

**HEALTH FACILITIES COMMISSION  
JANUARY 28, 2026  
APPLICATION REVIEW**

NAME OF PROJECT: Heart and Soul Hospice, LLC

PROJECT NUMBER: CN2511-041

ADDRESS: 51 Century Boulevard, Suite 110  
Nashville (Davidson County), TN 37214

LEGAL OWNER: Heart and Soul Hospice, LLC  
51 Century Boulevard, Suite 110  
Nashville (Davidson County), TN 37214

OPERATING ENTITY: N/A

CONTACT PERSON: Kim Harvey Looney, Attorney  
K&L Gates LLP  
(615) 780-6727

DATE FILED: December 1, 2025

PROJECT COST: \$48,000

PURPOSE FOR FILING: The initiation of in-home hospice services.

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## **Staff Review**

*Note to Commission members: This staff review is an analysis of the statutory criteria of Need, Consumer Advantage Attributed to Competition, and Quality Standards, including data verification of the original application and, if applicable, supplemental responses submitted by the applicant. Any Health Facilities Commission Staff comments will be presented as a "Note to Commission members" in bold italic.*

### **PROJECT DESCRIPTION:**

This application is for the initiation of hospice services in Cannon, Clay, Cumberland, DeKalb, Fentress, Jackson, Macon, Overton, Pickett, Putnam, Smith, Trousdale, and White Counties to its existing 6-county service area under license #624. The principal office location of the applicant is 402 BNA Drive, Suite 305, Nashville (Davidson County), Tennessee 37217.

## Executive Summary

- If approved, the proposed project will begin providing services in the proposed thirteen-county service area in March 2026.
- The applicant is proposing to add thirteen counties in addition to the six where it is currently licensed in Middle Tennessee as Heart and Soul Hospice, LLC (license #624) certified in Davidson, Robertson, Rutherford, Sumner Williamson and Wilson Counties.
- The applicant's owners share common ownership in and operational oversight of a separate entity, Heart n Soul Hospice Memphis (license #631) licensed in Fayette, Shelby and Tipton Couties. Those owners are David Turner, Andre L. Lee and Reverand Sandy McClain, and Tracy Wood.
- The applicant also operates hospice agencies in Seattle, Washington, and Tallahassee, Florida.
- There are 19 hospice agencies currently licensed in the proposed service area.
- The applicant states that it will hire dedicated community educators who will be solely focused on this region and will use guided tools to engage with diverse populations in the area. The applicant will conduct in-service presentations and workshops at referral care settings, establish relationships with discharge planners, collaborate with public hearth nursing agencies and partner with faith-based organizations, community centers, and advocacy groups serving the target population to address specific cultural, linguistic, and informational needs about hospice.
- The applicant will partner with Healthcare First to monitor and analyze its quality assurance and performance improvement program.
- The applicant will offer all four levels of hospice care: Routine Home Care, General Inpatient Care, Continuous Home Care, and Respite Care.
- Please see application Item 1E. on Page 6 for the applicant's executive summary overview that includes project description, ownership, service area, existing similar service providers, project cost, and staffing.

**Consent Calendar:**             Yes             No

- Executive Director's Consent Memo Attached:             Yes     Not applicable

## Facility Information

- The existing home office for the applicant is located at 402 BNA Drive, Suite 305, Nashville (Davidson County), TN 37217. No patient care will be provided on the premises.
- The project site is currently being leased from the landlord, CCP Property Owner Nashville I, LLC, to Heart and Soul Hospice LLC. See Attachments 9A Lease Agreement and 10.A. Floor Plan.

## Ownership

The applicant is owned by Heart and Soul Hospice, LLC, a for profit corporation. The existing ownership structure of the applicant consists of four owners: Tracy Wood (40%), David Turner (40%), Andre Lee (10%), and Sandy McClain (10%).

## Project Cost Chart

- The total project cost is \$48,000. Of this amount, the highest line-item costs of the project are Legal, Administrative and Consultant Costs (\$45,000).
- For additional information, please refer to the Project Cost Chart on Page 9 of the original application.

