

**SWC# 202 Emergency Audio/Visual Equipment & Parts**  
**Contract Information and Usage Instructions**

**Contract Period:** Total Number of Years if all Options are Exercised: 5  
Initial three (3) Year Contract Term with two (2)- one (1) Year Options  
to Renew

Start Date: August 1, 2024  
Initial End Date: July 31, 2027  
Final End Date: July 31, 2029

**Summary/Background Information:** This contract was established to provide a reliable source for top quality audio/visual safety equipment used on emergency, law enforcement, and/or other government vehicles. This contract is available to local governments.

**State Contact Information**

**Contract Administrator:**

Kristine Mitchell  
Category Specialist  
Central Procurement Office  
(615) 770-1015  
[Kristine.Mitchell@tn.gov](mailto:Kristine.Mitchell@tn.gov)

**Backup Contract**

**Administrator:**

Michael Neely  
Category Specialist  
Central Procurement Office  
(615) 741-5971  
[Michael.t.neely@tn.gov](mailto:Michael.t.neely@tn.gov)

## **Vendor Contact Information:**

### **Manufacturers:**

#### **Whelen Engineering Company**

Edison Contract Number: 82757  
Craig Szymanski  
(860) 718-2304  
[cszymanski@whelen.com](mailto:cszymanski@whelen.com)

#### **Code 3**

Edison Contract Number: 82753  
Kurt Kappler  
(314) 996-2714  
[Kurt.kappler@esg.global](mailto:Kurt.kappler@esg.global)

#### **Emergency Technology DBA Sound Off Signal**

Edison Contract Number: 82759  
Melissa Frick  
(616) 896-7100  
[GSAEmails@soundoffsignal.com](mailto:GSAEmails@soundoffsignal.com)

#### **Federal Signal**

Edison Contract Number: 82760  
Kim Horvat  
(219) 677-3546  
[khorvat@fedsig.com](mailto:khorvat@fedsig.com)

### **Authorized Distributors:**

#### **Truckers Lighthouse**

Edison Contract Number: 83192  
Andy Stoll  
(615) 255-5868  
[andy@truckerslighthouse.com](mailto:andy@truckerslighthouse.com)

#### **The Shyft Group Upfit Services DBA Strobes-R-Us**

Edison Contract Number: 83201  
Uri Tal  
(888) 582-9955  
[sales@srus.com](mailto:sales@srus.com)

#### **COMSERV Wireless**

Edison Contract Number: 83198  
Ken Hunt  
(901) 681-1716  
[kenhunt@comservinc.com](mailto:kenhunt@comservinc.com)

#### **Dana Safety Supply**

Edison Contract Number: 83196  
Kyle Pippin (Nashville)  
(404) 374-0872  
[kpippin@danasafetysupply.com](mailto:kpippin@danasafetysupply.com)

#### **On Duty International dba On Duty Depot**

Edison Contract Number: 83200  
Tim Roy  
(615) 255-7191  
[Tim.roy@ridgenet.us](mailto:Tim.roy@ridgenet.us)

| Manufacturer     | Distributor                                   | Distributor POC                            | Distributor Address                                                                                   | Percent Discount | Labor Rate                                             |
|------------------|-----------------------------------------------|--------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------|--------------------------------------------------------|
| Code 3           | Dana Safety Supply                            | Kyle Pippin                                | Nashville - 1900 Southerland Dr<br>Memphis - 1288 Spicer Cove<br>Knoxville - 3235 Middlebrook Pike    | 49%              | Hourly Rate: \$125.00<br>Per Vehicle Rate: Not Offered |
| Whelen           | Truckers Lighthouse                           | Andy Stoll                                 | Nashville - 201 Crutchfield Ave<br>Knoxville - 3044 Sutherland Ave<br>Soddy-Daisy - 12941 Dayton Pike | 41%              | Hourly Rate: \$189.00<br>Per Vehicle Rate: Not Offered |
| Whelen           | Strobes-R-Us                                  | Uri Tal                                    | Lebanon - 933 Carthage Hwy                                                                            | 41%              | Hourly Rate: \$189.00<br>Per Vehicle Rate: Not Offered |
| Sound Off Signal | COMSERV                                       | Ken Hunt                                   | Memphis - 1246 Sycamore View Rd                                                                       | 54%              | Hourly Rate: \$125.00<br>Per Vehicle Rate: Not Offered |
| Sound Off Signal | Dana Safety Supply                            | Kyle Pippin<br>Chris Ward<br>Paul Sullivan | Nashville - 1900 Southerland Dr<br>Memphis - 1288 Spicer Cove<br>Knoxville - 3235 Middlebrook Pike    | 54%              | Hourly Rate: \$125.00<br>Per Vehicle Rate: Not Offered |
| Federal Signal   | COMSERV                                       | Ken Hunt                                   | Memphis - 1246 Sycamore View Rd                                                                       | 42%              | Hourly Rate: \$149.00<br>Per Vehicle Rate: \$4,172.00  |
| Federal Signal   | Truckers Lighthouse                           | Andy Stoll                                 | Nashville - 201 Crutchfield Ave<br>Knoxville - 3044 Sutherland Ave<br>Soddy-Daisy - 12941 Dayton Pike | 42%              | Hourly Rate: \$149.00<br>Per Vehicle Rate: \$4,172.00  |
| Federal Signal   | On Duty<br>International dba<br>On Duty Depot | Tim Roy                                    | Murfreesboro - 10680 Franklin Rd<br>Powell - 115 Edgemoor Rd                                          | 42%              | Hourly Rate: \$149.00<br>Per Vehicle Rate: \$4,172.00  |

### Usage Instructions:

SWC 202 is a discount from catalog contract. To view the product catalogs, go to the CPO's Contract Usage Instructions page.

<https://www.tn.gov/generalservices/procurement/central-procurement-office--cpo-/state-agencies-/statewide-contract-instruction--swc-.html>

### Requisition and Purchase Order Generation:

Be sure to manually add the contract number and line information in your contract release order. For information on how to create a requisition and/or purchase order please click on the "Agency Upgrade User Guide" link on the following page:

<https://www.teamtn.gov/cpo/learning-development/cpo-job-aids.html>