BEFORE THE COMMISSIONER OF COMMERCE AND INSURANCE OF THE STATE OF TENNESSEE AT NASHVILLE

TENNESSEE SECURITIES DIVISION, Petitioner)
) Order No. 05-002
VS.)
)
DENVER FARLEY,)
Respondent)

CONSENT ORDER

The Tennessee Securities Division ("Division") and Denver Farley, Respondent herein, agree to the entry of this Consent Order in accordance with Tenn. Code Ann. § 48-2-116 of the Tennessee Securities Act of 1980, as amended, Tenn. Code Ann. § 48-2-101, et seq. ("Act"), which states that the Commissioner of Commerce and Insurance ("Commissioner") from time to time may make such orders as are necessary to carry out the provisions of the Act.

GENERAL STIPULATIONS

- 1. It is expressly understood that this Consent Order is subject to the Commissioner's acceptance and has no force and effect until such acceptance is evidenced by the entry of the Commissioner.
- 2. This Consent Order is executed by the Respondent for the purpose of avoiding further administrative action with respect to this cause. Furthermore, should this Consent Order not be accepted by the Commissioner, it is agreed that presentation to and

consideration of this Consent Order by the Commissioner shall not unfairly or illegally prejudice the Commissioner from further participation or resolution of these proceedings.

- 3. Respondent fully understands that this Consent Order will in no way preclude additional proceedings by the Commissioner against the Respondent for acts or omissions not specifically addressed in this Consent Order for facts and/or omissions that do not arise from the facts or transactions herein addressed.
- 4. The Respondent fully understands that this Consent Order will in no way preclude additional proceedings by the Commissioner for the Department of Commerce and Insurance or any other state government representative against the Respondent for violations of law under other statutes, rules, or regulations of the State of Tennessee, which may arise out of the facts, acts, or omissions contained in the Findings of Fact and Conclusions of Law stated herein, or which may arise as a result of the execution of this Consent Order by the Respondent.
- 5. Respondent expressly waives all further procedural steps, and expressly waives all rights to seek judicial review of or to otherwise challenge or contest the validity of the Consent Order, the stipulations and imposition of discipline contained herein, and the consideration and entry of said Consent Order by the Commissioner.

FINDINGS OF FACT

1. The Tennessee Securities Act of 1980, as amended, Tenn. Code Ann. § 48-2-101, et seq. (the "Act"), places the responsibility for the administration of the Act on the Commissioner of Commerce and Insurance ("Commissioner"). The Division is the lawful

agent through which the Commissioner discharges this responsibility. Tenn. Code Ann. § 48-2-115.

- 2. Denver Farley ("Farley≅) is believed to be an employee, agent, officer, director, owner or other affiliated person of McCarn's Allstate Finance, Inc. ("MAF"). Farley maintains his address at 204 S. High St., McMinnville, TN 37110. Farley was not and is not registered with the Division in any capacity pursuant to the Act.
- 3. In April of 1996, Fred and Mildred Clendenon ("Clendenon's") approached their insurance agent, Farley, about investing \$25,000.00 from a CD which was about to mature. Farley spoke with the Clendenon's about several products, including a high-interest promissory note through McCarn's Allstate Finance, Inc. ("MAF"). Farley had learned of the MAF investment opportunity as a result of an unsolicited mailing that he received.
- 4. Farley provided the Clendenon's with several brochures including one from MAF, specifically one entitled "High Interest Promissory Notes Questions & Answers." The Clendenon's chose to invest in the MAF promissory note because of the 9% yield and 9-month renewal and relied on the representations by Farley regarding the actions that he had taken to check out the investment opportunity.
- 5. Farley completed the Application Form, an Agreement of Understanding, and the paperwork necessary for the investment. Farley was listed as the "investment counselor" on the paperwork. Farley forwarded the documents and the Clendenon's check to MAF.
 - 6. The Clendenon's renewed the promissory note at least five times. The

promissory note was renewed by the Clendenon's for the final time on May 7, 2002. Farley had checked with Auto Financial Division of the State of Florida and said there was no bad news about MAF. By June of 2002, all payments in accordance with the terms of the promissory note had ceased. All calls to MAF went unanswered.

