



TENNESSEE
Quality**CARE**

— AN ADDUS HOMECARE COMPANY —

TENNESSEE QUALITY CARE **EAST TENNESSEE**

Lebanon, Wilson County

CN2402-005 | April 24, 2024



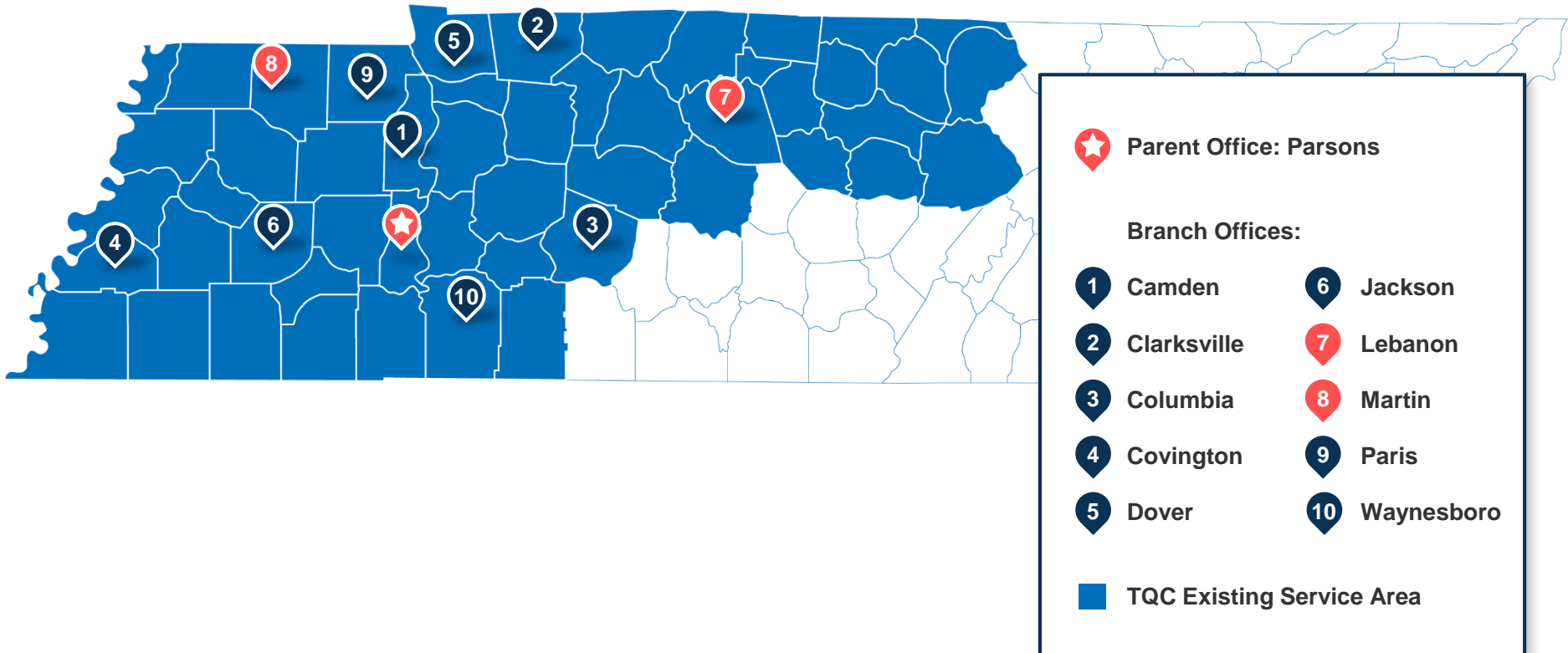
EXPERIENCED TN PROVIDER

- Serving TN since 1984 – nearly **40 years** of home health experience.
- Since 2023, part of **Addus HomeCare** – national provider of home care and support services.
 - **40+ years** experience
 - **> 40,000** patients weekly
 - **210** locations, **22** states
- **Current Tennessee Operations**
 - **51-county** licensed service area.
 - 1 parent: Parsons, TN (Decatur Co.)
 - 10 branches statewide.
 - Provides traditional HH and private duty nursing services.
 - **4,978** patients
 - **~145,000** visits
 - **~280** employees



