



Revenue Collections

MARCH 2018

DAVID GERREGANO
Commissioner





**TENNESSEE DEPARTMENT OF REVENUE
COMPARATIVE STATEMENT OF COLLECTED REVENUES**

March-18

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| CLASS OF TAX | March FY 2016 | March FY 2017 | March FY 2018 | March FY 2016- March FY 2017 \$ Change | March FY 2016- March FY 2017 % Change | March FY 2017- March FY 2018 \$ Change | March FY 2017- March FY 2018 % Change |
|--------------------------------|-------------------------|-------------------------|-------------------------|--|---|--|---|
| Sales and Use | 635,260,285.23 | 595,514,374.87 | 659,455,832.93 | (39,745,910.36) | -6.26% | 63,941,458.06 | 10.74% |
| Franchise & Excise | 250,269,419.45 | 199,637,455.95 | 195,889,215.30 | (50,631,963.50) | -20.23% | (3,748,240.65) | -1.88% |
| Business | 12,227,113.07 | 12,022,476.32 | 12,696,684.76 | (204,636.75) | -1.67% | 674,208.44 | 5.61% |
| Gasoline | 45,138,370.96 | 47,952,929.14 | 56,335,694.38 | 2,814,558.18 | 6.24% | 8,382,765.24 | 17.48% |
| Motor Fuel | 13,341,325.67 | 13,060,739.17 | 16,944,681.65 | (280,586.50) | -2.10% | 3,883,942.48 | 29.74% |
| Petroleum Special | 4,929,600.10 | 5,281,544.85 | 4,900,544.92 | 351,944.75 | 7.14% | (380,999.93) | -7.21% |
| Motor Vehicle Registration | 27,736,342.84 | 26,437,365.03 | 34,820,823.97 | (1,298,977.81) | -4.68% | 8,383,458.94 | 31.71% |
| Motor Vehicle Title | 1,987,729.43 | 1,897,475.09 | 2,683,799.00 | (90,254.34) | -4.54% | 786,323.91 | 41.44% |
| Income | 16,413,647.60 | 12,914,041.31 | 9,958,747.26 | (3,499,606.29) | -21.32% | (2,955,294.05) | -22.88% |
| Inheritance, Gift & Estate | 3,091,126.81 | 691,721.34 | 157,384.72 | (2,399,405.47) | -77.62% | (534,336.62) | -77.25% |
| Tobacco | 22,324,096.28 | 14,700,573.91 | 19,103,547.23 | (7,623,522.37) | -34.15% | 4,402,973.32 | 29.95% |
| Alcoholic Beverage | 4,842,386.28 | 4,662,123.00 | 4,885,717.49 | (180,263.28) | -3.72% | 223,594.49 | 4.80% |
| Beer | 1,458,311.80 | 1,227,996.91 | 1,289,771.88 | (230,314.89) | -15.79% | 61,774.97 | 5.03% |
| Mixed Drink (LBD) | 7,732,467.40 | 8,153,129.07 | 8,984,222.23 | 420,661.67 | 5.44% | 831,093.16 | 10.19% |
| Privilege | 19,155,936.01 | 21,448,296.61 | 23,371,943.13 | 2,292,360.60 | 11.97% | 1,923,646.52 | 8.97% |
| Gas & Oil Severance | 47,576.09 | 56,768.32 | 54,934.99 | 9,192.23 | 19.32% | (1,833.33) | -3.23% |
| TVA | 28,453,941.91 | 27,826,966.90 | 28,084,466.09 | (626,975.01) | -2.20% | 257,499.19 | 0.93% |
| Miscellaneous Taxes | 31,143.23 | 106,119.28 | (1,911,700.65) | 74,976.05 | 240.75% | (2,017,819.93) | -1901.46% |
| TOTAL STATE COLLECTIONS | 1,094,440,820.16 | 993,592,097.07 | 1,077,706,311.28 | (100,848,723.09) | -9.21% | 84,114,214.21 | 8.47% |
| Local Government | | | | | | | |
| Local Sales Tax | 183,398,608.75 | 170,975,736.97 | 192,890,242.90 | (12,422,871.78) | -6.77% | 21,914,505.93 | 12.82% |
| Local Business Tax | 13,411,451.51 | 13,784,876.53 | 14,403,832.85 | 373,425.02 | 2.78% | 618,956.32 | 4.49% |
| Local Business Tax Fees | 1,477,507.23 | 1,534,893.92 | 1,641,698.60 | 57,386.69 | 3.88% | 106,804.68 | 6.96% |
| Mineral Tax | 308,122.58 | 377,759.09 | 335,564.00 | 69,636.51 | 22.60% | (42,195.09) | -11.17% |
| Coal Severance | 60,029.48 | 51,648.00 | 32,677.15 | (8,381.48) | -13.96% | (18,970.85) | -36.73% |
| TOTAL LOCAL COLLECTIONS | 198,655,719.55 | 186,724,914.51 | 209,304,015.50 | (11,930,805.04) | -6.01% | 22,579,100.99 | 12.09% |
| TOTAL COLLECTED REVENUE | 1,293,096,539.71 | 1,180,317,011.58 | 1,287,010,326.78 | (112,779,528.13) | -8.72% | 106,693,315.20 | 9.04% |



**TENNESSEE DEPARTMENT OF REVENUE
COMPARATIVE STATEMENT OF COLLECTED REVENUES**

July 2017- March 2018

PAGE # 2

| CLASS OF TAX | FY 2016 YTD | FY 2017 YTD | FY 2018 YTD | FY 2016- FY 2017 \$ Change | FY 2016- FY 2017 % Change | FY 2017- FY 2018 \$ Change | FY 2017- FY 2018 % Change |
|--------------------------------|--------------------------|--------------------------|--------------------------|---------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|
| Sales and Use | 6,128,483,412.55 | 6,324,055,371.78 | 6,594,036,066.22 | 195,571,959.23 | 3.19% | 269,980,694.44 | 4.27% |
| Franchise & Excise | 1,333,369,631.67 | 1,472,203,140.58 | 1,401,371,537.26 | 138,833,508.91 | 10.41% | (70,831,603.32) | -4.81% |
| Business | 53,047,189.76 | 60,951,795.38 | 60,552,524.57 | 7,904,605.62 | 14.90% | (399,270.81) | -0.66% |
| Gasoline | 487,514,930.09 | 499,581,072.95 | 590,832,022.44 | 12,066,142.86 | 2.48% | 91,250,949.49 | 18.27% |
| Motor Fuel | 128,642,721.71 | 131,195,083.83 | 159,939,657.65 | 2,552,362.12 | 1.98% | 28,744,573.82 | 21.91% |
| Petroleum Special | 49,864,365.06 | 50,842,495.12 | 51,333,212.64 | 978,130.06 | 1.96% | 490,717.52 | 0.97% |
| Motor Vehicle Registration | 196,407,136.05 | 200,303,643.78 | 236,190,915.46 | 3,896,507.73 | 1.98% | 35,887,271.68 | 17.92% |
| Motor Vehicle Title | 15,326,707.42 | 17,226,180.19 | 18,068,939.64 | 1,899,472.77 | 12.39% | 842,759.45 | 4.89% |
| Income | 41,785,660.69 | 32,093,071.93 | 89,089,934.47 | (9,692,588.76) | -23.20% | 56,996,862.54 | 177.60% |
| Inheritance, Gift & Estate | 41,624,511.23 | 14,305,850.04 | (44,562.97) | (27,318,661.19) | -65.63% | (14,350,413.01) | -100.31% |
| Tobacco | 196,875,176.94 | 190,219,630.84 | 186,323,536.61 | (6,655,546.10) | -3.38% | (3,896,094.23) | -2.05% |
| Alcoholic Beverage | 45,855,278.13 | 49,623,297.96 | 50,038,312.73 | 3,768,019.83 | 8.22% | 415,014.77 | 0.84% |
| Beer | 13,317,256.22 | 13,313,398.61 | 13,011,286.84 | (3,857.61) | -0.03% | (302,111.77) | -2.27% |
| Mixed Drink (LBD) | 69,089,231.43 | 75,484,915.30 | 84,670,314.55 | 6,395,683.87 | 9.26% | 9,185,399.25 | 12.17% |
| Privilege | 217,062,749.87 | 229,791,378.37 | 250,407,847.19 | 12,728,628.50 | 5.86% | 20,616,468.82 | 8.97% |
| Gas & Oil Severance | 515,246.92 | 493,422.99 | 483,377.95 | (21,823.93) | -4.24% | (10,045.04) | -2.04% |
| TVA | 263,719,145.49 | 259,328,014.21 | 258,794,415.44 | (4,391,131.28) | -1.67% | (533,598.77) | -0.21% |
| Miscellaneous Taxes | 26,265,604.07 | 27,040,655.27 | 25,839,779.57 | 775,051.20 | 2.95% | (1,200,875.70) | -4.44% |
| TOTAL STATE COLLECTIONS | 9,308,765,955.30 | 9,648,052,419.13 | 10,070,939,118.26 | 339,286,463.83 | 3.64% | 422,886,699.13 | 4.38% |
| Local Government | | | | | | | |
| Local Sales Tax | 1,816,374,470.04 | 1,874,561,867.69 | 1,960,718,339.99 | 58,187,397.65 | 3.20% | 86,156,472.30 | 4.60% |
| Local Business Tax | 63,820,727.75 | 67,815,037.74 | 66,335,524.01 | 3,994,309.99 | 6.26% | (1,479,513.73) | -2.18% |
| Local Business Tax Fees | 6,920,850.77 | 7,254,732.90 | 7,132,232.30 | 333,882.13 | 4.82% | (122,500.60) | -1.69% |
| Mineral Tax | 3,847,588.59 | 4,056,443.00 | 4,267,777.82 | 208,854.41 | 5.43% | 211,334.82 | 5.21% |
| Coal Severance | 638,433.48 | 464,160.44 | 274,646.97 | (174,273.04) | -27.30% | (189,513.47) | -40.83% |
| TOTAL LOCAL COLLECTIONS | 1,891,602,070.63 | 1,954,152,241.77 | 2,038,728,521.09 | 62,550,171.14 | 3.31% | 84,576,279.32 | 4.33% |
| TOTAL COLLECTED REVENUE | 11,200,368,025.93 | 11,602,204,660.90 | 12,109,667,639.35 | 401,836,634.97 | 3.59% | 507,462,978.45 | 4.37% |

**TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS**

March-18

PAGE # 3

| CLASS OF TAX | FY 2017 | FY 2018 | GAIN OR LOSS | PERCENT |
|--|-----------------------|-----------------------|-----------------------|---------------|
| SALES - 10101 Sales | 463,363,967.34 | 520,673,797.66 | 57,309,830.32 | 12.37% |
| 10102 State Cable TV | 2,126,654.58 | 835,898.81 | (1,290,755.77) | -60.69% |
| 10103 State Interstate Telecomm Sales | 1,076,674.73 | 1,556,910.22 | 480,235.49 | 44.60% |
| 10104 State Sales 1% Increase 2002 | 76,802,944.93 | 85,654,596.68 | 8,851,651.75 | 11.53% |
| 10105 State Sales Single Article | 4,075,771.45 | 4,554,214.30 | 478,442.85 | 11.74% |
| 10106 State Sales Food | 42,652,466.65 | 35,945,678.21 | (6,706,788.44) | -15.72% |
| 10107 Prepaid Wireless | 5,415,895.19 | 1,386,826.04 | (4,029,069.15) | -74.39% |
| 10109 Transportation Equity | 0.00 | 2,299,663.36 | 2,299,663.36 | 100.00% |
| 10110 911 Board | 0.00 | 6,548,247.65 | 6,548,247.65 | 100.00% |
| TOTAL | 595,514,374.87 | 659,455,832.93 | 63,941,458.06 | 10.74% |
| FRANCHISE & EXCISE | | | | |
| 11401-11403 Franchise | 67,083,879.81 | 74,565,315.09 | 7,481,435.28 | 11.15% |
| 11501-11503 Excise | 106,562,711.36 | 102,760,159.59 | (3,802,551.77) | -3.57% |
| 12101 F&E Est Payments | 25,990,864.78 | 18,563,740.62 | (7,427,124.16) | -28.58% |
| TOTAL | 199,637,455.95 | 195,889,215.30 | (3,748,240.65) | -1.88% |
| BUSINESS | | | | |
| 12001 Counties Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 12002 Cities Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 12003 State Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 12004 County Delinquent | 1,761.28 | 815.73 | (945.55) | -53.69% |
| 12005 City Delinquent | 1,381.48 | 562.37 | (819.11) | -59.29% |
| 12006-12009-Class 1-4 | 10,594,127.40 | 11,432,506.51 | 838,379.11 | 7.91% |
| 12010 Class 5 Industrial Loan & Thrift | 147,913.00 | 183,289.94 | 35,376.94 | 23.92% |
| 12011 Transient Vendor, Flea Mkt & Other | 0.00 | 0.56 | 0.56 | 100.00% |
| 12012 Audit P & I | 790,171.14 | 957,458.35 | 167,287.21 | 21.17% |
| 12013 Voluntary Disclosure State | 487,122.02 | 122,051.30 | (365,070.72) | -74.94% |
| TOTAL | 12,022,476.32 | 12,696,684.76 | 674,208.44 | 5.61% |
| GASOLINE | | | | |
| 10201 Tax | 47,928,283.05 | 56,171,686.97 | 8,243,403.92 | 17.20% |
| 10203 Hwy. Users Fuel Permits | 12,000.00 | 6,000.00 | (6,000.00) | -50.00% |
| 10205 Penalty & Interest-Reg | 12,646.09 | 158,007.41 | 145,361.32 | 1149.46% |
| 10207 Alcohol Fees | 0.00 | 0.00 | 0.00 | 0.00% |
| TOTAL | 47,952,929.14 | 56,335,694.38 | 8,382,765.24 | 17.48% |
| MOTOR FUEL | | | | |
| 10301 Tax Regular Diesel | 12,855,854.53 | 16,786,135.98 | 3,930,281.45 | 30.57% |
| 10302 Regular L. P. | 10,260.24 | 1,921.53 | (8,338.71) | -81.27% |
| 10305 Prepaid Diesel | 3,020.21 | 0.00 | (3,020.21) | -100.00% |
| 10307 Penalty & Interest-Reg. | (7,216.60) | 36,311.08 | 43,527.68 | 603.16% |
| 10308 Dyed Fuel | 0.00 | 0.00 | 0.00 | 0.00% |
| 10309 Compressed Natural Gas-Dealer Permit | 198,820.79 | 120,312.91 | (78,507.88) | -39.49% |
| 10310 Carrier Dyed Fuel | 0.00 | 0.15 | 0.15 | 100.00% |
| TOTAL | 13,060,739.17 | 16,944,681.65 | 3,883,942.48 | 29.74% |
| PETROLEUM SPECIAL TAX | | | | |
| 10401 Tax | 3,796,338.45 | 3,512,574.15 | (283,764.30) | -7.47% |
| 10402 Penalties & Interest | 68.79 | 15,635.35 | 15,566.56 | 22629.10% |
| 10403 Environment Assurance Fee | 1,485,137.61 | 1,372,335.42 | (112,802.19) | -7.60% |
| TOTAL | 5,281,544.85 | 4,900,544.92 | (380,999.93) | -7.21% |

**TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS**

March-18

PAGE # 4

| CLASS OF TAX | FY 2017 | FY 2018 | GAIN OR LOSS | PERCENT |
|--------------------------------------|----------------------|----------------------|-----------------------|----------------|
| MOTOR VEHICLE REGISTRATION | | | | |
| 10501 Registration Fees | 15,339,171.39 | 22,233,839.20 | 6,894,667.81 | 44.95% |
| 10502 Drive-Out Tags | 498,332.00 | 502,759.50 | 4,427.50 | 0.89% |
| 10503 Temp. Operators Permits | 13,394.50 | 13,465.00 | 70.50 | 0.53% |
| 10504 Fines | 22,681.53 | 16,300.76 | (6,380.77) | -28.13% |
| 10505 Miscellaneous | 482.50 | 676.50 | 194.00 | 40.21% |
| 10506 International Registration | 9,499,521.10 | 10,990,205.48 | 1,490,684.38 | 15.69% |
| 10507 Personalized Registration | 23,991.00 | 59,243.00 | 35,252.00 | 146.94% |
| 10508 Handicapped Registration | 73,465.50 | 72,366.00 | (1,099.50) | -1.50% |
| 10509 Over Weight Truck Fines | 82,771.25 | 51,127.08 | (31,644.17) | -38.23% |
| 10510 Inquiry Information Fees | 4,337.00 | 0.00 | (4,337.00) | -100.00% |
| 10511 Fleet Registration | 602,639.80 | 574,774.81 | (27,864.99) | -4.62% |
| 10512 Trip Permits | 33,000.00 | 6,000.00 | (27,000.00) | -81.82% |
| 10513 International Reg.(IFTA) | 0.00 | 0.00 | 0.00 | 0.00% |
| 10514 International Reg. (Safety) | 243,577.46 | 281,800.14 | 38,222.68 | 15.69% |
| 10515 International Reg. (Revenue) | 0.00 | 0.00 | 0.00 | 0.00% |
| 10530 Electric Vehicle Fee | 0.00 | 18,266.50 | 18,266.50 | 100.00% |
| TOTAL | 26,437,365.03 | 34,820,823.97 | 8,383,458.94 | 31.71% |
| MOTOR VEHICLE TITLE | 1,897,475.09 | 2,683,799.00 | 786,323.91 | 41.44% |
| TOTAL | 1,897,475.09 | 2,683,799.00 | 786,323.91 | 41.44% |
| INSURANCE VERIFICATION* | 0.00 | 31,775.00 | 31,775.00 | 100.00% |
| TOTAL | 0.00 | 31,775.00 | 31,775.00 | 100.00% |
| INCOME | | | | |
| 10601 Pre-Income Tax | 1,546,317.98 | (1,311,917.00) | (2,858,234.98) | -184.84% |
| 10602 Tax | 11,338,554.24 | 10,937,696.00 | (400,858.24) | -3.54% |
| 10603 Penalties & Interest | 29,169.09 | 332,968.26 | 303,799.17 | 1041.51% |
| TOTAL | 12,914,041.31 | 9,958,747.26 | (2,955,294.05) | -22.88% |
| INHERITANCE, GIFT, ESTATE | | | | |
| 11601 Inheritance | 330,601.34 | 173,617.96 | (156,983.38) | -47.48% |
| 11602 Gift Tax Class A | 0.00 | 0.40 | 0.40 | 100.00% |
| 11603 Estate Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 11604 Generation Skip | 0.00 | 0.00 | 0.00 | 0.00% |
| 11605 Gift Tax Class B | 0.00 | (55.64) | (55.64) | -100.00% |
| 11606 Pre-Gift Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 11607 Prepaid Inheritance | 361,120.00 | (16,178.00) | (377,298.00) | -104.48% |
| TOTAL | 691,721.34 | 157,384.72 | (534,336.62) | -77.25% |
| TOBACCO | | | | |
| 11801 Cigarette Stamps | 13,161,674.77 | 17,720,271.37 | 4,558,596.60 | 34.64% |
| 11802 Cigar & Other Tobacco Products | 1,218,028.07 | 1,326,375.16 | 108,347.09 | 8.90% |
| 11803 Fair Trade Info | 10,793.64 | 14,611.43 | 3,817.79 | 35.37% |
| 11804 Licenses-Retail Dealer | 8,100.00 | 615.00 | (7,485.00) | -92.41% |
| 11805 Licenses-Other | 300.00 | 0.00 | (300.00) | -100.00% |
| 11808 Penalty | 301,283.84 | 40,069.90 | (261,213.94) | -86.70% |
| 11809 Vending Machines | 393.59 | 1,604.37 | 1,210.78 | 307.62% |
| TOTAL | 14,700,573.91 | 19,103,547.23 | 4,402,973.32 | 29.95% |
| ALCOHOLIC BEVERAGES | | | | |
| 11001 Alcohol Tax | 3,351,062.39 | 3,495,979.73 | 144,917.34 | 4.32% |
| 11002 Wine Tax & High Alcohol Beer | 1,151,168.45 | 1,231,121.62 | 79,953.17 | 6.95% |
| 11003 Licenses | 0.00 | 1,000.00 | 1,000.00 | 100.00% |
| 11011 Brand Registration | 18,486.84 | 59,585.76 | 41,098.92 | 222.31% |
| 11013 Wine Tax (Winery) | 21,068.08 | 18,502.35 | (2,565.73) | -12.18% |
| 11014 Common Spirit Tax | 796.91 | 1,729.62 | 932.71 | 117.04% |
| 11015 Common Spirit Wine Tax | 424.42 | 562.96 | 138.54 | 32.64% |
| 11016 Distiller's Tax | 1,334.15 | 1,305.81 | (28.34) | -2.12% |
| 11017 Enforcement Tax | 53,469.54 | 37,136.14 | (16,333.40) | -30.55% |
| 11018 Wine Enforcement Tax | 64,312.22 | 38,793.50 | (25,518.72) | -39.68% |
| TOTAL | 4,662,123.00 | 4,885,717.49 | 223,594.49 | 4.80% |
| BEER | | | | |
| 10901 Beer Barrellage | 1,174,545.99 | 1,230,733.66 | 56,187.67 | 4.78% |
| 10902 Certificate of Registration | 960.94 | 3,619.67 | 2,658.73 | 276.68% |
| 10905 Penalty & Interest | 477.52 | 3,748.73 | 3,271.21 | 685.04% |
| 10906 Wholesale Beer | 51,959.96 | 51,601.87 | (358.09) | -0.69% |
| 10908 Common Carrier Beer Tax | 52.50 | 67.95 | 15.45 | 29.43% |
| TOTAL | 1,227,996.91 | 1,289,771.88 | 61,774.97 | 5.03% |
| MIXED DRINK (LBD) | | | | |
| 11101 Tax | 8,153,129.07 | 8,984,222.23 | 831,093.16 | 10.19% |
| 11102 Licenses | 0.00 | 0.00 | 0.00 | 0.00% |
| TOTAL | 8,153,129.07 | 8,984,222.23 | 831,093.16 | 10.19% |

*Insurance Verification figures are listed for reporting purposes only.
They are not in the total collection figures.

**TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS**

March-18

PAGE # 5

| CLASS OF TAX | FY 2017 | FY 2018 | GAIN OR LOSS | PERCENT |
|---|-----------------------|-------------------------|-----------------------|------------------|
| PRIVILEGE | | | | |
| 10701 Realty Transfer | 9,750,886.00 | 11,395,958.61 | 1,645,072.61 | 16.87% |
| 10703 Civil or City Court | 0.00 | 0.00 | 0.00 | 0.00% |
| 10704 Criminal Cases | 0.00 | 0.00 | 0.00 | 0.00% |
| 10705 Education | 0.00 | 0.00 | 0.00 | 0.00% |
| 10706 Criminal Injuries Comp | 268,957.77 | 259,167.59 | (9,790.18) | -3.64% |
| 10707 Penalties | 21,727.75 | 28,041.06 | 6,313.31 | 29.06% |
| 10708 Attorneys Reimbursement | 0.00 | 0.00 | 0.00 | 0.00% |
| 10709 Marriage License | 44,636.41 | 43,233.25 | (1,403.16) | -3.14% |
| 10710 Tire Tax | 11,791.91 | 51,461.65 | 39,669.74 | 336.41% |
| 10711 General Sessions Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 10713 Professional Tax | 3,234,771.25 | 2,237,088.93 | (997,682.32) | -30.84% |
| 10714 Used Oil | 5,554.31 | 1,337.00 | (4,217.31) | -75.93% |
| 10715 Auto Rental Surcharge | 7,126.26 | 562.74 | (6,563.52) | -92.10% |
| 10716 Realty Mortgage | 4,033,589.42 | 4,679,358.43 | 645,769.01 | 16.01% |
| 10717 UCC | 878,665.80 | 1,056,529.90 | 177,864.10 | 20.24% |
| 10718 Attorneys Administrative Fee | 182,458.54 | 208,838.84 | 26,380.30 | 14.46% |
| 10719 Forfeiture of Bonds | 43,910.60 | 28,643.27 | (15,267.33) | -34.77% |
| 10720 Sex Offenders | 5,454.04 | 5,714.66 | 260.62 | 4.78% |
| 10721 Domestic Violence | 0.00 | 437.47 | 437.47 | 100.00% |
| 10722 Civil/Legal Rep. Indigents | 0.00 | 0.00 | 0.00 | 0.00% |
| 10723 Fingerprinting | 0.00 | 0.00 | 0.00 | 0.00% |
| 10724 Public Defender | 0.00 | 0.00 | 0.00 | 0.00% |
| 10725 1992 Increase | 0.00 | 0.00 | 0.00 | 0.00% |
| 10726 Bail Bond Fee | 27,979.34 | 19,011.88 | (8,967.46) | -32.05% |
| 10727 Aggravated Assault | 4,762.37 | 5,222.43 | 460.06 | 9.66% |
| 10728 Marriage License Increase 2002 | 137,498.34 | 133,003.00 | (4,495.34) | -3.27% |
| 10729 Drug Violation Cases | 11,618.12 | 13,295.23 | 1,677.11 | 14.44% |
| 10730 Sexual Assault | 5,170.59 | 7,926.60 | 2,756.01 | 53.30% |
| 10731 Drug Violation -No Treatment | 95,144.71 | 121,976.05 | 26,831.34 | 28.20% |
| 10733 Municipal Training Education | 39,121.01 | 32,240.13 | (6,880.88) | -17.59% |
| 10734 Blood Alcohol | 258,360.16 | 287,703.54 | 29,343.38 | 11.36% |
| 10735 Litigation | 1,662,729.96 | 1,766,341.96 | 103,612.00 | 6.23% |
| 10736 Alcohol Drug Treatment Fee | 137,491.14 | 156,455.30 | 18,964.16 | 13.79% |
| 10737 Drag Racing Fine | 486.15 | 3,948.59 | 3,462.44 | 712.22% |
| 10738 Drug Testing Fee | 310,761.81 | 397,567.05 | 86,805.24 | 27.93% |
| 10739 Victim Notification Fund | 67,817.21 | 72,234.87 | 4,417.66 | 6.51% |
| 10740 Professional Athletes | 0.00 | 0.00 | 0.00 | 0.00% |
| 10741 Ignition Interlock Device | 30,745.71 | 41,676.28 | 10,930.57 | 35.55% |
| 10742 Cash Bond Forfeiture | 116,397.24 | 106,363.96 | (10,033.28) | -8.62% |
| 10743 Criminal Judicial Education | 23,253.22 | 30,645.38 | 7,392.16 | 31.79% |
| 10744 P. Defender/D. Attorney Expungement | 22,815.96 | 13,422.00 | (9,393.96) | -41.17% |
| 10745 Enviromental Fees | 1,071.71 | 2,991.83 | 1,920.12 | 179.16% |
| 10746 Human Trafficking GenFd | 0.00 | 0.00 | 0.00 | 0.00% |
| 10747 Motor Vehicle Recycler | 0.00 | 47.50 | 47.50 | 100.00% |
| 10748 Human Trafficking LawEnf | 0.00 | 0.00 | 0.00 | 0.00% |
| 10749 Human Trafficking D.A.Gen | 0.00 | 0.00 | 0.00 | 0.00% |
| 10750 Fantasy Sports | 0.00 | 56,812.00 | 56,812.00 | 100.00% |
| 10751 Vet Drug Violation | 5,541.80 | 2,903.00 | (2,638.80) | -47.62% |
| 10752 Advanced Age Adult Abuse Violations | 0.00 | (19,766.35) | (19,766.35) | -100.00% |
| 10753 Telecom | 0.00 | 123,547.50 | 123,547.50 | 100.00% |
| TOTAL | 21,448,296.61 | 23,371,943.13 | 1,923,646.52 | 8.97% |
| Gas & Oil Severance | | | | |
| 11301-11302 Tax | 56,768.32 | 54,934.99 | (1,833.33) | -3.23% |
| TOTAL | 56,768.32 | 54,934.99 | (1,833.33) | -3.23% |
| TVA IN LIEU | 27,826,966.90 | 28,084,466.09 | 257,499.19 | 0.93% |
| TOTAL | 27,826,966.90 | 28,084,466.09 | 257,499.19 | 0.93% |
| MISCELLANEOUS TAXES: | | | | |
| Unauthorized Substance | | | | |
| 14801 Marijuana | 0.00 | 0.00 | 0.00 | 0.00% |
| 14802 Cocaine | 0.00 | 0.00 | 0.00 | 0.00% |
| 14803 Other Drugs | 0.00 | 0.00 | 0.00 | 0.00% |
| 14804 Alcohol | 0.00 | 0.00 | 0.00 | 0.00% |
| 14805 Penalty & Interest | 0.00 | 0.00 | 0.00 | 0.00% |
| 14806 Stamps | 80.00 | 0.00 | (80.00) | -100.00% |
| TOTAL | 80.00 | 0.00 | (80.00) | -100.00% |
| GROSS RECEIPTS | | | | |
| 10801 Bottlers | 93,571.40 | (1,514,076.45) | (1,607,647.85) | -1718.10% |
| 10802 Gas, Water, Power & Light | 2,841.00 | 2,937.00 | 96.00 | 3.38% |
| 10803 Mixing Bars, Clubs, etc. | 8,680.88 | 5,578.50 | (3,102.38) | -35.74% |
| 10809 Vending Machines | 0.00 | 149.51 | 149.51 | 100.00% |
| 10810 Bottlers | 156.00 | (409,199.21) | (409,355.21) | -262407.19% |
| 10811 Vending Registration | 0.00 | 0.00 | 0.00 | 0.00% |
| 10812 Vending Decals | 0.00 | 0.00 | 0.00 | 0.00% |
| TOTAL | 105,249.28 | (1,914,610.65) | (2,019,859.93) | -1919.12% |
| COIN AMUSEMENT | | | | |
| 11901 Coin Tax | 540.00 | 660.00 | 120.00 | 22.22% |
| 11902 Penalty & Interest | 0.00 | 0.00 | 0.00 | 0.00% |
| 11904 License Fee | 250.00 | 2,250.00 | 2,000.00 | 800.00% |
| TOTAL | 790.00 | 2,910.00 | 2,120.00 | 268.35% |
| TOTAL MISC. TAXES | 106,119.28 | (1,911,700.65) | (2,017,819.93) | -1901.46% |
| GRAND TOTAL | 993,592,097.07 | 1,077,706,311.28 | 84,114,214.21 | 8.47% |

**TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS**

July 2017- March 2018

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| CLASS OF TAX | FY 2017 | FY 2018 | GAIN OR LOSS | PERCENT |
|--|-------------------------|-------------------------|------------------------|---------------|
| SALES - 10101 Sales | 4,978,449,515.44 | 5,208,947,557.70 | 230,498,042.26 | 4.63% |
| 10102 State Cable TV | 20,674,778.55 | 7,779,308.22 | (12,895,470.33) | -62.37% |
| 10103 State Interstate Telecomm Sales | 13,008,007.89 | 13,173,302.46 | 165,294.57 | 1.27% |
| 10104 State Sales 1% Increase 2002 | 822,323,365.27 | 857,271,846.13 | 34,948,480.86 | 4.25% |
| 10105 State Sales Single Article | 41,375,599.71 | 42,315,062.43 | 939,462.72 | 2.27% |
| 10106 State Sales Food | 431,890,949.17 | 370,318,980.29 | (61,571,968.88) | -14.26% |
| 10107 Prepaid Wireless | 16,333,155.75 | 15,315,599.00 | (1,017,556.75) | -6.23% |
| 10109 Transportation Equity | 0.00 | 23,332,730.15 | 23,332,730.15 | 100.00% |
| 10110 911 Board | 0.00 | 55,581,679.84 | 55,581,679.84 | 100.00% |
| TOTAL | 6,324,055,371.78 | 6,594,036,066.22 | 269,980,694.44 | 4.27% |
| FRANCHISE & EXCISE | | | | |
| 11401-11403 Franchise | 664,682,941.40 | 720,301,038.67 | 55,618,097.27 | 8.37% |
| 11501-11503 Excise | 1,325,761,460.55 | 1,286,593,389.40 | (39,168,071.15) | -2.95% |
| 12101 F&E Est Payments | (518,241,261.37) | (605,522,890.81) | (87,281,629.44) | -16.84% |
| TOTAL | 1,472,203,140.58 | 1,401,371,537.26 | (70,831,603.32) | -4.81% |
| BUSINESS | | | | |
| 12001 Counties Tax | 20.28 | (15,674.10) | (15,694.38) | -77388.46% |
| 12002 Cities Tax | 1,028.72 | (289.96) | (1,318.68) | -128.19% |
| 12003 State Tax | 4,716.36 | 171,213.53 | 166,497.17 | 3530.20% |
| 12004 County Delinquent | 79,943.89 | 25,655.37 | (54,288.52) | -67.91% |
| 12005 City Delinquent | 75,338.30 | 38,491.84 | (36,846.46) | -48.91% |
| 12006-12009-Class 1-4 | 51,054,594.67 | 51,744,505.19 | 689,910.52 | 1.35% |
| 12010 Class 5 Industrial Loan & Thrift | 555,358.73 | 374,088.85 | (181,269.88) | -32.64% |
| 12011 Transient Vendor, Flea Mkt & Other | 945.66 | 5,443.52 | 4,497.86 | 475.63% |
| 12012 Audit P & I | 7,549,777.33 | 6,643,311.79 | (906,465.54) | -12.01% |
| 12013 Voluntary Disclosure State | 1,630,071.44 | 1,565,778.54 | (64,292.90) | -3.94% |
| TOTAL | 60,951,795.38 | 60,552,524.57 | (399,270.81) | -0.66% |
| GASOLINE | | | | |
| 10201 Tax | 499,307,447.24 | 590,862,015.00 | 91,554,567.76 | 18.34% |
| 10203 Hwy. Users Fuel Permits | 126,000.00 | 114,750.00 | (11,250.00) | -8.93% |
| 10205 Penalty & Interest-Reg | 147,325.71 | (144,942.56) | (292,268.27) | -198.38% |
| 10207 Alcohol Fees | 300.00 | 200.00 | (100.00) | -33.33% |
| TOTAL | 499,581,072.95 | 590,832,022.44 | 91,250,949.49 | 18.27% |
| MOTOR FUEL | | | | |
| 10301 Tax Regular Diesel | 129,949,039.90 | 158,357,146.17 | 28,408,106.27 | 21.86% |
| 10302 Regular L. P. | 165,331.93 | 187,803.55 | 22,471.62 | 13.59% |
| 10305 Prepaid Diesel | 60,349.71 | 54,184.50 | (6,165.21) | -10.22% |
| 10307 Penalty & Interest-Reg. | 17,600.08 | 53,191.79 | 35,591.71 | 202.22% |
| 10308 Dyed Fuel | 7,000.00 | 4,500.00 | (2,500.00) | -35.71% |
| 10309 Compressed Natural Gas-Dealer Permit | 880,625.15 | 1,166,246.27 | 285,621.12 | 32.43% |
| 10310 Carrier Dyed Fuel | 115,137.06 | 116,585.37 | 1,448.31 | 1.26% |
| TOTAL | 131,195,083.83 | 159,939,657.65 | 28,744,573.82 | 21.91% |
| PETROLEUM SPECIAL TAX | | | | |
| 10401 Tax | 36,561,034.78 | 36,925,882.55 | 364,847.77 | 1.00% |
| 10402 Penalties & Interest | 14,062.06 | 499.95 | (13,562.11) | -96.44% |
| 10403 Environment Assurance Fee | 14,267,398.28 | 14,406,830.14 | 139,431.86 | 0.98% |
| TOTAL | 50,842,495.12 | 51,333,212.64 | 490,717.52 | 0.97% |

**TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS**

July 2017- March 2018

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| CLASS OF TAX | FY 2017 | FY 2018 | GAIN OR LOSS | PERCENT |
|--------------------------------------|-----------------------|-----------------------|------------------------|-----------------|
| MOTOR VEHICLE REGISTRATION | | | | |
| 10501 Registration Fees | 136,021,225.51 | 166,421,184.29 | 30,399,958.78 | 22.35% |
| 10502 Drive-Out Tags | 3,868,297.00 | 3,772,421.00 | (95,876.00) | -2.48% |
| 10503 Temp. Operators Permits | 122,313.00 | 124,409.00 | 2,096.00 | 1.71% |
| 10504 Fines | 150,193.25 | 146,163.74 | (4,029.51) | -2.68% |
| 10505 Miscellaneous | 7,995.25 | 9,955.72 | 1,960.47 | 24.52% |
| 10506 International Registration | 55,867,676.20 | 61,105,838.38 | 5,238,162.18 | 9.38% |
| 10507 Personalized Registration | 250,869.75 | 253,765.55 | 2,895.80 | 1.15% |
| 10508 Handicapped Registration | 697,606.25 | 695,983.50 | (1,622.75) | -0.23% |
| 10509 Over Weight Truck Fines | 608,709.63 | 513,971.38 | (94,738.25) | -15.56% |
| 10510 Inquiry Information Fees | 35,106.11 | 26,492.60 | (8,613.51) | -24.54% |
| 10511 Fleet Registration | 1,068,647.31 | 1,177,627.92 | 108,980.61 | 10.20% |
| 10512 Trip Permits | 172,500.00 | 204,000.00 | 31,500.00 | 18.26% |
| 10513 International Reg.(IFTA) | 0.00 | 0.00 | 0.00 | 0.00% |
| 10514 International Reg. (Safety) | 1,432,504.52 | 1,566,816.37 | 134,311.85 | 9.38% |
| 10515 International Reg. (Revenue) | 0.00 | 0.00 | 0.00 | 0.00% |
| 10530 Electric Vehicle Fee | 0.00 | 172,286.01 | 172,286.01 | 100.00% |
| TOTAL | 200,303,643.78 | 236,190,915.46 | 35,887,271.68 | 17.92% |
| MOTOR VEHICLE TITLE | 17,226,180.19 | 18,068,939.64 | 842,759.45 | 4.89% |
| TOTAL | 17,226,180.19 | 18,068,939.64 | 842,759.45 | 4.89% |
| INSURANCE VERIFICATION* | 0.00 | 52,350.00 | 52,350.00 | 100.00% |
| TOTAL | 0.00 | 52,350.00 | 52,350.00 | 100.00% |
| INCOME | | | | |
| 10601 Pre-Income Tax | (114,406,388.40) | (38,633,038.90) | 75,773,349.50 | 66.23% |
| 10602 Tax | 143,616,834.20 | 125,586,093.96 | (18,030,740.24) | -12.55% |
| 10603 Penalties & Interest | 2,882,626.13 | 2,136,879.41 | (745,746.72) | -25.87% |
| TOTAL | 32,093,071.93 | 89,089,934.47 | 56,996,862.54 | 177.60% |
| INHERITANCE,GIFT,ESTATE | | | | |
| 11601 Inheritance | 29,266,664.59 | 673,322.24 | (28,593,342.35) | -97.70% |
| 11602 Gift Tax Class A | 86,070.51 | 298,775.81 | 212,705.30 | 247.13% |
| 11603 Estate Tax | 12,379.12 | 0.00 | (12,379.12) | -100.00% |
| 11604 Generation Skip | 0.00 | 0.00 | 0.00 | 0.00% |
| 11605 Gift Tax Class B | 20,533.42 | 13,471.98 | (7,061.44) | -34.39% |
| 11606 Pre-Gift Tax | (11,634.00) | 0.00 | 11,634.00 | 100.00% |
| 11607 Prepaid Inheritance | (15,068,163.60) | (1,030,133.00) | 14,038,030.60 | 93.16% |
| TOTAL | 14,305,850.04 | (44,562.97) | (14,350,413.01) | -100.31% |
| TOBACCO | | | | |
| 11801 Cigarette Stamps | 177,013,853.56 | 172,584,282.68 | (4,429,570.88) | -2.50% |
| 11802 Cigar & Other Tobacco Products | 12,489,497.51 | 13,193,426.70 | 703,929.19 | 5.64% |
| 11803 Fair Trade Info | 144,924.06 | 141,972.03 | (2,952.03) | -2.04% |
| 11804 Licenses-Retail Dealer | 18,536.56 | 5,724.70 | (12,811.86) | -69.12% |
| 11805 Licenses-Other | 11,918.07 | 3,073.00 | (8,845.07) | -74.22% |
| 11808 Penalty | 540,507.49 | 353,670.78 | (186,836.71) | -34.57% |
| 11809 Vending Machines | 393.59 | 41,386.72 | 40,993.13 | 10415.19% |
| TOTAL | 190,219,630.84 | 186,323,536.61 | (3,896,094.23) | -2.05% |
| ALCOHOLIC BEVERAGES | | | | |
| 11001 Alcohol Tax | 34,800,950.11 | 36,218,265.25 | 1,417,315.14 | 4.07% |
| 11002 Wine Tax & High Alcohol Beer | 13,203,846.00 | 12,190,259.69 | (1,013,586.31) | -7.68% |
| 11003 Licenses | 9,006.79 | 24,256.22 | 15,249.43 | 169.31% |
| 11011 Brand Registration | 126,910.64 | 185,363.66 | 58,453.02 | 46.06% |
| 11013 Wine Tax (Winery) | 308,183.69 | 316,511.30 | 8,327.61 | 2.70% |
| 11014 Common Spirit Tax | 7,218.26 | 9,276.81 | 2,058.55 | 28.52% |
| 11015 Common Spirit Wine Tax | 3,543.55 | 4,392.58 | 849.03 | 23.96% |
| 11016 Distiller's Tax | 27,192.68 | 16,467.13 | (10,725.55) | -39.44% |
| 11017 Enforcement Tax | 518,949.47 | 516,432.40 | (2,517.07) | -0.49% |
| 11018 Wine Enforcement Tax | 617,496.77 | 557,087.69 | (60,409.08) | -9.78% |
| TOTAL | 49,623,297.96 | 50,038,312.73 | 415,014.77 | 0.84% |
| BEER | | | | |
| 10901 Beer Barrellage | 12,696,297.95 | 12,418,979.92 | (277,318.03) | -2.18% |
| 10902 Certificate of Registration | 13,838.78 | 21,921.95 | 8,083.17 | 58.41% |
| 10905 Penalty & Interest | 50,248.11 | 36,193.16 | (14,054.95) | -27.97% |
| 10906 Wholesale Beer | 552,335.22 | 533,536.14 | (18,799.08) | -3.40% |
| 10908 Common Carrier Beer Tax | 678.55 | 655.67 | (22.88) | -3.37% |
| TOTAL | 13,313,398.61 | 13,011,286.84 | (302,111.77) | -2.27% |
| MIXED DRINK (LBD) | | | | |
| 11101 Tax | 75,484,915.30 | 84,670,314.55 | 9,185,399.25 | 12.17% |
| 11102 Licenses | 0.00 | 0.00 | 0.00 | 0.00% |
| TOTAL | 75,484,915.30 | 84,670,314.55 | 9,185,399.25 | 12.17% |

