

TENNESSEE REAL ESTATE SCHOOL SUMMARY

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Test Date : 01/01/16 - 12/31/16

Date: 02/02/17

Test Name : TN Acquisition Agent - 1010

Component : TN Acquisition Agent (Includes First-Time and Repeat Examinees)

| School Code | School Name | Tested | Passed | Failed | % Passed | % Failed |
|--------------|--|-----------|-----------|-----------|---------------|--------------|
| 4444 | Acquisition Agent | 66 | 41 | 25 | 62.00 | 38.0 |
| 1053 | CONTINUAL LEARNING INSTITUTE | 1 | 0 | 1 | 0.00 | 100.0 |
| 1364I | KAPLAN REAL ESTATE SCHOOLS - Internet | 1 | 1 | 0 | 100.00 | 0.0 |
| 9999 | Other | 20 | 14 | 6 | 70.00 | 30.0 |
| 1309 | PROSCHOOLS, INC | 1 | 0 | 1 | 0.00 | 100.0 |
| 1149C | SUCCESS REAL ESTATE SCHOOL(MEMPHIS) - Classroom | 1 | 0 | 1 | 0.00 | 100.0 |
| 1032 | TENNESSEE REAL ESTATE EDUCATIONAL SYSTEM | 1 | 0 | 1 | 0.00 | 100.0 |
| 1037 | THE UNIVERSITY OF TENNESSEE AT KNOXVILLE | 3 | 0 | 3 | 0.00 | 100.0 |
| 8888 | TIMESHARE | 1 | 1 | 0 | 100.00 | 0.0 |
| 1041 | WALTERS STATE COMMUNITY COLLEGE | 1 | 1 | 0 | 100.00 | 0.0 |
| 1041C | WALTERS STATE COMMUNITY COLLEGE - Classroom | 1 | 1 | 0 | 100.00 | 0.0 |
| | | 97 | 59 | 38 | 60.82 | 39.18 |

TENNESSEE REAL ESTATE SCHOOL SUMMARY

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Test Date : 01/01/16 - 12/31/16

Date: 02/02/17

Test Name : TN Affiliate Broker - 1020

Component : TN Affiliate Broker - National (Includes First-Time and Repeat Examinees)

