## State of Tennessee Health Facilities Commission

502 Deaderick Street, Andrew Jackson Building, $9^{\text {th }}$ Floor, Nashville, TN 37243
www.tn.gov/hsda Phone: 615-741-2364 hsda.staff@tn.gov

## CERTIFICATE OF NEED APPLICATION

## 1A. Name of Facility, Agency, or Institution

Premier Radiology Clarksville Outpatient Diagnostic Center

## Name

Unadressed Lot 2 at the intersection of Chesapeake Lane and Dunlop Lane, across Chesapeake Lane from Premier Medial Group's office building, and across Dunlop Lane 0.6 miles from the entrance drive to the Tennova Healthcare Clarksville hospital.

## Street or Route

| Clarksville | Tennessee <br> City | $\frac{37040}{}$ |
| :--- | :--- | :--- |
| Zip |  |  |

None

## Website Address

Note: The facility's name and address must be the name and address of the project and must be consistent with the Publication of Intent.

## 2A. Contact Person Available for Responses to Questions

| John Wellborn |  |
| :--- | :---: |
| Name | NA |
| DSG | jitle |

Company Name
Email Address
4505 Harding Pike Suite 53-E

## Street or Route

| Nashville |  |
| :--- | :--- | :--- |
| City | $\frac{\text { Tennessee }}{\text { State }} \quad \frac{37205}{\text { Zip }}$ |

CON Consultant
Association with Owner

Montgomery County
County

37040
Zip

John Wellborn
NA
Name
john.wellborn.dsg@gmail.com

615-665-2022
Phone Number

## 3A. Proof of Publication

Attach the full page of newspaper in which the notice of intent appeared with the mast and dateline intact or submit a publication affidavit from the newspaper that includes a copy of the publication as proof of the publication of the letter of intent. (Attachment 3A)

Date LOI was Submitted: 01/31/24

Date LOI was Published: 01/31/24
RESPONSE: The newspaper has not yet sent the applicant its affidavit of publication. When received, it will be submitted to the HFC under separate cover.

## 4A. Purpose of Review (Check appropriate box(es) - more than one response may apply)

- Establish New Health Care Institution
$\square$ Relocation
$\square$ Change in Bed Complement
$\square$ Addition of a Specialty to an Ambulatory Surgical Treatment Center (ASTC)
- Initiation of MRI Service
$\square$ MRI Unit Increase
$\square$ Satellite Emergency Department
$\square$ Addition of Therapeutic Catheterization
$\square$ Positron Emission Tomography (PET) Service
$\square$ Initiation of Health Care Service as Defined in §TCA 68-11-1607(3)

Please answer all questions on letter size, white paper, clearly typed and spaced, single sided, in order and sequentially numbered. In answering, please type the question and the response. All questions must be answered. If an item does not apply, please indicate "N/A" (not applicable). Attach appropriate documentation as an Appendix at the end of the application and reference the applicable item Number on the attachment, i.e. Attachment 1A, 2A, etc. The last page of the application should be a completed signed and notarized affidavit.

## 5A. Type of Institution (Check all appropriate boxes - more than one response may apply)

$\square$ Hospital
$\square$ Ambulatory Surgical Treatment Center (ASTC) -Multi-Specialty
$\square$ Ambulatory Surgical Treatment Center (ASTC) - Single Specialty
$\square$ Home Health
$\square$ Hospice
$\square$ Intellectual Disability Institutional Habilitation Facility (ICF/IID)
$\square$ Nursing Home

- Outpatient Diagnostic Center
$\square$ Rehabilitation Facility
$\square$ Residential Hospice
$\square$ Nonresidential Substitution Based Treatment Center of Opiate Addiction
$\square$ Other
Other -
Hospital -


## 6A. Name of Owner of the Facility, Agency, or Institution

| Name <br> 28 White Bridge Pike, Suite 111 |  |  |
| :--- | :--- | :--- |
| Street or Route |  | P15-356-3999 |
| Nashville  Tennessee | $\frac{37205}{\text { Cip }}$ |  |

## 7A. Type of Ownership of Control (Check One)

$\square$ Sole Proprietorship<br>$\square$ Partnership<br>$\square$ Limited Partnership<br>$\square$ Corporation (For Profit)<br>$\square$ Corporation (Not-for-Profit)<br>$\square$ Government (State of TN or Political Subdivision)<br>$\square$ Joint Venture<br>- Limited Liability Company<br>$\square$ Other (Specify)

Attach a copy of the partnership agreement, or corporate charter and certificate of corporate existence. Please provide documentation of the active status of the entity from the Tennessee Secretary of State's website at https://tnbear.tn.gov/ECommerce/FilingSearch.aspx If the proposed owner of the facility is government owned must attach the relevant enabling legislation that established the facility. (Attachment 7A)

Describe the existing or proposed ownership structure of the applicant, including an ownership structure organizational chart. Explain the corporate structure and the manner in which all entities of the ownership structure relate to the applicant. As applicable, identify the members of the ownership entity and each member's percentage of ownership, for those members with 5\% ownership (direct or indirect) interest.

RESPONSE: The ODC will be wholly owned by Middle Tennessee Imaging, LLC d/b/a Premier Radiology. That entity is referred to in this application as "MTI" or "Premier" or "Premier Radiology". MTI is a joint venture between Saint Thomas Health $(70 \%)$; NOL, LLC ( $26.1 \%$ ) and several physicians ( $3.9 \%$ in total). NOL, LLC is owned $72.76 \%$ by Radiology Partners and $27.24 \%$ by individual physicians, none of whom owns $5 \%$ or more of that LLC. The applicant's active status is documented in Attachment 7A.

## 8A. Name of Management/Operating Entity (If Applicable)

PhyData, LLC

## Name

28 White Bridge Road, Suite 111

| Street or Route |
| :--- |
| Nashville |

## City

www.premierradiology.com

## Website Address

For new facilities or existing facilities without a current management agreement, attach a copy of a draft management agreement that at least includes the anticipated scope of management services to be provided, the anticipated term of the
agreement, and the anticipated management fee payment schedule. For facilities with existing management agreements, attach a copy of the fully executed final contract. (Attachment 8A)

## 9A. Legal Interest in the Site

Check the appropriate box and submit the following documentation. (Attachment 9A)

The legal interest described below must be valid on the date of the Agency consideration of the Certificate of Need application.
$\square$ Ownership (Applicant or applicant's parent company/owner) - Attach a copy of the title/deed.
$\square$ Lease (Applicant or applicant's parent company/owner) - Attach a fully executed lease that includes the terms of the lease and the actual lease expense.Option to Purchase - Attach a fully executed Option that includes the anticipated purchase price.
$\square$ Option to Lease - Attach a fully executed Option that includes the anticipated terms of the Option and anticipated lease expense.
$\checkmark$ Letter of Intent, or other document showing a commitment to lease the property - attach reference document
$\square$ Other (Specify)

RESPONSE: See Attachment 9A. The lessor will be Saint Thomas Hospital West (or potentially a third-party developer), and MTI will be the lessee and the licensee of the ODC. Attachment 9A contains the executed letter of intent to enter into the lease, conditioned on CON approval. It states the terms and anticipated expenses of the intended lease.

## 10A. Floor Plan

If the facility has multiple floors, submit one page per floor. If more than one page is needed, label each page. (Attachment 10A)

- Patient care rooms (Private or Semi-private)
- Ancillary areas
- Other (Specify)

RESPONSE: See Attachment 10A for the floor plan of this one-level facility, with major areas labeled.

## 11A. Public Transportation Route

Describe the relationship of the site to public transportation routes, if any, and to any highway or major road developments in the area. Describe the accessibility of the proposed site to patients/clients. (Attachment 11A)

RESPONSE: The project is at Dunlop Lane and Chesapeake Lane, very close to Tennova Healthcare-Clarksville hospital whose location is well known to service area residents. Patients can come from the south on I-24, and exit at Dunlop Lane within sight of the hospital, and be no more than 3 minutes from this project on Dunlop Lane. Patients coming from the north on I-24 will exit on Wilma Rudolph Boulevard / US Highway 79 West, turning off it onto Dunlop Lane very close to the project. The Clarksville Transit Authority (CTA) operates bus lines throughout the city and to Fort Campbell in Christian County, Kentucky. CTA also provides vans with lifts for disabled and elderly passengers, scheduled on appointment. Bus route \#8 has a stop at the hospital emergency department, which is approximately 500 yards from the site of this project. THE CTA transports residents into Clarksville from both the north and south of Clarksville. The CTA also operates route \#1 that serves residents in the Fort Campbell area in nearby Kentucky. Outside of Clarksville, the low-cost Mid-Cumberland Public Transit system provides elderly and handicapped rural residents with transportation on an appointment basis, to and from Montgomery County destinations as needed. See Attachment 11A for a transit system map of the route that stops at the hospital, closest to this project.

## 12A. Plot Plan

Unless relating to home care organization, briefly describe the following and attach the requested documentation on a letter size sheet of white paper, legibly labeling all requested information. It must include:

- Size of site (in acres);
- Location of structure on the site;
- Location of the proposed construction/renovation; and
- Names of streets, roads, or highways that cross or border the site.
(Attachment 12A)

RESPONSE: See Attachment 21A for the plot plan, labeled as required.

## 13A. Notification Requirements

- TCA $\S 68-11-1607(\mathrm{c})(9)(\mathrm{B})$ states that "... If an application involves a healthcare facility in which a county or municipality is the lessor of the facility or real property on which it sits, then within ten (10) days of filing the application, the applicant shall notify the chief executive officer of the county or municipality of the filing, by certified mail, return receipt requested." Failure to provide the notifications described above within the required statutory timeframe will result in the voiding of the CON application.
$\square$ Notification Attached (Provide signed USPS green-certified mail receipt card for each official notified.)
$\square$ Notification in process, attached at a later date
$\square$ Notification not in process, contact HFC Staff
- Not Applicable
- TCA §68-11-1607(c)(9)(A) states that "... Within ten (10) days of the filing of an application for a nonresidential substitution based treatment center for opiate addiction with the agency, the applicant shall send a notice to the county mayor of the county in which the facility is proposed to be located, the state representative and senator representing the house district and senate district in which the facility is proposed to be located, and to the mayor of the municipality, if the facility is proposed to be located within the corporate boundaries of the municipality, by certified mail, return receipt requested, informing such officials that an application for a nonresidential substitution based treatment center for opiate addiction has been filed with the agency by the applicant.

Notification Attached (Provide signed USPS green-certified mail receipt card for each official notified.)Notification in process, attached at a later dateNotification not in process, contact HFC StaffNot Applicable

## EXECUTIVE SUMMARY

## 1E. Overview

Please provide an overview not to exceed ONE PAGE (for 1E only) in total explaining each item point below.

- Description: Address the establishment of a health care institution, initiation of health services, and/or bed complement changes.


## RESPONSE:

The project is establishment of an Outpatient Diagnostic Center ("ODC") in Clarksville (Montgomery County), and the initiation of outpatient MRI service. The proposed ODC will offer MRI with the area's first breast imaging capability,[RP1] CT, ultrasound, x-ray, mammography, and bone densitometry. When the project is fully implemented, the applicant will remove from Montgomery County the applicant's existing mobile MRI/ODC (which operates full-time at one location), and will surrender authorization for its future use in Montgomery County.
[RP1]with new breast imaging capability

- Ownership structure

RESPONSE: The ODC will be wholly owned by the applicant, Middle Tennessee Imaging, LLC d/b/a Premier Radiology. That entity is referred to in this application as "MTI" or "Premier" or "Premier Radiology". MTI is a joint venture between Saint Thomas Health ( $70 \%$ ); NOL, LLC ( $26.1 \%$ ) and several physicians ( $3.9 \%$ in total). NOL, LLC is owned $72.76 \%$ by Radiology Partners and $27.24 \%$ by individual physicians, none of whom owns $5 \%$ or more of that LLC.

- Service Area

RESPONSE: The primary service area of the project consists of Montgomery County in Tennessee, and adjoining parts of Christian County, Kentucky. They will contribute more than $82 \%$ of the project's patients. No other county will contribute as much as $5 \%$.

- Existing similar service providers

RESPONSE: : In the Tennessee sector of the primary service area in CY2022, the HFC Registry identified 5 MRI providers operating 5.8 MRI units, and 6 providers operating 7 CT units. See Table 5 N in the Attachments. In adjoining Christian County, Kentucky, the local hospital in Hopkinsville also provided MRI and CT services.

- Project Cost

RESPONSE: The applicant's estimated total project cost (CON; equipping; licensure) is $\$ 15,400,407$, of which $\$ 5,060,713$ is the actual capital cost, the balance being the amount of space lease payments over a 15 -year period. The lease cost covers the developer's costs for building the turnkey, finished facility for the applicant to equip and license.

- Staffing

RESPONSE: Year One utilization will require 8 FTE's of radiology techs. The mobile MRI is already staffed with 2 MRI tech FTEs at its present location. Six techs will be recruited for the new modalities. Two patient services representatives will also be on staff to assist patients.

## 2E. Rationale for Approval

A Certificate of Need can only be granted when a project is necessary to provide needed health care in the area to be served, will provide health care that meets appropriate quality standards, and the effects attributed to competition or duplication would be positive for consumers

Provide a brief description not to exceed ONE PAGE (for 2E only) of how the project meets the criteria necessary for granting a CON using the data and information points provided in criteria sections that follow.

- Need

RESPONSE: - First, the applicant's existing mobile MRI is currently operating at a single location, 10 hours a day, 6 days a week, at $123 \%$ of the 2,880 -procedure State Plan optimal use standard. Patient waiting time-currently at 20 days--will continue to increase with the area's rapidly growing population. The existing mobile MRI will be replaced with a faster MRI. - Second, the proposed faster stationary MRI will substantially exceed the State Health Plan's optimal targets of 2,$160 ; 2,520$; and 2,880 annual procedures in its first three years, which meets that goal of the State Health Plan. • Third, the applicant's proposed stationary MRI replaces the applicant's existing mobile MRI, so the project is not an additional MRI service or unit for Clarksville. This makes it acceptable under the State Health Plan, which is primarily focused on the need for additional MRIs. $\bullet$ Fourth, the applicant's proposed stationary MRI will introduce MRI breast imaging technology to the service area, which is an important addition to healthcare services in this service area. Technological innovation and improved consumer access are supported by the State Health Plan. • Fifth, there is an indication that the ODC-based MRI in Clarksville (Clarksville Imaging Center or "CIC") will lose its radiologist coverage in the first quarter of CY2024. ADI Radiology, P.C. (which exclusively provides radiology reading services to CIC) anticipates that it will cease providing radiology reading services to Clarksville Imaging Center on March 31, 2024 and understands that the owners of Clarksville Imaging Center

- Quality Standards

RESPONSE: The applicant operates 18 licensed and accredited ODCs in Middle Tennessee and has longstanding diagnostic imaging presence in the proposed service area. In Montgomery County, the applicant is licensed for an Outpatient Diagnostic Center. Its existing mobile MRI unit is accredited by the American College of Radiology. In the proposed new fixed ODC, optimal quality of care will be assured not only by MRI accreditation and ODC licensure, but also by the quality of Premier's 52 radiologists, with their extensive depth of subspecialty clinical training, and by Saint Thomas Health's regionwide commitment to high quality care at a lower cost to consumers. In addition, the project's MRI will introduce to Montgomery County an important advanced technology for sophisticated breast imaging, which is in high demand but is not available in this area as yet.

- Consumer Advantage


## Choice

RESPONSE: Consumers will have improved access to several new imaging services in one comprehensive fixed outpatient imaging center, including MRI-based breast studies, X-ray, and bone densitometry, Additionally, consumer preferences for ODC-based MRIs is strong, compared to the lower utilization of hospital MRIs. The high utilization of ODC-based MRIs is significant because (1) the ODC units are more affordable than the hospital units for most consumers, and (2) they are more accessible than physician office MRIs, which may limit testing to their own patients.

Improved access/availability to health care service(s)
RESPONSE: The project's stationary MRI will bring a valuable new breast coil technology to service area patients, who currently do not have it available at an easily accessible location. That improvement will also be financially accessible. Premier contracts with all area TennCare MCOs and has committed to follow Saint

Thomas' charity care policies. Premier has committed to charity care for this ODC at $1 \%$ of gross revenues. The location of the project is close to Montgomery County's only hospital, only about 500 yards from the applicant's existing mobile MRI.

Affordability
RESPONSE: The project's cost advantages will provide savings to uninsured and underinsured patients, to insurers, and to insured patients whose co-pays are based on a percentage of provider charges. The CY2022 Registry shows a CY2022 average gross charge of $\$ 2,112$ for Premier's existing mobile MRI. This contrasts with much higher hospital charges, which in CY2022 averaged $\$ 5,535$.

## 3E. Consent Calendar Justification

Letter to Executive Director Requesting Consent Calendar (Attach Rationale that includes addressing the 3 criteria)

## - Consent Calender NOT Requested

If Consent Calendar is requested, please attach the rationale for an expedited review in terms of Need, Quality Standards, and Consumer Advantage as a written communication to the Agency's Executive Director at the time the application is filed.

