



Revenue Collections

JANUARY 2018

DAVID GERREGANO
Commissioner





**TENNESSEE DEPARTMENT OF REVENUE
COMPARATIVE STATEMENT OF COLLECTED REVENUES**

January-18

PAGE # 1

CLASS OF TAX	January FY 2016	January FY 2017	January FY 2018	January FY 2016- January FY 2017 \$ Change	January FY 2016- January FY 2017 % Change	January FY 2017- January FY 2018 \$ Change	January FY 2017- January FY 2018 % Change
Sales and Use	869,837,506.12	904,860,780.57	913,864,998.95	35,023,274.45	4.03%	9,004,218.38	1.00%
Franchise & Excise	191,354,082.60	277,571,276.41	179,557,464.33	86,217,193.81	45.06%	(98,013,812.08)	-35.31%
Business	6,389,542.42	8,112,880.03	7,844,428.94	1,723,337.61	26.97%	(268,451.09)	-3.31%
Gasoline	49,237,470.52	58,775,042.79	66,436,585.04	9,537,572.27	19.37%	7,661,542.25	13.04%
Motor Fuel	16,161,692.30	16,234,296.07	18,522,203.75	72,603.77	0.45%	2,287,907.68	14.09%
Petroleum Special	5,146,776.61	5,880,290.80	5,644,176.13	733,514.19	14.25%	(236,114.67)	-4.02%
Motor Vehicle Registration	20,338,544.19	20,931,773.55	22,558,580.65	593,229.36	2.92%	1,626,807.10	7.77%
Motor Vehicle Title	1,765,570.63	1,745,245.12	1,658,622.42	(20,325.51)	-1.15%	(86,622.70)	-4.96%
Income	3,085,809.39	3,111,769.24	36,454,514.86	25,959.85	0.84%	33,342,745.62	1071.50%
Inheritance, Gift & Estate	3,044,021.38	98,616.91	401,300.76	(2,945,404.47)	-96.76%	302,683.85	306.93%
Tobacco	21,705,227.11	21,370,945.21	19,450,996.59	(334,281.90)	-1.54%	(1,919,948.62)	-8.98%
Alcoholic Beverage	7,518,216.83	7,373,752.24	7,140,686.30	(144,464.59)	-1.92%	(233,065.94)	-3.16%
Beer	1,194,193.23	1,464,885.52	1,225,081.55	270,692.29	22.67%	(239,803.97)	-16.37%
Mixed Drink (LBD)	8,105,623.06	8,980,292.05	10,258,188.55	874,668.99	10.79%	1,277,896.50	14.23%
Privilege	27,670,660.40	29,619,809.82	30,110,271.32	1,949,149.42	7.04%	490,461.50	1.66%
Gas & Oil Severance	40,414.49	59,663.93	45,018.28	19,249.44	47.63%	(14,645.65)	-24.55%
TVA	28,453,941.91	27,826,966.90	28,084,466.09	(626,975.01)	-2.20%	257,499.19	0.93%
Miscellaneous Taxes	(123.50)	28,792.01	434,241.67	28,915.51	-23413.37%	405,449.66	1408.20%
TOTAL STATE COLLECTIONS	1,261,049,169.69	1,394,047,079.17	1,349,691,826.18	132,997,909.48	10.55%	(44,355,252.99)	-3.18%
Local Government							
Local Sales Tax	262,765,103.28	271,955,629.91	278,131,548.38	9,190,526.63	3.50%	6,175,918.47	2.27%
Local Business Tax	7,541,456.37	9,168,914.61	8,449,756.12	1,627,458.24	21.58%	(719,158.49)	-7.84%
Local Business Tax Fees	822,597.06	975,352.49	889,287.42	152,755.43	18.57%	(86,065.07)	-8.82%
Mineral Tax	386,771.42	319,601.30	399,390.01	(67,170.12)	-17.37%	79,788.71	24.97%
Coal Severance	100,544.00	42,013.00	25,955.00	(58,531.00)	-58.21%	(16,058.00)	-38.22%
TOTAL LOCAL COLLECTIONS	271,616,472.13	282,461,511.31	287,895,936.93	10,845,039.18	3.99%	5,434,425.62	1.92%
TOTAL COLLECTED REVENUE	1,532,665,641.82	1,676,508,590.48	1,637,587,763.11	143,842,948.66	9.39%	(38,920,827.37)	-2.32%



**TENNESSEE DEPARTMENT OF REVENUE
COMPARATIVE STATEMENT OF COLLECTED REVENUES**

July 2017-January 2018

PAGE # 2

CLASS OF TAX	FY 2016 YTD	FY 2017 YTD	FY 2018 YTD	FY 2016- FY 2017 \$ Change	FY 2016- FY 2017 % Change	FY 2017- FY 2018 \$ Change	FY 2017- FY 2018 % Change
Sales and Use	4,913,782,562.50	5,111,635,615.72	5,286,419,451.86	197,853,053.22	4.03%	174,783,836.14	3.42%
Franchise & Excise	1,033,463,424.56	1,231,120,483.73	1,171,674,281.21	197,657,059.17	19.13%	(59,446,202.52)	-4.83%
Business	32,866,980.91	41,659,940.45	41,239,503.42	8,792,959.54	26.75%	(420,437.03)	-1.01%
Gasoline	386,959,861.28	401,761,883.50	476,460,263.87	14,802,022.22	3.83%	74,698,380.37	18.59%
Motor Fuel	103,552,295.43	105,997,191.51	126,609,914.14	2,444,896.08	2.36%	20,612,722.63	19.45%
Petroleum Special	39,473,617.92	40,817,176.27	41,369,378.84	1,343,558.35	3.40%	552,202.57	1.35%
Motor Vehicle Registration	147,334,488.00	150,934,781.53	173,873,041.87	3,600,293.53	2.44%	22,938,260.34	15.20%
Motor Vehicle Title	11,638,255.37	13,530,530.43	24,734,621.86	1,892,275.06	16.26%	11,204,091.43	82.81%
Income	22,295,008.27	16,010,620.13	75,509,637.44	(6,284,388.14)	-28.19%	59,499,017.31	371.62%
Inheritance, Gift & Estate	34,490,910.14	12,135,477.34	28,172.67	(22,355,432.80)	-64.82%	(12,107,304.67)	-99.77%
Tobacco	155,836,142.40	152,047,400.01	148,740,138.64	(3,788,742.39)	-2.43%	(3,307,261.37)	-2.18%
Alcoholic Beverage	37,458,781.15	40,792,001.44	40,574,298.24	3,333,220.29	8.90%	(217,703.20)	-0.53%
Beer	10,523,448.87	10,684,941.14	10,393,946.76	161,492.27	1.53%	(290,994.38)	-2.72%
Mixed Drink (LBD)	54,213,762.86	59,858,009.34	67,696,987.52	5,644,246.48	10.41%	7,838,978.18	13.10%
Privilege	178,800,847.49	188,905,895.82	204,823,588.21	10,105,048.33	5.65%	15,917,692.39	8.43%
Gas & Oil Severance	428,531.57	380,358.77	384,528.30	(48,172.80)	-11.24%	4,169.53	1.10%
TVA	206,811,261.67	203,674,080.41	202,625,483.26	(3,137,181.26)	-1.52%	(1,048,597.15)	-0.51%
Miscellaneous Taxes	26,202,025.82	25,867,589.63	26,714,139.02	(334,436.19)	-1.28%	846,549.39	3.27%
TOTAL STATE COLLECTIONS	7,396,132,206.21	7,807,813,977.17	8,119,871,377.13	411,681,770.96	5.57%	312,057,399.96	4.00%
Local Government							
Local Sales Tax	1,459,899,008.73	1,519,020,872.86	1,576,056,199.14	59,121,864.13	4.05%	57,035,326.28	3.75%
Local Business Tax	40,740,908.72	45,536,236.30	44,473,997.20	4,795,327.58	11.77%	(1,062,239.10)	-2.33%
Local Business Tax Fees	4,422,773.82	4,828,065.61	4,671,078.38	405,291.79	9.16%	(156,987.23)	-3.25%
Mineral Tax	3,252,281.49	3,335,389.99	3,648,299.81	83,108.50	2.56%	312,909.82	9.38%
Coal Severance	524,054.00	365,974.44	227,453.82	(158,079.56)	-30.16%	(138,520.62)	-37.85%
TOTAL LOCAL COLLECTIONS	1,508,839,026.76	1,573,086,539.20	1,629,077,028.35	64,247,512.44	4.26%	55,990,489.15	3.56%
TOTAL COLLECTED REVENUE	8,904,971,232.97	9,380,900,516.37	9,748,948,405.48	475,929,283.40	5.34%	368,047,889.11	3.92%

**TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS**

January-18

PAGE # 3

CLASS OF TAX	FY 2017	FY 2018	GAIN OR LOSS	PERCENT
SALES - 10101 Sales	713,299,612.88	723,298,088.19	9,998,475.31	1.40%
10102 State Cable TV	2,477,845.44	881,942.80	(1,595,902.64)	-64.41%
10103 State Interstate Telecomm Sales	1,573,321.20	1,568,279.10	(5,042.10)	-0.32%
10104 State Sales 1% Increase 2002	117,833,233.86	119,316,780.41	1,483,546.55	1.26%
10105 State Sales Single Article	5,309,888.35	5,060,219.08	(249,669.27)	-4.70%
10106 State Sales Food	62,229,313.46	50,792,730.28	(11,436,583.18)	-18.38%
10107 Prepaid Wireless	2,137,565.38	2,360,683.36	223,117.98	10.44%
10109 Transportation Equity	0.00	3,389,027.58	3,389,027.58	100.00%
10110 911 Board	0.00	7,197,248.15	7,197,248.15	100.00%
TOTAL	904,860,780.57	913,864,998.95	9,004,218.38	1.00%
FRANCHISE & EXCISE				
11401-11403 Franchise	30,707,263.29	3,589,473.44	(27,117,789.85)	-88.31%
11501-11503 Excise	128,733,822.96	1,616,063.52	(127,117,759.44)	-98.74%
12101 F&E Est Payments	118,130,190.16	174,351,927.37	56,221,737.21	47.59%
TOTAL	277,571,276.41	179,557,464.33	(98,013,812.08)	-35.31%
BUSINESS				
12001 Counties Tax	0.00	(15,674.10)	(15,674.10)	-100.00%
12002 Cities Tax	0.00	(289.96)	(289.96)	-100.00%
12003 State Tax	0.00	171,213.53	171,213.53	100.00%
12004 County Delinquent	54.05	164.53	110.48	204.40%
12005 City Delinquent	96.75	223.13	126.38	130.63%
12006-12009-Class 1-4	7,062,234.73	6,687,125.69	(375,109.04)	-5.31%
12010 Class 5 Industrial Loan & Thrift	13,965.85	7,560.47	(6,405.38)	-45.86%
12011 Transient Vendor, Flea Mkt & Other	377.05	5,058.07	4,681.02	1241.49%
12012 Audit P & I	963,867.96	934,733.80	(29,134.16)	-3.02%
12013 Voluntary Disclosure State	72,283.64	54,313.78	(17,969.86)	-24.86%
TOTAL	8,112,880.03	7,844,428.94	(268,451.09)	-3.31%
GASOLINE				
10201 Tax	58,796,158.59	66,422,549.82	7,626,391.23	12.97%
10203 Hwy. Users Fuel Permits	6,000.00	3,000.00	(3,000.00)	-50.00%
10205 Penalty & Interest-Reg	(27,115.80)	11,035.22	38,151.02	140.70%
10207 Alcohol Fees	0.00	0.00	0.00	0.00%
TOTAL	58,775,042.79	66,436,585.04	7,661,542.25	13.04%
MOTOR FUEL				
10301 Tax Regular Diesel	16,059,976.48	18,286,288.91	2,226,312.43	13.86%
10302 Regular L. P.	26,184.18	33,420.32	7,236.14	27.64%
10305 Prepaid Diesel	7,299.00	4,991.00	(2,308.00)	-31.62%
10307 Penalty & Interest-Reg.	330.46	18,654.57	18,324.11	5545.03%
10308 Dyed Fuel	0.00	0.00	0.00	0.00%
10309 Compressed Natural Gas-Dealer Permit	106,065.48	142,041.34	35,975.86	33.92%
10310 Carrier Dyed Fuel	34,440.47	36,807.61	2,367.14	6.87%
TOTAL	16,234,296.07	18,522,203.75	2,287,907.68	14.09%
PETROLEUM SPECIAL TAX				
10401 Tax	4,229,583.87	4,059,180.95	(170,402.92)	-4.03%
10402 Penalties & Interest	(1,668.91)	2,098.99	3,767.90	225.77%
10403 Environment Assurance Fee	1,652,375.84	1,582,896.19	(69,479.65)	-4.20%
TOTAL	5,880,290.80	5,644,176.13	(236,114.67)	-4.02%

**TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS**

January-18

PAGE # 4

CLASS OF TAX	FY 2017	FY 2018	GAIN OR LOSS	PERCENT
MOTOR VEHICLE REGISTRATION				
10501 Registration Fees	13,506,252.25	15,091,652.05	1,585,399.80	11.74%
10502 Drive-Out Tags	465,684.50	476,244.50	10,560.00	2.27%
10503 Temp. Operators Permits	11,489.50	11,630.50	141.00	1.23%
10504 Fines	17,982.09	13,182.82	(4,799.27)	-26.69%
10505 Miscellaneous	1,417.75	1,472.36	54.61	3.85%
10506 International Registration	6,587,464.35	6,597,705.81	10,241.46	0.16%
10507 Personalized Registration	18,021.00	18,095.00	74.00	0.41%
10508 Handicapped Registration	73,837.00	70,016.50	(3,820.50)	-5.17%
10509 Over Weight Truck Fines	76,538.93	55,361.30	(21,177.63)	-27.67%
10510 Inquiry Information Fees	3,415.00	0.00	(3,415.00)	-100.00%
10511 Fleet Registration	761.84	1,547.87	786.03	103.18%
10512 Trip Permits	0.00	36,000.00	36,000.00	100.00%
10513 International Reg.(IFTA)	0.00	0.00	0.00	0.00%
10514 International Reg. (Safety)	168,909.34	169,171.94	262.60	0.16%
10515 International Reg. (Revenue)	0.00	0.00	0.00	0.00%
10530 Electric Vehicle Fee	0.00	16,500.00	16,500.00	100.00%
TOTAL	20,931,773.55	22,558,580.65	1,626,807.10	7.77%
MOTOR VEHICLE TITLE	1,745,245.12	1,658,622.42	(86,622.70)	-4.96%
TOTAL	1,745,245.12	1,658,622.42	(86,622.70)	-4.96%
INSURANCE VERIFICATION*	0.00	4,500.00	4,500.00	100.00%
TOTAL	0.00	4,500.00	4,500.00	100.00%
INCOME				
10601 Pre-Income Tax	1,600,515.73	35,628,123.85	34,027,608.12	2126.04%
10602 Tax	1,293,916.60	713,211.31	(580,705.29)	-44.88%
10603 Penalties & Interest	217,336.91	113,179.70	(104,157.21)	-47.92%
TOTAL	3,111,769.24	36,454,514.86	33,342,745.62	1071.50%
INHERITANCE,GIFT,ESTATE				
11601 Inheritance	267,880.35	316,438.32	48,557.97	18.13%
11602 Gift Tax Class A	(3,008.56)	84,854.94	87,863.50	2920.45%
11603 Estate Tax	12,379.12	0.00	(12,379.12)	-100.00%
11604 Generation Skip	0.00	0.00	0.00	0.00%
11605 Gift Tax Class B	0.00	7.50	7.50	100.00%
11606 Pre-Gift Tax	(11,634.00)	0.00	11,634.00	100.00%
11607 Prepaid Inheritance	(167,000.00)	0.00	167,000.00	100.00%
TOTAL	98,616.91	401,300.76	302,683.85	306.93%
TOBACCO				
11801 Cigarette Stamps	20,157,774.54	17,977,682.62	(2,180,091.92)	-10.82%
11802 Cigar & Other Tobacco Products	1,165,250.70	1,437,123.75	271,873.05	23.33%
11803 Fair Trade Info	16,600.56	14,678.58	(1,921.98)	-11.58%
11804 Licenses-Retail Dealer	700.00	309.00	(391.00)	-55.86%
11805 Licenses-Other	7,230.00	0.00	(7,230.00)	-100.00%
11808 Penalty	23,389.41	17,150.82	(6,238.59)	-26.67%
11809 Vending Machines	0.00	4,051.82	4,051.82	100.00%
TOTAL	21,370,945.21	19,450,996.59	(1,919,948.62)	-8.98%
ALCOHOLIC BEVERAGES				
11001 Alcohol Tax	5,179,760.70	5,043,928.04	(135,832.66)	-2.62%
11002 Wine Tax & High Alcohol Beer	1,973,136.60	1,858,670.29	(114,466.31)	-5.80%
11003 Licenses	51.44	8,471.90	8,420.46	16369.48%
11011 Brand Registration	8,337.17	8,907.12	569.95	6.84%
11013 Wine Tax (Winery)	35,760.53	36,759.56	999.03	2.79%
11014 Common Spirit Tax	762.17	1,091.12	328.95	43.16%
11015 Common Spirit Wine Tax	385.55	676.19	290.64	75.38%
11016 Distiller's Tax	13,721.88	8,723.96	(4,997.92)	-36.42%
11017 Enforcement Tax	83,781.70	79,502.34	(4,279.36)	-5.11%
11018 Wine Enforcement Tax	78,054.50	93,955.78	15,901.28	20.37%
TOTAL	7,373,752.24	7,140,686.30	(233,065.94)	-3.16%
BEER				
10901 Beer Barrellage	1,407,745.23	1,167,516.88	(240,228.35)	-17.06%
10902 Certificate of Registration	730.00	2,302.84	1,572.84	215.46%
10905 Penalty & Interest	882.93	360.01	(522.92)	-59.23%
10906 Wholesale Beer	55,473.91	54,837.58	(636.33)	-1.15%
10908 Common Carrier Beer Tax	53.45	64.24	10.79	20.19%
TOTAL	1,464,885.52	1,225,081.55	(239,803.97)	-16.37%
MIXED DRINK (LBD)				
11101 Tax	8,980,292.05	10,258,188.55	1,277,896.50	14.23%
11102 Licenses	0.00	0.00	0.00	0.00%
TOTAL	8,980,292.05	10,258,188.55	1,277,896.50	14.23%

*Collections for Insurance Verification are listed for reporting purposes only and are not included as part of the total collections.

TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS

January-18

PAGE # 5

CLASS OF TAX	FY 2017	FY 2018	GAIN OR LOSS	PERCENT
PRIVILEGE				
10701 Realty Transfer	13,641,951.93	14,784,980.69	1,143,028.76	8.38%
10703 Civil or City Court	0.00	0.00	0.00	0.00%
10704 Criminal Cases	0.00	0.00	0.00	0.00%
10705 Education	0.00	0.00	0.00	0.00%
10706 Criminal Injuries Comp	206,501.53	184,489.53	(22,012.00)	-10.66%
10707 Penalties	10,166.26	13,089.22	2,922.96	28.75%
10708 Attorneys Reimbursement	0.00	0.00	0.00	0.00%
10709 Marriage License	54,922.53	52,750.10	(2,172.43)	-3.96%
10710 Tire Tax	1,512,042.54	1,341,948.74	(170,093.80)	-11.25%
10711 General Sessions Tax	0.00	0.00	0.00	0.00%
10713 Professional Tax	613,743.02	441,251.97	(172,491.05)	-28.10%
10714 Used Oil	169,287.31	189,777.27	20,489.96	12.10%
10715 Auto Rental Surcharge	3,167,464.60	2,777,418.75	(390,045.85)	-12.31%
10716 Realty Mortgage	6,330,770.04	6,581,822.60	251,052.56	3.97%
10717 UCC	582,963.89	598,168.29	15,204.40	2.61%
10718 Attorneys Administrative Fee	122,901.20	113,707.34	(9,193.86)	-7.48%
10719 Forfeiture of Bonds	38,204.98	5,771.81	(32,433.17)	-84.89%
10720 Sex Offenders	2,758.71	5,700.95	2,942.24	106.65%
10721 Domestic Violence	0.00	6.41	6.41	100.00%
10722 Civil/Legal Rep. Indigents	0.00	0.00	0.00	0.00%
10723 Fingerprinting	0.00	0.00	0.00	0.00%
10724 Public Defender	0.00	0.00	0.00	0.00%
10725 1992 Increase	0.00	0.00	0.00	0.00%
10726 Bail Bond Fee	327,550.78	285,895.73	(41,655.05)	-12.72%
10727 Aggravated Assault	1,408.72	1,168.75	(239.97)	-17.03%
10728 Marriage License Increase 2002	163,223.72	159,862.65	(3,361.07)	-2.06%
10729 Drug Violation Cases	7,144.41	7,909.54	765.13	10.71%
10730 Sexual Assault	3,605.70	4,486.18	880.48	24.42%
10731 Drug Violation -No Treatment	80,932.21	84,601.00	3,668.79	4.53%
10733 Municipal Training Education	29,676.40	26,426.81	(3,249.59)	-10.95%
10734 Blood Alcohol	193,669.54	195,241.31	1,571.77	0.81%
10735 Litigation	1,333,981.21	1,301,877.21	(32,104.00)	-2.41%
10736 Alcohol Drug Treatment Fee	123,029.90	100,521.41	(22,508.49)	-18.30%
10737 Drag Racing Fine	1,592.66	425.00	(1,167.66)	-73.32%
10738 Drug Testing Fee	238,301.06	281,223.44	42,922.38	18.01%
10739 Victim Notification Fund	48,897.37	53,588.83	4,691.46	9.59%
10740 Professional Athletes	0.00	0.00	0.00	0.00%
10741 Ignition Interlock Device	35,750.42	29,424.93	(6,325.49)	-17.69%
10742 Cash Bond Forfeiture	105,274.14	104,223.06	(1,051.08)	-1.00%
10743 Criminal Judicial Education	19,589.06	22,053.27	2,464.21	12.58%
10744 P. Defender/D. Attorney Expungement	21,644.85	10,735.22	(10,909.63)	-50.40%
10745 Enviromental Fees	272,675.05	278,538.16	5,863.11	2.15%
10746 Human Trafficking GenFd	0.00	0.00	0.00	0.00%
10747 Motor Vehicle Recycler	0.00	57.00	57.00	100.00%
10748 Human Trafficking LawEnf	0.00	0.00	0.00	0.00%
10749 Human Trafficking D.A.Gen	0.00	0.00	0.00	0.00%
10750 Fantasy Sports	157,960.62	70,250.00	(87,710.62)	-55.53%
10751 Vet Drug Violation	223.46	878.15	654.69	292.98%
TOTAL	29,619,809.82	30,110,271.32	490,461.50	1.66%
Gas & Oil Severance				
11301-11302 Tax	59,663.93	45,018.28	(14,645.65)	-24.55%
TOTAL	59,663.93	45,018.28	(14,645.65)	-24.55%
TVA IN LIEU	27,826,966.90	28,084,466.09	257,499.19	0.93%
TOTAL	27,826,966.90	28,084,466.09	257,499.19	0.93%
MISCELLANEOUS TAXES:				
Unauthorized Substance				
14801 Marijuana	0.00	0.00	0.00	0.00%
14802 Cocaine	0.00	0.00	0.00	0.00%
14803 Other Drugs	0.00	0.00	0.00	0.00%
14804 Alcohol	0.00	0.00	0.00	0.00%
14805 Penalty & Interest	0.00	0.00	0.00	0.00%
14806 Stamps	0.00	58.00	58.00	100.00%
TOTAL	0.00	58.00	58.00	100.00%
GROSS RECEIPTS				
10801 Bottlers	9,267.40	301,022.77	291,755.37	3148.19%
10802 Gas, Water, Power & Light	2,440.00	2,588.16	148.16	6.07%
10803 Mixing Bars, Clubs, etc.	10,450.88	5,968.96	(4,481.92)	-42.89%
10809 Vending Machines	2,204.08	2,400.89	196.81	8.93%
10810 Bottlers	2,759.65	119,142.89	116,383.24	4217.32%
10811 Vending Registration	0.00	0.00	0.00	0.00%
10812 Vending Decals	0.00	0.00	0.00	0.00%
TOTAL	27,122.01	431,123.67	404,001.66	1489.57%
COIN AMUSEMENT				
11901 Coin Tax	670.00	2,310.00	1,640.00	244.78%
11902 Penalty & Interest	0.00	0.00	0.00	0.00%
11904 License Fee	1,000.00	750.00	(250.00)	-25.00%
TOTAL	1,670.00	3,060.00	1,390.00	83.23%
TOTAL MISC.TAXES	28,792.01	434,241.67	405,449.66	1408.20%
GRAND TOTAL	1,394,047,079.17	1,349,691,826.18	(44,355,252.99)	-3.18%

**TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS**

July 2017-January 2018

PAGE # 6

CLASS OF TAX	FY 2017	FY 2018	GAIN OR LOSS	PERCENT
SALES - 10101 Sales	4,033,027,320.83	4,182,058,675.73	149,031,354.90	3.70%
10102 State Cable TV	16,133,101.49	6,106,654.03	(10,026,447.46)	-62.15%
10103 State Interstate Telecomm Sales	10,379,354.82	10,137,463.74	(241,891.08)	-2.33%
10104 State Sales 1% Increase 2002	666,139,464.12	688,443,526.73	22,304,062.61	3.35%
10105 State Sales Single Article	33,222,658.49	33,526,788.23	304,129.74	0.92%
10106 State Sales Food	342,948,356.08	293,394,103.46	(49,554,252.62)	-14.45%
10107 Prepaid Wireless	9,785,359.89	12,490,408.33	2,705,048.44	27.64%
10109 Transportation Equity	0.00	18,242,469.32	18,242,469.32	100.00%
10110 911 Board	0.00	42,019,362.29	42,019,362.29	100.00%
TOTAL	5,111,635,615.72	5,286,419,451.86	174,783,836.14	3.42%
FRANCHISE & EXCISE				
11401-11403 Franchise	565,449,026.30	599,955,695.67	34,506,669.37	6.10%
11501-11503 Excise	1,163,927,529.83	1,094,013,041.97	(69,914,487.86)	-6.01%
12101 F&E Est Payments	(498,256,072.40)	(522,294,456.43)	(24,038,384.03)	-4.82%
TOTAL	1,231,120,483.73	1,171,674,281.21	(59,446,202.52)	-4.83%
BUSINESS				
12001 Counties Tax	20.28	(15,674.10)	(15,694.38)	-77388.46%
12002 Cities Tax	972.81	(289.96)	(1,262.77)	-129.81%
12003 State Tax	4,529.98	171,213.53	166,683.55	3679.56%
12004 County Delinquent	74,347.82	17,991.23	(56,356.59)	-75.80%
12005 City Delinquent	71,372.04	31,581.17	(39,790.87)	-55.75%
12006-12009-Class 1-4	34,024,004.96	34,684,763.12	660,758.16	1.94%
12010 Class 5 Industrial Loan & Thrift	188,402.08	140,482.85	(47,919.23)	-25.43%
12011 Transient Vendor, Flea Mkt & Other	945.66	5,442.96	4,497.30	475.57%
12012 Audit P & I	6,159,777.88	4,938,749.53	(1,221,028.35)	-19.82%
12013 Voluntary Disclosure State	1,135,566.94	1,265,243.09	129,676.15	11.42%
TOTAL	41,659,940.45	41,239,503.42	(420,437.03)	-1.01%
GASOLINE				
10201 Tax	401,546,272.25	476,464,827.09	74,918,554.84	18.66%
10203 Hwy. Users Fuel Permits	94,500.00	92,250.00	(2,250.00)	-2.38%
10205 Penalty & Interest-Reg	120,811.25	(97,013.22)	(217,824.47)	-180.30%
10207 Alcohol Fees	300.00	200.00	(100.00)	-33.33%
TOTAL	401,761,883.50	476,460,263.87	74,698,380.37	18.59%
MOTOR FUEL				
10301 Tax Regular Diesel	104,981,276.14	125,342,446.35	20,361,170.21	19.40%
10302 Regular L. P.	142,464.48	168,565.13	26,100.65	18.32%
10305 Prepaid Diesel	57,071.00	52,230.00	(4,841.00)	-8.48%
10307 Penalty & Interest-Reg.	24,605.44	16,415.71	(8,189.73)	-33.28%
10308 Dyed Fuel	5,000.00	4,500.00	(500.00)	-10.00%
10309 Compressed Natural Gas-Dealer Permit	674,997.27	909,193.07	234,195.80	34.70%
10310 Carrier Dyed Fuel	111,777.18	116,563.88	4,786.70	4.28%
TOTAL	105,997,191.51	126,609,914.14	20,612,722.63	19.45%
PETROLEUM SPECIAL TAX				
10401 Tax	29,351,595.10	29,761,746.05	410,150.95	1.40%
10402 Penalties & Interest	12,845.12	(3,073.97)	(15,919.09)	-123.93%
10403 Environment Assurance Fee	11,452,736.05	11,610,706.76	157,970.71	1.38%
TOTAL	40,817,176.27	41,369,378.84	552,202.57	1.35%

**TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS**

July 2017-January 2018

PAGE # 7

CLASS OF TAX	FY 2017	FY 2018	GAIN OR LOSS	PERCENT
MOTOR VEHICLE REGISTRATION				
10501 Registration Fees	107,023,371.33	126,128,503.26	19,105,131.93	17.85%
10502 Drive-Out Tags	2,960,363.00	2,874,053.50	(86,309.50)	-2.92%
10503 Temp. Operators Permits	97,275.00	99,688.00	2,413.00	2.48%
10504 Fines	110,627.19	116,258.96	5,631.77	5.09%
10505 Miscellaneous	6,839.25	8,518.72	1,679.47	24.56%
10506 International Registration	38,359,292.91	42,046,265.87	3,686,972.96	9.61%
10507 Personalized Registration	207,967.75	173,257.75	(34,710.00)	-16.69%
10508 Handicapped Registration	553,186.25	557,864.50	4,678.25	0.85%
10509 Over Weight Truck Fines	467,654.44	414,723.92	(52,930.52)	-11.32%
10510 Inquiry Information Fees	26,905.11	26,492.60	(412.51)	-1.53%
10511 Fleet Registration	4,227.68	51,894.22	47,666.54	1127.49%
10512 Trip Permits	133,500.00	171,000.00	37,500.00	28.09%
10513 International Reg.(IFTA)	0.00	0.00	0.00	0.00%
10514 International Reg. (Safety)	983,571.62	1,078,109.39	94,537.77	9.61%
10515 International Reg. (Revenue)	0.00	0.00	0.00	0.00%
10530 Electric Vehicle Fee	0.00	126,411.18	126,411.18	100.00%
TOTAL	150,934,781.53	173,873,041.87	22,938,260.34	15.20%
MOTOR VEHICLE TITLE	13,530,530.43	13,196,622.14	(333,908.29)	-2.47%
TOTAL	13,530,530.43	24,734,621.86	11,204,091.43	82.81%
INSURANCE VERIFICATION*	0.00	4,500.00	4,500.00	100.00%
TOTAL	0.00	4,500.00	4,500.00	100.00%
INCOME				
10601 Pre-Income Tax	(116,374,476.76)	(36,436,802.94)	79,937,673.82	68.69%
10602 Tax	129,684,416.73	110,381,771.34	(19,302,645.39)	-14.88%
10603 Penalties & Interest	2,700,680.16	1,564,669.04	(1,136,011.12)	-42.06%
TOTAL	16,010,620.13	75,509,637.44	59,499,017.31	371.62%
INHERITANCE,GIFT,ESTATE				
11601 Inheritance	26,716,517.74	774,489.06	(25,942,028.68)	-97.10%
11602 Gift Tax Class A	86,070.51	258,227.99	172,157.48	200.02%
11603 Estate Tax	12,379.12	0.00	(12,379.12)	-100.00%
11604 Generation Skip	0.00	0.00	0.00	0.00%
11605 Gift Tax Class B	20,538.57	9,410.62	(11,127.95)	-54.18%
11606 Pre-Gift Tax	(11,634.00)	0.00	11,634.00	100.00%
11607 Prepaid Inheritance	(14,688,394.60)	(1,013,955.00)	13,674,439.60	93.10%
TOTAL	12,135,477.34	28,172.67	(12,107,304.67)	-99.77%
TOBACCO				
11801 Cigarette Stamps	141,790,596.41	137,600,490.66	(4,190,105.75)	-2.96%
11802 Cigar & Other Tobacco Products	9,795,785.57	10,673,031.65	877,246.08	8.96%
11803 Fair Trade Info	116,793.48	113,244.33	(3,549.15)	-3.04%
11804 Licenses-Retail Dealer	7,136.56	4,709.70	(2,426.86)	-34.01%
11805 Licenses-Other	10,998.07	3,073.00	(7,925.07)	-72.06%
11808 Penalty	326,089.92	308,976.85	(17,113.07)	-5.25%
11809 Vending Machines	0.00	36,612.45	36,612.45	100.00%
TOTAL	152,047,400.01	148,740,138.64	(3,307,261.37)	-2.18%
ALCOHOLIC BEVERAGES				
11001 Alcohol Tax	28,530,595.96	29,423,365.62	892,769.66	3.13%
11002 Wine Tax & High Alcohol Beer	10,911,789.23	9,846,407.14	(1,065,382.09)	-9.76%
11003 Licenses	9,006.79	22,256.22	13,249.43	147.10%
11011 Brand Registration	98,928.26	86,906.99	(12,021.27)	-12.15%
11013 Wine Tax (Winery)	269,231.03	277,040.84	7,809.81	2.90%
11014 Common Spirit Tax	5,985.86	6,832.42	846.56	14.14%
11015 Common Spirit Wine Tax	2,862.93	3,462.53	599.60	20.94%
11016 Distiller's Tax	29,616.59	13,929.27	(15,687.32)	-52.97%
11017 Enforcement Tax	427,233.09	427,548.40	315.31	0.07%
11018 Wine Enforcement Tax	506,751.70	466,548.81	(40,202.89)	-7.93%
TOTAL	40,792,001.44	40,574,298.24	(217,703.20)	-0.53%
BEER				
10901 Beer Barrellage	10,176,595.22	9,944,273.84	(232,321.38)	-2.28%
10902 Certificate of Registration	11,507.84	14,679.44	3,171.60	27.56%
10905 Penalty & Interest	49,395.96	3,367.63	(46,028.33)	-93.18%
10906 Wholesale Beer	446,964.34	431,079.14	(15,885.20)	-3.55%
10908 Common Carrier Beer Tax	477.78	546.71	68.93	14.43%
TOTAL	10,684,941.14	10,393,946.76	(290,994.38)	-2.72%
MIXED DRINK (LBD)				
11101 Tax	59,858,009.34	67,696,987.52	7,838,978.18	13.10%
11102 Licenses	0.00	0.00	0.00	0.00%
TOTAL	59,858,009.34	67,696,987.52	7,838,978.18	13.10%