## NEED

The applicant provided the following supporting the need for the proposed project:

- The cumulative need for the thirteen-county service area as demonstrated by the state need formula is 277 patients.
- Three of the proposed service area counties show a surplus according to the need formula, Dekalb, Smith and Trousdale Counties.
- The proposed expansion counties are located adjacent to the applicant's existing service area.
- Many of the service area counties are largely rural and the applicant states that it has successfully implemented hospice programs in rural areas specifically in Fayette and Tipton County, TN as well as an out of state entity in the Tallahassee, FL area.

*(For applicant discussion, see the Application, Item 2.E., Pages 7-8.*

## SERVICE SPECIFIC CRITERIA AND STANDARD REVIEW

### Hospice Services:

All applicable criteria and standards were met except for the following:

- Did not meet the standard of #18. **Assessment Period: After approval by the HSDA of a hospice services CON application, no new hospice services CON application – whether for the initiation of services or for the expansion of services – should be considered for any county that is added to or becomes part of a Service Area until JAR data for hospice services can be analyzed and assessed by the Division to determine the impact of the approval of the CON.”**  
*The applicant proposes to initiate hospice services in a thirteen-county service area – which includes two counties Cumberland County and Putnam County that overlap with a recently approved hospice Certificate of Need - CN2408-022A, Quality Hospice. Quality*

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Hospice (State ID 25604) has not yet reported data to the Joint Annual Report for Cumberland County or Putnam County. Therefore, it appears that this Criterion has not been met with respect to CN2408-022A – Quality Hospice in Cumberland and Putnam Counties.

Please see attached for a full listing of the criteria and standards and the applicant’s responses.

### Service Area Demographics

- The proposed service area consists of Cannon, Clay, Cumberland, DeKalb, Fentress, Jackson, Macon, Overton, Pickett, Putnam, Smith, Trousdale, and White Counties. (see Attachment 2N for a county level map).
- The target population is the adult population age 55 and older. (See Attachment 3NB for more demographic details.)

County	2025 Population	2029 Population	2025 Population 55+	2029 Population 55+	% Change 55+	Median Household Income	% of Persons Below Poverty Level	TennCare %
Cannon	15,286	15,550	5,368	5,627	4.82%	\$58,092	16.5%	19.3%
Clay	7,662	7,648	3,327	3,407	2.40%	\$44,712	21.7%	24.4%
Cumberland	65,090	67,235	32,430	34,000	4.84%	\$58,475	13.4%	18.8%
DeKalb	21,596	22,109	7,681	8,035	4.61%	\$48,484	21.4%	23.8%
Fentress	19,073	19,170	7,692	7,932	3.12%	\$50,865	20.9%	29.6%
Jackson	12,092	12,193	5,151	5,329	3.46%	\$41,475	20.7%	22.9%
Macon	26,190	27,209	8,051	8,502	5.60%	\$56,269	15.2%	25.2%
Overton	23,203	23,597	8,502	8,813	3.66%	\$46,159	8.51%	21.1%
Pickett	4,972	4,886	2,336	2,384	2.05%	\$44,591	25.8%	22.4%
Putnam	85,705	89,245	26,097	27,708	6.18%	\$56,368	19.6%	21.4%
Smith	20,871	21,233	7,021	7,329	4.39%	\$62,799	13.3%	19.8%
Trousdale	11,912	12,211	3,000	3,211	7.03%	\$63,190	10.3%	17.4%
White	28,806	29,560	10,582	11,059	4.51%	\$52,206	14.8%	24.1%
<b>Service Area Total</b>	<b>342,458</b>	<b>351,846</b>	<b>127,238</b>	<b>133,336</b>	<b>4.79%</b>	<b>\$52,591</b>	<b>16.4%</b>	<b>21.8%</b>
<b>Tennessee Total</b>	<b>7,179,307</b>	<b>7,380,696</b>	<b>2,248,128</b>	<b>2,352,051</b>	<b>4.62%</b>	<b>\$67,631</b>	<b>13.4%</b>	<b>19.6%</b>

