



STATE OF TENNESSEE
DEPARTMENT OF GENERAL SERVICES

**INVITATION TO BID # 32101-13979
AMENDMENT # 1
FOR SHELVING AND INSTALLATION**

DATE: September 11, 2026

ITB # 32101-13979 IS AMENDED AS FOLLOWS:

1. State responses to questions and comments in the table below amend and clarify this ITB.

Any restatement of ITB text in the Question/Comment column shall NOT be construed as a change in the actual wording of the ITB document.

ITB SECTION	PAGE #	QUESTION / COMMENT	STATE RESPONSE
		1. A. We contacted Tennsco directly to obtain dealer/project pricing and were informed that Tennsco has designated an exclusive dealer for this project and will not provide pricing or dealer opportunities to other prospective respondents. B. Because the solicitation specifically requires Tennsco products and award is based upon lowest responsive cost, please clarify how prospective respondents are expected to obtain competitive Tennsco product pricing when the manufacturer has restricted project pricing to a single dealer. C. Please also clarify whether this solicitation has been approved as a proprietary or sole-source procurement pursuant to applicable Tennessee CPO procedures, and whether respondents other than Tennsco's designated dealer are eligible to obtain equivalent manufacturer pricing and authorization to supply the specified products.	A. The State contacted Tennsco and confirmed that Tennsco has an established dealer network in this market with over 100 resellers in Tennessee. B. Tennsco has confirmed they have multiple resellers that are able to obtain their pricing and can provide bids to the State. C. This solicitation has been approved as a proprietary solicitation. Tennsco products are the only acceptable brand for this solicitation.

ITB SECTION	PAGE #	QUESTION / COMMENT	STATE RESPONSE
		D. If competitive access to the specified Tennsco products is unavailable, we respectfully request clarification as to whether the State intends to amend the solicitation to permit equivalent products or otherwise address the restriction on competition.	D. The State does not intend to amend the solicitation.

2. **ITB Amendment Effective Date.** The revisions set forth herein shall be effective upon release. All other terms and conditions of this ITB not expressly amended herein shall remain in full force and effect.