*Collections for Insurance Verification are listed for reporting purposes only and are not included as part of the total collections.

**TENNESSEE DEPARTMENT OF REVENUE
SUMMARY OF COLLECTIONS**

July 2017-January 2018

PAGE # 8

CLASS OF TAX	FY 2017	FY 2018	GAIN OR LOSS	PERCENT
PRIVILEGE				
10701 Realty Transfer	97,039,903.64	102,806,887.22	5,766,983.58	5.94%
10703 Civil or City Court	0.00	0.00	0.00	0.00%
10704 Criminal Cases	0.00	0.00	0.00	0.00%
10705 Education	0.00	0.00	0.00	0.00%
10706 Criminal Injuries Comp	1,602,943.89	1,542,261.51	(60,682.38)	-3.79%
10707 Penalties	135,949.10	137,382.41	1,433.31	1.05%
10708 Attorneys Reimbursement	0.00	0.00	0.00	0.00%
10709 Marriage License	517,508.54	487,424.25	(30,084.29)	-5.81%
10710 Tire Tax	4,868,972.40	4,757,004.19	(111,968.21)	-2.30%
10711 General Sessions Tax	0.00	0.00	0.00	0.00%
10713 Professional Tax	8,107,456.70	14,536,329.87	6,428,873.17	79.30%
10714 Used Oil	666,660.91	610,042.68	(56,618.23)	-8.49%
10715 Auto Rental Surcharge	9,921,144.54	9,981,720.36	60,575.82	0.61%
10716 Realty Mortgage	43,162,413.26	41,581,654.83	(1,580,758.43)	-3.66%
10717 UCC	5,256,956.37	5,485,683.72	228,727.35	4.35%
10718 Attorneys Administrative Fee	1,005,963.37	975,586.39	(30,376.98)	-3.02%
10719 Forfeiture of Bonds	637,501.31	289,290.92	(348,210.39)	-54.62%
10720 Sex Offenders	50,789.21	39,063.02	(11,726.19)	-23.09%
10721 Domestic Violence	1,920.82	1,026.00	(894.82)	-46.59%
10722 Civil/Legal Rep. Indigents	0.00	0.00	0.00	0.00%
10723 Fingerprinting	0.00	0.00	0.00	0.00%
10724 Public Defender	0.00	0.00	0.00	0.00%
10725 1992 Increase	0.00	0.00	0.00	0.00%
10726 Bail Bond Fee	1,262,104.13	1,489,870.77	227,766.64	18.05%
10727 Aggravated Assault	15,271.01	13,419.48	(1,851.53)	-12.12%
10728 Marriage License Increase 2002	1,335,107.46	1,336,724.44	1,616.98	0.12%
10729 Drug Violation Cases	75,105.11	63,102.44	(12,002.67)	-15.98%
10730 Sexual Assault	31,021.77	45,785.26	14,763.49	47.59%
10731 Drug Violation -No Treatment	685,080.18	638,726.41	(46,353.77)	-6.77%
10733 Municipal Training Education	215,158.16	244,112.41	28,954.25	13.46%
10734 Blood Alcohol	1,560,538.10	1,566,007.39	5,469.29	0.35%
10735 Litigation	10,402,712.26	10,481,422.05	78,709.79	0.76%
10736 Alcohol Drug Treatment Fee	799,072.53	796,582.14	(2,490.39)	-0.31%
10737 Drag Racing Fine	25,318.50	7,424.11	(17,894.39)	-70.68%
10738 Drug Testing Fee	1,960,877.56	2,073,772.18	112,894.62	5.76%
10739 Victim Notification Fund	390,327.11	435,967.62	45,640.51	11.69%
10740 Professional Athletes	(5,294,517.26)	0.00	5,294,517.26	100.00%
10741 Ignition Interlock Device	248,530.23	226,123.25	(22,406.98)	-9.02%
10742 Cash Bond Forfeiture	828,249.14	854,260.70	26,011.56	3.14%
10743 Criminal Judicial Education	159,478.08	182,422.69	22,944.61	14.39%
10744 P. Defender/D. Attorney Expungement	154,533.20	79,922.74	(74,610.46)	-48.28%
10745 Environmental Fees	885,891.30	865,843.62	(20,047.68)	-2.26%
10746 Human Trafficking GenFd	25,120.36	1,981.36	(23,139.00)	-92.11%
10747 Motor Vehicle Recycler	0.00	71.72	71.72	100.00%
10748 Human Trafficking LawEnf	0.00	0.00	0.00	0.00%
10749 Human Trafficking D.A.Gen	6,280.08	990.67	(5,289.41)	-84.23%
10750 Fantasy Sports	157,960.62	180,236.00	22,275.38	14.10%
10751 Vest Drug Violation	592.13	7,461.39	6,869.26	1160.09%
TOTAL	188,905,895.82	204,823,588.21	15,917,692.39	8.43%
Gas & Oil Severance				
11301-11302 Tax	380,358.77	384,528.30	4,169.53	1.10%
TOTAL	380,358.77	384,528.30	4,169.53	1.10%
TVA IN LIEU	203,674,080.41	202,625,483.26	(1,048,597.15)	-0.51%
TOTAL	203,674,080.41	202,625,483.26	(1,048,597.15)	-0.51%
MISCELLANEOUS TAXES:				
Unauthorized Substance				
14801 Marijuana	93.09	0.00	(93.09)	-100.00%
14802 Cocaine	0.00	0.00	0.00	0.00%
14803 Other Drugs	0.00	0.00	0.00	0.00%
14804 Alcohol	0.00	0.00	0.00	0.00%
14805 Penalty & Interest	0.00	0.00	0.00	0.00%
14806 Stamps	703.60	58.00	(645.60)	-91.76%
TOTAL	796.69	58.00	(738.69)	-92.72%
GROSS RECEIPTS				
10801 Bottlers	14,122,205.01	14,120,866.81	(1,338.20)	-0.01%
10802 Gas, Water, Power & Light	7,386,388.52	8,262,365.23	875,976.71	11.86%
10803 Mixing Bars, Clubs, etc.	72,536.30	52,368.65	(20,167.65)	-27.80%
10809 Vending Machines	8,823.42	7,926.43	(896.99)	-10.17%
10810 Bottlers	4,143,633.46	4,139,864.44	(3,769.02)	-0.09%
10811 Vending Registration	0.00	0.00	0.00	0.00%
10812 Vending Decals	0.00	0.00	0.00	0.00%
TOTAL	25,733,586.71	26,583,391.56	849,804.85	3.30%
COIN AMUSEMENT				
11901 Coin Tax	63,922.68	74,246.71	10,324.03	16.15%
11902 Penalty & Interest	3,283.55	1,192.75	(2,090.80)	-63.67%
11904 License Fee	66,000.00	55,250.00	(10,750.00)	-16.29%
TOTAL	133,206.23	130,689.46	(2,516.77)	-1.89%
TOTAL MISC. TAXES	25,867,589.63	26,714,139.02	846,549.39	3.27%
GRAND TOTAL	7,807,813,977.17	8,119,871,377.13	312,057,399.96	4.00%