## 4E. PROJECT COST CHART

A. Construction and equipment acquired by purchase:

1. Architectural and Engineering Fees
2. Legal, Administrative (Excluding CON Filing Fee), Consultant Fees
3. Acquisition of Site
4. Preparation of Site
5. Total Construction Costs
6. Contingency Fund
7. Fixed Equipment (Not included in Construction Contract)
8. Moveable Equipment (List all equipment over $\$ 50,000$ as separate attachments)
9. Other (Specify): MRI and CT service agreements
B. Acquisition by gift, donation, or lease:
10. Facility (inclusive of building and land)
11. Building only
12. Land only
13. Equipment (Specify): $\qquad$
14. Other (Specify): $\qquad$
\$10,339,694

| $\$ 0$ |
| :---: |
| $\$ 0$ |
| $\$ 0$ |
| $\$ 0$ |

C. Financing Costs and Fees:

1. Interim Financing
2. Underwriting Costs
3. Reserve for One Year's Debt Service
4. Other (Specify): $\qquad$
D. Estimated Project Cost $(\mathrm{A}+\mathrm{B}+\mathrm{C})$
E. CON Filing Fee

| $\$ 0$ |
| ---: |
| $\$ 0$ |
| $\$ 0$ |
| $\$ 0$ |

\$15,365,834
\$34,573
F. Total Estimated Project Cost (D+E)

TOTAL
\$15,400,407

## GENERAL CRITERIA FOR CERTIFICATE OF NEED

In accordance with TCA §68-11-1609(b), "no Certificate of Need shall be granted unless the action proposed in the application for such Certificate is necessary to provide needed health care in the area to be served, will provide health care that meets appropriate quality standards, and the effect attributed to completion or duplication would be positive for consumers." In making determinations, the Agency uses as guidelines the goals, objectives, criteria, and standards adopted to guide the agency in issuing certificates of need. Until the agency adopts its own criteria and standards by rule, those in the state health plan apply.

Additional criteria for review are prescribed in Chapter 11 of the Agency Rules, Tennessee Rules and Regulations 01730-11.
The following questions are listed according to the three criteria: (1) Need, (2) the effects attributed to competition or duplication would be positive for consumers (Consumer Advantage), and (3) Quality Standards.

## NEED

The responses to this section of the application will help determine whether the project will provide needed health care facilities or services in the area to be served.

1N. Provide responses as an attachment to the applicable criteria and standards for the type of institution or service requested. A word version and pdf version for each reviewable type of institution or service are located at the following website. https://www.tn.gov/hsda/hsda-criteria-and-standards.html (Attachment 1N)

## RESPONSE:

See Attachment 1N for responses to the State Health Plan's review criteria and standards for MRI Services and for Outpatient Diagnostic Centers.
$\mathbf{2 N}$. Identify the proposed service area and provide justification for its reasonable ness. Submit a county level map for the Tennessee portion and counties boarding the state of the service area using the supplemental map, clearly marked, and shaded to reflect the service area as it relates to meeting the requirements for CON criteria and standards that may apply to the project. Please include a discussion of the inclusion of counties in the border states, if applicable. (Attachment 2 N )

## RESPONSE:

See Attachment 2N for the required map designating the counties in the project 's primary service area. The primary service area ("PSA") consists of Montgomery County in Tennessee, and adjoining Christian County in Kentucky.

The PSA was identified by analyzing recent patient origin of Premier's existing mobile MRI. More than $82 \%$ of the applicant's patients were residents of the identified service area. No other county or state contributed as much as $5 \%$ of the mobile MRI patients. The proposed service area for the other modalities will reflect these same counties. The projected procedures for the project are as follows:

Montgomery County--16,126 procedures (76.0\%); Christian County KY 1,337 procedures (6.3\%); all other TN and KY counties and other States all under $5 \%$ each, 3,755 procedures (17.7\%).

Complete the following utilization tables for each county in the service area, if applicable.

## PROJECTED UTILIZATION

| Unit Type: $\downarrow$ | $\checkmark$ Procedures | $\square$ Cases | $\square$ Patients | $\square$ Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Service Area Counties | $\begin{aligned} & \text { Proj } \\ & 2025 \end{aligned}$ | Utiliza | Recent Yea | (Year : | \% of To |
| Other State | 5,09 |  |  |  | 24.00\% |
| Montgomery | 16,1 |  |  |  | 76.00\% |
| Total | 21,2 |  |  |  | 100\% |

3N. A. Describe the demographics of the population to be served by the proposal.

## RESPONSE:

From CY2028 to CY2027, the population of the service area is projected to increase $7.3 \%$, more than twice the projected Statewide growth rate of $2.9 \%$. The targeted adult population will also increase at more than twice the State rate: $7.2 \%$ versus $3.1 \%$.

The service area has a younger population and a 6\% higher household income than Tennessee. It has a lower percent of persons living in poverty, and a slightly lower percent of TennCare enrollment
B. Provide the following data for each county in the service area:

- Using current and projected population data from the Department of Health. (www.tn.gov/health/health-program-areas/statistics/health-data/population.html);
- the most recent enrollee data from the Division of TennCare (https://www.tn.gov/tenncare/information-statistics/enrollment-data.html),
- and US Census Bureau demographic information (https://www.census.gov/quickfacts/fact/table/US/PST045219).


## RESPONSE:

See Attachment 3N-B for the demographic table, based on required data sources. Note that the population data for Montgomery County and for Tennessee are the most recent data just released in late January 2024 by the Department of Health, incorporating the most recent U.S. Census.
$\mathbf{4 N}$. Describe the special needs of the service area population, including health disparities, the accessibility to consumers, particularly those who are uninsured or underinsured, the elderly, women, racial and ethnic minorities, TennCare or Medicaid recipients, and low income groups. Document how the business plans of the facility will take into consideration the special needs of the service area population.

## RESPONSE:

These groups will have multiple options for insurance coverage at this proposed ODC, as they now have with Premier's other ODCs across Middle Tennessee. The applicant is contracted with Medicare, with the three largest TennCare MCO's serving this area, and with TennCare Select. As an affiliate of Saint Thomas Health, the applicant is also committing to annual charity care based on income guidelines (to be developed) and 1\% of the MRI gross revenues.
$\mathbf{5 N}$. Describe the existing and approved but unimplemented services of similar healthcare providers in the service area. Include utilization and/or occupancy trends for each of the most recent three years of data available for this type of project. List each provider and its utilization and/or occupancy individually. Inpatient bed projects must include the following data: Admissions or discharges, patient days. Average length of stay, and occupancy. Other projects should use the most appropriate measures, e.g. cases, procedures, visits, admissions, etc. This does not apply to projects that are solely relocating a service.

## RESPONSE:

There do not appear to be approved/unimplemented services of this type in the project's primary service area.

Please see Attachment 5N for a table of reported utilization data from existing providers in the service area, for the three years CY2020 through CY2022. With respect to MRI, in CY2022, the area had 5 providers of MRI-2 ODCs; 1 hospital; and 2 private physician offices. They operated 5.8 MRI units.

Table 5N Part A below summarizes area MRI providers' CY2022 percent of compliance with the State Health Plan target for optimal utilization, which is 2,880 procedures per year. The State Plan provides no targets for other modalities. The five providers as a group averaged $83.9 \%$ of the State Health Plan's optimal utilization target,

Table 5N Part A: MRI Providers' Compliance With State Health Plan Targets In CY2022

| County | Provider Type | Provider | Units | Procedures | Average Procedures Per Unit | Utilization <br> Target for MRI Unit | \% of <br> Target <br> Met |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Montgomery | ODC | Premier ODC <br> (The Applicant) | 0.8 | 3,543 | 4,429* | 2,880 | 153.8\% |
| Montgomery | ODC | Clarksville Imaging Center (CIC) | 1 | 1,959 | 1,959 | 2,880 | 68.0\% |
| Montgomery | Hosp | Tennova Healthcare-Clarksville | 2 | 3,965 | 1,982.5 | 2,880 | 68.8\% |
| Montgomery | PO | TN Orthopaedic Associates | 1 | 3,361 | 3,361 | 2,880 | 116.7\% |
| Montgomery | PO | Premier Medical Group | 1 | 1,184 | 1,184 | 2,880 | 41.1\% |
|  |  |  |  |  |  |  |  |


| Totals | All |
| :---: | :---: |
| Source: HFC Registry. |  |

*State Health Plan Target for 4 days/week mobile service. 123\% of SHP target based on 1 unit.
Note: Hospital providers' data includes both hospital-based MRI units and MRI units in the hospital HOPDs (hospital outpatient departments).

It should be recognized that with the population growth in the service area, MRI utilization will increase. CY2022 utilization does not indicate the extent of area need three years later, in CY2025, when this project will open. For example, Table 5N Part B below documents the service area's growth in MRI average utilization per unit, in the two-year period of CY2020 through CY2022. The data are from HFC Registry data in Attachment 5N.

The average procedures per MRI unit increased almost 19\% in only two years. This is a reliable predictor that in CY2025 when this project opens, area utilization of MRI will be significantly higher than it was in CY2022.


Source: HFC Registry data, Attachment 5.
$\mathbf{6 N}$. Provide applicable utilization and/or occupancy statistics for your institution services for each of the past three years and the project annual utilization for each of the two years following completion of the project. Additionally, provide the details regarding the methodology used to project utilization. The methodology must include detailed calculations or documentation from referral sources, and identification of all assumptions.

RESPONSE:

Table 6N Part A: Historic Utilization of Applicant's ODC (MRI Only)

| Year |  |  | State Health Plan <br> Optimal Utilization <br> Standard | Units of Optimal <br> Utilization Standard |
| ---: | ---: | ---: | ---: | ---: |
| CY2020 | 1 | 2,880 | $98 . \%$ |  |
| CY2021 | 1 | 2,829 | 2,880 | $69 \%$ |
| CY2022 | 1 | 3,972 | 2,880 | $123 \%$ |
| CY2023 | 1 | 3,900 | 2,880 | $135 \%$ |

Note: The Registry does not provide CY2021 utilization for this unit; CY2021 data in the table Is from the applicant's Joint Annual Report, p.6. A staffing shortage held utilization down for that year; but when fully staffed the next year, MRI procedures almost doubled, to $123 \%$ of the State Plan optimal utilization standard.

The Premier mobile MRI performed approximately 3,900 procedures last year.. Projections were made by officers of Premier Radiology based on experience in similar markets and on demand for the new capacities of this MRI (breast imaging and faster imaging speed). The projected increase is $4 \%$ per year, each year, from CY2023 through CY2027, without significant growth in CY2028.

The other modalities were projected for CY2025 at their likely volumes in relation to the MRI utilization. After that first year, $\underline{\text { CT }}$ was increased by $\underline{250}$ procedures each year; Mammography was rapidly increased by 500 procedures each year; ultrasound was increased by $\underline{550}$ procedures each year; and $\underline{x}$-ray was increased by 250 and 500 procedures, respectively. Growth projections of these modalities reflect population increases in the service area.

| Table 6N Part B: Projected Utilization of Applicant's MRI Service |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: |
| Year |  |  | State Health Plan <br> Optimal Utilization <br> Standard | Units of Optimal <br> Utilization Standard |
| Yr 1-CY2025 | 1 | Procedures | 4,218 | 2,880 |
| Yr 2-CY2026 | 1 | 4,387 | 2,880 | $146.5 \%$ |
| Yr 3-CY2027 | 1 | 4,563 | 2,880 | $152.3 \%$ |


| Year | MRI | CT | Mammo | Ultrasound | X-Ray | TOTALS |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| CY2025 Yr 1 | 4,218 | 3,000 | 6,000 | 3,000 | 5,000 | 21,218 |
| CY2026 Yr 2 | 4,387 | 3,250 | 6,500 | 3,250 | 5,250 | 22,637 |
| CY2027 Yr 3 | 4,563 | 3,500 | 7,000 | 3,500 | 5,750 | 24,313 |

7N. Complete the chart below by entering information for each applicable outstanding CON by applicant or share common ownership; and describe the current progress and status of each applicable outstanding CON and how the project relates to the applicant, and the percentage of ownership that is shared with the applicant's owners.

## RESPONSE:

| CON Number | Project Name | Date Approved | Expiration Date |
| :--- | :--- | :--- | :--- |
| CN2309-021 | Premier Radiology <br> Lebanon | $12 / 13 / 2023$ | $1 / 13 / 2025$ |

## CONSUMER ADVANTAGE ATTRIBUTED TO COMPETITION

The responses to this section of the application helps determine whether the effects attributed to competition or duplication would be positive for consumers within the service area.

1C. List all transfer agreements relevant to the proposed project.
RESPONSE: Premier has in place a transfer agreement with Ascension Saint Thomas Hospital Midtown in Nashville. See Attachment 1C. Another may be requested from Tennova Healthcare-Clarksville hospital. The established protocol for an emergency transfer is to call in Montgomery EMS, which will send an ambulance and with the patient's concurrence will take the patient to the most appropriate hospital. The staff is now, and will continue to be, trained in emergency response.

2C. List all commercial private insurance plans contracted or plan to be contracted by the applicant.

- Aetna Health Insurance Company
$\square$ Ambetter of Tennessee Ambetter
- Blue Cross Blue Shield of Tennessee
- Blue Cross Blue Shield of Tennessee Network S
- Blue Cross Blue Shiled of Tennessee Network P
$\square$ BlueAdvantage
$\square$ Bright HealthCare
- Cigna PPO
- Cigna Local Plus
- Cigna HMO - Nashville Network
$\square$ Cigna HMO - Tennessee Select
- Cigna HMO - Nashville HMO
- Cigna HMO - Tennessee POS
- Cigna HMO - Tennessee Network
$\square$ Golden Rule Insurance Company
- HealthSpring Life and Health Insurance Company, Inc.
- Humana Health Plan, Inc.
- Humana Insurance CompanyJohn Hancock Life \& Health Insurance Company
$\sqcup$ Omaha Health Insurance Company
$\square$ Omaha Supplemental Insurance Company
$\square$ State Farm Health Insurance Company
- United Healthcare UHC
$\square$ UnitedHealthcare Community Plan East Tennessee
$\checkmark$ UnitedHealthcare Community Plan Middle Tennessee
$\square$ UnitedHealthcare Community Plan West Tennessee
- WellCare Health Insurance of Tennessee, Inc.Others

3C. Describe the effects of competition and/or duplication of the proposal on the health care system, including the impact upon consumer charges and consumer choice of services.

## RESPONSE:

The applicant is not an additional MRI provider in the service area; and the project will not add another MRI unit to the area. Charges will not be affected by this project.

4C. Discuss the availability of and accessibility to human resources required by the proposal, including clinical leadership and adequate professional staff, as per the State of Tennessee licensing requirements, CMS, and/or accrediting agencies requirements, such as the Joint Commission and Commission on Accreditation of Rehabilitation Facilities.

## RESPONSE:

The applicant has extensive experience in recruiting and retaining staff to operate an imaging facility. All of its similar centers are fully staffed and in compliance with requirements of accreditation agencies, CMS, and the State of Tennessee.

5C. Document the category of license/certification that is applicable to the project and why. These include, without limitation, regulations concerning clinical leadership, physician supervision, quality assurance policies and programs, utilization review policies and programs, record keeping, clinical staffing requirements, and staff education.

## RESPONSE:

The proposed facility will be licensed by the State of Tennessee as an Outpatient Diagnostic Center. The applicant operates 18 such centers in Middle Tennessee, and is familiar with and complies with applicable State licensure requirements and applicable regulations.

## PROJECTED DATA CHART

## Project Only <br> Total Facility

Give information for the two (2) years following the completion of this proposal.

|  |  | $\begin{gathered} \text { Year } 1 \\ 2025 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Year } 2 \\ 2026 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| A. Utilization Data |  |  |  |
| Specify Unit of Measure Procedures |  | $\underline{21218}$ | $\underline{22637}$ |
| B. Revenue from Services to Patients |  |  |  |
| 1. Inpatient Services |  | \$0.00 | \$0.00 |
| 2. Outpatient Services |  | \$20,390,498.00 | \$21,663,609.00 |
| 3. Emergency Services |  | \$0.00 | \$0.00 |
| 4. Other Operating Revenue (Specify) |  | \$0.00 | \$0.00 |
|  | Gross Operating Revenue | \$20,390,498.00 | \$21,663,609.00 |
| C. Deductions from Gross Operating Revenue |  |  |  |
| 1. Contractual Adjustments |  | \$14,885,064.00 | \$15,814,435.00 |
| 2. Provision for Charity Care |  | \$203,905.00 | \$216,636.00 |
| 3. Provisions for Bad Debt |  | \$636,183.00 | \$675,905.00 |
|  | Total Deductions | \$15,725,152.00 | \$16,706,976.00 |
| NET OPERATING REVENUE |  | \$4,665,346.00 | \$4,956,633.00 |

7C. Please identify the project's average gross charge, average deduction from operating revenue, and average net charge using information from the Historical and Projected Data Charts of the proposed project.