- 7. Farley received commissions from MAF related to the initial investment by the Clendenon's, as well as receiving commissions each time that the Clendenon's renewed the promissory note. It is believed that Farley received approximately \$7,000.00 in commissions.
- 8. The MAF promissory notes are a security under the Act. At the time of the sale to the Clendenon's, the MAF promissory notes were not registered with the Division pursuant to the Act. At the time of the sale to the Clendenon's, Denver Farley was not a registered agent or broker-dealer with the Division pursuant to the Act.
- 9. Farley did not inform the Clendenon's that the promissory notes were securities under the Act, and as such, they were required to be registered with the Division.
- 10. Farley did not inform the Clendenon's that MAF was the subject of Cease and Desist Orders from various states; nor did Farley inform the Clendenon's that MAF was the subject of ongoing securities violations investigations.
- 11. Farley offered to sell and sold MAF high-interest promissory notes, which notes were securities under the Act, at a time when Farley was not registered with the Division pursuant to the Act as a broker-dealer or agent of a broker-dealer. Farley offered to sell and sold MAF high-interest promissory notes, which notes were securities required to be registered under the Act, at a time when the promissory notes were not registered

with the Division pursuant to the Act.

12. At the time of the sale to the Clendenon's, Farley held a Tennessee insurance license issued by the Department of Commerce and Insurance. Said license number is 696789.

CONCLUSIONS OF LAW

- 13. Pursuant to Tenn. Code Ann. §48-2-115(a), the responsibility for administration of the Act is upon the Commissioner. The Division is the lawful agent through which the Commissioner discharges this responsibility.
- 14. Tennessee Code Annotated §48-2-104(a) provides that it is unlawful for any person to sell any security in this state unless (1) it is registered, (2) the security or transaction is exempted under Tenn. Code Ann. §48-2-103, or (3) the security is a covered security.
- 15. Tennessee Code Annotated 348-2-109(a) provides that it is unlawful for any person to transact business from or in this state as a broker-dealer or agent or investment advisor unless such person is registered as a broker-dealer or agent or investment advisor under this part.
- 16. Tenn. Code Ann. → 48-2-121(a) states that it is unlawful for any person, in connection with the offer, sale or purchase of any security in this state, directly or indirectly, to: (1) employ any device, scheme, or artifice to defraud; (2) make any untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made, in light of the circumstances under which they are made, not misleading; or (3) engage in any act, practice, or course of business which operates or would operate

as a fraud or deceit upon any person.

- 17. The averments in paragraphs two eleven of this Consent Order constitute practices by Denver Farley, which would provide grounds under Tenn. Code Ann. § 48-2-104 for the entry of an order of sanctions against Denver Farley.
- 18. The averments in paragraphs two eleven of this Consent Order constitute practices by Denver Farley, which would provide grounds under Tenn. Code Ann. § 48-2-109(a) for the entry of an order of sanctions against Denver Farley.
- 19. The averments in paragraphs two eleven of this Consent Order constitute practices by Denver Farley, which would provide grounds under Tenn. Code Ann. § 48-2-121 for the entry of an order of sanctions against Denver Farley.
- 20. Tenn. Code Ann. § 56-6-112(a)(8) states, in pertinent part, that the Commissioner may place on probation, suspend, revoke, or refuse to issue or renew any license under this part if she finds that one holding a license to sell insurance has used fraudulent, coercive, or dishonest practices, or demonstrated incompetence, untrustworthiness or financial irresponsibility in the conduct of business in this state or elsewhere.
- 21. Based upon the Findings of Fact cited above, the Commissioner concludes that the actions of the Respondent were in violation of Tenn. Code Ann. § 56-6-112(a)(8), and provides grounds for the imposition of sanctions set forth under such section.

ORDER

NOW, THEREFORE, on the basis of the foregoing, and the Respondent's waiver of right to a hearing and appeal under the Tennessee Securities Act and Tennessee's

Uniform Administrative Procedures Act, Tenn. Code Ann. § 4-5-101 et seq., and the Respondent's admission of jurisdiction of the Commissioner, the Commissioner finds that Respondent, Denver Farley, for the purpose of settling this matter, admit the matters herein, has agreed to the entry of this Order and that the following Order is appropriate, in the public interest and necessary for the protection of investors.

