BEFORE THE COMMISSIONER OF COMMERCE AND INSURANCE FOR THE STATE OF TENNESSEE

TENNESSEE SECURITIES DIVISION)
Petitioner,))
v.) Matter No. 23-00152
NEXO CAPITAL INC.	
Respondent.	

CONSENT ORDER

WHEREAS the Nexo Group, Nexo Inc., Nexo Capital Inc., Nexo Financial LLC, and their affiliates, successors, and assignees (collectively, "Nexo") are financial services companies, and affiliates thereof;

WHEREAS, the sole Respondent Nexo Capital Inc. has offered and sold interest-bearing digital asset accounts called Earn Interest Product ("EIP") accounts, which allow clients to earn interest on digital assets;

WHEREAS Antoni Trenchev ("Trenchev") is co-founder and Managing Partner of the Nexo Group and a director and manager of certain companies within the Nexo Group, including Nexo Inc. and Nexo Capital Inc.;

WHEREAS state securities regulators, as part of a North American Securities Administrators Association ("NASAA") Working Group that includes regulators from the states of Washington, California, Kentucky, New York, Oklahoma, Indiana, Maryland, South Carolina, Vermont, and Wisconsin (the "NASAA Working Group"), have conducted an investigation into whether the EIP involved the offer and sale of unregistered securities by Nexo to retail investors, among other things; and

WHEREAS Nexo has reached an agreement with the NASAA Working Group to resolve

the investigation with respect to the 50 states, the District of Columbia, Puerto Rico, and the U.S.

Virgin Islands (collectively, the "53 Jurisdictions"); and

Nexo Capital Inc. has advised the NASAA Working Group of its agreement to resolve the

securities investigation pursuant to the terms specified in this Consent Order and pursuant to the

multistate resolution recommended by the NASAA Working Group; and

Nexo Capital Inc. shall cease and desist offering or selling the EIP or any security that is

not registered, qualified, or exempt to new clients in the United States and cease accepting further

investments or funds in the EIP accounts by current U.S. clients, unless and until the EIP or other

securities are registered, qualified, or otherwise exempt; and

As of the date of entry of this Consent Order, Nexo Capital Inc. has amended and updated

their terms of service, and any other terms or conditions of Nexo's relationship with residents of

the 53 Jurisdictions, to reflect that residents of the 53 Jurisdictions are the title, beneficial, and

legal owners of all fiat currency and digital assets held in their EIP accounts; and

Nexo Capital Inc. shall pay up to a total of Twenty-Two Million Five Hundred Thousand

dollars (\$22,500,000) in settlement payments divided equally among the 50 states, the District of

Columbia, Puerto Rico, and the U.S. Virgin Islands and paid to each of the 53 Jurisdictions that

enter into a consent order pursuant to the terms of Nexo Capital Inc.'s agreement with the NASAA

Working Group; and

Nexo Capital Inc. admits the jurisdiction of the Tennessee Department of Commerce and

Insurance in this matter: and

Solely for the purpose of terminating the NASAA Working Group's securities

investigation and in settlement of the issues contained in this Consent Order, Nexo Capital Inc.,

without admitting or denying the findings of fact or conclusions of law contained in this Consent

Order, consents to the entry of this Consent Order. Notwithstanding the foregoing, Nexo Capital

Inc. will admit the findings of fact and conclusions of law for the purposes of exceptions to

discharge in bankruptcy proceedings under any jurisdiction, including the proceedings set forth

in Sections 523 and 1192 of the Bankruptcy Code, 11 U.S.C. §§ 523; 1192.

NOW, THEREFORE, the Commissioner of the Tennessee Department of Commerce and

Insurance, as administrator of the Tennessee Securities Act of 1980, as amended, Tenn. Code

Ann. §§ 48-1-101 to 48-1-201 ("the Act"), hereby enters and executes this Consent Order:

I. GENERAL STIPULATIONS

1. It is expressly understood that this Consent Order is subject to the Commissioner's

acceptance and has no force and effect until such acceptance is evidenced by the entry and

execution of this Consent Order by the Commissioner. Entry and execution of this Consent Order

by the Commissioner shall occur when the Commissioner signs and dates this Consent Order.

2. It is expressly understood that this Consent Order is in the public interest,

necessary for the protection of investors, and consistent with the purposes fairly intended by the

policy and provisions of the Act.

