

Bob Williams

Assistant Commissioner, Vehicle & Asset Management

Bob Williams is the Assistant Commissioner and Executive Director of the Vehicle & Asset Management Division of the Tennessee Department of General Services. As the Assistant Commissioner, Williams leads the team that oversees Tennessee's fleet operations, maintains oversight of the Federal LESO and GSA programs, and manages all State asset disposal operations excluding real estate.



Since joining the State of Tennessee in 2014, Williams has made significant strides in improving the efficiency of the State's fleet of over 7,000 vehicles. During his tenure, he merged three divisions into one, thereby reducing annual recurring expenses by \$600,000. Williams reorganized the sales operations into a virtual marketplace, cross-trained personnel for better customer support, changed the operation to be 80 percent paperless, and established new operating protocols that reduced throughput delivery time by 40 percent. He has led the division to a consistent customer satisfaction rating of over 95 percent. He recently rightsized past heavy truck specs to achieve a four-year projected savings of over \$3M.

Before joining the State, Williams spent nearly 14 years working in commercial fleet management, where he had direct responsibility for sales, operations, P & L, logistics, capital expenditures, fleet maintenance, and personnel, and another six years working in commercial construction, procurement, planning, and logistics. He has a private pilot certificate and a Class A CDL license.

Williams served as the National Conference of State Fleet Administrators (NCSFA) president from 2016-2018, and his division received NCSFA's Fleet Excellence Award in 2019. He studied mechanical engineering at MTSU and organizational leadership at Lipscomb University. Williams is also a graduate of LEAD Tennessee and Tennessee Government Executive Institute.