RSWC# 3014 NASPO Servers_Storage
Contract Information and Usage Instructions

Master Agreement No: MNWNC-109
State of Tennessee Contract No: 50436

EXECUTIVE BRANCH AGENCIES - PLEASE CONTACT STS BEFORE STARTING ANY PROJECT REQUIRING SERVERS AND/OR STORAGE

Contract Period:
Start Date: July 11, 2016
Initial End Date: March 31, 2020
Final End Date with Three Annual Renewal Options: July 31, 2021

Summary/Background Information: Restricted statewide contract #3014, NASPO Servers_Storage includes multiple server and enterprise storage manufacturers:

- HPE – Active Server and Storage
- Dell – Active Server and Storage
- EMC – Active Storage
- Hitachi – Active Server and Storage
- Cisco – Active Server
- IBM – Active Server and Storage
- NetApp - Active Storage

The contracts under this statewide are available to all state agencies and local entities.

Please provide all project awards to Stephanie Landmark, CPO with pricing spreadsheets.
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State Contact Information

Contract Administrator:
Stephanie Landmark
Category Specialist
Central Procurement Office
(615) 741-2026
Stephanie.Landmark@tn.gov

Additional State Contacts
(Restricted Contract - All Server and Storage Operational Questions):
Renee Christiansen
Finance and Administration, Strategic Technology Solutions (STS)
Renee.Christiansen@tn.gov

Vendor Contact Information:

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Reseller</th>
<th>Contact Name</th>
<th>Phone Number</th>
<th>Email</th>
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<tr>
<td>EMC</td>
<td></td>
<td>Tiffany Pabst</td>
<td>916-221-0294</td>
<td><a href="mailto:naspo.valuepoint@emc.com">naspo.valuepoint@emc.com</a></td>
</tr>
<tr>
<td></td>
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<td></td>
<td><a href="mailto:tiffany.pabst@emc.com">tiffany.pabst@emc.com</a></td>
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<td><a href="mailto:bruce.priddy@dell.com">bruce.priddy@dell.com</a></td>
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<tr>
<td></td>
<td></td>
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<td></td>
<td><a href="mailto:Stephen_Wall@Dell.com">Stephen_Wall@Dell.com</a></td>
</tr>
<tr>
<td>Data Blue</td>
<td>Todd Sanford</td>
<td>Kris Ingram</td>
<td>615-564-5951</td>
<td><a href="mailto:tsanford@data-blue.com">tsanford@data-blue.com</a></td>
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<td><a href="mailto:kingram@lpsintegration.com">kingram@lpsintegration.com</a></td>
</tr>
<tr>
<td>Advizex</td>
<td>Ed Pruett</td>
<td>Rebecca Sigler</td>
<td>615-924-4120, 615-613-1412</td>
<td><a href="mailto:epruett@advizex.com">epruett@advizex.com</a></td>
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<td><a href="mailto:rsigler@advizex.com">rsigler@advizex.com</a></td>
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<tr>
<td>RoundTower</td>
<td>Tyler West</td>
<td></td>
<td>615-840-2586</td>
<td><a href="mailto:Tyler.west@roundtower.com">Tyler.west@roundtower.com</a></td>
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<tr>
<td>World Wide Technologies</td>
<td>Jeff Dunn</td>
<td></td>
<td>615-922-3931</td>
<td><a href="mailto:Jeff.Dunn@wwt.com">Jeff.Dunn@wwt.com</a></td>
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<tr>
<td>Presidio</td>
<td>Trent Harris</td>
<td></td>
<td>615-866-5784</td>
<td><a href="mailto:tmharris@presidio.com">tmharris@presidio.com</a></td>
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Emergency Call Procedures:
None

Usage Instructions:

Restricted Contract Information

Strategic Technology Solutions (STS) has the right to restrict any catalog product that does not meet State standards.

Software other than EMC published software will need to go through the CPO click-wrap.
Key Contract Information:

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<th>Manufacturer</th>
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<td>105513</td>
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<td>132929</td>
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Product and Service Schedule (PSS) Pricing and Discount Information including catalogs:

HPE
https://b2b.hpe.com/jsessionid=65CADFAB5999444C634FEAF7F82EC57A.g4t8512g WHA-General-Inst
Dell
EMC
http://www.emc.com/emcwsca/data-storage/index.htm
Hitachi
https://www.hds.com/wsca/
Cisco
IBM
https://www.ibm.com/industries/sled-contracts/ibm-naspo-ce-tennessee
NetApp

Discount Information:

All contracts were awarded by the lead state of Minnesota based on the percentage discount off manufacturer catalog. Additional discounts may be found through each manufacturers listed partners/resellers. Please verify the State’s minimum discounted catalog price with the reseller’s quote before issuing the PO.
Requisition and Purchase Order Generation:
For information on how to create a requisition and/or purchase order please click on the “Agency Upgrade User Guide” link on the following page: http://tn.gov/generalservices/article/agency-reference-material.

Billing and Payment Instructions:
Follow your agency specific rules for bill and payments.
Net payments term: FOB Destination

Asset and Inventory Management:
Follow your agency specific rules for asset and inventory management.

Guidelines for purchases from RSWC 3014:
RSWC 3014, the NASPO Server_Storage contract, is based on discount from manufacturer (contract holder) catalog negotiated by the lead state of Minnesota. Each manufacturer has determined specific partners/resellers (listed on the PA and on these usage instructions) that are to be utilized when requesting quotes and placing orders. The catalogs list many products that are not standards in the State’s technology architecture. Please refer to the project flow chart below for the detailed project development and/or ordering process at the beginning of the procurement (Executive Branch Only). There are exceptions to the restrictions. The following provides guidelines for handling purchases of restricted products.

1. The restrictions apply to Tennessee Executive Branch agencies only. Judicial and Legislative organizations may purchase without restriction or pre-approval. Non-State entities such as local governments may also purchase without restriction or pre-approval.
2. Authorization to purchase restricted products may be requested through the existing IT-ABC standards exception process. The process and request form are available on the STS Intranet website at: https://teamtn.gov/sts/article/sts-wavier-exception-process
3. All orders must include EMC Master Contract Number: MNWNC-109 and #50436

RSWC 3014 - Project Flow Chart.pdf
Master Agreements and NEGOTIATED Participating Addendums (PA):

Please use the following link to locate all of the Master Agreements and negotiated PA’s:

Computer Equipment, Peripherals, & Related Services 2015-2020. This will have the most current information. It is updated by the lead state of Minnesota regularly.

http://www.naspovaluepoint.org/#/contract-details/52/overview/general

Click on the above link
Select the box labeled Contracts
Select the box containing the appropriate manufacturer
From this point there are two paths:

1) Click on the 2015-2020 MNWN_PC_Agreement_HP Enterprise (Master Agreement) – Awarded discounts can be found in this document (or specific manf).
2) Select State of Tennessee from the section located under the Participating Addenda section. This will bring up the negotiated PA.