## Project Only Chart

|  | Previous Year to <br> Most Recent Year | Most Recent Year | Year One | Year Two | \% Change <br> (Current Year <br> to Year 2) |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Gross Charge (Gross Operating <br> Revenue/Utilization Data) | $\$ 0.00$ | $\$ 0.00$ | $\$ 961.00$ | $\$ 957.00$ | 0.00 |
| Deduction from Revenue (Total <br> Deductions/Utilization Data) | $\$ 0.00$ | $\$ 0.00$ | $\$ 741.12$ | $\$ 738.04$ | 0.00 |
| Average Net Charge (Net <br> Operating Revenue/Utilization Data) | $\$ 0.00$ | $\$ 0.00$ | $\$ 219.88$ | $\$ 218.96$ | 0.00 |

8C. Provide the proposed charges for the project and discuss any adjustment to current charges that will result from the implementation of the proposal. Additionally, describe the anticipated revenue from the project and the impact on existing patient charges.

## RESPONSE:

See response to question 9C, immediately below.

9C. Compare the proposed project charges to those of similar facilities/services in the service area/adjoining services areas, or to proposed charges of recently approved Certificates of Need.

If applicable, compare the proposed charges of the project to the current Medicare allowable fee schedule by common procedure terminology (CPT) code(s).

## RESPONSE:

Please see Attachment 9C, Table 9C Part A, for a comparison of the latest available data on average gross charges of the MRI providers that reported their

CY2022 charges to the HFC Registry. In that year, the average MRI gross charge at the applicant's MRI in Clarksville was $\$ 2,112$, below the $\$ 2,623$ average of all Montgomery County MRI providers. The Premier charge was only $38 \%$ of the average hospital-based MRI charge that year.

10C. Report the estimated gross operating revenue dollar amount and percentage of project gross operating revenue anticipated by payor classification for the first and second year of the project by completing the table below.

If applicable, compare the proposed charges of the project to the current Medicare allowable fee schedule by common procedure terminology (CPT) code(s).

## Applicant's Projected Payor Mix

Project Only Chart

| Payor Source | Year-2025 |  | Year-2026 |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Gross Operating <br> Revenue | \% of Total | Gross Operating <br> Revenue | \% of Total |
| Medicare/Medicare Managed Care | $\$ 3,058,575.00$ | 15.00 | $\$ 3,249,541.00$ | 15.00 |
| TennCare/Medicaid | $\$ 2,446,860.00$ | 12.00 | $\$ 2,599,633.00$ | 12.00 |
| Commercial/Other Managed Care | $\$ 9,379,629.00$ | 46.00 | $\$ 9,965,260.00$ | 46.00 |
| Self-Pay | $\$ 101,952.00$ | 0.50 | $\$ 108,319.00$ | 0.50 |
| Other(Specify) | $\$ 5,403,482.00$ | 26.50 | $\$ 5,740,856.00$ | 26.50 |
| Total | $\$ 20,390,498.00$ | $100 \%$ | $\$ 21,663,609.00$ | $100 \%$ |
| Charity Care | $\$ 203,905.00$ |  | $\$ 216,636.00$ |  |

*Needs to match Gross Operating Revenue Year One and Year Two on Projected Data Chart

Discuss the project's participation in state and federal revenue programs, including a description of the extent to which Medicare, TennCare/Medicaid, and medically indigent patients will be served by the project.

RESPONSE: As shown in the table immediately above, the project will serve Medicare and TennCare/Medicaid patients, and will commit a minimum of $1 \%$ of its gross revenues to charity care for medically indigent patients.

## QUALITY STANDARDS

1Q. Per PC 1043, Acts of 2016, any receiving a CON after July 1, 2016, must report annually using forms prescribed by the Agency concerning appropriate quality measures. Please attest that the applicant will submit an annual Quality Measure report when due.
$\square$ Yes
$\square$ No

2Q. The proposal shall provide health care that meets appropriate quality standards. Please address each of the following questions.

- Does the applicant commit to maintaining the staffing comparable to the staffing chart presented in its CON application?
- Yes
$\square$ No
- Does the applicant commit to obtaining and maintaining all applicable state licenses in good 3tanding?
- Yes
$\sqcap$
- Does the applicant commit to obtaining and maintaining TennCare and Medicare certification(s), if participation in such programs are indicated in the application?
$\checkmark$ Yes

3Q. Please complete the chart below on accreditation, certification, and licensure plans. Note: if the applicant does not plan to participate in these type of assessments, explain why since quality healthcare must be demonstrated.

| Credential | Agency | Status (Active or Will <br> Apply) | Provider Number or <br> Certification Type |
| :--- | :--- | :--- | :--- |
| Licensure | $\square$ Health Facilities Commission/Licensure <br> Division <br> $\square$ Intellectual \& Developmental Disabilities <br> $\square$ Mental Health \& Substance Abuse Services | Will Apply | Outpatient Diagnostic <br> Facility |
| Certification | $\square$ Medicare <br> $\square$ TennCare/Medicaid <br> $\square$ Other | Will Apply <br> Will Apply | Outpatient Diagnostic <br> Facility <br> Outpatient Diagnostic <br> Facility |
| Accreditation(s) | ACR - American College of Radiology | Will Apply | MRI |

4Q. If checked "TennCare/Medicaid" box, please list all Managed Care Organization's currently or will be contracted.
$\square$ AMERIGROUP COMMUNITY CARE- East Tennessee
$\checkmark$ AMERIGROUP COMMUNITY CARE - Middle Tennessee
$\square$ AMERIGROUP COMMUNITY CARE - West Tennessee
$\square$ BLUECARE - East Tennessee

- BLUECARE - Middle Tennessee
$\square$ BLUECARE - West Tennessee
$\square$ UnitedHealthcare Community Plan - East Tennessee
- UnitedHealthcare Community Plan - Middle Tennessee
$\square$ UnitedHealthcare Community Plan - West Tennessee
- TENNCARE SELECT HIGH - All
- TENNCARE SELECT LOW - All
$\square$ PACE
$\square \mathrm{KBB}$ under DIDD waiver
$\square$ Others

5Q. Do you attest that you will submit a Quality Measure Report annually to verify the license, certification, and/or accreditation status of the applicant, if approved?
$\checkmark$ Yes
$\square$ No

6Q. For an existing healthcare institution applying for a CON:

- Has it maintained substantial compliance with applicable federal and state regulation for the three years prior to the CON application. In the event of non-compliance, the nature of non-compliance and corrective action should be discussed to include any of the following: suspension of admissions, civil monetary penalties, notice of 23-day or 90-day termination proceedings from Medicare/Medicaid/TennCare, revocation/denial of accreditation, or other similar actions and what measures the applicant has or will put into place to avoid similar findings in the future.
$\square$ Yes
$\square$ No
$\checkmark$
- Has the entity been decertified within the prior three years? If yes, please explain in detail. (This provision shall not apply if a new, unrelated owner applies for a CON related to a previously decertified facility.)

7Q. Respond to all of the following and for such occurrences, identify, explain, and provide documentation if occurred in last five (5) years.

## Has any of the following:

- Any person(s) or entity with more than $5 \%$ ownership (direct or indirect) in the applicant (to include any entity in the chain of ownership for applicant);
- Any entity in which any person(s) or entity with more than $5 \%$ ownership (direct or indirect) in the applicant (to include any entity in the chain of ownership for applicant) has an ownership interest of more than $5 \%$; and/or.


## Been subject to any of the following:

- Final Order or Judgement in a state licensure action;Yes
- No
- Criminal fines in cases involving a Federal or State health care offense;Yes
- No
- Civil monetary penalties in cases involving a Federal or State health care offense;Yes
$\checkmark$ No
- Administrative monetary penalties in cases involving a Federal or State health care offense;
$\square$ Yes
- No
- Agreement to pay civil or administrative monetary penalties to the federal government or any state in cases involving claims related to the provision of health care items and services;
$\checkmark$ YesNo
Please Explain
RESPONSE: Please see details of 7QB5 in Attachment "Additional Document 1".
- Suspension or termination of participation in Medicare or TennCare/Medicaid programs; and/or
$\square$ Yes
- No
- Is presently subject of/to an investigation, or party in any regulatory or criminal action of which you are aware.Yes

8Q. Provide the project staffing for the project in Year 1 and compare to the current staffing for the most recent 12-month period, as appropriate. This can be reported using full-time equivalent (FTEs) positions for these positions.
$\square$ Existing FTE not applicable (Enter year)

| Position Classification | Existing FTEs(enter year) | Projected FTEs Year 1 |
| :--- | :--- | :--- |
| A. Direct Patient Care <br> Positions |  |  |
| MrI Tech | 2.00 | 2.00 |
| CT Tech | 0.00 | 1.00 |
| Mammography Tech | 0.00 | 2.00 |
| Ultrasound Tech | 0.00 | 2.00 |
| X-Ray Tech | 0.00 | 1.00 |
| Total Direct Patient <br> Care Positions | 2 | 8 |


| B. Non-Patient Care <br> Positions |  |  |
| :--- | :--- | :--- |
| Personal Service <br> Representative | 0.00 | 2.00 |
| Total Non-Patient Care <br> Positions | N/A | 2 |
| Total Employess |  |  |
| $(A+B)$ |  |  | 2 |  | 2 |
| :--- | :--- |


| C. Contractual Staff |  |  |
| :--- | :--- | :--- |
| Contractual Staff <br> Position | 0.00 | 0.00 |
| Total Staff <br> $(A+B+C)$ | 2 | 10 |

## DEVELOPMENT SCHEDULE

TCA §68-11-1609(c) provides that activity authorized by a Certificate of Need is valid for a period not to exceed three (3) years (for hospital and nursing home projects) or two (2) years (for all other projects) from the date of its issuance and after such time authorization expires; provided, that the Agency may, in granting the Certificate of Need, allow longer periods of validity for Certificate of Need for good cause shown. Subsequent to granting the Certificate of Need, the Agency may extend a Certificate of Need for a period upon application and good cause shown, accompanied by a non-refundable reasonable filing fee, as prescribed by rule. A Certificate of Need authorization which has been extended shall expire at the end of the extended time period. The decision whether to grant an extension is within the sole discretion of the Commission, and is not subject to review, reconsideration, or appeal.

- Complete the Project Completion Forecast Chart below. If the project will be completed in multiple phases, please identify the anticipated completion date for each phase.
- If the CON is granted and the project cannot be completed within the standard completion time period ( 3 years for hospital and nursing home projects and 2 years for all others), please document why an extended period should be approved and document the "good cause" for such an extension.


## PROJECT COMPLETION FORECAST CHART

Assuming the Certificate of Need (CON) approval becomes the final HFC action on the date listed in Item 1 below, indicate the number of days from the HFC decision date to each phase of the completion forecast.

| Phase | Days Required | Anticipated Date <br> (Month/Year) |
| :--- | :--- | :--- |
| 1. Initial HFC Decision Date |  | $03 / 27 / 24$ |
| 2. Building Construction Commenced | 90 | $06 / 24 / 24$ |
| 3. Construction 100\% Complete (Approval for Occupancy) | 270 | $12 / 21 / 24$ |
| 4. Issuance of License | 273 | $12 / 24 / 24$ |
| 5. Issuance of Service | 280 | $12 / 31 / 24$ |
| 6. Final Project Report Form Submitted (Form HR0055) | 370 | $03 / 31 / 25$ |

Note: If litigation occurs, the completion forecast will be adjusted at the time of the final determination to reflect the actual issue date.

## Attachment 3A

## Proof of Publication

## Attachment 7A

## Legal Entity Existence Documents And Organization Chart

## Tennessee <br> Secretary of State <br> Tre Hargett

Business Services Online > Find and Update a Business Record

## Business Information Search

As of January 28, 2024 we have processed all corporate filings received in our office through January 24, 2024 and all annual reports received in our office through January 23, 2024.

Click on the underlined control number of the entity in the search results list to proceed to the detail page. From the detail page you can verify the entity displayed is correct (review addresses and business details) and select from the available entity actions - file an annual report, obtain a certificate of existence, file an amendment, etc.

| Search: |  |  |  |  |  | 1-1 of 1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Search Name: Middle Tennessee Imaging, LLC |  |  | -Starts With Contains |  |  | Search |
| Control \#: |  |  |  |  |  |
| Active Entities Only:- |  |  |  |  |  |  |  |
| Control ${ }^{\text {\% }}$ | Entity Type | Name |  |  | Name Type | Name Status | Entty Filing Date | Entity Status |
| 000396871 | LLC | MIDDLE TENNESSEE IMAGING, LLC TENNESSEE | Entity | Active | 10/06/2000 | Active |
|  |  |  |  |  |  | 1-1 of 1 |

Information about individual business entities can be queried, viewed and printed using this search tool for free.
If you want to get an electronic file of all business entities in the database, the full database can be downloaded for a fee by Clicking_Here.

Click Here for information on the Business Services Online Search logic.

## ORGANIZATION CHART



Attachment 9A Site Control (Legal Interest in Site)

## Ascension

 Saint ThomasJanuary 10, 2024

Mr. Jim Drumwright
Chief Executive Officer
Premier Radiology
28 White Bridge Pike, Suite 111
Nashville, TN 37205
Re: Letter of Intent - Premier Radiology Clarksville Outpatient Diagnostic Center
Landlord: SAINT THOMAS WEST HOSPITAL (herein referred to as "Landlord")
Tenant: MTI, LLC d/b/a PREMIER RADIOLOGY (herein referred to as "Tenant").

Premises: Approximately 6,390 Rentable Square Feet (the "Leased Premises"). The Leased Premises is as shown on ExhibitA.

Initial Lease Term: 15 years.
Renewal Options: Three (3) Five (5) Year Options.
Base Rent: $\quad$ The triple net (NNN) base rent for the Leased Premises will initially be $\$ 75.00$ multiplied by the Rentable Square Footage of the Leased Premises. The rent will escalate by $3.0 \%$ annually throughout the Initial Lease Term and Renewal Options.
Tenant
Improvement: Landlord will complete the improvements (collectively, the "Initial Tenant Improvements") based on a mutually agreeable floor plan, using Building Standard Finishes, for the Leased Premises.

Lease Agreement: Landlord's standard lease agreement will be provided to Tenant for review and approval.

Security Deposit: None.
Maintenance, Tax and Insurance:
casualty insurance in prorated amounts as estimated by Landlord and reconciled annually for the Premises. The lease shall be considered triple net (NNN).

## Ascension

Saint Thomas

## Renovation or Building

Modifications:
Tenant shall be permitted to renovate the Leased Premises and modify (excluding structural modifications) as necessary to permit the operation of Tenant's business with Landlord's prior written approval of Tenant's plans.

Assignment/Sublet: Tenant may not assign or sublet the Leased Premises without the prior consent of Landlord.

Parking: Parking shall be as generally shown on the attached Exhibit A and shall not be modified without Landlord's prior written consent.

Signage: $\quad$ Tenant may install a sign on the pylon or monument sign in a position determined by Landlord.

Use: Outpatient Diagnostic Center.
Brokerage Fee: Landlord and Tenant agree there were no brokers involved in this agreement. Landlord and Tenant each covenant to hold harmless and indemnify each other from and against any and all costs (including reasonable attorney's fees), expense or liability for any compensation, commissions and charges claimed by any other broker or agent with respect to this Lease or the negotiation thereof.

Lease Contingency: The Lease shall be contingent upon the approval by the appropriate governmental authority of Tenant's Certificate of Need for the Use identified herein.

## Delivery and

Improvement
Allowance:
The Leased Premises shall be delivered to Tenant with a completed building and parking lot in good working order per plans and specifications as developed jointly by both the Landlord and Tenant, paid for by Landlord. Tenant shall pay independently for its installation and material cost for any signage, furniture, fixtures, low voltage, security system and any medical equipment or system support.

## Stark/Fraud

Abuse:
Landlord and Tenant intended to comply with all present and future local, state and federal statutes, rules and regulations applicable to the medical industry in connection with the Letter of Intent, including but not limited

## Ascension Saint Thomas

to, the Medicare/Medicaid Anti-Kickback statute (the "Anti-Kickback Law"), Section 1877 of the Social Security Act (the "Stark Law"), and rules applicable to tax exempt organizations (referred to herein collectively as the "Health Care Laws"). Should any provision of this Letter of Intent be determined by either party to be contrary to the provisions of the Health Care Laws, the parties agree to attempt in good faith to renegotiate such provision so it complies with the applicable provisions of the Health Care Laws and with the intention of staying as true to the economic and other material terms of the original structure of the Letter of Intent as is possible under the circumstances.