| School Code | School Name | Tested | Passed | Failed | % Passed | % Failed |
|--------------|--|-------------|------------|------------|---------------|--------------|
| 4444 | Acquisition Agent | 3 | 2 | 1 | 66.00 | 34.0 |
| 1325I | American School of Real Estate Express - Internet | 276 | 206 | 70 | 74.00 | 26.0 |
| 1636 | BAM Education Systems, LLC | 2 | 0 | 2 | 0.00 | 100.0 |
| 1293 | CAREER INSTITUTE | 1 | 1 | 0 | 100.00 | 0.0 |
| 1293P | CAREER INSTITUTE - Paper Pencil | 73 | 33 | 40 | 45.00 | 55.0 |
| 1381I | Career Professional School - Internet | 2 | 1 | 1 | 50.00 | 50.0 |
| 1304I | CAREER WEBSCHOOL - Internet | 207 | 157 | 50 | 75.00 | 25.0 |
| 1337 | CLARKSVILLE REAL ESTATE EDUCATION SCHOOL | 3 | 2 | 1 | 66.00 | 34.0 |
| 1337C | CLARKSVILLE REAL ESTATE EDUCATION SCHOOL - Classroom | 12 | 6 | 6 | 50.00 | 50.0 |
| 1337P | CLARKSVILLE REAL ESTATE EDUCATION SCHOOL - Paper Pencil | 5 | 2 | 3 | 40.00 | 60.0 |
| 1263 | COLUMBIA STATE COMM. COLLEGE(NON-CREDIT) | 1 | 1 | 0 | 100.00 | 0.0 |
| 1263C | COLUMBIA STATE COMM. COLLEGE(NON-CREDIT) - Classroom | 8 | 3 | 5 | 37.00 | 63.0 |
| 1053 | CONTINUAL LEARNING INSTITUTE | 16 | 9 | 7 | 56.00 | 44.0 |
| 1053C | CONTINUAL LEARNING INSTITUTE - Classroom | 1510 | 862 | 648 | 57.00 | 43.0 |
| 1415I | COOKE RE SCHOOL - Internet | 9 | 7 | 2 | 77.00 | 23.0 |
| 1399 | Cumberland University | 1 | 1 | 0 | 100.00 | 0.0 |
| 1183 | D AND D SCHOOL OF REAL ESTATE | 13 | 9 | 4 | 69.00 | 31.0 |
| 1183C | D AND D SCHOOL OF REAL ESTATE - Classroom | 292 | 146 | 146 | 50.00 | 50.0 |
| 1183P | D AND D SCHOOL OF REAL ESTATE - Paper Pencil | 75 | 43 | 32 | 57.00 | 43.0 |
| 1162C | EXCEL REAL ESTATE SCHOOL - Classroom | 3 | 2 | 1 | 66.00 | 34.0 |
| 1413 | Fast Track Real Estate School | 34 | 11 | 23 | 32.00 | 68.0 |
| 1413I | FAST TRACK REAL ESTATE SCHOOL - Internet | 9 | 4 | 5 | 44.00 | 56.0 |
| 1096C | GREATER NASHVILLE ASSOC. OF REALTORS, IN - Classroom | 2 | 0 | 2 | 0.00 | 100.0 |
| 1096I | GREATER NASHVILLE ASSOC. OF REALTORS, IN - Internet | 61 | 48 | 13 | 78.00 | 22.0 |
| 1245I | HOME BUYING CONSULTANTS REAL ESTATE INST - Internet | 15 | 5 | 10 | 33.00 | 67.0 |
| 1364I | KAPLAN REAL ESTATE SCHOOLS - Internet | 454 | 335 | 119 | 73.00 | 27.0 |
| 1383C | Little Red School House of Real Estate - Classroom | 51 | 28 | 23 | 54.00 | 46.0 |
| 1338I | MCKISSOCK, INC - Internet | 65 | 32 | 33 | 49.00 | 51.0 |
| 1350C | Memphis Real Estate School TREC/FELICIA RODDY - Classroom | 57 | 16 | 41 | 28.00 | 72.0 |
| 1350I | Memphis Real Estate School TREC/FELICIA RODDY - Internet | 55 | 30 | 25 | 54.00 | 46.0 |
| 1231 | NASHVILLE SCHOOL OF REAL ESTATE | 2 | 2 | 0 | 100.00 | 0.0 |
| 1031 | NASHVILLE STATE TECH INSTITUTE | 1 | 0 | 1 | 0.00 | 100.0 |
| 9999 | OTHER | 18 | 13 | 5 | 72.00 | 28.0 |
| 1060 | Pro Real Estate School | 1 | 1 | 0 | 100.00 | 0.0 |
| 1060C | Pro Real Estate School - Classroom | 11 | 8 | 3 | 72.00 | 28.0 |

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Test Date : 01/01/16 - 12/31/16

Date: 02/02/17

Test Name : TN Affiliate Broker - 1020

Component : TN Affiliate Broker - National (Includes First-Time and Repeat Examinees)

