

**NAPA Discounts from List Price for NAPA/NJPA #062916-GPC**

<b>Part Category</b>	<b>New Contract #062916-GPC</b>	<b>Previous Contract #031212-GPC</b>	<b>Difference</b>
<b>Ag, Industrial &amp; Lawn</b>	<b>50%</b>	<b>45%</b>	<b>-5%</b>
<b>Batteries</b>	<b>46%</b>	<b>44%</b>	<b>-2%</b>
<b>Bearings</b>	<b>53%</b>	<b>50%</b>	<b>-3%</b>
<b>Belts &amp; Hoses</b>	<b>48%</b>	<b>43%</b>	<b>-5%</b>
<b>Body &amp; Accessories</b>	<b>47%</b>	<b>47%</b>	<b>0%</b>
<b>Brake System Parts</b>	<b>50%</b>	<b>50%</b>	<b>0%</b>
<b>Cable &amp; Chain</b>	<b>49%</b>	<b>47%</b>	<b>-2%</b>
<b>Chemicals &amp; Lubricants</b>	<b>47%</b>	<b>47%</b>	<b>0%</b>
<b>Climate Control</b>	<b>54%</b>	<b>54%</b>	<b>0%</b>
<b>Driveline &amp; Wheels</b>	<b>49%</b>	<b>48%</b>	<b>-1%</b>
<b>Engine Cooling</b>	<b>51%</b>	<b>49%</b>	<b>-2%</b>
<b>Engine Parts</b>	<b>48%</b>	<b>47%</b>	<b>-1%</b>
<b>Engines</b>	<b>33%</b>	<b>35%</b>	<b>2%</b>
<b>Exhaust Systems</b>	<b>50%</b>	<b>49%</b>	<b>-1%</b>
<b>Fasteners &amp; Hardware</b>	<b>52%</b>	<b>44%</b>	<b>-8%</b>
<b>Filtration</b>	<b>56%</b>	<b>55%</b>	<b>-1%</b>
<b>Fittings &amp; Hose</b>	<b>50%</b>	<b>50%</b>	<b>0%</b>
<b>Fluid Caps</b>	<b>49%</b>	<b>48%</b>	<b>-1%</b>
<b>Fuel &amp; Emissions Systems</b>	<b>50%</b>	<b>49%</b>	<b>-1%</b>
<b>Gaskets, Seals &amp; O-Rings</b>	<b>49%</b>	<b>48%</b>	<b>-1%</b>
<b>Ignition &amp; Electrical</b>	<b>51%</b>	<b>50%</b>	<b>-1%</b>
<b>Lighting</b>	<b>47%</b>	<b>44%</b>	<b>-3%</b>
<b>Marine, RV &amp; Power Sport</b>	<b>48%</b>	<b>40%</b>	<b>-8%</b>
<b>Paint, Body &amp; Equipment</b>	<b>48%</b>	<b>39%</b>	<b>-9%</b>
<b>Rotating Electrical</b>	<b>49%</b>	<b>47%</b>	<b>-2%</b>
<b>Shop Supplies</b>	<b>46%</b>	<b>44%</b>	<b>-2%</b>
<b>Specialty Programs</b>	<b>49%</b>	<b>46%</b>	<b>-3%</b>
<b>Steering &amp; Suspension</b>	<b>51%</b>	<b>50%</b>	<b>-1%</b>
<b>Tools &amp; Equipment</b>	<b>47%</b>	<b>47%</b>	<b>0%</b>
<b>Transmission &amp; Clutch</b>	<b>48%</b>	<b>48%</b>	<b>0%</b>
<b>Windshield Products</b>	<b>51%</b>	<b>50%</b>	<b>-1%</b>
<b>Grand Total</b>	<b>50%</b>	<b>48%</b>	<b>-2%</b>