*Insurance Verification figures are listed for reporting purposes only.
They are not in the total collection figures.

**TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS**

July 2017- March 2018

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| CLASS OF TAX | FY 2017 | FY 2018 | GAIN OR LOSS | PERCENT |
|---|-------------------------|--------------------------|-----------------------|----------------|
| PRIVILEGE | | | | |
| 10701 Realty Transfer | 117,003,645.26 | 126,718,091.32 | 9,714,446.06 | 8.30% |
| 10703 Civil or City Court | 0.00 | 0.00 | 0.00 | 0.00% |
| 10704 Criminal Cases | 0.00 | 0.00 | 0.00 | 0.00% |
| 10705 Education | 0.00 | 0.00 | 0.00 | 0.00% |
| 10706 Criminal Injuries Comp | 2,079,990.86 | 1,997,266.35 | (82,724.51) | -3.98% |
| 10707 Penalties | 172,916.20 | 179,526.55 | 6,610.35 | 3.82% |
| 10708 Attorneys Reimbursement | 0.00 | 0.00 | 0.00 | 0.00% |
| 10709 Marriage License | 596,000.43 | 562,770.84 | (33,229.59) | -5.58% |
| 10710 Tire Tax | 4,927,996.17 | 5,010,572.03 | 82,575.86 | 1.68% |
| 10711 General Sessions Tax | 0.00 | 0.00 | 0.00 | 0.00% |
| 10713 Professional Tax | 11,610,696.36 | 17,214,170.70 | 5,603,474.34 | 48.26% |
| 10714 Used Oil | 705,724.51 | 625,748.32 | (79,976.19) | -11.33% |
| 10715 Auto Rental Surcharge | 9,931,025.19 | 10,041,099.31 | 110,074.12 | 1.11% |
| 10716 Realty Mortgage | 52,099,833.16 | 51,322,971.29 | (776,861.87) | -1.49% |
| 10717 UCC | 7,051,591.96 | 7,261,153.41 | 209,561.45 | 2.97% |
| 10718 Attorneys Administrative Fee | 1,317,305.42 | 1,327,151.50 | 9,846.08 | 0.75% |
| 10719 Forfeiture of Bonds | 706,147.18 | 407,099.26 | (299,047.92) | -42.35% |
| 10720 Sex Offenders | 63,064.55 | 50,024.05 | (13,040.50) | -20.68% |
| 10721 Domestic Violence | 1,920.82 | 2,063.86 | 143.04 | 7.45% |
| 10722 Civil/Legal Rep. Indigents | 0.00 | 0.00 | 0.00 | 0.00% |
| 10723 Fingerprinting | 0.00 | 0.00 | 0.00 | 0.00% |
| 10724 Public Defender | 0.00 | 0.00 | 0.00 | 0.00% |
| 10725 1992 Increase | 0.00 | 0.00 | 0.00 | 0.00% |
| 10726 Bail Bond Fee | 1,340,871.02 | 1,583,864.39 | 242,993.37 | 18.12% |
| 10727 Aggravated Assault | 22,107.49 | 20,489.90 | (1,617.59) | -7.32% |
| 10728 Marriage License Increase 2002 | 1,578,080.32 | 1,567,324.60 | (10,755.72) | -0.68% |
| 10729 Drug Violation Cases | 98,754.85 | 83,521.33 | (15,233.52) | -15.43% |
| 10730 Sexual Assault | 40,869.01 | 56,309.05 | 15,440.04 | 37.78% |
| 10731 Drug Violation -No Treatment | 867,514.69 | 843,692.51 | (23,822.18) | -2.75% |
| 10733 Municipal Training Education | 288,823.80 | 305,415.73 | 16,591.93 | 5.74% |
| 10734 Blood Alcohol | 2,026,737.93 | 2,055,427.37 | 28,689.44 | 1.42% |
| 10735 Litigation | 13,553,573.14 | 13,818,276.73 | 264,703.59 | 1.95% |
| 10736 Alcohol Drug Treatment Fee | 1,040,202.73 | 1,059,295.60 | 19,092.87 | 1.84% |
| 10737 Drag Racing Fine | 26,982.57 | 12,068.44 | (14,914.13) | -55.27% |
| 10738 Drug Testing Fee | 2,526,443.17 | 2,737,159.07 | 210,715.90 | 8.34% |
| 10739 Victim Notification Fund | 518,432.16 | 574,267.57 | 55,835.41 | 10.77% |
| 10740 Professional Athletes | (5,294,517.26) | 0.00 | 5,294,517.26 | 100.00% |
| 10741 Ignition Interlock Device | 316,214.98 | 297,139.07 | (19,075.91) | -6.03% |
| 10742 Cash Bond Forfeiture | 1,060,345.92 | 1,062,277.00 | 1,931.08 | 0.18% |
| 10743 Criminal Judicial Education | 210,762.62 | 240,863.73 | 30,101.11 | 14.28% |
| 10744 P. Defender/D. Attorney Expungement | 197,797.55 | 100,551.05 | (97,246.50) | -49.16% |
| 10745 Environmental Fees | 905,110.76 | 885,594.18 | (19,516.58) | -2.16% |
| 10746 Human Trafficking GenFd | 25,120.36 | 1,981.36 | (23,139.00) | -92.11% |
| 10747 Motor Vehicle Recycler | 0.00 | 166.72 | 166.72 | 100.00% |
| 10748 Human Trafficking LawEnf | 0.00 | 0.00 | 0.00 | 0.00% |
| 10749 Human Trafficking D.A.Gen | 6,280.08 | 990.67 | (5,289.41) | -84.23% |
| 10750 Fantasy Sports | 157,960.62 | 237,048.00 | 79,087.38 | 50.07% |
| 10751 Vest Drug Violation | 9,051.79 | 12,414.60 | 3,362.81 | 37.15% |
| 10752 Advanced Age Adult Abuse Violations | 0.00 | 2,277.23 | 2,277.23 | 100.00% |
| 10753 Telecom | 0.00 | 129,722.50 | 129,722.50 | 100.00% |
| TOTAL | 229,791,378.37 | 250,407,847.19 | 20,616,468.82 | 8.97% |
| Gas & Oil Severance | | | | |
| 11301-11302 Tax | 493,422.99 | 483,377.95 | (10,045.04) | -2.04% |
| TOTAL | 493,422.99 | 483,377.95 | (10,045.04) | -2.04% |
| TVA IN LIEU | 259,328,014.21 | 258,794,415.44 | (533,598.77) | -0.21% |
| TOTAL | 259,328,014.21 | 258,794,415.44 | (533,598.77) | -0.21% |
| MISCELLANEOUS TAXES: | | | | |
| Unauthorized Substance | | | | |
| 14801 Marijuana | 93.09 | 0.00 | (93.09) | -100.00% |
| 14802 Cocaine | 0.00 | 0.00 | 0.00 | 0.00% |
| 14803 Other Drugs | 0.00 | 0.00 | 0.00 | 0.00% |
| 14804 Alcohol | 0.00 | 0.00 | 0.00 | 0.00% |
| 14805 Penalty & Interest | 0.00 | 0.00 | 0.00 | 0.00% |
| 14806 Stamps | 783.60 | 58.00 | (725.60) | -92.60% |
| TOTAL | 876.69 | 58.00 | (818.69) | -93.38% |
| GROSS RECEIPTS | | | | |
| 10801 Bottlers | 14,614,234.64 | 13,220,503.69 | (1,393,730.95) | -9.54% |
| 10802 Gas, Water, Power & Light | 7,392,071.52 | 8,515,470.23 | 1,123,398.71 | 15.20% |
| 10803 Mixing Bars, Clubs, etc. | 91,139.86 | 65,895.98 | (25,243.88) | -27.70% |
| 10809 Vending Machines | 9,435.59 | 8,184.18 | (1,251.41) | -13.26% |
| 10810 Bottlers | 4,797,640.74 | 3,895,308.03 | (902,332.71) | -18.81% |
| 10811 Vending Registration | 0.00 | 0.00 | 0.00 | 0.00% |
| 10812 Vending Decals | 0.00 | 0.00 | 0.00 | 0.00% |
| TOTAL | 26,904,522.35 | 25,705,362.11 | (1,199,160.24) | -4.46% |
| COIN AMUSEMENT | | | | |
| 11901 Coin Tax | 65,222.68 | 74,916.71 | 9,694.03 | 14.86% |
| 11902 Penalty & Interest | 3,283.55 | 1,192.75 | (2,090.80) | -63.67% |
| 11904 License Fee | 66,750.00 | 58,250.00 | (8,500.00) | -12.73% |
| TOTAL | 135,256.23 | 134,359.46 | (896.77) | -0.66% |
| TOTAL MISC. TAXES | 27,040,655.27 | 25,839,779.57 | (1,200,875.70) | -4.44% |
| GRAND TOTAL | 9,648,052,419.13 | 10,070,939,118.26 | 422,886,699.13 | 4.38% |