Source: The University of Tennessee Center for Business and Economic Research Population Projection Data Files, Reassembled by the Tennessee Department of Health, Division of Policy, Planning and Assessment, Office of Health Statistics. 2025-2034

- The proposed service area projects a 4-year growth rate (2025-2029) among residents age 55+ and over (4.79%) which is higher than the statewide rate of (4.62%).
- The latest 2025 percentage of (21.8%) of service area residents enrolled in the TennCare program is higher than the (19.6%) statewide average. Of the thirteen proposed service area counties, only three: Trousdale County (17.4%); Cumberland County (18.8%), and Cannon County (19.3%) have a TennCare program enrollment rate below the statewide average.
- The applicant states that its service area has been defined based on “geographic continuity to enable efficient operations and staffing coverage, capacity to respond

quickly to patient needs across a large rural footprint, presence of underserved pockets within higher-penetration counties where disparities persist despite overall averages, and strategic alignment with our mission to serve all rural areas that can benefit from culturally competent and compassionate care and access to key referral sources.”

**Service Area- Historical Utilization (In-Home Hospice Agencies)**

- Utilization for the (19) licensed in-home hospice agencies which reported serving patients in the service area from 2022-2024 is detailed in the table below:

**Utilization of Service Area In-Home Hospice Agencies 2022-2024**

Hospice Agency	State ID	2022	2023	2024	Total Patients 2022-2024	% Change 2022-2024
Alive Hospice	19624	50	69	47	166	-6.00%
All Care Plus d/b/a Quality Hospice	25604	130	164	150	444	15.38%
Amedisys Hospice	19674	0	0	0	0	0.00%
Amedisys Hospice Care	19604	43	9	23	75	-46.51%
Amedisys Hospice an Adventa Company	47602	46	44	87	177	89.13%
Avalon Hospice	19694	523	533	761	1,817	45.51%
Aveanna Hospice	94604	3	9	20	32	566.67%
Caris Healthcare	74624	6	5	1	12	-83.33%
Caris Healthcare	95624	537	452	304	1,293	-43.39%
Covenant Homecare	47632	0	0	0	0	0.00%
Cumberland House Residential Hospice	18614	106	92	83	281	-21.70%
Highpoint Hospice (TN In Home Partners II, LLC)	83614	70	77	59	206	-15.71%
Home Health Care of East Tennessee, Inc.	06613	0	0	2	2	NA
Hospice Compassus - The Highland Rim	16604	18	24	31	73	72.22%
Hospice of Chattanooga Inc.	33613	72	1	214	287	197.22%
Hospice of Cumberland County	18604	164	185	164	513	0.00%
Kindred Hospice	19684	0	0	0	0	0.00%
Kindred Hospice	71604	330	385	405	1,120	22.73%
Univ. of TN Med.Ctr Home Health/Hospice Service	32603	0	0	0	0	0.00%
<b>TOTAL</b>		<b>2,083</b>	<b>2,044</b>	<b>2,337</b>	<b>6,464</b>	<b>12.19%</b>

Source: CN2511-041, Application, Attachment 5N

- From 2022-2024 five hospice agencies represented (80.2%) of the total volume of hospice patients residing in the service area.
- The five highest volume providers were Avalon Hospice – ID 19694 (1,817 patients served – 28.1% of total patients from the service area); Caris Healthcare – ID 95624 (1,293 patients served – 20.0% of total patients from the service area); Kindred Hospice – ID 71604 (1,120 patients served – 17.3% of total patients from the service area); Hospice of Cumberland County – ID 18604 (513 patients served – 7.9% of total patients from the service area); and All Care Plus dba Quality Hospice – ID 25604 (444 patients served – 6.9% of total patients from the service area).
- The number of patients receiving hospice services has increased by (12.2%) from 2022-2024.

