YOU ARE INVITED TO OUR ANNUAL MEETING AND TRADE SHOW IN THE BEAUTIFUL SMOKY MOUNTAINS

Friday - March 13, 2020
Saturday - March 14, 2020

Park Vista Hotel
705 Cherokee Orchard Road, Gatlinburg, Tennessee
TWWA RATE: $118.00 PLUS TAX (12.75%)
ON-LINE BOOKING CODE: TNW
HILTON RESERVATIONS: 1-800-421-7275
CUT-OFF FOR RESERVATIONS: FEBRUARY 28, 2020
www.parkvista.com
Thursday March 12, 2020

6:00 - 7:00 pm Pre-Registration - Lower Level Hallway
6:00 pm - Vendors may begin setting up trade show area
6:30 pm Board Meeting - LeConte Room

Friday March 13, 2020

7:00 am – 8:00 am
Lower Lobby
Continental Breakfast
You could sponsor this! Call 865-761-4363

7:00 am – 1:00 pm
Lower Level Hallway
Late Registration - additional fees apply.
Please register early!

7:00 am
Ballroom 1 -3
Vendors may begin setting up trade show area

Class: 8:00 - 10:00 am
Garden View A & B
Philip Giguere
Federated Insurance
Hiring Practices - In this session, Philip will help explain what can and cannot be used in hiring practices.
See the “Instructor/Class Summary” for more information
2 Credit Hours

Class: 8:00 - 10:00 am
Garden View C
Mark Shell/Brad Walsh
Drillers Service Inc.
Iron and pH: Exploring common well water problems. Time to find the right way to identify different forms of iron in well water, using simple inexpensive tools that help make it easier. Also time spent understanding pH values and the right solution, when problems are identified correctly. 2 Credit Hours

Class: 8:00 - 10:00 am
Garden View D & E
Jeff Francis
Bureau of Workers Compensation
Tennessee’s Drug Free Workplace Program: It’s a good idea for employers and employees! See “Meet the Instructors/Class Summary” for more info.
2 Credit Hours

TRADE SHOW OPEN
10:00 am - 3:00 pm

LUNCH
12:00 - 1:00 pm
Lunch with the vendors
<table>
<thead>
<tr>
<th>Time</th>
<th>Location</th>
<th>Classes</th>
<th>Credits</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>3:00 - 4:00 pm</td>
<td>Garden View A &amp; B</td>
<td>Common Causes of Well Failure</td>
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<td>Continued…</td>
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<td></td>
<td>Thomas Ballard</td>
<td>Southeast Hydrogeology</td>
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<tr>
<td>3:00 - 4:00 pm</td>
<td>Garden View C</td>
<td>Introduction to Jet Pumps</td>
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<td>Paul Shuford</td>
<td>DAB Pumps</td>
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<td>3:00 - 4:00 pm</td>
<td>Garden View D &amp; E</td>
<td>Electrical training specific to pumps, motors and controllers,</td>
<td>1</td>
<td>hands on training using digital meters and submersible motors</td>
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<td>Tom Stephan</td>
<td>hands on training using digital meters and submersible motors</td>
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<td>4:15 - 5:15 pm</td>
<td>Garden View A &amp; B</td>
<td>New entrant safety audit</td>
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<td></td>
<td>Travis Eggers</td>
<td>TN Hwy Patrol</td>
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<td>4:15 - 5:15 pm</td>
<td>Garden View C</td>
<td>Getting certified or licensed without exams</td>
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<td>Andrew Morgan</td>
<td>The NC/TN reciprocity agreement and other states</td>
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<td>4:15 - 5:15 pm</td>
<td>Garden View D &amp; E</td>
<td>Introduction to well rehabilitation: focusing on common problems found in existing wells</td>
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<td>along with the variety of chemicals and methods used to treat them</td>
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<td>Mike Whittaker</td>
<td>along with the variety of chemicals and methods used to treat them</td>
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**Auction sign up begins**

**Annual Scholarship Auction & Dinner Info:**

**PLAN TO ATTEND, FRIDAY NIGHT MARCH 13** for a fun time in raising money for our “JoLinda Watson Scholarship Fund”. Each year we give up to four $1,000 scholarships to high school seniors wanting to further their education. These scholarships would not be possible without this auction and most importantly YOU!