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX : INCOME

PAGE # 9

COUNTIES	JANUARY FY 2018	YTD FY 2018	COUNTIES	JANUARY FY 2018	YTD FY 2018
ANDERSON	33,615.90	158,860.22	LAWRENCE	0.00	39,088.23
BEDFORD	10,057.39	68,088.64	LEWIS	0.00	2,699.04
BENTON	1,700.00	10,600.94	LINCOLN	(65.49)	22,985.49
BLED SOE	0.00	1,422.64	LOUDON	71,635.93	304,156.48
BLOUNT	150,655.03	431,328.99	MCMINN	24.37	42,872.86
BRADLEY	129,416.25	1,033,538.50	MCNAIRY	64.28	1,588.01
CAMPBELL	0.00	31,007.46	MACON	450,333.83	430,728.79
CANNON	16.80	(41,717.46)	MADISON	196,154.71	520,890.02
CARROLL	0.00	7,331.29	MARION	76,848.00	96,496.99
CARTER	220,345.04	237,335.03	MARSHALL	15.56	22,389.11
CHEATHAM	105,945.48	131,237.94	MAURY	8,864.00	133,236.06
CHESTER	30.54	1,988.78	MEIGS	0.00	42,545.91
CLAIBORNE	(590.00)	23,807.07	MONROE	2,884.83	56,640.80
CLAY	1,200.00	50,200.00	MONTGOMERY	57,714.02	296,577.80
COCKE	2,300.00	15,982.10	MOORE	584.00	11,080.27
COFFEE	18,566.62	83,974.03	MORGAN	0.00	2,376.11
CROCKETT	1,123.50	12,600.11	OBION	45,140.50	37,755.67
CUMBERLAND	1,805.24	55,777.99	OVERTON	223.35	16,192.07
DAVIDSON	6,351,487.46	11,774,192.24	PERRY	0.00	16,749.42
DECATUR	3,000.00	14,010.55	PICKETT	3,137.11	10,950.11
DEKALB	1,150.75	9,477.09	POLK	297.80	83,766.69
DICKSON	257.47	45,924.34	PUTNAM	110,898.00	587,770.71
DYER	46,453.46	73,537.52	RHEA	3,615.04	6,857.72
FAYETTE	22,104.00	88,130.75	ROANE	9,019.25	38,435.16
FENTRESS	0.00	3,409.78	ROBERTSON	5,492.21	29,465.06
FRANKLIN	27,232.79	50,063.17	RUTHERFORD	78,070.57	365,460.62
GIBSON	467.03	7,944.80	SCOTT	104,842.37	193,938.49
GILES	68.21	(234,642.89)	SEQUATCHIE	30,502.39	68,149.12
GRAINGER	738.00	18,971.55	SEVIER	162,122.56	365,128.58
GREENE	17,645.27	67,890.68	SHELBY	3,331,770.54	8,050,847.58
GRUNDY	0.00	(155.62)	SMITH	19,220.41	37,363.54
HAMBLEN	17,963.13	44,056.00	STEWART	1,172.45	7,673.32
HAMILTON	1,165,904.22	5,603,023.53	SULLIVAN	118,186.46	1,168,727.58
HANCOCK	0.00	1,827.20	SUMNER	459,107.96	720,485.90
HARDEMAN	1,489.53	4,697.17	TIPTON	21,694.00	33,337.69
HARDIN	1,005.61	50,790.97	TROUSDALE	41.44	212.84
HAWKINS	8,625.76	24,130.13	UNICOI	17,048.86	26,558.91
HAYWOOD	147.83	15,444.30	UNION	0.00	1,432.74
HENDERSON	653.00	15,131.56	VAN BUREN	80,000.00	79,858.00
HENRY	59,070.29	228,350.86	WARREN	132.75	36,410.17
HICKMAN	907.27	13,084.67	WASHINGTON	60,481.33	146,006.20
HOUSTON	3,000.00	4,247.86	WAYNE	6,386.00	10,379.83
HUMPHREYS	(119.93)	4,009.98	WEAKLEY	14,695.85	40,620.95
JACKSON	0.00	(7,339.37)	WHITE	0.00	28,043.81
JEFFERSON	61,265.32	93,789.59	WILLIAMSON	1,600,128.94	4,344,054.15
JOHNSON	9,303.22	9,349.65	WILSON	22,574.74	334,419.24
KNOX	16,744,632.57	30,744,157.46	OUT OF STATE	4,062,797.66	5,439,314.32
LAKE	0.00	6,185.66			
LAUDERDALE	16.23	69,863.83	TOTALS	36,454,514.86	75,509,637.44

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX MOTOR VEHICLE

PAGE # 10

COUNTIES	JANUARY FY 2018	YTD FY 2018	COUNTIES	JANUARY FY 2018	YTD FY 2018
ANDERSON	218,242.37	1,934,084.22	LAWRENCE	82,594.95	773,317.37
BEDFORD	121,407.24	1,106,167.95	LEWIS	26,989.81	237,231.46
BENTON	37,795.56	386,923.93	LINCOLN	80,377.15	691,814.07
BLED SOE	26,739.83	259,868.35	LOUDON	147,784.23	1,153,997.20
BLOUNT	335,348.57	2,901,227.07	MCMINN	134,882.86	1,148,217.76
BRADLEY	250,287.71	1,976,961.06	MCNAIRY	61,272.27	528,416.14
CAMPBELL	74,175.06	656,834.65	MACON	60,692.24	458,105.44
CANNON	35,129.32	305,731.05	MADISON	245,286.02	2,179,280.73
CARROLL	52,620.44	466,041.94	MARION	75,041.21	613,976.20
CARTER	120,383.48	1,031,136.86	MARSHALL	65,997.37	599,975.06
CHEATHAM	116,680.21	941,924.00	MAURY	245,935.74	1,953,407.09
CHESTER	33,850.61	299,417.09	MEIGS	34,893.33	298,622.16
CLAIBORNE	74,989.57	583,351.94	MONROE	102,674.67	854,858.65
CLAY	23,215.10	168,247.46	MONTGOMERY	369,762.28	3,229,453.94
COCKE	75,062.26	675,004.76	MOORE	15,892.26	156,983.91
COFFEE	140,168.74	1,288,799.91	MORGAN	77,620.11	661,225.76
CROCKETT	33,064.10	319,036.60	OBION	68,204.90	655,819.16
CUMBERLAND	172,970.11	1,440,443.56	OVERTON	58,991.70	479,804.05
DAVIDSON	1,393,010.68	11,946,180.21	PERRY	21,010.24	199,621.60
DECATUR	26,420.87	239,556.70	PICKETT	18,568.21	129,868.31
DEKALB	48,505.23	404,604.31	POLK	39,062.92	353,121.90
DICKSON	131,971.64	1,080,131.77	PUTNAM	195,887.90	1,606,390.57
DYER	69,458.37	692,908.52	RHEA	81,351.44	669,164.09
FAYETTE	91,023.08	876,862.56	ROANE	125,125.18	1,004,886.01
FENTRESS	52,211.10	391,722.41	ROBERTSON	167,733.74	1,448,088.62
FRANKLIN	84,679.53	863,615.32	RUTHERFORD	613,413.24	5,269,360.32
GIBSON	103,249.31	876,382.53	SCOTT	49,235.77	447,749.61
GILES	70,234.49	662,302.73	SEQUATCHIE	51,214.14	447,657.35
GRAINGER	57,554.07	517,434.86	SEVIER	247,785.37	2,174,167.95
GREENE	210,793.73	1,537,383.50	SHELBY	1,611,445.45	13,384,739.12
GRUNDY	32,946.52	293,340.65	SMITH	52,042.34	429,496.69
HAMBLEN	153,988.02	1,219,618.22	STEWART	27,653.33	290,759.31
HAMILTON	970,051.69	7,492,839.11	SULLIVAN	411,134.76	3,321,761.81
HANCOCK	14,755.83	106,873.34	SUMNER	374,865.69	3,057,729.31
HARDEMAN	45,907.90	376,557.30	TIPTON	115,404.04	1,102,206.18
HARDIN	54,227.27	540,006.62	TROUSDALE	19,362.32	179,415.17
HAWKINS	107,236.55	976,983.88	UNICOI	47,219.00	371,342.81
HAYWOOD	28,942.65	353,885.92	UNION	39,259.14	327,958.00
HENDERSON	65,395.13	545,199.73	VAN BUREN	12,879.97	110,492.99
HENRY	73,889.18	691,861.29	WARREN	88,244.85	862,421.43
HICKMAN	58,421.89	469,249.25	WASHINGTON	308,966.87	2,422,790.53
HOUSTON	18,827.75	141,876.84	WAYNE	39,705.49	322,933.32
HUMPHREYS	48,756.32	458,024.58	WEAKLEY	65,402.75	569,822.91
JACKSON	24,106.55	216,928.41	WHITE	65,097.04	550,154.49
JEFFERSON	148,873.13	1,051,084.22	WILLIAMSON	466,245.46	4,103,065.27
JOHNSON	45,102.06	350,977.51	WILSON	298,894.99	2,527,970.84
KNOX	1,237,949.13	9,131,591.99	STATE	23,151.20	37,939.83
LAKE	7,534.45	81,991.43			
LAUDERDALE	41,241.71	401,742.66	TOTALS	15,091,652.05	126,128,503.26

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX REALTY TRANSFER & MORTGAGE

PAGE # 11

COUNTIES	JANUARY FY 2018	YTD FY 2018	COUNTIES	JANUARY FY 2018	YTD FY 2018
ANDERSON	101,477.66	936,365.93	LAWRENCE	50,884.79	439,412.34
BEDFORD	115,109.60	693,209.69	LEWIS	12,043.87	150,574.03
BENTON	19,437.85	137,127.54	LINCOLN	45,869.56	376,766.75
BLED SOE	23,707.53	112,065.87	LOUDON	144,941.85	1,406,903.06
BLOUNT	365,818.00	2,736,484.82	MCMINN	76,981.78	608,431.67
BRADLEY	195,707.26	1,497,794.36	MCNAIRY	21,990.54	152,926.24
CAMPBELL	50,866.63	407,898.95	MACON	40,990.64	258,746.54
CANNON	42,897.78	193,939.23	MADISON	190,398.64	1,282,915.97
CARROLL	20,208.78	193,052.96	MARION	75,686.55	369,224.45
CARTER	58,946.76	451,137.41	MARSHALL	69,480.99	590,316.94
CHEATHAM	96,736.29	734,262.07	MAURY	350,468.43	2,433,807.23
CHESTER	22,383.32	152,753.08	MEIGS	21,579.00	132,911.48
CLAIBORNE	28,500.59	231,279.37	MONROE	63,872.53	515,062.65
CLAY	10,294.74	90,791.40	MONTGOMERY	593,500.45	4,278,162.61
COCKE	36,183.36	285,661.78	MOORE	12,238.53	92,185.24
COFFEE	109,397.56	800,627.68	MORGAN	43,492.63	137,135.28
CROCKETT	16,651.13	109,185.71	OBION	26,675.44	243,242.68
CUMBERLAND	134,363.91	990,757.36	OVERTON	25,521.29	215,666.09
DAVIDSON	4,612,273.71	28,200,060.57	PERRY	12,525.45	105,037.33
DECATUR	18,284.93	132,314.48	PICKETT	15,110.87	69,199.84
DEKALB	31,804.14	282,673.98	POLK	13,076.06	133,958.40
DICKSON	95,031.15	798,144.08	PUTNAM	152,428.42	1,242,934.42
DYER	43,066.81	346,417.64	RHEA	57,922.93	370,996.23
FAYETTE	156,459.49	940,446.21	ROANE	61,241.33	610,131.83
FENTRESS	24,180.39	187,880.30	ROBERTSON	246,674.10	1,435,395.47
FRANKLIN	79,871.43	603,428.32	RUTHERFORD	1,301,615.07	9,378,831.47
GIBSON	67,528.81	452,554.49	SCOTT	12,655.79	119,292.04
GILES	38,607.38	304,843.33	SEQUATCHIE	24,485.18	169,371.55
GRAINGER	22,335.40	176,253.97	SEVIER	477,342.56	2,969,077.24
GREENE	67,713.96	622,577.88	SHELBY	2,423,362.12	15,834,433.09
GRUNDY	23,244.96	114,751.43	SMITH	40,650.50	258,785.05
HAMBLEN	89,481.51	620,853.82	STEWART	18,572.27	156,185.13
HAMILTON	1,048,241.57	8,196,391.17	SULLIVAN	207,033.95	1,852,369.06
HANCOCK	5,022.11	38,367.33	SUMNER	775,079.94	5,599,824.52
HARDEMAN	30,493.00	164,345.46	TIPTON	77,802.25	649,947.65
HARDIN	46,982.01	374,474.45	TROUSDALE	18,106.67	122,721.90
HAWKINS	51,944.91	454,924.69	UNICOI	16,971.77	146,855.22
HAYWOOD	22,030.14	109,213.75	UNION	31,808.45	230,033.15
HENDERSON	49,284.41	225,500.08	VAN BUREN	9,072.76	76,652.99
HENRY	42,214.27	306,135.89	WARREN	80,273.00	407,179.22
HICKMAN	32,632.42	256,228.12	WASHINGTON	269,936.54	2,282,581.14
HOUSTON	13,849.44	73,233.70	WAYNE	13,568.48	113,866.91
HUMPHREYS	30,846.34	259,129.59	WEAKLEY	34,887.80	268,393.28
JACKSON	10,036.48	102,971.81	WHITE	40,793.73	278,164.92
JEFFERSON	92,653.43	689,508.73	WILLIAMSON	2,446,416.84	14,539,941.73
JOHNSON	12,619.61	128,249.95	WILSON	723,789.52	4,591,176.78
KNOX	1,577,627.74	10,614,578.25	OUT OF STATE	598,168.29	5,490,108.37
LAKE	719.71	39,824.81			
LAUDERDALE	11,211.02	115,715.10	TOTALS	21,964,971.58	149,874,225.77

