102,127	-13.50%
Miscellaneous General Merchandise	122,896,674	128,261,049	5,364,375	4.36%
SUBTOTAL	433,676,535	440,340,784	6,664,249	1.54%
FOOD STORES				
Grocery Stores	257,837,869	259,606,103	1,768,234	0.69%
Meat & Fish Markets	927,962	901,683	-26,279	-2.83%
Fruit & Vegetable	802,493	873,211	70,718	8.81%
Candy, Nut & Confectionery	1,018,743	1,081,360	62,617	6.15%
Dairy Products Stores	102,867	84,491	-18,375	-17.86%
Retail Bakeries	4,700,693	4,671,399	-29,294	-0.62%
Miscellaneous Food Stores	14,249,006	14,307,280	58,275	0.41%
SUBTOTAL	279,639,632	281,525,527	1,885,895	0.67%
AUTO DEALERS & SERVICE STATIONS				
Motor Vehicle Dealers, New & Used	329,408,124	342,143,557	12,735,433	3.87%
Motor Vehicle Dealers, Used Car	89,835,983	91,251,975	1,415,992	1.58%
Auto & Home Supply Stores	52,725,849	52,906,831	180,982	0.34%
Gasoline Service Stations	76,098,587	77,779,046	1,680,459	2.21%
Boat Dealers	3,707,513	3,449,763	-257,749	-6.95%
Recreational Vehicle Dealers	7,005,622	6,642,014	-363,608	-5.19%
Motorcycle & All Other MV Dealers	29,510,773	32,414,499	2,903,726	9.84%
SUBTOTAL	588,292,451	606,587,685	18,295,234	3.11%
APPAREL & ACCESSORY STORES				
Men's & Boy's Clothing	4,433,965	4,827,070	393,105	8.87%
Women's Clothing	18,650,276	20,339,352	1,689,076	9.06%
Women's Accessory & Specialty	6,081,856	5,875,627	-206,229	-3.39%
Children's & Infants' Wear Stores	5,170,979	5,066,430	-104,549	-2.02%
Family Clothing Stores	48,096,495	52,799,121	4,702,625	9.78%
Shoe Stores	16,320,811	17,598,574	1,277,763	7.83%
Miscellaneous Apparel & Accessory	16,649,265	17,891,171	1,241,906	7.46%
SUBTOTAL	115,403,647	124,397,345	8,993,698	7.79%
FURNITURE AND HOME FURNISHINGS				
Furniture Stores	40,894,925	42,518,000	1,623,076	3.97%
Home Furnishings	24,931,109	26,988,536	2,057,426	8.25%
Household Appliance Stores	4,399,208	4,237,221	-161,987	-3.68%
Electronic Stores and Music Stores	72,751,248	74,862,761	2,111,513	2.90%
SUBTOTAL	142,976,490	148,606,519	5,630,029	3.94%
EATING & DRINKING PLACES				
Eating Places	411,981,527	440,384,786	28,403,259	6.89%
Drinking Places	7,645,339	8,663,053	1,017,714	13.31%
SUBTOTAL	419,626,866	449,047,839	29,420,973	7.01%

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2019
JULY 2018 - DECEMBER 2018

CLASSIFICATION	FY 2018	FY 2019	CHANGE	PERCENT
MISCELLANEOUS RETAIL STORES				
Drug Stores	28,582,240	27,150,131	-1,432,109	-5.01%
Liquor Stores	29,165,764	31,816,440	2,650,677	9.09%
Used Merchandise etc.	7,356,074	7,119,636	-236,439	-3.21%
Sporting Goods & Bicycle Shops	34,096,390	32,899,753	-1,196,637	-3.51%
Book Stores	6,559,631	6,428,082	-131,549	-2.01%
Stationery Stores	8,136,487	8,147,990	11,502	0.14%
Jewelry Stores	10,757,035	11,167,708	410,673	3.82%
Hobby, Toy & Game	8,573,120	7,281,329	-1,291,791	-15.07%
Gift, Novelty & Souvenir	14,195,606	16,870,753	2,675,147	18.84%
Luggage & Leather Goods	2,375,111	2,793,524	418,413	17.62%
Sewing, Needlework & Piece Goods	1,838,496	1,996,384	157,888	8.59%
Catalogue & Mail Order Houses	69,884,449	82,485,922	12,601,473	18.03%
Automatic Merchandising Machines	3,169,431	4,049,177	879,746	27.76%
Direct Selling Establishments	25,502,087	27,664,884	2,162,798	8.48%
Fuel Dealers	5,031,023	5,934,417	903,395	17.96%
Florists	2,571,655	2,544,924	-26,731	-1.04%
Tobacco Stores and Stands	8,592,207	8,782,386	190,179	2.21%
News Dealers & Newsstands	755,554	769,218	13,664	1.81%
Optical Goods Stores	997,734	1,120,555	122,821	12.31%
Miscellaneous Retail, N.E.C.	136,218,118	148,030,346	11,812,228	8.67%
SUBTOTAL	404,358,211	435,053,558	30,695,347	7.59%
TOTAL RETAIL	2,632,464,180	2,754,088,456	121,624,276	4.62%
SERVICES				
HOTELS & LODGING PLACES	131,096,601	140,365,791	9,269,190	7.07%
PERSONAL SERVICES	25,632,441	27,895,784	2,263,343	8.83%
BUSINESS SERVICES	154,874,702	180,928,271	26,053,569	16.82%
AUTO REPAIR, SERVICES & PARKING	108,228,805	115,428,101	7,199,296	6.65%
MISCELLANEOUS REPAIR SERVICES	16,400,194	17,634,631	1,234,437	7.53%
MOTION PICTURES	8,817,146	10,629,619	1,812,473	20.56%
AMUSEMENT SERVICES	53,297,932	59,649,457	6,351,525	11.92%
HEALTH SERVICES	8,071,783	8,060,814	-10,969	-0.14%
OTHER SERVICES	20,125,816	27,261,285	7,135,469	35.45%
TOTAL SERVICES	526,545,419	587,853,753	61,308,334	11.64%
AGRICULTURE, FORESTRY, FISHING	3,992,704	3,943,299	-49,404	-1.24%
MINING	4,702,472	4,443,323	-259,149	-5.51%
CONSTRUCTION	38,850,789	35,437,707	-3,413,082	-8.79%
MANUFACTURING	165,053,865	179,363,107	14,309,241	8.67%
TRANSPORTATION	16,036,900	20,052,328	4,015,428	25.04%
COMMUNICATIONS	260,999,309	271,930,972	10,931,662	4.19%
ELECTRIC, GAS & SANITARY SERVICES	134,077,775	139,808,718	5,730,943	4.27%
WHOLESALE TRADE	264,156,825	295,449,407	31,292,582	11.85%
FINANCE, INSURANCE, REAL ESTATE	15,838,824	18,072,016	2,233,192	14.10%
TOTAL NON-RETAIL, NON-SERVICES	903,709,465	968,500,876	64,791,412	7.17%
COUNTY CLERK	97,331,853	102,701,580	5,369,727	5.52%
CONSUMER USE TAX	3,032,868	5,165,061	2,132,193	70.30%
UNCLASSIFIED	209,470,661	233,273,932	23,803,271	11.36%
GRAND TOTAL	4,372,554,446	4,651,583,659	279,029,213	6.38%