



Revenue Collections

NOVEMBER 2018

DAVID GERREGANO
Commissioner





**TENNESSEE DEPARTMENT OF REVENUE
COMPARATIVE STATEMENT OF COLLECTED REVENUES**

November-18

PAGE # 1

| CLASS OF TAX | November FY 2017 | November FY 2018 | November FY 2019 | November FY 2017- November FY 2018 \$ Change | November FY 2017- November FY 2018 % Change | November FY 2018- November FY 2019 \$ Change | November FY 2018- November FY 2019 % Change |
|--------------------------------|-------------------------|-------------------------|-------------------------|--|---|--|---|
| Sales and Use | 688,893,233.77 | 716,158,221.08 | 781,295,244.26 | 27,264,987.31 | 3.96% | 65,137,023.18 | 9.10% |
| Franchise & Excise | 10,711,235.10 | 30,306,692.57 | 30,340,777.58 | 19,595,457.47 | 182.94% | 34,085.01 | 0.11% |
| Business | 3,484,969.72 | 3,576,238.04 | 4,213,646.41 | 91,268.32 | 2.62% | 637,408.37 | 17.82% |
| Gasoline | 64,484,665.45 | 68,272,341.91 | 71,938,084.23 | 3,787,676.46 | 5.87% | 3,665,742.32 | 5.37% |
| Motor Fuel | 12,634,372.03 | 16,565,846.78 | 19,926,989.65 | 3,931,474.75 | 31.12% | 3,361,142.87 | 20.29% |
| Petroleum Special | 6,386,816.02 | 5,953,617.40 | 6,034,084.55 | (433,198.62) | -6.78% | 80,467.15 | 1.35% |
| Motor Vehicle Registration | 21,486,899.37 | 26,564,512.70 | 25,483,160.20 | 5,077,613.33 | 23.63% | (1,081,352.50) | -4.07% |
| Motor Vehicle Title | 1,848,588.21 | 1,896,671.80 | 1,983,985.43 | 48,083.59 | 2.60% | 87,313.63 | 4.60% |
| Income | 3,135,346.18 | 985,108.23 | 3,257,194.70 | (2,150,237.95) | -68.58% | 2,272,086.47 | 230.64% |
| Inheritance, Gift & Estate | 1,691,172.59 | (2,910,978.09) | 128,692.89 | (4,602,150.68) | -272.13% | 3,039,670.98 | 104.42% |
| Tobacco | 23,674,133.21 | 17,160,039.36 | 20,931,568.11 | (6,514,093.85) | -27.52% | 3,771,528.75 | 21.98% |
| Alcoholic Beverage | 5,032,604.28 | 5,590,722.51 | 6,463,533.96 | 558,118.23 | 11.09% | 872,811.45 | 15.61% |
| Beer | 1,499,230.24 | 1,490,803.17 | 1,550,264.75 | (8,427.07) | -0.56% | 59,461.58 | 3.99% |
| Mixed Drink (LBD) | 9,365,813.79 | 10,898,294.11 | 11,357,596.14 | 1,532,480.32 | 16.36% | 459,302.03 | 4.21% |
| Privilege | 25,014,304.48 | 26,367,310.94 | 28,483,799.10 | 1,353,006.46 | 5.41% | 2,116,488.16 | 8.03% |
| Gas & Oil Severance | 47,884.00 | 46,406.88 | 69,538.41 | (1,477.12) | -3.08% | 23,131.53 | 49.85% |
| TVA | 27,826,966.90 | 28,084,466.09 | 29,716,051.08 | 257,499.19 | 0.93% | 1,631,584.99 | 5.81% |
| Miscellaneous Taxes | (304,659.83) | 263,028.17 | 37,111.29 | 567,688.00 | -186.34% | (225,916.88) | -85.89% |
| TOTAL STATE COLLECTIONS | 906,913,575.51 | 957,269,343.65 | 1,043,211,322.74 | 50,355,768.14 | 5.55% | 85,941,979.09 | 8.98% |
| Local Government | | | | | | | |
| Local Sales Tax | 203,717,907.14 | 213,738,957.56 | 236,384,866.08 | 10,021,050.42 | 4.92% | 22,645,908.52 | 10.60% |
| Local Business Tax | 3,685,553.85 | 4,008,485.96 | 4,496,057.43 | 322,932.11 | 8.76% | 487,571.47 | 12.16% |
| Local Business Tax Fees | 390,138.38 | 389,437.98 | 498,287.23 | (700.40) | -0.18% | 108,849.25 | 27.95% |
| Mineral Tax | 550,472.92 | 598,441.75 | 597,692.94 | 47,968.83 | 8.71% | (748.81) | -0.13% |
| Coal Severance | 46,740.04 | 29,113.60 | 16,810.00 | (17,626.44) | -37.71% | (12,303.60) | -42.26% |
| TOTAL LOCAL COLLECTIONS | 208,390,812.33 | 218,764,436.85 | 241,993,713.68 | 10,373,624.52 | 4.98% | 23,229,276.83 | 10.62% |
| TOTAL COLLECTED REVENUE | 1,115,304,387.84 | 1,176,033,780.50 | 1,285,205,036.42 | 60,729,392.66 | 5.45% | 109,171,255.92 | 9.28% |



**TENNESSEE DEPARTMENT OF REVENUE
COMPARATIVE STATEMENT OF COLLECTED REVENUES**

July 2018- November 2018

PAGE # 2

| CLASS OF TAX | FY 2017 YTD | FY 2018 YTD | FY 2019 YTD | FY 2017- FY 2018 \$ Change | FY 2017- FY 2018 % Change | FY 2018- FY 2019 \$ Change | FY 2018- FY 2019 % Change |
|--------------------------------|-------------------------|-------------------------|-------------------------|-------------------------------|------------------------------|-------------------------------|------------------------------|
| Sales and Use | 3,535,182,698.59 | 3,642,342,191.67 | 3,882,389,167.39 | 107,159,493.08 | 3.03% | 240,046,975.72 | 6.59% |
| Franchise & Excise | 580,150,766.58 | 593,751,294.37 | 588,125,353.24 | 13,600,527.79 | 2.34% | (5,625,941.13) | -0.95% |
| Business | 26,322,531.28 | 26,898,645.79 | 37,236,830.72 | 576,114.51 | 2.19% | 10,338,184.93 | 38.43% |
| Gasoline | 291,362,169.59 | 345,313,034.05 | 361,051,168.14 | 53,950,864.46 | 18.52% | 15,738,134.09 | 4.56% |
| Motor Fuel | 74,464,237.04 | 89,322,018.86 | 107,136,194.87 | 14,857,781.82 | 19.95% | 17,814,176.01 | 19.94% |
| Petroleum Special | 29,537,689.09 | 30,107,856.32 | 29,908,416.87 | 570,167.23 | 1.93% | (199,439.45) | -0.66% |
| Motor Vehicle Registration | 111,251,339.20 | 126,993,041.07 | 138,270,228.28 | 15,741,701.87 | 14.15% | 11,277,187.21 | 8.88% |
| Motor Vehicle Title | 10,035,790.81 | 9,793,626.22 | 10,187,490.20 | (242,164.59) | -2.41% | 393,863.98 | 4.02% |
| Income | 8,176,365.79 | 5,351,116.58 | 4,810,972.52 | (2,825,249.21) | -34.55% | (540,144.06) | -10.09% |
| Inheritance, Gift & Estate | 10,934,857.14 | (591,367.36) | 270,677.38 | (11,526,224.50) | -105.41% | 862,044.74 | 145.77% |
| Tobacco | 113,976,560.30 | 107,302,604.47 | 103,477,820.97 | (6,673,955.83) | -5.86% | (3,824,783.50) | -3.56% |
| Alcoholic Beverage | 27,438,531.22 | 27,257,022.09 | 28,734,559.09 | (181,509.13) | -0.66% | 1,477,537.00 | 5.42% |
| Beer | 7,865,356.51 | 7,814,269.07 | 7,957,919.06 | (51,087.44) | -0.65% | 143,649.99 | 1.84% |
| Mixed Drink (LBD) | 42,933,591.87 | 48,613,095.19 | 55,070,330.88 | 5,679,503.32 | 13.23% | 6,457,235.69 | 13.28% |
| Privilege | 136,888,649.04 | 151,558,176.66 | 153,603,653.24 | 14,669,527.62 | 10.72% | 2,045,476.58 | 1.35% |
| Gas & Oil Severance | 261,678.27 | 277,828.28 | 334,948.54 | 16,150.01 | 6.17% | 57,120.26 | 20.56% |
| TVA | 148,020,146.61 | 146,456,551.08 | 150,658,394.33 | (1,563,595.53) | -1.06% | 4,201,843.25 | 2.87% |
| Miscellaneous Taxes | 25,823,293.76 | 26,253,894.81 | 26,852,953.72 | 430,601.05 | 1.67% | 599,058.91 | 2.28% |
| TOTAL STATE COLLECTIONS | 5,180,626,252.69 | 5,384,814,899.22 | 5,686,077,079.44 | 204,188,646.53 | 3.94% | 301,262,180.22 | 5.59% |
| Local Government | | | | | | | |
| Local Sales Tax | 1,043,496,394.90 | 1,078,204,696.38 | 1,160,191,818.67 | 34,708,301.48 | 3.33% | 81,987,122.29 | 7.60% |
| Local Business Tax | 27,798,989.05 | 28,286,309.96 | 28,020,386.86 | 487,320.91 | 1.75% | (265,923.10) | -0.94% |
| Local Business Tax Fees | 3,032,806.68 | 3,055,310.66 | 3,177,693.77 | 22,503.98 | 0.74% | 122,383.11 | 4.01% |
| Mineral Tax | 2,574,424.77 | 2,755,700.67 | 2,864,554.69 | 181,275.90 | 7.04% | 108,854.02 | 3.95% |
| Coal Severance | 283,736.44 | 182,657.82 | 74,045.62 | (101,078.62) | -35.62% | (108,612.20) | -59.46% |
| TOTAL LOCAL COLLECTIONS | 1,077,186,351.84 | 1,112,484,675.49 | 1,194,328,499.61 | 35,298,323.65 | 3.28% | 81,843,824.12 | 7.36% |
| TOTAL COLLECTED REVENUE | 6,257,812,604.53 | 6,497,299,574.71 | 6,880,405,579.05 | 239,486,970.18 | 3.83% | 383,106,004.34 | 5.90% |

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

November-18

PAGE # 3

| CLASS OF TAX | FY 2018 | FY 2019 | GAIN OR LOSS | PERCENT |
|--|-----------------------|-----------------------|----------------------|---------------|
| SALES | | | | |
| 10101 Sales | 567,313,285.17 | 619,996,042.33 | 52,682,757.16 | 9.29% |
| 10102 State Cable TV | 922,558.56 | 862,768.01 | (59,790.55) | -6.48% |
| 10103 State Interstate Telecomm Sales | 1,490,864.31 | 910,822.16 | (580,042.15) | -38.91% |
| 10104 State Sales 1% Increase 2002 | 93,352,181.03 | 102,156,892.05 | 8,804,711.02 | 9.43% |
| 10105 State Sales Single Article | 4,529,224.08 | 4,795,954.92 | 266,730.84 | 5.89% |
| 10106 State Sales Food | 37,739,394.33 | 39,747,704.74 | 2,008,310.41 | 5.32% |
| 10107 Prepaid Wireless | 1,672,734.81 | 1,307,382.56 | (365,352.25) | -21.84% |
| 10109 Transportation Equity | 2,498,752.41 | 4,198,503.84 | 1,699,751.43 | 68.02% |
| 10110 911 Board | 6,639,226.38 | 7,319,173.65 | 679,947.27 | 10.24% |
| TOTAL | 716,158,221.08 | 781,295,244.26 | 65,137,023.18 | 9.10% |
| FRANCHISE & EXCISE | | | | |
| 11401-11403 Franchise | 29,831,570.63 | 97,460,834.85 | 67,629,264.22 | 226.70% |
| 11501-11503 Excise | 45,457,203.08 | 118,969,799.07 | 73,512,595.99 | 161.72% |
| 12101 F&E Est Payments | (44,982,081.14) | (186,089,856.34) | (141,107,775.20) | -313.70% |
| TOTAL | 30,306,692.57 | 30,340,777.58 | 34,085.01 | 0.11% |
| BUSINESS | | | | |
| 12001 Counties Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 12002 Cities Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 12003 State Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 12004 County Delinquent | 12,076.92 | 0.00 | (12,076.92) | -100.00% |
| 12005 City Delinquent | 26,545.95 | 0.00 | (26,545.95) | -100.00% |
| 12006-12009-Class 1-4 | 2,808,315.80 | 3,578,628.23 | 770,312.43 | 27.43% |
| 12010 Class 5 Industrial Loan & Thrift | 15,028.07 | (279.03) | (15,307.10) | -101.86% |
| 12011 Transient Vendor, Flea Mkt & Other | 6.13 | 0.00 | (6.13) | -100.00% |
| 12012 Audit P & I | 417,720.67 | 151,173.15 | (266,547.52) | -63.81% |
| 12013 Voluntary Disclosure State | 296,544.50 | 484,124.06 | 187,579.56 | 63.26% |
| TOTAL | 3,576,238.04 | 4,213,646.41 | 637,408.37 | 17.82% |
| GASOLINE | | | | |
| 10201 Tax | 68,252,260.71 | 71,882,412.47 | 3,630,151.76 | 5.32% |
| 10203 Hwy. Users Fuel Permits | 18,000.00 | 19,500.00 | 1,500.00 | 8.33% |
| 10205 Penalty & Interest-Reg | 2,081.20 | 36,171.76 | 34,090.56 | 1638.02% |
| 10207 Alcohol Fees | 0.00 | 0.00 | 0.00 | 0.00% |
| TOTAL | 68,272,341.91 | 71,938,084.23 | 3,665,742.32 | 5.37% |
| MOTOR FUEL | | | | |
| 10301 Tax Regular Diesel | 16,493,880.95 | 19,718,957.64 | 3,225,076.69 | 19.55% |
| 10302 Regular L. P. | 18,631.84 | 23,073.20 | 4,441.36 | 23.84% |
| 10305 Prepaid Diesel | 21,519.00 | 18,323.50 | (3,195.50) | -14.85% |
| 10307 Penalty & Interest-Reg. | 8,422.90 | 7,382.70 | (1,040.20) | -12.35% |
| 10308 Dyed Fuel | 1,000.00 | 0.00 | (1,000.00) | -100.00% |
| 10309 Compressed Natural Gas-Dealer Permit | 18,117.89 | 159,252.61 | 141,134.72 | 778.98% |
| 10310 Carrier Dyed Fuel | 4,274.20 | 0.00 | (4,274.20) | -100.00% |
| TOTAL | 16,565,846.78 | 19,926,989.65 | 3,361,142.87 | 20.29% |
| PETROLEUM SPECIAL TAX | | | | |
| 10401 Tax | 4,282,669.26 | 4,340,595.67 | 57,926.41 | 1.35% |
| 10402 Penalties & Interest | 3,557.03 | 2,262.75 | (1,294.28) | -36.39% |
| 10403 Environment Assurance Fee | 1,667,391.11 | 1,691,226.13 | 23,835.02 | 1.43% |
| TOTAL | 5,953,617.40 | 6,034,084.55 | 80,467.15 | 1.35% |