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX : INCOME

PAGE # 9

| COUNTIES | MARCH FY 2018 | YTD FY 2018 | COUNTIES | MARCH FY 2018 | YTD FY 2018 |
|------------|---------------|---------------|--------------|---------------|---------------|
| ANDERSON | 184,153.53 | 375,079.71 | LAWRENCE | 20,852.61 | 61,775.84 |
| BEDFORD | 48,675.90 | 128,715.42 | LEWIS | 4,198.81 | 7,462.85 |
| BENTON | 13,862.35 | 25,299.61 | LINCOLN | 47,784.13 | 80,574.74 |
| BLED SOE | 2,124.18 | 14,104.82 | LOUDON | 211,914.59 | 560,131.41 |
| BLOUNT | 183,161.42 | 710,654.52 | MCMINN | 16,002.35 | 69,641.05 |
| BRADLEY | 80,632.69 | 1,153,013.62 | MCNAIRY | 6,155.29 | 9,962.63 |
| CAMPBELL | 21,481.41 | 54,276.23 | MACON | 7,823.17 | 439,263.56 |
| CANNON | 11,752.84 | (25,889.03) | MADISON | 93,837.05 | 657,337.54 |
| CARROLL | 12,698.88 | 21,913.06 | MARION | 28,780.93 | 132,948.94 |
| CARTER | 53,048.98 | 301,794.69 | MARSHALL | 34,130.14 | 62,938.47 |
| CHEATHAM | 24,536.12 | 164,523.94 | MAURY | 82,221.61 | 263,052.71 |
| CHESTER | 8,760.84 | 12,838.09 | MEIGS | 6,697.12 | 50,633.37 |
| CLAIBORNE | 24,262.48 | 55,210.87 | MONROE | 35,107.33 | 103,814.02 |
| CLAY | 3,620.35 | 53,820.35 | MONTGOMERY | 117,339.77 | 442,827.94 |
| COCKE | 22,771.94 | 37,464.45 | MOORE | 3,955.00 | 15,399.77 |
| COFFEE | 62,315.85 | 159,948.37 | MORGAN | 4,074.15 | 7,667.49 |
| CROCKETT | 5,541.58 | 18,599.88 | OBION | 9,695.87 | 63,697.88 |
| CUMBERLAND | 138,266.73 | 233,437.57 | OVERTON | 11,341.03 | 33,304.80 |
| DAVIDSON | 1,788,207.82 | 14,141,660.47 | PERRY | 11,129.33 | 27,933.75 |
| DECATUR | 2,991.24 | 17,861.71 | PICKETT | 5,350.68 | 17,731.49 |
| DEKALB | 10,324.72 | 23,851.51 | POLK | 8,893.15 | 94,528.82 |
| DICKSON | 35,133.39 | 88,939.57 | PUTNAM | 83,606.89 | 696,080.11 |
| DYER | 76,039.85 | 157,116.29 | RHEA | 21,006.87 | 53,580.93 |
| FAYETTE | 35,006.42 | 128,493.24 | ROANE | 69,930.14 | 125,914.75 |
| FENTRESS | 8,097.00 | 13,883.17 | ROBERTSON | 67,374.32 | 104,698.02 |
| FRANKLIN | 34,210.29 | 96,724.40 | RUTHERFORD | 252,700.21 | 713,064.32 |
| GIBSON | 32,361.21 | 45,548.67 | SCOTT | 7,521.05 | 205,671.87 |
| GILES | 17,558.21 | (205,977.92) | SEQUATCHIE | 14,366.28 | 87,933.99 |
| GRAINGER | 18,398.96 | 39,753.53 | SEVIER | 70,808.71 | 465,131.46 |
| GREENE | 45,284.78 | 131,311.10 | SHELBY | 1,359,760.60 | 9,802,437.53 |
| GRUNDY | 4,421.17 | 4,459.31 | SMITH | 7,463.28 | 46,196.39 |
| HAMBLÉN | 72,381.41 | 124,321.15 | STEWART | 9,353.12 | 19,970.95 |
| HAMILTON | 849,075.36 | 6,825,407.62 | SULLIVAN | 222,638.23 | 1,425,037.22 |
| HANCOCK | 32.00 | 3,151.20 | SUMNER | 237,732.91 | 1,027,778.93 |
| HARDEMAN | 5,029.37 | 12,290.09 | TIPTON | 33,940.00 | 79,771.89 |
| HARDIN | 20,001.38 | 85,792.33 | TROUSDALE | 3,704.31 | 4,442.15 |
| HAWKINS | 44,345.13 | 79,369.14 | UNICOI | 22,866.78 | 59,788.61 |
| HAYWOOD | 10,373.05 | 34,236.97 | UNION | 20,513.04 | 26,860.42 |
| HENDERSON | 16,254.00 | 34,401.73 | VAN BUREN | 5,008.04 | 84,866.04 |
| HENRY | 59,974.98 | 294,499.44 | WARREN | 37,370.05 | 78,567.31 |
| HICKMAN | 9,434.82 | 23,411.49 | WASHINGTON | 278,388.83 | 475,251.01 |
| HOUSTON | 1,826.03 | 8,125.89 | WAYNE | 3,911.86 | 14,767.32 |
| HUMPHREYS | 12,206.69 | 44,737.67 | WEAKLEY | 28,614.44 | 71,932.29 |
| JACKSON | 6,422.40 | (507.59) | WHITE | 19,216.32 | 49,865.98 |
| JEFFERSON | 47,602.74 | 163,948.39 | WILLIAMSON | 811,847.21 | 5,340,330.60 |
| JOHNSON | 22,092.13 | 32,681.30 | WILSON | 166,040.83 | 557,276.89 |
| KNOX | 819,475.38 | 31,835,632.34 | OUT OF STATE | 293,061.55 | 6,374,645.91 |
| LAKE | 12,632.04 | 18,964.70 | | | |
| LAUDERDALE | 23,855.24 | 96,547.43 | TOTALS | 9,958,747.26 | 89,089,934.47 |

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX MOTOR VEHICLE

PAGE # 10

| COUNTIES | MARCH FY 2018 | YTD FY 2018 | COUNTIES | MARCH FY 2018 | YTD FY 2018 |
|------------|---------------|---------------|------------|---------------|----------------|
| ANDERSON | 337,810.86 | 2,535,393.71 | LAWRENCE | 139,860.71 | 1,022,387.16 |
| BEDFORD | 185,723.51 | 1,437,961.47 | LEWIS | 36,020.88 | 301,303.77 |
| BENTON | 63,107.27 | 497,052.94 | LINCOLN | 108,048.28 | 890,725.62 |
| BLEDSON | 38,440.63 | 332,766.90 | LOUDON | 172,049.02 | 1,464,083.03 |
| BLOUNT | 462,623.56 | 3,794,537.37 | MCMINN | 192,170.75 | 1,486,186.90 |
| BRADLEY | 302,894.30 | 2,542,253.24 | MCNAIRY | 77,297.84 | 668,335.10 |
| CAMPBELL | 108,443.68 | 848,411.98 | MACON | 64,434.94 | 580,075.36 |
| CANNON | 50,101.55 | 395,399.22 | MADISON | 308,661.25 | 2,771,872.74 |
| CARROLL | 86,556.28 | 610,193.40 | MARION | 94,734.73 | 779,770.46 |
| CARTER | 160,432.92 | 1,317,201.99 | MARSHALL | 99,707.65 | 778,752.18 |
| CHEATHAM | 137,141.38 | 1,214,010.34 | MAURY | 285,659.71 | 2,498,110.26 |
| CHESTER | 46,416.11 | 377,785.68 | MEIGS | 46,736.26 | 381,796.69 |
| CLAIBORNE | 95,028.04 | 746,325.66 | MONROE | 128,453.39 | 1,084,844.39 |
| CLAY | 26,177.85 | 212,223.01 | MONTGOMERY | 473,480.33 | 4,115,719.55 |
| COCKE | 126,117.56 | 890,321.48 | MOORE | 26,134.39 | 209,121.69 |
| COFFEE | 235,428.57 | 1,725,065.73 | MORGAN | 90,620.39 | 811,259.57 |
| CROCKETT | 54,618.80 | 410,622.99 | OBION | 97,632.97 | 840,929.55 |
| CUMBERLAND | 217,509.40 | 1,821,466.15 | OVERTON | 67,452.52 | 604,880.61 |
| DAVIDSON | 1,624,410.77 | 15,267,062.26 | PERRY | 31,068.56 | 253,825.81 |
| DECATUR | 35,051.87 | 311,201.68 | PICKETT | 18,122.96 | 165,547.11 |
| DEKALB | 66,011.42 | 528,947.62 | POLK | 52,947.80 | 445,994.30 |
| DICKSON | 158,935.65 | 1,380,204.70 | PUTNAM | 226,554.01 | 2,025,710.88 |
| DYER | 110,610.71 | 882,714.41 | RHEA | 107,507.79 | 855,229.98 |
| FAYETTE | 122,015.75 | 1,116,659.21 | ROANE | 157,947.08 | 1,289,734.30 |
| FENTRESS | 56,480.29 | 499,494.31 | ROBERTSON | 219,597.21 | 1,854,185.54 |
| FRANKLIN | 143,815.20 | 1,123,157.74 | RUTHERFORD | 703,328.71 | 6,675,804.12 |
| GIBSON | 145,813.10 | 1,149,091.33 | SCOTT | 78,581.19 | 573,713.72 |
| GILES | 103,532.77 | 857,291.34 | SEQUATCHIE | 63,607.44 | 565,692.81 |
| GRAINGER | 86,923.81 | 666,474.80 | SEVIER | 331,021.89 | 2,768,550.16 |
| GREENE | 295,410.21 | 2,077,686.34 | SHELBY | 2,029,873.79 | 17,005,771.61 |
| GRUNDY | 51,645.49 | 383,212.37 | SMITH | 75,145.18 | 564,899.18 |
| HAMBLÉN | 199,633.92 | 1,586,374.44 | STEWART | 39,582.99 | 365,425.58 |
| HAMILTON | 4,396,439.89 | 14,380,257.97 | SULLIVAN | 478,176.82 | 4,225,361.44 |
| HANCOCK | 19,400.60 | 140,964.59 | SUMNER | 428,273.93 | 3,895,038.34 |
| HARDEMAN | 64,878.66 | 492,885.85 | TIPTON | 165,087.66 | 1,430,338.85 |
| HARDIN | 82,463.92 | 689,270.56 | TROUSDALE | 27,317.82 | 232,060.09 |
| HAWKINS | 146,526.84 | 1,240,816.15 | UNICOI | 54,972.49 | 470,803.56 |
| HAYWOOD | 55,061.91 | 465,844.60 | UNION | 55,868.79 | 427,405.13 |
| HENDERSON | 91,623.43 | 702,362.66 | VAN BUREN | 15,841.33 | 141,181.33 |
| HENRY | 101,103.06 | 874,920.86 | WARREN | 130,661.64 | 1,099,225.91 |
| HICKMAN | 72,642.89 | 605,775.65 | WASHINGTON | 358,841.86 | 3,071,256.74 |
| HOUSTON | 21,223.30 | 179,156.38 | WAYNE | 42,751.69 | 408,413.61 |
| HUMPHREYS | 68,133.98 | 572,692.07 | WEAKLEY | 85,986.07 | 730,304.98 |
| JACKSON | 29,299.56 | 276,133.77 | WHITE | 83,504.58 | 708,804.01 |
| JEFFERSON | 168,522.62 | 1,436,342.72 | WILLIAMSON | 518,172.82 | 5,204,459.14 |
| JOHNSON | 50,263.25 | 437,608.39 | WILSON | 345,247.12 | 3,225,832.05 |
| KNOX | 1,308,741.03 | 11,596,220.67 | STATE | 111,736.15 | 195,947.71 |
| LAKE | 13,005.19 | 102,582.81 | | | |
| LAUDERDALE | 63,162.46 | 522,110.16 | TOTALS | 22,233,839.20 | 166,421,184.29 |

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX REALTY TRANSFER & MORTGAGE

PAGE # 11

| COUNTIES | MARCH FY 2018 | YTD FY 2018 | COUNTIES | MARCH FY 2018 | YTD FY 2018 |
|------------|---------------|---------------|--------------|---------------|----------------|
| ANDERSON | 111,826.71 | 1,156,232.43 | LAWRENCE | 43,664.69 | 536,968.06 |
| BEDFORD | 89,950.77 | 851,414.68 | LEWIS | 14,207.38 | 186,566.77 |
| BENTON | 15,585.33 | 165,775.99 | LINCOLN | 59,170.21 | 471,553.80 |
| BLED SOE | 10,354.83 | 132,671.89 | LOUDON | 119,184.28 | 1,745,233.73 |
| BLOUNT | 321,808.51 | 3,377,915.76 | MCMINN | 51,408.12 | 721,069.62 |
| BRADLEY | 149,787.17 | 1,836,290.51 | MCNAIRY | 22,507.37 | 192,722.59 |
| CAMPBELL | 44,134.96 | 520,975.12 | MACON | 30,593.13 | 317,699.39 |
| CANNON | 14,055.43 | 229,374.92 | MADISON | 129,079.27 | 1,530,011.97 |
| CARROLL | 32,459.78 | 239,871.10 | MARION | 41,876.31 | 456,904.46 |
| CARTER | 53,043.35 | 554,910.42 | MARSHALL | 86,978.86 | 730,289.37 |
| CHEATHAM | 63,537.11 | 862,210.27 | MAURY | 328,933.05 | 3,091,566.05 |
| CHESTER | 17,764.33 | 187,667.06 | MEIGS | 11,022.28 | 158,132.67 |
| CLAIBORNE | 22,010.25 | 285,230.49 | MONROE | 43,461.27 | 630,436.58 |
| CLAY | 9,081.86 | 108,180.02 | MONTGOMERY | 543,864.93 | 5,321,171.52 |
| COCKE | 28,271.17 | 343,764.99 | MOORE | 17,844.26 | 119,422.73 |
| COFFEE | 93,290.35 | 974,755.02 | MORGAN | 16,346.35 | 165,301.75 |
| CROCKETT | 9,666.00 | 137,167.25 | OBION | 55,870.26 | 356,276.70 |
| CUMBERLAND | 109,455.46 | 1,200,255.83 | OVERTON | 21,427.24 | 264,986.01 |
| DAVIDSON | 3,329,060.56 | 36,003,929.85 | PERRY | 3,499.29 | 119,886.37 |
| DECATUR | 19,889.32 | 161,479.96 | PICKETT | 11,034.07 | 91,053.95 |
| DEKALB | 31,122.67 | 350,468.40 | POLK | 15,584.61 | 164,435.62 |
| DICKSON | 92,992.90 | 1,019,110.70 | PUTNAM | 97,099.04 | 1,487,833.85 |
| DYER | 34,345.73 | 417,937.43 | RHEA | 34,185.30 | 451,206.07 |
| FAYETTE | 106,486.24 | 1,129,755.59 | ROANE | 64,377.12 | 755,615.08 |
| FENTRESS | 21,959.51 | 245,575.29 | ROBERTSON | 182,887.97 | 1,795,406.84 |
| FRANKLIN | 70,958.58 | 741,701.86 | RUTHERFORD | 1,037,718.21 | 11,379,950.46 |
| GIBSON | 33,323.77 | 530,044.38 | SCOTT | 12,107.00 | 162,842.83 |
| GILES | 36,106.87 | 379,757.41 | SEQUATCHIE | 16,546.75 | 225,577.74 |
| GRAINGER | 20,142.43 | 212,711.93 | SEVIER | 356,724.04 | 3,798,515.18 |
| GREENE | 85,836.14 | 761,368.62 | SHELBY | 1,610,658.29 | 19,072,411.99 |
| GRUNDY | 25,628.91 | 146,583.64 | SMITH | 19,307.40 | 311,106.91 |
| HAMBLEN | 110,160.60 | 817,791.15 | STEWART | 14,130.24 | 184,186.08 |
| HAMILTON | 869,360.05 | 9,859,839.22 | SULLIVAN | 182,019.09 | 2,333,286.67 |
| HANCOCK | 5,636.22 | 49,491.31 | SUMNER | 497,545.64 | 6,709,496.96 |
| HARDEMAN | 16,035.68 | 203,444.02 | TIPTON | 85,234.03 | 814,571.30 |
| HARDIN | 29,568.94 | 431,878.15 | TROUSDALE | 18,618.00 | 160,983.94 |
| HAWKINS | 47,436.53 | 544,657.35 | UNICOI | 19,288.23 | 177,240.00 |
| HAYWOOD | 18,420.86 | 151,183.44 | UNION | 23,321.81 | 277,452.70 |
| HENDERSON | 26,956.59 | 286,774.25 | VAN BUREN | 7,812.30 | 88,602.70 |
| HENRY | 47,401.28 | 381,650.79 | WARREN | 51,482.75 | 502,204.97 |
| HICKMAN | 34,523.01 | 318,482.63 | WASHINGTON | 188,830.79 | 2,685,415.88 |
| HOUSTON | 5,234.91 | 88,468.61 | WAYNE | 32,532.27 | 159,416.13 |
| HUMPHREYS | 24,334.71 | 310,419.22 | WEAKLEY | 25,017.97 | 316,441.30 |
| JACKSON | 11,252.13 | 121,238.06 | WHITE | 35,239.96 | 352,604.08 |
| JEFFERSON | 66,481.37 | 855,619.05 | WILLIAMSON | 1,689,312.17 | 17,936,302.49 |
| JOHNSON | 13,849.02 | 163,261.43 | WILSON | 477,854.07 | 5,703,293.50 |
| KNOX | 1,182,274.77 | 12,789,333.38 | OUT OF STATE | 1,056,529.90 | 7,265,578.06 |
| LAKE | 1,025.28 | 41,142.25 | | | |
| LAUDERDALE | 14,020.42 | 143,219.48 | TOTALS | 17,131,846.94 | 185,302,216.02 |