This Letter of Intent is not intended to be a legally binding offer or agreement for either party. Nothing contained herein shall be used or relied upon by either party hereto in any evidentiary manner, or otherwise, to subsequently attempt to demonstrate that the parties hereto have entered into any binding agreement or for any other purpose. It is the intent of the parties that no such legally binding agreement shall exist unless and until a formal and definitive lease agreement has been negotiated, drafted and approved by the respective parties and their legal counsel and executed and delivered by such parties.

Neither the expenditure of funds by you or any other party or commitments made, or action taken to implement any of the concepts in this request or otherwise shall be regarded as part performance of this letter or otherwise alter or modify the provisions of this paragraph. While the parties may commence or continue negotiations relating to the proposed Letter of Intent described in this Letter of Intent, each party reserves the right to terminate such negotiations at any time, with or without cause and for any reason, without any liability to the other party.

Please indicate your acceptance of the above terms by signing and returning a copy of this letter.

## Landlord:

SAINT THOMAS WEST HOSPITAL


Tenant:
MTI, LLC d/h/mpREMIER RADIOLOGY
Signature:
Sim ©romevight
Title: Chief Executive officer
Date: $1 / 11 / 2024$

Ascension Saint Thomas


## Attachment 10A

Floor Plan


## Attachment 11A

## Public Transportation Route



Clarkesville Transit System Route 8: 101 Express / Hospital

## Attachment 12A

Plot Plan


## Attachment 1N - State Health Plan Criteria and Standards

## STATE HEALTH PLAN <br> CERTIFICATE OF NEED STANDARDS AND CRITERIA FOR <br> MAGNETIC RESONANCE IMAGING (MRI) SERVICES

## 1. Utilization Standards for non-Specialty MRI Units.

a. An applicant proposing a new non-Specialty stationary MRI service should project a minimum of at least $2,160 \mathrm{MRI}$ procedures in the first year of service, building to a minimum of 2,520 procedures per year by the second year of service, and building to a minimum of $\mathbf{2 , 8 8 0}$ procedures per year by the third year of service.

Response: The project includes a non-specialty stationary MRI. It will replace the applicant's non-specialty mobile MRI that remains continuously at one location, providing service 6 days a week, 10 hours per day, within a few yards of this project's site. So with respect to ownership, service, and general location, this project will not be a "new service" for the area.

Utilization of the applicant's existing mobile unit in CY2023, and projections for its proposed stationary unit in Years 1-3, exceed the 3-year targets of this criterion. This is shown in the tables below, which are also provided in Section 6N of the body of the application. Projections were made by officers of Premier Radiology based on experience in similar markets and on demand for the new imaging capabilities of this MRI.

The Premier mobile MRI performed approximately 3,900 procedures last year, which was $135 \%$ of the three-year performance standards of this criterion.

| Table 6N Part A: Historic Utilization of Applicant's ODC (MRI Only) |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | :---: | :---: |
|  |  |  | State Health Plan <br> Optimal Utilization <br> Standard Yr 3 | \% of Optimal <br> Utilization Standard |  |  |
| Year | Units | Procedures | 2,880 | $98 \%$ |  |  |
| CY2020 | 1 | 2,829 | 2,880 | $69 \%$ |  |  |
| CY2021 | 1 | $* 1,972$ | 2,880 | $123 \%$ |  |  |
| CY2022 | 1 | 3,543 | 2,880 | $135 \%$ |  |  |
| CY2023 | 1 | 3,900 |  |  |  |  |

Note: The Registry does not provide CY2021 utilization for this unit; CY2021 data shown Is from the applicant's Joint Annual Report, p.6. A staffing shortage held utilization down for that year; but when fully staffed the next year, MRI procedures almost doubled, to $123 \%$ of the State Plan optimal utilization standard.

MRI utilization is projected to increase 2\% per year in CY2024 and in CY2025, using the existing mobile unit while this project is under construction. The projection for the first three years of the project, CY2026-CY2028, is for $4 \%$ annual increases in utilization. This is based on continued area population growth, and on the faster scan capability of the new unit.

| Table 6N Part B: Projected Utilization of Applicant's MRI |  |  |  |  |  |
| :---: | :---: | ---: | ---: | ---: | :---: |
| Year | Units |  | State Health Plan <br> Utilization Targets <br> For Yrs 1-3 | \% of Utilization <br> Targets |  |
| CY2024 | 1 mob | 3,978 | NA | NA |  |
| CY2025 | 1 mob | 4,058 | NA | NA |  |
| Yr 1 CY2026 | 1 stat'y | 4,218 | 2,160 | $195 \%$ |  |
| Yr 2 CY2027 | 1 stat'y | 4,387 | 2,520 | $174 \%$ |  |
| Yr 3 CY2028 | 1stat'y | 4,563 | 2,880 | $158 \%$ |  |

b. Providers proposing a new non-Specialty mobile MRI service should project a minimum of at least 360 mobile MRI procedures in the first year of service per day of operation per week, building to an annual minimum of 420 procedures per day of operation per week by the second year of service, and building to a minimum of 480 procedures per day of operation per week by the third year of service and for every year thereafter.

Response: Not applicable to a stationary MRI service.
c. An exception to the standard number of procedures may occur as new or improved technology and equipment or new diagnostic applications for MRI units are developed. An applicant must demonstrate that the proposed unit offers a unique and necessary technology for the provision of health care services in the Service Area.

Response: No exception is necessary due to the high utilization demonstrated by the applicant's existing service and by utilization projections for this new project.

However, an exception would be available under this criterion, because the proposed MRI will have breast imaging coils, bringing to the service area an important new imaging capability much more definitive than traditional mammography.
d. Mobile MRI units shall not be subject to the need standard in paragraph $1 \mathbf{b}$ if fewer than 150 days of service per year are provided at a given location. However, the applicant must demonstrate that existing services in the applicant's Service Area are not adequate and/or that there are special circumstances that require these additional services.

Response: Not applicable.
e. Hybrid MRI Units. The HSDA may evaluate a CON application for an MRI "hybrid" Unit (an MRI Unit that is combined/utilized with another medical equipment such as a megavoltage radiation therapy unit or a positron emission tomography unit) based on the primary purposes of the Unit.

Response: Not applicable. This is not a hybrid unit.
2. Access to MRI Units. All applicants for any proposed new MRI Unit should document that the proposed location is accessible to approximately $75 \%$ of the Service Area's population. Applications that include non-Tennessee counties in their proposed Service Areas should provide evidence of the number of existing MRI units that service the non- Tennessee counties and the impact on MRI unit utilization in the non-Tennessee counties, including the specific location of those units located in the non-Tennessee counties, their utilization rates, and their capacity (if that data are available).

Response: The project will comply. The proposed ODC location is within sight of the local hospital and is accessible to more than $75 \%$ of the area's population. Approximately $70 \%$ of the service area population (Montgomery and Christian counties) will be within 31 minutes drive time.

\left.| Table State Health Plan Criterion 2: Access to MRI Units |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Mileage and Drive Times |  |  |  |  |$\right]$

[^0]3. Economic Efficiencies. All applicants for any proposed new MRI Unit should document that alternate shared services and lower cost technology applications have been investigated and found less advantageous in terms of accessibility, availability, continuity, cost, and quality of care.

Response: This is a replacement MRI unit, not a "new" MRI unit for the service area. However, it will introduce MRI breast imaging to the area, which is an important new capability needed by many patients for optimal diagnostic care. Performance of breast imaging studies requires significantly longer time. But the proposed MRI also has a shorter scan time for general purpose studies, which enables it to reach a higher daily utilization of general studies than the mobile MRI it is replacing. These two factors make this particular MRI more advantageous than any other option. They make a new type of imaging available at an accessible location, increasing the quality of diagnostic care, and at a very favorable cost when compared to hospital MRI costs.

## 4. Need Standard for Non-Specialty MRI Units.

A need likely exists for one additional non-Specialty MRI unit in a Service Area when the combined average utilization of existing MRI service providers is at or above $\mathbf{8 0 \%}$ of the total capacity of $\mathbf{3 6 0 0}$ procedures, or $\mathbf{2 8 8 0}$ procedures, during the most recent twelve- month period reflected in the provider medical equipment report maintained by the HSDA. The total capacity per MRI unit is based upon the following formula:
Stationary MRI Units: $\mathbf{1 . 2 0}$ procedures per hour $\mathbf{x}$ twelve hours per day $\mathbf{x} 5$ days per week $\times 50$ weeks per year $=3,600$ procedures per year
Mobile MRI Units: Twelve (12) procedures per day $x$ days per week in operation $x$ 50 weeks per year. For each day of operation per week, the optimal efficiency is 480 procedures per year, or $\mathbf{8 0}$ percent of the total capacity of $\mathbf{6 0 0}$ procedures per year.

Response: This is not applicable because this project is not proposing an additional nonspecialty MRI unit for the service area. It is proposing to replace the applicant's existing mobile MRI with a stationary MRI in a fixed-location Outpatient Diagnostic Imaging Center, in the same county.

The table on the following page summarizes area MRI providers' CY2022 percent of compliance with the State Health Plan's target for optimal $80 \%$ utilization, which is 2,880 procedures per year. The State Plan provides no targets for other modalities. The five providers as a group averaged $83.9 \%$ of the State Health Plan's optimal utilization target,

| Table: State Health Plan MRI Criterion 4 Part A: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MRI Providers' Compliance With State Health Plan Targets In CY2022 |  |  |  |  |  |  |  |

Source: HFC Registry.
*State Health Plan Target for 4 days/week mobile service. 123\% of SHP target based on 1 unit. Note: Hospital providers' data includes both hospital-based MRI units and MRI units in the hospital HOPDs (hospital outpatient departments).

The applicant feels that it is appropriate for the Commission to strongly consider ODC utilization of MRI, giving it special weight when evaluating this application.

The 2 ODCs performed 5,502 procedures on 1.8 MRI units—an average of 3,056 procedures per unit, which exceeds the 2,880-procedure target of the State Health Plan.

This high utilization of ODC MRIs is very significant because (1) the ODC units are more affordable than the hospital units for most consumers, and (2) they are more accessible than private physician office MRI units-whose use may be restricted to the physician office's own patients.

And in fact, the area's utilization of MRI is increasing so rapidly that in CY2025, when this facility opens, the average procedures per MRI will be at or above the State Plan target. The table on the following page documents the service area's rapid growth in MRI average utilization per unit, in the two-year period of CY2020 through CY2022.

The average procedures per MRI unit increased $20.5 \%$ in those two years. The utilization of publicly accessible units (in ODCs and hospitals) increased 17.2\%. MRI utilization at Outpatient Diagnostic Centers increased 22.2\%. This is a reliable predictor that in CY2025 when this project opens, area utilization of MRI will be significantly higher than it was in CY2022, and that the Premier ODC is an appropriate provider for the replacement and expansion of MRI capacity.

| Table: State Health Plan MRI Criterion 4 Part B: <br> Rapid Increases of Service Area MRI Utilization <br> CY2020-CY2022 |  |  |
| ---: | ---: | :---: |
|  | All Providers |  |

Source: HFC Registry data
5. Need Standards for Specialty MRI Units.
a. Dedicated fixed or mobile Breast MRI Unit. An applicant proposing to acquire a dedicated fixed or mobile breast MRI unit shall not receive a CON to use the MRI unit for non-dedicated purposes and shall demonstrate that annual utilization of the proposed MRI unit in the third year of operation is projected to be at least 1,600 MRI procedures ( 80 times the total capacity of 1 procedure per hour times 40 hours per week times 50 weeks per year), and that:

1. It has an existing and ongoing working relationship with a breast-imaging radiologist or radiology proactive group that has experience interpreting breast images provided by mammography, ultrasound, and MRI unit equipment, and that is trained to interpret images produced by an MRI unit configured exclusively for mammographic studies;
2. Its existing mammography equipment, breast ultrasound equipment, and the proposed dedicated breast MRI unit are in compliance with the federal Mammography Quality Standards Act;
3. It is part of or has a formal affiliation with an existing healthcare system that provides comprehensive cancer care, including radiation oncology, medical oncology, surgical oncology and an established breast cancer treatment program that is based in the proposed service area.
4. It has an existing relationship with an established collaborative team for the treatment of breast cancer that includes radiologists, pathologists, radiation
oncologists, hematologist/oncologists, surgeons, obstetricians/gynecologists, and primary care providers.

Response: The criteria above are not applicable. This is not a dedicated breast unit. The MRI is a general-purpose fixed unit that has been equipped with breast coils. It cannot be classified as a dedicated breast unit.
b. Dedicated fixed or mobile Extremity MRI Unit. An applicant proposing to institute a Dedicated fixed or mobile Extremity MRI Unit shall provide documentation of the total capacity of the proposed MRI Unit based on the number of days of operation each week, the number of days to be operated each year, the number of hours to be operated each day, and the average number of MRI procedures the unit is capable of performing each hour. The applicant shall then demonstrate that annual utilization of the proposed MRI Unit in the third year of operation is reasonably projected to be at least 80 per cent of the total capacity. Non-specialty MRI procedures shall not be performed on a Dedicated fixed or mobile Extremity MRI Unit and a CON granted for this use should so state on its face.

Response: Not applicable. The project does not propose this type of unit.
c. Dedicated fixed or mobile Multi-position MRI Unit. An applicant proposing to institute a Dedicated fixed or mobile Multi-position MRI Unit shall provide documentation of the total capacity of the proposed MRI Unit based on the number of days of operation each week, the number of days to be operated each year, the number of hours to be operated each day, and the average number of MRI procedures the unit is capable of performing each hour. The applicant shall then demonstrate that annual utilization of the proposed MRI Unit in the third year of operation is reasonably projected to be at least $\mathbf{8 0}$ per cent of the total capacity. Non-specialty MRI procedures shall not be performed on a Dedicated fixed or mobile Multi-position MRI Unit and a CON granted for this use should so state on its face.

Response: Not applicable. The project does not propose a multi-position unit.
6. Separate Inventories for Specialty MRI Units and non-Specialty MRI Units. If data availability permits, Breast, Extremity, and Multi-position MRI Units shall not be counted in the inventory of non-Specialty fixed or mobile MRI Units, and an inventory for each category of Specialty MRI Unit shall be counted and maintained separately. None of the Specialty MRI Units may be replaced with non-Specialty MRI fixed or mobile MRI Units and a Certificate of Need granted for any of these Specialty MRI Units shall have included on its face a statement to that effect. A non-Specialty fixed or mobile MRI Unit for which a CON is granted for Specialty MRI Unit purpose use-only shall be counted in the specific Specialty MRI Unit
inventory and shall also have stated on the face of its Certificate of Need that it may not be used for non-Specialty MRI purposes.

Response: The HFC Registry's reports do not show that any breast, extremity, or multiposition MRI units are located in the project service area. The units in the service area from CY 2020 to CY 2022 were all non-specialty units. They are the only units included in this application's inventories.
7. Patient Safety and Quality of Care. The applicant shall provide evidence that any proposed MRI Unit is safe and effective for its proposed use.
a. The United States Food and Drug Administration (FDA) must certify the proposed MRI Unit for clinical use.

Response: Documentation of FDA certification is not required for MRI technology certified more than five years ago. The unit being acquired is a technology that was FDAcertified more than five years ago.
b. The applicant should demonstrate that the proposed MRI Procedures will be offered in a physical environment that conforms to applicable federal standards, manufacturer's specifications, and licensing agencies' requirements.

Response: The proposed unit's location, installation and operation will conform to all applicable Federal, State and local requirements and to the manufacturer's specifications. Full compliance will be maintained.
c. The applicant should demonstrate how emergencies within the MRI Unit facility will be managed in conformity with accepted medical practice.

Response: The MRI staff is now, and will continue to be, trained in emergency response. There will be at least one physician or physician extender on premises during MRI service hours. The MRI area will maintain a crash cart with appropriate equipment, medications, and supplies. For patients requiring an emergency admission to a hospital, the radiologist on site at the time will contact the local Emergency Medical Service (EMS) for emergency transport, keeping the patient stable while waiting for EMS to arrive. In consultation with the patient, EMS will decide where to transport the patient.
d. The applicant should establish protocols that assure that all MRI Procedures performed are medically necessary and will not unnecessarily duplicate other services.

Response: As the HFC is aware, all non-emergency MRI orders (except for Medicare orders) must obtain from the patient's insurance provider a precertification approval of medical necessity, before the MRI study is performed. The applicant will also perform retrospective reviews of MRI necessity as part of its Quality Improvement program. In addition, the supervising radiologists who receive all physician requests for MRI will routinely identify requested studies that need to be reviewed with the referring physician as to appropriateness and necessity.
e. An applicant proposing to acquire any MRI Unit or institute any MRI service, including Dedicated Breast and Extremity MRI Units, shall demonstrate that it meets or is prepared to meet the staffing recommendations and requirements set forth by the American College of Radiology, including staff education and training programs.

Response: The applicant is committed to meet the staffing and staff education and training requirements of the American College of Radiology ("ACR") and to seek and maintain ACR accreditation. The Premier fixed/mobile unit being replaced by this project has ACR accreditation of its MRI service. The proposed unit will also achieve accreditation.
f. All applicants shall commit to obtain accreditation from the Joint Commission, the American College of Radiology, or a comparable accreditation authority for MRI within two years following operation of the proposed MRI Unit.