3. This Consent Order is executed by the Commissioner, the Tennessee Securities

Division ("the Division"), and the Respondent to avoid further administrative action with respect

to the same findings of fact and conclusion of law described herein. Should this Consent Order

not be accepted by the Commissioner, it is agreed that presentation to and consideration of this

Consent Order by the Commissioner (i) shall not unfairly or illegally prejudice the Commissioner

from further participation or resolution of these proceedings, and (ii) shall not waive any argument

or defense that the Respondent may make in such further proceeding.

4. The Respondent fully understands that this Consent Order will in no way preclude

additional proceedings by the Commissioner against the Respondent for acts and/or omissions not

specifically addressed in this Consent Order nor for facts and/or omissions that do not arise from

the facts or transactions herein.

5. The Respondent fully understands that this Consent Order will in no way preclude

proceedings by state government representatives, other than the Commissioner, for (i) violations

of law arising from the acts or omissions addressed specifically in this Consent Order; (ii)

violations of law under statutes, rules, or regulations of the State of Tennessee that arise out of

the facts, acts, or omissions contained in this Consent Order; or (iii) violations of law arising from

acts or omissions addressed specifically herein that result from the execution of this Consent

Order.

6. Once this Consent Order is accepted and entered by the Commissioner, the

Respondent waives all further procedural steps and all rights to seek judicial review of, or

otherwise challenge the validity of this Consent Order, the stipulations and imposition of

discipline contained herein, or the consideration and entry and execution of this Consent Order

by the Commissioner.

II. FINDINGS OF FACT

7. The Division has jurisdiction over this matter pursuant to Tenn. Code Ann. § 48-1-

115.

8. Nexo Inc. is a Cayman Islands corporation formed in 2018 which provides virtual

currency-related financial services to retail and institutional borrowers in the United States,

including trading, borrowing, and lending services. Nexo Inc. wholly owns Nexo Capital, Inc.

Nexo Inc. is not registered to do business in Tennessee and is not registered with the Division in

any capacity.

9. Nexo Capital Inc. ("Nexo Capital") is a Cayman Islands corporation formed in 2018

with its principal place of business in Grand Cayman, Cayman Islands. Nexo Capital is not

registered to do business in Tennessee and is not registered with the Division in any capacity.

10. Nexo Financial LLC ("Nexo Financial") is a Delaware limited liability company

formed in 2018 with its principal place of business in London, United Kingdom. Nexo Financial

holds certain licenses, including money transmitter licenses and lending licenses in some states

but is not registered with the Division in any capacity.

11. Nexo Group comprises business entities organized primarily in European countries

and territories, including but not limited to Nexo Inc., Nexo Capital Inc., and Nexo Financial LLC.

The Nexo Group is not registered to do business in Tennessee and is not registered with the

Division in any capacity.

12. Antoni Trenchev is a co-founder and Managing Partner of the Nexo Group and a

director and manager of certain companies within the Nexo Group, including Nexo Capital.

Antoni Trenchev is responsible for supervising day-to-day business activities of the Nexo Group

companies, including ensuring their compliance with applicable legislation, rules, and regulations.

Antoni Trenchev is not registered with the Securities Division in any capacity.

13. On September 26, 2022, Washington filed a statement of charges alleging Nexo

Capital Inc., and its parent and director, Nexo Inc. and Antoni Trenchev, were offering and selling

unregistered securities in the form of the EIP, were making untrue statements of material fact or

omitting to state material facts necessary to make the statements made, in light of the circumstances

in which they were made, not misleading, and Antoni Trenchev offered and sold securities while

not being registered as a securities salesperson or broker-dealer.

14. On September 26, 2022, Oklahoma filed an order to cease and desist alleging Nexo

Financial LLC, and its parent and affiliate, Nexo, Inc. and Nexo Financial LLC, were offering and

selling unregistered securities in the form of the EIP.

15. On September 26, 2022, California filed a desist and refrain order alleging Nexo

Capital Inc. and its parent and collective business group, Nexo Inc. and Nexo Group, were offering

and selling unqualified securities in the form of the EIP.

16. On September 26, 2022, Maryland filed a summary order to cease and desist and

order to show cause alleging Nexo Capital Inc., and its parent and director, Nexo Inc. and Antoni

Trenchev, were offering and selling unregistered securities in the form of the EIP, were transacting

business as an unregistered broker-dealer or agent and, in this business, employed an unregistered

agent, making an untrue statement of a material fact or omitting to state a material fact necessary

in order to make the statements made, in light of the circumstances under which they were made,

not misleading, and engaging in dishonest or unethical practices in the securities or investment

advisory business.

