

Governor's Office of Diversity Business Enterprise (Go-DBE)

Fiscal Year 2024

Tennessee Department of General Services | December 31, 2024



Annual Report



December 31, 2024

The Honorable Bill Lee, Governor
and Members of the Tennessee General Assembly
First Floor, State Capitol
Nashville, TN 37243

Dear Governor Lee and Members of the Tennessee General Assembly:

Tenn. Code Ann. §12-3-1101, *et seq.*, requires the chief procurement officer of the Department of General Services to report annually to the Governor and each member of the General Assembly concerning State agency and department purchases from small businesses and businesses owned by minorities, women, persons with disabilities, or service-disabled veterans.

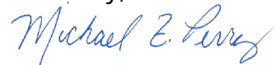
The Governor's Office of Diversity Business Enterprise (Go-DBE) is pleased to report more than \$1.229 billion in spend with diversity business enterprises over the past year. This represents an increase of \$112.8 million, or 10.1% above the previous year's record-breaking spend of \$1.116 billion. The past five years saw a remarkable increase of over \$489 million, a 66.1% increase.

Go-DBE continues to focus on expanding procurement opportunities for businesses in rural counties. During the last fiscal year, more than \$107 million in State procurements and contracting occurred with certified diversity businesses in these counties. This represents a 5.4% increase over the previous fiscal year.

In addition, we certified or recertified 754 businesses as minority-owned, woman-owned, service-disabled veteran-owned, persons with disabilities-owned, or small business enterprises.

Presented herein is this year's annual report on diversity spend.

Sincerely,



Michael F. Perry
Chief Procurement Officer

Table of Contents

Go-DBE Summary	4
Creation of the Governor’s Office of Diversity Business Enterprise (Go-DBE)	4
Mission Statement.....	4
Vision	4
Program Definitions.....	4
Program Accomplishments	6
Contracts and Payments	6
Highlights in Contracts and Payments by Category and Ethnicity	7
Diversity Solicitations and Responses.....	8
MBE Subcategories Solicitations and Responses	8
Certification.....	9
Certifications by Industry	10
Executive Order No. 1 – Rural County Development	10
Outreach Events and Activities	12
Go-DBE Success Stories for FY24.....	17
Subcontracting Opportunities.....	20
Agency and Departmental Goals	21
Agency and College/University Contact Information.....	23
Go-DBE Contacts	25

Go-DBE Summary

Creation of the Governor's Office of Diversity Business Enterprise (Go-DBE)

Go-DBE was created by Executive Order Number 14 on December 8, 2003, to expand economic opportunities for small businesses and businesses owned by minorities and women.

Go-DBE coordinates and directs the Executive Branch's efforts to increase participation by small businesses and businesses owned by minorities, women, persons with disabilities, or service-disabled veterans in the State's procurement and contracting processes. With the assistance of a strong legislature, we have crafted one of the best programs in the nation for expanding opportunities to diversity business enterprises.

Mission Statement

To coordinate the State's efforts to facilitate greater participation by minority-owned, woman-owned, persons with disabilities-owned, service-disabled veteran-owned, and small businesses in the State's procurement and contracting opportunities.

Vision

To be the best program in the nation for expanding meaningful economic opportunities to business enterprises owned by Tennessee small businesses, including minority, women, persons with disabilities, and service-disabled veteran-owned businesses.

Program Definitions

Minority Business Enterprise (MBE):

A continuing, independent, for-profit business that performs a commercially useful function and is at least 51% owned and controlled by one or more minority individuals who are impeded from normal entry into the economic mainstream because of past practices of discrimination based on race or ethnic background. Recognized minority ethnicities include:

African American:

A person having origins in any of the Black racial groups of Africa.

Hispanic American:

A person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish culture or origin, regardless of race.

Native American:

A person having origins in any of the original peoples of North America.

Asian American:

A person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands.

Woman Business Enterprise (WBE):

A continuing, independent, for-profit business that performs a commercially useful function and is at least 51% owned and controlled by one or more women; or in the case of any publicly owned business, at least 51% of the stock of which is owned and controlled by one or more women and whose management and daily business operations are under the control of one or more women.

Disabled Small Business Enterprise (DSBE):

A continuing, independent, for-profit business that performs a commercially useful function and is at least 51% owned and controlled by one or more persons with a disability; or, in the case of any publicly owned business, at least 51% of the stock of which is owned and controlled by one or more persons with a disability and whose management and daily business operations are under the control of one or more persons with a disability.

Service-Disabled Veteran Business Enterprise (SDVBE):

“Tennessee Service-Disabled Veteran-Owned business” means any person who served honorably on active duty in the armed forces of the United States with at least a 20% disability that is service-connected, meaning that such disability was incurred or aggravated in the line of duty in the active military, naval, or air service.

Tennessee Service-Disabled Veteran-Owned means a service-disabled veteran-owned business that is a continuing independent, for-profit business located in the State of Tennessee that performs a commercially useful function and

- Is at least 51% owned and controlled by one or more service-disabled veterans;
- In the case of a business solely owned by one service-disabled veteran and such person’s spouse, is at least 50% owned and controlled by the service-disabled veteran; or
- In the case of any publicly owned business, at least 51% of the stock of which is owned and controlled by one or more service-disabled veteran and whose management and daily business operations are under the control of one or more service-disabled veteran.

Small Business Enterprise (SBE):

A continuing, independent, for-profit business that performs a commercially useful function and has total gross receipts of no more than \$10 million averaged over a three-year period or employs not more than 99 employees on a full-time basis.