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX STATE SALES

PAGE # 12

| COUNTIES | MARCH FY 2018 | YTD FY 2018 | COUNTIES | MARCH FY 2018 | YTD FY 2018 |
|------------|---------------|----------------|--------------|----------------|------------------|
| ANDERSON | 5,944,667.58 | 61,455,633.13 | LAWRENCE | 2,245,065.87 | 21,024,713.64 |
| BEDFORD | 2,987,023.20 | 27,544,362.60 | LEWIS | 562,934.28 | 5,364,436.84 |
| BENTON | 761,413.90 | 7,679,721.70 | LINCOLN | 1,681,266.35 | 16,514,723.75 |
| BLED SOE | 191,070.21 | 1,975,304.91 | LOUDON | 3,272,410.35 | 33,546,749.75 |
| BLOUNT | 9,970,992.33 | 102,080,668.60 | MCMINN | 3,436,016.86 | 29,472,496.64 |
| BRADLEY | 7,222,723.53 | 71,401,870.31 | MCNAIRY | 917,267.66 | 8,631,136.97 |
| CAMPBELL | 1,845,008.03 | 18,785,638.26 | MACON | 1,000,176.15 | 9,591,688.39 |
| CANNON | 342,940.78 | 3,461,699.25 | MADISON | 10,719,092.16 | 107,373,719.09 |
| CARROLL | 1,008,322.04 | 9,555,862.86 | MARION | 1,669,956.78 | 17,070,154.26 |
| CARTER | 2,117,113.87 | 21,182,007.75 | MARSHALL | 1,796,485.09 | 17,498,041.04 |
| CHEATHAM | 1,429,677.12 | 14,261,202.89 | MAURY | 7,548,819.55 | 73,581,342.67 |
| CHESTER | 596,176.61 | 5,555,741.12 | MEIGS | 498,005.55 | 4,382,360.05 |
| CLAIBORNE | 1,115,528.79 | 9,764,353.68 | MONROE | 2,254,738.63 | 21,838,597.17 |
| CLAY | 180,290.36 | 2,186,334.74 | MONTGOMERY | 14,336,038.05 | 136,588,301.92 |
| COCKE | 1,650,142.23 | 17,270,989.41 | MOORE | 158,000.27 | 2,021,414.96 |
| COFFEE | 4,771,788.93 | 47,976,403.18 | MORGAN | 295,233.53 | 3,308,568.94 |
| CROCKETT | 352,162.94 | 3,294,623.22 | OBION | 2,103,271.37 | 19,998,835.45 |
| CUMBERLAND | 3,734,940.52 | 38,388,765.20 | OVERTON | 1,033,623.52 | 8,610,232.21 |
| DAVIDSON | 97,229,214.94 | 938,677,170.97 | PERRY | 218,193.81 | 2,231,777.41 |
| DECATUR | 439,705.17 | 4,432,007.14 | PICKETT | 208,814.20 | 2,437,544.74 |
| DEKALB | 845,283.05 | 8,241,384.64 | POLK | 360,087.37 | 3,989,146.41 |
| DICKSON | 4,173,421.87 | 40,632,182.96 | PUTNAM | 7,684,309.87 | 76,066,906.48 |
| DYER | 2,537,318.32 | 24,586,416.23 | RHEA | 1,516,547.57 | 14,993,741.62 |
| FAYETTE | 1,429,285.72 | 15,085,431.82 | ROANE | 3,185,843.98 | 31,645,901.40 |
| FENTRESS | 727,994.53 | 6,695,903.06 | ROBERTSON | 3,943,601.59 | 39,215,541.80 |
| FRANKLIN | 1,912,824.07 | 20,317,536.18 | RUTHERFORD | 28,540,457.58 | 273,349,181.19 |
| GIBSON | 2,420,581.31 | 23,005,557.42 | SCOTT | 868,642.86 | 8,044,455.74 |
| GILES | 1,710,993.65 | 16,643,738.70 | SEQUATCHIE | 565,955.65 | 5,638,030.78 |
| GRAINGER | 480,905.34 | 4,649,425.35 | SEVIER | 13,818,984.49 | 194,154,769.30 |
| GREENE | 3,640,666.20 | 35,214,455.07 | SHELBY | 74,887,521.27 | 732,935,613.82 |
| GRUNDY | 285,931.74 | 2,875,625.76 | SMITH | 836,340.58 | 8,293,478.23 |
| HAMBLEN | 5,322,551.06 | 53,566,411.14 | STEWART | 342,591.55 | 3,637,738.20 |
| HAMILTON | 34,529,487.77 | 341,163,492.66 | SULLIVAN | 13,522,250.11 | 135,440,691.04 |
| HANCOCK | 111,306.93 | 1,062,330.59 | SUMNER | 10,931,906.24 | 109,235,604.83 |
| HARDEMAN | 820,267.20 | 7,788,085.55 | TIPTON | 2,275,449.22 | 20,783,536.29 |
| HARDIN | 2,052,586.98 | 20,055,260.52 | TROUSDALE | 271,697.46 | 2,467,674.02 |
| HAWKINS | 1,797,471.36 | 17,476,424.75 | UNICOI | 662,553.19 | 6,440,752.32 |
| HAYWOOD | 819,064.05 | 7,568,956.22 | UNION | 264,126.46 | 3,892,790.22 |
| HENDERSON | 1,516,685.49 | 14,876,158.01 | VAN BUREN | 90,167.53 | 1,125,494.00 |
| HENRY | 2,319,127.83 | 23,091,026.63 | WARREN | 2,090,827.47 | 20,519,787.83 |
| HICKMAN | 537,347.58 | 5,579,075.47 | WASHINGTON | 11,311,582.08 | 113,095,712.10 |
| HOUSTON | 202,722.39 | 1,850,478.05 | WAYNE | 396,468.40 | 3,981,211.26 |
| HUMPHREYS | 829,773.09 | 9,590,342.96 | WEAKLEY | 1,514,587.74 | 14,161,289.80 |
| JACKSON | 169,956.18 | 1,582,978.08 | WHITE | 1,180,758.61 | 12,151,355.30 |
| JEFFERSON | 2,435,221.50 | 23,429,462.55 | WILLIAMSON | 25,545,972.93 | 272,981,359.94 |
| JOHNSON | 510,332.81 | 5,203,851.81 | WILSON | 10,460,755.29 | 108,876,561.96 |
| KNOX | 48,943,681.89 | 486,707,489.99 | OUT OF STATE | 118,561,619.59 | 1,202,062,048.96 |
| LAKE | 134,111.89 | 1,282,506.27 | | | |
| LAUDERDALE | 761,011.34 | 7,016,506.13 | TOTALS | 659,455,832.93 | 6,594,036,066.22 |

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX LOCAL SALES

PAGE # 13

| COUNTIES | MARCH FY 2018 | YTD FY 2018 | COUNTIES | MARCH FY 2018 | YTD FY 2018 |
|------------|---------------|----------------|--------------|----------------|------------------|
| ANDERSON | 1,939,715.07 | 19,661,608.75 | LAWRENCE | 776,848.90 | 7,497,521.28 |
| BEDFORD | 920,761.12 | 8,683,460.17 | LEWIS | 202,358.31 | 1,964,436.56 |
| BENTON | 282,685.58 | 2,861,367.38 | LINCOLN | 498,096.79 | 4,936,143.76 |
| BLED SOE | 60,214.10 | 642,706.18 | LOUDON | 762,900.99 | 8,264,097.21 |
| BLOUNT | 3,251,744.01 | 33,313,943.72 | MCMINN | 811,622.81 | 7,637,329.97 |
| BRADLEY | 2,465,418.31 | 24,007,841.16 | MCNAIRY | 278,127.99 | 2,608,141.31 |
| CAMPBELL | 534,668.58 | 5,608,982.09 | MACON | 290,364.10 | 2,848,040.11 |
| CANNON | 87,161.88 | 860,969.74 | MADISON | 3,688,819.27 | 36,997,944.46 |
| CARROLL | 359,108.40 | 3,534,431.06 | MARION | 612,294.93 | 6,139,547.94 |
| CARTER | 808,961.48 | 7,861,220.17 | MARSHALL | 510,886.58 | 4,943,264.29 |
| CHEATHAM | 542,888.51 | 5,291,744.39 | MAURY | 2,126,625.79 | 20,710,252.44 |
| CHESTER | 171,123.49 | 1,690,673.63 | MEIGS | 68,942.56 | 647,080.85 |
| CLAIBORNE | 301,292.47 | 2,893,810.78 | MONROE | 731,599.40 | 6,993,963.47 |
| CLAY | 69,185.49 | 796,847.17 | MONTGOMERY | 4,610,160.77 | 43,866,675.79 |
| COCKE | 643,497.94 | 6,587,101.58 | MOORE | 53,578.62 | 686,243.22 |
| COFFEE | 1,548,596.60 | 15,987,240.07 | MORGAN | 96,414.49 | 999,402.40 |
| CROCKETT | 135,215.76 | 1,346,085.98 | OBION | 662,266.77 | 6,307,230.11 |
| CUMBERLAND | 1,263,799.62 | 12,998,240.79 | OVERTON | 277,999.96 | 2,599,254.35 |
| DAVIDSON | 28,873,213.47 | 276,797,895.58 | PERRY | 77,347.11 | 781,536.27 |
| DECATUR | 148,529.29 | 1,508,154.73 | PICKETT | 60,289.34 | 790,479.72 |
| DEKALB | 258,176.92 | 2,815,661.00 | POLK | 123,709.92 | 1,291,901.16 |
| DICKSON | 1,383,427.06 | 13,777,786.63 | PUTNAM | 2,608,314.72 | 25,794,610.34 |
| DYER | 873,152.31 | 8,514,033.78 | RHEA | 574,595.46 | 5,667,295.31 |
| FAYETTE | 463,311.05 | 4,873,621.20 | ROANE | 951,739.56 | 9,933,964.39 |
| FENTRESS | 250,925.37 | 2,306,352.75 | ROBERTSON | 1,476,420.04 | 14,856,628.04 |
| FRANKLIN | 567,505.27 | 5,931,399.41 | RUTHERFORD | 9,606,628.11 | 92,969,163.27 |
| GIBSON | 805,344.35 | 7,888,756.23 | SCOTT | 261,241.02 | 2,469,817.67 |
| GILES | 576,049.48 | 5,614,635.90 | SEQUATCHIE | 219,306.49 | 2,120,354.58 |
| GRAINGER | 171,500.44 | 1,663,063.83 | SEVIER | 5,161,439.61 | 73,932,084.56 |
| GREENE | 1,297,892.12 | 12,461,926.96 | SHELBY | 22,308,569.91 | 219,253,965.70 |
| GRUNDY | 100,701.11 | 953,767.06 | SMITH | 304,152.79 | 2,984,090.25 |
| HAMBLÉN | 1,708,282.10 | 17,347,367.71 | STEWART | 111,141.86 | 1,236,918.74 |
| HAMILTON | 10,056,073.03 | 98,691,322.40 | SULLIVAN | 3,884,073.68 | 38,899,976.56 |
| HANCOCK | 27,125.22 | 269,626.72 | SUMNER | 3,346,299.51 | 33,062,091.00 |
| HARDEMAN | 279,956.16 | 2,729,781.01 | TIPTON | 792,437.62 | 7,395,637.83 |
| HARDIN | 614,869.83 | 6,119,780.40 | TROUSDALE | 82,981.21 | 778,722.89 |
| HAWKINS | 690,229.96 | 6,496,204.69 | UNICOI | 227,854.58 | 2,353,209.36 |
| HAYWOOD | 239,050.67 | 2,225,407.84 | UNION | 85,468.20 | 1,244,567.00 |
| HENDERSON | 502,091.11 | 5,085,223.00 | VAN BUREN | 36,227.01 | 445,804.86 |
| HENRY | 735,094.48 | 7,496,066.38 | WARREN | 752,724.24 | 7,306,910.07 |
| HICKMAN | 184,518.54 | 1,873,869.86 | WASHINGTON | 3,545,764.56 | 35,247,624.73 |
| HOUSTON | 84,771.75 | 760,361.55 | WAYNE | 145,621.05 | 1,452,062.13 |
| HUMPHREYS | 335,979.95 | 3,736,141.56 | WEAKLEY | 545,430.40 | 4,962,328.75 |
| JACKSON | 68,070.95 | 647,137.21 | WHITE | 320,125.32 | 3,173,312.26 |
| JEFFERSON | 815,628.28 | 8,140,284.14 | WILLIAMSON | 7,303,061.69 | 76,982,380.34 |
| JOHNSON | 95,311.87 | 971,528.59 | WILSON | 3,165,145.44 | 32,345,266.24 |
| KNOX | 13,894,262.19 | 138,320,565.85 | OUT OF STATE | 25,930,330.25 | 290,566,800.81 |
| LAKE | 52,292.85 | 527,904.47 | | | |
| LAUDERDALE | 282,517.58 | 2,598,362.39 | TOTALS | 192,890,242.90 | 1,960,718,339.99 |