| School Code | School Name | Tested | Passed | Failed | % Passed | % Failed |
|--------------|---|-------------|-------------|-------------|---------------|--------------|
| 1060I | Pro Real Estate School - Internet | 4 | 2 | 2 | 50.00 | 50.0 |
| 1202 | PROFESSIONAL REAL ESTATE SEMINARS | 2 | 2 | 0 | 100.00 | 0.0 |
| 1229 | PROFESSIONAL SCHOOL OF REAL ESTATE | 1 | 1 | 0 | 100.00 | 0.0 |
| 1229C | PROFESSIONAL SCHOOL OF REAL ESTATE - Classroom | 13 | 7 | 6 | 53.00 | 47.0 |
| 1309 | PROSCHOOLS, INC | 1 | 1 | 0 | 100.00 | 0.0 |
| 1309I | ProSchools, Inc. - Internet | 141 | 94 | 47 | 66.00 | 34.0 |
| 1635 | Real Estate School of Clarksville (RESOC) | 19 | 11 | 8 | 57.00 | 43.0 |
| 1348 | Real Estate Success Center | 1 | 0 | 1 | 0.00 | 100.0 |
| 1348I | REAL ESTATE SUCCESS CENTER - Internet | 21 | 17 | 4 | 80.00 | 20.0 |
| 1585C | SUCCESS REAL ESTATE SCHOOL (NASHVILLE) - Classroom | 178 | 77 | 101 | 43.00 | 57.0 |
| 1149 | SUCCESS REAL ESTATE SCHOOL(MEMPHIS) | 2 | 2 | 0 | 100.00 | 0.0 |
| 1149C | SUCCESS REAL ESTATE SCHOOL(MEMPHIS) - Classroom | 314 | 135 | 179 | 42.00 | 58.0 |
| 1149P | SUCCESS REAL ESTATE SCHOOL(MEMPHIS) - Paper Pencil | 6 | 2 | 4 | 33.00 | 67.0 |
| 7777 | TENNESSE REAL ESTATE COMMISSION | 392 | 273 | 119 | 69.00 | 31.0 |
| 1058C | TENNESSEE REAL ESTATE AND COMPUTER SCHOOL - Classroom | 467 | 247 | 220 | 52.00 | 48.0 |
| 1058I | TENNESSEE REAL ESTATE AND COMPUTER SCHOOL - Internet | 50 | 33 | 17 | 66.00 | 34.0 |
| 1032 | TENNESSEE REAL ESTATE EDUCATIONAL SYSTEM | 20 | 9 | 11 | 45.00 | 55.0 |
| 1032C | TENNESSEE REAL ESTATE EDUCATIONAL SYSTEM - Classroom | 1307 | 761 | 546 | 58.00 | 42.0 |
| 1032I | TENNESSEE REAL ESTATE EDUCATIONAL SYSTEM - Internet | 431 | 274 | 157 | 63.00 | 37.0 |
| 1032P | TENNESSEE REAL ESTATE EDUCATIONAL SYSTEM - Paper Pencil | 87 | 48 | 39 | 55.00 | 45.0 |
| 1622 | TENNESSEE SCHOOL OF REAL ESTATE | 54 | 26 | 28 | 48.00 | 52.0 |
| 1040C | VOLUNTEER STATE COMMUNITY COLLEGE - Classroom | 8 | 7 | 1 | 87.00 | 13.0 |
| | | 6867 | 4055 | 2812 | 59.05 | 40.95 |

TENNESSEE REAL ESTATE SCHOOL SUMMARY

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Test Date : 01/01/16 - 12/31/16

Date: 02/02/17

Test Name : TN Affiliate Broker - 1020

Component : TN Affiliate Broker - State (Includes First-Time and Repeat Examinees)

