



STATE OF TENNESSEE  
Division of TennCare

**REQUEST FOR PROPOSALS # 31865-00603  
AMENDMENT # 3  
FOR MANAGED CARE ORGANIZATIONS**

DATE: July 20, 2021

RFP # 31865-00603 IS AMENDED AS FOLLOWS:

1. This RFP Schedule of Events updates and confirms scheduled RFP dates. Any event, time, or date containing revised or new text is highlighted.

EVENT	TIME (central time zone)	DATE
1. RFP Issued		June 11, 2021
2. Disability Accommodation Request Deadline	2:00 p.m.	June 16, 2021
3. Pre-response Conference	9:30 a.m.	June 17, 2021
4. Notice of Intent to Respond Deadline	2:00 p.m.	June 22, 2021
5. Written "Questions & Comments" Deadline	2:00 p.m.	June 25, 2021
6. State Response to Written "Questions & Comments"		July 28, 2021
7. Response Deadline	2:00 p.m.	August 27, 2021
8. State Schedules Mandatory Respondent Oral Presentation		September 9, 2021
9. Mandatory Respondent Oral Presentation	TBD	September 14 – September 24, 2021
10. State Completion of Technical Response Evaluations		October 4, 2021
11. State Notice of Intent to Award Released <u>and</u> RFP Files Opened for Public Inspection	2:00 p.m.	October 8, 2021
12. End of Open File Period		October 15, 2021
13. Negotiations of Contract Accountability Template		October 19 - 29, 2021
14. State sends Contract to Contractor for signature		November 1, 2021
15. Contractor Signature Deadline	2:00 p.m.	November 12, 2021

2. **Delete RFP Section 3.1.1.2 of RFP section 3. Response Requirements in its entirety and insert the following in its place (any sentence or paragraph containing revised or new text is highlighted):**

**3.1.1.2** A Technical Response should be economically prepared, with emphasis on completeness and clarity, and should NOT exceed 25 pages in length for Section B and **300 pages** in length for Section C (maps, graphs, charts, as noted and included as an appendix will not count against this page limit). A response, as well as any reference material presented, must be written in English and must be written on standard 8 ½" x 11" pages (although oversize exhibits are permissible) and all text must be at least a 12-point font. **Less than 12-point font is only acceptable for text in charts, graphics, graphs, tables, headers, and footers and as long as all items are legible.** All response pages must be numbered.

3. **Delete Question B.15 of RFP Attachment 6.2 Technical Response & Evaluation Guide in its entirety and insert the following in its place (any sentence or paragraph containing revised or new text is highlighted):**

B. 15 Please provide (in table format) the Respondent's current ratings as well as ratings for each of the past three years from each of the following:

- (a) AM Best Company (financial strengths ratings);
- (b) TheStreet.com, Inc. (safety ratings); and
- (c) Standard & Poor's (long-term insurer financial strength).

Please provide (in table format) the Respondent's current and each of the previous 3 years status of compliance with net worth requirements for each state the Respondent has or had been contracted for publicly-funded managed care contracts for Medicaid/CHIP and/or other low-income individuals.

**Respondent shall include the Respondent's parent organization, affiliates, and subsidiaries.**

**Note: Pages clearly identified as supporting documentation for this requirement are excluded from the 25-page limit.**

4. **Delete Section B.22 of RFP Attachment 6.2 Technical Response & Evaluation Guide in its entirety and insert the following in its place (any sentence or paragraph containing revised or new text is highlighted):**

B. 22 Please provide a narrative on the MCO's approach to information systems and experience with these systems and complete the IS Attachments 6.5 and 6.6.

Note: **These IS attachments** will not count towards the Section B page limit.

5. **Delete the first paragraph of SECTION C: TECHNICAL QUALIFICATIONS, EXPERIENCE & APPROACH within Attachment 6.2 Technical Response and Evaluation Guide in its entirety and insert the following in its place (any sentence or paragraph containing revised or new text is highlighted.)**

The Respondent must address all items (below) and provide, in sequence, the information and documentation as required (referenced with the associated item references). The Respondent must also detail the response page number for each item in the appropriate space below. The narrative response for Section C should not exceed **300** pages, excluding any attachments specifically requested in questions below. All attachments must include the RFP section title, item reference number, and the attachment title. Any response beyond the **300** pages may not be evaluated.

6. **RFP Amendment Effective Date.** The revisions set forth herein shall be effective upon release. All other terms and conditions of this RFP not expressly amended herein shall remain in full force and effect.