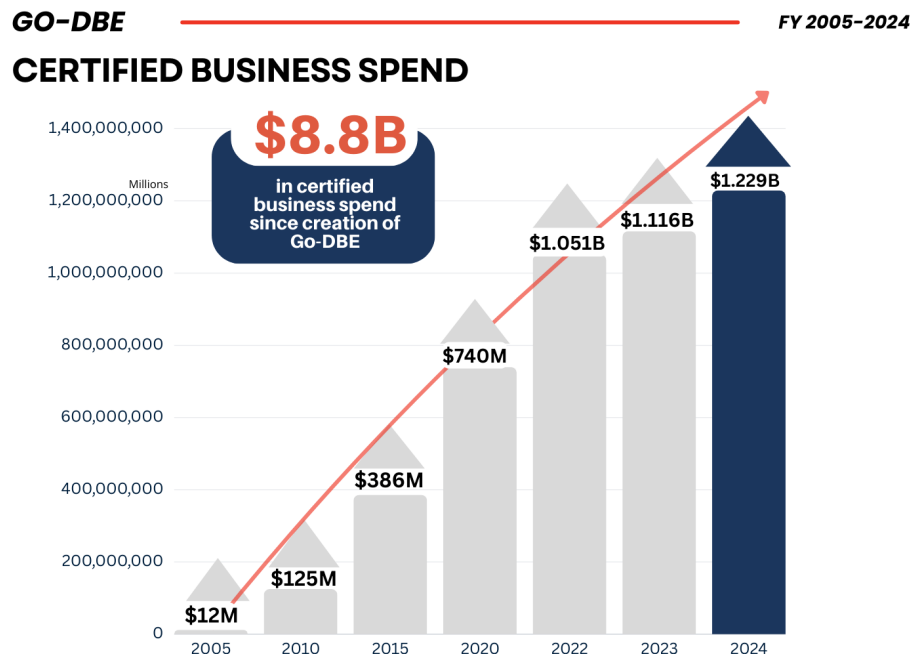
Program Accomplishments

Contracts and Payments

Go-DBE monitors purchases made to certified diversity businesses by State agencies and departments. Due to the nature of the procurement process, relying on awarded dollar amounts, as defined by the Central Procurement Office (CPO), can be misleading because awarded dollars are estimated amounts and are not guaranteed. Therefore, to produce the most accurate report possible, recorded dollar values represent actual spend to diversity businesses. In addition, the spend dollars throughout this report represent purchases from all State agencies, the University of Tennessee System (UT), Tennessee Board of Regents (TBR), and State Procurement Agencies (SPAs). The UT, TBR, and SPA data is reported to Go-DBE every quarter. State agency data is collected and reported by the State’s Enterprise Resource System (Edison). For conciseness, this report will use the term “agencies” to mean State agencies, departments, UT, TBR, and SPAs unless otherwise noted.

For the past 20 years, agencies have increased procurements with diversity businesses. In FY24 purchases to certified diversity businesses increased by more than **\$112.8 million** to **\$1,229,144,353**. This is a **10.1%** increase from the previous fiscal year spend of \$1,116,318,259.

The chart below illustrates that Go-DBE can now report more than **\$8.8 billion** in diversity payments to certified diversity businesses from FY 2005–2024.



FY 2023-2024	Certification Type					
Category & Ethnicity	MBE	WBE	SDVBE	SBE	DSBE	Ethnicity Totals
African American	\$115,869,899.01	\$276,327.96	\$13,928,992.16	\$0.00	\$1,214,293.76	\$131,289,512.89
Asian American	\$472,199,448.09	\$1,962,233.01	\$0.00	\$0.00	\$0.00	\$474,161,681.10
Hispanic American	\$14,853,609.07	\$7,507,790.93	\$0.00	\$35,271.84	\$0.00	\$22,396,671.84
Native American	\$11,917,513.26	\$47,507.10	\$85,536.82	\$0.00	\$0.00	\$12,050,557.18
Non-Minority (Female)	\$0.00	\$165,597,201.55	\$15,250.00	\$24,353,224.62	\$8,729.00	\$189,974,405.17
Non-Minority (Male)	\$0.00	\$0.00	\$2,580,822.73	\$396,690,032.15	\$670.08	\$399,271,524.96
Totals:	\$614,840,469.43	\$175,391,060.55	\$16,610,601.71	\$421,078,528.61	\$1,223,692.84	\$1,229,144,353.14

To provide context, total State spend, including non-DBEs, in FY 2024, as reported by Edison, was \$5,090,203,320. With the inclusion of the University of Tennessee – \$627,440,735, Tennessee Board of Regents – \$229,590,340, State Procurement Agencies (SPAs)/Local Government Institutions (LGIs) – \$251,250,586, and the Vendor Payment Card (P-Card) – \$36,296,762, the total State spend was \$6,234,781,743.

The \$1,229,144,353 diversity spend includes Edison, UT, TBR, SPAs, and P-Card. State agencies were responsible for \$858,050,459 of total diversity spend. UT, TBR, SPAs, and P-Card were responsible for the remaining \$371,093,894 diversity spend. Therefore, 19.71% of total State spend went to certified diversity businesses.

Currently, there are 282,357 registered suppliers in Edison, and 2,563 of those are certified with Go-DBE. In FY24, 19.71% of total State spend went to approximately 0.9% of total suppliers.