| School Code | School Name | Tested | Passed | Failed | % Passed | % Failed |
|--------------|--|-------------|------------|------------|---------------|--------------|
| 4444 | Acquisition Agent | 3 | 3 | 0 | 100.00 | 0.0 |
| 1325I | American School of Real Estate Express - Internet | 239 | 220 | 19 | 92.00 | 8.0 |
| 1636 | BAM Education Systems, LLC | 2 | 0 | 2 | 0.00 | 100.0 |
| 1293 | CAREER INSTITUTE | 1 | 1 | 0 | 100.00 | 0.0 |
| 1293P | CAREER INSTITUTE - Paper Pencil | 64 | 40 | 24 | 62.00 | 38.0 |
| 1381I | Career Professional School - Internet | 2 | 1 | 1 | 50.00 | 50.0 |
| 1304I | CAREER WEBSCHOOL - Internet | 202 | 163 | 39 | 80.00 | 20.0 |
| 1337 | CLARKSVILLE REAL ESTATE EDUCATION SCHOOL | 2 | 2 | 0 | 100.00 | 0.0 |
| 1337C | CLARKSVILLE REAL ESTATE EDUCATION SCHOOL - Classroom | 12 | 6 | 6 | 50.00 | 50.0 |
| 1337P | CLARKSVILLE REAL ESTATE EDUCATION SCHOOL - Paper Pencil | 3 | 2 | 1 | 66.00 | 34.0 |
| 1263 | COLUMBIA STATE COMM. COLLEGE(NON-CREDIT) | 1 | 1 | 0 | 100.00 | 0.0 |
| 1263C | COLUMBIA STATE COMM. COLLEGE(NON-CREDIT) - Classroom | 7 | 4 | 3 | 57.00 | 43.0 |
| 1053 | CONTINUAL LEARNING INSTITUTE | 13 | 10 | 3 | 76.00 | 24.0 |
| 1053C | CONTINUAL LEARNING INSTITUTE - Classroom | 1413 | 927 | 486 | 65.00 | 35.0 |
| 1415I | COOKE RE SCHOOL - Internet | 9 | 7 | 2 | 77.00 | 23.0 |
| 1399 | Cumberland University | 1 | 1 | 0 | 100.00 | 0.0 |
| 1183 | D AND D SCHOOL OF REAL ESTATE | 11 | 9 | 2 | 81.00 | 19.0 |
| 1183C | D AND D SCHOOL OF REAL ESTATE - Classroom | 238 | 174 | 64 | 73.00 | 27.0 |
| 1183P | D AND D SCHOOL OF REAL ESTATE - Paper Pencil | 64 | 46 | 18 | 71.00 | 29.0 |
| 1162C | EXCEL REAL ESTATE SCHOOL - Classroom | 3 | 2 | 1 | 66.00 | 34.0 |
| 1413 | Fast Track Real Estate School | 27 | 13 | 14 | 48.00 | 52.0 |
| 1413I | FAST TRACK REAL ESTATE SCHOOL - Internet | 8 | 5 | 3 | 62.00 | 38.0 |
| 1096C | GREATER NASHVILLE ASSOC. OF REALTORS, IN - Classroom | 2 | 0 | 2 | 0.00 | 100.0 |
| 1096I | GREATER NASHVILLE ASSOC. OF REALTORS, IN - Internet | 60 | 46 | 14 | 76.00 | 24.0 |
| 1245I | HOME BUYING CONSULTANTS REAL ESTATE INST - Internet | 12 | 8 | 4 | 66.00 | 34.0 |
| 1364I | KAPLAN REAL ESTATE SCHOOLS - Internet | 420 | 345 | 75 | 82.00 | 18.0 |
| 1383C | Little Red School House of Real Estate - Classroom | 51 | 27 | 24 | 52.00 | 48.0 |
| 1338I | MCKISSOCK, INC - Internet | 59 | 37 | 22 | 62.00 | 38.0 |
| 1350C | Memphis Real Estate School TREC/FELICIA RODDY - Classroom | 41 | 23 | 18 | 56.00 | 44.0 |
| 1350I | Memphis Real Estate School TREC/FELICIA RODDY - Internet | 48 | 33 | 15 | 68.00 | 32.0 |
| 1231 | NASHVILLE SCHOOL OF REAL ESTATE | 2 | 2 | 0 | 100.00 | 0.0 |
| 9999 | OTHER | 23 | 14 | 9 | 60.00 | 40.0 |
| 1060 | Pro Real Estate School | 2 | 1 | 1 | 50.00 | 50.0 |
| 1060C | Pro Real Estate School - Classroom | 10 | 8 | 2 | 80.00 | 20.0 |
| 1060I | Pro Real Estate School - Internet | 7 | 1 | 6 | 14.00 | 86.0 |