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX STATE SALES

PAGE # 12

COUNTIES	JANUARY FY 2018	YTD FY 2018	COUNTIES	JANUARY FY 2018	YTD FY 2018
ANDERSON	7,470,786.73	48,995,116.98	LAWRENCE	2,691,293.73	16,744,906.13
BEDFORD	3,429,088.05	21,775,886.71	LEWIS	618,288.39	4,293,805.06
BENTON	904,853.50	6,160,203.71	LINCOLN	2,061,769.94	13,195,870.45
BLEDSON	258,895.75	1,589,814.22	LOUDON	3,779,365.92	26,697,191.91
BLOUNT	12,837,588.83	82,358,472.00	MCMINN	3,748,071.64	23,239,074.85
BRADLEY	8,807,323.87	57,291,972.55	MCNAIRY	1,123,691.96	6,888,604.73
CAMPBELL	2,192,114.23	15,260,514.43	MACON	1,209,227.33	7,651,530.87
CANNON	407,980.06	2,784,365.46	MADISON	15,016,329.11	86,584,866.49
CARROLL	1,131,504.06	7,614,128.67	MARION	2,093,469.83	13,884,001.06
CARTER	2,572,462.39	17,018,962.78	MARSHALL	2,075,121.84	13,954,017.97
CHEATHAM	1,756,530.12	11,428,535.22	MAURY	9,798,074.42	58,873,552.87
CHESTER	647,380.90	4,422,116.00	MEIGS	458,129.07	3,468,213.24
CLAIBORNE	1,136,078.78	7,802,152.27	MONROE	2,586,138.90	17,514,053.65
CLAY	217,556.21	1,806,254.56	MONTGOMERY	18,733,082.99	109,213,097.49
COCKE	2,055,320.54	14,066,224.38	MOORE	215,319.32	1,710,749.02
COFFEE	5,755,144.43	38,772,499.54	MORGAN	536,927.75	2,700,662.27
CROCKETT	360,980.28	2,599,805.64	OBION	2,467,399.81	16,044,889.61
CUMBERLAND	4,712,534.35	31,014,419.40	OVERTON	977,434.65	6,793,961.49
DAVIDSON	116,825,237.88	751,024,475.37	PERRY	259,616.33	1,814,186.91
DECATUR	395,802.67	3,589,929.01	PICKETT	224,269.75	1,999,592.50
DEKALB	997,269.94	6,585,105.44	POLK	430,128.57	3,278,959.35
DICKSON	5,576,072.96	32,608,111.48	PUTNAM	9,917,714.55	61,199,522.59
DYER	3,286,896.62	19,771,383.63	RHEA	1,774,893.92	12,028,587.85
FAYETTE	1,947,347.95	12,256,196.77	ROANE	3,934,414.08	25,487,326.28
FENTRESS	800,318.11	5,353,227.08	ROBERTSON	5,364,935.08	31,577,515.70
FRANKLIN	2,388,327.83	16,471,799.22	RUTHERFORD	36,208,461.92	217,304,164.94
GIBSON	2,870,003.85	18,378,729.11	SCOTT	999,295.24	6,400,566.89
GILES	2,097,476.32	13,229,029.53	SEQUATCHIE	682,748.68	4,524,953.53
GRAINGER	507,417.82	3,728,110.31	SEVIER	24,678,622.38	166,990,334.27
GREENE	4,433,664.02	28,190,179.56	SHELBY	100,979,058.58	584,781,317.18
GRUNDY	342,310.02	2,306,713.56	SMITH	1,084,870.93	6,614,145.00
HAMBLEN	7,669,595.77	43,178,195.96	STEWART	393,025.09	2,976,528.64
HAMILTON	45,746,988.23	272,238,313.70	SULLIVAN	17,391,228.85	106,397,399.76
HANCOCK	115,839.03	851,846.87	SUMNER	15,222,138.27	87,664,596.26
HARDEMAN	929,225.89	6,181,412.03	TIPTON	2,653,933.20	16,334,060.65
HARDIN	2,330,267.87	16,073,305.38	TROUSDALE	277,975.55	1,948,412.66
HAWKINS	2,138,860.99	13,928,272.46	UNICOI	884,757.70	5,122,985.36
HAYWOOD	928,169.90	5,995,377.20	UNION	429,504.25	3,226,812.12
HENDERSON	1,834,811.19	11,988,741.18	VAN BUREN	85,512.73	916,467.04
HENRY	2,734,101.18	18,646,419.16	WARREN	2,569,857.97	16,501,727.26
HICKMAN	669,295.30	4,475,457.43	WASHINGTON	14,824,724.55	90,568,692.48
HOUSTON	209,144.24	1,448,347.12	WAYNE	456,509.74	3,201,631.91
HUMPHREYS	1,502,749.49	8,042,853.38	WEAKLEY	1,794,816.04	11,283,582.83
JACKSON	172,241.22	1,275,139.69	WHITE	1,609,035.65	9,793,537.93
JEFFERSON	2,845,274.02	18,669,088.43	WILLIAMSON	40,411,988.88	221,339,301.33
JOHNSON	649,122.11	4,214,864.55	WILSON	14,686,794.40	88,506,071.87
KNOX	64,862,339.06	389,217,111.18	OUT OF STATE	207,948,680.14	957,944,132.52
LAKE	168,973.06	1,016,800.57			
LAUDERDALE	867,081.71	5,543,308.21	TOTALS	913,864,998.95	5,286,419,451.86

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX LOCAL SALES

PAGE # 13

COUNTIES	JANUARY FY 2018	YTD FY 2018	COUNTIES	JANUARY FY 2018	YTD FY 2018
ANDERSON	2,582,836.65	15,584,575.60	LAWRENCE	1,023,469.93	5,975,519.86
BEDFORD	1,177,865.70	6,890,176.68	LEWIS	235,482.97	1,570,985.76
BENTON	350,268.83	2,295,155.41	LINCOLN	655,774.14	3,940,856.06
BLED SOE	95,373.76	522,012.76	LOUDON	1,023,372.46	6,633,487.50
BLOUNT	4,578,812.33	26,835,058.06	MCMINN	1,054,728.61	6,083,917.68
BRADLEY	3,195,563.74	19,176,732.73	MCNAIRY	362,424.01	2,072,332.78
CAMPBELL	666,273.25	4,573,895.28	MACON	378,309.44	2,280,388.09
CANNON	108,548.30	686,254.99	MADISON	5,489,357.62	29,791,736.88
CARROLL	463,998.56	2,823,301.09	MARION	798,995.62	4,961,076.43
CARTER	1,006,577.20	6,276,699.13	MARSHALL	599,779.73	3,926,177.57
CHEATHAM	715,809.28	4,212,443.68	MAURY	2,962,051.17	16,548,250.20
CHESTER	197,715.78	1,346,518.87	MEIGS	73,995.68	514,816.78
CLAIBORNE	349,060.59	2,317,625.11	MONROE	859,861.62	5,590,273.87
CLAY	81,121.17	655,530.95	MONTGOMERY	6,366,151.89	34,999,882.47
COCKE	805,304.62	5,325,726.27	MOORE	81,347.94	574,049.90
COFFEE	2,075,248.85	12,975,915.78	MORGAN	179,670.13	812,158.38
CROCKETT	155,272.42	1,082,291.23	OBION	823,670.77	5,062,311.44
CUMBERLAND	1,689,649.90	10,503,467.97	OVERTON	316,076.11	2,076,837.13
DAVIDSON	36,531,891.38	220,566,839.97	PERRY	102,114.95	632,851.09
DECATUR	142,192.26	1,221,186.80	PICKETT	69,543.67	668,389.89
DEKALB	390,465.37	2,300,596.98	POLK	156,587.64	1,060,176.61
DICKSON	1,981,575.06	11,065,777.87	PUTNAM	3,554,372.33	20,665,273.66
DYER	1,257,312.39	6,831,867.82	RHEA	724,793.27	4,539,987.34
FAYETTE	663,656.23	3,935,925.59	ROANE	1,229,180.46	8,060,242.19
FENTRESS	295,384.97	1,845,914.63	ROBERTSON	2,126,128.70	12,012,703.52
FRANKLIN	790,758.22	4,777,023.52	RUTHERFORD	13,315,933.50	73,982,558.54
GIBSON	1,075,755.31	6,312,131.83	SCOTT	309,812.86	1,972,157.07
GILES	753,931.58	4,460,011.14	SEQUATCHIE	262,803.75	1,694,711.74
GRAINGER	199,163.47	1,324,313.70	SEVIER	9,628,820.69	63,841,704.24
GREENE	1,683,178.04	9,959,801.70	SHELBY	32,594,081.38	174,742,079.74
GRUNDY	117,461.80	759,473.19	SMITH	424,929.13	2,375,130.11
HAMBLEN	2,698,160.43	13,976,673.27	STEWART	145,878.85	1,012,662.66
HAMILTON	14,029,703.73	78,488,864.86	SULLIVAN	5,613,333.54	31,086,381.58
HANCOCK	32,551.89	217,253.72	SUMNER	4,769,859.05	26,432,128.71
HARDEMAN	345,845.36	2,169,024.15	TIPTON	1,039,285.24	5,810,721.31
HARDIN	744,466.21	4,923,329.90	TROUSDALE	92,230.09	613,265.32
HAWKINS	861,460.52	5,150,970.34	UNICOI	333,493.74	1,891,592.51
HAYWOOD	300,680.05	1,761,630.30	UNION	145,524.85	1,029,609.84
HENDERSON	638,797.02	4,082,866.15	VAN BUREN	41,770.49	372,467.22
HENRY	942,035.45	6,048,563.89	WARREN	996,877.55	5,851,809.93
HICKMAN	241,051.59	1,500,896.19	WASHINGTON	4,927,050.10	28,171,316.39
HOUSTON	94,770.18	596,386.21	WAYNE	181,047.81	1,162,210.57
HUMPHREYS	537,670.29	3,116,283.54	WEAKLEY	651,841.72	3,912,613.88
JACKSON	71,068.52	518,480.54	WHITE	435,829.56	2,542,135.70
JEFFERSON	1,046,020.15	6,519,687.25	WILLIAMSON	12,116,571.45	62,112,242.85
JOHNSON	125,197.91	784,949.33	WILSON	4,600,312.66	25,869,883.11
KNOX	19,422,820.90	110,468,336.47	OUT OF STATE	45,536,231.18	236,283,131.90
LAKE	76,526.93	423,572.44			
LAUDERDALE	333,934.19	2,046,986.26	TOTALS	278,131,548.38	1,576,056,199.14