Highlights in Contracts and Payments by Category and Ethnicity

The information below reflects the categories for small businesses and businesses owned by minorities, women, persons with disabilities, or service-disabled veterans. Go-DBE experienced an excellent year in FY24, with increases realized in three categories: Minority (MBE), Small (SBE), and Disabled-owned (DSBE) businesses. MBEs experienced a strong increase of 9.3% from \$562,716,299 to \$614,840,469. The MBE category represents 50% of the overall diversity spend. The increase was primarily due to expanded subcontracting opportunities in professional services. SBE businesses realized a remarkable 20% increase from \$347,661,149 to \$421,078,529, largely due to construction business, while DSBE businesses had an incredible increase from \$87,026 to \$1,223,693.

Please note that although a business may meet multiple criteria, Go-DBE can only certify a company for *one* category and *one* subcategory. For example, if a minority service-disabled female owns a small business, the owner technically qualifies for four categories. Go-DBE works with the business owner to determine the most applicable and appropriate category.

Diversity Solicitations and Responses

Go-DBE makes considerable efforts to ensure diversity businesses receive as many opportunities to participate in State procurements as possible. Every year, Go-DBE releases an upcoming procurements report, *The Forecast of Acquisition Plans for State Departments and Agencies*, which depicts likely procurement opportunities over the next year. Also, the Go-DBE's diversity business liaisons engage all bidders at pre-response conferences managed by the CPO. These are only two methods Go-DBE uses to proactively engage with the diversity business community. Go-DBE utilizes Edison to monitor and track diversity procurement opportunities. The numbers below include colleges and universities which self-report their data. State agency data is collected from Edison. The number of solicitations represents the number of bid opportunities given to each category of diversity businesses. The number of bids received represents how many businesses responded in each category.

Category	Number of Solicitations	Number of Bids Received
Minority Business (MBE)	1,257	774
Women Business (WBE)	2,849	2,155
Small Business (SBE)	10,709	10,249
Service-Disabled Business (SDVBE)	442	214
Persons with Disabilities (SDBE)	72	27

MBE Subcategories Solicitations and Responses

Category	Number of Solicitations	Number of Bids Received	Number of Awards
African American	351	307	306
Asian American	547	256	248
Hispanic American	467	135	135
Native American	336	45	42

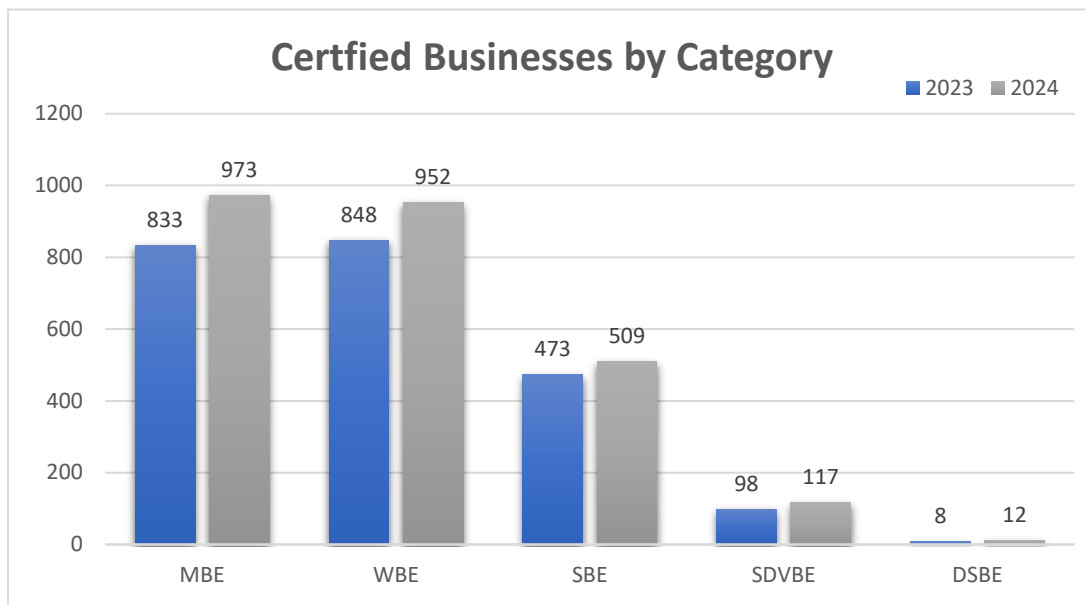
* Notes for both charts above: The columns for Bids Received and Number of Solicitations include data from solicitations done in Edison and reported by colleges and universities. The Number of Awards includes purchase orders and contracts and represents the most accurate picture as it captures all awards regardless of whether the solicitation was done in Edison. This explains why the Number of Awards may appear higher than the Number of Bids Received. The Number of Awards is defined as any one-time purchase order or contract awarded to a certified diversity business. It does NOT count the thousands of purchase orders issued under an existing contract; it only counts new contracts or single purchase orders for non-contract items.

Certification

Go-DBE certifies diversity businesses as minority-owned, woman-owned, persons with disabilities-owned, service-disabled veteran-owned, or small business enterprises. The certification application is entirely an online process. There were 2,563 total certified businesses at the end of FY 2024.



Eligible businesses seeking certification as an MBE, WBE, DSBE, or an SDVBE must be independently owned and operated and prove that at least 51% of the business is owned and controlled by a minority, a female, a disabled individual, or service-disabled veteran within the meaning of Tenn. Code Ann. §12-3-1102, and related guidelines.