TENNESSEE REAL ESTATE SCHOOL SUMMARY

Test Date : 01/01/16 - 12/31/16

Date: 02/02/17

Test Name : TN Affiliate Broker - 1020

Component : TN Affiliate Broker - State (Includes First-Time and Repeat Examinees)

| School Code | School Name | Tested | Passed | Failed | % Passed | % Failed |
|--------------|---|-------------|-------------|-------------|---------------|--------------|
| 1202 | PROFESSIONAL REAL ESTATE SEMINARS | 2 | 2 | 0 | 100.00 | 0.0 |
| 1229 | PROFESSIONAL SCHOOL OF REAL ESTATE | 1 | 1 | 0 | 100.00 | 0.0 |
| 1229C | PROFESSIONAL SCHOOL OF REAL ESTATE - Classroom | 10 | 9 | 1 | 90.00 | 10.0 |
| 1309 | PROSCHOOLS, INC | 1 | 1 | 0 | 100.00 | 0.0 |
| 1309I | ProSchools, Inc. - Internet | 138 | 99 | 39 | 71.00 | 29.0 |
| 1635 | Real Estate School of Clarksville (RESOC) | 17 | 12 | 5 | 70.00 | 30.0 |
| 1348 | Real Estate Success Center | 1 | 1 | 0 | 100.00 | 0.0 |
| 1348I | REAL ESTATE SUCCESS CENTER - Internet | 22 | 18 | 4 | 81.00 | 19.0 |
| 1383 | Real Estate Training and Education Center | 1 | 1 | 0 | 100.00 | 0.0 |
| 1585C | SUCCESS REAL ESTATE SCHOOL (NASHVILLE) - Classroom | 161 | 95 | 66 | 59.00 | 41.0 |
| 1149 | SUCCESS REAL ESTATE SCHOOL(MEMPHIS) | 2 | 1 | 1 | 50.00 | 50.0 |
| 1149C | SUCCESS REAL ESTATE SCHOOL(MEMPHIS) - Classroom | 269 | 171 | 98 | 63.00 | 37.0 |
| 1149P | SUCCESS REAL ESTATE SCHOOL(MEMPHIS) - Paper Pencil | 4 | 2 | 2 | 50.00 | 50.0 |
| 7777 | TENNESSE REAL ESTATE COMMISSION | 649 | 521 | 128 | 80.00 | 20.0 |
| 1058C | TENNESSEE REAL ESTATE AND COMPUTER SCHOOL - Classroom | 400 | 288 | 112 | 72.00 | 28.0 |
| 1058I | TENNESSEE REAL ESTATE AND COMPUTER SCHOOL - Internet | 46 | 37 | 9 | 80.00 | 20.0 |
| 1032 | TENNESSEE REAL ESTATE EDUCATIONAL SYSTEM | 16 | 10 | 6 | 62.00 | 38.0 |
| 1032C | TENNESSEE REAL ESTATE EDUCATIONAL SYSTEM - Classroom | 1093 | 866 | 227 | 79.00 | 21.0 |
| 1032I | TENNESSEE REAL ESTATE EDUCATIONAL SYSTEM - Internet | 420 | 292 | 128 | 69.00 | 31.0 |
| 1032P | TENNESSEE REAL ESTATE EDUCATIONAL SYSTEM - Paper Pencil | 84 | 51 | 33 | 60.00 | 40.0 |
| 1622 | TENNESSEE SCHOOL OF REAL ESTATE | 50 | 30 | 20 | 60.00 | 40.0 |
| 1040C | VOLUNTEER STATE COMMUNITY COLLEGE - Classroom | 8 | 7 | 1 | 87.00 | 13.0 |
| | | 6457 | 4697 | 1760 | 72.74 | 27.26 |

TENNESSEE REAL ESTATE SCHOOL SUMMARY

Test Date : 01/01/16 - 12/31/16

Date: 02/02/17

Test Name : TN Broker - 1025

Component : TN Broker - National (Includes First-Time and Repeat Examinees)

| School Code | School Name | Tested | Passed | Failed | % Passed | % Failed |
|-------------|---------------------------------|------------|------------|------------|---------------|--------------|
| 1053 | CONTINUAL LEARNING INSTITUTE | 1 | 1 | 0 | 100.00 | 0.0 |
| 7777 | TENNESSE REAL ESTATE COMMISSION | 448 | 256 | 192 | 57.00 | 43.0 |
| | | 449 | 257 | 192 | 57.24 | 42.76 |