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

November-18

PAGE # 4

| CLASS OF TAX | FY 2018 | FY 2019 | GAIN OR LOSS | PERCENT |
|--------------------------------------|-----------------------|----------------------|-----------------------|----------------|
| MOTOR VEHICLE REGISTRATION | | | | |
| 10501 Registration Fees | 18,872,537.63 | 20,527,627.15 | 1,655,089.52 | 8.77% |
| 10502 Drive-Out Tags | 387,733.00 | 364,201.50 | (23,531.50) | -6.07% |
| 10503 Temp. Operators Permits | 14,951.00 | 14,054.50 | (896.50) | -6.00% |
| 10504 Fines | 13,727.58 | 12,651.39 | (1,076.19) | -7.84% |
| 10505 Miscellaneous | 882.00 | 0.00 | (882.00) | -100.00% |
| 10506 International Registration | 6,888,929.11 | 4,143,246.13 | (2,745,682.98) | -39.86% |
| 10507 Personalized Registration | 19,679.00 | 17,018.00 | (2,661.00) | -13.52% |
| 10508 Handicapped Registration | 85,402.50 | 91,588.00 | 6,185.50 | 7.24% |
| 10509 Over Weight Truck Fines | 60,253.99 | 69,096.15 | 8,842.16 | 14.67% |
| 10510 Inquiry Information Fees | 4,214.00 | 0.00 | (4,214.00) | -100.00% |
| 10511 Fleet Registration | 2,663.68 | 179.61 | (2,484.07) | -93.26% |
| 10512 Trip Permits | 6,000.00 | 27,000.00 | 21,000.00 | 350.00% |
| 10514 International Reg. (Safety) | 176,639.21 | 177,517.52 | 878.31 | 0.50% |
| 10530 Electric Vehicle Fee | 30,900.00 | 38,980.25 | 8,080.25 | 26.15% |
| TOTAL | 26,564,512.70 | 25,483,160.20 | (1,081,352.50) | -4.07% |
| MOTOR VEHICLE TITLE | 1,896,671.80 | 1,983,985.43 | 87,313.63 | 4.60% |
| TOTAL | 1,896,671.80 | 1,983,985.43 | 87,313.63 | 4.60% |
| INSURANCE VERIFICATION* | 0.00 | 40,000.00 | 40,000.00 | 100.00% |
| TOTAL | 0.00 | 40,000.00 | 40,000.00 | 100.00% |
| INCOME | | | | |
| 10601 Pre-Income Tax | (2,217,088.57) | (865,446.80) | 1,351,641.77 | 60.96% |
| 10602 Tax | 2,954,828.74 | 3,856,895.65 | 902,066.91 | 30.53% |
| 10603 Penalties & Interest | 247,368.06 | 265,745.85 | 18,377.79 | 7.43% |
| TOTAL | 985,108.23 | 3,257,194.70 | 2,272,086.47 | 230.64% |
| INHERITANCE,GIFT,ESTATE | | | | |
| 11601 Inheritance | (3,069,524.09) | 128,692.89 | 3,198,216.98 | 104.19% |
| 11602 Gift Tax Class A | 158,546.00 | 0.00 | (158,546.00) | -100.00% |
| 11603 Estate Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 11604 Generation Skip | 0.00 | 0.00 | 0.00 | 0.00% |
| 11605 Gift Tax Class B | 0.00 | 0.00 | 0.00 | 0.00% |
| 11606 Pre-Gift Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 11607 Prepaid Inheritance | 0.00 | 0.00 | 0.00 | 0.00% |
| TOTAL | (2,910,978.09) | 128,692.89 | 3,039,670.98 | 104.42% |
| TOBACCO | | | | |
| 11801 Cigarette Stamps | 15,489,178.99 | 19,191,529.10 | 3,702,350.11 | 23.90% |
| 11802 Cigar & Other Tobacco Products | 1,592,435.89 | 1,655,979.02 | 63,543.13 | 3.99% |
| 11803 Fair Trade Info | 12,738.28 | 15,748.89 | 3,010.61 | 23.63% |
| 11804 Licenses-Retail Dealer | 400.00 | 200.00 | (200.00) | -50.00% |
| 11805 Licenses-Other | 0.00 | 0.00 | 0.00 | 0.00% |
| 11808 Penalty | 55,309.75 | 66,197.15 | 10,887.40 | 19.68% |
| 11809 LDR Penalty | 9,976.45 | 1,913.95 | (8,062.50) | -80.82% |
| TOTAL | 17,160,039.36 | 20,931,568.11 | 3,771,528.75 | 21.98% |
| ALCOHOLIC BEVERAGES | | | | |
| 11001 Alcohol Tax | 4,023,988.26 | 4,719,417.01 | 695,428.75 | 17.28% |
| 11002 Wine Tax & High Alcohol Beer | 1,387,634.69 | 1,557,507.00 | 169,872.31 | 12.24% |
| 11003 Licenses | 521.86 | 0.00 | (521.86) | -100.00% |
| 11011 Brand Registration | 9,096.97 | 7,989.92 | (1,107.05) | -12.17% |
| 11013 Wine Tax (Winery) | 41,747.99 | 36,019.08 | (5,728.91) | -13.72% |
| 11014 Common Spirit Tax | 834.76 | 1,439.99 | 605.23 | 72.50% |
| 11015 Common Spirit Wine Tax | 481.94 | 614.82 | 132.88 | 27.57% |
| 11016 Distiller's Tax | 1,089.56 | 4,158.07 | 3,068.51 | 281.63% |
| 11017 Enforcement Tax | 58,917.80 | 66,071.35 | 7,153.55 | 12.14% |
| 11018 Wine Enforcement Tax | 66,408.68 | 70,316.72 | 3,908.04 | 5.88% |
| TOTAL | 5,590,722.51 | 6,463,533.96 | 872,811.45 | 15.61% |
| BEER | | | | |
| 10901 Beer Barrellage | 1,427,072.74 | 1,466,173.19 | 39,100.45 | 2.74% |
| 10902 Certificate of Registration | 6,920.00 | 6,935.43 | 15.43 | 0.22% |
| 10905 Penalty & Interest | 797.54 | 767.41 | (30.13) | -3.78% |
| 10906 Wholesale Beer | 55,924.99 | 75,782.70 | 19,857.71 | 35.51% |
| 10908 Common Carrier Beer Tax | 87.90 | 606.02 | 518.12 | 589.44% |
| TOTAL | 1,490,803.17 | 1,550,264.75 | 59,461.58 | 3.99% |
| MIXED DRINK (LBD) | | | | |
| 11101 Tax | 10,898,294.11 | 11,357,596.14 | 459,302.03 | 4.21% |
| TOTAL | 10,898,294.11 | 11,357,596.14 | 459,302.03 | 4.21% |

*Insurance Verification figures are listed for reporting purposes only.
They are not in the total collection figures.

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

November-18

PAGE # 5

| CLASS OF TAX | FY 2018 | FY 2019 | GAIN OR LOSS | PERCENT |
|---|-----------------------|-------------------------|----------------------|----------------|
| PRIVILEGE | | | | |
| 10701 Realty Transfer | 14,238,928.93 | 15,823,090.77 | 1,584,161.84 | 11.13% |
| 10706 Criminal Injuries Comp | 229,685.65 | 229,319.20 | (366.45) | -0.16% |
| 10707 Penalties | 18,670.48 | 20,041.71 | 1,371.23 | 7.34% |
| 10709 Marriage License | 93,395.96 | 97,568.63 | 4,172.67 | 4.47% |
| 10710 Tire Tax | 130,412.05 | 68,883.90 | (61,528.15) | -47.18% |
| 10713 Professional Tax | 610,583.43 | 571,154.35 | (39,429.08) | -6.46% |
| 10714 Used Oil | 37,238.68 | 14,855.74 | (22,382.94) | -60.11% |
| 10715 Auto Rental Surcharge | 6,267.14 | 288,725.10 | 282,457.96 | 4506.97% |
| 10716 Realty Mortgage | 5,946,330.32 | 6,521,059.89 | 574,729.57 | 9.67% |
| 10717 UCC | 1,541,841.24 | 1,630,582.11 | 88,740.87 | 5.76% |
| 10718 Attorneys Administrative Fee | 142,352.83 | 138,910.92 | (3,441.91) | -2.42% |
| 10719 Forfeiture of Bonds | 46,647.67 | 123,686.28 | 77,038.61 | 165.15% |
| 10720 Sex Offenders | 6,146.06 | 1,884.91 | (4,261.15) | -69.33% |
| 10721 Domestic Violence | 0.00 | 0.00 | 0.00 | 0.00% |
| 10726 Bail Bond Fee | 443,720.43 | 34,266.86 | (409,453.57) | -92.28% |
| 10727 Aggravated Assault | 2,553.33 | 1,471.53 | (1,081.80) | -42.37% |
| 10728 Marriage License Increase 2002 | 240,602.29 | 259,215.37 | 18,613.08 | 7.74% |
| 10729 Drug Violation Cases | 8,494.72 | 9,181.88 | 687.16 | 8.09% |
| 10730 Sexual Assault | 2,632.36 | 6,507.88 | 3,875.52 | 147.23% |
| 10731 Drug Violation -No Treatment | 92,912.08 | 80,087.59 | (12,824.49) | -13.80% |
| 10733 Municipal Training Education | 36,361.45 | 28,863.52 | (7,497.93) | -20.62% |
| 10734 Blood Alcohol | 222,105.49 | 197,819.91 | (24,285.58) | -10.93% |
| 10735 Litigation | 1,567,603.50 | 1,665,005.48 | 97,401.98 | 6.21% |
| 10736 Alcohol Drug Treatment Fee | 122,177.43 | 114,293.14 | (7,884.29) | -6.45% |
| 10737 Drag Racing Fine | 814.38 | 440.18 | (374.20) | -45.95% |
| 10738 Drug Testing Fee | 311,630.65 | 287,766.43 | (23,864.22) | -7.66% |
| 10739 Victim Notification Fund | 67,638.97 | 64,502.13 | (3,136.84) | -4.64% |
| 10741 Ignition Interlock Device | 43,132.66 | 32,197.42 | (10,935.24) | -25.35% |
| 10742 Cash Bond Forfeiture | 127,908.13 | 119,086.29 | (8,821.84) | -6.90% |
| 10743 Criminal Judicial Education | 27,780.56 | 28,201.94 | 421.38 | 1.52% |
| 10744 P. Defender/D. Attorney Expungement | 8,336.27 | 8,889.58 | 553.31 | 6.64% |
| 10745 Enviromental Fees | (10,118.55) | 13,347.23 | 23,465.78 | 231.91% |
| 10746 Human Trafficking GenFd | 0.00 | 0.00 | 0.00 | 0.00% |
| 10747 Motor Vehicle Recycler | 0.00 | 0.00 | 0.00 | 0.00% |
| 10748 Human Trafficking LawEnf | 0.00 | 0.00 | 0.00 | 0.00% |
| 10749 Human Trafficking D.A.Gen | 0.00 | 0.00 | 0.00 | 0.00% |
| 10750 Fantasy Sports | 0.00 | 1,905.00 | 1,905.00 | 100.00% |
| 10751 Vet Drug Violation | 2,524.35 | 876.41 | (1,647.94) | -65.28% |
| 10752 Advanced Age Adult Abuse Violations | 0.00 | (54.50) | (54.50) | -100.00% |
| 10753 Telecom | 0.00 | 164.32 | 164.32 | 100.00% |
| 10754 Adult Performance Business Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| TOTAL | 26,367,310.94 | 28,483,799.10 | 2,116,488.16 | 8.03% |
| Gas & Oil Severance | | | | |
| 11301-11302 Tax | 46,406.88 | 69,538.41 | 23,131.53 | 49.85% |
| TOTAL | 46,406.88 | 69,538.41 | 23,131.53 | 49.85% |
| TVA IN LIEU | 28,084,466.09 | 29,716,051.08 | 1,631,584.99 | 5.81% |
| TOTAL | 28,084,466.09 | 29,716,051.08 | 1,631,584.99 | 5.81% |
| MISCELLANEOUS TAXES: | | | | |
| Unauthorized Substance | | | | |
| 14801 Marijuana | 0.00 | 0.00 | 0.00 | 0.00% |
| 14802 Cocaine | 0.00 | 0.00 | 0.00 | 0.00% |
| 14803 Other Drugs | 0.00 | 0.00 | 0.00 | 0.00% |
| 14804 Alcohol | 0.00 | 0.00 | 0.00 | 0.00% |
| 14805 Penalty & Interest | 0.00 | 0.00 | 0.00 | 0.00% |
| 14806 Stamps | 0.00 | 0.00 | 0.00 | 0.00% |
| TOTAL | 0.00 | 0.00 | 0.00 | 0.00% |
| GROSS RECEIPTS | | | | |
| 10801 Bottlers | 196,798.00 | 13,329.33 | (183,468.67) | -93.23% |
| 10802 Gas, Water, Power & Light | 1,957.00 | 10,873.00 | 8,916.00 | 455.60% |
| 10803 Mixing Bars, Clubs, etc. | 7,387.05 | 6,851.05 | (536.00) | -7.26% |
| 10809 Vending Machines | 1,917.32 | 217.76 | (1,699.56) | -88.64% |
| 10810 Bottlers | 53,628.80 | 3,720.15 | (49,908.65) | -93.06% |
| TOTAL | 261,688.17 | 34,991.29 | (226,696.88) | -86.63% |
| COIN AMUSEMENT | | | | |
| 11901 Coin Tax | 340.00 | 1,120.00 | 780.00 | 229.41% |
| 11902 Penalty & Interest | 0.00 | 0.00 | 0.00 | 0.00% |
| 11904 License Fee | 1,000.00 | 1,000.00 | 0.00 | 0.00% |
| TOTAL | 1,340.00 | 2,120.00 | 780.00 | 58.21% |
| TOTAL MISC.TAXES | 263,028.17 | 37,111.29 | (225,916.88) | -85.89% |
| GRAND TOTAL | 957,269,343.65 | 1,043,211,322.74 | 85,941,979.09 | 8.98% |