Certified Diversity Businesses (FY24)

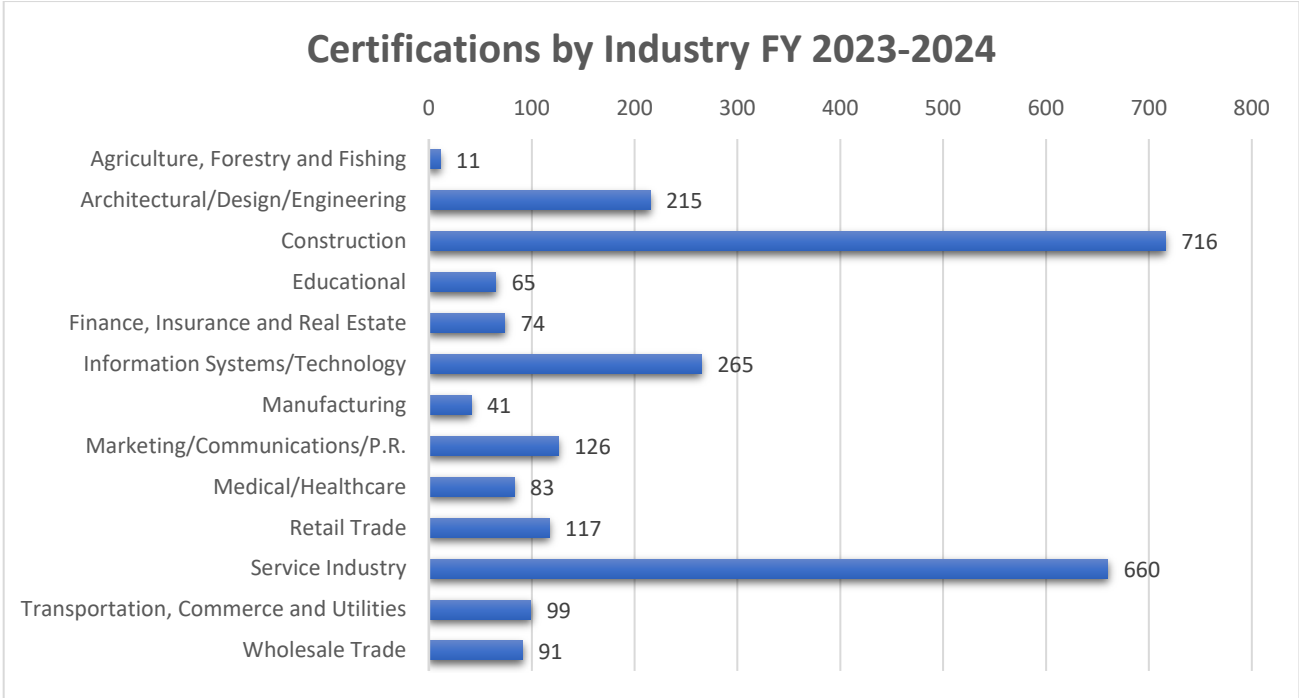
Go-DBE does not limit its diversity participation to Tennessee businesses, as 41 states and the District of Columbia are represented outside Tennessee.

There are 624 certified businesses outside of Tennessee, with 186 companies in states bordering Tennessee. The largest representation continues to be from Georgia, with 59 certified businesses. As industry types evolve in cybersecurity, fraud services, cloud services, and others, these certifications help the State to best meet its procurement needs.

Certifications by Industry

Go-DBE continues to monitor the certifications by industry each year. All State agencies are encouraged to utilize the Go-DBE website to access the directory and identify certified businesses for all types of procurements. The industry information is also valuable to local governments and private sector companies seeking to identify diversity suppliers as both prime contractors and subcontractors. The service, construction, and information systems industries continue to garner the largest participation.

The graph below depicts the number of certified diversity businesses by industry.