17. On September 26, 2022, New York filed a civil complaint alleging Nexo Capital

Inc. and its parent, Nexo Inc., were offering and selling unregistered securities and unregistered

commodities in the form of the EIP and by facilitating the purchase and sale of virtual currencies

on Nexo's virtual marketplace known as the "Exchange," and making materially false and

misleading representations, statements, and omissions relating to the sale, purchase or exchange

of securities or commodities.

18. On September 26, 2022, Vermont filed an ex parte order to cease and desist alleging

Nexo Capital Inc., and its parent and affiliate, Nexo Inc. and Nexo Financial LLC, were offering

and selling unregistered securities in the form of the EIP.

19. On September 26, 2022, Kentucky filed an emergency cease and desist order

alleging Nexo Capital Inc. and its parent and collective business group, Nexo Inc. and Nexo Group,

were offering and selling unregistered securities in the form of the EIP, and were making untrue

statements of material fact or omitting to state material facts necessary in order to make those

statements not misleading in light of the circumstances in which they were made.

20. On September 26, 2022, South Carolina filed an order to cease and desist alleging

Nexo Capital Inc. and its parent, Nexo Inc., were offering and selling unregistered securities in the

form of the EIP, and were making untrue statements of a material fact or omitting to state material

facts necessary in order to make the statements made, in light of the circumstances under which

they were made, not misleading.

21. On September 28, 2022, Indiana filed an order to cease and desist alleging Nexo

Capital Inc. and its parent, Nexo Inc., were offering and selling unregistered securities in the form

of the EIP.

22. On November 3, 2022, Wisconsin filed an order to cease and desist alleging Nexo

Capital Inc., and its parent, Nexo Inc., were offering and selling unregistered securities in the form

of the EIP.

THE OFFER AND SALE OF SECURITIES NATIONWIDE

23. Between about June 17, 2020, and December 6, 2022 ("Offering Period"), Nexo

has offered and sold its EIP accounts to new and/or existing Tennessee investors. The EIP enables

investors to passively earn interest by loaning certain digital assets ("Eligible Earn Assets") to

Nexo. Nexo's EIP investors have no part in selecting, monitoring, or reviewing the revenue-

generating activities that Nexo utilizes to earn this interest.

24. As of July 31, 2022, there were approximately one thousand five hundred seventy-

four (1,574) Tennessee customers with EIP accounts earning interest with a total Tennessee EIP

savings wallet value of \$13, 162,118. Nationally, there were 93,318 EIP accounts earning interest

with a total EIP savings wallet value of \$800,260,000.

25. Nexo has promoted their financial services, including the EIP, to investors

primarily through their website at http://www.nexo.io/ and their mobile Nexo app. On its website,

Nexo has provided information about its EIP and a list of supported virtual currencies and their

corresponding interest rates. Nexo additionally has promoted the EIP on social media through

various platforms including Twitter, Instagram, and YouTube. Through Nexo's website, blog, and

social media accounts, Nexo has represented interest rates on these EIP accounts of up to 36%,

significantly higher than the rates offered for short-term, investment grade, fixed-income securities

or for bank savings accounts.

26. In offering its EIP, Nexo has failed to disclose material information about the

investment, including, but not limited to, Nexo's EIP interest generation deployment activities,

Nexo's legal and regulatory compliance, and the limitations of Nexo's financial representations.

27. Nexo has allowed, with certain limitations, anyone either 18 years or older,

depending on the jurisdiction, to open an EIP account and access Nexo wallet services. When

opening a Nexo account, an investor will go through several user identity-verification protocols,

including, at a minimum, the provision of an investor's legal name, date of birth, and address. An

investor will then transfer fiat currency (EUR, GBP, and USD) from a bank account to their Nexo

account. Investors can also add cryptocurrency to their Nexo wallet by transferring assets from

another crypto exchange or wallet.

NEXO'S EARN INTEREST PRODUCT

28. Nexo ceased offering its EIP to new investors in Tennessee after August 2, 2021,

after the Division's regulatory inquiry into Nexo's business. From approximately August 2, 2021,

until approximately February 19, 2022, existing Tennessee investors could deposit additional fiat

currency and cryptocurrency into their existing EIP accounts and could continue to earn interest

on their invested EIP Eligible Earn Assets. Thereafter on February 19, 2022, Nexo disallowed any

US investors who had not yet opened a Nexo Account from opening an EIP savings wallet. Also

on February 19, 2022, Nexo disallowed any existing US investors from adding additional assets

into their existing EIP savings wallets.

