

## Report #2A: EAST TN TENNCARE OPERATIONS STATEMENT OF REVENUES AND EXPENSES

	2008		2007
	CURRENT PERIOD	YEAR TO DATE TOTAL	TOTAL
MEMBER MONTHS	278,908	1,060,314	995,830
<b>REVENUES:</b>			
1. TennCare Capitation	59,936,301	\$207,925,863	\$186,606,724
2. Adverse Selection	0	0	0
3. Total TennCare Revenue (Lines 1 and 2)	59,936,301	207,925,863	186,606,724
4. Investment	0	0	181,489
5. Other Revenue (Provide detail)	0	0	0
6. TOTAL REVENUES (Lines 3 to 5)	59,936,301	207,925,863	186,788,213
<b>EXPENSES:</b>			
Medical and Hospital Services:			
7. Capitated Physician Services	0	0	0
8. Fee-for Service Physician Services	11,738,147	51,772,644	49,720,443
Physician Services - Other	10,594,081	42,786,914	37,244,280
Physician Services - Total	29,146,685	77,918,599	67,189,746
11. Emergency Room Services	0	0	0
12. Mental Health Services	0	0	0
13. Dental Services	0	0	0
Dental Services - Other	228,011	786,446	671,314
Dental Services - Total	0	0	0
Hospital Services	798,228	6,762,871	6,903,141
17. Chiropractic Services	0	0	0
Chiropractic Services - Other	1,265,217	4,356,809	3,861,157
Chiropractic Services - Total	1,169,044	4,187,462	4,102,771
Transportation Services	0	0	0
Transportation Services - Other	493,808	1,881,711	1,743,073
22. Outside Referrals	0	0	0
23. Medical Incentive Pool and Withhold Adjustments	0	0	0
24. Occupancy, Depreciation, and Amortization	0	0	0
Other Medical and Hospital Services (Provide Detail)	31,751	126,860	179,389
26. Subtotal (Lines 7 to 25)	55,464,971	190,580,316	171,615,314
LESS:			
27. Net Reinsurance Recoveries Incurred	0	0	0
28. Copayments	0	0	0
29. Subrogation and Coordination of Benefits	0	0	0
30. Subtotal (Lines 27 to 29)	0	0	0
31 TOTAL MEDICAL AND HOSPITAL (Lines 26 minus line 30)	55,464,971	190,580,316	171,615,314
Administration:			
32. Compensation	2,823,271	11,302,146	10,402,879
33. Marketing	308,943	1,236,764	756,041
34. Interest Expense	0	0	0
35. Premium Tax Expense	1,130,585	3,971,843	3,508,176
36. Occupancy, Depreciation and Amortization	208,531	834,794	505,802
37. Other Administration (Provide detail)	0	0	0
38. TOTAL ADMINISTRATION (Lines 32 to 37)	4,471,330	17,345,547	15,172,899
39. TOTAL EXPENSES (Lines 31 and 38)	59,936,301	207,925,863	186,788,213
40. Extraordinary Item			
41. Provision for Income Tax	0	0	(0)
42. NET INCOME (LOSS) (Line 6 less Lines 39, 40, and 41)	\$0	\$0	(\$0)
<b>Write-ins:</b>			
<b>REVENUES:</b>	0		
Line 5 Contractual Recoveries	0	0	0
Line 5 Deferral of Revenue for Administration fee Risk	0	0	0
<b>EXPENSES:</b>			
Line 25 Reinsurance Expense	0	0	0
Line 25 Nurseline	31,751	126,860	179,389
Line 37 Fines & Penalties- Regulatory Authorities	0	0	0

Americhoice - Middle Tennessee  
 Report 2A - TennCare Income Statement  
 Middle Tennessee CRA 2.30.14.3.3 and 2.30.14.3.4