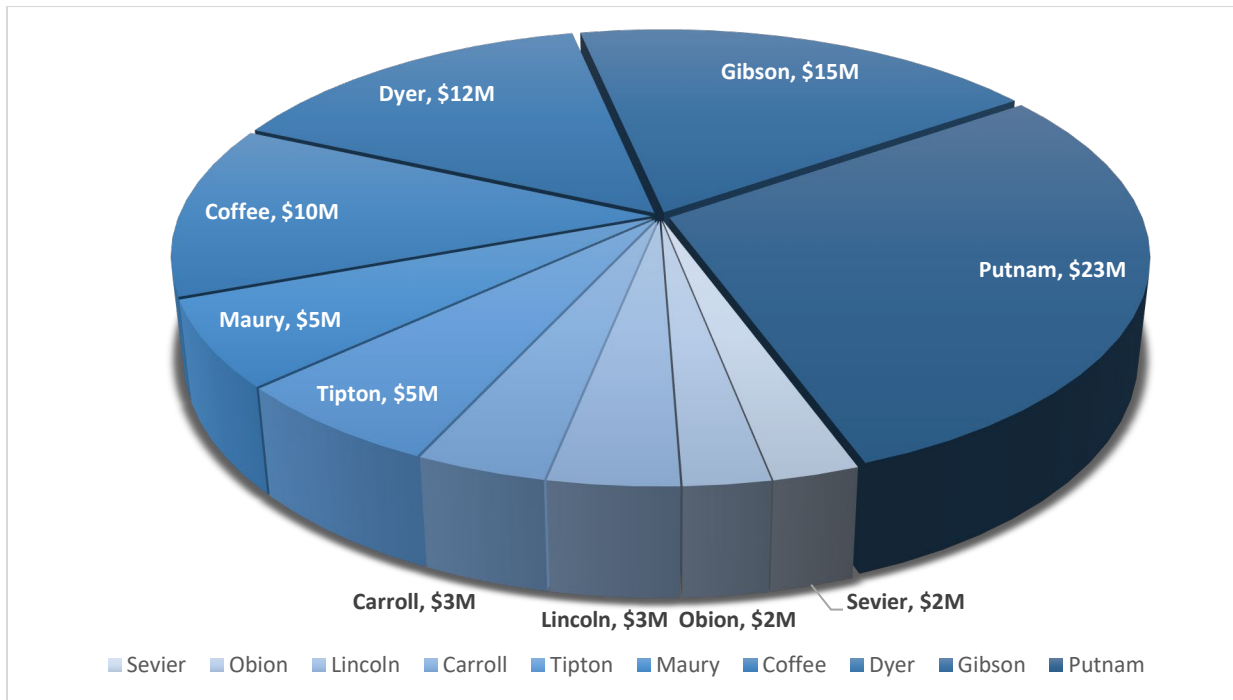


Executive Order No. 1 – Rural County Development

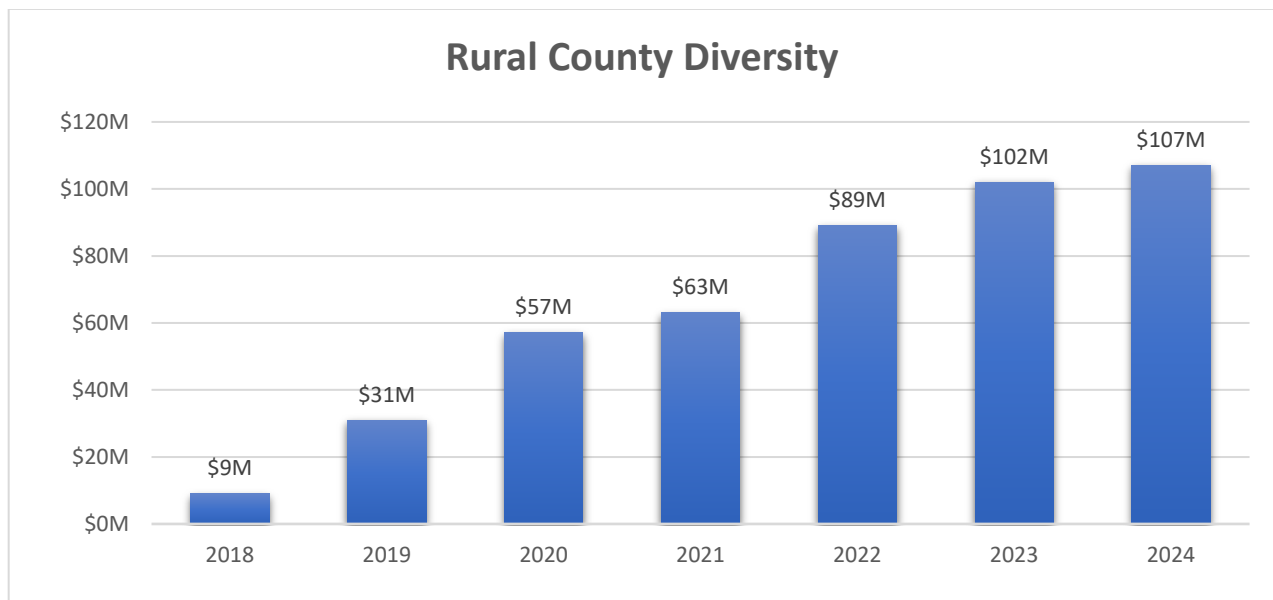


Within a few days of his inauguration in 2019, as the 50th Governor of the State of Tennessee, Governor Bill Lee signed Executive Order 1 as a commitment to better support rural Tennesseans. In support of this order, Go-DBE committed to increasing new certifications with businesses located in economically distressed and at-risk counties across the State. As such, Go-DBE performs frequent outreach efforts to businesses in rural counties. Certified businesses provided \$107 million in products and services to 38 rural counties in FY 2023-2024. This is a 5.4% increase or nearly \$6 million more than the previous year.

Top Ten Rural Counties with Certified Spend in FY24



Diversity Spend in Rural Counties the Past Seven Years:



Outreach Events and Activities

Outreach activities are another means to expand economic opportunities to business enterprises in rural counties and throughout Tennessee. Go-DBE continuously promotes outreach and training throughout the State. Along with various other State agencies, this effort is intended to increase awareness of the Department's policy and to increase contracting opportunities with minority-owned, women-owned, service-disabled veteran-owned, disabled-owned, and small businesses. The Go-DBE staff attended, presented, or trained in 85 events for FY 2024.

Major examples of outreach activities for the fiscal year included:

Go-DBE 20th Anniversary Diversity Marketplace Conference – “**Go Big, Go Far, Go-DBE!**”



Go-DBE had an exciting event celebrating our 20-year anniversary, a day filled with networking, procurement, and learning opportunities. With the theme of our conference as Go BIG, Go FAR, Go-DBE, participants had the opportunity to **Go BIG**: Network with several companies and departments for potential business and sub-contracting opportunities. **Go FAR**: Take their business to the next level with information provided by proven leaders and motivational speakers within the business community. **Go-DBE**: Participate in a Go-DBE-sponsored event and celebrate 20 years of connecting small and diverse businesses with the great State of TN!