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

July 2018- November 2018

PAGE # 6

| CLASS OF TAX | FY 2018 | FY 2019 | GAIN OR LOSS | PERCENT |
|--|-------------------------|-------------------------|-----------------------|---------------|
| SALES | | | | |
| 10101 Sales | 2,879,577,265.80 | 3,078,032,304.28 | 198,455,038.48 | 6.89% |
| 10102 State Cable TV | 4,366,461.74 | 4,590,574.38 | 224,112.64 | 5.13% |
| 10103 State Interstate Telecomm Sales | 7,105,211.43 | 6,636,153.35 | (469,058.08) | -6.60% |
| 10104 State Sales 1% Increase 2002 | 473,746,386.83 | 504,842,718.46 | 31,096,331.63 | 6.56% |
| 10105 State Sales Single Article | 24,132,502.01 | 24,772,797.20 | 640,295.19 | 2.65% |
| 10106 State Sales Food | 205,015,150.87 | 203,476,586.17 | (1,538,564.70) | -0.75% |
| 10107 Prepaid Wireless | 8,753,985.87 | 8,530,075.18 | (223,910.69) | -2.56% |
| 10109 Transportation Equity | 11,884,291.40 | 15,937,959.46 | 4,053,668.06 | 34.11% |
| 10110 911 Board | 27,760,935.72 | 35,569,998.91 | 7,809,063.19 | 28.13% |
| TOTAL | 3,642,342,191.67 | 3,882,389,167.39 | 240,046,975.72 | 6.59% |
| FRANCHISE & EXCISE | | | | |
| 11401-11403 Franchise | 571,667,934.10 | 617,483,437.58 | 45,815,503.48 | 8.01% |
| 11501-11503 Excise | 1,030,787,744.78 | 960,753,824.28 | (70,033,920.50) | -6.79% |
| 12101 F&E Est Payments | (1,008,704,384.51) | (990,111,908.62) | 18,592,475.89 | 1.84% |
| TOTAL | 593,751,294.37 | 588,125,353.24 | (5,625,941.13) | -0.95% |
| BUSINESS | | | | |
| 12001 Counties Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 12002 Cities Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 12003 State Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 12004 County Delinquent | 16,350.68 | 0.00 | (16,350.68) | -100.00% |
| 12005 City Delinquent | 30,151.27 | 0.00 | (30,151.27) | -100.00% |
| 12006-12009-Class 1-4 | 22,397,627.30 | 22,372,440.54 | (25,186.76) | -0.11% |
| 12010 Class 5 Industrial Loan & Thrift | 107,169.04 | 192,166.63 | 84,997.59 | 79.31% |
| 12011 Transient Vendor, Flea Mkt & Other | 384.89 | 0.00 | (384.89) | -100.00% |
| 12012 Audit P & I | 3,478,173.01 | 13,788,398.19 | 10,310,225.18 | 296.43% |
| 12013 Voluntary Disclosure State | 868,789.60 | 883,825.36 | 15,035.76 | 1.73% |
| TOTAL | 26,898,645.79 | 37,236,830.72 | 10,338,184.93 | 38.43% |
| GASOLINE | | | | |
| 10201 Tax | 345,366,174.07 | 361,041,383.80 | 15,675,209.73 | 4.54% |
| 10203 Hwy. Users Fuel Permits | 56,250.00 | 97,500.00 | 41,250.00 | 73.33% |
| 10205 Penalty & Interest-Reg | (109,390.02) | (87,715.66) | 21,674.36 | 19.81% |
| 10207 Alcohol Fees | 0.00 | 0.00 | 0.00 | 0.00% |
| TOTAL | 345,313,034.05 | 361,051,168.14 | 15,738,134.09 | 4.56% |
| MOTOR FUEL | | | | |
| 10301 Tax Regular Diesel | 88,578,390.21 | 105,727,274.13 | 17,148,883.92 | 19.36% |
| 10302 Regular L. P. | 119,141.01 | 162,301.53 | 43,160.52 | 36.23% |
| 10305 Prepaid Diesel | 21,384.00 | 19,301.56 | (2,082.44) | -9.74% |
| 10307 Penalty & Interest-Reg. | 8,744.06 | 15,947.34 | 7,203.28 | 82.38% |
| 10308 Dyed Fuel | 4,500.00 | 0.00 | (4,500.00) | -100.00% |
| 10309 Compressed Natural Gas-Dealer Permit | 510,103.31 | 1,137,092.40 | 626,989.09 | 122.91% |
| 10310 Carrier Dyed Fuel | 79,756.27 | 74,277.91 | (5,478.36) | -6.87% |
| TOTAL | 89,322,018.86 | 107,136,194.87 | 17,814,176.01 | 19.94% |
| PETROLEUM SPECIAL TAX | | | | |
| 10401 Tax | 21,659,831.79 | 21,522,589.69 | (137,242.10) | -0.63% |
| 10402 Penalties & Interest | (4,722.93) | (5,808.02) | (1,085.09) | -22.97% |
| 10403 Environment Assurance Fee | 8,452,747.46 | 8,391,635.20 | (61,112.26) | -0.72% |
| TOTAL | 30,107,856.32 | 29,908,416.87 | (199,439.45) | -0.66% |

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

July 2018- November 2018

PAGE # 7

| CLASS OF TAX | FY 2018 | FY 2019 | GAIN OR LOSS | PERCENT |
|--------------------------------------|-----------------------|-----------------------|-----------------------|----------------|
| MOTOR VEHICLE REGISTRATION | | | | |
| 10501 Registration Fees | 94,021,491.73 | 101,382,057.59 | 7,360,565.86 | 7.83% |
| 10502 Drive-Out Tags | 2,055,044.00 | 2,140,723.00 | 85,679.00 | 4.17% |
| 10503 Temp. Operators Permits | 75,204.00 | 71,211.50 | (3,992.50) | -5.31% |
| 10504 Fines | 88,673.25 | 70,660.15 | (18,013.10) | -20.31% |
| 10505 Miscellaneous | 6,240.86 | 0.00 | (6,240.86) | -100.00% |
| 10506 International Registration | 28,848,309.80 | 32,894,086.93 | 4,045,777.13 | 14.02% |
| 10507 Personalized Registration | 140,441.00 | 101,974.00 | (38,467.00) | -27.39% |
| 10508 Handicapped Registration | 405,729.00 | 438,630.00 | 32,901.00 | 8.11% |
| 10509 Over Weight Truck Fines | 313,066.52 | 362,591.56 | 49,525.04 | 15.82% |
| 10510 Inquiry Information Fees | 22,486.00 | 0.00 | (22,486.00) | -100.00% |
| 10511 Fleet Registration | 63,243.47 | 49,175.59 | (14,067.88) | -22.24% |
| 10512 Trip Permits | 123,000.00 | 102,000.00 | (21,000.00) | -17.07% |
| 10514 International Reg. (Safety) | 739,700.26 | 488,095.88 | (251,604.38) | -34.01% |
| 10530 Electric Vehicle Fee | 90,411.18 | 169,022.08 | 78,610.90 | 86.95% |
| TOTAL | 126,993,041.07 | 138,270,228.28 | 11,277,187.21 | 8.88% |
| MOTOR VEHICLE TITLE | | | | |
| | 9,793,626.22 | 10,187,490.20 | 393,863.98 | 4.02% |
| TOTAL | 9,793,626.22 | 10,187,490.20 | 393,863.98 | 4.02% |
| INSURANCE VERIFICATION* | | | | |
| | 0.00 | 198,655.00 | 198,655.00 | 100.00% |
| TOTAL | 0.00 | 198,655.00 | 198,655.00 | 100.00% |
| INCOME | | | | |
| 10601 Pre-Income Tax | (105,070,825.28) | (106,405,792.87) | (1,334,967.59) | -1.27% |
| 10602 Tax | 109,082,694.43 | 110,493,598.58 | 1,410,904.15 | 1.29% |
| 10603 Penalties & Interest | 1,339,247.43 | 723,166.81 | (616,080.62) | -46.00% |
| TOTAL | 5,351,116.58 | 4,810,972.52 | (540,144.06) | -10.09% |
| INHERITANCE,GIFT,ESTATE | | | | |
| 11601 Inheritance | (61,486.38) | 483,402.01 | 544,888.39 | 886.19% |
| 11602 Gift Tax Class A | 173,372.77 | 18,479.02 | (154,893.75) | -89.34% |
| 11603 Estate Tax | 0.00 | 1,928.70 | 1,928.70 | 100.00% |
| 11604 Generation Skip | 0.00 | 1,934.49 | 1,934.49 | 100.00% |
| 11605 Gift Tax Class B | 6,746.25 | (66.84) | (6,813.09) | -100.99% |
| 11606 Pre-Gift Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 11607 Prepaid Inheritance | (710,000.00) | (235,000.00) | 475,000.00 | 66.90% |
| TOTAL | (591,367.36) | 270,677.38 | 862,044.74 | 145.77% |
| TOBACCO | | | | |
| 11801 Cigarette Stamps | 99,177,146.60 | 96,982,069.90 | (2,195,076.70) | -2.21% |
| 11802 Cigar & Other Tobacco Products | 7,781,850.77 | 6,350,263.05 | (1,431,587.72) | -18.40% |
| 11803 Fair Trade Info | 81,706.38 | 80,316.76 | (1,389.62) | -1.70% |
| 11804 Licenses-Retail Dealer | 4,100.70 | 1,393.00 | (2,707.70) | -66.03% |
| 11805 Licenses-Other | 3,073.00 | 700.00 | (2,373.00) | -77.22% |
| 11808 Penalty | 229,812.31 | 53,292.46 | (176,519.85) | -76.81% |
| 11809 LDR Penalty | 24,914.71 | 9,785.80 | (15,128.91) | -60.72% |
| TOTAL | 107,302,604.47 | 103,477,820.97 | (3,824,783.50) | -3.56% |
| ALCOHOLIC BEVERAGES | | | | |
| 11001 Alcohol Tax | 19,916,721.28 | 21,021,076.97 | 1,104,355.69 | 5.54% |
| 11002 Wine Tax & High Alcohol Beer | 6,452,458.12 | 6,764,717.48 | 312,259.36 | 4.84% |
| 11003 Licenses | 12,784.32 | 24,050.27 | 11,265.95 | 88.12% |
| 11011 Brand Registration | 71,187.50 | 93,774.01 | 22,586.51 | 31.73% |
| 11013 Wine Tax (Winery) | 197,940.09 | 185,869.45 | (12,070.64) | -6.10% |
| 11014 Common Spirit Tax | 5,487.76 | 7,008.44 | 1,520.68 | 27.71% |
| 11015 Common Spirit Wine Tax | 2,680.31 | 2,743.48 | 63.17 | 2.36% |
| 11016 Distiller's Tax | 3,632.22 | 17,768.75 | 14,136.53 | 389.20% |
| 11017 Enforcement Tax | 285,723.83 | 316,484.88 | 30,761.05 | 10.77% |
| 11018 Wine Enforcement Tax | 308,406.66 | 301,065.36 | (7,341.30) | -2.38% |
| TOTAL | 27,257,022.09 | 28,734,559.09 | 1,477,537.00 | 5.42% |
| BEER | | | | |
| 10901 Beer Barrellage | 7,484,632.11 | 7,584,401.96 | 99,769.85 | 1.33% |
| 10902 Certificate of Registration | 7,816.60 | 7,696.20 | (120.40) | -1.54% |
| 10905 Penalty & Interest | 4,801.21 | 6,687.92 | 1,886.71 | 39.30% |
| 10906 Wholesale Beer | 316,549.82 | 356,341.12 | 39,791.30 | 12.57% |
| 10908 Common Carrier Beer Tax | 469.33 | 2,791.86 | 2,322.53 | 494.86% |
| TOTAL | 7,814,269.07 | 7,957,919.06 | 143,649.99 | 1.84% |
| MIXED DRINK (LBD) | | | | |
| 11101 Tax | 48,613,095.19 | 55,070,330.88 | 6,457,235.69 | 13.28% |
| TOTAL | 48,613,095.19 | 55,070,330.88 | 6,457,235.69 | 13.28% |

*Insurance Verification figures are listed for reporting purposes only.
They are not in the total collection figures.