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX BUSINESS - STATE AND LOCAL

PAGE # 14

| COUNTIES | MARCH FY 2018 | YTD FY 2018 | COUNTIES | MARCH FY 2018 | YTD FY 2018 |
|------------|---------------|---------------|--------------|---------------|----------------|
| ANDERSON | 520,103.18 | 1,451,497.40 | LAWRENCE | 62,940.84 | 352,472.63 |
| BEDFORD | 61,703.63 | 381,780.38 | LEWIS | 12,450.62 | 52,173.88 |
| BENTON | 20,726.73 | 78,194.02 | LINCOLN | 37,944.45 | 220,990.71 |
| BLEDSON | 8,124.11 | 32,749.53 | LOUDON | 191,902.20 | 690,322.97 |
| BLOUNT | 433,786.88 | 1,911,079.97 | MCMINN | 108,511.01 | 721,335.17 |
| BRADLEY | 251,569.23 | 1,223,218.33 | MCNAIRY | 17,624.29 | 132,797.59 |
| CAMPBELL | 97,013.16 | 340,344.93 | MACON | 34,233.67 | 170,130.07 |
| CANNON | 16,750.92 | 74,970.02 | MADISON | 301,099.28 | 2,160,746.90 |
| CARROLL | 56,228.06 | 185,938.01 | MARION | 60,318.28 | 261,123.59 |
| CARTER | 100,848.87 | 383,987.29 | MARSHALL | 121,597.10 | 307,725.58 |
| CHEATHAM | 28,852.73 | 215,428.31 | MAURY | 154,986.68 | 1,227,322.48 |
| CHESTER | 21,774.25 | 147,074.56 | MEIGS | 1,983.87 | 27,009.31 |
| CLAIBORNE | 32,726.42 | 139,715.88 | MONROE | 52,144.62 | 310,334.06 |
| CLAY | 4,527.00 | 18,644.81 | MONTGOMERY | 537,382.24 | 2,662,333.50 |
| COCKE | 81,671.62 | 347,242.06 | MOORE | 6,266.93 | 23,808.77 |
| COFFEE | 137,382.56 | 843,667.56 | MORGAN | 5,615.80 | 36,001.22 |
| CROCKETT | 17,019.36 | 131,161.11 | OBION | 44,415.81 | 328,679.84 |
| CUMBERLAND | 120,265.26 | 971,369.49 | OVERTON | 39,610.06 | 141,949.47 |
| DAVIDSON | 4,597,822.66 | 26,967,647.69 | PERRY | 4,323.47 | 49,761.71 |
| DECATUR | 19,708.72 | 75,187.46 | PICKETT | 29,267.70 | 50,053.31 |
| DEKALB | 30,964.36 | 112,262.51 | POLK | 15,372.56 | 206,091.17 |
| DICKSON | 148,534.01 | 686,821.93 | PUTNAM | 196,537.32 | 1,443,514.67 |
| DYER | 82,076.62 | 546,677.85 | RHEA | 108,811.92 | 353,584.17 |
| FAYETTE | 114,996.68 | 265,748.35 | ROANE | 123,457.18 | 516,788.33 |
| FENTRESS | 27,673.10 | 128,947.68 | ROBERTSON | 176,802.98 | 670,553.34 |
| FRANKLIN | 297,446.94 | 520,489.53 | RUTHERFORD | 1,990,345.26 | 6,733,624.81 |
| GIBSON | 100,651.85 | 373,206.25 | SCOTT | 38,163.05 | 174,836.81 |
| GILES | 73,325.98 | 321,597.49 | SEQUATCHIE | 9,011.14 | 89,858.54 |
| GRAINGER | 26,080.92 | 132,574.21 | SEVIER | 1,178,049.77 | 3,580,675.12 |
| GREENE | 181,073.04 | 735,586.69 | SHELBY | 4,546,976.22 | 23,554,792.36 |
| GRUNDY | 2,288.17 | 25,955.61 | SMITH | 27,654.89 | 162,970.17 |
| HAMBLEN | 338,658.74 | 992,027.67 | STEWART | 61,891.54 | 171,943.38 |
| HAMILTON | 1,639,727.55 | 8,449,979.38 | SULLIVAN | 1,232,154.55 | 3,467,396.81 |
| HANCOCK | 6,199.41 | 21,249.62 | SUMNER | 428,868.23 | 2,332,226.51 |
| HARDEMAN | 26,848.54 | 127,685.14 | TIPTON | 116,888.84 | 388,609.63 |
| HARDIN | 22,324.99 | 148,959.42 | TROUSDALE | 9,876.44 | 24,001.16 |
| HAWKINS | 92,396.66 | 287,107.03 | UNICOI | 27,909.41 | 116,663.80 |
| HAYWOOD | 23,922.48 | 133,831.58 | UNION | 22,025.71 | 60,536.41 |
| HENDERSON | 54,658.02 | 376,446.35 | VAN BUREN | 3,401.37 | 15,217.99 |
| HENRY | 115,590.49 | 357,776.06 | WARREN | 67,074.08 | 289,705.42 |
| HICKMAN | 4,128.25 | 79,488.12 | WASHINGTON | 514,587.27 | 2,325,992.26 |
| HOUSTON | 4,892.41 | 34,253.01 | WAYNE | 15,521.03 | 65,069.53 |
| HUMPHREYS | 23,034.78 | 110,910.54 | WEAKLEY | 50,512.07 | 207,235.78 |
| JACKSON | 6,174.85 | 30,015.72 | WHITE | 28,222.51 | 140,546.80 |
| JEFFERSON | 226,986.46 | 586,250.56 | WILLIAMSON | 1,503,610.51 | 7,318,561.03 |
| JOHNSON | 11,795.86 | 70,329.32 | WILSON | 807,886.77 | 2,949,057.89 |
| KNOX | 2,275,124.19 | 10,801,815.06 | OUT OF STATE | 993,926.83 | 4,144,186.70 |
| LAKE | 11,451.53 | 31,035.50 | | | |
| LAUDERDALE | 24,425.61 | 179,040.54 | TOTALS | 28,742,216.21 | 134,020,280.88 |

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2018
MARCH 2018

| CLASSIFICATION | MARCH FY 2017 | MARCH FY 2018 | CHANGE | PERCENT |
|--|-------------------|-------------------|-------------------|---------------|
| RETAIL TRADE | | | | |
| BUILDING MATERIALS | | | | |
| Lumber and Other Bldg. Materials | 24,020,705 | 24,601,058 | 580,353 | 2.42% |
| Paint, Glass and Wallpaper Stores | 967,223 | 1,033,378 | 66,155 | 6.84% |
| Hardware Stores | 4,120,778 | 4,355,585 | 234,807 | 5.70% |
| Retail Nurseries & Garden Stores | 2,061,214 | 1,951,498 | -109,716 | -5.32% |
| Mobile Home Dealers | 417,756 | 419,835 | 2,079 | 0.50% |
| SUBTOTAL | 31,587,676 | 32,361,354 | 773,678 | 2.45% |
| GENERAL MERCHANDISE | | | | |
| Department Stores | 45,324,532 | 43,557,070 | -1,767,462 | -3.90% |
| Variety Stores | 2,417,876 | 2,286,598 | -131,278 | -5.43% |
| Miscellaneous General Merchandise | 17,770,577 | 18,437,116 | 666,539 | 3.75% |
| SUBTOTAL | 65,512,985 | 64,280,784 | -1,232,201 | -1.88% |
| FOOD STORES | | | | |
| Grocery Stores | 42,717,522 | 39,563,579 | -3,153,943 | -7.38% |
| Meat & Fish Markets | 125,028 | 121,987 | -3,041 | -2.43% |
| Fruit & Vegetable | 99,475 | 66,270 | -33,205 | -33.38% |
| Candy, Nut & Confectionery | 148,700 | 178,229 | 29,529 | 19.86% |
| Dairy Products Stores | 10,203 | 8,860 | -1,343 | -13.16% |
| Retail Bakeries | 709,342 | 733,000 | 23,658 | 3.34% |
| Miscellaneous Food Stores | 2,106,521 | 2,098,129 | -8,392 | -0.40% |
| SUBTOTAL | 45,916,791 | 42,770,054 | -3,146,737 | -6.85% |
| AUTO DEALERS & SERVICE STATIONS | | | | |
| Motor Vehicle Dealers, New & Used | 48,481,041 | 50,437,756 | 1,956,715 | 4.04% |
| Motor Vehicle Dealers, Used Car | 16,509,151 | 17,753,696 | 1,244,545 | 7.54% |
| Auto & Home Supply Stores | 6,817,564 | 8,009,668 | 1,192,104 | 17.49% |
| Gasoline Service Stations | 9,924,660 | 10,996,438 | 1,071,778 | 10.80% |
| Boat Dealers | 439,798 | 455,345 | 15,547 | 3.54% |
| Recreational Vehicle Dealers | 606,509 | 836,083 | 229,574 | 37.85% |
| Motorcycle & All Other MV Dealers | 4,051,992 | 4,381,603 | 329,611 | 8.13% |
| SUBTOTAL | 86,830,715 | 92,870,589 | 6,039,874 | 6.96% |
| APPAREL & ACCESSORY STORES | | | | |
| Men's & Boy's Clothing | 584,910 | 681,192 | 96,282 | 16.46% |
| Women's Clothing | 2,649,397 | 2,832,336 | 182,939 | 6.90% |
| Women's Accessory & Specialty | 910,471 | 968,853 | 58,382 | 6.41% |
| Children's & Infants' Wear Stores | 551,112 | 705,536 | 154,424 | 28.02% |
| Family Clothing Stores | 5,736,338 | 6,737,948 | 1,001,610 | 17.46% |
| Shoe Stores | 2,420,529 | 2,653,769 | 233,240 | 9.64% |
| Miscellaneous Apparel & Accessory | 2,292,738 | 2,474,540 | 181,802 | 7.93% |
| SUBTOTAL | 15,145,495 | 17,054,174 | 1,908,679 | 12.60% |
| FURNITURE AND HOME FURNISHINGS | | | | |
| Furniture Stores | 6,151,119 | 6,232,995 | 81,876 | 1.33% |
| Home Furnishings | 3,286,267 | 3,989,312 | 703,045 | 21.39% |
| Household Appliance Stores | 894,274 | 645,107 | -249,167 | -27.86% |
| Electronic Stores and Music Stores | 9,778,732 | 11,517,572 | 1,738,840 | 17.78% |
| SUBTOTAL | 20,110,392 | 22,384,986 | 2,274,594 | 11.31% |
| EATING & DRINKING PLACES | | | | |
| Eating Places | 58,446,844 | 64,269,932 | 5,823,088 | 9.96% |
| Drinking Places | 1,163,151 | 1,203,069 | 39,918 | 3.43% |
| SUBTOTAL | 59,609,995 | 65,473,001 | 5,863,006 | 9.84% |

