



January 14, 2020

Mr. Alan Levine
Chairman, CEO and President
Ballad Health
400 N. State of Franklin Road
Johnson City, TN 37604

Re: Approval of Ballad Health's Rural Health Plan

Mr. Levine,

Thank you for the revised Rural Health Plan that was submitted to the Department January 31, 2019 and for the supplemental Ballad Health Provider Recruitment Materials that were submitted July 31, 2019.

The Department has reviewed the FY20 Provider Needs Assessment Summary Report, the FY2020 Provider Recruitment Summary, the Specialist Recruitment and Retention Metric, and the Rural Health Plan Recruitment Targets and engaged in lengthy discussions with Ballad's Provider Needs Assessment Experts to better understand Ballad Health's plans for recruiting physician specialists and addressing primary care needs in rural communities.

The Department staff has completed its review process and would like to proceed in providing its written approval of the Rural Health Plan.

The Rural Health Plan is approved subject to the following conditions:

- 1) Ballad Health must submit, prior to the beginning of each Plan year, a revised Implementation Roadmap for the Rural Health Plan setting forth a schedule of quarterly milestones and data metrics for the upcoming year.

Thank you,

A handwritten signature in black ink, appearing to read 'Jeff Ockerman', written over a light blue horizontal line.

Jeff Ockerman
Director | Division of Health Planning

cc: Lisa Piercey, MD, MBA, FAAP
Commissioner
Tennessee Department of Health



Tim Belisle, General Counsel
Ballad Health

Claire C. Haltom
Baker Donelson PC

Tony Keck, Executive VP and Chief Population Health Officer
Ballad Health

Gary Miller, Interim COPA Compliance Officer
Ballad Health

Erik Bodin, Office of Licensure and Certification
Commonwealth of Virginia

Larry Fitzgerald
COPA Monitor

Janet M. Kleinfelter, Deputy Attorney General
State of Tennessee