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

July 2018- November 2018

PAGE # 8

| CLASS OF TAX | FY 2018 | FY 2019 | GAIN OR LOSS | PERCENT |
|---|-------------------------|-------------------------|-----------------------|----------------|
| PRIVILEGE | | | | |
| 10701 Realty Transfer | 74,808,755.49 | 78,467,022.22 | 3,658,266.73 | 4.89% |
| 10706 Criminal Injuries Comp | 1,144,561.63 | 1,080,898.47 | (63,663.16) | -5.56% |
| 10707 Penalties | 103,075.71 | 107,063.61 | 3,987.90 | 3.87% |
| 10709 Marriage License | 379,219.25 | 386,537.91 | 7,318.66 | 1.93% |
| 10710 Tire Tax | 3,392,865.30 | 3,579,271.53 | 186,406.23 | 5.49% |
| 10711 General Sessions Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 10713 Professional Tax | 13,790,689.82 | 10,652,299.73 | (3,138,390.09) | -22.76% |
| 10714 Used Oil | 419,842.24 | 435,664.94 | 15,822.70 | 3.77% |
| 10715 Auto Rental Surcharge | 7,223,506.64 | 6,724,029.77 | (499,476.87) | -6.91% |
| 10716 Realty Mortgage | 29,401,550.27 | 29,822,912.54 | 421,362.27 | 1.43% |
| 10717 UCC | 3,955,979.74 | 5,186,598.69 | 1,230,618.95 | 31.11% |
| 10718 Attorneys Administrative Fee | 724,306.15 | 688,050.11 | (36,256.04) | -5.01% |
| 10719 Forfeiture of Bonds | 257,923.15 | 415,145.31 | 157,222.16 | 60.96% |
| 10720 Sex Offenders | 25,155.84 | 22,090.99 | (3,064.85) | -12.18% |
| 10721 Domestic Violence | 394.25 | 274.55 | (119.70) | -30.36% |
| 10726 Bail Bond Fee | 1,180,556.32 | 788,412.84 | (392,143.48) | -33.22% |
| 10727 Aggravated Assault | 10,173.71 | 10,457.75 | 284.04 | 2.79% |
| 10728 Marriage License Increase 2002 | 1,036,177.36 | 1,043,231.09 | 7,053.73 | 0.68% |
| 10729 Drug Violation Cases | 47,164.96 | 43,566.06 | (3,598.90) | -7.63% |
| 10730 Sexual Assault | 35,208.51 | 27,540.63 | (7,667.88) | -21.78% |
| 10731 Drug Violation -No Treatment | 468,862.10 | 425,599.74 | (43,262.36) | -9.23% |
| 10733 Municipal Training Education | 186,712.74 | 161,543.69 | (25,169.05) | -13.48% |
| 10734 Blood Alcohol | 1,148,703.55 | 1,031,749.45 | (116,954.10) | -10.18% |
| 10735 Litigation | 7,711,679.86 | 8,196,186.16 | 484,506.30 | 6.28% |
| 10736 Alcohol Drug Treatment Fee | 580,307.47 | 591,393.18 | 11,085.71 | 1.91% |
| 10737 Drag Racing Fine | 6,712.64 | 3,562.58 | (3,150.06) | -46.93% |
| 10738 Drug Testing Fee | 1,498,690.36 | 1,497,868.95 | (821.41) | -0.05% |
| 10739 Victim Notification Fund | 319,636.00 | 316,143.62 | (3,492.38) | -1.09% |
| 10741 Ignition Interlock Device | 164,913.71 | 160,594.52 | (4,319.19) | -2.62% |
| 10742 Cash Bond Forfeiture | 644,832.11 | 579,033.11 | (65,799.00) | -10.20% |
| 10743 Criminal Judicial Education | 133,930.03 | 137,468.09 | 3,538.06 | 2.64% |
| 10744 P. Defender/D. Attorney Expungement | 55,279.40 | 61,110.22 | 5,830.82 | 10.55% |
| 10745 Environmental Fees | 583,135.81 | 610,042.41 | 26,906.60 | 4.61% |
| 10746 Human Trafficking GenFd | 1,981.36 | 0.00 | (1,981.36) | -100.00% |
| 10747 Motor Vehicle Recycler | 0.00 | 94.52 | 94.52 | 100.00% |
| 10748 Human Trafficking LawEnf | 0.00 | 0.00 | 0.00 | 0.00% |
| 10749 Human Trafficking D.A.Gen | 990.67 | 0.00 | (990.67) | -100.00% |
| 10750 Fantasy Sports | 109,503.00 | 144,124.64 | 34,621.64 | 31.62% |
| 10751 Vet Drug Violation | 5,199.51 | 7,301.67 | 2,102.16 | 40.43% |
| 10752 Advanced Age Adult Abuse Violations | 0.00 | (20,237.73) | (20,237.73) | -100.00% |
| 10753 Telecom | 0.00 | 132,515.68 | 132,515.68 | 100.00% |
| 10754 Adult Performance Business Tax | 0.00 | 86,490.00 | 86,490.00 | 100.00% |
| TOTAL | 151,558,176.66 | 153,603,653.24 | 2,045,476.58 | 1.35% |
| Gas & Oil Severance | | | | |
| 11301-11302 Tax | 277,828.28 | 334,948.54 | 57,120.26 | 20.56% |
| TOTAL | 277,828.28 | 334,948.54 | 57,120.26 | 20.56% |
| TVA IN LIEU | | | | |
| TOTAL | 146,456,551.08 | 150,658,394.33 | 4,201,843.25 | 2.87% |
| MISCELLANEOUS TAXES: | | | | |
| Unauthorized Substance | | | | |
| 14801 Marijuana | 0.00 | 0.00 | 0.00 | 0.00% |
| 14802 Cocaine | 0.00 | 0.00 | 0.00 | 0.00% |
| 14803 Other Drugs | 0.00 | 0.00 | 0.00 | 0.00% |
| 14804 Alcohol | 0.00 | 0.00 | 0.00 | 0.00% |
| 14805 Penalty & Interest | 0.00 | 0.00 | 0.00 | 0.00% |
| 14806 Stamps | 0.00 | 573.80 | 573.80 | 100.00% |
| TOTAL | 0.00 | 573.80 | 573.80 | 100.00% |
| GROSS RECEIPTS | | | | |
| 10801 Bottlers | 13,807,657.01 | 14,805,317.99 | 997,660.98 | 7.23% |
| 10802 Gas, Water, Power & Light | 8,257,663.07 | 7,637,471.00 | (620,192.07) | -7.51% |
| 10803 Mixing Bars, Clubs, etc. | 38,352.67 | 42,007.38 | 3,654.71 | 9.53% |
| 10809 Vending Machines | 5,525.54 | 5,124.63 | (400.91) | -7.26% |
| 10810 Bottlers | 4,017,627.06 | 4,210,098.94 | 192,471.88 | 4.79% |
| TOTAL | 26,126,825.35 | 26,700,019.94 | 573,194.59 | 2.19% |
| COIN AMUSEMENT | | | | |
| 11901 Coin Tax | 71,876.71 | 54,640.00 | (17,236.71) | -23.98% |
| 11902 Penalty & Interest | 1,192.75 | 48,279.98 | 47,087.23 | 3947.79% |
| 11904 License Fee | 54,000.00 | 49,440.00 | (4,560.00) | -8.44% |
| TOTAL | 127,069.46 | 152,359.98 | 25,290.52 | 19.90% |
| TOTAL MISC.TAXES | 26,253,894.81 | 26,852,953.72 | 599,058.91 | 2.28% |
| GRAND TOTAL | 5,384,814,899.22 | 5,686,077,079.44 | 301,262,180.22 | 5.59% |

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

| CLASS OF TAX INCOME | | PAGE # 9 | | | |
|---------------------|------------------|----------------|--------------|------------------|-----------------|
| COUNTIES | NOVEMBER FY 2019 | YTD FY 2019 | COUNTIES | NOVEMBER FY 2019 | YTD FY 2019 |
| ANDERSON | 16,235.79 | 74,959.98 | LAWRENCE | 7,707.33 | 38,787.73 |
| BEDFORD | 4,899.33 | 102,570.81 | LEWIS | 368.36 | 3,293.83 |
| BENTON | 213.00 | 8,497.24 | LINCOLN | 4,968.01 | 43,144.25 |
| BLED SOE | 1,792.00 | 2,408.81 | LOUDON | 24,609.07 | 153,287.28 |
| BLOUNT | 286,495.03 | 8,101,590.93 | MCMINN | 4,351.08 | 35,254.99 |
| BRADLEY | 30,536.38 | 115,106.90 | MCNAIRY | 4,811.86 | 11,645.91 |
| CAMPBELL | 500.14 | 26,825.13 | MACON | 321.08 | 2,228.55 |
| CANNON | (519.98) | (16,875.46) | MADISON | 12,976.01 | 112,302.02 |
| CARROLL | 441.92 | 14,579.67 | MARION | 4,442.76 | 34,233.57 |
| CARTER | 7,269.87 | 34,885.44 | MARSHALL | 7,859.45 | 50,446.27 |
| CHEATHAM | 2,947.27 | 30,012.62 | MAURY | (3,170.86) | 134,113.37 |
| CHESTER | 95.30 | 2,030.62 | MEIGS | 255.95 | (9,860.63) |
| CLAIBORNE | 1,867.21 | 27,845.43 | MONROE | 6,351.02 | 37,253.04 |
| CLAY | 119.28 | 2,378.74 | MONTGOMERY | 22,198.41 | 78,265.84 |
| COCKE | 1,717.34 | 16,853.72 | MOORE | 861.83 | (2,238.47) |
| COFFEE | 8,391.90 | 99,633.62 | MORGAN | 159.78 | 7,570.80 |
| CROCKETT | 32.40 | (9,661.40) | OBION | 22,088.39 | 66,896.28 |
| CUMBERLAND | 10,395.77 | 110,346.40 | OVERTON | 99.02 | 1,206.68 |
| DAVIDSON | 479,578.63 | 4,490,973.43 | PERRY | 517.98 | 22,225.75 |
| DECATUR | (610.00) | 10,520.09 | PICKETT | 2,725.00 | 15,019.60 |
| DEKALB | 89.11 | 10,445.96 | POLK | 1,081.07 | 389.78 |
| DICKSON | 7,024.07 | 12,153.94 | PUTNAM | 43,628.73 | 157,290.85 |
| DYER | 1,830.22 | 53,924.13 | RHEA | 6,602.00 | 12,930.50 |
| FAYETTE | 4,152.42 | (8,170.89) | ROANE | 5,189.07 | 50,014.25 |
| FENTRESS | 1,568.99 | 8,350.99 | ROBERTSON | (536.08) | 53,173.55 |
| FRANKLIN | 27,975.36 | 209,583.95 | RUTHERFORD | 42,510.75 | 322,393.41 |
| GIBSON | 6,478.28 | 61,599.23 | SCOTT | (1,328.85) | 7,320.39 |
| GILES | 1,435.00 | 138,374.61 | SEQUATCHIE | 4,344.64 | (2,418.04) |
| GRAINGER | 8,804.55 | 21,906.69 | SEVIER | 15,106.34 | 142,968.44 |
| GREENE | 2,323.60 | 51,154.54 | SHELBY | 591,020.76 | 1,785,104.06 |
| GRUNDY | 69.77 | 4,101.88 | SMITH | 272.34 | 905.32 |
| HAMBLEN | 8,256.82 | 66,724.39 | STEWART | 219.99 | (189.30) |
| HAMILTON | 341,097.22 | 1,010,728.47 | SULLIVAN | 22,188.45 | 252,688.96 |
| HANCOCK | 29.03 | (253.81) | SUMNER | 37,479.58 | (383,985.98) |
| HARDEMAN | 0.00 | 4,061.72 | TIPTON | 7,227.89 | 12,416.79 |
| HARDIN | 1,738.22 | 19,145.07 | TROUSDALE | 117.40 | 6,774.13 |
| HAWKINS | 904.57 | 55,499.96 | UNICOI | 2,581.45 | 10,927.43 |
| HAYWOOD | 65.95 | 17,125.16 | UNION | 64.74 | 3,137.60 |
| HENDERSON | 1,791.15 | 24,545.89 | VAN BUREN | 0.00 | 712.00 |
| HENRY | 2,293.66 | 20,076.75 | WARREN | 1,789.51 | 85,637.61 |
| HICKMAN | 5,057.42 | 28,265.65 | WASHINGTON | 37,507.90 | 164,016.52 |
| HOUSTON | 327.00 | 1,301.00 | WAYNE | 0.00 | 6,353.72 |
| HUMPHREYS | 3,452.70 | 22,381.84 | WEAKLEY | 2,717.63 | 3,184.51 |
| JACKSON | 149.86 | 4,441.40 | WHITE | 710.23 | 21,845.23 |
| JEFFERSON | (3,372.06) | 44,645.57 | WILLIAMSON | 1,261,435.65 | 3,347,004.92 |
| JOHNSON | 19,743.07 | 63,749.50 | WILSON | 30,572.99 | 262,120.03 |
| KNOX | 107,456.88 | (6,265,272.02) | OUT OF STATE | (395,687.33) | (11,295,145.09) |
| LAKE | 85.89 | 4,165.89 | | | |
| LAUDERDALE | 12,648.99 | 18,084.09 | TOTALS | 3,257,194.70 | 4,810,972.52 |

