SWC# 201 Equipment Rental
Contract Information and Usage Instructions

**Contract Period:** 3 year contract with 5 Options to Renew *

Start Date: October 1, 2016

Current End Date: September 30, 2020

Final End Date after all renewals: September 30, 2024

* Special note regarding Term of Contract. This is a three (3) year contract term running from October 1, 2016 to September 30, 2019, with five (5) additional one-year options to renew. **Last Date to Rent New Equipment: September 30, 2021.** The remaining three (3) years of the statewide contract will allow agencies to complete existing rental terms.

**Summary/Background Information:** Statewide Contract that was created to provide agencies with the ability to rent various types of equipment (e.g. batwing mowers, tractors, excavators, traffic control systems, and attenuators). Other Governmental Bodies, members of the University of Tennessee or Tennessee board of regents systems, and the nonprofit entities identified in Tenn. Code Ann. § 33-2-1001 (“Authorized Users”) may utilize the awarded Contract.

**State Contact Information**

**Contract Administrator:**
Laitin Beecham
Category Specialist
Central Procurement Office
(615) 291-5794
Laitin.Beecham@tn.gov
**Vendor Contact Information:**

Ballast Tools Equipment LLC,
Edison Contract Number 51885
Mr. Robert Whitlock
rwhitlock@btequip.com
Phone 636-937-0505
Cell 636-725-9978
15 Goodwin Drive
Festus, MO 63028

CMI Equipment Sales Inc.
Edison Contract Number 51891
Mr. George Fort
cmiequip@bellsouth.net
Toll Free: 800-960-7800
Cell: 615-512-7529
2405 Dickerson Road
Nashville, TN 37207

Parman Tractor & Equipment
Edison Contract Number NV51893
Mr. Colin Hockenberger
chockenberger@parmancorp.com
Phone: 615-972-2218
3570 Dickerson Pike
Nashville, TN 37207

H & E Equipment Services
Edison Contract Number 51894
Mr. Tommy Hopper
sales@pirtekfoster.com
615-326-1300
Herc Rentals, Inc.  
Edison Contract Number 51895  
Mr. Drew Sylvester  
Drew.Sylvester@hercrentals.com  
hercbids@hercrentals.com

Hutson, Inc.  
Edison Contract Number 51896  
Mr. Alex Hahn  
ahahn@hutsoninc.com

Meade Equipment, LLC  
Edison Contract Number 51897  
Mr. Mike Comstock  
mike.comstock@meadetractor.com  
Phone: 865.607.3297  
Office: 865.546.3207  
2825 John Deere Drive  
Knoxville, TN 37917

United Rentals North America Inc. (formerly United Rental)  
Edison Contract Number NV51898  
Mr. Daniel Cunningham  
govrents@ur.com  
Phone: 877-874-4468  
12802 Tampa Oaks Blvd, Suite 350  
Temple Terrace, Fl 33637

Stowers Machinery Corp.  
Edison Contract Number 51900  
Mr. Steve Smith  
ssmith@stowerscat.com  
865-594-1061  
Greg Simpson  
6301 Old Rutledge Pike  
Knoxville, TN 37924

Sunbelt Rentals Inc.  
Edison Contract Number 51902  
Ms. Maggie Rubio  
contractteam@sunbeltrentals.com  
Phone: 800-508-4762
N’ya Newsome
Nya.Newsome@sunbeltrentals.com
Cell: 404-263-8257
723 Ralph McGill Blvd.
Atlanta, GA 30312

Thompson Machinery Commerce Corp.
Edison Contract Number 51904
Mr. Brian Melani
Brian.Melani@tmcat.com
615-744-7818
1245 Bridgestone Boulevard
LaVergne, TN 37086

Trilec
Edison Contract Number 51905
Mr. Roy Stroud
roy@trilecproducts.com
865-679-8958
250 Little Notchey Creek Rd
Madisonville, TN 37354

Emergency Call Procedures:
Not applicable.

Usage Instructions:

INSURANCE: The standard insurance required in Section 16 of the Terms and Conditions may not be sufficient for valuable equipment. Please consider additional supplemental insurance coverage which would be provided at your agency’s expense.

USAGE: Equipment Specifications Section D (a). Equipment must be less than four (4) years old (from date of original manufacture) and have less than two thousand (2,000) hours of use, unless otherwise specified in the specifications document. Refurbished equipment is not acceptable.

