



STATE OF TENNESSEE
BUREAU OF INVESTIGATION

**REQUEST FOR PROPOSALS # 34800-073025
AMENDMENT # 14
FOR GOODS OR AUDIO VISUAL SOLUTION**

DATE: 5/13/2026

RFP # 34800-073025 IS AMENDED AS FOLLOWS:

1. This RFP Schedule of Events updates and confirms scheduled RFP dates. Any event, time, or date containing revised or new text is highlighted.

EVENT	TIME (central time zone)	DATE
1. RFP Issued		September 24, 2025
2. Disability Accommodation Request Deadline	2:00 p.m.	September 29, 2025
3. Pre-response Conference	2:00 p.m.	September 30, 2025
4. Notice of Intent to Respond Deadline	2:00 p.m.	October 3, 2025
5. Written "Questions & Comments" Deadline	2:00 p.m.	October 10, 2025
6. State Response to Written "Questions & Comments"		February 27, 2026
7. Pre Response Conference	2:00 p.m.	March 27, 2026 IN PERSON
8. Second Round Written "Questions & Comments" Deadline		April 3, 2026
9. State Response to Written "Questions & Comments"		May 13, 2026
10. Response Deadline	2:00 p.m.	May 22, 2026
8. State Schedules Respondent Field Test		May 27, 2026
9. Respondent Field Test	8 a.m. - 4:30 p.m.	June 1 – June 5, 2026
10. State Completion of Technical Response Evaluations		June 12, 2026
11.State Opening & Scoring of Cost Proposals	2:00 p.m.	June 15, 2026
12. Negotiations (Optional)	4:30 p.m.	June 16 – 23, 2026

13.State Notice of Intent to Award Released <u>and</u> RFP Files Opened for Public Inspection	2:00 p.m.	June 24, 2026
14. End of Protest Period		July 1, 2026
15.State sends contract to Contractor for signature		July 2, 2026
16.Contractor Signature Deadline	2:00 p.m.	July 7, 2026

2. State responses to questions and comments in the table below amend and clarify this RFP.

Any restatement of RFP text in the Question/Comment column shall NOT be construed as a change in the actual wording of the RFP document.

RFP SECTION	PAGE #	QUESTION / COMMENT	STATE RESPONSE
		1 How do you want to be able to record? Built-in MTR feature or hardware recorder?	State desires a built-in MTR feature.
		2 Replacement ceiling tiles will be needed (existing ceiling microphones removal and possibly for speakers). Do we procure this in the bid or does the State procure this?	Any and all materials that will be required to repair or restore the space due to demolition of old system or installation of new system should be included in the Proposer's bid.
		3 Computer lab dual screen projection system will require a different layout for the screens and projector locations. This will require even more extensive modifications to the ceiling grid, and possibly additional electrical. Should we include this in the bid or does the State want to provide the necessary services and materials?	Any and all materials that will be required to repair or restore the space due to demolition of old system or installation of new system should be included in the Proposer's bid.
		4 How many amps are your circuits for our power? (Assuming 15A)	Most circuits are 20A but State reserves the right to require Contractor to provide the proper amps of circuit.