Response: The Premier fixed/mobile unit being replaced by this project already has ACR accreditation and the applicant will seek it for the proposed fixed unit.
g. All applicants should seek and document emergency transfer agreements with local area hospitals, as appropriate. An applicant's arrangements with its physician medical director must specify that said physician be an active member of the subject transfer agreement hospital medical staff.

Response: Premier Radiology has protocols for dealing with an MRI patient emergency. For transport to a hospital, the applicant will stabilize the patient and will call in Montgomery County Emergency Medical Services, which will decide to transport the patient to the most appropriate hospital. The ODC will not have physicians on staff with hospital privileges to provide types of services other than diagnostic imaging.
8. The applicant should provide assurances that it will submit data in a timely fashion as requested by the HSDA to maintain the HSDA Equipment Registry.

Response: The applicant so commits.
9. In light of Rule 0720-11.01, which lists the factors concerning need on which an application may be evaluated, and Principle No. 2 in the State Health Plan, "Every citizen should have reasonable access to health care," the HSDA may decide to give special consideration to an applicant:
a. Who is offering the service in a medically underserved area as designated by the United States Health Resources and Services Administration;

Response: Complies. Montgomery County is designated as a medically underserved area. .
b. Who is a "safety net hospital" or a "children's hospital" as defined by the Bureau of TennCare Essential Access Hospital payment program; or

Response: Not applicable to an ODC.
c. Who provides a written commitment of intention to contract with at least one TennCare MCO and, If providing adult services, to participate in the Medicare program; or

Response: Complies. The applicant's existing ODC/MRI in Clarksville participates in Medicare and in the four largest Tenncare MCO's (Medicaid) in the service area. This proposed ODC in Clarksville will continue to participate in all of those. The applicant will bill the patient or insurer "globally"; the radiologist will not bill separately.
d. Who is proposing to use the MRI unit for patients that typically require longer preparation and scanning times (e.g., pediatric, special needs, sedated, and contrast agent use patients). The applicant shall provide in its application information supporting the additional time required per scan and the impact on the need standard.

Response: The applicant is not claiming this special consideration to offset any shortage of utilization, because this MRI will exceed the State Health Plan utilization standards each year. However, it has been noted that the unit will be equipped with coils for MRI
breast imaging, a type of study that addresses a special need of the population (a need not being met at present), and which does require longer scan times.

data.HRSA.gov


# STATE HEALTH PLAN <br> CERTIFICATE OF NEED STANDARDS AND CRITERIA FOR <br> OUTPATIENT DIAGNOSTIC CENTERS 

1. The need for outpatient diagnostic services shall be determined on a county by county basis (with data presented for contiguous counties for comparative purposes) and should be projected four years into the future using available population figures.

## Response:

The applicant has adequately addressed the relevant aspects of this criterion, in responses to the State Health Plan Guidelines for MRI, in the preceding section of this application.

The service area was defined by county. Population growth of the area was projected four years into the future. Utilization of the applicant's existing mobile MRI, which this project will replace, already exceeds utilization targets of the State Health Plan. Its replacement with a stationary MRI in a new ODC will also exceed those targets. Utilization of the proposed stationary MRI will continue to increase as the service area population increases, and as referring physicians and patients learn about the new unit's breast imaging capability (the first in the service area).

The service area needs for other specific ODC modalities are not projected because there are no criteria for areawide need for them, and because there is not adequate information available on their distribution throughout the service area. However, the applicant did provide the first three years of projected utilization of all imaging modalities in the project.
2. Approval of additional outpatient diagnostic services will be made only when it is demonstrated that existing services in the applicant's geographical service area are not adequate and/or there are special circumstances that require additional services.

## Response:

Clarksville and Montgomery County have increasing populations. Other than services in private physician offices or in Tennova's Clarksville hospital, Montgomery County has only one diagnostic imaging facility (CIC); and that facility will lose its radiologist coverage in the first quarter of CY2024. ADI Radiology, P.C. (which exclusively provides radiology reading services to CIC ) anticipates that it will cease providing radiology
reading services to Clarksville Imaging Center on March 31, 2024, and understands that the owners of Clarksville Imaging Center will shortly discuss mediation regarding the dissolution of Clarksville Imaging Center, which does not offer several diagnostic modalities that the CON applicant's proposed facility will offer (breast imaging; bone densitometrty; X-ray).

A special circumstance also merits approval of the project. It will provide area patients with the important new medical technology of MRI breast imaging, which has been in high demand where it has been introduced (e.g., when it was introduced by Premier in Wilson County). This MRI technology is not currently offered in Montgomery County.

## 3. Any special needs and circumstances:

a. The needs of both medical and outpatient diagnostic facilities and services must be analyzed.

## Response:

The applicant has provided extensive data on utilization trends of MRI and CT units in service area hospitals, ODCs, and private physician offices. Information on use of other imaging modalities is not publicly available for physician offices.
c. The applicant must provide evidence that the proposed diagnostic outpatient services will meet the needs of the potential clientele to be served.

Response: The project will offer diagnostic imaging services routinely used in healthcare. The project will replace and expand some of those services at a new location. The need for MRI is well-established by utilization trends over the past two years.
d. The applicant must demonstrate how emergencies within the outpatient diagnostic facility will be managed in conformity with accepted medical practice.

## Response:

The MRI staff will be trained in emergency response. There will be at least one physician or physician extender on premises during MRI service hours. The MRI area will maintain a crash cart with appropriate equipment, medications, and supplies. For patients requiring an emergency admission
to a hospital, the radiologist on site at the time will contact the local Emergency Medical Service (EMS) for emergency transport, keeping the patient stable while waiting for EMS to arrive. In consultation with the patient, EMS will decide where to transport the patient.

## e. The applicant must establish protocols that will assure that all clinical procedures performed are medically necessary and will not unnecessarily duplicate other services.

## Response:

As the HFC is aware, all non-emergency MRI orders (except for Medicare) must obtain precertification approval from the patient's insurance provider before the MRI study is performed. The applicant will also perform retrospective reviews of MRI necessity as part of its Quality Improvement program. In addition, the supervising radiologists who receive all physician requests for MRI will routinely identify requested studies that need to be reviewed with the referring physician as to appropriateness and necessity.
$1$



## Attachment 3N.B <br> Service Area Demographic Table

| Table 3N-B: Premier Imaging ODC-Clarksville Demographic Characteristics of Primary Service Area 2024-2028 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Department of Health / Health Statistics |  |  |  |  |  |  | Bureau of the Census |  |  |  | TennCare |  |
| Primary Service Area Counties | Current Total Population 2024 | $\begin{gathered} \text { Projected } \\ \text { Total } \\ \text { Population } \\ 2028 \\ \hline \end{gathered}$ | Total <br> Population <br> \% Change <br> $2024-$ <br> 2028 | $\begin{array}{\|c\|} \text { Current } \\ \text { Target* } \\ \text { Population } \\ \text { Ace } 18+2024 \\ \hline \end{array}$ | Projected <br> Target* <br> Population <br> Are $18+2028$ | Projected <br> Target* <br> Population <br> \% Change <br> 2024 - <br> 2028 | Projected Target* Population As \% of Projected Total Population 2024 | Median Age | $\qquad$ | Persons Below Poverty Level | Persons Below Poverty Level as \% of Total Population | Current <br> TennCare Enrollees | TennCare Enrollees as \% of Current Total County or Zlp Code Population |
| Montromery | 231,296 | 248,145 | 7.3\% | 168,977 | 181,085 | 7.2\% | 73.0\% | 31 | \$67,890 | 25,905 | 11.2\% | 51,753 | 22.4\% |
| Service Area Total | 231,296 | 248,145 | 7.3\% | 168,977 | 181,085 | 7.2\% | 73.0\% | 31 | \$67,890 | 25,905 | 11.2\% | 51,753 | 22.4\% |
| Tennessee (TDH) | 7,125,908 | 7,331,859 | 2.9\% | 5,565,604 | 5,736,895 | 3.1\% | 78.2\% | 38 | \$64,035 | 947,746 | 13.3\% | 1,666,030 | 23.4\% |

Sources: UTCBER \& TDH Population Projections, 2021; U.S. Census QuickFacts; TennCare Bureau.
Service area data is either total, or average, as appropriate.

## Attachment 5N <br> Utilization of Existing Services and Approved But Unimplemented Services

| Table 5N: Historic Utilization of ODC Modalities in the PSA of Premier Radiology ODC -- Clarksville (Part A: MRI \&ICT) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provider | Type | Year | $\begin{gathered} \text { MRI } \\ \text { Units } \end{gathered}$ | MRI <br> Procedures | $\begin{gathered} \text { CT } \\ \text { Units } \end{gathered}$ | CT <br> Procedures |
| Premier Fixed/Mobile MRI | ODC | 2020 | 1 | 2,829 | 0 | 0 |
| Montgomery County |  | 2021 | 1 | NR | 0 | 0 |
|  |  | 2022 | 1 | 3,543 | 0 | 0 |
| Clarksville Imaging Center | ODC | 2020 | 1 | 1,993 | 1 | 1,046 |
| Montgomery County |  | 2021 | 1 | NR | NR | NR |
|  |  | 2022 | 1 | 1,959 | 1 | 1,104 |
| Tennova HC Clarksville | Hosp | 2020 | 2 | 3,812 | 3 | 31,787 |
| Montgomery County |  | 2021 | 2 | 3,992 | 3 | 33,963 |
| (includes freestanding ED) |  | 2022 | 2 | 3,965 | 3 | 35,077 |
|  |  |  |  |  |  |  |
| Tennessee Orthopedic Assoc | PO | 2020 | 1 | 2,212 | 0 | 0 |
| Montgomery County |  | 2021 | 1 | 3,023 | 0 | 0 |
|  |  | 2022 | 1 | 3,361 | 0 | 0 |
| Premier Medical Group, P.C. | PO | 2020 | 1 | 1,058 | 1 | 1,454 |
| Montgomery County |  | 2021 | 1 | 1,122 | 1 | 1,574 |
|  |  | 2022 | 1 | 1,184 | 1 | 1,970 |
| Clarksville CT | PO | 2020 | 0 | 0 | 1 | 2,573 |
| Montgomery County |  | 2021 | 0 | 0 | 1 | 2,556 |
|  |  | 2022 | 0 | 0 | 1 | 2,892 |

Sources: MRI and CT from HFC Registry; other modalities from Joint Annual Reports. $N R=$ Not reported.
Hospital OP Imaging Utilization is combined with the parent hospital's utilization for providers whose hospital is in the PSA.

## Table 5N: Historic Utilization of ODC Modalities in the PSA of Premier Radiology ODC - Clarksville (Part B: Other Imaging Modalities)

| Provider | Type | Year | Uitrasound Units | Ultrasound Procedures | Mammogr. Units | Mammog. Procedures | Bone Dens. Units Units |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premier Fixed/Mobile MRI | ODC | 2020 | 0 | 0 | 0 | 0 | 0 |
| Montgomery County |  | 2021 | 0 | 0 | 0 | 0 | 0 |
|  |  | 2022 | 0 | 0 | 0 | 0 | 0 |
| Clarksville Imaging Center | ODC | 2020 | 1 | 213 | 0 | 0 | 0 |
| Montgomery County |  | 2021 | NR | NR | 0 | 0 | 0 |
|  |  | 2022 | NR | 1,642 | 0 | 0 | 0 |
| Tennova HC Clarksville | Hosp | 2020 | 5 | 10,019 | 3 | 7,168 | 1 |
| Montgomery County |  | 2021 | 5 | 11,402 | 2 | 5,492 | 1 |
| (includes freestanding ED) |  | 2022 | 5 | 11,180 | 2 | 6,188 | 1 |
| Tennessee Orthopedic Assoc | PO | 2020 | 0 | 0 | 0 | 0 | 0 |
| Montgomery County |  | 2021 | 0 | 0 | 0 | 0 | 0 |
|  |  | 2022 | 0 | 0 | 0 | 0 | 0 |
| Premiar Medical Group, P.C. | PO | 2020 | NR | NR | NR | NR | NR |
| Montgomery County |  | 2021 | NR | NR | NR | NR | NR |
|  |  | 2022 | NR | NR | NR | NR | NR |
|  |  | 2022 | NR | NR | NR | NR | NR |
| Clarksville CT | PO | 2020 | NR | NR | NR | NR | NR |
| Montgomery County |  | 2021 | NR | NR | NR | NR | NR |
|  |  | 2022 | NR | NR | NR | NR | NR |

Sources: MRI \& CT from HFC Registry; other modalities from JARS. NR=not reported. Hospital OP Imaging is combined with the parent hospital's utiization for providers whose hospital is in the PSA.

## Attachment 6N

## Two-Year Utilization Projection

| Table 6N Part B: Projected Utilization of Applicant's MRI Service |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: |
| Year | Units |  | State Health Plan <br> Optimal Utilization <br> Standard |  |
| CY2025 | 1 | 4,218 | \% of Optimal <br> Utilization Standard |  |
| Yr 1-CY2026 | 1 | 4,387 | 2,880 | $146.5 \%$ |
| Yr 2-CY2027 | 1 | 4,563 | 2,880 | $152.3 \%$ |
| Yr 3-CY2028 |  |  | 2,880 | $158.4 \%$ |


| Table 6N Part C - Projected Utilization of Applicant's Major ODC Modalities |  |  |  |  |  |  |  |
| :---: | :---: | :---: | ---: | ---: | ---: | ---: | :---: |
| Year | MRI | CT | Mammo | Ultrasound | X-Ray | TOTALS |  |
| CY2025 Yr 1 | 4,218 | 3,000 | 6,000 | 3,000 | 5,000 | 21,218 |  |
| CY2026 Yr 2 | 4,387 | 3,250 | 6,500 | 3,250 | 5,250 | 22,637 |  |
| CY2027 Yr 3 | 4,563 | 3,500 | 7,000 | 3,500 | 5,750 | 24,313 |  |

## Attachment 1C

Transfer Agreements

## 

 baween SAnTT THeMas HEALTH SERVCES ('STHS'), a nct-for-proft Tennescee corporation, MIDDLE


## RECITALS:

A. Tramforor, and its subsidiories, operntes or manages a number of health care entivies lecerved in Midalie Tennespee ("Facmintes" or shacularty, a "Facility").
B. MOL owns two plysician offlees that provide imaging services under the name of Promier Redtology thet we manaed by Transteror.
B. STHS is a hoelth yivtem which includes multiple hospital compuses serving the Midele Temmene ares, which inctude, among others: St. Thomas Mid-Town Hospleal, SL. Thomas West Hosprach, and S.: Thomes Rutherford Hospital.
C. The parties desire to assure a continulty of care and appropriate medical treatement for the peods of each patient in thetr respectiva facinies, and have detarmined that, in the interest of patient Cans, the pertios shoutd enter mise an saremment to provide for the transfer of pationts from certain of Trunifroo's fricimes to STHS hosplads on the terms and conditions set forth heretn.

NOW THEREFORE, inconulderation of the mutual prombes herein contained and octher good and valuble conolderation, the recelpt and sufliclency of which is hereby acknowiedend, the parties herewo areses follows.

1. Term and Tromination.
. (a) The Agreement shall have a two (2) vear term commencing on Mevch 12, 2018 (the "mimiel Tern"). Upon the expiration of the indial Term, this Agreement shall automaticaly renew for $4 p$ to thrie additional oneyear renewal terms ("nenewal Term") unless etcher perty provides written notce of its intert not to ronew to the other party at liest sinty ( 60 ) deys pror to the end of the then corrunt term (the infiel Term and any Renowal Terms me collectively referred to herein as the "Term").
(b) This Agreement may be terminated by elither party:
(i) upon ninety (90) deys prior wititen notice to the octher party, or
(II) immediatsly should the other party fall to maintain the llomses,
 curromity bense operited.
2. Trameter.
(a) Transferor's facllities to which this Aereement is applicable, and those STHS hopplats to which Trameferor's patients may be transferred (the "Hosplal" or "Hosploals"), are set forth on entil' $A$ which is attoched hereto and hoorporated herein by thle reference.
(b) Upon such time that a pationt's physidan determines that the patient needs to be urnaferred from a Transferor faciliy to a Hospital purswant to Transferor's phyidiche's order, Hosplat

 of fipurp, or as sopin theroeftir as poscitile in emeurency struations:
(1) an abstract of pertinent medical and other information neceseary to capinue the petiont's trastment without interruption; and
(ii) escential identifying and administrative information.
(c) Transferor shall also perform the following:
(i) notify Hospital of the impending transfer:
(ii) receive confirmation thet Hosphal can accept the patient, and that a Himmandediel stiff phyician has done so;
(iii) obtain patient's consent to the transfer; and
(lv) arrange for the traneportation of the patient, inchucling mode of trompectation and the providon of one or more hatith care prectitioners as necescary.

