



STATE OF TENNESSEE
 TENNESSEE STATE VETERAN'S HOMES BOARD

**REQUEST FOR QUALIFICATIONS # 32399-00324
 AMENDMENT # 2
 FOR REHABILITATIVE THERAPY SERVICES**

DATE: JULY 15, 2024

RFQ # 32399-00324 IS AMENDED AS FOLLOWS:

1. This RFQ Schedule of Events updates and confirms scheduled RFQ dates. Any event, time, or date containing revised or new text is highlighted.

EVENT		TIME (Central Time Zone)	DATE (all dates are State business days)
1.	RFQ Issued		June 17, 2024
2.	Disability Accommodation Request Deadline	2:00 p.m.	June 24, 2024
3.	Notice of Intent to Respond Deadline	2:00 p.m.	June 26, 2024
4.	Written "Questions & Comments" Deadline	2:00 p.m.	June 28, 2024
5.	State response to written "Questions & Comments"		July 15, 2024
6.	RFQ Technical Response Deadline	2:00 p.m.	July 22, 2024
7.	RFQ Negotiations (if applicable)		July 29-30, 2024
8.	State Notice of Intent to Award Released and RFQ Files Opened for Public Inspection		July 31, 2024
9.	End of Open File Period		August 7, 2024
10.	State sends contract to Contractor for Signature		August 8, 2024
11.	Contractor Signature Deadline		August 14, 2024

2. State responses to questions and comments in the table below amend and clarify this RFQ.

Any restatement of RFQ text in the Question/Comment column shall NOT be construed as a change in the actual wording of the RFQ document.

RFQ SECTION	PAGE #	QUESTION / COMMENT	STATE RESPONSE
		1. Is there a reason for this RFQ or is it a routine procedure?	To procure therapy services. Please see Section 1.1 of the RFQ.
		2. Who is the current provider?	Functional Pathways
		3. Is there a current non-solicitation clause with the current provider?	No.

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		4. Will you please supply 3 months of therapy invoices?	Please see attached as Exhibit 1.
		5. What is the current therapy caseload? a. Medicare A b. Managed Care A c. Medicare B d. Managed Care B e. Private Pay f. Service Connected	Please see attached as Exhibit 2.
		6. What is the anticipated start date for this contract?	October 1, 2024.
		7. How many therapist by discipline at each facility?	1 Physical Therapist 1 Occupational Therapist 1 Speech Language Pathologist 2 Physical Therapist Assistants 2 Occupational Therapist Assistants
		8. Do you want pricing as part of this submission?	No; Per 5.2.1, the single best evaluated proposer will be contacted to submit Cost Proposal.
		9. Will you please clarify the submission criteria?	No; please follow instructions given in the RFQ. If any items require clarification it will be done by the Solicitation Coordinator after submission.
		10. Does the maximum liability figure in section C.1. of the contract include amounts due to contractor for the therapy services rendered? A. Please define "Maximum Liability" B. Is this the total invoice for therapy for a 12-month period? C. If yes, will the State reimburse using a purchase order for the overage of the therapy services?	The maximum liability caps all amounts paid under the contract. The state will not reimburse any amounts. Contract will direct bill payor sources. Amounts under VA payor source will be directed to TSVH pursuant to its invoicing procedure.
		11. In reference to c.3.c, Is this stating that the therapy provider will directly bill the insurance agencies?	The therapy provider will directly bill the insurance agencies.

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		12. What are the payment terms for invoices submitted by Contractor?	Per the Tennessee Prompt Pay Act (TCA §66-34-202(a)), thirty (30) days. Invoices must be submitted to invoices@tsvh.org pursuant to contract. All other payment terms are pursuant to contract.
		13. How will therapy related denials of payment from insurance agencies be addressed?	Billing is directed to third party payors by contractor. Contractor will address with payor agency.
		14. References are asking for 5 in total : 2 with current clients, 3 with completed clients, are completed clients considered clients we may no longer be working with or how are you making the distinction btw current and completed clients?	Completed clients are those with whom you are no longer working.
		15. What is the current staffing at each site and are they subject to any restrictions on hiring or would they be able to be retained if new contract awarded	Please see answer #7. There are no restrictions.
		16. What are current community censuses and what are typical skilled census?	Community Census: Humboldt 112 Murfreesboro 103 Clarksville 108 Cleveland 40 Knoxville 126 SNF Census: Humboldt 8 Murfreesboro 2 Clarksville 3 Cleveland 2 Knoxville 5
		17. Rate section of contract states per minute with exception of med a or 70%SCD is there a specific pricing model you are looking for for med A and	Vendor may bill facility a per/minute rate not to exceed the contracted percentage of the fee schedule.

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		70% SCD, for the others do you want the VA to be charged by vendor the per minute rate or is vendor able to direct bill the insurances for those non med A, non 70% SCD individuals ?	
		18. Is there a scoring system for Attachment B similar to Attachment C?	Attachment B is one score for all items. Attachment C is scored individually.

3. **RFQ Amendment Effective Date.** The revisions set forth herein shall be effective upon release. All other terms and conditions of this RFQ not expressly amended herein shall remain in full force and effect.