	Current Period	Year-To-Date Total	Previous Year Total
<b>Member Months</b>	<u>555,307</u>	<u>2,211,932</u>	<u>1,627,570</u>
<b>Revenues:</b>			
TennCare Capitation	144,436,091	595,326,262	377,672,129
Investment	-	-	5,876,114
Other Revenues	-	-	-
<b>Total Estimated Revenues</b>	<u>144,436,091</u>	<u>595,326,262</u>	<u>383,548,243</u>
<b>Expenses:</b>			
<b>Hospital and Medical (w/o Mental Health)</b>			
Capitated Physician Services	-	-	-
Fee-for Service Physician Services	27,279,520	122,232,239	133,887,767
Inpatient Hospital Services	30,872,905	129,374,461	79,358,546
Outpatient Hospital Services	10,587,259	42,525,077	33,728,829
Emergency Room Services	8,102,647	31,388,320	24,039,010
Dental Services	-	-	-
Vision Services	38,606	1,116,318	1,169,337
Pharmacy Services	-	-	-
Home Health Services	14,272,969	57,761,881	-
Chiropractic Services	-	-	-
Radiology Services	2,575,721	10,303,286	8,366,475
Laboratory Services	2,068,441	7,813,552	5,745,341
Durable Medical Equipment Services	1,656,092	6,216,611	4,042,643
Transportation Services	4,447,197	16,713,361	13,656,933
Outside Referrals	-	-	-
Medical Incentive Pool and Withhold Adj	-	-	-
Occupancy, Depreciation and Amortization	-	-	-
Other Medical and Hospital Services - Write-Ins	75,083	300,198	229,846
<b>Subtotal Medical and Hospital</b>	<u>101,976,439</u>	<u>425,745,304</u>	<u>304,224,727</u>
<b>Mental Health and Substance Abuse Services</b>			
Inpatient Psychiatric Facility Services	3,177,637	13,619,466	6,798,448
Inpatient Substance Abuse Treatment and Detox	425,418	1,623,640	1,041,640
Outpatient Mental Health Services	1,348,703	8,950,612	8,281,758
Outpatient Substance Abuse Treatment and Detox	14,913	82,792	52,646
Housing/Residential Treatment	1,480,230	6,002,902	2,192,016
Specialized Crisis Services	219,029	457,268	167,883
Psychiatric Rehab and Support Services	1,353,762	5,626,489	4,693,012
Case Management	5,413,847	27,213,037	18,566,580
Forensics	-	-	-
Other Judicial	-	-	-
Pharmacy	-	-	-
Lab Services	-	-	-
Transportation	324,019	1,511,308	1,547,558
Medical Incentive Pool and Withhold Adjustments	-	-	-
Occupancy, Depreciation and Amortization	-	-	-
Other Mental Health and Substance Abuse Services	1,161,632	4,960,161	4,310,875
PCP and Specialist Services	-	-	-
Other Mental Health Services - Write-Ins	-	-	-
<b>Subtotal MH&amp;SAS</b>	<u>14,919,188</u>	<u>70,047,674</u>	<u>47,652,415</u>
<b>Subtotal Hospital, Medical, MH&amp;SAS</b>	<u>116,895,627</u>	<u>495,792,979</u>	<u>351,877,142</u>
<b>LESS:</b>			
Net Reinsurance Recoveries Incurred	-	-	-
Copayments	-	-	-
Subrogation and Coordination of Benefits	-	-	-
<b>Subtotal Reinsurance, Copay, Subrogation</b>	<u>-</u>	<u>-</u>	<u>-</u>
<b>Total Hospital, Medical, MHS&amp;S</b>	<u>116,895,627</u>	<u>495,792,979</u>	<u>351,877,142</u>
<b>Administration:</b>			
Compensation	-	-	8,016,360
Marketing	-	-	219,339
Interest Expense	-	-	-
Premium Tax Expense	2,949,300	12,010,725	7,495,925
Occupancy, Depreciation, and Amortization	-	-	637,851
Other Administration - Write-Ins	15,924,427	62,043,048	32,278,194
<b>Total Administration Expenses</b>	<u>18,873,727</u>	<u>74,053,773</u>	<u>48,647,669</u>
<b>Total Expenses</b>	<u>135,769,355</u>	<u>569,846,752</u>	<u>400,524,811</u>
Extraordinary Item	-	-	-
Provision for Income Tax	3,033,358	8,917,829	(5,941,799)
<b>Net Income (Loss)</b>	<u>5,633,379</u>	<u>16,561,682</u>	<u>(11,034,769)</u>
<b>Write-Ins for Other Expense</b>			
<b>Detail of Other Medical and Hospital:</b>			
Other Capitated Services	75,083	300,198	229,846
-	-	-	-
-	-	-	-
<b>Total Other Medical and Hospital</b>	<u>75,083</u>	<u>300,198</u>	<u>229,846</u>
<b>Detail of Other MH and SAS:</b>			
-	-	-	-
-	-	-	-
<b>Total Other MH and SAS</b>	<u>-</u>	<u>-</u>	<u>-</u>
<b>Detail of Other Administration:</b>			
Administrative Services Fee	11,942,444	52,624,173	-
Behavioral Healthcare Services	3,981,983	9,416,435	-
ASO Claims Administration Fees	1,138	3,578	-
<b>Total Other Administration</b>	<u>15,925,565</u>	<u>62,044,186</u>	<u>32,278,194</u>