**Applicant’s Historical and Projected Utilization**

The applicant’s historical utilization and projected hospice utilization is detailed in the tables below:

**Historical Utilization - Heart and Soul Hospice, LLC**

Service Area County	Historical Utilization Year 1 (2024)	Total Patients %
Davidson	218	75.7%
Williamson	29	10.1%
Rutherford	16	5.5%
Sumner	11	3.8%
Wilson	8	2.8%
Robertson	6	2.1%
<b>Total</b>	<b>288</b>	<b>100%</b>

Source: CN2511-041, Application, Page 11

- The applicant projects that (85.8%) of patient historical utilization originated from a combination of Davidson County (75.7%), and Williamson County (10.1%).

**Projected Utilization - Heart and Soul Hospice, LLC**

Service Area County	Projected Utilization Year 1 (2026)	Total Patients %
Cumberland	28	22.95%
Macon	24	19.67%
Putnam	14	11.48%
Fentress	14	11.48%
Cannon	10	8.20%
White	10	8.20%
Jackson	7	5.74%
Clay	6	4.92%
Pickett	3	2.46%
Overton	3	2.46%
DeKalb	1	0.82%
Smith	1	0.82%
Trousdale	1	0.82%
<b>Total</b>	<b>122</b>	<b>100%</b>

Source: CN2511-041, Application, Page 11

- The applicant projects that (82.0%) of patient utilization will originate from a combination of Cumberland County (22.95%), followed by Macon County (19.67%); Putnam County (11.48%); Fentress County (11.48%); Cannon County (8.20%); and White County (8.20%).

## CONSUMER ADVANTAGE ATTRIBUTED TO COMPETITION

The applicant identifies a range of strategies which it states may be unique among providers in the service area including the following as listed in response to Supplemental #1, Question #5, Pages 3 - 5.

- The applicant states that it offers disease specific programs, 24/7 telehealth, and a rural program.
- The availability of hospice aide services seven days per week.
- The ability to provide continuous care services.
- Community education including advanced directive workshops
- A transition program serving patients release from a hospital or skilled nursing facility setting into hospice care.
- Higher frequency nursing visits expanded social work and chaplaincy support, grief support programs for family members of patients, including specialized programming for children and veterans.

### **Charges**

- The applicants' proposed charges are listed on page 21. The applicant's unit of measure for calculating charge information is patients.

	Historical Data Chart		Projected Data Chart	
	Year 1	Year 2	Year 1	Year 2
Gross Charges	\$8,392.12	\$15,229.51	\$6,617.47	\$6,422.38
Deduction from Revenue	\$1,720.39	\$3,169.96	\$231.61	\$224.78
Average Net Charges	\$6,671.73	\$12,059.55	\$6,385.86	\$6,197.60

Source: CN2511-041, Application, Page 21

- The applicant projects that its Average Net Charges will decrease from \$6,386 per patient in Year 1 (2026) to \$6,198 per patient in Year 2 (2027).

**2024 Comparison of Licensed Hospice Agencies in the Project Service Area  
Net Charge/Patient Day**

Hospice Agency	State ID	2024 Patient Days	2024 Net Revenue	Net Charge (Net Revenue/Patient Days)
Hospice Compassus- The Highland Rim	16604	101,305	\$19,061,526	\$188
Alive Hospice	19624	142,350	\$24,766,940	\$174
All Care Plus dba Quality Hospice	25604	18,784	\$3,302,583	\$176
*Avalon Hospice	19694	667,639	\$66,938,991	\$100
**Kindred Hospice	19684	9,740	\$724,643	\$74
***Kindred Hospice	71604	24,519	\$2,407,667	\$98
Amedisys Hospice an Adventa Company	47602	405,687	\$38,628,189	\$95
Hospice of Cumberland County	18604	7,325	\$1,154,073	\$158
Covenant Homecare	47632	45,981	\$7,606,973	\$165
Univ. of TN Med. Ctr Home Health/Hospice Service	32603	73,907	\$9,330,940	\$126
Caris Healthcare	74624	18,437	\$2,881,475	\$156
Highpoint Hospice (TN In Home Partners II, LLC)	83614	44,591	\$4,794,868	\$108
Aveanna Hospice	94604	67,549	\$11,356,823	\$168
Home Health Care of East Tennessee, Inc.	06613	60,301	\$10,974,828	\$182
Amedisys Hospice Care Nashville	19604	15,207	\$1,274,768	\$84
Caris Healthcare LP Murfreesboro	75624	50,181	\$7,479,573	\$149
Hospice of Chattanooga Inc	33613	196,801	\$40,092,154	\$204
<b>Heart and Soul Hospice, LLC</b>	<b>19744</b>	<b>22,989</b>	<b>\$3,877,584</b>	<b>\$169</b>
<b>Total</b>		<b>1,950,304</b>	<b>\$252,777,014</b>	<b>\$130</b>