## 3. : Nelunamalip of the Pertios

(d). Nothing in this Aareement shall in any woy affect the autonony of either party. Echporty shan mave enelushe control of its management, aseets and affirs. Neither perty asumes any Whing for the dents or obinetions of the other perty.
(b) Nether party shall be responslicle, financially or otherwise, for the care and

(c) Eech party may contract or amblate whith other facillies divine the torm of this Arperpant

4 Enfan. The pertios agre that any petient transfers made pursuent to thls Areenent

 Noidend itiman sonvoes, and any other applicable fectera or State patient trainefer lows.
\& Midennimemen Trenderor agrees to indemnify, defend and hold STHS, its ollicers,
 Lish lify, demmere or thatity incurred by reason of any act or fallure to act by Transforor, its oflicers, cisingees or equits in cemmection with the penformance of this Agreement.

SHES: arnes to Indemnily, defond and hold Transferor, its officers, employees and agents hipmieve, to the eatente permitited by applicable tow, from or a ainst amy loss, injury, dameres or lisblity ingurits ty reaon of any act or fallure to act by STHE, Ys officers, trustees, employees and agents in Chmpmiontwith the pefiomance of this Agreament.




Tite VI of the Clvil Righes Act of 1954 each party hereto will not discriminate on the basis of rece, sex, relioien, color, national or ethnic origin, age, dilabolity, or military service, ADS and ADS related concilions in iss adiministration of lis policies, including edmiasions policies, employment, or program ectivites.
7. Recerd Avalabinity. Tronsferor agrees that, untill the expiration of four (4) years after the furnibhing of any coods and services pursuant to this Agreement, it will make available, upon witten inguest of the Secretary of Health and Human Services or the Comptroller General of the Unived States or eny of their duly authorized representatives, copies of this Agreement and any books, documants, reconds and other data of Transferor that are necemary to certily the nature and extent of the costs incurred by STHS in purchasine such goods and servioes. If Traneferor corries out any of its duties under this A reoment through a subcontract with a rolated organiention involving a value or cost of ten thousand dolins (\$10,060) or more over a twehve- momth period, Transferor will cause such subcontract to contain a chares to the effect that, until the expiration of four ( 4 ) years after the furnishing of any cood or service persiant to sald contract, the related orgenization will make avallable upon written request of the Secretary of Heaith and Human Services or the Comptroler General of the United States or any of thelr duty awthorked representatives, copies of this Agreement and any books, documents, record sand other date of sald relatad organization that are necessay to certify the nature and extent of costs incurred by Transfuri for such poods or services. Transferor shall give STHS notice immediately upon recelpt of any requat from the Secretary of Health and Humen Services or the Comptrolier General of the United States or any if thele dely authortued representatives for disclosure of such information.

Transfaror agrees to indemnify, defend and hold STHS harmiess from and against any loss, Hability, judgment, penally, fine, damages (includine punitive and/or compounded damages), costs (inchudine ressonably attorneys' fees and expenses) suffered or incurred by STHS as a resuk of, in conmection with, or arisine from Transferor 's fallure to comply with this Section 7.
8. Exchuien from Fedoral Heath Cme Praprus. Transferor represents and warrants that u has not been nor is it about to be exchuded from participation in any Federal Healthcare Program. Tranderor agrees to notify STHS within one (1) business day of Transferor's receipt of a notice of intent to enclude or actual notice of exchusion from any such program. The fiting of Transferor or any Transferorowned gabeidixy on the Ofice of inspector General's exclusion list (OIG website) or the General Services Adrinifiration's Lists of Partles Exchaded from Federal Procurement and Nonprocurement Progrems (GSA wibeine) for excluded incividuals and enthies shall constitute "exchusion" for purposes of this paragraph. In the event that Transfieror is exctuded from any Federal Healthcare Program, this Agreemem shall innmediately terminate. For the purposes of this paragraph, the term "Federal Healkhcare Progran" mans the Meclicare program, the Medicald progran, the Maternal and Chlld Health Services Block Grant progrion, the Dlock Grants for State for Social Senvees program, any state Children's Health Inaurance piviraiti, or any simimer program. Further, Transferor agrees to indemnify and hoid STHS hambiess from and aranst any loes, lisbitity, judoment, penaity, fine, damazes (including punitive and/or compounded damagest, coses (inchuding reasonable attorneys' fees and expenses) incurred by STHS as a rasuk of Transferor's fallure to notify STHS of its exchucion from any Federal Healthcare Program.
2. Corperate Compliance. STHS bas in place a Corporate Responsibitity Pian, which has as Hepeal to ensure that STiKs complies with faderal, strite and local bwes and regulations. The plon focuses on ridn management, the promotion of cood corporate citzenship, including a commitment to uphold a
hat tividerd of ethend and legel bushnose practices, and the prevention of mbcconduct. Transteror

 of cheret ond thet busnem proctions.

1a. Mcerimeneous.
(a) The parties agree to provide each other with information regarding the resources each mas verilible and the type of patients or heath conditions that each is able to accept.
(b) Nelther party shall use the name of the other in any promotional or advertistine meterial undest the other party hes been given the opportunliy to review the matertel and prior written approval forthe mintertel and his wee has been obtained.
(a) TW/s Acreement supersades all prior agreements, whether written or oral, between the Purtign wht rempect to ins subject matter and consitioutes a complete and exclustve stremment of the terms of the sampit breween the parties with respect to tis sublect matter. This agreement moy not be anman, supitimented, or ctiverwise modifed excapt by a writen agreement executed by the party to be chaifed with the amefindment.
(d) If any provision of this Aereement is held invalid or unenforcasble by any court of opmpeepre jurbatiction, the other provisions of this Agreement will remain in full force and effect. Awy mednipy of thits aqpeoment held invalid or unenforcoatite only in part or degree will remain in full force and antar to the entent not hold invald or unenforceable.
(d) This Agreement shall be governed by and construed and enforced in accordance with the uns and in the courts of the state of Tennescee.
(1) STHS may ascion this Agreement, without the consent of Transferor, to an entity that -uctily or melinectly controts, is controliod by, or is under common control with, STHS. For the purposes dins perapiph, the terms "control" means, with respect to a person, the authorky, drectly or indirectly, will act as controiling mamber, shareholder or partner or such person, (II) appoint, elect or approve at wive a melority of the individual members, shereholders or partners of such person, or (III) appoint, elect of cipeove at luest a majority of the goveming body of such person. Except as sat forth above, neluter
 of the ether perty. Ary attempted delegition or assiening in violation of this perceraph stall be mill and veld, subject to the forepoling unds acreement shall be blading on and hnure to the benefle of the parties and ther respective heirs, adminkstrators, successors and permitted assinns. Nottinge expressed or relfernd to in this A freemerk will be construed to give amy person other than the perties to this Agreement my wiet or equltable itath, remedy or claim under or with respect to this Agreement or any provision of this A peement, axcept such rlehts as shall hure to a successor or permitted assberee pursuant to this puccraph.
(a) In the event that any legal action or octer proceedings, including artitration, is brought for the enforcoment of this Aereement or because of an alioged dispute of breach, the prevallines party shal be mivided its costs of sult and reasonable attorney's fees.
(6) All notices, concents, whers and other communications required or permitted by this Apyenpents sual beff witing and shall be deemed siven to a porty when (a) delivered to the appropriate
 rafoepl by the todronave, If sent by certified mall, return recelot requested, in esch case to the followine
 adides cin porion as a perty may designate by notice to the other partiest:

| H to STHS: | Seint Thomes Health Services <br> 102 Woodmont Soutorurd, Sutse 700 <br> Nastwille, Tennessee 37205 <br> Axtn: Chief Administrative Ollicer |
| :---: | :---: |
| When a coper to: | Saine Thomes Hoath Services <br> 102 Woodmont Eivd, Sulve 700 <br> Mastritlle, TN 37205 <br> Attn: Contreat Adminiterstor |
| If to Transiontor: | Middle Tennesser maghes <br> 28 Whime Badere Rood, Sulte 316 <br> Mastrille, Tennessee 37205 <br> altn: Coneral Counsel |

(1) The heading of the various sections of this Agremment are lisested merefy for coavenituce and do net expressiy or by Inglication limiti, define or extend the specific terms of the suctionis no diplineted. Any rule of construction or interpritation otherwise requirine this Areement to be contruid or minmineted agand any party shall not apply to any construction or interpretetion thercof.
(ii) This Agreoment moy be emerted in one or more counterperts, each of wrich will be domid to be ca cifinal copy of this Agreement and oll of which, when then topother, will be doemed to concithete ove and the seme sarement. The evchmare of coples of this Agreement and of sfarature
 the perties and may be und in lieu of the ortinal Agreement for all purposes. Stratures of the parties

[Exanatura pape to follow]



## stis:

## SANT THOMMS HEATH SEAMCES



Thencrach:

MDDLE TENNESSEE MANEMNG, UC


NOL LuC


## Attachment 9C

## Charges of Similar Providers

## Attachment 3Q <br> Licensure/Certification/Accreditation

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Litense No. odccmemonopsa
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 MOQUE MRI MEDCAL SERYCEB, LLC
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# Additional Document 1 <br> 7QB5 - Legal Settlements 



# U.S. Equal Employment Opportunity Commission 

## Press Release

04-18-2019

# Saint Thomas Health to Pay \$75,000 to Settle EEOC Religious Discrimination Suit 

## Hospital Demanded Employee Take Flu Shot Despite His Religious Beliefs, Federal Agency Charged

NASHVILLE, Tenn. - Saint Thomas Health (STH), operating Saint Thomas Rutherford Hospital in Murfreesboro, Tenn., will pay $\$ 75,000$ and furnish other relief to settle a religious discrimination lawsuit filed by the U.S. Equal Employment Opportunity Commission (EEOC), the federal agency announced today.

According to the EEOC's lawsuit, STH required all employees at Saint Thomas Rutherford Hospital to have an annual flu shot, including employees of

TouchPoint Support Services. TouchPoint provides food and environmental services at the hospital. Because of his religious beliefs, STH allowed a TouchPoint employee to wear a protective mask instead of having a flu shot in 2013 and 2014. When this employee asked again in 2015 not to have a flu shot, STH denied his request. When this employee refused to have a flu shot, STH told him and TouchPoint he could not work at the hospital. TouchPoint then fired the employee. The Nashville Area Office investigated the charge of discrimination.

Such alleged conduct violates Title VII of the Civil Rights Act of 1964 which requires employers to provide a reasonable accommodation for an employee's sincerely held religious beliefs. The EEOC filed suit (Civil Action No. 1:18-cv00978 in the U.S. District Court for the Middle District of Tennessee) after first attempting to reach a pre-litigation settlement through its voluntary conciliation process. While denying any wrongdoing, STH chose to settle prior to trial.

According to the consent decree, STH will pay $\$ 75,000$ in compensatory damages to the employee. Additionally, STH must modify its accommodation policy to allow an employee to appeal the termination of an accommodation for a sincerely held religious belief. STH will provide annual training on that policy to its human resources employees and members of its flu committee for the next two years.
"We commend St. Thomas Rutherford Hospital for working quickly to resolve this litigation," said Faye A. Williams, regional attorney of the EEOC's Memphis District Office. "This settlement will ensure that employees who seek religious accommodations in the workplace for sincerely held religious beliefs are protected."

Delner Franklin-Thomas, district director of the Memphis Office, which has jurisdiction over Arkansas, Tennessee, and portions of Mississippi, added, "Title VII requires reasonable accommodations for sincerely held religious beliefs. Through this consent decree, we hope other employers learn to protect this right."

According to its website, STH is a family of Middle Tennessee hospitals and physician practices. STH is the leading faith-based health care system in Tennessee and is part of Ascension, the largest non-profit health system in the U.S. and the world's largest Catholic health system.

The EEOC advances opportunity in the workplace by enforcing federal laws prohibiting employment discrimination. More information is available at wninqeos.gov(httpsi//wwweeoc.goy/). Stay connected with the latest EEOC news by subscribing to our email updates (httns:/bublicgovdelivery.com/accounts/USEEOC/subscriber/new).

## Additional Document 2 Insurance Plans

| Premier Radiology - Current Insurance Plans |  |
| :---: | :---: |
| AITO. | HMO |
| MVA ERIEİNS | AARP MEDICARE COMP PLUS HMO POS ADV |
| MVA PROGRESSIVE HAWAIIINSUR | AETNA MEDICARE |
| MVA STATE FARMINS | AMERIVANTAGE MEDICARE |
| MVA USAAAUTO | BCBS MEDICARE ADVANTAGE |
|  | HEALTHSPRING MEDICARE HIMO |
| MCs | HUMANA GOLD CHOICE MEDICARE |
| BCBS FEDERAL | HUMANA GOLD PLUS |
| BCBS MEDICARE SUPPLEMENTAL | UHC COMMMUNITY DUAL COMPLETE |
| BCBS Network E | UHC COMMMUNITY DUAL COMPLETE |
| BCBS PREFERRED | UHC MEDICARE (ALL MEDICARE PLANS) |
| BCBS SELECT | WELLCAREPLANS |
| BCBS TN BLUE CARE TENNCARE SELECT | ZZ DNU UHC COMM DUAL COMPLEIE WI |
| SMARTHEALTH TER 1 |  |
|  | MCAP |
| CHAMPIS | AMERIGROUP MEDICAID |
| CHAMPVA | UHC COMMUNITY PLAN MEDICAD |
| TRICAREEAST | WELLCARE OF GEORGIANY |
| VACCN OPTUM | ZZ. DNU UHC COMMUNITY PLANWI |
|  |  |
| CIGMA | MCARS |
| CIGNA | ARRP Medicire Advantage |
| CIGNAEVCORE | ASCENSION COMPLETE SAINT THOMAS |
| CIGNAOSCAR | CAREOREGON |
| CIGNA PPO | MEDICARE RALLROAD PARTA\& $B$ |
| CIGNA SEL SOUR PL HMOPOS | PALMEITO MEDICARE PART B TN |
|  | SNF NHC HENDERSONVILLE |
| COMM |  |
| ADMINISTRATIVE CONCEPTSINC. |  |
| AETNA HENLTH | AMERICAN BUSINESS COALITION |
| AETNALIFEINS | Ascension WI Charity Care |
| ALLIED BENEFIT SYSTEMSINC | Charity |
| AMBETIER | RED ROCK DIAGNOSTC |
| AMERICAN FIDEIITYINS ${ }^{\text {Co }}$ | St Thomas Charity |
| AMERICNN PLAN ADMINISTRATORS | THE TOWN DOCTOR |
| ANTHEM FIRST HEALTH CA |  |
| ARIZONA FOUNDATION FOR MEDICAL | PATIENT |
| ASR HEALTH BENEFITS | PATIENT |
| BENZEY HEALTHPLAN SERVCES |  |
| BENEFIT ADMINISTRATIVE SYSTEM | WCOMP |
| BENEFIT DESIGN SPECIALISTS INC | US DEPARTMENT OF LABOR |
| BIND UNITED HEALTH | VANDERBILTUNIVERSITY MEDICAL |
| CAREIQ/ANCICARE | WCABSOLUTE SOLUTIONS |
| CIGNA SUPPLEMENTAL | WCALLIANCERESOLUTION MGT |
| COMMERCICIL GENERIC | WC AMSTRUST NORTH AMERICA |
| CONSECO MEDICARE SUPPLEMENTAL | WC AVERITINC |
| FRINGE BENEFIT GROUP | WCBROADSPIRE |
| GOLDEN RULE/UNITED HEALTHCARE ONE | WCCAREIQ |
| GPA | WCCareWorks |
| HEALTH NEW ENGLAND | WC CINCINNATI INSURANCE |
| HEALTHPLANSINC | WC Corvel |
| Healthscope | WC DEPARTMENT OF LABOR |
| HIGHMARK BLUE SHIELD | WC DFEC |
|  | WC DIRECT PAY PROVIDER NETWORK |
| LUCENTHEALTH | WC FEDERATED RURAL |
| MAGNOLIA HEALTH PLAN/CLAIMS | WC GALLAGHER BASSEIT |
| MEDI-SHARE | WC HOMELINK |
| MEDISHARE/CHRISTIAN CARE MINISTRIES | WCINUURY CARE SOLUTIONS OF TNLLC |
| MERITAIN HEALTH | WCI INJURY FINANCE |
| MERITAN HEALTH | WC KEY HEALTH |
| MUTUAL OF OMAHA | WC MEDCOMP USAINC |
| NIPPON LIFE INS AMER | WC Navigere |
| ONE CALL MEDICAL GRP HLTH COMMERCIA | WC North American Risk Services |
| oscar | WCONE CALL MEDICAL |
| PA | WCORCHID MEDICAL |
| PRARIE STATES ENTERPRISES | WC SEDGEWICK |
| PRIORITY HEMLTH PPO | WC SEDGEWICK CMS FED EX/WALGREENS/C |
| PROJECT ACCESS NASHVILE PRIMARY | WC Sedfwick |
| PROJECT ACCESS NASHVLLLE SPECIALTY | WC SENTRYINS |
| SAMBA | WCSTATE FARM |
| SElECT BENEFIT ADMINISTR | WC Stronmlinelmaging |
| TBCSP | WC THE HARTFORD |
| TRUSTMARK LIFE INSCO | WCTN RISK MNGMNT TRUST |
| UGS GLOBALCAREINC | WC TRAVELERS |
| UHC | WC UNITED HEARTLAND |
| UHC ALLSAVERSINS | WC VANLINER INSURANCE |
| UHC PPO,POS, HMO | WC WELL STATES/WESTERN HEALTHCARE |
| UMR/UNITED MEDICAL RESOURCES | WC YORK RISK MANAGEMENT |
| UNITED HEALTH CARE | WCZURICH |
| UNITED HEALTH INTEGRATED/SHARED |  |
| UNITED WORLD LIFE |  |
| UNIVERA |  |
| ZZDONOTUSEANTHEM BCBS |  |
| ZZDNU TBCSP MIDCUMBERLAND |  |