29. In Nexo's EIP, an investor agrees to invest their Eligible Earn Assets with Nexo, in

exchange for passively earning interest that is deposited into the investor's EIP savings wallet.

EIP investors begin accruing interest 24 hours after investing Eligible Earn Assets with Nexo.

30. Nexo has offered their EIP in the form of either a Flex EIP Savings Wallet Term

("Flex Term Investment") or a Fixed EIP Savings Wallet Term ("Fixed Term Investment").

Interest from an investor's Eligible Earn Assets is credited to an investor's EIP savings wallets

either at the expiration of the Fixed Term Investment, or daily for a Flex Term Investment.

31. For a Flex Term Investment, there is no required "holding" time for an investor to

lend their Eligible Earn Assets, and these investors are able to withdraw their Eligible Earn Assets

at any time subject to the terms and conditions of a Nexo wallet.

32. For a Fixed Term Investment, investors are unable to withdraw their Eligible Earn

Assets for the duration of a defined term. When investing in a Fixed Term Investment, an investor

can elect to utilize Nexo's "automatic renewal" feature to rollover their investment at the end of

the defined term.

33. The interest rate Nexo pays an investor on their invested Eligible Earn Assets is

determined by several factors, including the length of the Eligible Earn Assets loan, the type of

cryptocurrency loaned, and whether the investor has a Flex Term Investment or a Fixed Term

Investment. Generally, the longer that an investor agrees to maintain their Eligible Earn Assets

with Nexo, the higher the rate of return.

34. After February 19, 2022, while Nexo disallowed additional deposits into existing

EIP savings wallets, Nexo continued to allow existing investors enrolled in a Fixed Term

Investment to rollover their EIP Eligible Earn Assets into a new Fixed Term Investment.

35. In actions from September through November 2022, the NASAA Working Group

concluded that Nexo's offer to an investor the option to automatically renew their Fixed Term

Investment for another identical term, along with the investor's decision to enroll, constitutes an

offer and sale of a security.

36. On December 6, 2022, Nexo ceased to offer the EIP to investors within the NASAA

Working Group.

DEPLOYMENT AND INCOME-GENERATING ACTIVITIES

37. In accordance with the EIP terms and conditions, the EIP savings wallet interest

rate is subject to revision from time to time, at Nexo's sole and absolute discretion. Included in

the EIP terms and conditions, investors are required to acknowledge that they:

...understand and agree that we [Nexo] might convert, pledge, re-pledge, hypothecate, rehypothecate, sell, lend, or otherwise transfer, dispose of or use any amount of any Digital

Assets in regard to which you use the Nexo Earn Interest Product, separately or together with other property, and for any period of time, and without retaining in our [Nexo's]

possession and/or control for delivery a like amount thereof or any other assets, at our

[Nexo's] sole and absolute discretion.

38. As such, any profit earned by Nexo investors is earned solely through the efforts of

Nexo with means determined solely by Nexo.

39. Nexo groups and deploys investor Eligible Earn Assets with other investors'

Eligible Earn Assets and similar, Nexo-owned assets (e.g., Eligible Earn Bitcoin Assets with other

Nexo-owned Bitcoin assets). To earn income to pay interest to EIP investors, Nexo engages in

deployment activities including the staking, lending, arbitrage, and provision of liquidity on certain

decentralized finance platforms, in addition to the lending of aggregated investor Eligible Earn

Assets to retail and institutional borrowers.

NEXO'S REPRESENTATIONS REGARDING THE OFER AND SALE OF EIPS

40. In offering the EIP to Tennessee investors, Nexo has failed to disclose material

information related to Nexo's EIP interest generation, Nexo's regulatory compliance, and Nexo's

financial representations.

41. Nexo has failed to disclose its lending agreements or the terms contained therein to

EIP investors, and as such, Nexo's EIP investors are not provided with information as to whom

Nexo's institutional lending partners are, how long the term loan is, or whether these loans are

over-collateralized, despite Nexo's assurances that all loans are provided in an over-collateralized

fashion. Consequently, Nexo EIP investors cannot adequately evaluate the risk associated with

their participation in the EIP prior to investing their Eligible Earn Assets with Nexo.