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX MOTOR VEHICLE

PAGE # 10

| COUNTIES | NOVEMBER FY 2019 | YTD FY 2019 | COUNTIES | NOVEMBER FY 2019 | YTD FY 2019 |
|------------|------------------|--------------|------------|------------------|----------------|
| ANDERSON | 343,135.03 | 1,601,805.71 | LAWRENCE | 121,366.56 | 625,183.35 |
| BEDFORD | 201,991.67 | 961,249.89 | LEWIS | 42,797.21 | 189,013.27 |
| BENTON | 57,164.18 | 298,290.61 | LINCOLN | 100,356.22 | 534,320.06 |
| BLED SOE | 46,680.65 | 219,280.48 | LOUDON | 213,211.81 | 933,826.55 |
| BLOUNT | 485,878.54 | 2,398,248.20 | MCMINN | 180,100.57 | 953,647.83 |
| BRADLEY | 308,628.56 | 1,581,002.70 | MCNAIRY | 74,637.83 | 393,336.80 |
| CAMPBELL | 109,590.07 | 522,700.01 | MACON | 73,570.11 | 367,170.81 |
| CANNON | 45,333.06 | 243,933.30 | MADISON | 339,076.71 | 1,734,445.55 |
| CARROLL | 69,702.34 | 371,598.21 | MARION | 99,633.72 | 500,885.24 |
| CARTER | 173,481.73 | 818,220.99 | MARSHALL | 102,912.61 | 499,522.26 |
| CHEATHAM | 150,347.93 | 750,142.97 | MAURY | 307,982.12 | 1,554,188.68 |
| CHESTER | 58,040.95 | 246,234.01 | MEIGS | 52,458.45 | 244,097.58 |
| CLAIBORNE | 103,895.04 | 444,870.79 | MONROE | 129,941.35 | 669,290.86 |
| CLAY | 27,711.95 | 131,118.68 | MONTGOMERY | 531,655.44 | 2,591,048.39 |
| COCKE | 109,706.61 | 542,654.81 | MOORE | 24,645.68 | 129,545.63 |
| COFFEE | 219,613.18 | 1,014,626.22 | MORGAN | 128,248.75 | 639,445.53 |
| CROCKETT | 52,333.08 | 264,113.48 | OBION | 97,507.93 | 504,129.85 |
| CUMBERLAND | 254,992.91 | 1,173,352.70 | OVERTON | 70,345.64 | 367,373.95 |
| DAVIDSON | 1,950,227.72 | 9,503,207.95 | PERRY | 33,784.51 | 159,663.05 |
| DECATUR | 35,254.63 | 172,981.16 | PICKETT | 25,450.97 | 99,145.40 |
| DEKALB | 65,937.38 | 314,300.82 | POLK | 51,861.30 | 267,900.76 |
| DICKSON | 185,507.34 | 872,194.63 | PUTNAM | 273,666.66 | 1,263,096.80 |
| DYER | 109,385.99 | 550,874.33 | RHEA | 121,497.27 | 518,951.90 |
| FAYETTE | 147,392.81 | 719,313.41 | ROANE | 167,348.78 | 826,344.06 |
| FENTRESS | 63,710.75 | 309,174.79 | ROBERTSON | 249,384.55 | 1,175,869.49 |
| FRANKLIN | 129,634.78 | 677,498.31 | RUTHERFORD | 822,589.55 | 4,230,838.06 |
| GIBSON | 147,287.72 | 700,567.76 | SCOTT | 69,431.29 | 353,731.26 |
| GILES | 104,962.35 | 520,291.04 | SEQUATCHIE | 80,179.75 | 364,265.03 |
| GRAINGER | 83,502.76 | 405,985.82 | SEVIER | 375,382.03 | 1,716,252.18 |
| GREENE | 270,995.87 | 1,180,016.31 | SHELBY | 2,100,377.79 | 10,706,727.34 |
| GRUNDY | 47,814.31 | 233,105.03 | SMITH | 74,027.75 | 339,934.99 |
| HAMBLEN | 210,292.68 | 956,247.86 | STEWART | 42,239.63 | 233,814.46 |
| HAMILTON | 1,140,731.56 | 6,577,470.12 | SULLIVAN | 561,834.27 | 2,587,682.14 |
| HANCOCK | 18,608.02 | 82,655.73 | SUMNER | 476,609.97 | 2,409,930.30 |
| HARDEMAN | 58,468.46 | 299,928.30 | TIPTON | 174,868.84 | 899,087.60 |
| HARDIN | 83,635.01 | 439,025.09 | TROUSDALE | 31,526.88 | 142,381.02 |
| HAWKINS | 153,082.33 | 757,367.42 | UNICOI | 59,870.08 | 290,736.19 |
| HAYWOOD | 71,305.88 | 276,600.10 | UNION | 55,697.03 | 264,017.60 |
| HENDERSON | 79,374.75 | 428,635.90 | VAN BUREN | 20,830.40 | 89,453.52 |
| HENRY | 103,796.96 | 538,903.20 | WARREN | 134,130.62 | 678,419.08 |
| HICKMAN | 75,721.04 | 359,000.11 | WASHINGTON | 394,923.72 | 1,865,295.70 |
| HOUSTON | 20,520.17 | 108,047.37 | WAYNE | 56,779.29 | 246,795.62 |
| HUMPHREYS | 55,996.56 | 324,615.02 | WEAKLEY | 86,469.51 | 439,024.27 |
| JACKSON | 28,409.85 | 175,291.96 | WHITE | 88,742.51 | 445,410.10 |
| JEFFERSON | 162,002.41 | 849,618.36 | WILLIAMSON | 641,447.57 | 3,271,896.94 |
| JOHNSON | 58,842.87 | 269,013.55 | WILSON | 406,608.53 | 2,058,422.11 |
| KNOX | 1,581,755.81 | 7,324,124.22 | STATE | 8,255.11 | 109,332.19 |
| LAKE | 21,799.02 | 70,449.91 | | | |
| LAUDERDALE | 67,177.01 | 317,216.90 | TOTALS | 20,527,627.15 | 101,382,057.59 |

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX

REALTY TRANSFER & MORTGAGE

PAGE # 11

| COUNTIES | NOVEMBER FY 2019 | YTD FY 2019 | COUNTIES | NOVEMBER FY 2019 | YTD FY 2019 |
|------------|------------------|---------------|--------------|------------------|----------------|
| ANDERSON | 131,816.57 | 831,686.71 | LAWRENCE | 96,148.45 | 373,062.22 |
| BEDFORD | 126,780.16 | 582,567.42 | LEWIS | 18,313.80 | 90,825.66 |
| BENTON | 22,175.62 | 100,370.41 | LINCOLN | 69,617.64 | 325,136.91 |
| BLED SOE | 13,878.99 | 71,089.65 | LOUDON | 213,104.55 | 1,017,168.40 |
| BLOUNT | 444,574.87 | 2,031,846.29 | MCMINN | 80,649.04 | 383,853.27 |
| BRADLEY | 266,480.58 | 1,219,820.71 | MCNAIRY | 18,429.22 | 115,801.13 |
| CAMPBELL | 55,131.67 | 364,565.30 | MACON | 33,827.32 | 191,795.11 |
| CANNON | 23,615.18 | 137,800.76 | MADISON | 250,902.16 | 1,056,763.59 |
| CARROLL | 36,679.45 | 173,563.06 | MARION | 161,781.91 | 426,052.95 |
| CARTER | 63,211.45 | 454,395.87 | MARSHALL | 107,073.49 | 461,680.79 |
| CHEATHAM | 109,450.85 | 578,506.61 | MAURY | 371,632.35 | 2,038,133.96 |
| CHESTER | 20,041.65 | 101,343.23 | MEIGS | 27,838.58 | 103,318.25 |
| CLAIBORNE | 39,288.34 | 176,270.70 | MONROE | 104,001.18 | 414,219.07 |
| CLAY | 18,298.55 | 77,893.74 | MONTGOMERY | 662,049.78 | 4,027,581.42 |
| COCKE | 28,528.61 | 182,483.69 | MOORE | 10,768.00 | 47,933.88 |
| COFFEE | 147,943.00 | 666,130.97 | MORGAN | 27,983.74 | 103,618.11 |
| CROCKETT | 21,545.95 | 93,640.04 | OBION | 35,339.78 | 182,855.62 |
| CUMBERLAND | 142,911.52 | 835,410.35 | OVERTON | 46,837.13 | 179,328.91 |
| DAVIDSON | 4,241,432.71 | 17,068,662.99 | PERRY | 9,952.28 | 76,013.87 |
| DECATUR | 26,295.26 | 107,128.14 | PICKETT | 15,899.33 | 71,132.59 |
| DEKALB | 54,399.99 | 239,890.46 | POLK | 19,769.30 | 136,498.92 |
| DICKSON | 144,058.47 | 777,324.83 | PUTNAM | 133,312.05 | 963,918.58 |
| DYER | 76,045.76 | 277,868.41 | RHEA | 53,906.01 | 359,460.71 |
| FAYETTE | 165,811.21 | 785,375.25 | ROANE | 98,753.30 | 519,603.46 |
| FENTRESS | 26,725.42 | 163,711.92 | ROBERTSON | 201,637.13 | 1,010,614.84 |
| FRANKLIN | 109,977.92 | 535,510.08 | RUTHERFORD | 1,360,190.48 | 7,164,529.82 |
| GIBSON | 69,569.19 | 360,672.43 | SCOTT | 15,828.21 | 84,629.66 |
| GILES | 47,013.73 | 254,609.29 | SEQUATCHIE | 29,084.89 | 132,029.90 |
| GRAINGER | 32,577.21 | 151,124.91 | SEVIER | 547,105.75 | 2,284,897.97 |
| GREENE | 94,979.62 | 439,137.87 | SHELBY | 2,135,318.17 | 12,235,337.10 |
| GRUNDY | 16,691.27 | 68,584.89 | SMITH | 30,801.91 | 180,304.66 |
| HAMBLEN | 88,902.41 | 542,601.59 | STEWART | 22,494.44 | 119,621.11 |
| HAMILTON | 1,363,203.40 | 6,040,143.99 | SULLIVAN | 227,815.14 | 1,534,702.99 |
| HANCOCK | 4,234.92 | 44,199.20 | SUMNER | 1,035,748.84 | 4,319,649.87 |
| HARDEMAN | 24,680.02 | 133,815.37 | TIPTON | 138,080.87 | 543,045.08 |
| HARDIN | 45,908.46 | 286,103.66 | TROUSDALE | 18,224.22 | 86,180.02 |
| HAWKINS | 65,061.60 | 339,234.24 | UNICOI | 14,612.82 | 100,837.62 |
| HAYWOOD | 21,845.40 | 101,920.61 | UNION | 42,391.94 | 190,597.24 |
| HENDERSON | 0.00 | 134,117.09 | VAN BUREN | 13,982.76 | 61,935.07 |
| HENRY | 68,159.08 | 268,346.52 | WARREN | 98,038.00 | 386,132.72 |
| HICKMAN | 37,941.53 | 191,871.99 | WASHINGTON | 589,239.18 | 1,886,542.05 |
| HOUSTON | 35,833.00 | 70,691.78 | WAYNE | 12,572.20 | 89,969.77 |
| HUMPHREYS | 51,979.60 | 399,184.30 | WEAKLEY | 37,722.36 | 193,610.63 |
| JACKSON | 13,185.40 | 77,049.79 | WHITE | 37,920.77 | 199,739.46 |
| JEFFERSON | 118,715.79 | 569,194.27 | WILLIAMSON | 2,049,285.16 | 10,903,201.51 |
| JOHNSON | 29,902.37 | 111,576.82 | WILSON | 726,940.34 | 3,459,236.02 |
| KNOX | 1,489,065.63 | 8,025,282.43 | OUT OF STATE | 1,630,582.11 | 5,308,317.76 |
| LAKE | 2,779.40 | 30,083.37 | | | |
| LAUDERDALE | 11,895.91 | 60,709.20 | TOTALS | 23,974,732.77 | 113,476,533.45 |