CURRENT TN OPERATIONS

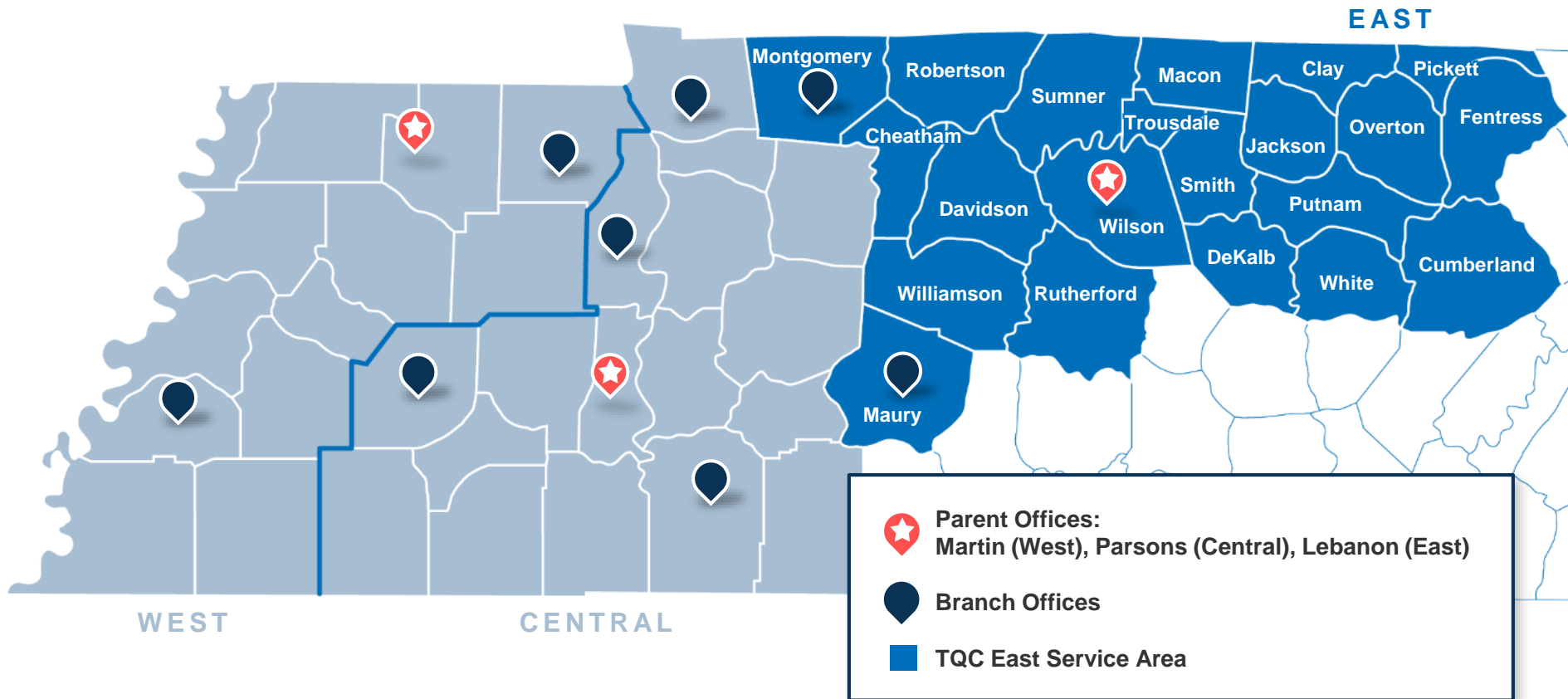
TQC is licensed to serve **51 counties** through **1 parent office** and **10 branch offices**.



THE PROJECT



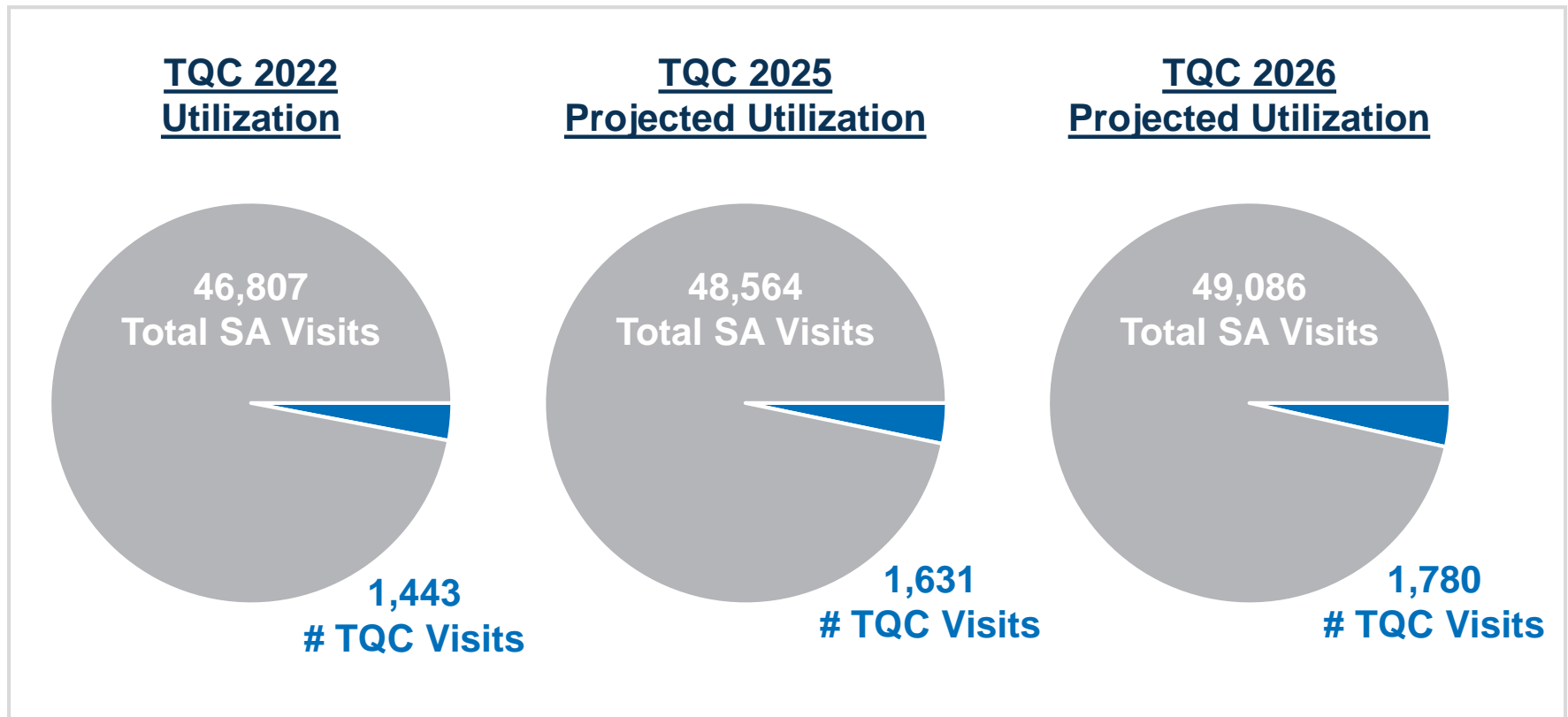
TQC East will remove a **21-county** service area from the eastern region of TQC's **51-county** licensed service area.