42. Nexo's website represents to EIP investors that "Nexo has gone the extra mile in

ensuring compliance with the applicable regulatory frameworks. Together with our top-tier legal

counsel and engaging proactively with the regulatory decision-makers we ensure the sustainability

of our products for years to come."

43. Concurrently, Nexo makes the following statements on its website: "The Nexo

Group has legal entities in various locations throughout the world...and is in compliance with all

applicable global and local regulations...rest assured that Nexo is compliant everywhere it

provides services and retains top-tier legal counsels in the jurisdictions of its operation." Further,

within the footer of Nexo's website, Nexo displays the phrase "Licensed & Regulated Digital

Assets Institution."

44. Through these representations, Nexo gives investors the impression that their

investments are less risky. On or about June 30, 2021, Nexo Co-Founder Trenchev appeared on a

Yahoo Finance Live broadcast titled, "Crypto-focused banking: Nexo Co-Founder discusses his

company's growth and business model." On this broadcast, Trenchev stated that he "would argue,

from a financial perspective... that [Nexo is] safer, especially for the larger clients, than your

average bank." On July 1, 2021, Nexo re-posted this broadcast to its YouTube channel, and re-

named it, "Nexo is Safer than your Average Bank..."

45. Nexo Capital is the entity that operates Nexo's website and conducts the EIP

offering. This is not disclosed on the website; instead, the website often uses the name "Nexo"

without further clarification. Of the licenses and registrations identified on Nexo's website, Nexo

Capital only held two—a money service business registration license in Canada and a registration

as a foreign company in Australia. Notably, none of the Nexo respondents hold securities licenses

in Tennessee.

46. As such, Nexo: 1) fails to specify Nexo Capital as the operator of the website and

provider of the services offered therein; 2) lists the licenses of one or more entities that are not

actually doing business in the relevant jurisdictions and that are not conducting the business

offered and provided through the website on which the licenses and registrations are listed; and 3)

makes the false statement that the Nexo Group is in compliance with "all applicable ... regulations."

47. Nexo represents on its website and through the Nexo YouTube video, "How to Earn Crypto Interest," that an investor's Eligible Earn Assets are secured at all times by Nexo's assetbacked portfolio of over-collateralized loans. Nexo also states that the platform lends to individuals and institutions only on an over-collateralized basis, which is, in part, how Nexo states that they keep EIP interest rates consistent over time and "basically eliminate counter party risk."

Further, on or about June 10, 2021, Nexo advertised a forthcoming "real-time audit" 48. of Nexo's custodial assets by Armanino LLP, which they represented would show that the company's assets exceed liabilities. In a Daily Hodl article published on June 10, 2021, Antoni Trenchev stated, "We are happy to have opened our books to allow Armanino...to verify that our company's assets exceed liabilities at all times and demonstrate how seriously we treat Nexo's commitments to our customers."

49. In a Nexo blog post published on September 23, 2021, Nexo presented the Armanino report, which purports to offers a "real-time audit of Nexo's custodial assets, showing the company's assets always exceed liabilities." This Armanino report is updated daily and Nexo claims that it provides the following assurances: 1) "Fully Backed: Your holdings on Nexo's platform are backed by assets by more than 100%"; 2) "Properly Managed: Third-party assurance that your funds on the Nexo platform are properly managed and accounted for"; and 3) "Always Available: 24/7 proof of Nexo's ability to meet all liabilities owed to you at any time." This Armanino report is publicly available online at https://real-time-attest.trustexplorer.io/nexo.

¹ Armanino LLP is a Public Company Accounting Oversight Board ("PCOAB") – certified auditor, accounting and consulting firm in the US.

50. More recently, as a response to a competing cryptocurrency firm freezing customer

withdrawals on June 12, 2022, Nexo's Twitter account tweeted:

All Nexo products are operating normally – Borrow, Earn, Exchange...Nexo is the

first and only blockchain finance company to have a real-time audit of its custodial

assets, showing that the company's assets exceed its liabilities at all times which

attests to Nexo's liquidity and ability to meet all of its obligations...Nexo is in a

solid liquidity and equity position to readily acquire any remaining qualifying

assets of Celsius, mainly their collateralized loan portfolio....

51. Nexo provided a link to their real-time attestation Armanino report within the body

of this tweet.

52. Nexo's provision of the Armanino report in conjunction with these claims of

financial stability gives the appearance that the Armanino report can support Nexo's claims of

financial stability in a turbulent market.

