

SWC# 423 – JVCKenwood and BK Tech Radio Equipment

Contractors: JVCKenwood and BK Technologies

Contract Period: Start: March 15, 2020 Expiration: June 21, 2021

Summary/Background Information: The State has restructured its Supply Base in order to support the three most important Radio Equipment suppliers used by the State and Local Governments. Instead of the nine suppliers contracted under the old radio contract SWC 418 we have established two SWC's; SWC 423 to cover the products and services of JVCKenwood and BK Technologies. The JVCKenwood and BK Tech contracts are under the overall Naspo Participating Addendum to contract 06913 Public Safety Radio Equipment and SWC 424 which is a State of Tennessee contract dedicated to Motorola Solutions Products and Services. All radio contracts are catalog based.

Contracts and Catalog Access: Contract Numbers;

JVCKenwood, 65827

BK Technologies, 65748

https://sso.edison.tn.gov/psp/paprd/SUPPLIER/ERP/c/TN_PUBLIC_SUPPLIER.TN_ACTIVE_SWC_CM.P.GBL?Page=TN_ACTIVE_SWC&Action=U&ExactKeys=Y&TargetFrameName=None

The above link is to the list of Statewide Contracts. Look down the list until you find contract Statewide Contract Number 3838 and click on the folder icon in the far right column. Click on the folder and both contracts will appear (Edison Contract Number ending in 43959; click on the Contract Documents folder of the needed contract and you see the Contract Documents icon and you will have access to the contract, specifications, and catalog.

State Contact Information

Contract

Administrator:

Richard Kotler

Category Specialist

Central Procurement Office

(615)-253-4723

Richard.Kotler@tn.gov

Contractor Contact:

JVCKenwood: The State has selected a single reseller for State Agency Procurements only and that is Secom Systems; Contact is Chuck Davis 615-337-8204, chuck@secomwireless.com. A complete listing of all of JVCKenwood's other Tennessee resellers is included in this document.

BK Technologies: There is a local BK Tech sales rep in Tennessee and he should be called for all sales either State Agencies or Local Governments.

Kent Bickel, 615-306-0534

JVC Kenwood Dealers for Tennessee

- **Secom Systems, Inc.: Contact: Alison Winter: Phone: 770-453-9411: Email: alison@secomwireless.com;**
- Area Wide Communications: Contact: Sherrill Belew; Phone: 731-783-5380; Email: sbelew@areawidecomm.com; Medina, TN
- Communications Group Inc. dba/Commtech: Contact: Steve Rich; Phone: 615-880-4756; Nashville, TN, Email: steve@commtechradio.com;
- Land Air Communications: Contact: Michael Jenkins; Phone: 865-453-2300; Sevierville, TN
- Communications Specialists: Contact: Chad Chellstorp; Phone: 931-393-2244; Email: chad@communications-specialist.com; Tullahoma, TN
- Communications Services: Contact: Jeremy Snieder: Phone: 931-393-2244; Email: jsnider411@gmail.com; Lawrenceburg, TN
- Davis Electronics: Contact: Ivan Davis; Phone: 615-666-2450; Email: idavis@nctc.com; Lafayette, TN
- Greer Communications; Contact: Stacy Sykes; Phone: 931-645-6358; Email: stacy@greercommunications.com; Clarksville, TN
- Integrated Communications; Contact: Clay Goldlay; Phone: 901-366-4412; Email: clay.goldlay@iciwireless.com; Memphis, TN
- Comserv Services, LLC; Contact: Ken Hunt; Phone: 901-767-6800; Email: kenhunt@comservinc.com; Memphis, TN
- Middle TN Two-Way; Contact: Mark Cline; Phone: 615-686-8450; Email: markcline700@gmail.com; Shelbyville, TN



- Perigo Communications; Contact: Jeff Perigo; Phone: 931-289-2202; Email: jeff@perigocommunications.com; Erin, TN
- West Tennessee Comm; Contact: Robert May; Phone: 731-286-6275, Email: rmay@wetec.com; Dyersburg, TN
- Wood Communications; Union City; Contact: Robin Wood; Phone: 800-489-4792; Email: robin@woodcommunications.com
- Dalton Communications; Contact: Frank Watts; Phone: 706-259-5542; Email: fwatts@daltoncom.com; Dalton, TN
- Metro Communications; Contact: Pam Scott; Phone: 865-546-0311, Email: pam.scott@metrocomm2way.com; Knoxville, TN
- C-COMM: Contact: Randy Crittenden; Phone: 423-580-4255; Email: c-com@epbfi.com; Chattanooga, TN
- Cartwright Communications; Contact: Louis Cartwright; Phone: 865-603-1544; Email: lcartwright@cartwrighttech.com; Maryville, TN