CLEAR NEED & NO HARM TO EXISTING HHAS



In 2025 and 2026, TQC East will continue to provide approximately **3%** of service area home health visits.



STRONG PROVIDER SUPPORT



Robin Bradley
Chief Operating Officer



Victoria Hanson
Administrator



March 7, 2020

Mr. Logan Grant
Executive Director
Tennessee Health Facilities Commission
502 Denderick St., Andrew Jackson Building, 9th Floor
Nashville, TN 37243

Re: Tennessee Valley Home Care, LLC d/b/a Tennessee Quality Care – Lebanon

Dear Mr. Grant:

American Health Partners (“AHP”) and its various divisions, including Tennessee Quality Care, strongly support Tennessee Quality Care projects to establish parent home health agencies in Lebanon and Martin, Tennessee.

Through our family of six divisions, our organization furnishes a wide range of services to our patients. In Tennessee, we operate a comprehensive network of skilled nursing facilities and specialty psychiatric hospitals, many of which are located in rural areas. We depend on TQC to meet the specialized care needs of our patients, particularly in rural areas. TQC is a critical component of our patients’ care, ensuring that our patients achieve improved clinical outcomes.

Like AHP, TQC is well-equipped to care for patients in underserved and harder-to-reach rural areas across the state. At the same time, we know firsthand the administrative and operational challenges that can come with fulfilling this important mission. With two new parent offices in Lebanon and Martin, TQC will be better positioned to deliver its high quality home health services to patients statewide.

AHP looks forward to continuing to work with TQC and urges the Health Facilities Commission to approve its certificate of need applications.

Sincerely,

Robin Bradley
Chief Operating Officer

“With two new parent offices in Lebanon and Martin, TQC will be better positioned to deliver its high quality home health services to patients statewide.”

comment and involved in the care plan, which is important to maintaining our residents' sense of living.

Given the growing and aging population in Lebanon, we are pleased that TQC is serving this community, which is further shown by its intention to open a parent home location here. I urge the Health Facilities Commission to approve TQC's project and allow the community to continue accessing the high quality services TQC provides.

“We are grateful for the way TQC staff serves our community, and we are hopeful that the addition of a parent office in Lebanon will allow TQC to serve even more of this community.”

March 6, 2020

9th Floor

Tennessee Valley Home Care, LLC d/b/a Tennessee Quality Care – Lebanon

Administrator at Bellwood Assisted Living, Tennessee Valley Home Care (“TQC”), an approved certificate of need project in Lebanon.

Lebanon community by offering assisted living. The goal of Bellwood Assisted Living is to provide a place that lets our residents enjoy quality care in a safe environment. To achieve this goal, we rely on the services that TQC offers our residents. TQC staff ensure that our residents and families are satisfied with the care they receive, which is important to maintaining our residents' sense of living.



Mr. Logan Grant
Executive Director
Tennessee Health Facilities Commission
502 Denderick St., Andrew Jackson Building, 9th Floor
Nashville, TN 37243

Re: Tennessee Valley Home Care, LLC d/b/a Tennessee Quality Care – Lebanon Home Care CON Project

Dear Mr. Grant,

As Administrator of The Pavilion Senior Living at Lebanon (“The Pavilion”), I write on behalf of our residents and staff to express our support for Tennessee Quality Care’s (“TQC”) certificate of need application to establish a parent home health agency in Lebanon, Tennessee.