RFP SECTION	PAGE #	QUESTION / COMMENT	STATE RESPONSE
		5 Can the State specify which equipment they will dispose of and which equipment will be the integrator's responsibility to remove from site? Do we remove podiums?	Vendor is responsible for the removal of existing equipment. Removed equipment will need to be recorded by warehouse personnel in accordance with state decommissioning policies. Anything that has a State Tag on it (ex: camera, computer, overhead, tv, etc.) would need to be salvaged or destroyed according to State law. There will be a Project Manager there to assist with identifying equipment.
		6 Please clarify: the partition sensors are being added back into the scope?	Partition sensors are being removed from the procurement. Contractor will not have to provide partition sensors.
		7 What is the expectation of the demonstration?	The purpose of the oral presentation is to provide the State with a glimpse of each Respondent's products – allowing the State to gauge ease of use, appearance, and the like. E.g. what do your podiums look like? How does the user interface function? How robust are the screens? What do the screens look like?
		8 How much time does each contestant have to set up the demo, present, and tear down?	Each Respondent selected shall have one hour for the oral presentation.
		9 In what environment/room at your facility would the demonstration take place?	Oral Presentations shall occur in person at the State's headquarters and shall occur in one of the training rooms. The presentations will be recorded via Teams.
		10 Section 5.2.1.5.1 describes the field test as mandatory and for the duration of 1 hour. Section 5.2.1.5.3 describes the field test as an "opportunity for Respondentia's to explain and clarify their responses and for the State to test to better understand the practical application of the good or service as applicable.	The duration of the oral presentation shall be for one hour. The purpose behind the presentation is to give the Respondent an opportunity to show the simplicity of the Solution presented through an oral presentation. The presentation will be recorded via Teams.

RFP SECTION	PAGE #	QUESTION / COMMENT	STATE RESPONSE
		<p>Section 5.2.1.5.4 states the State will maintain an accurate record of each Respondent's Oral Presentations or Field Test session.</p> <p>This entire process reads in the RPF spec as a down-selection / final 3 interview stage. It does not describe "demonstration of equipment that can be shown to evaluation team for scoring" as outlined in the previous RFI. For a true demo, 1-hour will not be sufficient time and it can sometimes take a few weeks for demo equipment to arrive based on availability from our vendor partners. We are happy to do demos for all potential customers, but I just wanted to raise awareness to some time constraints that may be a factor here.</p>	

3. Delete RFP section 5.2.1.5. in its entirety and insert the following in its place (any sentence or paragraph containing revised or new text is highlighted):

5.2.1.5. The Solicitation Coordinator will invite the top THREE (3) ranked Respondents to perform **an Oral Presentation**. The ranking will be determined after the Technical Response score is totaled and ranked (e.g., 1 – the best evaluated ranking, etc.).

5.2.1.5.1. The **Oral Presentations** are mandatory. The Solicitation Coordinator will schedule Respondent a **Oral Presentation** during the period indicated by the RFP Section 2, Schedule of Events. The **Oral Presentation** will be for a duration of one hour. Respondents should leave time for potential questions from evaluators. The **Oral Presentation** will be held in-person. Any additional details regarding the **Oral Presentation** will be provided by the Solicitation Coordinator at the time of scheduling. The Solicitation Coordinator will make every effort to accommodate each Respondent's schedules. When the Respondents **Oral Presentation** schedule has been determined, the Solicitation Coordinator will contact Respondents with the relevant information as indicated by RFP Section 2, Schedule of Events.

5.2.1.5.2. Respondent **Oral Presentations** are only open to the invited Respondent, Proposal Evaluation Team members, the Solicitation Coordinator, and any technical consultants who are

selected by the State to provide assistance to the Proposal Evaluation Team.

5.2.1.5.3. **Oral Presentations** provide an opportunity for Respondents to explain and clarify their responses and for the State to test to better understand the practical application of the good or service as applicable. Respondents must not materially alter their responses and **Oral Presentations** will be limited to addressing the items detailed in RFP Attachment 6.2., Technical Response & Evaluation Guide. Respondent pricing shall not be discussed during **Oral Presentations**. Evaluators may adjust Respondents' Technical Response scores based on **Oral Presentations**.

4. **Delete RFP section 5.2.1.5.4. in its entirety and insert the following in its place (any sentence or paragraph containing revised or new text is highlighted):**

5.2.1.5.4. The State will maintain an accurate record of each Respondent's **Oral Presentations** session. The record of the Respondent's **Oral Presentations** shall be available for review when the State opens the procurement files for public inspection.

5. **RFP Amendment Effective Date.** The revisions set forth herein shall be effective upon release. All other terms and conditions of this RFP not expressly amended herein shall remain in full force and effect.