Rental Specifications Section C. Monthly rental rates are based on one (1) month of usage based on an eight (8) hour day and forty (40) hour week. One month is equal to four (4) weeks or one hundred sixty (160) hours of usage.

RENTING EQUIPMENT: End Users must give a minimum of seven (7) calendar days’ notice to deliver equipment to the End User’s specified location after a purchase order or request is made. Equipment must be delivered within those seven (7) days unless a different
delivery time is agreed upon.

Terms and Conditions Section 10 and Rental Specifications C (e). Supplier will deliver and pick up equipment at the location specified by End User at Contractor's expense. Contractor is responsible for full delivery and pick-up which would include acquiring required permits and safely loading and unloading equipment. End Users will inspect all equipment at the time of delivery and pick up. End Users will contact Contractor if equipment is not per specifications and of any issues which occurred during transit.

Rental Specifications C (f). If an equipment breakdown occurs during the rental term, the Contractor is responsible for equipment repairs, cost, and rental rate adjustment for the Downtime. If equipment Downtime exceeds twenty-four (24) hours, the Contractor is responsible for providing operational equipment ("Replacement") of equal or greater value at no expense to the State. Contractor shall incur all transportation costs associated with providing the Replacement. The Contractor will not charge the End User for the time during which the equipment was down.

Rental Specifications C (n). The Contractor will be responsible for all routine maintenance. The Contractor and End User can mutually agree to allow End User to perform routine maintenance. Manufacturer's standard warranty is the responsibility of the Contractor. Routine maintenance must be provided at no additional cost including parts and labor. Maintenance is to be provided per suggested maintenance schedule.

End Users will be responsible for daily operator care such as checking fluids, tire pressure, lubricating key components, belts and lights. The State must provide the appropriate usage data for equipment (i.e., number of hours, remaining battery life) to Contractor on a monthly basis for scheduling of routine maintenance.

Rental Specifications C (g). Contractor shall not bill the State for costs of normal wear and tear to rented property. Wear and tear could be caused by exposure, time or ordinary and reasonable use of the equipment.

Rental Specifications C (h). Any End User seeking to extend the rental term must notify the Contractor via email or purchase order at least a minimum of seven (7) calendar days prior to the initial end date of the rental term.

Rental Specifications C (j). Rentals cannot be terminated early. If extenuating circumstances exist, see subsection j for details.

Rental Specifications C (l). The Contractor shall have a two (2) hour maximum response time to respond to an End User's call or email during Normal State Operating Hours. Response time is satisfied when the Contractor responds to the End User either by email or telephone. End Users may request specified means of contact.
Equipment Specifications D. Note rental term length varies with each piece of equipment. There are four regions in which the supplier may vary.

Rental Specifications D. There different categories of equipment (e.g. tractors, trimmers). Items were awarded by single and group awards.

Individual line items

- Tractor & Mower
- Attenuator
- Portable Traffic Control System
- Excavator
- Grapple
- Hammer
- Loader
- Paver
- Patcher
- Back Hoe
- Lift
- Dozer
- Sweeper
- Culvert Cleaner

Grouped Lines:
- Lines 13 to 18 – Portable Traffic Control Systems and Add-ons
- Lines 19, 25, and 27 – Excavator, Grapple, and Hammer (145 HP)
- Lines 20, 26, and 28 – Excavator, Grapple, and Hammer (245 HP)

Special Terms and Conditions #9- Rentals less than 1 month are excluded. User agencies will purchase by applicable purchasing procedures.

**Requisition and Purchase Order Generation:**
For information on how to create a requisition and/or purchase order please click on the “Agency Upgrade User Guide” link on the following page:

**Billing and Payment Instructions:**
All quotations shall be F.O.B. destination. The term F.O.B. destination shall mean delivered and unloaded in-house or on-site service, with all charges for transportation and unloading prepaid by the Supplier.
**Methods of Payment:** All contractors accept check and ACH deposit. The following suppliers accept P Card: Ballast Tools Equipment LLC, CMI Equipment Sales Inc., H & E Equipment Services, Herc Rentals Inc., Hutson, Inc., Meade Equipment, LLC, United Rental, Stowers Machinery Corp, Sunbelt Rentals Inc

The Contractor shall submit an itemized invoice to the state agency billing address provided in the PO. The invoice may include only charges for services described in the PO.