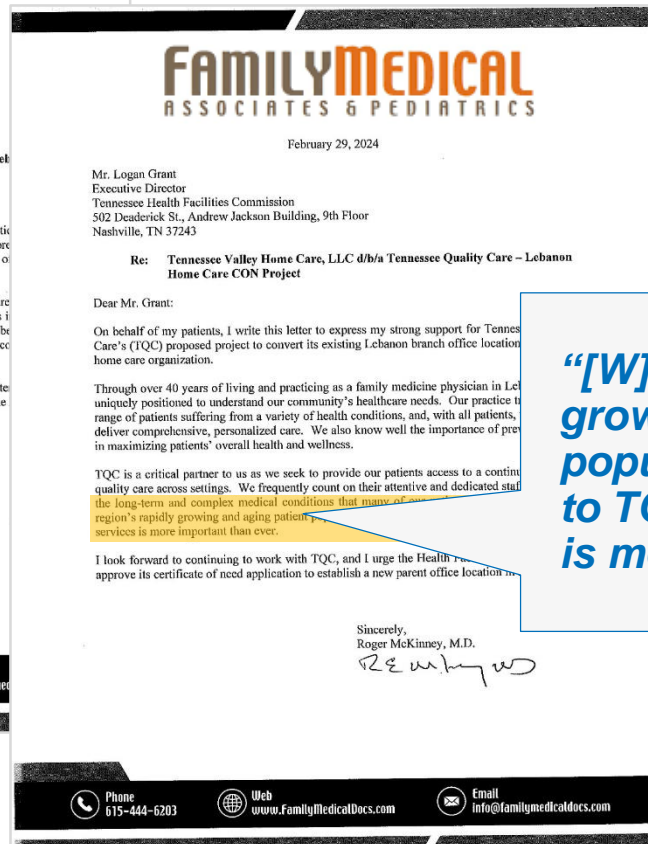
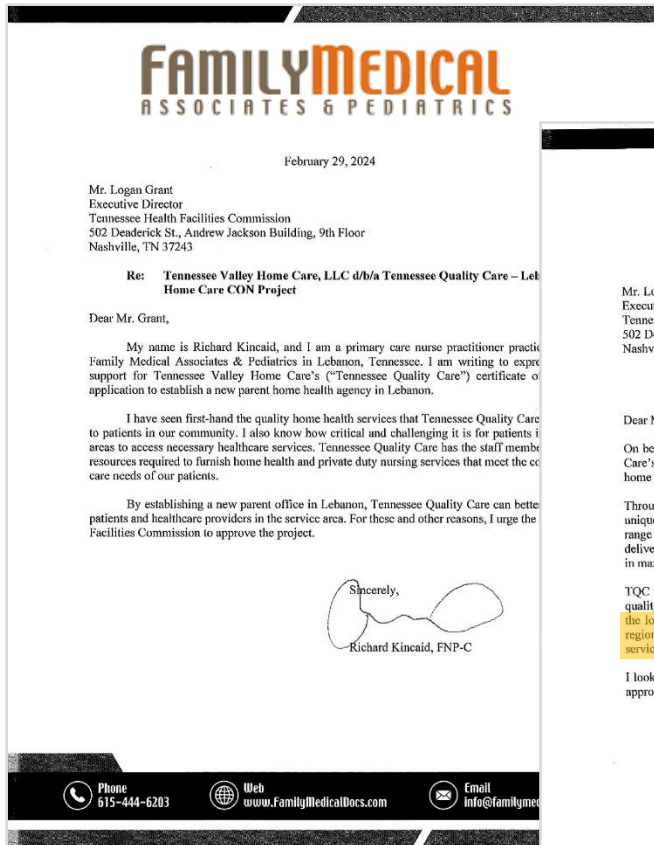
The Pavilion is a 60-bed senior living facility offering assisted living, independent living, memory care, and respite care services. Our mission is to support residents that have complex care needs by offering personalized, comprehensive care. To ensure we provide the highest quality care, we frequently call upon TQC. We are confident in its team of professional and dedicated staff. TQC walks with us in our efforts to offer care that is convenient and comfortable to our residents. We could not provide these services as effectively without TQC.

In the surrounding areas, there is a pressing need for the services that TQC provides. For the way TQC staff serves our community, and we are confident that a parent office in Lebanon will allow TQC to serve even more of our community. I urge the approval of TQC's proposed parent office location.

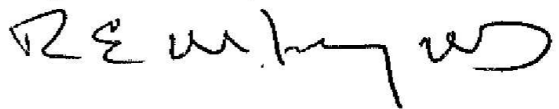
Sincerely,

Victoria Hanson
Administrator

STRONG PROVIDER SUPPORT



“[W]ith our region’s rapidly growing and aging patient population, maintaining access to TQC’s home health services is more important than ever.”

Roger McKinney, M.D.


