



STATE OF TENNESSEE
DEPARTMENT OF HEALTH

**REQUEST FOR QUALIFICATIONS # 34360-90823
AMENDMENT # 1
FOR ELECTRONIC CONSULTATION (eConsult)**

DATE: April 5, 2023

RFQ # 34360-90823 IS AMENDED AS FOLLOWS:

1. This RFQ Schedule of Events updates and confirms scheduled RFQ dates. Any event, time, or date containing revised or new text is highlighted.

EVENT		TIME (Central Time Zone)	DATE (all dates are State business days)
1.	RFQ Issued		March 14, 2023
2.	Disability Accommodation Request Deadline	2:00 p.m.	March 17, 2023
3.	Pre-Response Conference	10:00 a.m.	March 20, 2023
4.	Notice of Intent to Respond Deadline	2:00 p.m.	March 21, 2023
5.	Written "Questions & Comments" Deadline	2:00 p.m.	March 24, 2023
6.	State response to written "Questions & Comments"		April 5, 2023
7.	RFQ Technical Response Deadline	2:00 p.m.	April 18, 2023
8.	State Schedules respondent Oral Presentations (ONLY Respondents who pass Mandatory Requirements)		April 28, 2023
9.	Respondent Oral Presentations		May 8-9, 2023
10.	RFQ Cost Proposal Deadline (ONLY for Qualified Respondents)	8:00a.m.	May 16, 2023
11.	State Notice of Intent to Award Released and RFQ Files Opened for Public Inspection		May 22, 2023
12.	End of Open File Period		May 30, 2023
13.	State sends contract to Contractor for signature		May 31, 2023
14.	Contractor Signature Deadline	2:00 p.m.	June 1, 2023

2. State responses to questions and comments in the table below amend and clarify this RFQ.

Any restatement of RFQ text in the Question/Comment column shall NOT be construed as a change in the actual wording of the RFQ document.

RFP SECTION	PAGE #	QUESTION / COMMENT	STATE RESPONSE
General		1. Should we provide edits to the Proforma at this stage or simply fill in the red highlighted sections?	No, do not fill in the Proforma. The State will provide the intended awardee the contract for signature per the schedule of events.
Section C: Technical Qualifications		2. They note we should not include cost in the technical section, which would likely be for integration. Are they looking for total cost estimates at this stage or simply the per eConsult rate?	Per RFQ Section 3.1.4.3., the proposed cost shall incorporate ALL costs for services under the contract for the total contract period.
Section C C.14.	25	3. They note on C14 to provide a narrative that illustrates how the Respondent will meet the training requirements and how it is incorporated into the platform. I don't see a mention of what your training requirements are.	See RFQ Proforma contract section A.5.d.i. i. Contractor shall provide training to the State on the Contractor's platform and be available to all providers, including access to an electronic manual.
Section A A.3.: Banking Relationship	17	4. We have had a recent change in our banking relationship due to the closure of Silicon Valley Bank. What type of documentation would the State prefer given the recent changes - a letter of confirmation of status from our new bank, or an alternative type of documentation?	A letter from the new bank would satisfy this requirement.
Section C C.8.: Web-bases application	25	5. Can the State elaborate further on whether there is any interest in EMR integration (and if so, what EMR are in use) or if preferred method is a separate, secure web-based application?	The State is requesting a separate secure web based application.
5.2.1.3: Oral Presentations	14	6. Can RubiconMD provide a demonstration of our platform in action during the oral presentation (in order to answer questions outlined in RFQ Attachment D) or are we restricted to leveraging what we are submitting in writing for the Technical Response?	Respondents shall be scored according to the oral presentation items shown in RFQ Section Attachment D included in Respondent's technical response and Respondent's oral presentation.
Attachment E: Cost Proposal (general)		7. Can the State confirm that we should not fill out the Cost Proposal until we are approved and accepted for the next round?	Cost proposals for all Respondents should be included with their delivery of technical responses as stated in RFQ Section 3.3 Response Format. Be sure that the technical proposal and the cost proposals are delivered separately.
Inclusion of cost		8. The RFQ outlines that we should not include anything related to cost in the Technical Response, the Pro Forma asks for cost within section C.3. Attachment H outlines that there will be blanks to be filled in within the final contract resulting from RFQ. For now, should RubiconMD omit the inclusion of 'cost per consultation' when submitting the Pro Forma? Is the	See response to question #1 above.

RFP SECTION	PAGE #	QUESTION / COMMENT	STATE RESPONSE
		Pro Forma just for review by our legal counsel at this time, or are you looking for an executed signature upon Technical Response submission?	
References		<p>9. Can the State please confirm that receiving reference responses directly via email is an acceptable method of delivery? The RFQ outlines an email submission process for references, but Section B.18 states that respondent (RubiconMD) will be responsible for including the references in the sealed technical response. Can the State confirm if they would like us to have our references send the completed form back to us, or directly to solicitation coordinator via email?</p>	Completed reference forms should be emailed to the solicitation coordinator from the reference themselves.

3. **RFQ Amendment Effective Date.** The revisions set forth herein shall be effective upon release. All other terms and conditions of this RFQ not expressly amended herein shall remain in full force and effect.