<table>
<thead>
<tr>
<th>Job Title</th>
<th>Industry</th>
<th>TN Average Annual Salary:</th>
<th>Monthly Salary:</th>
<th>Education Required:</th>
<th>Associate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advertising Manager</td>
<td>Marketing</td>
<td>$80,560</td>
<td>$6,713</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Loan Officer</td>
<td>Finance</td>
<td>$63,870</td>
<td>$5,323</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Police Officer</td>
<td>Law, Public Safety, Corrections and Security</td>
<td>$42,190</td>
<td>$3,516</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Environmental Technician</td>
<td>Agriculture, Food and Natural Resources</td>
<td>$47,430</td>
<td>$3,953</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Job Description**

**Advertising Manager**
Plans and directs advertising campaigns to increase sales of a product. An advertising manager might help create the newest Coke commercial, design the logo on your favorite box of cereal, or write the slogan on a billboard to help sell tickets to TN Titans games!

**Loan Officer**
Assists customers who apply for loans with a bank, mortgage broker or other lender. Loan officers work with people to figure out the person's goal (like buying their first house), how much money the person can afford to borrow, and how long that person will have to pay the money back. Mortgages are loans for houses and becoming a mortgage loan officer requires special certification because often, a house is the most expensive purchase a person will ever make!

**Police Officer**
Enforces city and town laws, maintains public safety and protects property and people in the community. A police officer responds to emergencies and makes sure that drivers are following traffic laws when they drive. Police officers arrest criminals and can testify in court when a person is on trial for a crime.

**Environmental Technician**
Assists with testing and sampling or monitoring needed for environmental clean up efforts. An environmental technician collects air, water, and soil samples and tests them to understand what kind of pollution occurred and how to clean it up. This career requires someone to know how to use specialized equipment and stay safe around hazardous materials.

**Family Description**

see original card

**Monthly Additions/Deductions:**

**Partner’s Monthly Salary:**

**Monthly Household Income:**

**Number in Family:**

**Minimum # of Bedrooms:**

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.
**Network Support Specialist**

Information Technology

TN Average Annual Salary: **$44,750**

<table>
<thead>
<tr>
<th>Monthly Salary:</th>
<th><strong>$3,729</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Education Required:</td>
<td><strong>Associate</strong></td>
</tr>
</tbody>
</table>

**Job Description**

Evaluates, troubleshoots, and maintains an organization’s computer and network systems, usually as part of an information technology department. The network support specialist is the person who helps employees with a broken computer or resolves the issue if the internet and network are not working.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

**Family Description**

see original card

Number in Family: [ ]
Minimum # of Bedrooms: [ ]

Monthly Additions/Deductions: [ ]
Partner’s Monthly Salary: [ ]

Monthly Household Income: [ ]

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**Software Developer**

Information Technology

TN Average Annual Salary: **$82,140**

<table>
<thead>
<tr>
<th>Monthly Salary:</th>
<th><strong>$6,845</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Education Required:</td>
<td><strong>Associate</strong></td>
</tr>
</tbody>
</table>

**Job Description**

Designs or improves computer software. A software developer writes code to create an app or a product, and then works with other developers to check the app for bugs or errors. Software developers work with many different computer "languages" like JavaScript or Ruby on Rails, and some specialize in one kind of product, like building apps for an iPhone.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

**Family Description**

see original card

Number in Family: [ ]
Minimum # of Bedrooms: [ ]

Monthly Additions/Deductions: [ ]
Partner’s Monthly Salary: [ ]

Monthly Household Income: [ ]

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**Wind Turbine Technician**

Architecture, Construction

TN Average Annual Salary: **$52,860**

<table>
<thead>
<tr>
<th>Monthly Salary:</th>
<th><strong>$4,405</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Education Required:</td>
<td><strong>TCAT</strong></td>
</tr>
</tbody>
</table>

**Job Description**

Maintains and repairs wind turbines used to generate electricity. Wind turbines are important because they "green" energy that does not pollute the earth. Wind turbines are tall and include advanced technology to turn wind into power, so a wind turbine technician must be able to climb a tall turbine and understand the electrical system in case it needs a repair.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

**Family Description**

see original card

Number in Family: [ ]
Minimum # of Bedrooms: [ ]

Monthly Additions/Deductions: [ ]
Partner’s Monthly Salary: [ ]

Monthly Household Income: [ ]

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**Avionics Technician**

Transportation, Distribution, and Logistics

TN Average Annual Salary: **$49,670**

<table>
<thead>
<tr>
<th>Monthly Salary:</th>
<th><strong>$4,139</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Education Required:</td>
<td><strong>TCAT</strong></td>
</tr>
</tbody>
</table>

**Job Description**

Installs, repairs, and maintains all of the electronics aboard an aircraft or spacecraft. An avionics technician could mount antennas or repair navigational equipment on airplanes and/or space shuttles.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

**Family Description**

see original card

Number in Family: [ ]
Minimum # of Bedrooms: [ ]

Monthly Additions/Deductions: [ ]
Partner’s Monthly Salary: [ ]