MAJOR CONSUMER BENEFITS

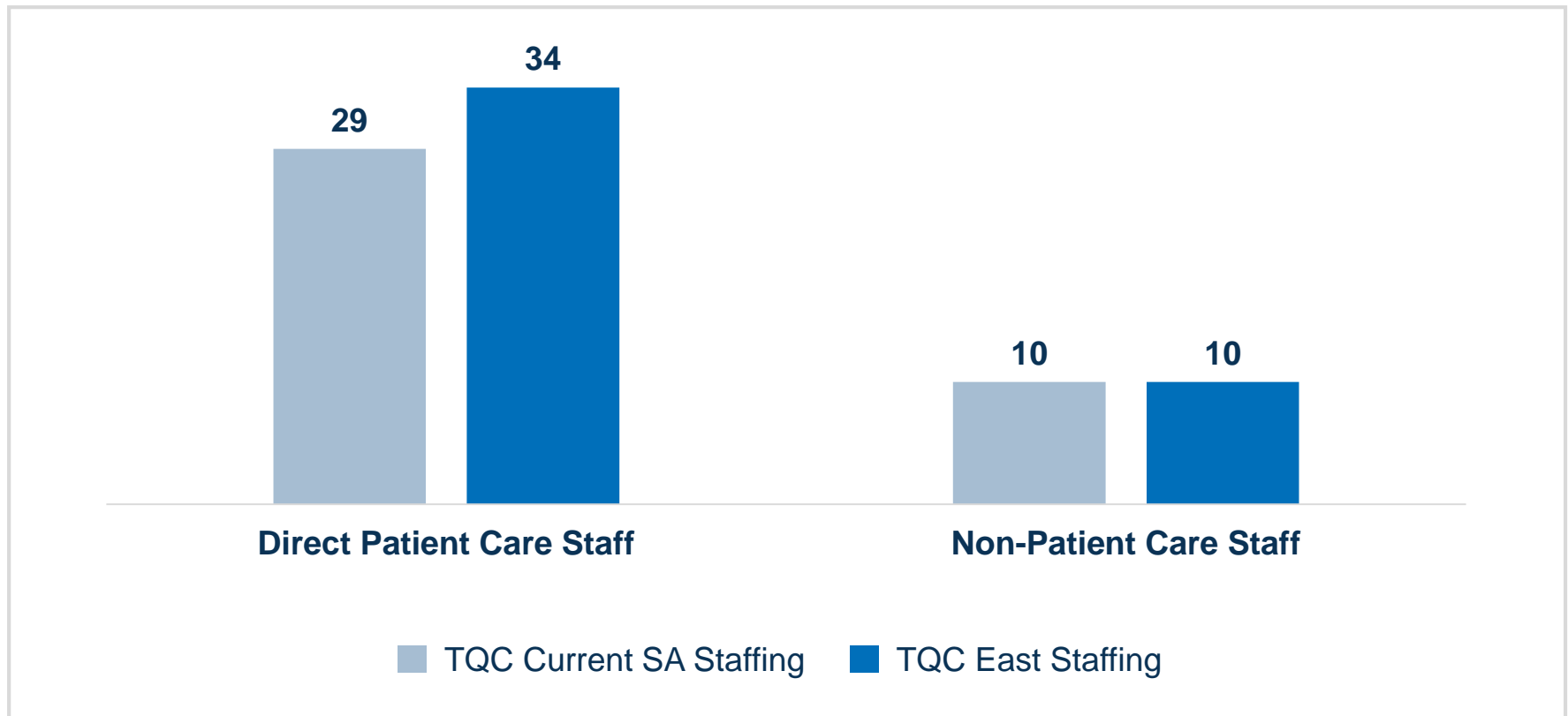


- Improved **access** for vulnerable patient populations:
 - Rural patients
 - Patients ≥ 65
 - Veterans
 - Private duty patients
- Committed to serving **all patients**.
- More **timely** specialized care, leading to **improved health outcomes**.
 - Deep understanding of service area patients' needs.
- More targeted **local outreach** efforts and enhanced **care coordination**.
- More efficient use of **existing staffing resources**.
- **Competitive charges** for patients and payors.

IMPROVED STAFFING RESOURCES



TQC East will add **5 employees** to the 21-county East Tennessee region, increasing the total number of service area TQC employees to **44**.



COMMITTED TO QUALITY



- Seeking HFC licensure.
- Seeking **Medicare/TennCare** certification.
- Seeking **Joint Commission** accreditation.
 - TQC Parsons holds **Joint Commission Gold Seal of Approval**.
- Significant investment in care-focused software and technology.
- Integrated with Addus's **comprehensive operational infrastructure**.
 - Robust quality-focused policies and procedures.
 - Highly qualified personnel.
- Greater administrative oversight and staff supervision.
 - Enhanced focus on clinical competencies and training.