Other major examples of outreach activities for the fiscal year included:



Ford Blue Oval



**New Tennessee
Titans Stadium**



**Memphis Grizzlies
Basketball**

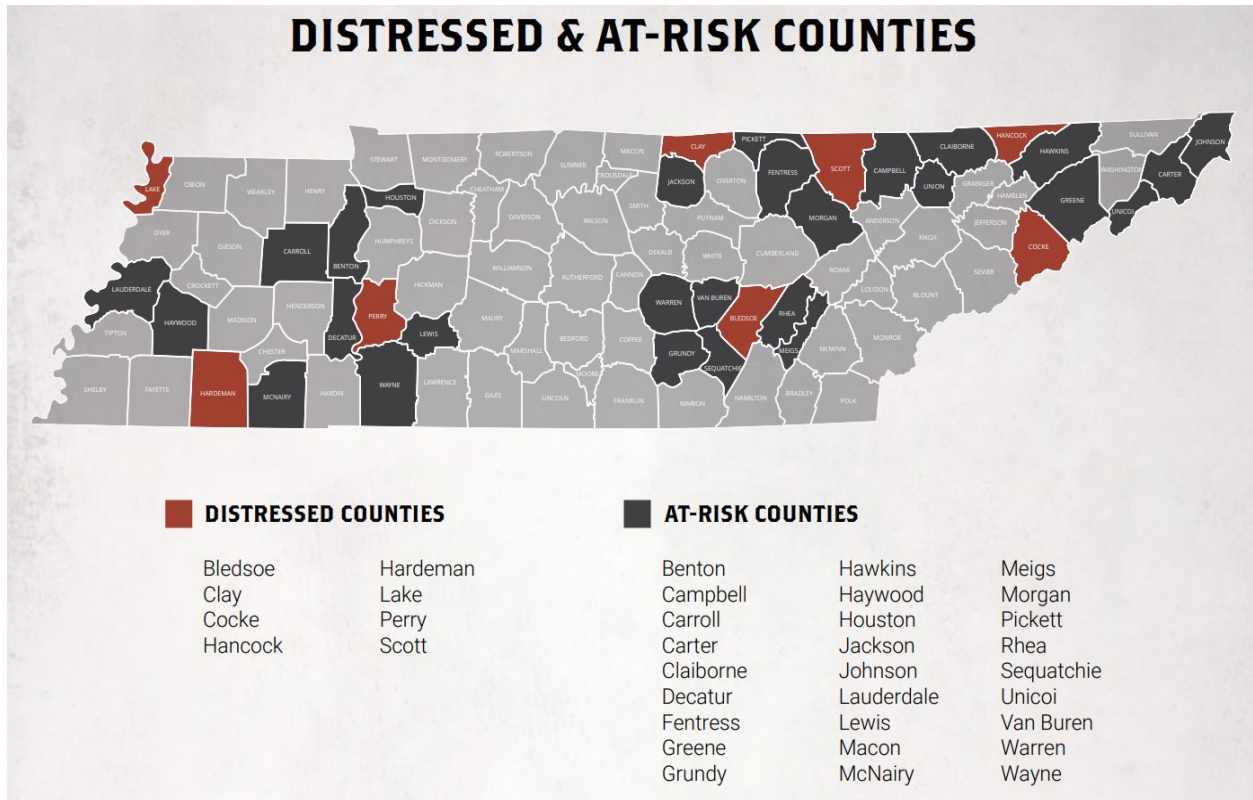
**Small Business Development Training
at SPA Colleges**

- *Austin Peay State University*
- *East Tennessee State University*
- *Middle Tennessee State University*
- *Tennessee Tech University*
- *University of Memphis*
- *UT Martin*

Additional outreach events during FY 2024:

- *Annual State Agency Seminar*
- *City of Chattanooga – Procurement Event*
- *Clark Construction School Graduation*
- *Clark Construction Strategic Partnership*
- *Dept. of Veterans Services Annual Training*
- *Disability Luncheon – TN Human Rights Commission*
- *Go-DBE's "In the Know" Diversity Meetings*
- *Hispanic Outreach Event – Nashville Area Hispanic Chamber of Commerce*
- *Latin American C of C – TSU Avon Campus*
- *MALETA Diversity Subcontracting – TN Tower*
- *Memphis Area Minority Contractors Assoc.*
- *Messer Construction Diversity Outreach*
- *MNAA – BNA's Annual "Business Taking-Off"*
- *Metropolitan Department Housing Authority*
- *Metropolitan Nashville Public Schools*
- *Midsouth Minority Business Conference*
- *MogulCon*
- *Music City Center Purchasing Appreciation*
- *Nashville Business Incubation Center*
- *Nashville C. of C. – Business Expo*
- *Pan-Asian Business Consortium – Knoxville*
- *Nashville Black Chamber*
- *Skanska Holiday Networking Event*
- *Skanska Subcontractor Outreach Event*
- *Supplier Workshop East Tennessee*
- *TCAT Construction – Brownsville, TN*
- *TCAT Nashville Allied Health Building*
- *TDOT Annual DBE Meeting*
- *Technology in Certification – City of Knoxville*
- *TEMA – Main Warehouse and Middle Regional Coordination Center Project*
- *Tennessee Apex Accelerator*
- *Tennessee Higher Education DBE Outreach*
- *Turner School for Construction Management*
- *U.T. – Certification Workshop*
- *USDOT/TDOT MSA SBTRC/Bonding & Insurance*
- *UT Health Science Center – Flintco Construction*

With eight distressed and 27 at-risk counties in Tennessee, it is imperative we continue to expand opportunities to small and diverse businesses throughout the State. The outreach and training sessions continue to prove valuable in raising the standards and level of business success.