TENNESSEE REAL ESTATE SCHOOL SUMMARY

Test Date : 01/01/16 - 12/31/16

Date: 02/02/17

Test Name : TN Broker - 1025

Component : TN Broker - State (Includes First-Time and Repeat Examinees)

| School Code | School Name | Tested | Passed | Failed | % Passed | % Failed |
|-------------|---------------------------------|------------|------------|-----------|---------------|--------------|
| 9999 | Other | 1 | 1 | 0 | 100.00 | 0.0 |
| 7777 | TENNESSE REAL ESTATE COMMISSION | 459 | 369 | 90 | 80.00 | 20.0 |
| | | 460 | 370 | 90 | 80.43 | 19.57 |

TENNESSEE REAL ESTATE SCHOOL SUMMARY

Test Date : 01/01/16 - 12/31/16

Date: 02/02/17

Test Name : TN Timeshare Salesperson - 1010

Component : TN Timeshare Salesperson (Includes First-Time and Repeat Examinees)

| School Code | School Name | Tested | Passed | Failed | % Passed | % Failed |
|--------------|---|------------|------------|------------|---------------|--------------|
| 4444 | Acquisition Agent | 14 | 9 | 5 | 64.00 | 36.0 |
| 1293P | CAREER INSTITUTE - Paper Pencil | 1 | 0 | 1 | 0.00 | 100.0 |
| 1304I | CAREER WEBSCHOOL - Internet | 1 | 1 | 0 | 100.00 | 0.0 |
| 1006C | CLEVELAND STATE COMMUNITY COLLEGE - Classroom | 1 | 0 | 1 | 0.00 | 100.0 |
| 1010 | EAST TENNESSEE STATE UNIVERSITY | 4 | 3 | 1 | 75.00 | 25.0 |
| 1413 | Fast Track Real Estate School | 1 | 1 | 0 | 100.00 | 0.0 |
| 1413I | FAST TRACK REAL ESTATE SCHOOL - Internet | 1 | 1 | 0 | 100.00 | 0.0 |
| 1447C | Foothills School of Real Estate - Classroom | 1 | 1 | 0 | 100.00 | 0.0 |
| 1013 | KINGSPORT ADULT EDUCATION | 1 | 1 | 0 | 100.00 | 0.0 |
| 9999 | Other | 282 | 215 | 67 | 76.00 | 24.0 |
| 1029C | PELLISSIPPI ST. COMM COL (CREDIT) - Classroom | 1 | 1 | 0 | 100.00 | 0.0 |
| 1428 | REAL ESTATE TRAINING CENTER | 2 | 0 | 2 | 0.00 | 100.0 |
| 1277 | REGIONAL EDUCATION FORUM | 1 | 1 | 0 | 100.00 | 0.0 |
| 7777 | TENNESSE REAL ESTATE COMMISSION | 12 | 9 | 3 | 75.00 | 25.0 |
| 1032P | TENNESSEE REAL ESTATE EDUCATIONAL SYSTEM - Paper Pencil | 1 | 1 | 0 | 100.00 | 0.0 |
| 1622 | TENNESSEE SCHOOL OF REAL ESTATE | 1 | 1 | 0 | 100.00 | 0.0 |
| 1037 | THE UNIVERSITY OF TENNESSEE AT KNOXVILLE | 7 | 6 | 1 | 85.00 | 15.0 |
| 1037C | THE UNIVERSITY OF TENNESSEE AT KNOXVILLE - Classroom | 3 | 2 | 1 | 66.00 | 34.0 |
| 8888 | TIMESHARE | 191 | 123 | 68 | 64.00 | 36.0 |
| 1018C | UNIVERSITY OF MEMPHIS - Classroom | 1 | 1 | 0 | 100.00 | 0.0 |
| 1040 | VOLUNTEER STATE COMMUNITY COLLEGE | 2 | 2 | 0 | 100.00 | 0.0 |
| 1041 | WALTERS STATE COMMUNITY COLLEGE | 5 | 3 | 2 | 60.00 | 40.0 |
| 1041C | WALTERS STATE COMMUNITY COLLEGE - Classroom | 1 | 1 | 0 | 100.00 | 0.0 |
| | | 535 | 383 | 152 | 71.59 | 28.41 |