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APPENDIX

PROJECTED UTILIZATION



| TQC East 2026 Projected Utilization by Service Area County | | | | | |
|--|-------|------------|-------|--------------|-------|
| County | # Pts | County | # Pts | County | # Pts |
| Cheatham | 69 | Macon | 13 | Rutherford | 44 |
| Clay | 1 | Maury | 24 | Smith | 27 |
| Cumberland | 11 | Montgomery | 551 | Sumner | 104 |
| Davidson | 513 | Overton | 3 | Trousdale | 11 |
| DeKalb | 4 | Pickett | 1 | White | 4 |
| Fentress | 5 | Putnam | 12 | Williamson | 103 |
| Jackson | 2 | Robertson | 71 | Wilson | 208 |
| Total # Service Area Patients | | | | 1,780 | |

Source: CON Application, Table 6N-10R2.

HFC LAWS PERMIT ELECTRONIC PUBLICATION



TCA § 68-11-1607(c)(1)

(c)(1) For each application, a letter of intent must be filed between the first day of the month and the fifteenth day of the month prior to the application's submission. At the time of filing, the applicant shall cause the letter of intent to be published in a newspaper of general circulation in the proposed service area of the project. The published letter of intent must contain a statement that any:

(A) Healthcare institution wishing to oppose the application must file written notice with the commission no later than fifteen (15) days before the commission meeting at which the application is originally scheduled; and

(B) Other person wishing to oppose the application may file a written objection with the commission at or prior to the consideration of the application by the commission, or may appear in person to express opposition.

HFC LAWS PERMIT ELECTRONIC PUBLICATION



Tenn. Comp. R. & Regs. 0720-10-.02(2)(d)

(d) The Letter of Intent shall be published for one day in a newspaper of general circulation in the county where the proposed project is to be located. The Letter of Intent shall be published in the Legal Notice section in a space which should be no smaller than four (4) column inches. Publication must be in the same form and format as the Publication of Intent form provided by the Commission.

1. Both filing and publication must occur between the first and fifteenth day of the month preceding the filing of the application, except for applications seeking simultaneous review, which must be filed and published between the sixteenth and the last day of the month. If the last day for filing the Letter of Intent is a Saturday, Sunday or State holiday, filing must occur no later than the next regular business day. If both filing and publication do not occur within the required time period, the Letter of Intent will be null and void, and the applicant will be notified in writing.
2. For the purpose of these rules, “newspaper of general circulation” means a publication with the following characteristics:
 - (i) Is regularly issued at least once a week;
 - (ii) Has at least a periodicals mailing privilege;
 - (iii) Includes a Legal Notice Section;
 - (iv) Is not fewer than four (4) pages in length;
 - (v) Has been published continuously during the immediately preceding one year period;
 - (vi) Is published for dissemination of news of general interest; and
 - (vii) Is circulated generally in the county in which it is published.

HFC LAWS PERMIT ELECTRONIC PUBLICATION



Tenn. Comp. R. & Regs. 0720-10-.02(2)(d)(4)

4. In the case of an application for or by a home care organization, the Letter of Intent shall be published in each county in which the agency will be licensed or in a regional newspaper which qualifies as a newspaper of general circulation in each county. In those cases where the Letter of Intent is published in more than one newspaper, the earliest date of publication shall be the date of publication for the purpose of determining the date for the timely filing of the application. Both the Letter of Intent and the application must specify the counties to be served.

HFC GUIDELINES PERMIT ELECTRONIC PUBLICATION



State of Tennessee Health Facilities Commission

502 Deaderick Street, Andrew Jackson Building, 9th Floor, Nashville, TN 37243
www.tn.gov/hfc Phone: 615-741-2364 hsda.staff@tn.gov

GENERAL GUIDELINES FOR FILING LETTER OF INTENT/PUBLICATION OF INTENT TO FILE A CERTIFICATE OF NEED APPLICATION

Please read the following, the Rules and Regulations of the Commission, and Tennessee Code Annotated, §68-11-1601 *et seq.*, prior to preparation of the Letter of Intent/Publication of Intent (LOI/POI). All Letter of Intents must be filed through HFC's Certificate of Need electronic portal.

REVIEW CYCLES: A review cycle is no more than sixty (60) days. The review cycle begins on the fifteenth day of each month.

COMMUNICATIONS: All documents for filing a LOI/POI with the Health Facilities Commission must be received at the Commission by close of day (4:30pm) on the 15th of the month. For the purpose of filing LOI/POIs, the filing date is the actual date of filing electronically through HFC's e-application portal. In the event that the last appropriate filing date falls on a Saturday, Sunday, or legal holiday, such filing should occur on the next business day.

LETTER OF INTENT: Applications shall be commenced by the filing of the Letter of Intent. The Letter of Intent must be filed electronically through the e-application portal between the first day and the fifteenth day of the month prior to the beginning of the review cycle in which the application is to be considered. This allowable filing period includes the first day and the fifteenth day of the month involved.

Any Letter of Intent that fails to include all information requested in the Letter of Intent instructions and form, or is not timely filed, will be deemed void and the applicant will be notified in writing. The Letter of Intent may be refilled, but if refilled, is subject to the same requirements as set out above.