MALETA

The Multi-Agency Law Enforcement Training Academy (MALETA) is a consolidated law enforcement campus that includes state-of-the-art training facilities, housing and dining for cadets and in-service staff, and a new administrative headquarters building for the Tennessee Department of Correction and Tennessee Department of Safety & Homeland Security.

Go-DBE has been very much engaged in the early stages of the project to emphasize the importance of diversity participation at all levels of construction. Phase one of construction began in Spring 2024, with the third and final construction phase beginning in 2025.



Ford BlueOval City



Go-DBE continued to actively promote the participation of certified small and diverse businesses throughout the project in FY 2024. Current diversity participation ranges from 11% to 30% within different portions of the project.

Go-DBE is proud to report that Garney Construction met its proposed diversity goal of 15%. Garney is the prime contractor for the Wastewater Force Main and Pump Station contract. The project concluded with \$10.8 million of subcontracting work from 10 certified Go-DBE businesses, which accounted for 21.7% of the contract.

In addition, Brasfield and Gorrie, the prime contractor for the Wastewater Treatment Plant and Lagoons, concluded with over \$21 million to 24 certified Go-DBE businesses. This accounts for 16% of the contract.

"Business Resources" (Tennessee APEX Accelerator)

"Myths of Certifications, Contracts and Grants" (Go-DBE and Economic & Community Development)

"Business Resources" (Tennessee Small Business Development Center)

Go-DBE collaborated with several community partners and organizations to discuss the above topics with certified diversity businesses.

All Go-DBE's "In the Know" meetings are recorded and posted on Go-DBE's website under the *Resources and Business Development Videos from Industry Experts* tab.

The program allows businesses to utilize the information and resources provided during the meetings. Go-DBE is constantly seeking ways to provide additional resources and connections that will benefit the diverse business community. Go-DBE is committed to being a central point of contact for businesses seeking resources, procurement opportunities, business development, and diversity certification.

Go-DBE Success Stories for FY24

CEW Advertising (Woman Business Enterprise)

"Since CEW Advertising became certified as a Go-DBE supplier, it has opened many more opportunities for my company. Once our company was listed in the Diversity Business Directory, we received more requests for our products and services from the State of Tennessee and other outside companies as well. We have also received referrals to other departments within the State of TN. We are grateful for this program and for the services. We look forward to the opportunity to continue to grow our business relationships."

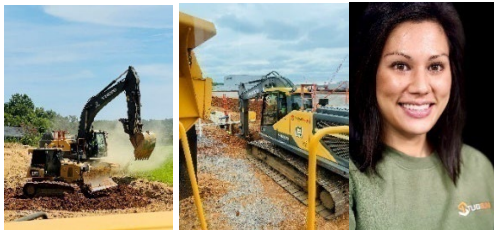
Carol Wilson - Owner



TugSun Group, Inc. (Minority Business Enterprise)

"Being a woman in a male-dominated industry has faced many challenges. Getting certified as an MBE has helped tremendously by giving me the opportunity to work side by side with some of the best companies out there, establishing new relationships and gaining mentors in this industry. It has opened doors to being able to work on the same playing field as the rest. I have been given opportunities in places I feel I would not have otherwise if it was not for my certification. Sometimes, all we need is a little push to get us on the path—this is exactly what this program has done. It has given me the ability to put our name out there, the ability to show everyone the quality of work we provide, which in return has grown my business."

Joanna Sun



SC Engineering, LLC (Service-Disabled Veteran Business Enterprise)

"SC Engineering, LLC has found many benefits to being a certified Service-Disabled Veteran-Owned Small Business (SDVOSB) with GO-DBE. Being a certified SDVOSB opens the door to opportunities for participation in contracts with local, state, and federal entities. Specifically to SC Engineering, being certified with GO-DBE gave us the opportunity to provide services on the New Titans Stadium project, located in Nashville, TN. In addition, we have been able to bid on several state and federal contracts with confidence of having preferred status."

Saul Camarena, P.E. – President / Founder



C. Foster Construction Co., Inc. (Minority Business Enterprise)

"I am the President of C. Foster Construction Company, and I would like to express my gratitude for the minority certification through The Governor's Office of Diversity Business Enterprise. This membership has been very valuable and profitable as it promotes an opportunity to build new relationships.

Through the certification, we have been able to meet the executives of many companies. We have bid and been awarded projects with diversity goals that will allow us to showcase our expertise and diligence in the industry. The Diversity certification opens doors that forge relationships and breed opportunities for both small and large companies. I reside in Memphis Tennessee and since I received my certification, I have had the privilege of learning about opportunities across the State of Tennessee. Many of these projects I would not have heard about if it were not for the connection provided through the DBE certification. The Governor's Office of Diversity Business Enterprise has made this dream a reality.

Within one year of receiving our certification, C. Foster Construction has been able to acquire projects with an estimated value of over 1.5 million in revenue. The Go-DBE program through the Governor's office is a diamond and it is shining brightly."