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2018
MARCH 2018

Page # 16

| CLASSIFICATION | MARCH FY 2017 | MARCH FY 2018 | CHANGE | PERCENT |
|---------------------------------------|--------------------|--------------------|-------------------|---------------|
| MISCELLANEOUS RETAIL STORES | | | | |
| Drug Stores | 5,287,536 | 4,599,740 | -687,796 | -13.01% |
| Liquor Stores | 4,065,162 | 4,307,143 | 241,981 | 5.95% |
| Used Merchandise etc. | 1,203,867 | 1,450,182 | 246,315 | 20.46% |
| Sporting Goods & Bicycle Shops | 4,806,220 | 4,921,380 | 115,160 | 2.40% |
| Book Stores | 823,087 | 950,865 | 127,778 | 15.52% |
| Stationery Stores | 1,252,277 | 1,668,582 | 416,305 | 33.24% |
| Jewelry Stores | 2,051,987 | 2,087,910 | 35,923 | 1.75% |
| Hobby, Toy & Game | 1,148,142 | 1,464,879 | 316,737 | 27.59% |
| Gift, Novelty & Souvenir | 2,372,547 | 2,783,284 | 410,737 | 17.31% |
| Luggage & Leather Goods | 286,798 | 354,700 | 67,902 | 23.68% |
| Sewing, Needlework & Piece Goods | 280,940 | 289,218 | 8,278 | 2.95% |
| Catalogue & Mail Order Houses | 9,347,422 | 11,397,552 | 2,050,130 | 21.93% |
| Automatic Merchandising Machines | 226,715 | 505,840 | 279,125 | 123.12% |
| Direct Selling Establishments | 3,500,862 | 4,463,279 | 962,417 | 27.49% |
| Fuel Dealers | 867,088 | 1,228,900 | 361,812 | 41.73% |
| Florists | 552,469 | 614,075 | 61,606 | 11.15% |
| Tobacco Stores and Stands | 1,086,836 | 1,300,573 | 213,737 | 19.67% |
| News Dealers & Newsstands | 76,630 | 83,965 | 7,335 | 9.57% |
| Optical Goods Stores | 147,063 | 131,986 | -15,077 | -10.25% |
| Miscellaneous Retail, N.E.C. | 16,879,275 | 20,618,125 | 3,738,850 | 22.15% |
| SUBTOTAL | 56,262,923 | 65,222,177 | 8,959,254 | 15.92% |
| TOTAL RETAIL | 380,976,975 | 402,417,120 | 21,440,145 | 5.63% |
| SERVICES | | | | |
| HOTELS & LODGING PLACES | 14,081,025 | 14,219,711 | 138,686 | 0.98% |
| PERSONAL SERVICES | 3,564,403 | 4,165,839 | 601,436 | 16.87% |
| BUSINESS SERVICES | 23,233,270 | 24,679,195 | 1,445,925 | 6.22% |
| AUTO REPAIR, SERVICES & PARKING | 14,682,542 | 17,182,496 | 2,499,954 | 17.03% |
| MISCELLANEOUS REPAIR SERVICES | 2,078,980 | 2,412,559 | 333,579 | 16.05% |
| MOTION PICTURES | 1,139,284 | 1,523,987 | 384,703 | 33.77% |
| AMUSEMENT SERVICES | 5,724,693 | 5,958,262 | 233,569 | 4.08% |
| HEALTH SERVICES | 1,100,573 | 1,359,631 | 259,058 | 23.54% |
| OTHER SERVICES | 2,830,607 | 2,700,563 | -130,044 | -4.59% |
| TOTAL SERVICES | 68,435,377 | 74,202,243 | 5,766,866 | 8.43% |
| AGRICULTURE, FORESTRY, FISHING | 502,465 | 474,921 | -27,544 | -5.48% |
| MINING | 569,054 | 398,758 | -170,296 | -29.93% |
| CONSTRUCTION | 3,612,790 | 4,474,321 | 861,531 | 23.85% |
| MANUFACTURING | 21,616,832 | 22,567,854 | 951,022 | 4.40% |
| TRANSPORTATION | 2,571,969 | 3,112,100 | 540,131 | 21.00% |
| COMMUNICATIONS | 26,738,456 | 42,748,378 | 16,009,922 | 59.88% |
| ELECTRIC, GAS & SANITARY SERVICES | 23,043,863 | 22,654,976 | -388,887 | -1.69% |
| WHOLESALE TRADE | 32,937,991 | 39,174,971 | 6,236,980 | 18.94% |
| FINANCE, INSURANCE, REAL ESTATE | 1,895,847 | 2,287,356 | 391,509 | 20.65% |
| TOTAL NON-RETAIL, NON-SERVICES | 113,489,267 | 137,893,635 | 24,404,368 | 21.50% |
| COUNTY CLERK | 12,309,272 | 15,082,139 | 2,772,867 | 22.53% |
| CONSUMER USE TAX | 371,149 | 1,956,267 | 1,585,118 | 427.08% |
| UNCLASSIFIED | 19,932,335 | 27,904,428 | 7,972,093 | 40.00% |
| GRAND TOTAL | 595,514,375 | 659,455,832 | 63,941,457 | 10.74% |

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2018
JULY 2017 - MARCH 2018

| CLASSIFICATION | FY 2017 | FY 2018 | CHANGE | PERCENT |
|--|--------------------|--------------------|--------------------|---------------|
| RETAIL TRADE | | | | |
| BUILDING MATERIALS | | | | |
| Lumber and Other Bldg. Materials | 251,904,548 | 264,853,033 | 12,948,485 | 5.14% |
| Paint, Glass and Wallpaper Stores | 11,249,964 | 10,991,562 | -258,403 | -2.30% |
| Hardware Stores | 44,965,764 | 46,082,917 | 1,117,152 | 2.48% |
| Retail Nurseries & Garden Stores | 21,744,513 | 22,590,076 | 845,564 | 3.89% |
| Mobile Home Dealers | 4,501,492 | 5,052,994 | 551,502 | 12.25% |
| SUBTOTAL | 334,366,281 | 349,570,581 | 15,204,301 | 4.55% |
| GENERAL MERCHANDISE | | | | |
| Department Stores | 463,776,928 | 454,436,494 | -9,340,434 | -2.01% |
| Variety Stores | 27,619,083 | 24,154,956 | -3,464,127 | -12.54% |
| Miscellaneous General Merchandise | 184,594,862 | 187,092,117 | 2,497,255 | 1.35% |
| SUBTOTAL | 675,990,874 | 665,683,568 | -10,307,306 | -1.52% |
| FOOD STORES | | | | |
| Grocery Stores | 430,638,000 | 399,811,789 | -30,826,211 | -7.16% |
| Meat & Fish Markets | 1,486,291 | 1,366,250 | -120,041 | -8.08% |
| Fruit & Vegetable | 1,365,325 | 1,092,017 | -273,309 | -20.02% |
| Candy, Nut & Confectionery | 1,634,013 | 1,586,956 | -47,057 | -2.88% |
| Dairy Products Stores | 144,294 | 128,348 | -15,946 | -11.05% |
| Retail Bakeries | 7,218,446 | 6,987,595 | -230,851 | -3.20% |
| Miscellaneous Food Stores | 22,290,085 | 21,057,784 | -1,232,300 | -5.53% |
| SUBTOTAL | 464,776,454 | 432,030,739 | -32,745,715 | -7.05% |
| AUTO DEALERS & SERVICE STATIONS | | | | |
| Motor Vehicle Dealers, New & Used | 483,393,993 | 487,315,394 | 3,921,401 | 0.81% |
| Motor Vehicle Dealers, Used Car | 135,349,492 | 134,661,935 | -687,557 | -0.51% |
| Auto & Home Supply Stores | 77,870,306 | 77,097,516 | -772,789 | -0.99% |
| Gasoline Service Stations | 109,833,527 | 110,020,094 | 186,567 | 0.17% |
| Boat Dealers | 4,652,642 | 4,552,073 | -100,570 | -2.16% |
| Recreational Vehicle Dealers | 7,717,087 | 9,168,103 | 1,451,015 | 18.80% |
| Motorcycle & All Other MV Dealers | 43,094,076 | 42,610,362 | -483,714 | -1.12% |
| SUBTOTAL | 861,911,123 | 865,425,476 | 3,514,353 | 0.41% |
| APPAREL & ACCESSORY STORES | | | | |
| Men's & Boy's Clothing | 7,422,484 | 7,119,910 | -302,574 | -4.08% |
| Women's Clothing | 30,552,964 | 28,722,513 | -1,830,451 | -5.99% |
| Women's Accessory & Specialty | 9,792,010 | 9,932,933 | 140,923 | 1.44% |
| Children's & Infants' Wear Stores | 7,730,878 | 7,627,038 | -103,840 | -1.34% |
| Family Clothing Stores | 72,714,836 | 76,193,186 | 3,478,350 | 4.78% |
| Shoe Stores | 24,702,639 | 24,907,094 | 204,455 | 0.83% |
| Miscellaneous Apparel & Accessory | 26,198,300 | 25,399,980 | -798,320 | -3.05% |
| SUBTOTAL | 179,114,110 | 179,902,654 | 788,543 | 0.44% |
| FURNITURE AND HOME FURNISHINGS | | | | |
| Furniture Stores | 60,172,947 | 60,418,016 | 245,069 | 0.41% |
| Home Furnishings | 36,341,231 | 37,519,341 | 1,178,110 | 3.24% |
| Household Appliance Stores | 9,279,225 | 6,678,767 | -2,600,458 | -28.02% |
| Electronic Stores and Music Stores | 105,471,192 | 116,242,723 | 10,771,531 | 10.21% |
| SUBTOTAL | 211,264,594 | 220,858,848 | 9,594,253 | 4.54% |
| EATING & DRINKING PLACES | | | | |
| Eating Places | 602,622,929 | 607,668,401 | 5,045,472 | 0.84% |
| Drinking Places | 11,390,721 | 11,267,222 | -123,499 | -1.08% |
| SUBTOTAL | 614,013,649 | 618,935,622 | 4,921,973 | 0.80% |

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2018
JULY 2017 - MARCH 2018

| CLASSIFICATION | FY 2017 | FY 2018 | CHANGE | PERCENT |
|---------------------------------------|----------------------|----------------------|--------------------|---------------|
| MISCELLANEOUS RETAIL STORES | | | | |
| Drug Stores | 47,910,544 | 44,460,539 | -3,450,006 | -7.20% |
| Liquor Stores | 45,465,745 | 44,836,790 | -628,954 | -1.38% |
| Used Merchandise etc. | 11,486,364 | 11,360,393 | -125,971 | -1.10% |
| Sporting Goods & Bicycle Shops | 54,591,217 | 52,919,356 | -1,671,860 | -3.06% |
| Book Stores | 10,879,153 | 10,383,112 | -496,040 | -4.56% |
| Stationery Stores | 13,200,115 | 12,842,099 | -358,016 | -2.71% |
| Jewelry Stores | 20,536,762 | 19,949,375 | -587,386 | -2.86% |
| Hobby, Toy & Game | 14,403,873 | 14,828,138 | 424,265 | 2.95% |
| Gift, Novelty & Souvenir | 23,080,927 | 21,295,815 | -1,785,112 | -7.73% |
| Luggage & Leather Goods | 3,611,982 | 3,745,752 | 133,770 | 3.70% |
| Sewing, Needlework & Piece Goods | 2,959,261 | 2,832,032 | -127,229 | -4.30% |
| Catalogue & Mail Order Houses | 97,702,814 | 113,830,230 | 16,127,416 | 16.51% |
| Automatic Merchandising Machines | 9,439,469 | 4,916,743 | -4,522,727 | -47.91% |
| Direct Selling Establishments | 36,171,906 | 36,546,122 | 374,216 | 1.03% |
| Fuel Dealers | 7,494,846 | 8,849,180 | 1,354,334 | 18.07% |
| Florists | 4,059,028 | 4,171,647 | 112,619 | 2.77% |
| Tobacco Stores and Stands | 12,521,833 | 12,555,444 | 33,611 | 0.27% |
| News Dealers & Newsstands | 845,591 | 1,012,079 | 166,488 | 19.69% |
| Optical Goods Stores | 1,697,575 | 1,524,640 | -172,936 | -10.19% |
| Miscellaneous Retail, N.E.C. | 197,866,528 | 210,066,590 | 12,200,062 | 6.17% |
| SUBTOTAL | 615,925,534 | 632,926,074 | 17,000,540 | 2.76% |
| TOTAL RETAIL | 3,957,362,623 | 3,965,333,563 | 7,970,940 | 0.20% |
| SERVICES | | | | |
| HOTELS & LODGING PLACES | 175,071,374 | 175,472,076 | 400,702 | 0.23% |
| PERSONAL SERVICES | 38,546,147 | 38,780,630 | 234,482 | 0.61% |
| BUSINESS SERVICES | 227,748,803 | 234,248,014 | 6,499,210 | 2.85% |
| AUTO REPAIR, SERVICES & PARKING | 153,400,693 | 159,208,433 | 5,807,740 | 3.79% |
| MISCELLANEOUS REPAIR SERVICES | 23,860,940 | 24,078,265 | 217,326 | 0.91% |
| MOTION PICTURES | 14,377,700 | 13,685,075 | -692,625 | -4.82% |
| AMUSEMENT SERVICES | 70,120,181 | 76,310,994 | 6,190,813 | 8.83% |
| HEALTH SERVICES | 13,389,052 | 14,023,752 | 634,700 | 4.74% |
| OTHER SERVICES | 32,632,309 | 30,738,949 | -1,893,360 | -5.80% |
| TOTAL SERVICES | 749,147,200 | 766,546,188 | 17,398,988 | 2.32% |
| AGRICULTURE, FORESTRY, FISHING | 5,569,910 | 5,560,570 | -9,340 | -0.17% |
| MINING | 5,886,536 | 6,149,073 | 262,537 | 4.46% |
| CONSTRUCTION | 50,804,308 | 60,235,061 | 9,430,753 | 18.56% |
| MANUFACTURING | 257,764,972 | 265,360,767 | 7,595,795 | 2.95% |
| TRANSPORTATION | 22,558,033 | 26,299,501 | 3,741,468 | 16.59% |
| COMMUNICATIONS | 287,677,695 | 393,735,520 | 106,057,825 | 36.87% |
| ELECTRIC, GAS & SANITARY SERVICES | 200,355,120 | 202,400,675 | 2,045,555 | 1.02% |
| WHOLESALE TRADE | 388,567,201 | 412,501,503 | 23,934,302 | 6.16% |
| FINANCE, INSURANCE, REAL ESTATE | 22,230,760 | 24,753,236 | 2,522,476 | 11.35% |
| TOTAL NON-RETAIL, NON-SERVICES | 1,241,414,535 | 1,396,995,906 | 155,581,371 | 12.53% |
| COUNTY CLERK | 132,223,596 | 140,032,084 | 7,808,488 | 5.91% |
| CONSUMER USE TAX | 4,882,055 | 7,141,217 | 2,259,162 | 46.27% |
| UNCLASSIFIED | 239,025,363 | 317,987,099 | 78,961,736 | 33.03% |
| GRAND TOTAL | 6,324,055,372 | 6,594,036,058 | 269,980,686 | 4.27% |