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX

STATE SALES

PAGE # 12

| COUNTIES | NOVEMBER FY 2019 | YTD FY 2019 | COUNTIES | NOVEMBER FY 2019 | YTD FY 2019 |
|------------|------------------|----------------|--------------|------------------|------------------|
| ANDERSON | 7,301,253.48 | 37,025,999.11 | LAWRENCE | 2,650,583.37 | 12,402,435.10 |
| BEDFORD | 3,452,638.12 | 16,992,035.46 | LEWIS | 676,932.09 | 3,341,263.77 |
| BENTON | 875,568.17 | 4,593,031.00 | LINCOLN | 1,862,790.88 | 9,712,618.45 |
| BLED SOE | 184,599.39 | 1,034,435.90 | LOUDON | 4,170,062.14 | 20,173,126.40 |
| BLOUNT | 12,425,729.60 | 61,446,899.33 | MCMINN | 3,478,680.98 | 17,253,411.28 |
| BRADLEY | 7,930,059.51 | 41,410,901.11 | MCNAIRY | 1,117,253.79 | 5,370,651.83 |
| CAMPBELL | 2,024,789.53 | 11,664,752.85 | MACON | 1,093,013.84 | 5,527,048.84 |
| CANNON | 436,828.62 | 2,097,625.44 | MADISON | 11,679,382.69 | 61,052,157.86 |
| CARROLL | 1,199,036.76 | 5,945,538.17 | MARION | 1,919,752.03 | 9,922,803.38 |
| CARTER | 2,488,016.62 | 12,990,135.86 | MARSHALL | 2,204,238.01 | 11,213,381.90 |
| CHEATHAM | 1,782,872.44 | 9,234,468.09 | MAURY | 8,298,739.35 | 40,396,178.40 |
| CHESTER | 710,557.29 | 3,401,212.20 | MEIGS | 542,822.90 | 2,710,021.05 |
| CLAIBORNE | 1,181,698.59 | 6,062,689.29 | MONROE | 2,560,666.74 | 13,512,039.86 |
| CLAY | 194,312.44 | 1,457,942.89 | MONTGOMERY | 15,890,603.41 | 81,877,060.53 |
| COCKE | 1,886,180.20 | 10,348,834.49 | MOORE | 297,515.32 | 1,335,203.76 |
| COFFEE | 4,875,218.26 | 27,800,744.43 | MORGAN | 344,493.27 | 1,814,240.92 |
| CROCKETT | 521,100.86 | 2,076,485.22 | OBION | 2,305,357.35 | 11,519,138.76 |
| CUMBERLAND | 4,407,984.95 | 22,817,973.64 | OVERTON | 966,298.77 | 5,041,887.85 |
| DAVIDSON | 117,453,983.16 | 570,729,301.25 | PERRY | 319,332.45 | 1,410,384.70 |
| DECATUR | 527,384.87 | 2,921,927.16 | PICKETT | 281,993.37 | 1,506,064.55 |
| DEKALB | 687,715.15 | 4,529,117.61 | POLK | 407,554.02 | 2,415,265.27 |
| DICKSON | 4,584,853.51 | 24,066,733.84 | PUTNAM | 8,909,680.20 | 44,625,550.20 |
| DYER | 2,755,761.38 | 14,056,674.47 | RHEA | 1,752,138.10 | 9,169,313.64 |
| FAYETTE | 1,864,079.53 | 9,098,590.98 | ROANE | 4,249,358.36 | 20,899,460.80 |
| FENTRESS | 787,351.74 | 4,021,887.31 | ROBERTSON | 4,605,433.62 | 23,020,824.98 |
| FRANKLIN | 2,137,693.65 | 11,936,129.71 | RUTHERFORD | 31,728,305.52 | 162,318,358.42 |
| GIBSON | 2,549,882.14 | 13,225,485.44 | SCOTT | 925,636.86 | 4,794,622.37 |
| GILES | 1,901,407.83 | 9,708,566.87 | SEQUATCHIE | 696,385.84 | 3,315,000.56 |
| GRAINGER | 421,771.49 | 2,695,806.78 | SEVIER | 26,372,837.31 | 129,372,576.72 |
| GREENE | 3,908,097.80 | 20,254,944.90 | SHELBY | 83,880,315.16 | 419,015,211.66 |
| GRUNDY | 341,215.65 | 1,761,805.28 | SMITH | 980,048.42 | 4,998,868.00 |
| HAMBLÉN | 6,121,314.34 | 31,353,252.15 | STEWART | 485,551.31 | 2,181,115.03 |
| HAMILTON | 40,173,215.68 | 197,986,924.77 | SULLIVAN | 15,668,274.64 | 77,727,134.26 |
| HANCOCK | 135,013.73 | 643,348.59 | SUMNER | 12,076,484.75 | 62,808,793.35 |
| HARDEMAN | 782,328.62 | 4,266,005.70 | TIPTON | 2,337,207.32 | 12,048,089.85 |
| HARDIN | 2,271,059.85 | 12,276,246.37 | TROUSDALE | 273,467.17 | 1,445,317.53 |
| HAWKINS | 1,873,886.77 | 10,073,324.47 | UNICOI | 757,258.75 | 3,806,630.48 |
| HAYWOOD | 864,404.36 | 4,306,400.77 | UNION | 470,751.37 | 2,568,236.12 |
| HENDERSON | 1,732,774.78 | 8,651,803.05 | VAN BUREN | 136,151.73 | 667,733.31 |
| HENRY | 2,417,413.93 | 13,355,977.24 | WARREN | 2,285,935.48 | 11,632,052.07 |
| HICKMAN | 641,958.30 | 3,330,384.82 | WASHINGTON | 12,866,713.32 | 64,862,719.90 |
| HOUSTON | 208,583.69 | 1,118,820.21 | WAYNE | 362,127.98 | 2,302,133.49 |
| HUMPHREYS | 975,486.72 | 4,413,725.73 | WEAKLEY | 1,669,734.90 | 8,275,098.36 |
| JACKSON | 200,346.22 | 984,515.93 | WHITE | 1,323,024.02 | 6,807,990.64 |
| JEFFERSON | 2,701,308.74 | 14,327,015.33 | WILLIAMSON | 31,672,093.05 | 159,912,634.12 |
| JOHNSON | 598,190.08 | 3,051,359.21 | WILSON | 12,263,586.01 | 64,231,324.05 |
| KNOX | 57,045,234.69 | 283,786,676.30 | OUT OF STATE | 146,003,910.94 | 694,124,415.76 |
| LAKE | 139,372.10 | 672,370.24 | | | |
| LAUDERDALE | 793,230.03 | 3,944,750.30 | TOTALS | 781,295,244.26 | 3,882,389,167.39 |

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX

LOCAL SALES

PAGE # 13

| COUNTIES | NOVEMBER FY 2019 | YTD FY 2019 | COUNTIES | NOVEMBER FY 2019 | YTD FY 2019 |
|------------|------------------|----------------|--------------|------------------|------------------|
| ANDERSON | 2,407,468.52 | 12,089,253.74 | LEWIS | 251,713.24 | 1,258,478.04 |
| BEDFORD | 1,125,997.88 | 5,494,492.88 | LINCOLN | 592,748.53 | 3,047,953.33 |
| BENTON | 343,074.78 | 1,732,777.69 | LOUDON | 1,028,463.90 | 5,027,669.18 |
| BLED SOE | 78,916.20 | 402,402.21 | MCMINN | 933,043.93 | 4,612,640.68 |
| BLOUNT | 4,370,315.56 | 20,933,724.32 | MCNAIRY | 357,108.33 | 1,663,422.54 |
| BRADLEY | 2,824,338.14 | 14,293,453.07 | MACON | 326,923.66 | 1,659,102.47 |
| CAMPBELL | 624,274.64 | 3,516,613.43 | MADISON | 4,114,375.65 | 21,352,175.46 |
| CANNON | 117,869.29 | 560,216.33 | MARION | 728,468.46 | 3,706,598.79 |
| CARROLL | 438,236.93 | 2,171,818.38 | MARSHALL | 665,956.73 | 3,338,544.17 |
| CARTER | 976,675.48 | 5,102,083.83 | MAURY | 2,528,851.38 | 11,704,819.09 |
| CHEATHAM | 700,377.53 | 3,588,952.66 | MEIGS | 94,344.09 | 425,694.71 |
| CHESTER | 209,050.94 | 1,072,034.73 | MONROE | 864,817.62 | 4,428,191.50 |
| CLAIBORNE | 351,303.37 | 1,822,625.78 | MONTGOMERY | 5,813,482.64 | 28,007,220.77 |
| CLAY | 83,423.29 | 537,095.20 | MOORE | 105,036.47 | 498,237.19 |
| COCKE | 753,704.53 | 4,070,250.70 | MORGAN | 116,965.14 | 615,899.26 |
| COFFEE | 1,743,641.45 | 9,724,071.03 | OBION | 728,326.04 | 3,708,645.02 |
| CROCKETT | 214,075.04 | 844,412.05 | OVERTON | 327,744.53 | 1,681,352.69 |
| CUMBERLAND | 1,572,575.75 | 8,029,180.58 | PERRY | 115,177.60 | 505,932.06 |
| DAVIDSON | 36,439,084.49 | 175,566,593.14 | PICKETT | 78,988.45 | 522,317.61 |
| DECATUR | 188,902.78 | 997,767.29 | POLK | 144,415.50 | 847,051.87 |
| DEKALB | 360,381.73 | 1,775,393.62 | PUTNAM | 3,145,418.70 | 15,454,718.54 |
| DICKSON | 1,635,721.92 | 8,430,667.31 | RHEA | 763,168.30 | 3,709,111.82 |
| DYER | 977,527.32 | 4,892,363.18 | ROANE | 1,288,777.73 | 6,236,731.03 |
| FAYETTE | 626,272.01 | 3,106,034.58 | ROBERTSON | 1,771,963.40 | 8,962,167.32 |
| FENTRESS | 273,985.00 | 1,400,601.50 | RUTHERFORD | 11,121,741.10 | 56,418,010.05 |
| FRANKLIN | 724,636.19 | 3,725,113.84 | SCOTT | 293,094.76 | 1,502,564.60 |
| GIBSON | 909,399.57 | 4,632,426.79 | SEQUATCHIE | 261,045.20 | 1,305,844.92 |
| GILES | 671,522.48 | 3,386,931.05 | SEVIER | 10,433,385.16 | 50,610,489.08 |
| GRAINGER | 191,184.04 | 1,036,740.71 | SHELBY | 26,133,367.40 | 129,855,131.23 |
| GREENE | 1,440,298.08 | 7,290,963.64 | SMITH | 374,820.06 | 1,870,772.92 |
| GRUNDY | 125,407.06 | 614,292.25 | STEWART | 154,068.04 | 784,909.49 |
| HAMBLEN | 2,006,946.77 | 10,333,670.29 | SULLIVAN | 4,620,580.69 | 23,325,823.53 |
| HAMILTON | 12,170,735.71 | 59,239,110.91 | SUMNER | 3,900,543.75 | 19,834,280.33 |
| HANCOCK | 37,031.69 | 182,304.76 | TIPTON | 832,787.51 | 4,288,055.09 |
| HARDEMAN | 279,850.04 | 1,485,145.30 | TROUSDALE | 91,930.69 | 478,948.61 |
| HARDIN | 722,650.05 | 3,826,257.98 | UNICOI | 278,144.70 | 1,405,500.86 |
| HAWKINS | 788,884.38 | 4,006,698.86 | UNION | 157,941.34 | 842,754.14 |
| HAYWOOD | 272,185.93 | 1,343,204.60 | VAN BUREN | 57,955.74 | 283,977.83 |
| HENDERSON | 593,815.20 | 2,941,253.00 | WARREN | 870,989.91 | 4,375,879.62 |
| HENRY | 817,150.96 | 4,376,150.79 | WASHINGTON | 4,077,494.65 | 20,377,008.87 |
| HICKMAN | 233,739.39 | 1,182,708.38 | WAYNE | 176,170.45 | 915,353.03 |
| HOUSTON | 89,726.22 | 478,311.26 | WEAKLEY | 627,789.17 | 3,031,461.14 |
| HUMPHREYS | 378,146.53 | 1,872,619.24 | WHITE | 382,731.51 | 1,916,758.24 |
| JACKSON | 80,691.28 | 415,564.90 | WILLIAMSON | 11,252,916.08 | 55,579,910.96 |
| JEFFERSON | 1,021,193.86 | 5,139,298.53 | WILSON | 3,810,883.37 | 19,651,446.29 |
| JOHNSON | 128,015.35 | 641,301.05 | OUT OF STATE | 25,551,950.70 | 115,678,571.24 |
| KNOX | 16,798,738.69 | 82,455,406.95 | TELECOM | 2,833,423.54 | 13,813,489.21 |
| LAKE | 62,817.04 | 305,375.21 | | | |
| LAUDERDALE | 308,515.84 | 1,515,566.66 | | | |
| LAWRENCE | 912,353.62 | 4,488,906.07 | TOTALS | 236,384,866.08 | 1,160,191,818.67 |