53. Despite representations by Nexo, the data and figures set forth in the Armanino

report contain several material shortcomings, as described in the report's Agreed Upon Procedures,

that limit the report's ability to provide assurances of Nexo's financial stability. These limitations

include 1) a failure to identify non-Customer Liabilities; 2) a failure to identify whether Customer

Liabilities include the collateral that Nexo holds for over-collateralized retail loans; 3) a failure to

identify the liquidity of Nexo's assets; 4) a failure to identify doubtful loan accounts (e.g. a

distressed or non-paying borrower accounts); and 5) a failure to identify whether Nexo's deposit

liabilities are secured or otherwise collateralized by Nexo's assets.

54. As such, this report is of limited value and cannot be used to support Nexo's claims

that "Nexo's assets exceed their liabilities by more than 100%".

FAILURE TO COMPLY WITH REGISTRATION REQUIREMENTS

- 55. During the Offering Period, Nexo Capital Inc.'s offer and sale of the EIP was not done subject to an exception or exemption from registration with the Division.
- 56. During the Offering Period, Nexo Capital Inc. offered and sold securities in Tennessee that were not registered or permitted for sale in Tennessee as required by Tenn. Code Ann. § 48-1-104.

III. CONCLUSIONS OF LAW

- 57. Pursuant to Tenn. Code Ann. § 48-1-115(a), the responsibility for the administration of the Act is vested in the Commissioner. The Division is the lawful agent through which the Commissioner discharges this responsibility pursuant to Tenn. Code Ann. § 48-1-115(b).
- 58. Tenn. Code Ann. § 48-1-116 provides that the Commissioner may make, promulgate, amend, and rescind such orders as are necessary to carry out the provisions of the Act upon a finding that such order is in the public interest, necessary for the protection of investors, and consistent with the purposes fairly intended by the policy and provisions of the Act.
 - 59. Tenn. Code Ann. § 48-1-102(19) provides in relevant part that:
 - (A) "Sale" or "sell" includes every contract of sale of, contract to sell, or disposition of, a security or interest in a security for value;
 - (B) "Offer" or "offer to sell" includes every attempt or offer to dispose of, or solicitation of an offer to buy, a security or interest in a security for value;
 - (C) Any security given or delivered with, or as a bonus on account of, any purchase of securities or any other property is considered to constitute part of the subject of the purchase and to have been offered and sold for value;
 - (D) A purported gift of an assessable security is considered to involve an offer and sale;
 - (E) Every sale or offer of a warrant or right to purchase or subscribe to another security of the same or another issuer, as well as every sale or offer of a security which gives the holder a present or future right or privilege to convert such security into another security of the same or another issuer, is considered to include an offer of the other security;

60. Tenn. Code Ann. § 48-1-102(20)(A) states:

"Security" means any note, stock, treasury stock, bond, debenture, evidence of indebtedness, a life settlement investment or any fractional or pooled interest in a life insurance policy or life settlement investment, certificate of interest or participation in any profit-sharing agreement, collateral-trust certificate, preorganization certificate or subscription, transferable share, investment contract, voting-trust certificate, certificate of deposit for a security, certificate of interest or participation in an oil, gas, or mining title or lease or in payments out of production under such a title or lease; or, in general, any interest or instrument commonly known as a "security," or any certificate of interest or participation in, temporary or interim certificate for, receipt for, guarantee of, or warrant or right to subscribe to or purchase, any of the foregoing;

- 61. Tenn. Code Ann. § 48-1-104(a)(1-2) sets forth that it is unlawful to sell any security in this state unless it is registered or exempt from registration under Tenn. Code Ann. § 48-1-103.
- 62. Tenn Code Ann. § 48-1-104(b) states that "[t]he commissioner may, after notice and opportunity for a hearing . . . impose a civil penalty against any person found to be in violation of this section, or any rule or order adopted or issued under this section, in an amount not to exceed ten thousand dollars (\$10,000) per violation[.]"
- 63. The offer and/or sale of Nexo Capital Inc.'s Earn Interest Product described above constitutes the offer and/or sale of a security as defined in Tenn. Code Ann. § 48-1-102(19).
- 64. During the Offering Period, Nexo Capital Inc.'s offer and sale of securities in Tennessee that were not registered or permitted for sale in Tennessee violated Tenn. Code Ann. § 48-1-104.
- 65. The foregoing violations of the Act constitute the basis for the assessment of a civil penalty against Nexo Capital Inc.
- 66. The Commissioner finds the following relief appropriate, in the public interest, and necessary for the protection of investors.