Any items you are willing to donate will be greatly appreciated.

See the TWWA registration desk at the show for scholarship applications.
### Saturday March 14, 2020

#### NO TRADE SHOW TODAY

<table>
<thead>
<tr>
<th>Time</th>
<th>Location</th>
<th>Event</th>
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<tbody>
<tr>
<td>7:00 – 8:00 am</td>
<td>Lower Lobby</td>
<td>Continental Breakfast&lt;br&gt;You could sponsor this! Call 865-761-4363</td>
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<tr>
<td>7:00 am – 9:00 am</td>
<td>Lower Level Hallway</td>
<td>Late Registration - additional fees apply.&lt;br&gt;Please register early!</td>
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<tr>
<td>Class: 7:30 - 9:30 am</td>
<td>Garden View A &amp; B</td>
<td>Electrical &amp; mechanical workings of submersible motors&lt;br&gt;2 Credit Hours</td>
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<tr>
<td>Paul Shuford</td>
<td>DWT Pump</td>
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<tr>
<td>Class: 9:45 - 11:45 am</td>
<td>Garden View A &amp; B</td>
<td>Hydrogeology for drillers&lt;br&gt;2 Credit Hours</td>
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<tr>
<td>Thomas Ballard</td>
<td>Southeast Hydrogeology</td>
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<tr>
<td>10:30 am</td>
<td>Leconte Room</td>
<td>Ladies Auxiliary&lt;br&gt;All Ladies Invited</td>
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<tr>
<td>11:45 am - 12:15 pm</td>
<td>Garden View A &amp; B</td>
<td>TWWA Business Meeting:&lt;br&gt;Contractor room &amp; registration give-a-way will be given at this meeting.&lt;br&gt;Must be present to win.</td>
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<tr>
<td>12:00 - 1:15 pm</td>
<td>Ballroom 1 &amp; 2</td>
<td>Lunch&lt;br&gt;Everyone Dismissed after lunch except TWWA Board&lt;br&gt;You could sponsor this! Call 865-761-4363</td>
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<tr>
<td>1:15 pm - 2:15 pm</td>
<td>Garden View A &amp; B</td>
<td>TWWA Board Meeting</td>
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**PARK VISTA HOTEL BOOKING INFORMATION**

705 Cherokee Orchard Road, Gatlinburg, Tennessee

**TWWA RATE:** $118.00 PLUS TAX (12.75%)

**ON-LINE BOOKING CODE:** TNW

**HILTON RESERVATIONS:** 800-421-7275

**CUT-OFF FOR RESERVATIONS:** FEBRUARY 28, 2020

**NOTE:**

THE HOTEL ONLY ALLOWS US SO MANY ROOMS. ONCE THOSE ROOMS ARE USED, THEY ARE CONSIDERED SOLD OUT.<br>BOOK EARLY TO GET A ROOM AND GET THIS RATE!
Meet the Instructors

Class Summary

No particular order

Jeff Francis
Bureau of Workers’ Compensation
Jeff is the assistant administrator of the TN Bureau of Workers’ Compensation, his responsibilities include assisting with budgeting, Human Resources, and information systems and supervising the claim, coverages and communications aspects for the Bureau.

More Class Info:
- How large the drug epidemic is in the US
- How prevalent drug use in the workplace
- The financial and non-financial impact that drugs in the workplace cause.
- Ways to create a safer worksite
- The difference between a drug free workplace and Tennessee’s Drug Free Workplace Program
- The benefits and requirements for employers that participate in the Drug Free Workplace Program
- Recent revisions to the Program’s rules

Class time: Friday 8:00 am 2 Credit Hours

Tom Stephan
Xylem
Tom manages all residential and commercial water training programs. He is also responsible for research, development and implementation of web-based and online training.