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX BUSINESS - STATE AND LOCAL

PAGE # 14

| COUNTIES | NOVEMBER FY 2019 | YTD FY 2019 | COUNTIES | NOVEMBER FY 2019 | YTD FY 2019 |
|------------|------------------|---------------|--------------|------------------|---------------|
| ANDERSON | 103,737.29 | 500,864.42 | LAWRENCE | 12,562.10 | 146,891.00 |
| BEDFORD | 19,626.22 | 226,744.00 | LEWIS | 855.68 | 22,091.69 |
| BENTON | 1,936.03 | 27,616.45 | LINCOLN | 30,589.10 | 101,085.93 |
| BLED SOE | 373.58 | 22,128.79 | LOUDON | 50,111.87 | 263,997.53 |
| BLOUNT | 133,328.57 | 1,014,884.33 | MCMINN | 35,222.92 | 261,445.03 |
| BRADLEY | 81,312.86 | 565,659.14 | MCNAIRY | 8,805.17 | 50,641.32 |
| CAMPBELL | 19,830.33 | 102,825.61 | MACON | 16,213.01 | 64,026.94 |
| CANNON | 4,940.54 | 35,939.63 | MADISON | 152,143.99 | 997,316.20 |
| CARROLL | 3,844.27 | 54,140.13 | MARION | 20,145.79 | 97,163.91 |
| CARTER | 18,778.02 | 177,776.38 | MARSHALL | 8,711.09 | 110,929.78 |
| CHEATHAM | 13,082.10 | 126,023.53 | MAURY | 114,863.34 | 590,117.53 |
| CHESTER | 9,690.62 | 51,341.17 | MEIGS | 193.93 | 23,459.64 |
| CLAIBORNE | 817.77 | 37,334.25 | MONROE | 10,841.29 | 3,416,965.10 |
| CLAY | 139.12 | 9,809.30 | MONTGOMERY | 196,669.14 | 1,043,219.98 |
| COCKE | 44,243.14 | 161,385.28 | MOORE | 1,229.70 | 16,954.93 |
| COFFEE | 30,827.80 | 350,605.42 | MORGAN | 2,032.17 | 27,241.56 |
| CROCKETT | 29,137.58 | 69,390.56 | OBION | 12,903.62 | 162,396.97 |
| CUMBERLAND | 53,652.91 | 265,191.54 | OVERTON | 611.03 | 39,308.66 |
| DAVIDSON | 2,218,437.93 | 16,373,248.49 | PERRY | 1,991.06 | 25,737.45 |
| DECATUR | 2,177.94 | 23,542.43 | PICKETT | 702.11 | 10,209.82 |
| DEKALB | 17,695.54 | 52,523.64 | POLK | 855.90 | (88,013.32) |
| DICKSON | 50,368.83 | 316,175.68 | PUTNAM | 105,761.40 | 437,867.95 |
| DYER | 25,872.19 | 117,412.65 | RHEA | 25,546.62 | 97,428.81 |
| FAYETTE | 15,461.20 | 115,574.66 | ROANE | 30,304.13 | 113,812.94 |
| FENTRESS | 9,178.91 | 50,806.04 | ROBERTSON | 25,274.09 | 87,670.25 |
| FRANKLIN | 18,132.49 | 147,898.44 | RUTHERFORD | 416,459.71 | 4,056,405.68 |
| GIBSON | 12,987.70 | 156,413.21 | SCOTT | 4,943.12 | 60,007.81 |
| GILES | 6,432.89 | 109,832.11 | SEQUATCHIE | (3,098.42) | 30,764.87 |
| GRAINGER | 3,340.27 | 35,335.41 | SEVIER | 229,171.15 | 1,339,415.25 |
| GREENE | 41,937.32 | 218,280.75 | SHELBY | 1,197,798.11 | 13,251,696.90 |
| GRUNDY | 1,884.13 | 27,792.50 | SMITH | 5,439.66 | 65,203.74 |
| HAMBLEN | 73,715.85 | 517,291.75 | STEWART | (388.56) | 36,395.12 |
| HAMILTON | 482,351.57 | 3,156,479.81 | SULLIVAN | 139,943.61 | 927,244.34 |
| HANCOCK | 472.66 | 8,217.18 | SUMNER | 202,942.69 | 1,171,236.83 |
| HARDEMAN | 9,884.55 | 68,506.36 | TIPTON | 14,555.79 | 179,366.62 |
| HARDIN | 7,280.46 | 62,134.48 | TROUSDALE | 11,889.97 | 18,425.02 |
| HAWKINS | 7,915.85 | 97,839.78 | UNICOI | 6,537.05 | 46,870.81 |
| HAYWOOD | 13,725.57 | 70,009.71 | UNION | 1,884.64 | 20,299.82 |
| HENDERSON | 71,191.89 | 192,172.91 | VAN BUREN | 69.70 | 3,853.60 |
| HENRY | 24,341.60 | 136,605.86 | WARREN | 25,797.02 | 136,111.63 |
| HICKMAN | 9,934.55 | 46,920.73 | WASHINGTON | 136,433.19 | 774,622.08 |
| HOUSTON | 297.02 | 15,611.64 | WAYNE | 3,282.94 | 45,888.79 |
| HUMPHREYS | 3,072.45 | (19,742.42) | WEAKLEY | (11,747.16) | 100,264.33 |
| JACKSON | 748.55 | 9,076.73 | WHITE | 10,358.03 | 57,698.79 |
| JEFFERSON | 15,007.01 | 153,920.67 | WILLIAMSON | 591,242.37 | 2,103,308.87 |
| JOHNSON | 8,384.25 | 30,201.48 | WILSON | 202,537.41 | 1,278,791.42 |
| KNOX | 611,253.87 | 4,540,762.02 | OUT OF STATE | 815,074.65 | 3,887,827.22 |
| LAKE | 5,493.32 | 10,708.87 | | | |
| LAUDERDALE | 3,447.04 | 82,030.71 | TOTALS | 9,207,991.07 | 68,434,911.35 |

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2019
NOVEMBER 2018

| CLASSIFICATION | NOVEMBER FY 2018 | NOVEMBER FY 2019 | CHANGE | PERCENT |
|--|-------------------|--------------------|-------------------|---------------|
| RETAIL TRADE | | | | |
| BUILDING MATERIALS | | | | |
| Lumber and Other Bldg. Materials | 31,048,565 | 32,977,229 | 1,928,664 | 6.21% |
| Paint, Glass and Wallpaper Stores | 1,343,905 | 1,503,673 | 159,768 | 11.89% |
| Hardware Stores | 5,047,545 | 5,500,166 | 452,621 | 8.97% |
| Retail Nurseries & Garden Stores | 2,488,678 | 2,791,781 | 303,103 | 12.18% |
| Mobile Home Dealers | 463,432 | 609,488 | 146,056 | 31.52% |
| SUBTOTAL | 40,392,125 | 43,382,338 | 2,990,213 | 7.40% |
| GENERAL MERCHANDISE | | | | |
| Department Stores | 46,291,599 | 47,839,186 | 1,547,587 | 3.34% |
| Variety Stores | 2,340,785 | 2,177,318 | -163,467 | -6.98% |
| Miscellaneous General Merchandise | 18,843,859 | 19,429,467 | 585,608 | 3.11% |
| SUBTOTAL | 67,476,243 | 69,445,972 | 1,969,728 | 2.92% |
| FOOD STORES | | | | |
| Grocery Stores | 41,223,725 | 43,237,477 | 2,013,752 | 4.88% |
| Meat & Fish Markets | 117,698 | 139,449 | 21,751 | 18.48% |
| Fruit & Vegetable | 148,371 | 178,182 | 29,811 | 20.09% |
| Candy, Nut & Confectionery | 169,925 | 201,487 | 31,562 | 18.57% |
| Dairy Products Stores | 12,517 | 10,470 | -2,046 | -16.35% |
| Retail Bakeries | 807,509 | 812,065 | 4,556 | 0.56% |
| Miscellaneous Food Stores | 2,189,894 | 2,411,827 | 221,932 | 10.13% |
| SUBTOTAL | 44,669,639 | 46,990,957 | 2,321,318 | 5.20% |
| AUTO DEALERS & SERVICE STATIONS | | | | |
| Motor Vehicle Dealers, New & Used | 51,825,134 | 56,214,670 | 4,389,536 | 8.47% |
| Motor Vehicle Dealers, Used Car | 14,015,724 | 15,359,697 | 1,343,973 | 9.59% |
| Auto & Home Supply Stores | 8,562,886 | 9,502,132 | 939,246 | 10.97% |
| Gasoline Service Stations | 12,318,064 | 13,487,101 | 1,169,037 | 9.49% |
| Boat Dealers | 340,824 | 313,387 | -27,438 | -8.05% |
| Recreational Vehicle Dealers | 1,072,032 | 1,087,076 | 15,044 | 1.40% |
| Motorcycle & All Other MV Dealers | 4,346,633 | 5,332,703 | 986,070 | 22.69% |
| SUBTOTAL | 92,481,297 | 101,296,765 | 8,815,468 | 9.53% |
| APPAREL & ACCESSORY STORES | | | | |
| Men's & Boy's Clothing | 782,180 | 857,694 | 75,515 | 9.65% |
| Women's Clothing | 3,092,047 | 3,477,671 | 385,624 | 12.47% |
| Women's Accessory & Specialty | 938,966 | 917,649 | -21,317 | -2.27% |
| Children's & Infants' Wear Stores | 891,740 | 974,129 | 82,389 | 9.24% |
| Family Clothing Stores | 7,466,867 | 8,727,077 | 1,260,210 | 16.88% |
| Shoe Stores | 2,783,832 | 2,757,703 | -26,128 | -0.94% |
| Miscellaneous Apparel & Accessory | 2,644,481 | 2,953,118 | 308,637 | 11.67% |
| SUBTOTAL | 18,600,113 | 20,665,042 | 2,064,929 | 11.10% |
| FURNITURE AND HOME FURNISHINGS | | | | |
| Furniture Stores | 6,214,306 | 6,910,460 | 696,153 | 11.20% |
| Home Furnishings | 4,058,737 | 4,485,539 | 426,802 | 10.52% |
| Household Appliance Stores | 716,745 | 724,087 | 7,342 | 1.02% |
| Electronic Stores and Music Stores | 11,725,917 | 11,739,867 | 13,949 | 0.12% |
| SUBTOTAL | 22,715,706 | 23,859,952 | 1,144,246 | 5.04% |
| EATING & DRINKING PLACES | | | | |
| Eating Places | 67,844,499 | 77,369,143 | 9,524,645 | 14.04% |
| Drinking Places | 1,285,171 | 1,792,974 | 507,803 | 39.51% |
| SUBTOTAL | 69,129,670 | 79,162,118 | 10,032,448 | 14.51% |