TENNESSEE DEPARTMENT OF REVENUE
COLLECTION REPORT BY COUNTIES

CLASS OF TAX BUSINESS - STATE AND LOCAL

PAGE # 14

COUNTIES	JANUARY FY 2018	YTD FY 2018	COUNTIES	JANUARY FY 2018	YTD FY 2018
ANDERSON	158,811.03	821,441.90	LAWRENCE	65,969.79	219,009.38
BEDFORD	61,178.71	281,860.78	LEWIS	3,861.30	38,001.18
BENTON	11,478.00	48,622.96	LINCOLN	29,709.99	160,583.97
BLEDSON	510.46	19,429.35	LOUDON	63,283.18	398,594.22
BLOUNT	142,935.91	1,271,092.49	MCMINN	64,598.50	529,952.08
BRADLEY	170,350.84	879,565.97	MCNAIRY	20,207.02	90,148.44
CAMPBELL	44,149.60	235,434.98	MACON	2,625.29	114,242.29
CANNON	25,763.41	53,795.06	MADISON	386,522.22	1,625,445.78
CARROLL	12,128.01	116,497.75	MARION	23,972.21	162,057.36
CARTER	22,467.90	240,302.19	MARSHALL	25,032.53	170,975.01
CHEATHAM	24,144.66	149,506.20	MAURY	185,051.23	974,142.84
CHESTER	49,284.21	117,471.27	MEIGS	9,193.00	24,085.40
CLAIBORNE	4,754.29	81,935.42	MONROE	24,128.52	216,978.93
CLAY	3,694.29	13,323.24	MONTGOMERY	348,233.79	1,529,788.44
COCKE	49,506.87	247,639.49	MOORE	3,796.50	13,694.76
COFFEE	134,213.96	654,222.97	MORGAN	10,675.00	29,762.99
CROCKETT	2,068.77	86,991.30	OBION	62,320.91	244,716.53
CUMBERLAND	146,340.88	625,142.31	OVERTON	13,377.24	93,452.95
DAVIDSON	4,334,939.40	19,736,071.37	PERRY	12,844.00	40,157.24
DECATUR	13,187.99	47,110.74	PICKETT	219.00	20,555.61
DEKALB	23,686.47	73,271.61	POLK	4,596.95	168,272.38
DICKSON	192,320.19	493,307.19	PUTNAM	536,161.54	1,154,728.41
DYER	60,468.32	293,523.25	RHEA	55,476.74	237,790.60
FAYETTE	8,601.04	120,897.65	ROANE	80,671.40	326,846.10
FENTRESS	32,969.80	92,479.74	ROBERTSON	58,550.00	452,562.55
FRANKLIN	64,468.15	175,831.00	RUTHERFORD	858,893.23	4,245,473.51
GIBSON	56,562.51	231,044.91	SCOTT	19,131.51	123,137.46
GILES	19,457.36	199,818.16	SEQUATCHIE	714.56	64,388.57
GRAINGER	19,328.03	92,239.88	SEVIER	376,588.72	2,021,304.92
GREENE	49,608.67	454,967.60	SHELBY	2,075,382.63	16,188,159.88
GRUNDY	3,181.00	23,250.30	SMITH	19,667.29	113,765.84
HAMBLEN	104,256.50	423,760.04	STEWART	3,239.90	60,691.10
HAMILTON	1,401,517.63	5,607,246.93	SULLIVAN	360,190.63	1,837,457.46
HANCOCK	618.09	13,440.65	SUMNER	295,690.65	1,671,899.23
HARDEMAN	17,109.23	85,362.11	TIPTON	21,843.88	244,037.05
HARDIN	7,640.51	97,877.45	TROUSDALE	1,427.43	11,097.56
HAWKINS	21,712.87	178,101.24	UNICOI	10,258.60	75,619.55
HAYWOOD	14,692.80	97,313.08	UNION	10,139.07	32,912.87
HENDERSON	35,873.97	296,262.91	VAN BUREN	1,566.84	8,877.62
HENRY	32,158.78	203,671.47	WARREN	44,537.81	195,273.38
HICKMAN	23,739.01	72,488.06	WASHINGTON	276,176.02	1,539,134.67
HOUSTON	875.83	26,030.66	WAYNE	2,837.58	50,266.51
HUMPHREYS	3,336.92	71,506.59	WEAKLEY	11,379.12	146,252.35
JACKSON	8,322.85	20,053.37	WHITE	32,810.53	107,707.11
JEFFERSON	64,981.84	319,437.25	WILLIAMSON	982,142.35	5,340,665.18
JOHNSON	17,631.10	50,566.91	WILSON	241,251.91	1,936,747.23
KNOX	1,338,451.38	6,803,442.35	OUT OF STATE	388,931.29	2,855,850.82
LAKE	1,524.03	18,391.97			
LAUDERDALE	20,589.01	114,271.62	TOTALS	17,183,472.48	90,384,579.00

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2018
JANUARY 2018

Page # 15

CLASSIFICATION	JANUARY FY 2017	JANUARY FY 2018	CHANGE	PERCENT
RETAIL TRADE				
BUILDING MATERIALS				
Lumber and Other Bldg. Materials	27,009,634	27,960,044	950,410	3.52%
Paint, Glass and Wallpaper Stores	996,961	1,035,911	38,950	3.91%
Hardware Stores	5,182,015	5,120,545	-61,470	-1.19%
Retail Nurseries & Garden Stores	3,004,275	2,862,021	-142,254	-4.74%
Mobile Home Dealers	593,304	726,355	133,051	22.43%
SUBTOTAL	36,786,189	37,704,876	918,687	2.50%
GENERAL MERCHANDISE				
Department Stores	75,764,003	73,697,124	-2,066,879	-2.73%
Variety Stores	4,430,992	3,952,953	-478,040	-10.79%
Miscellaneous General Merchandise	28,185,128	27,736,729	-448,399	-1.59%
SUBTOTAL	108,380,124	105,386,806	-2,993,318	-2.76%
FOOD STORES				
Grocery Stores	64,438,060	57,856,462	-6,581,598	-10.21%
Meat & Fish Markets	242,709	195,949	-46,759	-19.27%
Fruit & Vegetable	187,850	152,681	-35,169	-18.72%
Candy, Nut & Confectionery	298,624	290,552	-8,072	-2.70%
Dairy Products Stores	11,762	9,399	-2,363	-20.09%
Retail Bakeries	1,001,923	934,506	-67,417	-6.73%
Miscellaneous Food Stores	2,834,748	2,713,239	-121,509	-4.29%
SUBTOTAL	69,015,676	62,152,788	-6,862,888	-9.94%
AUTO DEALERS & SERVICE STATIONS				
Motor Vehicle Dealers, New & Used	59,534,279	58,926,706	-607,573	-1.02%
Motor Vehicle Dealers, Used Car	15,035,041	13,733,072	-1,301,969	-8.66%
Auto & Home Supply Stores	9,606,879	8,464,705	-1,142,174	-11.89%
Gasoline Service Stations	12,185,078	12,007,672	-177,406	-1.46%
Boat Dealers	266,237	194,957	-71,280	-26.77%
Recreational Vehicle Dealers	555,524	522,965	-32,558	-5.86%
Motorcycle & All Other MV Dealers	4,632,352	5,028,442	396,090	8.55%
SUBTOTAL	101,815,391	98,878,519	-2,936,872	-2.88%
APPAREL & ACCESSORY STORES				
Men's & Boy's Clothing	1,482,431	1,318,560	-163,870	-11.05%
Women's Clothing	5,269,668	4,741,499	-528,169	-10.02%
Women's Accessory & Specialty	2,115,380	2,009,362	-106,018	-5.01%
Children's & Infants' Wear Stores	1,318,713	1,234,700	-84,013	-6.37%
Family Clothing Stores	15,209,512	14,748,956	-460,557	-3.03%
Shoe Stores	4,119,313	3,996,993	-122,320	-2.97%
Miscellaneous Apparel & Accessory	4,351,652	3,958,851	-392,802	-9.03%
SUBTOTAL	33,866,669	32,008,921	-1,857,748	-5.49%
FURNITURE AND HOME FURNISHINGS				
Furniture Stores	8,083,803	7,522,472	-561,332	-6.94%
Home Furnishings	5,207,935	4,980,462	-227,474	-4.37%
Household Appliance Stores	1,503,145	962,098	-541,047	-35.99%
Electronic Stores and Music Stores	20,122,487	19,776,274	-346,213	-1.72%
SUBTOTAL	34,917,371	33,241,305	-1,676,065	-4.80%
EATING & DRINKING PLACES				
Eating Places	70,126,301	70,479,741	353,441	0.50%
Drinking Places	1,367,107	1,329,928	-37,180	-2.72%
SUBTOTAL	71,493,408	71,809,669	316,261	0.44%

