

SWC #201 Equipment Rental Contract Information and Usage Instructions

Contract Period:

Start Date: March 25, 2022

End Date: March 24, 2025 with three (3) one-year renewal options remaining*

*Special Note - No new equipment will be rented beyond the end of year five (5) (March 24, 2027) from the resulting contract. The final year of the statewide contract will allow Authorized Users to complete existing rental terms.

Summary/Background Information:

The purpose of this Statewide Contract ("SWC") is to provide equipment rental services for State of Tennessee ("State"). Equipment rental services includes broad categories of equipment and specific equipment within each category. There are twenty (20) categories of equipment included for rental. The Contractor(s) shall provide all goods or services required by this Contract to all Tennessee State Agencies and shall also make this Contract available to all Authorized Users, as defined in the Terms and Conditions. Contractor(s) agrees to extend this Contract to Authorized Users.

State Contact Information Contract Administrator:

Kelly Bekele
Category Specialist
Central Procurement Office
(615) 253-1637
kelly.bekele@tn.gov

Supplier Contact Information:

Generation Holdings LLC

Roy Stroud
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(865) 679-8958

Gulf Material Sales LLC

Andre Favret
andre@gulfmaterialsales.com
(615) 973-8101

H&E Equipment Services Inc.

Carl Ash
cash@he-equipment.com
(615) 571-0592 – Cell
(615) 248-0266 – Office
Back Up - Toby Hawkins
govsales@he-equipment.com
(801) 450-1095

Herc Rentals Inc.

Drew Sylvester
Drew.Sylvester@hercrentals.com
(470) 214-1769
hercbids@hercrentals.com

Hutson Inc.

Sam Harris
sharris@hutsoninc.com
931-802-1972 – Cell

Power Equipment Company

Mathew Spence
Matthew_spece@bramco.com
(800) 873-0961

Sunbelt Rentals Inc. (*Previously Mashburn Equipment LLC)

Nick Jones
nick.jones@sunbeltrentals.com
(423) 876-8447
Back Up/Emergency Contact
Matt Rolfe
Matt.rolfe@sunbeltrentals.com
(843) 339-0560

TEG Enterprises Inc.

Tanner Gass
TEGASS@TEGLEASE.COM
(423) 798-1600

TriGreen Equipment LLC

Clint Sides
ClintSides@trigreen.com
615-598-5569

United Rentals North America Inc.

Phillip Simmons
psimmons@ur.com
(265) 541-9751
govrents@ur.com

Suppliers and Contract Numbers

Supplier Name	Contract Numbers
Generation Holdings LLC (dba TRILEC)	73879
Gulf Material Sales LLC	73899
H&E Equipment Services Inc.	73900 81479 ** Reposted Categories
Herc Rentals Inc.	73901
Huston Inc.	73902
Power Equipment Company	81480
TEG Enterprises Inc.	81556
Trigreen Equipment LLC	73905
Sunbelt Rentals Inc.	NV73903
United Rentals North America Inc.	73916 81555 ** Reposted Categories

Click link below to verify which region:

[TDOT Region Map](#)

Category 1: Earth Moving Equipment - Track Mounted Excavators & Backhoes	Region 1	Region 2	Region 3	Region 4
3.4 YD Minimum - 94 HP, 35,900 lbs.	*Sunbelt Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.	H&E Equipment Services Inc.
Mini Excavator - 35 HP, 11,200 lbs.	Herc Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.
Backhoe, 4WD, standard Front Bucket, Factory cab with heat and air conditioning, Rear Bucket, 12 IN or 24 IN, MIN 74 SAE HP	Herc Rentals Inc.	Herc Rentals Inc.	H&E Equipment Services Inc.	H&E Equipment Services Inc.

Category 2: Earth Moving Equipment - Loaders & Dozers	Region 1	Region 2	Region 3	Region 4
2.5 YD Loader, Rubber Tired, 145 HP, 25,500 lbs.	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.
3 YD Loader, Rubber Tired, 160 HP, 30,000 lbs.	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.	H&E Equipment Services Inc.
Compact track loader with land management package, 107 HP, enclosed cab, MIN 12,000 LBS	Herc Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.
Dozer, Track, 6-way blade, 95 SAE HP MIN, MIN 18,300 LBS	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.
4 YD Loader, Rubber Tired, 180 HP, 38,000 lbs.	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.
Compact track loader, 107 HP, Standard Bucket, Min 12,000 LBS	Herc Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.
Skid Steer Loader, 95 HP, Min 8,000 lbs.	Herc Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.