Regards,
Carlo Foster



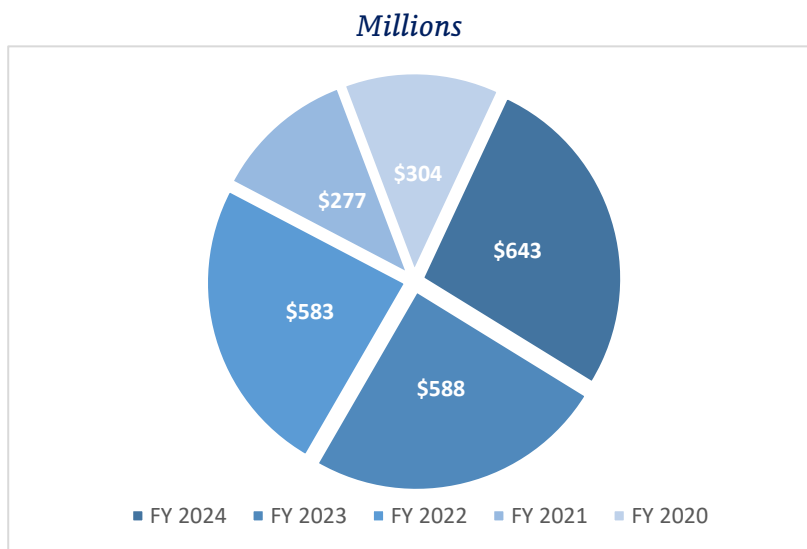
Subcontracting Opportunities

Each year, Go-DBE participates in numerous pre-bid and pre-response conferences. Go-DBE's role is to educate State agencies and industries about the State's diversity program. In doing so, majority-owned firms are encouraged to subcontract and partner with certified diversity businesses in their procurements. Subcontracting has proven to be a successful method in assisting State agencies in reaching their internal diversity goals. The State has realized \$2.4 billion in subcontracting in the last five years.



The high utilization of subcontractors continues in the construction and professional services areas. Total subcontracting spend in FY24 was \$642.8 million. This represents 52.3% of the overall diversity spend for the year. With a sizeable annual usage over the previous 10 years, subcontracting continues to encompass an essential part of the diversity picture in the State.

Annual Subcontracting Dollars – FY 2020-2024



Agency and Departmental Goals

Congratulations to the 23 State agencies that achieved their diversity goal in FY 2024! This is a great accomplishment.



Go-DBE monitors agencies' efforts to achieve diversity in contracting throughout the year. Go-DBE uses spend history, current procurement opportunities, and other methods from each agency to establish diversity spend goals for the following fiscal year.

Each agency is given a goal by category: MBE, WBE, DSBE, SDVBE, and SBE. The individual category goals and spend have been left out of the chart to communicate more concisely whether an agency met its overall goal. Please note that some agencies may have met a category goal but were unable to meet their total agency goal.

Agencies Meeting Their Goal:

As illustrated in the chart below and continued on the following page, 23 agencies and departments met the goals established by Go-DBE during FY24. Those that did not meet their goals will be provided targeted assistance in the next fiscal year. With dedicated diversity software, agency training, and close communication with procurement agency staff, Go-DBE will be focused throughout the year on assisting agencies in meeting their goals.

The following page also includes the diversity dollars reported by each of the colleges and universities. Congratulations are in order, as they combined to total \$102.9 million to certified diversity businesses. This is a 113% increase, or \$54.6 million.

Agency and Department Spend

Agency	Goal	Actual	Diversity Dollars
Agriculture	10.00%	11.60%	\$1,413,965
Board of Regents	26.00%	36.52%	\$198,023,352
Children's Services	5.00%	1.21%	\$808,626
Commerce & Insurance	4.00%	4.22%	\$1,413,789
Correction	4.00%	4.04%	\$14,813,662
Disability and Aging	24.00%	24.02%	\$4,541,511
Economic & Community Development	10.00%	13.01%	\$982,431
Education	4.00%	11.94%	\$11,410,773
Environment & Conservation	7.00%	7.38%	\$6,602,807
Finance & Administration	4.00%	34.97%	\$92,942,734
Financial Institutions	6.28%	0.01%	\$29

General Services	18.00%	18.15%	\$38,389,073
Health	4.50%	4.65%	\$6,014,931
Higher Education (Commission)	7.00%	71.88%	\$1,353,883
Human Resources	13.00%	15.74%	\$136,778
Human Services	4.50%	4.76%	\$10,503,463
Labor & Workforce	7.00%	0.94%	\$394,500
Mental Health and Substance Abuse	14.00%	14.12%	\$6,544,451
Military	5.50%	23.95%	\$12,742,098
Revenue	10.75%	0.25%	\$42,879
Safety & Homeland Security	5.50%	6.49%	\$5,630,122
SBC/Capital Projects	8.00%	8.79%	\$19,196,979
TennCare	23.50%	64.15%	\$481,212,114
Tennessee Bureau of Investigation	12.83%	25.54%	\$6,668,250
Tennessee Department of Transportation	4.50%	5.69%	\$100,575,678
Tennessee Wildlife Resources Agency	7.00%	7.37%	\$1,955,693
Tourist Development	11.00%	1.30%	\$464,281
TRICOR	4.00%	4.14%	\$241,718
University of Tennessee	9.00%	10.63%	\$66,700,561
Veterans Services	15.50%	51.04%	\$599,519

Colleges - LGIs/SPAs	Diversity Dollars
Austin Peay State University	\$5,367,193.85
East Tennessee State University	\$7,741,077.07
Middle Tennessee State University	\$20,344,514.37
Tennessee State University	\$859,706.32
Tennessee Tech University	\$48,660,646.54
University of Memphis	\$19,984,935.07

Agency and College/University Contact Information

Go-DBE and the CPO are committed to increasing diversity spend and participation in the State's procurement processes. The following is a list of small business liaisons and their contact information designated by their agency.

Colleges/Universities Liaisons

University	Colleges and Universities		
	Contact	Phone	Email
Austin Peay State University	Patricia Walton	931-221-7573	Waltonp@apsu.edu
East Tennessee State University	Katherine Little Zink	423-439-6890	Littlekm@etsu.edu
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