12/4/17 – United Rental was bought out by United Rentals North America Inc. – Kelly Johns, Category Specialist
APPENDIX I: Award by Region and line item

Click map below to verify which region:

![Map](image_url)

Regional Breakdown:

See list below for line items to verify which Supplier was awarded the line item in which region:

<table>
<thead>
<tr>
<th>Line Item Number</th>
<th>Item Description</th>
<th>Region 1</th>
<th>Region 2</th>
<th>Region 3</th>
<th>Region 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Rental, Tractor, 89 PTO HP, Engine 274 CU IN MIN, Factory CHA, 3 sets of remote valves (total of 6 couplers) required, front and rear tread width approx. 80&quot; (c-c), tractor must have steering column forward reverse shuttle lever, must have less than 600 hours upon delivery, MFWD, front weights 800 LBS, with 15 FT flex wing mower, double deck, domed top design. Acceptable brands/models: tractor: John Deere 6105E, New Holland T6.145 or Equal; mower: John Deere HX15, Bush Hog 2815 or Equal</td>
<td>Hutson, Inc.</td>
<td>Hutson, Inc.</td>
<td>Parman Tractor &amp; Equipment LLC</td>
<td>Hutson, Inc.</td>
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<td>5</td>
<td>Rental, Tractor, 89 PTO HP, with boom mower, Engine 274 CU IN MIN, side-mount 22 FT Boom Mower, 4-cylinder, left-hand power reverser. Acceptable brands/models tractor: John Deere 6105E, New Holland T6.145 or Equal; boom mower: Alamo Machete or Equal</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>Parman Tractor &amp; Equipment LLC</td>
<td>CMI Equipment Sales Inc.</td>
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<tr>
<td>6</td>
<td>Rental, Mower, commercial, cab, 15 FT cutting width, 2 IN to 9 IN cutting height, rear discharge, 100 HP Diesel Engine. Acceptable brands/models Mowermaxx Model MM100 or Equal</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
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<td>7</td>
<td>Rental, Minimum 40 HP Diesel Engine, Remote controlled mower, flail head, rubber track unit with steel inserts (tires are not acceptable), mows up to 60 degree slope</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
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<tr>
<td>8</td>
<td>Rental, Trailer Mounted Attenuator, support structure with articulating arms, Dual Cartridge Attenuation System, impact fram, Cylinder Hitch Assembly, Intermediate Steel Frame; suspension, axle, wheels and tires will be located in approx. center of the trailer; 15 light arrow board; powered by truck via trailer electrical connector, manual tilt</td>
<td>Herc Rentals, Inc.</td>
<td>Herc Rentals, Inc.</td>
<td>Herc Rentals, Inc.</td>
<td>Herc Rentals, Inc.</td>
</tr>
<tr>
<td>11</td>
<td>Rental, Portable Traffic Control Systems, Short-term usage – estimated 50 hours battery life; NCHRP 350 Test Level 3 compliant; manual, fixed time and traffic actuated, battery and 110 volt charging, 12 IN diameter LED Lamps (red, yellow and green) NEMA and MUTCD compliant, Storage/transport trailer</td>
<td>Trilec</td>
<td>Trilec</td>
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<tr>
<td>13</td>
<td>Rental, Portable Traffic Control Systems, Long-term usage – solar powered estimated 30 days without recharging; dual signals, Remote Monitoring System – User access to manage and monitor Portable Traffic Systems, i.e. location, run time, battery status, and system logs; system capable of monitoring both directions; overhead adjustable mast arm with 180 degree rotating signal head; manual, fixed time and traffic actuated, battery and 110 volt charging,</td>
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<tr>
<td>10</td>
<td>12 IN diameter LED Lamps (red, yellow and green) NEMA and MUTCD compliant, Storage/transport trailer</td>
<td>Trilec</td>
<td>Trilec</td>
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<tr>
<td>15</td>
<td>Rental, Remote Monitoring System Add-on for short-term usage. User access to manage and monitor Portable Traffic Systems, i.e. location, run time, battery status, and system logs</td>