IT IS ORDERED, pursuant to Tennessee Code Annotated §48-2-116(a) of the Tennessee Securities Act that:

- Respondent IS ORDERED AND AGREES to fully comply with the Tennessee
 Securities Act, as amended, and all rules promulgated thereunder.
- 2. Respondent **IS ORDERED AND AGREES** to permanently cease and desist in further conduct as a broker-dealer and/or agent of a broker-dealer from, into, or in the State of Tennessee.
- 3. Respondent **IS ORDERED AND AGREES** to permanently cease and desist offering to sell or selling securities from, into, or in the State of Tennessee.
- 4. Respondent **IS ORDERED AND AGREES** to permanently cease and desist from committing violations of the Tennessee Securities Act of 1980, as amended.
- 5. Respondent **IS ORDERED AND AGREES** that should any Respondent seek registration with the Division as a broker-dealer, agent of a broker-dealer, investment adviser, or agent of an investment adviser, such Respondent shall state on Form U-4 this action, pursuant to the instructions of said form and as required by the NASD, and file the appropriate Disclosure Reporting Page to disclose the details of this filed administrative action. Respondent **IS FURTHER ORDERED AND AGREES** that disclosure of the

existence and terms of this Consent Order shall be disclosed in any offer to sell, private placement memoranda, or other sales tool which in any manner relates to the issuance, sale, or offer to sell a security.

6. Respondent **IS ORDERED AND AGREES** to pay two hundred fifty dollars (\$250.00) to the State of Tennessee Investor Education Fund. Said sum shall be due and paid in full upon execution of this document, but in no event later than January 31, 2005. Payment in the form of a money order or cashier's check, made payable to the State of Tennessee Investor Education Fund, shall be mailed or delivered to:

State of Tennessee
Department of Commerce and Insurance
Securities Division
Attention: Michele K. Elliott, Staff Attorney
500 James Robertson Parkway, 5th Floor
Nashville, Tennessee 37243.

7. Respondent is hereby **ASSESSED** a civil penalty in the amount of two hundred fifty dollars (\$250.00). Said sum shall be due and paid in full upon execution of this document, but in no event later than January 31, 2005. Payment in the form of a money order or cashier's check, made payable to the State of Tennessee, shall be mailed or delivered to:

State of Tennessee
Department of Commerce and Insurance
Attention: Michele K. Elliott, Staff Attorney
500 James Robertson Parkway, 5th Floor
Nashville, Tennessee 37243.

- 8. Respondent **IS ORDERED AND AGREES** that Insurance License # 696789 in the name of Denver Altman Farley, which license is issued by the Department of Commerce and Insurance, is hereby PERMANENTLY REVOKED.
- 9. Denver Altman Farley **IS FURTHER ORDERED ANDAGREES** to be permanently barred from applying for or seeking any registration and/or licensure administered by and/or handled through the State of Tennessee, Department of Commerce and Insurance.
- 10. Respondent hereby **AGREES AND ACKNOWLEDGES AND IT IS ORDERED** that failure to comply with all of the requirements and prohibitions contained in this Order shall result in the denial of any application by Respondent for any registration and/or licensure of any type, which registration and/or licensure is administered by the Division of Securities and/or the Department of Commerce and Insurance.

Execution of this Consent Order is due on or before January 14, 2005.

IT IS ORDERED that this Order represents the complete and final resolution of, and discharge with respect to all administrative and civil, claims, demands, actions and causes of action by the Securities Division against Denver Farley for violations of the Tennessee Securities Act of 1980, as amended, alleged to have occurred with respect to facts contained herein. Nothing herein may be construed as preventing a separate division or section of the Department of Commerce and Insurance or a separate entity of the State of Tennessee from taking other appropriate action against the Respondent based on the Findings of Fact and Conclusions of Law enumerated herein or the existence of this executed Consent Order.

This Consent Order is in the public interest and in the best interests of the parties, and represents a compromise and settlement of the controversy between the parties and is for settlement purposes only. By the signature affixed below, Denver Farley affirmatively states that he has freely agreed to the entry of this Consent Order, that he waives his right to a hearing on the matters underlying this Consent Order and to a review of the Findings of Fact and Conclusions of Law contained herein, and that no threats or promises of any kind have been made by the Commissioner, the Division, or any agent or representative thereof. The parties, by signing this Consent Order, affirmatively state their agreement to be bound by the terms of this Consent Order and aver that no promises or offers relating to the circumstances described herein, other than the terms of settlement set forth in this Consent Order, are binding upon them.

ENTERED this 31⁵¹ day of January , 2005.

Paula A. Flowers, Commissioner
Department of Commerce and Insurance

APPROVED FOR ENTRY:

Denver Farley

Daphne D. Smith,

Assistant Commissioner for Securities
Department of Commerce and Insurance

Michele K. Elliott (BPR#022618)

Staff Attorney

Department of Commerce and Insurance 500 James Robertson Parkway, Fifth Floor Nashville, Tennessee 37243

(615) 741-2199