PUBLICATION OF INTENT: Simultaneously with the Letter of Intent filing, the Letter of Intent should be published in a newspaper of general circulation in the county where the proposed project is to be located. The proof of Publication should be placed occur between the

PUBLICATION OF INTENT: Simultaneously with the Letter of Intent filing, the Letter of Intent should be published in a newspaper of general circulation in the county where the proposed project is to be located. The proof of Publication of Intent will be filed as an attachment with the electronic application. The Letter of Intent should be placed in the Legal Section in the space no smaller than four (4) column inches. Publication must occur between the first day and the fifteenth day of the month, inclusive.

1. A "newspaper" as frequently as four times per week, published in the county in which it is published.
2. In any case where the Director is not satisfied that the newspaper primarily published in the county is a "newspaper" as defined in the rules.
3. In the case of a newspaper published in each county in which the agency will be licensed or in a regional newspaper which qualifies as a newspaper of general circulation in each county. In those cases where the Letter of Intent is published in more than one newspaper, the earliest date of publication shall be the date of publication for the purpose of determining competition deadlines and filing the application.

HF 51 (Revised 3/26/2024)

RDA 1651

HFC POI FORM PERMITS ELECTRONIC PUBLICATION



**State of Tennessee
Health Facilities Commission**

502 Deaderick Street, Andrew Jackson Building, 9th Floor, Nashville, TN 37243

www.tn.gov/hsda

Phone: 615-741-2364

hsda.staff@tn.gov

PUBLICATION OF INTENT

The following shall be published in the “Legal Notices” section of the newspaper in a space no smaller than two (2) columns by two (2) inches.

NOTIFICATION OF INTENT TO APPLY FOR A CERTIFICATE OF NEED

This is to provide official notice to the Health Facilities Commission and all interested parties, in accordance with T.C.A. §68-11-1601 et seq., and the Rules of the Health Facilities Commission, that Tennessee Valley Home Care, LLC, d/b/a Tennessee Quality Care – Home Health, a/an proposed home care organization owned by American Home Care, LLC with an ownership type of Limited Liability Company and to be managed by itself intends to file an application for a Certificate of Need for the initiation of home health services in Cumberland, Davidson, DeKalb, Fentress, Jackson, Robertson, Rutherford, Smith, Sumner, Trousdale, and Van Dyke counties. If approved for this project, these 21 counties will be removed from the jurisdiction of Tennessee Valley Home Care, LLC, d/b/a Tennessee Quality Care – Home Health, a/an proposed home care organization located at 580 Tennessee Avenue, Nashville, TN 37203, owned and operated by American Home Care, LLC. The address of the proposed home care organization is Cumberland County, Tennessee, 37087. The estimated project cost is \$10,000,000.

The anticipated date of filing the application is 08/15/2024.

The contact person for this project is Mr. Jeff Starnes, Director of Operations, Tennessee Valley Home Care, Inc. - 1335 Environ Way, Chapel Hill, North Carolina 27514.

The published Letter of Intent must contain the following statement pursuant to T.C.A. §68-11-1607 (c)(1). (A) Any healthcare institution wishing to oppose a Certificate of Need application must file a written notice with the Health Facilities Commission no later than fifteen (15) days before the regularly scheduled Health Facilities Commission meeting at which the application is originally scheduled; and (B) Any other person wishing to oppose the application may file a written objection with the Health Facilities Commission at or prior to the consideration of the application by the Commission, or may appear in person to express opposition. Written notice of opposition may be sent to: Health Facilities Commission, Andrew Jackson Building, 9th Floor, 502 Deaderick Street, Nashville, TN 37243 or email at hsda.staff@tn.gov.

PUBLICATION OF INTENT

The following shall be published in the “Legal Notices” section of the newspaper in a space no smaller than two (2) columns by two (2) inches.

NOTIFICATION OF INTENT TO APPLY FOR A CERTIFICATE OF NEED

This is to provide official notice to the Health Facilities Commission and all interested parties, in accordance with T.C.A. §68-11-1601 et seq., and the Rules of the Health Facilities Commission, that Tennessee Valley Home Care, LLC, d/b/a Tennessee Quality Care – Home Health, a/an proposed home care organization owned by American Home Care, LLC with an ownership type of Limited Liability Company and to be managed by

TQC COMPLIED WITH NOTICE REQUIREMENTS



Hartsville Vidette⁸¹

115 N. Castle Heights Ave.,
Ste. 206
Lebanon, TN 37087

Ad# 70889467

Bass, Berry & Sims
C/O Laura Bilbrey

150 Third Avenue South, Suite 2800

Chattanooga, TN 37201
Acct# 70078835

State of Tennessee
County of Trousdale ss

Joyce Taylor, in said county and state, being duly sworn, on her oath says that she is the Publisher of the Hartsville Vidette, a one-time weekly newspaper of general circulation published in Hartsville, and that the notice, a printed copy of which is hereto annexed, was published in said newspaper ONE (1) time which publication was made on

February 17, 2024

This legal notice was published online February 12, 2024 at www.lebanondemocrat.com/hartsville/ and www.publicnoticeads.com during the duration of the run dates listed.

-Publisher

Subscribed and sworn to before me this 17th day of February, 2024.