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2018
JANUARY 2018

Page # 16

CLASSIFICATION	JANUARY FY 2017	JANUARY FY 2018	CHANGE	PERCENT
MISCELLANEOUS RETAIL STORES				
Drug Stores	7,573,676	6,733,979	-839,696	-11.09%
Liquor Stores	7,150,067	7,017,935	-132,132	-1.85%
Used Merchandise etc.	1,605,762	1,493,311	-112,451	-7.00%
Sporting Goods & Bicycle Shops	10,730,997	9,973,280	-757,717	-7.06%
Book Stores	1,916,682	1,908,735	-7,947	-0.41%
Stationery Stores	1,845,016	1,608,361	-236,655	-12.83%
Jewelry Stores	5,860,199	5,667,041	-193,158	-3.30%
Hobby, Toy & Game	3,563,651	3,220,124	-343,527	-9.64%
Gift, Novelty & Souvenir	3,051,527	3,015,286	-36,241	-1.19%
Luggage & Leather Goods	708,076	708,033	-43	-0.01%
Sewing, Needlework & Piece Goods	411,059	422,212	11,154	2.71%
Catalogue & Mail Order Houses	17,721,971	19,068,773	1,346,802	7.60%
Automatic Merchandising Machines	2,593,798	719,533	-1,874,265	-72.26%
Direct Selling Establishments	3,403,093	3,819,949	416,857	12.25%
Fuel Dealers	1,012,718	1,076,431	63,713	6.29%
Florists	559,699	543,457	-16,241	-2.90%
Tobacco Stores and Stands	1,398,481	1,343,053	-55,428	-3.96%
News Dealers & Newsstands	80,861	91,682	10,821	13.38%
Optical Goods Stores	319,893	305,975	-13,918	-4.35%
Miscellaneous Retail, N.E.C.	32,057,575	32,465,997	408,422	1.27%
SUBTOTAL	103,564,798	101,203,147	-2,361,651	-2.28%
TOTAL RETAIL	559,839,626	542,386,032	-17,453,594	-3.12%
SERVICES				
HOTELS & LODGING PLACES	16,379,816	17,068,627	688,811	4.21%
PERSONAL SERVICES	5,026,268	4,645,035	-381,233	-7.58%
BUSINESS SERVICES	35,551,441	28,109,477	-7,441,963	-20.93%
AUTO REPAIR, SERVICES & PARKING	17,722,704	16,791,061	-931,642	-5.26%
MISCELLANEOUS REPAIR SERVICES	2,947,828	2,877,578	-70,250	-2.38%
MOTION PICTURES	2,299,202	1,959,519	-339,682	-14.77%
AMUSEMENT SERVICES	9,615,666	10,555,171	939,506	9.77%
HEALTH SERVICES	2,814,512	3,172,490	357,978	12.72%
OTHER SERVICES	4,657,478	4,384,275	-273,203	-5.87%
TOTAL SERVICES	97,014,913	89,563,234	-7,451,679	-7.68%
AGRICULTURE, FORESTRY, FISHING	724,016	639,707	-84,308	-11.64%
MINING	580,889	742,546	161,657	27.83%
CONSTRUCTION	15,170,557	12,636,474	-2,534,083	-16.70%
MANUFACTURING	51,944,013	52,187,222	243,209	0.47%
TRANSPORTATION	3,898,522	3,548,267	-350,255	-8.98%
COMMUNICATIONS	35,001,003	47,961,203	12,960,200	37.03%
ELECTRIC, GAS & SANITARY SERVICES	21,250,472	21,300,527	50,055	0.24%
WHOLESALE TRADE	63,534,953	67,848,326	4,313,373	6.79%
FINANCE, INSURANCE, REAL ESTATE	4,150,844	3,766,239	-384,605	-9.27%
TOTAL NON-RETAIL, NON-SERVICE	196,255,268	210,630,511	14,375,243	7.32%
COUNTY CLERK	13,423,344	13,832,747	409,403	3.05%
CONSUMER USE TAX	973,087	1,157,666	184,579	18.97%
UNCLASSIFIED	37,354,543	56,294,809	18,940,266	50.70%
GRAND TOTAL	904,860,781	913,864,998	9,004,217	1.00%

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2018
JULY 2017 - JANUARY 2018

Page # 17

CLASSIFICATION	FY 2017	FY 2018	CHANGE	PERCENT
RETAIL TRADE				
BUILDING MATERIALS				
Lumber and Other Bldg. Materials	202,566,842	216,439,260	13,872,418	6.85%
Paint, Glass and Wallpaper Stores	9,337,814	8,932,463	-405,351	-4.34%
Hardware Stores	36,427,644	37,528,642	1,100,998	3.02%
Retail Nurseries & Garden Stores	18,096,119	19,044,687	948,569	5.24%
Mobile Home Dealers	3,740,480	4,250,171	509,690	13.63%
SUBTOTAL	270,168,899	286,195,222	16,026,324	5.93%
GENERAL MERCHANDISE				
Department Stores	376,203,668	368,901,238	-7,302,430	-1.94%
Variety Stores	22,942,570	19,528,700	-3,413,869	-14.88%
Miscellaneous General Merchandise	148,283,141	150,633,403	2,350,263	1.58%
SUBTOTAL	547,429,379	539,063,342	-8,366,037	-1.53%
FOOD STORES				
Grocery Stores	342,971,334	315,694,331	-27,277,003	-7.95%
Meat & Fish Markets	1,222,782	1,123,911	-98,871	-8.09%
Fruit & Vegetable	1,186,343	955,174	-231,169	-19.49%
Candy, Nut & Confectionery	1,340,759	1,309,295	-31,464	-2.35%
Dairy Products Stores	123,730	112,266	-11,464	-9.27%
Retail Bakeries	5,802,463	5,635,199	-167,264	-2.88%
Miscellaneous Food Stores	18,000,913	16,962,244	-1,038,669	-5.77%
SUBTOTAL	370,648,323	341,792,420	-28,855,903	-7.79%
AUTO DEALERS & SERVICE STATIONS				
Motor Vehicle Dealers, New & Used	387,132,626	388,334,830	1,202,204	0.31%
Motor Vehicle Dealers, Used Car	104,902,502	103,569,055	-1,333,447	-1.27%
Auto & Home Supply Stores	63,293,917	61,190,554	-2,103,363	-3.32%
Gasoline Service Stations	88,773,414	88,106,259	-667,156	-0.75%
Boat Dealers	3,971,082	3,902,470	-68,612	-1.73%
Recreational Vehicle Dealers	6,435,988	7,528,588	1,092,599	16.98%
Motorcycle & All Other MV Dealers	35,116,782	34,539,215	-577,567	-1.64%
SUBTOTAL	689,626,311	687,170,970	-2,455,340	-0.36%
APPAREL & ACCESSORY STORES				
Men's & Boy's Clothing	6,266,453	5,752,525	-513,928	-8.20%
Women's Clothing	25,412,482	23,391,775	-2,020,707	-7.95%
Women's Accessory & Specialty	8,136,160	8,091,218	-44,942	-0.55%
Children's & Infants' Wear Stores	6,654,923	6,405,679	-249,244	-3.75%
Family Clothing Stores	62,198,169	62,845,451	647,281	1.04%
Shoe Stores	20,373,913	20,317,804	-56,109	-0.28%
Miscellaneous Apparel & Accessory	21,665,480	20,608,116	-1,057,365	-4.88%
SUBTOTAL	150,707,581	147,412,568	-3,295,013	-2.19%
FURNITURE AND HOME FURNISHINGS				
Furniture Stores	47,952,454	48,417,396	464,943	0.97%
Home Furnishings	29,351,919	29,911,571	559,652	1.91%
Household Appliance Stores	7,557,360	5,361,306	-2,196,054	-29.06%
Electronic Stores and Music Stores	85,140,753	92,527,522	7,386,769	8.68%
SUBTOTAL	170,002,486	176,217,796	6,215,309	3.66%
EATING & DRINKING PLACES				
Eating Places	481,301,815	482,461,269	1,159,454	0.24%
Drinking Places	9,070,922	8,975,267	-95,655	-1.05%
SUBTOTAL	490,372,737	491,436,535	1,063,798	0.22%

TENNESSEE DEPARTMENT OF REVENUE
SALES AND USE TAX BY CLASSIFICATION
FISCAL YEAR 2018
JULY 2017 - JANUARY 2018

CLASSIFICATION	FY 2017	FY 2018	CHANGE	PERCENT
MISCELLANEOUS RETAIL STORES				
Drug Stores	37,745,378	35,316,220	-2,429,158	-6.44%
Liquor Stores	37,239,863	36,183,698	-1,056,165	-2.84%
Used Merchandise etc.	9,179,878	8,849,386	-330,493	-3.60%
Sporting Goods & Bicycle Shops	45,513,888	44,069,669	-1,444,218	-3.17%
Book Stores	8,880,797	8,468,366	-412,431	-4.64%
Stationery Stores	10,488,268	9,744,848	-743,420	-7.09%
Jewelry Stores	16,993,065	16,424,075	-568,990	-3.35%
Hobby, Toy & Game	12,173,392	11,793,244	-380,148	-3.12%
Gift, Novelty & Souvenir	19,136,277	17,210,892	-1,925,384	-10.06%
Luggage & Leather Goods	3,029,436	3,083,144	53,708	1.77%
Sewing, Needlework & Piece Goods	2,421,207	2,260,708	-160,499	-6.63%
Catalogue & Mail Order Houses	77,239,808	88,953,222	11,713,413	15.16%
Automatic Merchandising Machines	8,799,441	3,888,964	-4,910,478	-55.80%
Direct Selling Establishments	28,904,436	29,322,036	417,600	1.44%
Fuel Dealers	5,559,946	6,107,453	547,507	9.85%
Florists	3,128,844	3,115,113	-13,731	-0.44%
Tobacco Stores and Stands	10,175,049	9,935,260	-239,789	-2.36%
News Dealers & Newsstands	695,136	847,236	152,099	21.88%
Optical Goods Stores	1,419,109	1,303,709	-115,401	-8.13%
Miscellaneous Retail, N.E.C.	161,525,535	168,684,115	7,158,580	4.43%
SUBTOTAL	500,248,753	505,561,358	5,312,605	1.06%
TOTAL RETAIL	3,189,204,468	3,174,850,212	-14,354,256	-0.45%
SERVICES				
HOTELS & LODGING PLACES	148,273,448	148,165,227	-108,220	-0.07%
PERSONAL SERVICES	31,149,787	30,277,476	-872,311	-2.80%
BUSINESS SERVICES	181,221,644	182,984,180	1,762,535	0.97%
AUTO REPAIR, SERVICES & PARKING	122,599,077	125,019,866	2,420,789	1.97%
MISCELLANEOUS REPAIR SERVICES	19,333,930	19,277,772	-56,158	-0.29%
MOTION PICTURES	12,034,041	10,776,665	-1,257,376	-10.45%
AMUSEMENT SERVICES	59,268,725	63,853,103	4,584,378	7.73%
HEALTH SERVICES	10,141,697	11,244,273	1,102,576	10.87%
OTHER SERVICES	26,875,685	24,510,091	-2,365,594	-8.80%
TOTAL SERVICES	610,898,033	616,108,653	5,210,620	0.85%
AGRICULTURE, FORESTRY, FISHING	4,593,641	4,632,411	38,770	0.84%
MINING	4,740,466	5,445,018	704,552	14.86%
CONSTRUCTION	43,304,541	51,487,263	8,182,723	18.90%
MANUFACTURING	211,542,652	217,241,087	5,698,436	2.69%
TRANSPORTATION	17,294,935	19,585,168	2,290,233	13.24%
COMMUNICATIONS	229,449,115	308,960,512	79,511,397	34.65%
ELECTRIC, GAS & SANITARY SERVICES	158,149,773	155,378,302	-2,771,470	-1.75%
WHOLESALE TRADE	318,036,339	332,005,152	13,968,812	4.39%
FINANCE, INSURANCE, REAL ESTATE	18,347,031	19,605,063	1,258,032	6.86%
TOTAL NON-RETAIL, NON-SERVICES	1,005,458,492	1,114,339,976	108,881,484	10.83%
COUNTY CLERK	106,412,219	111,164,599	4,752,380	4.47%
CONSUMER USE TAX	4,247,039	4,190,533	-56,505	-1.33%
UNCLASSIFIED	195,415,364	265,765,470	70,350,106	36.00%
GRAND TOTAL	5,111,635,616	5,286,419,444	174,783,828	3.42%