Source: CN2511-041, Application, Attachment 9C

- The applicant’s projected Net Revenue per Patient Day for Routine Home Care in Year One is higher (\$169) than all but five other providers in the service area based upon the 2024 JAR data and below the average rate of all service area providers (\$130). See Attachment 9C for the above referenced tables.

**2024 Comparison of Medicare per Diem Rates by Level of Hospice Care**

Hospice Agency	State ID	Routine Hospice Care	Continuous Hospice Care	General Inpatient	Respite Care
Hospice Compassus- The Highland Rim	16604	\$218	\$1,565	\$1,145	\$508
Alive Hospice	19624	\$193	\$1,368	\$1,016	\$452
All Care Plus dba Quality Hospice	25604	\$190	\$1,330	\$1,000	\$446
*Avalon Hospice	19694	\$193	\$1,368	\$1,016	\$452
**Kindred Hospice	19684	\$201	\$1,422	\$1,057	\$470
***Kindred Hospice	71604	\$183	\$1,296	\$970	\$432
Amedisys Hospice an Adventa Company	47602	\$154	\$500	\$1,000	\$419
Hospice of Cumberland County	18604	\$190	\$1,330	\$1,000	\$446
Covenant Homecare	47632	\$190	\$1,330	\$1,000	\$446
Univ. of TN Med. Ctr Home Health/Hospice Service	32603	\$159	\$500	\$1,000	\$431
Caris Healthcare	74624	\$201	\$1,422	\$1,057	\$470
Highpoint Hospice (TN In Home Partners II, LLC)	83614	\$170	\$500	\$847	\$423
Aveanna Hospice	94604	\$153	\$1,422	\$1,024	\$453
Home Health Care of East Tennessee, Inc.	06613	\$190	\$1,330	\$999	\$446
Amedisys Hospice Care Nashville	19604	\$168	\$500	\$959	\$443
Caris Healthcare LP Murfreesboro	75624	\$201	\$1,422	\$1,057	\$470
Hospice of Chattanooga Inc	33613	\$197	\$1,382	\$1,037	\$462
Heart and Soul Hospice, LLC	19744	\$201	\$1,422	\$1,057	\$470
<b>Total</b>		<b>\$185</b>	<b>\$1,176</b>	<b>\$1,011</b>	<b>\$451</b>

Source: CN2511-041, Application, Attachment 9C, JAR 2024 - Schedule D

- The applicants’ reported Medicare Per Diem Rates for Routine Home Care in Year One are higher (\$201) than reported per diem average of other area providers in 2024 (\$185). See Attachment 9C of the application for the above reference tables.

**Project Payor Mix**

	Percentage of Gross Operating Revenue						
	Medicare	Medicaid	Commercial	Self-Pay	Other	Total	Charity Care
<b>Year 1</b>	82.5%	13.5%	3.0%	1.0%	0.0%	100%	1.0%

Source: CN2511-041, Application, Page 22

- Please refer to Item 10C. in the Consumer Advantage section of the application for specific Payor Mix information.
- A full list of in-network payors is included in response to Item 2.C. on pages 16-17 of the application.
- The applicant states that it intends to contract with three Managed Care Organizations (MCOs) serving the area including Wellpoint, BlueCare, and UnitedHealthcare Community Plan. TennCare Select is not included by the applicant.

## Agreements

- The applicant does not list any proposed transfer agreements.