Notary Public, Putnam County
State of Tennessee

My commission expires 12/22/2026

AMOUNT DUE \$98.00



This legal notice was published online February 12, 2024 at www.lebanondemocrat.com/hartsville/ and www.publicnoticeads.com during the duration of the run dates listed.

-Publisher

TQC COMPLIED WITH NOTICE REQUIREMENTS



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Teams recognized photo 3
Teams recognized photo 4

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Today's Edition

National News

Sports

National Sports

Opinion

Photos for Editors

OBITUARIES LEGAL NOTICES EDUCATION

NOTIFICATION OF INTENT TO APPLY FOR A CERTIFICATE OF NEED

This is to provide official notice to the Health Facilities Commission and all interested parties, in accordance with T.C.A. §68-11-1601 et seq., and the Rules of the Health Facilities Commission, that Tennessee Valley Home Care, LLC, d/b/a Tennessee Quality Care – Home Health, a/an proposed home care organization owned by American Home Care, LLC with an ownership type of Limited Liability Company and to be managed by itself intends to file an application for a Certificate of Need for the establishment of a home care organization and the initiation of home health services in a 21-county service area that includes: Cheatham, Clay, Cumberland, Davidson, DeKalb, Fentress, Jackson, Macon, Maury, Montgomery, Overton, Pickett, Putnam, Robertson, Rutherford, Smith, Sumner, Trousdale, White, Williamson and Wilson Counties. Upon approval of this project, these 21 counties will be removed from the 51-county licensed service area of Tennessee Valley Home Care, LLC, d/b/a Tennessee Quality Care – Home Health (License No. 221), an existing home care organization located at 580 Tennessee Avenue, North, Parsons, Decatur County, Tennessee that is also owned by American Home Care, LLC. The address of the project will be 95 Signature Place, Lebanon, Wilson County, Tennessee, 37087. The estimated project cost will be \$735,500.

The anticipated date of filing the application is 03/01/2024.

The contact person for this project is Mr. Jeff Stofko who may be reached at Ascendant Healthcare Advisors, Inc. – 1335 En-viron Way, Chapel Hill, North Carolina, 27517 – Contact No. 919-403-3300.

The published Letter of Intent must contain the following statement pursuant to T.C.A. §68-11-1607 (c)(1). (A) Any healthcare institution wishing to oppose a Certificate of Need application must file a written notice with the Health Facilities Commission no later than fifteen (15) days before the regularly scheduled Health Facilities Commission meeting at which the application is originally scheduled; and (B) Any other person wishing to oppose the application may file a written objection with the Health Facilities Commission at or prior to the consideration of the application by the Commission, or may appear in person to express opposition. Written notice of opposition may be sent to: Health Facilities Commission, Andrew Jackson Building, 9th Floor, 502 Deaderick Street, Nashville, TN 37243 or email at hsd.a.staff@tn.gov.

2/10

TQC COMPLIED WITH NOTICE REQUIREMENTS



2/12/24, 3:34 PM Legal Ad 02-10-2024 | Other | lebanondemocrat.com

NOTIFICATION OF INTENT TO APPLY FOR A CERTIFICATE OF NEED

This is to provide official notice to the Health Facilities Commission and all interested parties, in accordance with T.C.A. §68-11-1601 et seq., and the Rules of the Health Facilities Commission, that Tennessee Valley Home Care, LLC, d/b/a Tennessee Quality Care – Home Health, a/an proposed home care organization owned by American Home Care, LLC with an ownership type of Limited Liability Company and to be managed by itself intends to file an application for a Certificate of Need for the establishment of a home care organization and the initiation of home health services in a 21-county service area that includes: Cheatham, Clay, Cumberland, Davidson, DeKalb, Fentress, Jackson, Macon, Maury, Montgomery, Overton, Pickett, Putnam, Robertson, Rutherford, Smith, Sumner, Trousdale, White, Williamson, and Van Buren counties. These 21 counties are the Tennessee Quality Care service area. The project will be located in the following counties: Cheatham, Clay, Cumberland, Davidson, DeKalb, Fentress, Jackson, Macon, Maury, Montgomery, Overton, Pickett, Putnam, Robertson, Rutherford, Smith, Sumner, Trousdale, White, Williamson, and Van Buren counties. The anticipated start date is 03/01/2024. The contact person is Andrew Jackson, Director of Operations, at 615-919-4033. The publication is pursuant to T.C.A. §68-11-1601 et seq. and the Rules of the Health Facilities Commission. An institution wishing to oppose a Certificate of Need application must file a written notice with the Health Facilities Commission no later than fifteen (15) days before the regularly scheduled Health Facilities Commission meeting at which the application is originally scheduled; and (B) Any other person wishing to oppose the application may file a written objection with the Health Facilities Commission at or prior to the consideration of the application by the Commission, or may appear in person to express opposition. Written notice of opposition may be sent to: Health Facilities Commission, Andrew Jackson Building, 9th Floor, 502 Deaderick Street, Nashville, TN 37243 or email at hsda.staff@tn.gov.

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