Americhoice - West Tennessee  
 Report 2A - TennCare Income Statement  
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	Current Period	Year-To-Date Total	Previous Year Total
<b>Member Months</b>	<b>347,593</b>	<b>347,593</b>	<b>-</b>
<b>Revenues:</b>			
TennCare Capitation	68,826,990	68,826,990	-
Investment	-	-	-
Other Revenues	-	-	-
<b>Total Estimated Revenues</b>	<b>68,826,990</b>	<b>68,826,990</b>	<b>-</b>
<b>Expenses:</b>			
<b>Hospital and Medical (w/o Mental Health)</b>			
Capitated Physician Services	-	-	-
Fee-for Service Physician Services	29,730,691	29,730,691	-
Inpatient Hospital Services	15,417,132	15,417,132	-
Outpatient Hospital Services	2,427,302	2,427,302	-
Emergency Room Services	11,844,854	11,844,854	-
Dental Services	-	-	-
Vision Services	-	-	-
Pharmacy Services	-	-	-
Home Health Services	-	-	-
Chiropractic Services	-	-	-
Radiology Services	2,092,303	2,092,303	-
Laboratory Services	514,040	514,040	-
Durable Medical Equipment Services	852,802	852,802	-
Transportation Services	846,642	846,642	-
Outside Referrals	-	-	-
Medical Incentive Pool and Withhold Adj	-	-	-
Occupancy, Depreciation and Amortization	-	-	-
Other Medical and Hospital Services - Write-Ins	447,245	447,245	-
<b>Subtotal Medical and Hospital</b>	<b>64,173,011</b>	<b>64,173,011</b>	<b>-</b>
<b>Mental Health and Substance Abuse Services</b>			
Inpatient Psychiatric Facility Services	993,722	993,722	-
Inpatient Substance Abuse Treatment and Detox	24,402	24,402	-
Outpatient Mental Health Services	359,989	359,989	-
Outpatient Substance Abuse Treatment and Detox	2,380	2,380	-
Housing/Residential Treatment	191,954	191,954	-
Specialized Crisis Services	1,893,196	1,893,196	-
Psychiatric Rehab and Support Services	179,580	179,580	-
Case Management	957,955	957,955	-
Forensics	-	-	-
Other Judicial	-	-	-
Pharmacy	-	-	-
Lab Services	-	-	-
Transportation	1,351,774	1,351,774	-
Medical Incentive Pool and Withhold Adjustments	-	-	-
Occupancy, Depreciation and Amortization	-	-	-
Other Mental Health and Substance Abuse Services	10,166	10,166	-
PCP and Specialist Services	-	-	-
Other Mental Health Services - Write-Ins	-	-	-
<b>Subtotal MH&amp;SAS</b>	<b>5,965,118</b>	<b>5,965,118</b>	<b>-</b>
<b>Subtotal Hospital, Medical, MH&amp;SAS</b>	<b>70,138,129</b>	<b>70,138,129</b>	<b>-</b>
<b>LESS:</b>			
Net Reinsurance Recoveries Incurred	-	-	-
Copayments	-	-	-
Subrogation and Coordination of Benefits	-	-	-
<b>Subtotal Reinsurance, Copay, Subrogation</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Hospital, Medical, MHS&amp;S</b>	<b>70,138,129</b>	<b>70,138,129</b>	<b>-</b>
<b>Administration:</b>			
Compensation	-	-	-
Marketing	-	-	-
Interest Expense	-	-	-
Premium Tax Expense	1,310,090	1,310,090	-
Occupancy, Depreciation, and Amortization	-	-	-
Other Administration - Write-Ins	6,157,681	6,157,681	-
<b>Total Administration Expenses</b>	<b>7,467,771</b>	<b>7,467,771</b>	<b>-</b>
<b>Total Expenses</b>	<b>77,605,901</b>	<b>77,605,901</b>	<b>-</b>
Extraordinary Item	-	-	-
Provision for Income Tax	(3,072,619)	(3,072,619)	-
<b>Net Income (Loss)</b>	<b>(5,706,292)</b>	<b>(5,706,292)</b>	<b>-</b>
<b>Write-Ins for Other Expense</b>			
<b>Detail of Other Medical and Hospital:</b>			
Other Capitated Services	447,245	447,245	-
-	-	-	-
-	-	-	-
<b>Total Other Medical and Hospital</b>	<b>447,245</b>	<b>447,245</b>	<b>-</b>
<b>Detail of Other MH and SAS:</b>			
-	-	-	-
-	-	-	-
-	-	-	-
<b>Total Other MH and SAS</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Detail of Other Administration:</b>			
Administrative Services Fee	5,570,104	5,570,104	-
Behavioral Healthcare Services	587,577	587,577	-
ASO Claims Administration Fees	-	-	-
<b>Total Other Administration</b>	<b>6,157,681</b>	<b>6,157,681</b>	<b>-</b>