## Staffing

The applicant's Year One proposed staffing includes the following:

	<b>Year One</b>
Direct Patient Care Positions	12.25
Non-Patient Care Positions	3.75
Contractual Staff	0.0
<b>Total</b>	<b>16.0</b>

Source: CN2511-041, Application, Page 26.

- Direct Care positions in Year One of the project include the following: Hospice Aide/Homemaker (4.0 FTEs); Nurse, RN Patient Care Manager (4.0 FTEs); Social Worker (1.25 FTE); LPN/Health Coordinator (0.75 FTE); Clinical Director / Assistant Director (0.5 FTE); Medical Director (0.25 FTE); Nurse Practitioner (0.25); Chaplain (0.75 FTE); and Bereavement Coordinator (0.5 FTE).
- Non-Patient Care positions include the following: Office Manager (1.0 FTE); Administrator (1.0 FTE); Receptionist (1.0 FTE); Volunteer Coordinator (0.5 FTE); and Nutritionist / Dietician (0.25 FTE).
- The applicant states that it will develop its recruitment strategy through a multi-pronged approach which includes developing partnerships with local educational institutions, hosting community-based hiring events at churches, community centers, local gathering places, and through online recruitment and use of job boards, social media, and professional nursing networks.
- The applicant states that it has successfully staffed a service area of 8 counties around the Tallahassee, FL region, which is comparable in size to the service area proposed for this project.
- The applicant states that it does not anticipate needing to use contracted specialists, but it has the staffing networks necessary should it become necessary.
- Please refer to Item 8Q. on Page 26 and Attachment 1N, Criterion 1, Pages 4 - 6 of the application for additional details regarding project staffing.

## QUALITY STANDARDS

- The applicant commits to maintaining the following:

Licensure	Certification	Accreditation
Health Facilities Commission	Medicare/TennCare	Community Health Accreditation Partner (CHAP)

Source: CN2511-041, Application, Page 24.

- The applicant will apply for Licensure through the Health Facilities Commission, and will maintain Certification through Medicare and TennCare, and accreditation through Community Health Accreditation Partner (CHAP).
- The applicant states that it utilizes the services of HealthCare First which is a provider of data analytics, clinical quality reporting, financial management tools, and patient satisfaction survey services for home health and hospice agencies.
- The applicant states that it will implement a community education plan targeting outreach to primary care providers, home health agencies, community-based organizations, churches, senior centers, community groups, federally qualified health centers, hospitals and emergency departments, and caregiver networks.
- The Applicant states that it will meet State, Federal and National Association for Home Care and Hospice (NAHC) and Community Health Accreditation Partner (CHAP) requirements and guidelines.

*Note to Commission members: One of the co-owners the applicant, Dr. Andre L. Lee (10%) is identified as one of three individual Respondents to a Settlement Agreement entered into between Kentucky, Tennessee, Ohio, California, Kansas, Minnesota and New York, and The New Hope Foundation, Inc., a not-for profit corporation established to promote awareness of the benefit of hospice care for patients and family members during the end stages of terminal illness, and provide human and supportive services to indigent patients with minimal or no insurance coverage, provide a respite care program for patients and their caregivers and families, and to establish a strong and diverse volunteer bank. The participating States alleged that the Respondents violated applicable laws through misrepresentations, false findings failure to provide adequate oversight of outside contractors and fundraisers, failure to provide adequate oversight of not-for-profit operations and breaches of fiduciary duties.*

*This settlement agreement was not identified by the applicant within this application or in previous applications for the applicant entity from 2020 – current despite its final resolution occurring in 2019. The existence of the settlement was not discovered by HFC staff until after the application was deemed complete. The applicant's email confirmation and discussion of the fact that the Settlement does involve Dr. Lee is attached separately to the Meeting Packet for CN2511-041 Heart and Soul Hospice, LLC*

*and CN2511-043 Heart N Soul Hospice Memphis. The Settlement Agreement and Attorney General Notice are attached for member reference.*

**Application Comments**

Application Comments may be filed by the Department of Health, Department of Mental Health, and Substance Abuse Services, and the Department of Disability and Aging. The following department(s) filed comments with the Commission and are attached:

- Department of Health
- Department of Mental Health and Substance Abuse Services
- Department of Disability and Aging
- No comments were filed**

Should the Agency vote to approve this project, the CON would expire in **two years**.