## Additional Document 3

Comparison of Lease Payments to FMV of Premises

## PREMIER RADIOLOGY ODC - CLARKSVILLE COMPARISON OF LEASE OUTLAY VS. FMV OF LEASED SPACE

| SPACE LEASE OUTLAY--FIRST TERM |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First Term of Years | $\begin{gathered} \text { Rentable } \\ \text { SF } \end{gathered}$ |  | $\begin{aligned} & \text { ase Lease Rate- } \\ & \text { \$PSF } \\ & \hline \end{aligned}$ | Annual Base Lease Outlay | Pass-through Expenses\$PSF | Annual PassThrough Expenses | Total Costs for Leased Space |
| Year 1 | 6,390 |  | \$75.00 | \$479,250.00 | 12.00 | 76,680.00 | \$555,930.00 |
| Year 2 | 6,390 | \$ | 77.25 | \$493,627.50 | 12.36 | 78,980.40 | \$572,607.90 |
| Year 3 | 6,390 | \$ | 79.57 | \$508,436,33 | 12.73 | 81,349.81 | \$589,786.14 |
| Year 4 | 6,390 | \$ | 81.95 | \$523,689.41 | 13.11 | 83,790.31 | \$607,479.72 |
| Year 5 | 6,390 | \$ | 84.41 | \$539,400.10 | 13.51 | 86,304.02 | \$625,704.11 |
| Year 6 | 6,390 | \$ | 86.95 | \$555,582.10 | 13.91 | 88,893.14 | \$644,475.24 |
| Year 7 | 6,390 | \$ | 89.55 | \$572,249.56 | 14.33 | 91,559.93 | \$663,809.49 |
| Year 8 | 6,390 | \$ | 92.24 | \$589,417.05 | 14.76 | 94,306.73 | \$683,723.78 |
| Year 9 | 6,390 | \$ | 95.01 | \$607,099.56 | 15.20 | 97,135.93 | \$704,235.49 |
| Year 10 | 6,390 | \$ | 97.86 | \$625,312.55 | 15.66 | 100,050.01 | \$725,362.56 |
| Year 11 | 6,390 | \$ | 100.79 | \$644,071.92 | 16.13 | 103,051.51 | \$747,123.43 |
| Year 12 | 6,390 | \$ | 103.82 | \$663,394.08 | 16.61 | 106,143.05 | \$769,537.14 |
| Year 13 | 6,390 | \$ | 106.93 | \$683,295.91 | 17.11 | 109,327.34 | \$792,623.25 |
| Year 14 | 6,390 | \$ | 110.14 | \$703,794.78 | 17.62 | 112,607.17 | \$816,401.95 |
| Year 15 | 6,390 | \$ | 113.44 | \$724,908.63 | 18.15 | 115,985.38 | \$840,894.01 |
| 1st Term Total |  |  |  | \$8,913,529.48 |  | \$1,426,165 | \$10,339,694.20 |

Note: Base lease rate and estimated pass through expenses projected to increase at 3.0\% per year.

| PROJECT SPACE--FAIR MARKET VALUE |  | Lease |
| :---: | :---: | :---: |
| Project Space | 6,390 |  |
| Building Area | 6,390 |  |
| Project \% of Building | 100.0\% |  |
| Bldg and Land Value | \$5,935,320 | site cost + site imprivmt+constr costs+relateds+interim int |
| Project Space FMV | \$5,935,320 | Project Space \% X Bldg and Land Cost |

## Attachment

## Medical Equipment

> PREMIER RADIOLOGY CLARKSVILLE ODC MEDICAL EQUIPMENT COSTING \$50,000 OR MORE (DOES NOT INCLUDE SERVICE CONTRACTS FOR MRI \& CT)
$\left.\begin{array}{lllc} & \text { Base Cost } & \text { Tax (9.5\%) } & \text { Total } \\ & & & \\ \text { MRI } & \$ 1,500,000 & \$ 138,750 & \$ 1,638,750 \\ \text { Service Contract } & 7 \text { years } \times \$ 80,000\end{array}\right)$

November 15, 2023
Quote Number: 2010168710.3
Customer ID: 1-25NM89
Quotation Expiration Date: 12/29/2023

Premier Radiology Belle Meade
Anderson Building 28 White Bridge Pike Ste 111
Nashville, TN 37205-1466

This Agreement (as defined below) is by and between the Customer and the GE HealthCare business ("GE HealthCare"), each as identified below for the sale and purchase of the Products and/or Services identified in this Quotation, together with any applicable schedules referred to herein ("Quotation"). "Agreement" is this Quotation (including line/catalog details included herein) and either: (i) the Governing Agreement identified below; or (ii) if no Governing Agreement is identified, the GE HealthCare Terms and Conditions and Warranties that apply to the Products and/or Services identified in this Quotation.

GE HealthCare can withdraw this Quotation at any time before Customer: (i) signs and returns this Quotation or (ii) provides evidence of Quotation acceptance satisfactory to GE HealthCare ("Ouotation Acceptance"). On Quotation Acceptance, this Agreement is the complete and final agreement of the parties relating to the Products and/or Services identified in this Quotation. There is no reliance on any terms other than those expressly stated or incorporated by reference in this Agreement and, except as permitted in this Agreement, no attempt to modify will be binding unless agreed to in writing by the parties. Modifications may result in additional fees and cannot be made without GE HealthCare's prior written consent.

Handwritten or electronic modifications on this Agreement (except an indication of the form of payment, Customer purchase order number and signatures on the signature blocks below) are void.

| Governing Agreement: | Vizient Supply LLC |
| :--- | :--- |
| Terms of Delivery | FOB Destination |
| Billing Terms | $\mathbf{8 0 \%}$ on Delivery / 20\% on Acceptance |
| Payment Terms | $\mathbf{4 5}$ Net |
| Sales and Use Tax Exemption | No Certificate on File |
| Total Quote Net Selling Price | $\$ 998,057.66$ |

## IMPORTANT CUSTOMER ACTIONS:

Please select your planned source of funds. Source of funds is assumed to be cash unless you choose another option. Once equipment has been shipped, source of funds changes cannot be allowed.

## __Cash

_GE HFSLoan _ GE HFS Lease
Other Financing Loan___ Other FinancingLease___ Provide Finance Company Name
The parties have caused this Agreement to be executed by their authorized representative as of the last signature date below.

| Premier Radiology Belle Meade |
| :--- |
| Signature: ___ Print Name: ___ Pate: _-_ |
| Purchase Order Number, if applicable |

GE Precision HealthCare LLC, a GE HealthCare business
Signature: Gary Young

Title: Account Manager - VASO Mfr Rep

Date: November 15, 2023

```
FEATURES AND BENEFITS
    - Reduces noise and lessens vibration above or near patient care areas or offices
SPECIFICATIONS
    - Custom galvanized dipped for added resistance to corrosive environments elements
    - 750 tbs rated capacity each
    -1.12 rated inches deflection
    -670 lb spring constant
    -2.1 max G rating
    -Comes in set of 8 (complete kit for a GE MR Heat Exchanger)
COMPATIBILITY
    - E8911CA
    - E8911CB
    - E8911CC
    - E8911CD
    - E8912CA
    - E8912CB
    - E8912CC
    .E8912CD
```

                                    (including excess/additional rigging costs) remains the Customer's responsibility.
                                    Unapplied rigging funds will be forfeited without refund or credit.
    Rigging, De-installation, Installation Charges.
Rigging remains the responsibility of Customer.
Any rigging costs in excess of this amount shall be the responsibility
of Customer.
Unapplied rigging funds will be forfeited without refund or credit.

## Total Quote Net Selling Price:

\$998,057.66

If applicable, for more information on this devices' operating system, please visit GE HealthCare's product security portal at: https://securityupdate.gehealthcare.com/en/products


November 15, 2023
Quote Number: 2010168710.3
Customer ID: 1-25NM89
Quotation Expiration Date: 12/29/2023

## Optional Items <br> Please initial the Catalogs you wish to purchase

| $\mathbf{5 7 5 2 9 H S}$ | HyperSense $\mathbf{2 . 0}$ Package |
| :--- | :--- | :--- |
|  | HyperSense 2.0 package is GE's compressed sensing application providing <br> scan time reduction technique while maintaining SNR through an interative <br> reconstruction algorithm. This application can deliver higher spatial resolution <br> images or reduced scan times, enabling faster imaging without the penalties <br> commonly found with conventional parallel imaging. |
|  | HyperSense has been expanded to include T1 acquisitions including MP-RAGE |
|  | \& BRAVO for neuro imaging and LAVA, LAVA-Flex, DISCO and DISCO-Flex for |
| body applications, and Vibrant for breast applications. In addition, |  |
|  | HyperSense is now compatible with other 3D gradient echo sequences, such |
| as MERGE, FIESTA and COSMIC. |  |



HyperMAVRIC SL is used in conjunction with MAVRIC SL for enabling shorter scan times and isotropic resolution. A separate, low-resolution, metal analysis calibration scan is run to determine the number of off-resonant spectral bins that are required for the specific patient and implant. This reduced number of bins is then used for acquiring and reconstructing the high-resolution MAVRIC SL scan which results in considerably less net scan time for small implants and those with low susceptibility.


MUSE is a diffusion weighted and diffusion tensor technique that allows higher spatial resolution with reduced EPI-based distortions. MUSE implements a segmented readout approach along the phase encoding direction and utilizes a dedicated image reconstruction algorithm to mitigate shot-to-shot motioninduced phase errors inherent to multi-shot diffusion. The technique is compatible with navigators, cardiac and respiratory gating, as well as in-plane parallel imaging acceleration.


PROGRES is an automated distortion, motion and eddy current correction technique, based on an integrated Reversed Polarity Gradient (RPG) acquisition. Using a rigid affine registration, the technique outputs images with reduced susceptibility artifacts at no significant impact in overall scan time.

Extended DTI capabilities allow the selection and customization of up to 300 diffusion-encoding directions, resulting in more accurate diffusion tensor estimations.

DISCO makes critical scans achievable by driving speed and performance without sacrificing spatial resolution on dynamic T1 imaging. DISCO is commonly used in liver, prostate, and breast imaging, and lets you choose your fat suppression (fat sat, LAVA, LAVA Flex, or none), your breathing options (Auto navigated or breath hold), and how you review it (source images or reformatted as an MRA). It provides highly accelerated, LAVA based volumetric imaging for high resolution 3D volumetric results without compromising temporal imaging performance and delivering 1.5 mm isotropic results of whole organ coverage in as low as 3 seconds per phase.

DISCO Star and LAVA Star (Stack-of-stars) provides a better patient experience when it comes to abdominal MR imaging. Patients with limited breath-hold capability or are unable to follow breathing commands now have the option of a complete, free-breathing dynamic or single phase abdominal imaging that's independent of the patient. DISCO Star and LAVA Star provide image reconstruction in seconds without the need of any extra hardware for processing, so it doesn't disrupt the technologist's workflow. With simple, push button dynamic imaging, technologists can overcome timing challenges for dynamic imaging and avoid repeat scans due to motion artifacts or timing issues.

DISCO Star is a motion robust, free-breathing 3D radial (stack of stars) scan acquired in one continuous dynamic arterial phase to drive worry-free, consistent image quality regardiess of the patient's condition. DISCO Star employs radial in-plane trajectory to provide active motion compensation without navigators or bellows. Not only can DISCO Star compensate for breathing artifacts, but also swallowing, bowel motion and other sources of motion artifacts for dynamic scans.

The offering also includes LAVA Star, which provides the same motion robust, free-breathing scan for single phase (pre-contrast or delayed) imaging. Like DISCO Star, LAVA Star also employs radial in-plane trajectory to provide active motion compensation without navigators or bellows. Not only can LAVA Star compensate for breathing artifacts, but also swallowing, bowel motion and other sources of motion artifacts.

November 15, 2023
Quote Number: 2010168710.3
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HyperBand reduces scan time by delivering multiple slices for single shot EPI/Diffusion in one go up to reduction factors of $6 x$.


MAGiC Diffusion (DWI) provides the ability to acquire lower b-value diffusion data and extrapolate to higher $b$-value results leading to inherent high signal to noise gains in addition to scan time reduction through the computed bvalue principle.


HyperCube delivers reduced field of view imaging for 3D Cube acquisitions by selectively acquiring/reconstructing fewer $k$-space lines which leads to scan time reduction and artifact control through a selective excitation approach.


FOCUS delivers a highly efficient method for increasing the resolution in Single Shot DW EPI sequences. The outcome delivers robust high resolution results while removing artifacts typically induced from motion, image backfolding or unsuppressed tissue. In addition, with the higher efficiency of the application, the reduced field of view imaging leads to a reduction in blurring that translates into an overall improvement to the image quality result. The sequence utilizes 2 D selective excitation pulses in DW-EPI acquisitions to limit the prescribed phase encoded field of view at both 1.5 T and 3.0 T field strengths.

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 behalf of Company purstuant to this Agreement, all such withholdings or obligations shall be the sole


 unemployment insurance benefits, or any other benefits. Company shall not withhold, or in any way be vacation pay, sick leave, retirement benefits, Social Security benefits, disability insurance benefits, Administrator nor any of its employees, agents, or subcontractors shall have any claim under this Administrator's services under this Agreemetit, except as specifically set forth in this Agreement. Neither judgment and shall not be subject to direction, control, or supervision by Company in the performance of respective employees, agents and servants. Adminjstrator must exercise at all times its independen unemployment compensation contributions and othe employment related statutes regarding their times acting and performing hereunder as independent contractors. Each party shall be solely responsible purposes of this Agreement it is acknowledged and agreed that Conpmany and Administrator are at al 1.1 Independent Contractor Status. Exapt as othervise expressly set forth herein, for
purposes of this Agreement it is acknowledged and agreed that Conmpany and Administrator are at all

NOW, THEREFORE, in consideration of the premises and mutual promises and covenants
contained herein, the sufficiency of which consideration is hereby acknowledged, the Company and
Administrator do hereby agree as follows:
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"Company"), a Tennessee limited liability company, and (PhyData) LLC ("Administrator"),
Tennessee limited liability company.


## ADMINISTRATIVE SERVICES AGREEMENT

ExECUTION VERSION
2.1.1 General. Administrator shall provide to Company or arrange for the provision
to, by or on behalf of Company, all Administrative Services necessary for the Company to
conduct its Business. Except as otherwise expressly set forth herein, Administrator is hereby
assume, any of the powers, dutics and responsibilities which Company is required to maintain under the discharge of such obligation under such Budget. Company does not delegate, nor does Administrato respect to each obligation of the Administrator by or within the capital and other resources allocated for item or service is (a) in compliance with the Budget then in effect and (b) specified and/or limited with Business (collectively, the "Administrative Services"), but in each instance only as and to the extent the arrange for the provision of the items and services described in this Section 2.1 to the Company and for it


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organization, and as promulgated and/or interpreted by the Roman Catholic Bishop of Nashville,
Tennessee.