V. ORDER

NOW, THEREFORE, based on the foregoing, including the Respondent's waiver of the

right to a hearing and appeal under the Act, the Tennessee Uniform Administrative Procedures

Act, Tenn. Code Ann. §§ 4-5-101 et. seq., and the Respondent's admission to the jurisdiction of

the Commissioner, the Commissioner finds that the Respondent agrees to the entry and execution

of this Consent Order to settle this matter as evidenced by the signature of Respondent's

representative.

IT IS ORDERED, pursuant to Tenn. Code Ann. § 48-1-116, that:

1. This Consent Order concludes the securities investigation by the Division and

resolves any other securities action the Division could commence against Nexo Capital Inc. and

its affiliates concerning the Findings of Fact and Conclusions of Law, including as it relates to the

offer and sale of the EIP without registration, qualification, or otherwise complying with an

exemption and the above-referenced statements regarding Nexo Capital Inc.'s material

misrepresentations and omissions made thereto during the Offering Period.

2. This Consent Order is entered into solely for the purpose of resolving the referenced

multistate securities investigation with respect to the EIP and the Division's action and is not

intended to be used for any other purpose. Other than the obligations and provisions set forth

herein, this Consent Order does not limit or create liability for Nexo Capital Inc. nor limit or create

defenses for Nexo Capital Inc. to any claims.

3. This Consent Order is not intended to subject any Covered Person to any

disqualifications under the laws of the United States, any state, the District of Columbia, Puerto

Rico, or the U.S. Virgin Islands, or under the rules or regulations of any securities or commodities

regulator or self-regulatory organization, including, without limitation, any disqualification from

relying upon the state or federal registration exemptions or safe harbor provisions. "Covered

Persons" means Nexo Capital Inc., its parent, or any of its affiliates and their current or former

officers, directors, employees, or other persons that could otherwise be disqualified as a result of

the Consent Order.

4. Nexo Capital Inc. is hereby **ORDERED** to cease and desist from offering or selling

the EIP or any security that is not registered, qualified, or exempt to new investors in Tennessee.

5. Nexo Capital Inc. is hereby **ORDERED** to cease and desist from accepting further

investments or funds in the EIP by current Tennessee investors, unless and until the EIP or other

securities are registered or otherwise exempt in Tennessee.

6. Nexo Capital Inc. is hereby **ORDERED** to cease and desist from intentionally

providing interest or other returns on any existing Tennessee investors' EIP accounts until such

securities are registered, qualified, or otherwise exempt. This means that Nexo Capital Inc. shall

diligently endeavor to ensure that interest payments are not provided to residents of Tennessee

after April 1, 2023.

7. Nexo Capital Inc. is hereby **ORDERED** to pay a contribution in the amount of

\$424,528.30 to the Tennessee Securities Investor Education Fund. The payment of such

contribution shall be made by electronic money transfer, certified check, or bank cashier's check payable

to the "Department of Commerce and Insurance". Page one (1) of this Consent Order must

accompany the payment for reference. The payment shall be mailed to the attention of:

State of Tennessee

Department of Commerce and Insurance

Attn: Legal Division

500 James Robertson Parkway

Davy Crockett Tower

Nashville, Tennessee 37243

8. Full payment in the amount of \$424,528.30 (in United States dollars) shall be made

in the following installments:

\$141,509.44 immediately upon entry of this Order; a.

\$94,339.62 ninety (90) days upon entry of this Order; b.

\$94,339.62 one hundred eighty (180) days upon entry of this Order; and

d. \$94,339.62 two hundred seventy (270) days upon entry of this Order.

9. If Nexo Capital Inc. fails to make any payment by the date agreed and/or in the amount

agreed according to the schedule set forth above, all outstanding payments under this Order, minus any

payments made, shall become due and payable immediately at the discretion of the staff of the Division

without further application to the Division.

10. Nexo Capital Inc. is further **ORDERED** to require verification of the identity of all

new account holders to ensure that it does not provide services to Tennessee, and to implement IP-

based geo-blocking restricting access by prospective new account holders from Tennessee to

Nexo's app, websites, and services.

11. This Consent Order shall be binding upon Nexo Capital Inc., its parent and

affiliates, and their respective successors and assigns with respect to the provisions above and all

future obligations, responsibilities, undertakings, commitments, limitations, restrictions, events,

and conditions.

ENTERED AND EXECUTED March 15, 2023.