**CERTIFICATE OF NEED INFORMATION FOR THE APPLICANT:**

There are no other Letters of Intent, or outstanding applications on file for this applicant.

Denied Applications

<b>Project Name</b>	<b>Heart N Soul Hospice of East Tennessee Corp., CN2507-027</b>
<b>Project Cost</b>	<b>\$220,000</b>
<b>Denied Date</b>	October 22, 2025
<b>Description</b>	The establishment of a hospice agency and the initiation of hospice services in Bledsoe, Bradley, Coffee, Franklin, Grundy, Hamilton, Marion, McMinn, Monroe, Sequatchie, Van Buren and Warren Counties. The address of the project will be 200 Martin Luther King Boulevard, Suite 1000, Chattanooga, Hamilton County, Tennessee, 37401. The applicant is owned Heart N Soul Hospice of East Tennessee Corp. The existing ownership structure of the Applicant consists of four owners: Tracy Wood (45%), David Turner (35%), Andre Lee (10%), and Sandy McClain (10%).
<b>Reason for Denial</b>	Project did not satisfy the need standard.

Pending Applications

<b>Project Name</b>	<b>Heart N Soul Hospice Memphis, CN2511-043</b>
<b>Project Cost</b>	<b>\$48,000</b>
<b>Meeting Date</b>	February 25, 2026
<b>Description</b>	The initiation of hospice services in Chester, Crockett, Dyer, Hardeman, Haywood, Lake, Lauderdale and Madison Counties to its service area (License #631). The address of the project will be 1255 Lynnfield Road, Memphis, Shelby County, Tennessee, 38119. The applicant is owned by Heart N Soul Hospice of Memphis LLC.

**CERTIFICATE OF NEED INFORMATION FOR OTHER SERVICE AREA FACILITIES:**

There are no other denied applications or pending applications for other health care organizations in the service area proposing this type of service.

Letters of Intent

<b>Project Name</b>	<b>Hospice of Chattanooga Holdings, LLC</b>
<b>Project Cost</b>	<b>\$563,000</b>
<b>Meeting Date</b>	February 25, 2026
<b>Description</b>	Initiate and expand hospice services from the existing licensed counties of Bledsoe, Bradley, Cannon, Clay, Cumberland, DeKalb, Fentress, Grundy, Hamilton, Jackson, Marion, McMinn, Meigs, Overton, Pickett, Polk, Putnam, Rhea, Scott, Sequatchie and White Counties (License No. 393), to expand and initiate the provision of hospice services in the following counties: Coffee, Macon, Van Buren and Warren. The hospice service will be self-managed and headquartered at its principal office location at 2030 Hamilton Place Blvd., Suite 220, Chattanooga, TN 37421. If approved, the applicant will service the additional counties from its branch office in Putnam County, located at 135/137 W 2nd Street, Cookeville, TN 38501 (Putnam County). The address of the project will be 2030 Hamilton Place Blvd., Suite 220, Chattanooga, Hamilton County, Tennessee, 37421. The applicant is owned by Hospice of Chattanooga Holdings, LLC

Outstanding Applications

<b>Project Name</b>	<b>Quality Hospice, CN2408-022A</b>
<b>Project Cost</b>	<b>\$46,000</b>
<b>Approval Date</b>	May 28, 2025
<b>Description</b>	The addition of Anderson, Campbell, Cumberland, Putnam, and Roane Counties to its service area (License #621). The address of the project will be 341 West Central Avenue, Suite B, Jamestown (Fentress County), Tennessee, 38556. The applicant is owned by All Care Plus, Inc.
<b>Project Status</b>	Project Status Update: Not available at the time of posting
<b>Expiration</b>	July 1, 2027

**TPP (2/20/2026) REVISED Pages 11 & 12**