

## **2017 Lobbyist Registration Audit of Will Johnson**

Will Johnson's audit report contains no findings.

### **EMPLOYER(S)**

- Alcoa, Inc.
- Anheuser-Busch Companies
- Consumer Data Industry Association
- CoreCivic, Inc.
- Eastman Chemical Co.
- LoJac Enterprises Inc.
- Nissan North America
- Outdoor Advertising of TN
- RAI Services Company
- TN Press Assn., Inc.

### **REGISTRATION(S)**

Based on a review of the audit documentation provided by Mr. Johnson, he was employed by a firm who contracts with clients for lobbying services. Based on a statement by a firm's principal, Mr. Johnson appears to be assigned duties that are not within the scope of lobbying activities that require registration. However, he was registered as a lobbyist as he has contact with legislators to set appointments for the firm. Since Mr. Johnson is registered as a lobbyist, and therefore can act as any other registered lobbyist, he is audited like any other registered lobbyist. Mr. Johnson registered as a lobbyist for ten employers during 2017. Based on the audit documentation, Mr. Johnson timely registered his lobbying relationship with each of his employers and paid all registration fees.

### **LOBBYING AGREEMENT(S)**

As noted above, Mr. Johnson is an employee of a firm that contracts with clients for lobbying services but is assigned no duties that are lobbying services. As Mr. Johnson was not performing specific duties under the contracts for lobbying, the audit did not review the contracts of the firm to determine whether Mr. Johnson was paid on a contingency for lobbying success. The audit used the principal's statement on how Mr. Johnson was compensated to assess the contingency provisions. Based on that statement it appears Mr. Johnson's compensation has no terms for contingency payments based on lobbying success.

### **FAMILY OR BUSINESS ARRANGEMENTS WITH PUBLIC OFFICIALS**

Mr. Johnson reported he had no business or familial relationships with persons who were officials in the legislative branch or officials in the executive branch.

### **TRAINING**

Based on review of the Bureau of Ethics and Campaign Finance's lobbyist records, Mr. Johnson completed his required lobbyist training for the 2017 registration year and paid all training fees.