Carter Lawrence, Commissioner

Department of Commerce and Insurance

APPROVED FOR ENTRY AND EXECUTION:

Zabeth H. Bowling (Mar 14, 2023 13:41 cdt) Elizabeth H. Bowling

Assistant Commissioner for Securities
Department of Commerce and Insurance

Jacob R. Strai

Associate General Counsel for Securities Department of Commerce and Insurance

CONSENT TO ENTRY OF ADMINISTRATIVE ORDER BY NEXO CAPITAL INC.

Nexo Capital Inc., on behalf of itself and the Nexo Group, Nexo Inc., Nexo Financial LLC,

and Antoni Trenchev, hereby acknowledges that it has been served with a copy of this Consent

Order, has read the foregoing Consent Order, is aware of its right to a hearing and appeal in this

matter, and has waived the same.

Nexo Capital Inc. attests that it has adequate funds and resources to (i) facilitate, honor,

and fulfill withdrawals of all assets belonging to residents of the 53 jurisdictions, and (ii) pay the

agreed-upon settlement payments to the 53 Jurisdictions. Nexo Capital Inc. agrees to further attest

that it can perform the foregoing actions and still be solvent and without material impact to its

ongoing operation. "Solvent" means that Nexo Capital Inc. (a) can pay its debts as they become

due; (b) owns property that has a fair saleable value greater than the amounts required to pay its

debt (including a reasonable estimate of the amount of all contingent liabilities); and (c) has

adequate capital to carry on its business. In connection with Nexo's products and services and

related transactions, Nexo Capital Inc. is not incurring, has not incurred, and does not plan to incur,

debts beyond its ability to pay as they become absolute and matured.

Nexo Capital Inc. admits the jurisdiction of the Division, neither admits nor denies the

Findings of Facts and Conclusions of Law contained in this Consent Order, and consents to entry

of this Consent Order by the Division as settlement of the issues contained in this Consent Order.

Notwithstanding the foregoing, Nexo Capital Inc. will admit the findings of fact and conclusions

of law for the purposes of exceptions to discharge in bankruptcy proceedings under any

jurisdiction, including the proceedings set forth in Sections 523 and 1192 of the Bankruptcy Code,

11 U.S.C. §§ 523; 1192.

Nexo Capital Inc. unconditionally guarantees payment of the administrative fine and

investigative costs in the amount of \$424,528.30 as agreed in this Consent Order.

Nexo Capital Inc. agrees that it shall not claim, assert, or apply for a tax deduction or tax

credit with regard to any state, federal, or local tax for any administrative fine or investigative costs

that Nexo Capital Inc. shall pay pursuant to this Consent Order.

Nexo Capital Inc. agrees that for any EIP accounts, savings wallets, and non-collateral

wallets held by residents of the 53 Jurisdictions after April 1, 2023 (collectively, "Legacy

Accounts"), (i) Legacy Account holders are the title, beneficial, and legal owners of all fiat

currency and digital assets held in their Legacy Accounts; (ii) Nexo will assist customers beyond

April 1, 2023, with any withdrawals/transfers; and (iii) Nexo will implement the following:

a. US Legacy Account assets shall be segregated from other assets under the

management and control of Nexo.

b. By April 1, 2023, all digital assets held in Legacy Accounts shall be free of

counterparty obligations, and after that date Nexo will not convert, pledge,

rehypothecate, sell, lend, stake or otherwise transfer, dispose of or use any amount

of digital assets held in Legacy Accounts.

c. No interest will accrue in or otherwise be applied to Legacy Accounts.

d. Nexo Capital Inc. will continue to allow Legacy Account holders to have

access to their Legacy Accounts for the sole purpose of making withdrawals by any

such Legacy Account holder or their representative. Withdrawals may be in the

form of transfers of digital assets to personal wallets or by selling the digital assets

and transferring the fiat proceeds, at the discretion of the Legacy Account holder.

Nexo Capital Inc. states that no promise of any kind or nature whatsoever was made to it

to induce it to consent to this Consent Order and that it has consented to this Consent Order

voluntarily.

a managing

<u>Antoni Trenchev</u> represents that s/he is <u>director</u> of Nexo Capital Inc. and that, as

such, has been authorized by Nexo Capital Inc. to enter into this Consent Order for and on behalf

of Nexo Capital Inc.

Dated this 13th day of March, 2023.

Nexo Capital Inc.

Title: Managing Director

Approved as to form by:

Schulte Roth & Zabel