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2019
NOVEMBER 2018

| CLASSIFICATION | NOVEMBER FY 2018 | NOVEMBER FY 2019 | CHANGE | PERCENT |
|--|--------------------|--------------------|-------------------|---------------|
| MISCELLANEOUS RETAIL STORES | | | | |
| Drug Stores | 4,654,531 | 4,798,308 | 143,776 | 3.09% |
| Liquor Stores | 4,767,635 | 5,388,477 | 620,842 | 13.02% |
| Used Merchandise etc. | 1,219,223 | 1,247,290 | 28,068 | 2.30% |
| Sporting Goods & Bicycle Shops | 4,605,016 | 4,787,285 | 182,269 | 3.96% |
| Book Stores | 1,043,953 | 1,046,227 | 2,274 | 0.22% |
| Stationery Stores | 1,275,461 | 1,346,740 | 71,279 | 5.59% |
| Jewelry Stores | 1,646,713 | 1,848,304 | 201,590 | 12.24% |
| Hobby, Toy & Game | 1,453,100 | 933,591 | -519,508 | -35.75% |
| Gift, Novelty & Souvenir | 2,325,713 | 2,702,142 | 376,429 | 16.19% |
| Luggage & Leather Goods | 408,949 | 480,411 | 71,463 | 17.47% |
| Sewing, Needlework & Piece Goods | 317,656 | 359,131 | 41,475 | 13.06% |
| Catalogue & Mail Order Houses | 10,983,738 | 13,664,808 | 2,681,070 | 24.41% |
| Automatic Merchandising Machines | 396,038 | 459,757 | 63,719 | 16.09% |
| Direct Selling Establishments | 5,617,358 | 4,234,577 | -1,382,781 | -24.62% |
| Fuel Dealers | 946,172 | 1,021,102 | 74,930 | 7.92% |
| Florists | 434,917 | 452,876 | 17,959 | 4.13% |
| Tobacco Stores and Stands | 1,328,949 | 1,459,259 | 130,310 | 9.81% |
| News Dealers & Newsstands | 119,193 | 142,085 | 22,892 | 19.21% |
| Optical Goods Stores | 130,504 | 95,398 | -35,106 | -26.90% |
| Miscellaneous Retail, N.E.C. | 22,269,016 | 24,504,603 | 2,235,587 | 10.04% |
| SUBTOTAL | 65,943,833 | 70,972,369 | 5,028,536 | 7.63% |
| TOTAL RETAIL | 421,408,626 | 455,775,512 | 34,366,887 | 8.16% |
| SERVICES | | | | |
| HOTELS & LODGING PLACES | 23,412,382 | 28,784,113 | 5,371,731 | 22.94% |
| PERSONAL SERVICES | 4,321,513 | 4,761,980 | 440,467 | 10.19% |
| BUSINESS SERVICES | 26,801,262 | 32,886,654 | 6,085,392 | 22.71% |
| AUTO REPAIR, SERVICES & PARKING | 17,734,759 | 20,227,234 | 2,492,475 | 14.05% |
| MISCELLANEOUS REPAIR SERVICES | 2,578,879 | 2,979,993 | 401,114 | 15.55% |
| MOTION PICTURES | 1,211,779 | 1,897,900 | 686,121 | 56.62% |
| AMUSEMENT SERVICES | 8,901,710 | 10,882,489 | 1,980,779 | 22.25% |
| HEALTH SERVICES | 1,449,328 | 1,410,314 | -39,014 | -2.69% |
| OTHER SERVICES | 3,072,569 | 5,045,339 | 1,972,769 | 64.21% |
| TOTAL SERVICES | 89,484,181 | 108,876,015 | 19,391,834 | 21.67% |
| AGRICULTURE, FORESTRY, FISHING | 659,536 | 757,007 | 97,471 | 14.78% |
| MINING | 803,047 | 767,886 | -35,161 | -4.38% |
| CONSTRUCTION | 4,981,980 | 6,763,905 | 1,781,925 | 35.77% |
| MANUFACTURING | 28,661,717 | 32,360,602 | 3,698,885 | 12.91% |
| TRANSPORTATION | 2,915,237 | 3,764,930 | 849,693 | 29.15% |
| COMMUNICATIONS | 43,660,741 | 47,462,773 | 3,802,032 | 8.71% |
| ELECTRIC, GAS & SANITARY SERVICES | 21,024,865 | 22,262,916 | 1,238,051 | 5.89% |
| WHOLESALE TRADE | 44,048,984 | 53,186,440 | 9,137,456 | 20.74% |
| FINANCE, INSURANCE, REAL ESTATE | 2,612,378 | 3,402,727 | 790,349 | 30.25% |
| TOTAL NON-RETAIL, NON-SERVICES | 149,368,485 | 170,729,185 | 21,360,700 | 14.30% |
| COUNTY CLERK | 17,548,683 | 17,357,770 | -190,913 | -1.09% |
| CONSUMER USE TAX | 611,312 | 1,104,059 | 492,746 | 80.60% |
| UNCLASSIFIED | 37,736,933 | 27,452,703 | -10,284,231 | -27.25% |
| GRAND TOTAL | 716,158,221 | 781,295,244 | 38,171,495 | 9.10% |

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2019
JULY 2018 - NOVEMBER 2018

| CLASSIFICATION | FY 2018 | FY 2019 | CHANGE | PERCENT |
|--|--------------------|--------------------|-------------------|--------------|
| RETAIL TRADE | | | | |
| BUILDING MATERIALS | | | | |
| Lumber and Other Bldg. Materials | 157,911,089 | 173,177,353 | 15,266,265 | 9.67% |
| Paint, Glass and Wallpaper Stores | 6,692,424 | 7,347,875 | 655,451 | 9.79% |
| Hardware Stores | 27,290,791 | 29,533,166 | 2,242,375 | 8.22% |
| Retail Nurseries & Garden Stores | 13,924,258 | 15,043,046 | 1,118,788 | 8.03% |
| Mobile Home Dealers | 3,032,814 | 3,645,399 | 612,585 | 20.20% |
| SUBTOTAL | 208,851,375 | 228,746,840 | 19,895,465 | 9.53% |
| GENERAL MERCHANDISE | | | | |
| Department Stores | 238,160,198 | 238,330,266 | 170,068 | 0.07% |
| Variety Stores | 12,863,103 | 11,140,585 | -1,722,518 | -13.39% |
| Miscellaneous General Merchandise | 101,599,771 | 105,692,884 | 4,093,112 | 4.03% |
| SUBTOTAL | 352,623,072 | 355,163,734 | 2,540,663 | 0.72% |
| FOOD STORES | | | | |
| Grocery Stores | 216,866,198 | 216,987,815 | 121,617 | 0.06% |
| Meat & Fish Markets | 763,941 | 708,975 | -54,967 | -7.20% |
| Fruit & Vegetable | 690,241 | 735,298 | 45,057 | 6.53% |
| Candy, Nut & Confectionery | 827,599 | 876,644 | 49,045 | 5.93% |
| Dairy Products Stores | 94,933 | 77,940 | -16,993 | -17.90% |
| Retail Bakeries | 3,935,137 | 3,816,947 | -118,190 | -3.00% |
| Miscellaneous Food Stores | 11,971,071 | 11,948,862 | -22,208 | -0.19% |
| SUBTOTAL | 235,149,120 | 235,152,481 | 3,361 | 0.00% |
| AUTO DEALERS & SERVICE STATIONS | | | | |
| Motor Vehicle Dealers, New & Used | 276,754,172 | 287,500,297 | 10,746,125 | 3.88% |
| Motor Vehicle Dealers, Used Car | 76,433,183 | 77,307,596 | 874,413 | 1.14% |
| Auto & Home Supply Stores | 44,697,932 | 45,449,246 | 751,314 | 1.68% |
| Gasoline Service Stations | 64,502,251 | 65,245,403 | 743,152 | 1.15% |
| Boat Dealers | 3,434,826 | 3,180,682 | -254,144 | -7.40% |
| Recreational Vehicle Dealers | 6,099,498 | 5,753,675 | -345,822 | -5.67% |
| Motorcycle & All Other MV Dealers | 25,492,206 | 27,704,907 | 2,212,701 | 8.68% |
| SUBTOTAL | 497,414,068 | 512,141,806 | 14,727,739 | 2.96% |
| APPAREL & ACCESSORY STORES | | | | |
| Men's & Boy's Clothing | 3,548,383 | 3,806,112 | 257,730 | 7.26% |
| Women's Clothing | 15,175,698 | 16,097,229 | 921,531 | 6.07% |
| Women's Accessory & Specialty | 4,908,154 | 4,740,482 | -167,672 | -3.42% |
| Children's & Infants' Wear Stores | 4,076,507 | 3,896,990 | -179,518 | -4.40% |
| Family Clothing Stores | 37,912,341 | 40,682,180 | 2,769,839 | 7.31% |
| Shoe Stores | 13,403,561 | 14,162,514 | 758,953 | 5.66% |
| Miscellaneous Apparel & Accessory | 13,753,402 | 14,573,724 | 820,322 | 5.96% |
| SUBTOTAL | 92,778,046 | 97,959,231 | 5,181,185 | 5.58% |
| FURNITURE AND HOME FURNISHINGS | | | | |
| Furniture Stores | 34,026,406 | 34,557,795 | 531,389 | 1.56% |
| Home Furnishings | 20,469,154 | 22,182,353 | 1,713,199 | 8.37% |
| Household Appliance Stores | 3,587,719 | 3,433,765 | -153,954 | -4.29% |
| Electronic Stores and Music Stores | 58,107,716 | 60,329,126 | 2,221,410 | 3.82% |
| SUBTOTAL | 116,190,995 | 120,503,039 | 4,312,044 | 3.71% |
| EATING & DRINKING PLACES | | | | |
| Eating Places | 347,624,249 | 367,042,030 | 19,417,782 | 5.59% |
| Drinking Places | 6,458,330 | 7,046,120 | 587,790 | 9.10% |
| SUBTOTAL | 354,082,579 | 374,088,150 | 20,005,571 | 5.65% |

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2019
JULY 2018 - NOVEMBER 2018

| CLASSIFICATION | FY 2018 | FY 2019 | CHANGE | PERCENT |
|--|----------------------|----------------------|--------------------|---------------|
| MISCELLANEOUS RETAIL STORES | | | | |
| Drug Stores | 23,629,625 | 22,352,957 | -1,276,668 | -5.40% |
| Liquor Stores | 24,095,708 | 25,847,707 | 1,752,000 | 7.27% |
| Used Merchandise etc. | 6,075,854 | 5,796,408 | -279,446 | -4.60% |
| Sporting Goods & Bicycle Shops | 27,948,277 | 26,467,167 | -1,481,110 | -5.30% |
| Book Stores | 5,424,940 | 5,271,102 | -153,838 | -2.84% |
| Stationery Stores | 6,855,972 | 6,803,562 | -52,410 | -0.76% |
| Jewelry Stores | 8,539,507 | 8,774,014 | 234,507 | 2.75% |
| Hobby, Toy & Game | 6,517,075 | 6,010,548 | -506,526 | -7.77% |
| Gift, Novelty & Souvenir | 11,897,089 | 14,298,057 | 2,400,968 | 20.18% |
| Luggage & Leather Goods | 1,930,828 | 2,262,562 | 331,734 | 17.18% |
| Sewing, Needlework & Piece Goods | 1,478,994 | 1,595,892 | 116,898 | 7.90% |
| Catalogue & Mail Order Houses | 54,813,091 | 63,540,357 | 8,727,266 | 15.92% |
| Automatic Merchandising Machines | 2,787,865 | 3,637,484 | 849,619 | 30.48% |
| Direct Selling Establishments | 21,670,668 | 23,703,550 | 2,032,883 | 9.38% |
| Fuel Dealers | 4,056,995 | 4,857,025 | 800,030 | 19.72% |
| Florists | 2,118,645 | 2,026,251 | -92,394 | -4.36% |
| Tobacco Stores and Stands | 7,284,803 | 7,363,423 | 78,620 | 1.08% |
| News Dealers & Newsstands | 652,586 | 649,490 | -3,096 | -0.47% |
| Optical Goods Stores | 864,524 | 1,027,338 | 162,814 | 18.83% |
| Miscellaneous Retail, N.E.C. | 113,761,409 | 123,387,508 | 9,626,099 | 8.46% |
| SUBTOTAL | 332,404,456 | 355,672,404 | 23,267,947 | 7.00% |
| TOTAL RETAIL | 2,189,493,712 | 2,279,427,685 | 89,933,973 | 4.11% |
| SERVICES | | | | |
| HOTELS & LODGING PLACES | 112,665,331 | 117,953,955 | 5,288,624 | 4.69% |
| PERSONAL SERVICES | 21,421,937 | 23,173,517 | 1,751,581 | 8.18% |
| BUSINESS SERVICES | 130,941,066 | 149,812,912 | 18,871,846 | 14.41% |
| AUTO REPAIR, SERVICES & PARKING | 91,566,878 | 96,552,726 | 4,985,848 | 5.45% |
| MISCELLANEOUS REPAIR SERVICES | 14,184,774 | 14,951,512 | 766,738 | 5.41% |
| MOTION PICTURES | 7,201,936 | 8,494,486 | 1,292,551 | 17.95% |
| AMUSEMENT SERVICES | 44,302,215 | 49,358,349 | 5,056,133 | 11.41% |
| HEALTH SERVICES | 6,790,607 | 7,021,058 | 230,451 | 3.39% |
| OTHER SERVICES | 16,674,931 | 23,033,637 | 6,358,706 | 38.13% |
| TOTAL SERVICES | 445,749,675 | 490,352,151 | 44,602,476 | 10.01% |
| AGRICULTURE, FORESTRY, FISHING | 3,435,435 | 3,382,840 | -52,595 | -1.53% |
| MINING | 3,960,328 | 3,707,450 | -252,879 | -6.39% |
| CONSTRUCTION | 26,571,414 | 29,872,334 | 3,300,920 | 12.42% |
| MANUFACTURING | 139,051,855 | 151,791,505 | 12,739,651 | 9.16% |
| TRANSPORTATION | 13,513,276 | 16,874,245 | 3,360,969 | 24.87% |
| COMMUNICATIONS | 215,766,544 | 228,280,997 | 12,514,452 | 5.80% |
| ELECTRIC, GAS & SANITARY SERVICES | 114,236,930 | 118,765,182 | 4,528,252 | 3.96% |
| WHOLESALE TRADE | 222,911,976 | 249,218,367 | 26,306,390 | 11.80% |
| FINANCE, INSURANCE, REAL ESTATE | 13,588,629 | 15,232,389 | 1,643,760 | 12.10% |
| TOTAL NON-RETAIL, NON-SERVICES | 753,036,388 | 817,125,308 | 64,088,920 | 8.51% |
| COUNTY CLERK | 83,389,882 | 87,476,635 | 4,086,753 | 4.90% |
| CONSUMER USE TAX | 2,393,416 | 3,927,205 | 1,533,788 | 64.08% |
| UNCLASSIFIED | 168,279,112 | 204,080,183 | 35,801,071 | 21.27% |
| GRAND TOTAL | 3,642,342,186 | 3,882,389,167 | 240,046,982 | 6.59% |