

**SWC# 439 Dental Supplies & Equipment**  
**Contract Information and Usage Instructions**

**Contract Period:** This is a two (2) year statewide contract with three (3) annual options to renew for one (1) year each. The initial start date was April 1, 2019, and the anticipated master expiration date is March 31, 2024.

**Summary/Background Information:** This is a statewide contract for dental supplies and equipment. The contract is a combination of set line items and catalogs including but limited to toothbrushes, toothpaste, sealant, various types and sizes of disposable medical gloves, disinfecting wipes/cloths, etc. The contract is available to local governments and other authorized users. There are three (3) awarded suppliers available under this statewide for all items. End users are able to make purchases from any of the three (3) awarded suppliers based on their needs and discretion.

**State Contact Information**

**Contract Administrator:**

DeRenne Raley

Category Specialist

Central Procurement Office

Tennessee Tower, 3rd Floor

312 Rosa L. Parks Ave., Nashville, TN 37243

(615) 251-5173

[DeRenne.Raley@tn.gov](mailto:DeRenne.Raley@tn.gov)

**Vendor Contact Information:**

Company Name: **Darby Dental Supply LLC**  
Edison Contract Number: 61851  
Vendor Number: 173973  
Vendor Contact Names and Titles: Kelly Jorgensen  
Phone Number(s) of Contact(s): (866) 309-9471 X1011  
(866) 309-9474 (Fax)  
Email Address of Contact(s): [Kelly.Jorgensen@DarbyDentalSupply.com](mailto:Kelly.Jorgensen@DarbyDentalSupply.com)  
[tnorders@darby.com](mailto:tnorders@darby.com) (Email for order submission)  
Mailing Address of Contact(s): 300 Jericho Quadrangle  
Jericho, NY 11753  
Website: darbydental.com

**Vendor Contact Information:**

Company Name: **Dental Health Products, Inc.**  
Edison Contract Number: 61850  
Vendor Number: 562  
Vendor Contact Names and Titles: LaDeana DeClark  
Phone Number(s) of Contact(s): (800) 626-2163 ext. 1428  
(920) 866-7006 (Fax)  
Email Address of Contact(s): [LaDeana.DeClark@dmpi.net](mailto:LaDeana.DeClark@dmpi.net)  
Mailing Address of Contact(s): 2614 Sugar Bush Rd  
New Franken, WI 54229-0176  
Website: dhponline.com

**Vendor Contact Information:**

Company Name: **Dentserve (GO-DBE Certified Supplier)**  
Edison Contract Number: 61849  
Vendor Number: 285  
Vendor Contact Names and Titles: Sandy Jaggi  
Phone Number(s) of Contact(s): (845) 639-9690  
(845) 639-9788 (Fax)  
Email Address of Contact(s): [dentserve1@aol.com](mailto:dentserve1@aol.com)  
Mailing Address of Contact(s): 43 Second Street  
New City, NY 10956  
Website: www.dentserve.com

**Delivery:**F.O.B. Destination:

Prices shall include delivery of all items F.O.B. destination or as otherwise specified by the State within seven (7) business days after receipt of a purchase order (ARO). Delivery of equipment shall not be considered to have occurred until installation has been completed (Terms and Conditions, pg.5).

**Warranty:**Warranty:

Contractor represents and warrants that the term of the warranty ("Warranty Period") shall be the greater of the Term of this Contract or any other warranty generally offered by Contractor, its suppliers, or manufacturers to customers of its goods or services. The goods or services provided under this Contract shall conform to the terms and conditions of this Contract throughout the Warranty Period. Any nonconformance of the goods or services to the terms and conditions of this Contract shall constitute a "Defect" and shall be considered "Defective." If Contractor receives notice of a Defect during the Warranty Period, then Contractor shall correct the Defect, at no additional charge. Contractor represents and warrants that the State is authorized to possess and use all equipment, materials, software, and deliverables provided under this Contract. Contractor represents and warrants that all goods or services provided under this Contract shall be provided in a timely and professional manner, by qualified and skilled individuals, and in conformity with standards generally accepted in Contractor's industry. If Contractor fails to provide the goods or services as warranted, then Contractor will re-provide the goods or services at no additional charge. If Contractor is unable or unwilling to re-provide the goods or services as warranted, then the State shall be entitled to recover the fees paid to Contractor for the Defective goods or services. Any exercise of the State's rights under this Section shall not prejudice the State's rights to seek any other remedies available under this Contract or applicable law (Terms and Conditions, pg.10).

Warranty for Resale of Goods:

For all goods provided under this Contract, Contractor shall pass-through to the State any manufacturers' warranties. In addition, for a period of one (1) year after any receipt of any goods under this Contract, Contractor expressly warrants that all such goods are: (a) merchantable; (b) of good quality and workmanship; (c) free from defects; (d) in conformity with the intended purpose and for the particular purpose for which they were designed; and (e) in conformity with Contractor's samples, if any (Terms and Conditions, pg.10).

**Category Discounts across Suppliers:**

In addition to the Core Items available under each contract, end users may also purchase Non-Core Items with the following category discounts referenced below:

Non-Core Items - Catalog Categories	Non-Core Items Category Discount (%) off Catalog List Pricing		
	Darby Dental	Dental Health Products	Dentserve
<b>Dental CAD/CAM Systems and Accessories</b> (Including but not limited to Dental CAD/CAM Systems, Milling Blocks, Milling Tools, Finishing Products, Implant Products, Stains and Glazes, Storage Cabinets, etc.)	25%	18%	10%
<b>Dental Equipment and Parts</b> (Including but not limited to Dental Operating Lights, Dental Patient Chairs and Units, Amalgamators, Dispensers, and Capsules, Suction Equipment, Equipment Disinfectants, etc.)	25%	28%	15%
<b>Dental Instruments</b> (Including but not limited to Dental Handpieces, Rotary Instruments, Implant Instruments, Dental Injection Systems, Endodontic Instruments, Dental Hand Instruments, etc.)	25%	30%	23%
<b>Filling and Restorative Materials</b> (Including but not limited to Endodontic Materials, Alloys, Dental Amalgam, Matrix Materials, Orthodontic Products, Dental Cements, Bases and Liners, etc.)	25%	30%	23%
<b>Oral Care Products</b> (Including but not limited to Dental Floss, Dental Bleach, Fluoride Varnishes, Interdental Brushes, Manual and Electric Tooth Brushes, Oral Rinses, Powered Oral Hygiene Devices, etc.)	25%	30%	23%
<b>Prosthetic Materials and Accessories</b> (Including but not limited to Dental Ceramics and Impression Materials, Dental Waxes, Polymer Veneering and Die Materials, etc.)	25%	30%	23%
<b>X-Ray and Digital Imaging</b> (Including but not limited to X-Ray Systems, X-Ray Aprons and Accessories, Barriers, X-Ray Film, X-Ray Mounts and Envelopes, Panoramic Positioning, etc.)	25%	30%	15%

Registering with Dental Health Products, Inc. on TN Smart Shop:  
Once you are on the landing page, click on Contact Us, as shown below:

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### Contact Us



**Company Name \***

**First Name \***

**Last Name \***

**Phone Number \***

**Email Address \***

Sign up for email deals

Comments or Questions

**One Call Gets Us All.**

Contacting an experienced Account Manager or Sales Support Specialist is as easy as dialing the toll-free number, 800-626-2163. During business hours, you will not experience an automated reception, and there is no dial sequence to reach a voicemail - we have REAL PEOPLE WITH REAL VOICES ready to assist!

**Corporate Headquarters**

2614 North Sugar Bush Road  
New Franken, WI 54229-0176  
Toll-Free: [800-626-2163](tel:800-626-2163)  
Fax: 920-866-1865  
Email: [support@dhpri.net](mailto:support@dhpri.net)  
[Directions to Corporate Headquarters](#)

Please fill out the highlighted sections with information requested. In the comments and questions box at the bottom please put the name "LaDeana DeClark". LaDeana will contact the user either by phone or email to set up an account for the user. Any questions please reach out to LaDeana DeClark at her contact information above.