Class time: Friday 3:00 1 Credit Hour

Thomas Ballard
Southeast Hydrogeology
“The Groundwater Guy,” is Principal Hydrogeologist at Southeast Hydrogeology, PLLC, a water resources consulting company with clientele in the Southeastern U.S. and California. He is passionate about diagnosing biological, physical and chemical problems with water supply wells and designing the appropriate solutions to fix the problems, with the ultimate goal of reducing the overall life cycle cost of the well. He also specializes in locating productive water wells with an emphasis on fractured bedrock and karst environments.

Class Times: Friday 3:00 pm and Saturday 9:45 am
Friday 1 Credit Hour and Saturday 2 Credit hours

Mark Shell/Brad Walsh
Drillers Service Inc.
Mark started in this industry back in 1984 working for a family business in Roanoke, Virginia. He owned and operated a water treatment distribution company, Parkway Water Systems, with his wife for 10 years, before going to work for DSI 5 years ago. Brad is Water Right’s Regional Sales Manager for the Southeast US. Prior to joining Water Right, he spent 5.5 years with Pentair working with water treatment OEMs, distributors and dealers throughout the eastern US & Canada. He has a Bachelor of Science degree in Business Administration from the University of Maine and currently resides in Harrisonburg, VA.

Class Times: Friday 8:00 am 2 Credit Hours
Travis Eggers
Tennessee Highway Patrol
Travis started with THP in 1997 - 2007 as an inspector at the Greene County Scales and was an explosive
detection K-9 handler from 2007-2015. He has been conducting new entrant safety audits for FMCSA since
2015. **Class Time: Friday 4:15 pm 1 Credit Hour**

Paul Shuford
DAB Pumps
Paul has been working in the pumps and controls industry for over 25 years. He owned and operated a boiler,
cooling tower, and pump services company near Atlanta, GA, and is a commissioned inspector with the National
Board of Boiler and Pressure Vessel Inspectors. For the past 9 years, he has worked at DAB Pumps, Inc. in
Ladson, SC doing training, technical, and application services for well pumps, sub. motors, sub. turbine pumps,
surface well pumps, feed pumps, booster systems, circulators, and control systems including variable frequency
drives and direct on line systems.  
**Class Times: Friday 3:00 pm and Saturday 7:30 am**
**1 Credit hour Friday and 2 Credit hours Saturday**

Philip Giguere
Federated Insurance
Philip was raised in Murfreesboro, TN. After working in heavy equipment sales for over 4 years, he decided he
wanted to help people grow their personal and business ventures and joined Federated’s team. After completing
Federated’s 9 month training program, he took over the Knoxville territory. 

**More Class Info:**
Hiring Practices: In many employment actions, the deciding factor is whether the employer’s treatment of the
employee or applicant was “fair”. Courts and juries look at several different factors in determining whether the
employer or applicant was treated fairly. The existence of discrimination is a primary factor in determining whether and employee has been treated fairly. Federal and state laws prohibit employee selection, advancement, compensation, etc., on the basis of certain factors and for good reason. The prohibited factors are irrelevant to the selection of the best candidate or employee for the position. While an employer must be “discriminating” in selecting the person best qualified for the position, the decision must not be based to any extent on any prohibited factors. You may be discriminating, but may not unlawfully discriminate.

Andrew Morgan
North Carolina Well Contractors Certification Commission Staff
Getting certified or licensed without exams in North Carolina. The North Carolina and Tennessee reciprocity
agreement and other states
**Class Time: Friday 4:15 1 Credit Hour**

Mike Whitaker
Cotey Chemical Corp.
Mike has seen this industry in several perspectives: as a contractor growing up in the family business, working
in distributor sales and then manufacturers representative. In 2019 he accepted an offer to work with Cotey
Chemical which offered him the opportunity to work more closely with contractors which he feels is the most
important people in our industry.  
**Class Time: Friday 4:15 pm 1 Credit hour**
Online registration is available this year at
www.tnwaterwellassociation.org

You may also scan and email to
tnwaterwellassociation@gmail.com
or fax to 865-761-4354 please make
sure to send both sides of the
registration paper.

Deadlines still apply, please register
before February 28 to receive the early
bird discount.
Please pay attention to deadlines.

Registration paperwork received after February 28 will be processed with additional fees.