Monthly Household Income: [ ]
**SURVEYOR**  
Science, Technology, Engineering, and Mathematics

TN Average Annual Salary: **$48,470**

| Monthly Salary: | $4,039 | Education Required: | Associate |

**Job Description**

Uses specialized equipment and technology to measure the surface of the Earth to create maps. The information gathered by a surveyor plays an important role in planning for building new roads and buildings.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

**Family Description**

see original card

Number in Family:  
Minimum # of Bedrooms:  

Monthly Additions/Deductions:

Partner’s Monthly Salary:

Monthly Household Income:

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**FISH HATCHERY MANAGER, TECHNICIAN**  
Agriculture, Food and Natural Resources

TN Average Annual Salary: **$43,980**

| Monthly Salary: | $3,665 | Education Required: | TCAT |

**Job Description**

Manages hatcheries where fish are raised for food or for stocking recreational fishing areas. Fish hatchery technicians monitor a number of data points to make sure that fish stay healthy, including water levels, temperature and bacteria in areas where fish are held and fed.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

**Family Description**

see original card

Number in Family:  
Minimum # of Bedrooms:  

Monthly Additions/Deductions:

Partner’s Monthly Salary:

Monthly Household Income:

---

**FUNERAL DIRECTOR**  
Government and Public Administration

TN Average Annual Salary: **$42,990**

| Monthly Salary: | $3,583 | Education Required: | Associate |

**Job Description**

Manages a funeral home business. Funeral directors play an important role to families and communities when someone passes away. They help organize memorial services and burials, file important paperwork for families, and can prepare bodies for the funeral. Importantly, funeral directors can comfort a family during a difficult time.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

**Family Description**

see original card

Number in Family:  
Minimum # of Bedrooms:  

Monthly Additions/Deductions:

Partner’s Monthly Salary:

Monthly Household Income:

---

**HVAC-R TECHNICIAN**  
Architecture, Construction

TN Average Annual Salary: **$41,490**

| Monthly Salary: | $3,458 | Education Required: | TCAT |

**Job Description**

Installs and repairs heating, air conditioning, and ventilation units. An HVAC-R technician can identify why an HVAC-R system is not working and repair it for a house or a business. HVAC-R technicians also install new systems when a house or building is being built.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

**Family Description**

see original card

Number in Family:  
Minimum # of Bedrooms:  

Monthly Additions/Deductions:

Partner’s Monthly Salary:

Monthly Household Income:
**INSURANCE POLICY CLERK**  
Finance

<table>
<thead>
<tr>
<th>TN Average Annual Salary: $37,490</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Salary: $3,124</td>
</tr>
<tr>
<td>Education Required: Associate</td>
</tr>
</tbody>
</table>

**Job Description**
Accepts and reviews applications for insurance and provides information to insurance agents. An insurance policy clerk works with customers to answer questions and help them choose the right policies for their vehicles, home, and for life insurance. In the event of an accident, an insurance policy clerk will collect information about the accident and help negotiate agreements between the insurance company and the customer.

**Family Description**
see original card

| Number in Family: |
| Minimum # of Bedrooms: |

**Monthly Additions/Deductions:**

| Partner’s Monthly Salary: |

| Monthly Household Income: |

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**MASSAGE THERAPIST**  
Health Science

<table>
<thead>
<tr>
<th>TN Average Annual Salary: $37,480</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Salary: $3,123</td>
</tr>
<tr>
<td>Education Required: TCAT</td>
</tr>
</tbody>
</table>

**Job Description**
Uses massage to relieve tension and pain, and promote general well-being. A massage therapist may specialize in a certain type of massage, such as deep-tissue or sports massage. Many massage therapists work in a spa or fitness center.

**Family Description**
see original card

| Number in Family: |
| Minimum # of Bedrooms: |

**Monthly Additions/Deductions:**

| Partner’s Monthly Salary: |

| Monthly Household Income: |

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**SUBSTANCE ABUSE COUNSELOR**  
Health Science

<table>
<thead>
<tr>
<th>TN Average Annual Salary: $37,240</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Salary: $3,103</td>
</tr>
<tr>
<td>Education Required: Associate</td>
</tr>
</tbody>
</table>

**Job Description**
Counsels people struggling with addictions to alcohol, drugs or other substances. A substance abuse coordinator helps clients in dealing with personal and professional problems related to substance abuse. They collaborate with other health care and mental health care professionals to coordinate services for clients, and work with their families.

**Family Description**
see original card

| Number in Family: |
| Minimum # of Bedrooms: |

**Monthly Additions/Deductions:**

| Partner’s Monthly Salary: |

| Monthly Household Income: |

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**SOLAR INSTALLER**  
Architecture, Construction

<table>
<thead>
<tr>
<th>TN Average Annual Salary: $33,890</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Salary: $2,824</td>
</tr>
<tr>
<td>Education Required: TCAT</td>
</tr>
</tbody>
</table>

**Job Description**
Installs solar energy systems for homes or larger buildings. A solar installer has to understand how the solar batteries and wiring of a solar energy system work, and often works on the roofs of homes and tall buildings making sure that the solar panels are safely installed.