<td>Trilec</td>
<td>Trilec</td>
<td>Trilec</td>
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<tr>
<td>16</td>
<td>Rental, Wireless remote Add-on for short-term or long-term usage</td>
<td>Trilec</td>
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<tr>
<td>17</td>
<td>Rental, Cabled remote Add-on for short-term or long-term usage</td>
<td>Trilec</td>
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<tr>
<td>18</td>
<td>Rental, Signal change detection capability Add-on for short-term or long-term usage. System detects traffic within the work zone and automatically adjusts signal change to the appropriate duration in both traffic directions</td>
<td>Trilec</td>
<td>Trilec</td>
<td>Trilec</td>
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<tr>
<td>19</td>
<td>Rental, Excavator, 1.09 YD with bucket, MIN 46,000 LBS, 145 HP, must be compatible with hammer and plumbed with auxiliary hydraulics</td>
<td>United Rental</td>
<td>United Rental</td>
<td>United Rental</td>
<td>Parman Tractor &amp; Equipment LLC</td>
</tr>
<tr>
<td>20</td>
<td>Rental, Excavator, 2.3 YD MIN, 78,000 LBS, 245 HP, SAE with bucket, must be compatible with hammer and plumbed with auxiliary hydraulics</td>
<td>United Rental</td>
<td>United Rental</td>
<td>United Rental</td>
<td>Parman Tractor &amp; Equipment LLC</td>
</tr>
<tr>
<td>21</td>
<td>Rental, Excavator, 3/4 YD, MIN 35,900 LBS, MIN 94 HP</td>
<td>United Rental</td>
<td>United Rental</td>
<td>United Rental</td>
<td>Herc Rentals, Inc.</td>
</tr>
<tr>
<td>22</td>
<td>Rental, Steel Excavator, Includes long-reach boom and bucket, 55,000 LBS. operating weight, MIN 194 HP, 60 FT boom reach</td>
<td>H&amp;E Equipment</td>
<td>H&amp;E Equipment</td>
<td>H&amp;E Equipment</td>
<td>H&amp;E Equipment</td>
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<tr>
<td>23</td>
<td>Rental, Highway Speed Hydraulic Excavator with automatic transmission, auxiliary hydraulics, and A/C in upper and lower cabs, 49,000 LBS with ditching bucket and fixed thumb grapple. Acceptable brands/models: Gradall XL 4100 or Equal</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
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<td>Page</td>
<td>Description</td>
<td>Rental Company A</td>
<td>Rental Company B</td>
<td>Rental Company C</td>
<td>Rental Company D</td>
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<tr>
<td>24</td>
<td>Rental, Highway Speed Hydraulic Excavator with automatic transmission, auxiliary hydraulics, A/C in upper and lower cabs, 32,000 LBS with ditching bucket and fixed thumb grapple. Acceptable brands/models: Gradall D152 or Equal</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
</tr>
<tr>
<td>25</td>
<td>Rental, Grapple, Mechanical Thumb, Compatible with 145 HP Excavator</td>
<td>United Rental</td>
<td>United Rental</td>
<td>United Rental</td>
<td>Parman Tractor &amp; Equipment LLC</td>
</tr>
<tr>
<td>26</td>
<td>Rental, Grapple, Mechanical Thumb, Compatible, with 245 HP Excavator</td>
<td>United Rental</td>
<td>United Rental</td>
<td>United Rental</td>
<td>Parman Tractor &amp; Equipment LLC</td>
</tr>
<tr>
<td>27</td>
<td>Rental, Hammer, compatible with 145 HP Excavator, automatic greaser</td>
<td>United Rental</td>
<td>United Rental</td>
<td>United Rental</td>
<td>Parman Tractor &amp; Equipment LLC</td>
</tr>
<tr>
<td>28</td>
<td>Rental, Hammer, compatible with 245 HP Excavator, automatic greaser</td>
<td>United Rental</td>
<td>United Rental</td>
<td>United Rental</td>
<td>Parman Tractor &amp; Equipment LLC</td>
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<tr>
<td>29</td>
<td>Rental, Loader, 2.5 YD, rubber tired, MIN 145 HP, MIN 25,500 LBS</td>
<td>Meade Equipment, LLC</td>
<td>United Rental</td>
<td>United Rental</td>
<td>H&amp;E Equipment</td>
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<tr>
<td>30</td>
<td>Rental, Loader, 3 YD, rubber tired, MIN 160 HP, MIN 30,000 LBS</td>
<td>Herc Rentals, Inc.</td>