Tennessee Water Well Association
3449 Old Airport Road
White Pine, TN 37890
WINTER/SPRING CONFERENCE  TENNESSEE WATER WELL ASSOCIATION

Attendee Registration  

March 13 - 14, 2020

The Park Vista Hotel, Gatlinburg, TN

PRE-REGISTRATION CLOSSES FEBRUARY 28, 2020
MUST REGISTER BEFORE THIS DATE FOR DISCOUNT

| CONTACT PERSON: ___________________________ | OFFICE PH: ___________________________
| COMPANY: __________________________________________________________________________________________ |
| MAILING ADDRESS: ___________________________ | FAX: ___________________________
| CITY: __________ | STATE: __________ | ZIP: __________ |
| EMAIL: __________________________________________________________________________________________________ |

Please provide a valid email address. This is a convenient way to contact you in case of a problem with registration or the show. TWWA does not sell/rent your email address.

MEMBERSHIP DUES: Membership dues are paid on a yearly basis.

FIRST MEMBERSHIP IN YOUR COMPANY $200

NAME: _____________________________

EMPLOYEE(S) MEMBERSHIP DISCOUNTED $100 EACH

_________________________________   _________________________
(choose more space if needed)

MEMBERSHIP TOTAL: _________________

REGISTRATION FOR MEMBERS TO ATTEND THE TRADE SHOW & MEETING
MEMBERS PRICE ONLY IF YOU ARE A TWWA MEMBER
SEE REVERSE FOR NON-MEMBER PRICING

Registration Includes: (ALL education classes, trade show access, breakfast, lunch & Friday night auction and dinner)

Before February 28 $100   After February 28 $150

NAME OF MEMBERS REGISTERING ___________________________

After the first MEMBER registers, you may take the discounted rate for each employee registering
Employee(s) before February 28 $75   Employee(s) after February 28 $112.50

_________________________________   _________________________   _________________________

REGISTRATION TOTAL: _________________

*SEE REVERSE SIDE FOR MORE OPTIONS & NON-MEMBER REGISTRATION
REGISTERING AS NON MEMBER

Registration Includes: (ALL education classes, trade show access, breakfast, lunch & Friday night auction & dinner)

Before February 28 $200  After February 28 $300

NAME OF PERSON REGISTERING ______________________

After the first registration is paid, you may take the discount for each additional employee

Employee(s) Before February 28 $150  After February 28 $225 ______________________
______________________   _______________________   ___________________

REGISTRATION TOTAL: ____________

GUEST PASS - TRADE SHOW AND MEALS ONLY
(Does NOT includes classes, ONLY includes breakfast, lunch, trade show access & Friday night dinner & auction

Before February 28 $75  After February 28 $113   (Does not require a name tag)

HOW MANY _____ TOTAL _____

FRIDAY NIGHT DINNER & AUCTION ONLY $30
(Does not require a name tag)

HOTEL INFORMATION
THE PARK VISTA HOTEL
PLEASE CONTACT THE HOTEL DIRECTLY TO ARRANGE YOUR STAY
HILTON RESERVATIONS: 800-421-7275
705 CHEROKEE ORCHARD TRAIL, GATLINBURG, TENNESSEE
RATE EXPIRES FEBRUARY 28, 2020 OR WHEN THEY RUN OUT OF ROOMS.
PLEASE RESPECT THE DEADLINE, THE HOTEL WILL NOT HONOR THE DISCOUNTED RATE AFTER THIS DATE

PAYMENT INFORMATION

CHECK, MONEY ORDER, CREDIT CARD OR CASH

AMOUNT TO BE CHARGED CARD $______________

Cardholder name:_________________________ Card# __/____/____/____

Exp. Date: __/___

Three digit numbers on the back of the card __ __

Signature:__________________________

*VERY IMPORTANT* STREET ADDRESS ASSOCIATED WITH THE CARD:
__________________________ ZIP CODE______________

NOTE: *If you are paying by credit card, your credit card statement will say “Wilson Drilling Service
** Receipts sent upon request**
Payments may be mailed to:
TWWA 3449 Old Airport Road, White Pine, TN 37890
You may fax your registration form to: 865-761-4354
Register online at www.tnwaterwellassociation.org
Questions? 865-761-4363 or tnwaterwellassociation@gmail.com