Category 3 - Category 16	Region 1	Region 2	Region 3	Region 4
Trench Safety & Shoring	United Rentals North America Inc.	United Rentals North America Inc.	United Rentals North America Inc.	United Rentals North America Inc.
Tractors	TriGreen Equipment LLC	TriGreen Equipment LLC	TriGreen Equipment LLC	TriGreen Equipment LLC
Mowers	No Bids	No Bids	Hutson Inc	No Bids
Attenuators	Herc Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.
Portable Traffic Control Signals	Gulf Material Sales LLC	Gulf Material Sales LLC	Gulf Material Sales LLC	Generation Holdings
Automatic Flagger Assistance Devices	Gulf Material Sales LLC	Gulf Material Sales LLC	Gulf Material Sales LLC	Gulf Material Sales LLC
Earth Moving Equipment - Graders	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.	*Sunbelt Rentals Inc.
Aerial Work Platforms	H&E Equipment Services Inc.	H&E Equipment Services Inc.	H&E Equipment Services Inc.	H&E Equipment Services Inc.
Forklift & Material Handling	H&E Equipment Services Inc.	H&E Equipment Services Inc.	H&E Equipment Services Inc.	H&E Equipment Services Inc.
Power, Lights, Climate Control, & Signage	Herc Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.	Herc Rentals Inc.
Pumps	United Rentals North America Inc.	United Rentals North America Inc.	United Rentals North America Inc.	United Rentals North America Inc.

*Previously Mashburn Equipment, LLC

REPOSTING New Categories 16-20	Region 1	Region 2	Region 3	Region 4
Earth Moving - Track - 1.09 YD	H&E Equipment Services Inc.	H&E Equipment Services Inc.	United Rentals North America Inc.	H&E Equipment Services Inc.
Earth Moving - Track - 2.3 YD	H&E Equipment Services Inc.	H&E Equipment Services Inc.	H&E Equipment Services Inc.	H&E Equipment Services Inc.
Paving Equipment	Power Equipment Company	Power Equipment Company	Power Equipment Company	Power Equipment Company
Storage Containers	TEG Enterprises Inc.	TEG Enterprises Inc.	TEG Enterprises Inc.	TEG Enterprises Inc.

Delivery/Pick Up Charges:

Contractor is responsible for full delivery and pick-up, including but not limited to, acquiring required permits. The State will measure delivery and pick-up costs as combined into one lump sum per piece of equipment per Category per Region or per piece of equipment per Line per Region where applicable. Payment at the lump sum price bid shall be full compensation for all materials, fuel, labor, equipment, and incidentals to and from the site.

Fuel Charges:

All equipment shall be delivered full of fuel and will be returned full of fuel. If the Authorized User fails to fill the fuel tank up to the same level that was present at delivery, the Contractor may charge their standard fuel charge plus the average retail cost of fuel for the Midwest region according to the United States Energy Information Administration (<https://www.eia.gov/petroleum>).

Additional Fees:

Contractor shall not charge any additional fees such as an environmental fee.

Supplier Catalogs:

The following suppliers have included a catalog of additional items.

- [Generation Holdings](#)
- [Gulf Material Sales LLC](#)
- [H&E Equipment](#)
- [Herc Rentals](#)
- [United Rentals North America Inc.](#)

Requisition and Purchase Order Generation:

For information on how to create a requisition and/or purchase order please reference our CPO Job Aids on the following page: <https://www.teamtn.gov/cpo/learning-development/cpo-job-aids.html>

Billing and Payment Instructions:

Methods of Payment: All contractors accept check and ACH deposit. The following Suppliers accept P Card: Gulf Material Sales LLC, H&E Equipment Services Inc., Herc Rentals Inc., Hutson Inc, Sunbelt Rentals Inc., TriGreen Equipment LLC, United Rentals North American Inc.

The Contractor shall submit an itemized invoice to the state agency billing address provided in the PO. The invoice may include only charges for services described in the PO.

NOTE: Agencies may use a decimal up to 3 digits long in the PO Qty when creating a PO against a line. This will allow agencies to pay incrementally for some line items ex. Pay monthly for an item with a yearly price.

Emergency Call Procedures:

The Contractor must have a dedicated emergency hotline to answer and provide equipment for declared states of emergency. Authorized User must identify emergency equipment requests as such in the call. Emergency equipment requests must be on site in twenty-four (24) hours, or otherwise mutually agreed upon time. A toll-free telephone number and an email address shall be provided to the CPO, and must be continuously answered/monitored seven (7) days a week and twenty-four (24) hours a day.