<td>Herc Rentals, Inc.</td>
<td>United Rental</td>
<td>Herc Rentals, Inc.</td>
</tr>
<tr>
<td>31</td>
<td>Rental, Loader, 4 YD, rubber tired, MIN 180 SAE HP, MIN 38,000 LBS</td>
<td>United Rental</td>
<td>United Rental</td>
<td>United Rental</td>
<td>Herc Rentals, Inc.</td>
</tr>
<tr>
<td>32</td>
<td>Rental, Compact track loader with mulching attachment, 106 HP, enclosed cab, MIN 38,000 LBS</td>
<td>Stowers Machinery Corp</td>
<td>Stowers Machinery Corp</td>
<td>Thompson Machinery Commerce Corp.</td>
<td>Thompson Machinery Commerce Corp.</td>
</tr>
<tr>
<td>34</td>
<td>Rental, Mini Paver to connect to any skid loader with a minimum of 20 HP. Acceptable brands/models: Hitek Model MG7 or equal</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
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<tr>
<td>35</td>
<td>Rental, Pot hole patcher, trailer mounted with 250 GA emulsion tank. Acceptable brands/models: Cimline Durapatcher or equal</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
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<tr>
<td>#</td>
<td>Description</td>
<td>Supplier 1</td>
<td>Supplier 2</td>
<td>Supplier 3</td>
<td>Supplier 4</td>
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<td>36</td>
<td>Rental, Backhoe, 4WD, standard Front Bucket, Factory cab with heat and air conditioning, Rear Bucket, 12 IN or 24 IN, MIN 74 SAE HP</td>
<td>United Rental</td>
<td>United Rental</td>
<td>United Rental</td>
<td>Sunbelt Rentals Inc.</td>
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<tr>
<td>37</td>
<td>Rental, MIN 60 FT Working Height, Boom Lift, rugged terrain, diesel powered</td>
<td>United Rental</td>
<td>United Rental</td>
<td>United Rental</td>
<td>H&amp;E Equipment</td>
</tr>
<tr>
<td>38</td>
<td>Rental, 40 FT 4wd telescopic Boom lift. Acceptable brands/models: JLG 400s or equal</td>
<td>H&amp;E Equipment</td>
<td>H&amp;E Equipment</td>
<td>H&amp;E Equipment</td>
<td>H&amp;E Equipment</td>
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<tr>
<td>40</td>
<td>Rental, 26 FT Scissor lift. Acceptable brands/models: JLG 2630es or equal</td>
<td>United Rental</td>
<td>United Rental</td>
<td>United Rental</td>
<td>H&amp;E Equipment</td>
</tr>
<tr>
<td>41</td>
<td>Rental, Dozer, D4, Track, 6-way blade, 95 SAE HP MIN, MIN 19,640 LBS</td>
<td>Meade Equipment, LLC</td>
<td>Meade Equipment, LLC</td>
<td>Meade Equipment, LLC</td>
<td>Herc Rentals, Inc.</td>
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<tr>
<td>42</td>
<td>Rental, Tornado Regenerative Air Sweeper with 115 HP auxiliary engine and 7 CU YD usable hopper mounted on a 33,000 GVW chassis. Acceptable brands/models: Schwarz model A7 or equal</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
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<tr>
<td>43</td>
<td>Rental, Culvert Cleaner, trailer mounted, 700 GA water tank, 65 HP diesel engine, 40 GPM@2,000 PSI water pump, pivoting hose reel with 500 FT of 1/4th IN hose, 15 degree and 35 degree radial nozzles, KEG torpedo and Royal nozzles, 2 tiger tails, 25 IN fill hose and hydrant wrench</td>
<td>CMI Equipment Sales Inc.</td>
<td>CMI Equipment Sales Inc.</td>
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<td>CMI Equipment Sales Inc.</td>
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<td>44</td>
<td>Rental, Mechanical Culvert Cleaner, trackhoe and 12 IN auger system, capable of cleaning 12 IN to 8 FT diameter round or boxed pipe up to 140 FT long</td>
<td>Ballast Tools Equipment LLC</td>
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<td>Ballast Tools Equipment LLC</td>
<td>Ballast Tools Equipment LLC</td>
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<tr>
<td>45</td>
<td>Rental, Mechanical Culvert Cleaner, trackhoe and 12 IN auger system, capable of cleaning 12 IN to 8 FT diameter round or boxed pipe up to 140 FT long</td>
<td>Ballast Tools Equipment LLC</td>
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*Note: Line Items 9, 10, 12 and 33 received no bids.*