Operating Agreement, the Operating Agreementshall control at all times and for all purposes conflict between the terms and conditions of this A greement and the terms and conditions of the with this Agreement. Notwithstanding anything in this Agreement to the contrary, in the event of any
 approved by the Company's Board of Governors, and the Operating Agreement, and that Administrator Agreement in accordance with all applicable policies and procedures of the Company, the Budgets operation of the Company. Administrator agrees that it shall perform its management functions under this acknowledges that the Company and its Board of Governors retain ultimate authority for management and rights of the Company's Members, Board of Governors and Managers, Administrator shall carry out the
terms and conditions of this Agreement and its responsibilities and obligations hereunder. Administrator times and the Company's Members, Bpable provisions of the Operating Agreement and the respective defined in this Agreement shall have the meaning set forth in the Operating Agreement. Subject at all Agreement"), a copy of which has been provided to Administrator. Capitalized terms not otherwise to the Amended and Restated Operating Agreement of the Company of even date herewith as it may be 1.3 Controlling Nature of Company's Operating Agreement. Reference is hereby made
incurred by Company as a result of such debts, obligations or liabilities of Administrator hereby does agree to, indemnify Company for any loss, liability, iudgment, per Company shall not be liable for any such debts, obligations or liabilities and the Administrator shall, and whether existing or future, shall be the debts, obligations and liabilities Administrator to third parties, provided for in this Agreement, all debts, obligations liabilities of the Company. Except as specifically indemnify Administrator for any loss, liability, judgment, penalty, fine, damage or cost incurred by existing or future, shall be the debts, obligations and liabilities of the Company. Administrator shall no
be liable for any such debts, obligations or liabilities, and the Company
 Managing the negotiation and maintenance of service agrecments
utilized by the Business and providing support, where necessary, in the
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Kq pauno slosse . Securing or sub-contracting for necessary repairs, maintenance and







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Ordering and purchasing or subcontracting for such office equipment and
supplies as are required or appropriate in the day-to-day operation of the

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 and/or on behalf of Company in whatever reasonable manner Administrator deems approprinte to

being performed by such personnel and shall possess all licenses, certifications, credentials, and shall have the basic qualifications, training and proficiency necessary to provide the services and any staffing plan for the Facilities approved by the Board of Govenss.ent with budgel and other Company locations as necessary for the day-to-day operation of the Business (the
 arrange for the employment by Company, of all clinical, technical, and office personnel Administrator shall provide or sub-contract for the provision, or




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 Budget shall be developed by the Administrator and approved by the Company, which Budget shall be subject to approval by the Board of Budget. Administrator shall prepare the annual Budget for the
records of all continuing patients of the Company, to the extent such records have been compliance, Company shall provide Administrator with true and complete copies of patien an affiliate of Administrator related to professional liability matters or regulatory or legal Agreement, attached as Exhibit A to the contrary, at such time as this Agreement expires on Notwithstanding the preceding sentence or anything contained in the Business Associate records maintained by Administrator related to Company and/or the operation of the Business reasonable, advance written notice, during nomal business hours, to audit any and all files and Member, including any auditor engaged by Company or any Member, shall have the right, upon Company or any Member of Company, or any authorized representative of Company or any other amounts described in this sentence or for which the Company has any obligation to pay shall have no liability with respect to, the actual amount of any taxes, benefits, obligations, fees or
 and any and all license and permit fees of whatever nature which may be applicable to Company
and for filing all information and other tax returns and other returns or reports as may be required withholding taxes, unemployment and disability benefits, and workers' compensation obligations applicable federal, state and local income taxes, gross receipt taxes, FICA taxes, and all other Company, and making payment, or causing payment to be made, on behalf of the Company al
 records shall comply with all applicable federal, state and local statutes and regulations the operation of the Business ineludng, but not limited to, customary financial records and files
Notwithstanding anything in this Agrecment to the contrary, the administration of all files and 2.1 .5 Financial Records. Administrator shall maintain all files and records relating to
the operation of the Business including, but not limited to, customary financial records and files.








 Administrator. Administrator shall in good faith and in consultation with the Company determine
 disability, national origin or other prohibited factor. If the company of race, religion, age, sex, In exercising its judgment with regard to personnel as provided in this Agreement, Administrator

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 other permits as may be required by applicable federal, state or local law and regulations, and


 becomes aware. Company, acting with the approval of the Board of Governors, shall be solely
 or the Facilics operations, and shat motify Company of any inquiries outside of normal
business practices and/or claims made by third parties, including but not limited to federal health or the Facilities' operations, and shall notify Company of any inquiries outside of nomal a material issue of complance with applicable laws or standards related 10 Company's business might reasonably be expected to adversely affect the Facilities. Administrator shall immediately
notify the Company of any and all facts known to Administrator relating to conduct that presents will fully advise Company of such changes and of any actions initiated by any agency which operation of the Facilities to the detriment of either Administrator or Company, Administrator of the Facilities. In the event of any change in laws, rules and/or regulations governing the rule, regulation, or order of any governmental or regulatory body having jurisdiction over the use Facilities to be in compliance with the requirements of any applicable statute, ordinance, law, efforts to cause all things to be done in and about the Facilitics necessary for the operations at the

respect thereto. Any long-range or strategic plans for the Facilities must be adopted by the Board
of Governors prior to implementation.





> monthly financial reports provided to Company





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maintained by or on behalf of Company, with Administrator to pay the cost of making and
providing such copies.

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services provided hereunder as described in Section 5.5.
those cnumerated herein, Administrator shall discuss with the Company the options available for
oblaining such services, and the related costs hereof.

withheld or delayed. Nuance PowerScribe and InteleRad, in each case, unless a different system or systems is or are selected
 services provided at the Facilities. Such Information Systems shall include a radiology information arrange for the provision of information systems ("Information Systems") for diagnostic imaging

Company subject to the writlen approval of Administrator, which approval shall not be unreasonably
withheld or delayed.

 services provided at the Facilities. Such Transcription Scrvices shall consist of aln electronic speech
recognition system which will produce an electronic report based on dictation by plysicians of arrange for the provision of, transcription services ("Transcription Services") for diagnostic imaging

provided at Facilities as well as by physicians whose patients receive services at such Facilities.




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 month and shall be payable monthly in arrears on or before forty-five (45) calendar days after the
昰 any reason, including as a result of overpayments, erroneous payments or bad checks. When
unpaid billings are referred to a collection agency, the amount of Net collections shall include the Company, less amounts refunded or credited in such month to a patient or third party payor for
 described in Section 4.1.2 below. "Net Collections" shall mean, for any calendar month, the sum

 provided by the Administrator, the Company shall pay a monthly administrative fee to 4.1.1 Payment of Preliminary Payment. In exclange for the Administrative Services
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 (including attorneys' fees) of securing such injunction to be borne by Administrator. Nothing contained the posting of a bond or similar security, to an injunction restraining such breach, with the cost



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 owned by Company during the term of this Agreement. Except with Company's prior written consent,

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multiplied by the Aggregate Technical Collections shal
referred to as the "Actual Quarterly Administrative Fee".





 component set forth in the Resource Based Relative Value Scale
 Technical Collections"). For purposes hereof, (i) the "Technical applicable to each such imaging study (the product of such
amounts for cach such imaging study, the "Imaging Study the Technical Component Percentage (as hereinafter defined)
applicable to each such imaging study (the product of such imaging study performed by the Company shall be multiplied by attributable to the techmical component only of the services
provided by the Company as follows: Net Collections for each Net Collections it has received during the Payment Period that is
attributable to the technical component only of (I) )

Expenses to be reimbursed to Administrator pursuant to this Section 4.4 shall be billed and paid with the

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 compensate Administrator for the provision of these services by these personnel. In addition, the term Services or acess to and use of the information Systems for the Company, it being the intention of the
 hold this title), any physician (unless reimbursement for the services of the physician has been specifically se) к80,
 Chief Executive Officer (as of the Effective Date, Michael Moreland serves in such position), Chief Administrator's President (as of the Effective Date, Chad L. Calendine, M.D., serves in such position) purposes of calculating the Reimbursable Amount, the term "Company Staff" shall not include the be to reimburse Administrator for the Reimbursable Amount. As used in this Agreement and for the electronic funds transfer. The Company shall not have any liability to any of the Company Staff with the electronic funds transfer. The Company shall nothave any liability to any of the Company Staff with business day mmediately preceding the holiday. Administrator will provide Company with written Date"). If the Payroll Date falls on a hotiday, Company will pay the Reimbursable Amount on the

 Reimbursable Amount for the immediately preceding pay period. Company shall pay the Reimbursable Administrator shall issue an invoice to the Company semi-manthly (ie. wice per imonli) specifying the








 the time in which the Company Staff provides services Company Staff based on the proportionate share of accrued by Administrator for any period is an amount equal to the following costs paid or expenses
 4.3 Company Staff. In exchange for the Company Staff provided by the Administrator, the

 enerated the Procedure Code) perf CPT code billed (each a "Procedure Code") for each procedure (that Dollars and Eighty Cents (\$2.80) per CPT code billed (hdministrator (the "IT Services Fee") equal to Two

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 otherwise seeks relief from creditors under any federal or state bankruptcy, insolvency,










consent of Administrator, which consent shall not be unreasonably witheld or delayed.
 in this Agreement for one (1) additional one (1) year term upon delivery of written notice of renewal to of the Efrective Date hereor and shall continue in full force and effect for an initial term of one (1) yeat


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subject to the terms and conditions of Section 7.4 herein. which directly relate to the calculation of such compensation. All such information and access shall be business hours and upon reasonable, advance written notice, to those books and records of Administrator Administrator shall provide Company and its authorized the calculation of such compensation; and (b) reasonable access, during regular business hours and upon reasonable, advance written notice, to those owing Administrator: (a) Company shall provide Administrator and its authorized representative 4.6 Access to Books and Records. For purposes of confirming the compensation due and

Principles ("GAAP"), reasonably and consistently applicd. accrual basis of accounting in accordance with United States of America Generally Accepted Accounting to, those related to the determination of collections or receipts of the Company, shall be made on an 4.5 Method of Calculation. All calculations under this Article 4 includin

[^2] company if one is appointed by the Company to succeed Administrator; (d) Administrator shath erm


 Administrator, and all data accumulated through Administrator's provision of Administrative Services, but not limited to, administrative, accounting and personnel por Company by Administrator, including

 forty-five (45) days of notice of the Tax-Exempt Issue from STHS to Administrator, then Agreement in a manner that is satisfactory to STHS to address the Tax-Exempt Issuend withis




 STHS (so long as it is a Member of Company) and its legal counsel, any term or provision of this






 rules and regulations ("Change in Law"), then the affected party (the "Affected Party") sle laws,

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successor billing and administrative services company as contemplated in the Operating
Agreement (the "Successor Administrator"). (30) days prior written notice to Administrator in connection with the establishment of a
successor billing and $9 \cdot z \cdot s$

[^3]omissions of Administrator or any of its managers or employees, including Company Staff.

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upon request. located, and the policy shall cover all services Company, its directors, officers, employees, agents and/or
contractors provide. Company shall provide Administrator with a certificate evidencing such insurance
 and commercial general liability, and applicable state statutory limits for workers compensation. Said Company shall, at its sole cost and expense, procure, keep and maintain insurance coverage in
minimum amount of $\$ 1,000,000$ per oceurrence and $\$ 3,000,000$ annual aggregate for professional liability 6.2 Insurance to be Matmained by Company. Throughout the term of this Agreement,
Company shall, at its sole eost and expense, procure, keep and maintain insurance coverage in the 1sanbas have Company named as addional insured as its mpterests may appear with respect to such insurance officers, employees, agents, Company Staff and/or contfactors provide. Administrator shall arrange to compensation. Said insurance policies shall be issued by an insurance company licensed in the state
where Administrator is located, and the policy shall cover all services Administrator, its directors, errors and omissions and commercial general liability, and applicable state statutory limits for workers Agreement, Administrator shall, at its sole cost and expense, procure, keep and maintain insurance
coverage in the minimum amount of $\$ 1,000,000$ per occurrence and $\$ 3,000,000$ annual aggregate for

Successor Administrator provided such transitioning of personnel has been approved by the Company the operations of any of the Facilities. Without limitation, Administrator shall cooperate with the
Company and the Successor Administrator in transitioning employment of Company Staff to the
 Company in transitioning the Administrative Services and other services provided hercunder from the
Administrator to the Successor Administrator, such that the Successor Administrator can assume

are owed to Administrator under this Agreement.


 limitation, all patient records (including PACS images), billing records, licenses, accreditations, supplies,
inventory, contracts, and financial and accounting records; and (c) Administrator shall deliver to the 3

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7.4, Company shall be entitled to equitable relief, including injunctive relief and specific performance. Aderes that any damages for breach of this Section may be incalculable and
 Company's sole expense) and/or waive Administrator's compliance with the provisions of this Section such request(s) so that Company may seek an appropriate protective order or other appropriate remedy (at otherwise constrained by this Section 7.4 , Administrator shall (i) provide Company with prompt notice of or becomes legally comperled by oral questions, interrogatories, requests for information or documents purposes of the proceeding in which the production is sought. In the event that Administrator is requested contents thereof and the transactions contemplated flecreby solely to persons having a need to know for
 the production of such information and, if production is required, shall have the right, at its discretion, to
 except as may be required by applicable law. Administrator may disclose Confidential Information in

 Information"), and that during and after the term of this Agreement, Administrator shall not remove, use,
disclose or reproduce such Confidential
 business information, documents, and records, including but not limited to those located at any Facility




 books, records, documents and other evidence neeessary to certify the and shall maintain all available for inspection by the Company or other authorized persons, and shall maintain all
subject to confidentiality requirements of patient medical records. personnel and vendors, in order that Administrator may carry out its obligations hereunder Company, the Business and their respective records, offices and the Facilities, equipment,
therewith not incorporated herein shall not be binding upon either party. This Agreement supersedes any
prior agreement between the parties with respect to such subject matter. loads
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 the terms of Section 5.3 .1 above, this Agreement shall be subject to immediate review and amendment if
instrument executed by both parties. Subject to the severability provisions set forth in Section 8.9 and to
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shall be maintained in confidentiality by both parties except where disclosure is required by law or in
performance hereof.
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any assignee or subcontractor, and Company shall not be liable for any such fees, expenses or other
amounts either directly or as expenses of Administrator charged to Company. (c) Administrator shall be solely responsible for payment of any fees, expenses or other amounts due to Administrator shall remain primarily responsible for any assignee's or subcontractor's performance; and
 assignment or subcontract on only a reasonably temporary basis, or (iii) must be provided on an assod the prough such Administrator is consistent with or specifically contemplated by the applicable Budget and is for items or responsibilities and obligations under this Agreement) as long as: (a) any assignment of Administrator's subcontract with any responsible party(ies) (including affiliates of Administrator) to arrange for the Administrator shall have the right to assign certain responsibilities under this Agreement and/or to duties of Administrator hereunder, without the prior written consent of Company; provided, however, that assign or transfer this Agreement in its entirety, or assign or subcontract any of the responsibilities or
 the benefit of, the parties and their respective legal representatives, successors, and permitted assigns




 from any Federal health care program, the applicable party sloyee or contractor of either party is excluded HHS/OIG List of Excluded Individuals/Entities. If of Parties Excluded from Federal Programs and the

 other in the event that any person in its emprogram and further agrees that it will immediately notify the
Administrator's performance is interrupted, frustrated or prevented, or rendered impossible or impractical herefore, whether or not said order, request or control ultimately proves to have been invalid; or (b) when




 complain of any act or failure to act of any other party or to declare any other party in default, irrespective such party of the same or any other obligations of such party hereunder. Failure on the part of a party to default by any other party in the performance by such party of its obligations under this Agreement shal

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## into the Business Associate Agrecment ntached as Exhibit A

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 invalid or unenforceable provision or by its severance from this Agreement. Furthermore, in lieu of each
illegal, invalid or unenforceable provision there shall be added automatically as part of this Agreement a provisions of this Agreement shall remain in full force and effeet and shall not be affected by the illegal, invalid or unenforceable provision had never comprised a part of this Agreement, and the remainal, unenforceable under present or future laws effective during the effective period of this Agreement, such 68
as may be requested, but failure to do so shall not in any way affect the rights, obligations, and liabilities
of the parties hereto. courtesy copy of any notice required hereunder shall also be sent to cach party's counsel at such address signature blocks below, or at such other address as may hereafter be provided by prosses provided in the Courier service, postage or delivery costs prepaid, on the date of deposit at the courier service or in the upon confirmation of transmission; or if mailed by certificd or registered mail or nationally recognized $8.8 \quad$ Notices. All notices or other communications pursuant to this Agreement shall be in
writing and shall be deemed to have been duly given, if by hand delivery, upon receipt thereof; by telefax
8.7 Counterparts. This $\Lambda$ greement may be executed in any number of counterparts, each of
which, including facsimiles thereof, shall be deemed to be an original, and each such counterpart shall
together constitute the same agreement.

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 interpretation of this Agreement . Words used herein, regardless of the number and gender specifically
used, shall be deemed and construed to include any other number, singular or plural, and any other reference only, do not form a part of this Agreement and shall not affect in any way the meaning or 8.15


 resist any such order, request or control, or to proceed or attempt to proceed with performance, if such strikes, lockouts, fires, or aets of God, or any other cause beyond Administrator's control similar to any of
the foregoing. Without limitation of the foregoing, Administrator shall not be required to challenge or because of wars, terrorism, hostilities, public disorders, acts of enemies, sabotage, riots, insurrection,
strikes, lockouts, fires, or acts of God, or any other cause beyond Administrator's control similar to any of
the foregoing without


[^0]:    Source: Google Maps, 12-20-23.

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    timing of such review, data provision and reporting shall be as mutually agreed by Administrator

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[^3]:    to Administrator.
    Administrator breaches Section 1.4 and such failure shall continue and is not cured to the