**Family Description**
see original card

| Number in Family: |
| Minimum # of Bedrooms: |

**Monthly Additions/Deductions:**

| Partner’s Monthly Salary: |

| Monthly Household Income: |
### Videographer
**Arts, Audio/Video Technology and Communication**

**TN Average Annual Salary:** $66,920

| Monthly Salary: | $5,577 | Education Required: | Associate |

**Job Description:**

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

**Family Description**
see original card

| Number in Family: |  | Minimum # of Bedrooms: |  |

**Monthly Additions/Deductions:**

**Partner’s Monthly Salary:**

**Monthly Household Income:**

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### Auto Damage Appraiser
**Finance**

**TN Average Annual Salary:** $61,260

| Monthly Salary: | $5,105 | Education Required: | TCAT |

**Job Description:**
Estimates the value of a car or the cost of repairs after an accident. An auto damage appraiser inspects damaged cars and provides repair cost estimates to insurance adjusters. It’s important for an auto damage appraiser to be able to estimate how much time it will take to fix a car and what parts the car needs, because these estimates determine the amount of money the person and the insurance company will pay to get the car back on the road.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

**Family Description**
see original card

| Number in Family: |  | Minimum # of Bedrooms: |  |

**Monthly Additions/Deductions:**

**Partner’s Monthly Salary:**

**Monthly Household Income:**

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### Sonographer
**Health Science**

**TN Average Annual Salary:** $60,690

| Monthly Salary: | $5,058 | Education Required: | Associate |

**Job Description:**
Uses ultrasound technology to examine the inside of patients’ bodies and diagnose medical conditions. A sonographer works closely with doctors to make sure that sonogram results are read correctly and that a patient gets the correct care based on their sonogram. One of the most popular uses of sonography is to monitor a baby’s growth and development during pregnancy.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

**Family Description**
see original card

| Number in Family: |  | Minimum # of Bedrooms: |  |

**Monthly Additions/Deductions:**

**Partner’s Monthly Salary:**

**Monthly Household Income:**

---

### Electrician
**Architecture, Construction**

**TN Average Annual Salary:** $46,710

| Monthly Salary: | $3,893 | Education Required: | TCAT |

**Job Description:**
Works on electrical systems in buildings. An electrician installs electrical wiring and lighting in a new house, and can make repairs or upgrade older electrical systems to make sure they are safe. Some electricians specialize in electrical systems for cars, planes or boats, or electrical and lighting work in the movie industry.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

**Family Description**
see original card

| Number in Family: |  | Minimum # of Bedrooms: |  |

**Monthly Additions/Deductions:**

**Partner’s Monthly Salary:**

**Monthly Household Income:**
TN RECONNECT CAREERS

TN RECONNECT CAREERS

TN RECONNECT CAREERS

TN RECONNECT CAREERS
GREENHOUSE MANAGER
Agriculture, Food and Natural Resources

TN Average Annual Salary: $43,980

Monthly Salary: $3,665  Education Required: TCAT

Job Description
Manages agricultural workers who grow and harvest plants, primarily flowers and trees. A greenhouse manager uses data to ensure that the greenhouse will produce the greatest number of plants that are healthy and ready to sell.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

Family Description
see original card

Number in Family:  Minimum # of Bedrooms:

Monthly Additions/Deductions:
Partner’s Monthly Salary:

Monthly Household Income:

BRICK/STONE MASON
Architecture, Construction

TN Average Annual Salary: $41,400

Monthly Salary: $3,450  Education Required: TCAT

Job Description
Uses bricks or stones to build structures. Sometimes a brick mason might build the walls of a house or a fireplace, other times they create a custom pizza oven for a restaurant! Brick masons use math and engineering skills to ensure the things they build are stable and safe.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

Family Description
see original card

Number in Family:  Minimum # of Bedrooms:

Monthly Additions/Deductions:
Partner’s Monthly Salary:

Monthly Household Income:

EVENT SPECIALIST
Hospitality and Tourism

TN Average Annual Salary: $41,020

Monthly Salary: $3,418  Education Required: Associate

Job Description
Coordinates promotional sales events, professional meetings and family events. An event specialist might help organize a wedding or a graduation party, and would help the host plan out meals, seating, music, and more. Event specialists really get the party started!

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

Family Description
see original card

Number in Family:  Minimum # of Bedrooms:

Monthly Additions/Deductions:
Partner’s Monthly Salary:

Monthly Household Income:

WELDER
Manufacturing

TN Average Annual Salary: $39,000

Monthly Salary: $3,250  Education Required: TCAT

Job Description
Uses welding equipment to solder or heat and bind pieces of metal together. Welders may work locally on projects, or can use their welding career to take on adventurous jobs like welding on a ship or welding underwater! Some welders even travel with NASCAR pit crews.

Fill in the blanks below with information from your original scenario card and chance card to calculate your new monthly household income.

Family Description
see original card

Number in Family:  Minimum # of Bedrooms:

Monthly Additions/Deductions:
Partner’s Monthly Salary:

Monthly Household Income: