



State of Tennessee, Department of Commerce and Insurance
 Detection Services Licensing Program
 Alarm Systems Contractors
 500 James Robertson Parkway
 Nashville, TN 37243
 P: 615-741-9771 F: 615-532-2965
www.tn.gov/commerce

CONTINUING EDUCATION COURSE APPROVALS AS OF SEPTEMBER 24, 2024

APPROVED CONTINUING EDUCATION COURSES-Listed below are courses approved by the Tennessee Alarm System Contractors for the Qualified Agent licensees.

RULE 0090-3-.03: REPEATED COURSES - Repeated courses will not be given credit for educational qualification unless a period of two (2) years has passed between those courses.

RULE 0090 05 .01(1): As a prerequisite for renewal of a license, a qualifying agent shall obtain sixteen (16) hours of Board-approved instruction in the alarm industry during the two (2) year period prior to to the expiration of such license. With renewal applications, Qualifying Agents must provide photocopies of certificates of completion for approved continuing education course(s) providing a minimum of sixteen (16) hours of continuing education credits.

These courses are currently approved for Qualifying Agent License continuing education by the Tennessee Alarm Systems Contractors. *NTS approved courses are also acceptable if the certificate of completion contains a verifiable course number and the number of credit hours, the certificate has the attendee’s name and date of completion printed on the certificate, and the certificate is signed by the course instructor.*

ALARM SYSTEMS CONTRACTORS CONTINUING EDUCATION COURSE LIST

<u>Course Provider/Course Title</u>	<u>Course number</u>	<u>Year of renewal</u>	<u>Credit hours</u>
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ADI ACADEMY

STRUCTURED CABLING FOR SECURITY SEMINAR	2107.01		1
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ADT, LLC

www.adt.com

ACCESS CONTROL SYSTEMS	1403.01		4
ADT BASIC NETWORKING FOR TECHNICIANS	1910.08		1
ADT BRIVO REFRESHER COURSE	1910.07		1

ADT CLOUD STORAGE SOLUTIONS TRAINING	1910.06	1
ADT PULSE NANO TRAINING	1910.01	1
ADT INTERACTIVE CONDUIT BENDING COURSE	1910.05	2
ADT ROYAL BLUE EXPERIENCE	1910.16	1
ADT TECHNICAL UNIVERSITY CURRICULUM	1910.14	15
ADT TOTAL SECURITY FOR SMALL BUSINESS	1910.13	3
ADT VIDEO VERIFICATION TRAINING	1910.11	1
AMAZON ALEXA INTERGRATION TRAINING	1910.10	1
ASCO SURGE PROTECTION TRAINING	1910.15	1
BASIC ALARM TECHNOLOGY AND INDUSTRY STANDARDS	1403.02	4
BASIC ELECTRICITY AND TROUBLESHOOTING	1910.09	2
BASIC ELECTRONICS	1403.03	8
CCTV SYSTEMS	1403.04	4
ELECTRICAL SAFETY AND MULTIMETERS	1910.04	2
FALSE ALARM REDUCTION	1403.05	4
FIRE ALARM INSPECTION AND TESTING	1403.06	4
FIRE ALARM SYSTEMS	1403.07	8
INOVONICS PRODUCT TRAINING	1910.03	2
MOTION DETECTORS TRAINING	1910.02	2
NICET PREPARATION TRAINING CURRICULUM	1910.17	7
RESIDENTIAL FIRE ALARM SYSTEMS	1403.08	4
SAFETY	1403.09	2
SPACE DETECTION DEVICES	1403.10	4
UL 681 STANDARDS FOR SAFETY	1910.12	3

AIPHONE CORP

ADI- COMBINED AIPHONE INTERCOM PRESENTATION	1808.02	2
SECURITY & COMMUNICATION WITH INTERCOM	1902.06	1

ALARM.COM INC

www.alarm.com

ACCESS CONTROL FULL INTRODUCTION	2102.01	1.5
ADC NEW INDUSTRY PRODUCTS AND SERVICES	2205.03	2022 1
ADVANCED AUTOMATION & ENERGY 401	1704.56	2
ADVANCED VIDEO AS A SERVICE 401	1704.57	4
ALARM.COM ACCESS CONTROL	2205.01	2022 3
ALARM.COM BEYOND SECURITY	2205.04	2022 1
ALARM.COM DOORBELL CAMERA	1706.76	2021 1
ALARM.COM DOORBELL CAMERA 301	1704.50	1
ALARM.COM DOORBELL INSTALLATION INSTRUCTIONAL VIDEO	2206.13	2022 0.5
ALARM.COM FOR BUSINESS OVERVIEW	2205.02	2022 1.5
ALARM.COM RESIDENTIAL SALES TRAINING	2206.05	2022 1.5
ALARM.COM SMART THERMOSTAT INSTALLATION	1704.54	2021 1

ALARM.COM VIDEO INSTRUCTIONAL	2102.02		1
AUTOMATION & ENERGY	1706.71		1
AUTOMATION & ENERY 301	1704.51	2021	2
CENTRAL STATION INTEGRATIONS	2205.05	2022	1
CUSTOMER ENGAGEMENT & UPSELL 201	1704.58		1
CUSTOMER WEBSITE AND APP	2205.06	2022	1.5
CUSTOMER WEBSITE INSTRUCTIONAL VIDEO	2102.03		0.5
EFFICIENT INSTALLS WITH ALARM.COM	2306.01	2023	7.5
EMPOWERING TECHNICIANS	2206.03	2022	1
ENHANCING BUSINESS VIDEO SOLUTIONS	2206.01	2202	1
ENHANCING HOMEOWNER VIDEO SOLUTIONS	2206.02	2022	1
EXTRACTING MAXIMUM VALUE FROM THE ALARM.COM COMMERCIAL PLATFORM	2306.02	2023	7.5
GROWTH & PRODUCTIVITY SERVICES 201	1704.59		1.25
INSTALLER TOOLS 201	1706.72		1
INSTALLER TOOLS 301	1704.52		1
INTERACTIVE SERVICES & IMAGE SENSOR 301	1704.53		1
INTERACTIVE SERVICES & IMAGE SENSOR	1706.73	2021	1
KNOW BEFORE YOU GO	2206.06	2022	3
LEAD WITH ALARM.COM	2206.04	2022	1
MARKETING RESOURCES AND SUPPORT TOOLS	2206.07	2022	1
MOBILE TECH INSTRUCTIONAL VIDEO	2102.04		1
PRODUCT OVERVIEW 201	1704.60		1
REFRESH YOUR SELLING SKILLS 201	1704.61		2
REMOTE TROUBLESHOOTING INSTRUCTIONAL VIDEO	2102.05		0.5
RESIDENTIAL & BUSINESS ACTIVITY ANALYTICS	2206.12	2022	1
SELLING SMARTER BUSINESS SOLUTIONS 201	1704.62		1.25
SMART BUSINESS SELLING SKILLS	2206.09	2022	1
SMART BUSINESS TRIFECTA	2206.10	2022	1
SMART RESIDENTIAL SELLING SKILLS	2206.08	2022	1.5
SMART THERMOSTAT INSTALLATION 201	1706.70		1
SMARTER BUSINESS SOLUTIONS GROWTH AND PRODUCTIVITY SERVICE 201	1704.63		1
SMARTER BUSINESS SOLUTIONS PRODUCT OVERVIEW 201	1704.64		1
SMARTER BUSINESS SOLUTIONS STATE OF THE MARKET 201	1704.65		1
SMARTER RESIDENTIAL SOLUTION PRODUCT OVERVIEW	2206.11	2022	1.5
SYSTEM ENHANCEMENT MODULE (SEM)	1706.74	2021	1
SYSTEM ENHANCEMENT POWERSERIES DUAL PATH	2102.06		0.5
VIDEO AS A SERVICE	1706.75	2021	1
VIDEO AS SERVICE 301	1704.55		1
Z-WAVE INSTRUCTIONAL VIDEOS	2102.07		0.5

ALARM MONITORING SERVICES, INC

BUILD REVENUE WITH TOOLS YOU ALREADY HAVE	1801.04		2
BUILDING YOUR REVENUE WITH VIDEO (NTS-15-4513)	2001.03		2
CREATING FAST & EFFICIENT MONITORING WITHIN YOUR CENTRAL STATION	2402.02	2024	2
EMPLOYEES CAN MAKE OR BREAK A BUSINESS	1908.12		2

ETHICS FOR LIFE SAFETY & SECURITY PROFESSIONALS	2002.10		2
FALSE ALARM REDUCTION FOR INSTALLERS AND OWNERS	1801.05		2
HOW HAS TECHNOLOGY CHANGED YOUR CENTRAL STATION?	2308.01	2023	2
HOW TO COMMUNICATE WITH YOUR CENTRAL STATION (NTS-13-3742)	2001.02		2
HOW WELL DO YOU KNOW YOUR ACCOUNTS?	2408.02	2024	2
MARKETING & ADVERTISING FOR ALL EMPLOYEES	2012.01		2
MARKETING IN THE 21ST CENTURY	2202.01	2022	2
POST SALES-WHAT ARE YOUR CUSTOMERS RELAYING TO THE CENTRAL STATION	2301.01		2
THE RELATIONSHIP BETWEEN THE DEALER AND THEIR CENTRAL STATION	2301.02		2
TOPICS RARELY DISCUSSED IN ELECTRONIC SECURITY	2202.02	2022	2
WOULD YOUR BUSINESS SURVIVE IF...	2012.02		2

ALIBI SECURITY

www.alibisecurity.com

ANALOG/HD-TVI TRAINING	1808.07		8.5
IP/NETWORK TRAINING	1808.08		8.5
TRANSMISSION / WIRELESS NETWORK	1808.09		4.5

ALTRONIX

INNOVATIVE TECHNIQUE FOR DEPLOYING POWER & NETWORK INFRASTRUCTURE	1810.02		2
METHOD FOR DEPLOYING PoE IN MISSION CRITICAL SYSTEMS	2001.01		1
POWER OVER THE ETHERNET (PoE) WHAT IT IS & HOW DOES IT WORK	1810.01		1

AMG/ COMMAND ACCESS TECHNOLOGIES

www.commandaccess.com

BASICS OF ELECTRIFIED LOCKING SOLUTIONS 2 HR TECHNICAL CLASS	2402.03	2024	2
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AMG / UNIVIEW TECH

ADVANCED TECHNOLOGY VIDEO-HIGH DEFINITION SURVEILLANCE SHOOTOUT: A COMPARATIVE GUIDE TO HIGH DEFINITION ANALOG & IP SURVEILLANCE	1701.01		2
ADVANCED TECHNOLOGY VIDEO- IP SECURITY DEPLOYMENT TRAINING & APPLICATIONS	1506.04		2
ADVANCED TECHNOLOGY VIDEO-REMOVING THE ROCKET SCIENCE FROM HIGH DEFINITION VIDEO SURVEILLANCE	1606.65		2
ARTIFICIAL INTELLIGENCE: IMPACT ON SURVEILLANCE VIDEO	2302.01	2023	4
AVALAN WIRELESS INTRODUCTION TO WIRELESS DESIGN & DEPLOYMENT IN SECURITY & IP VIDEO APPLICATIONS	1409.01		2
BIG BROTHER SURVEILLANCE AND THE FUTURE!!!	2112.02	2022	2
BODY TEMPERATURE MEASUREMENT SOLUTIONS & DEPLOYMENT	2006.03		2

COMPETITIVE ADVANTAGES OF NEW VIDEO TECHNOLOGIES	1806.03		2
DETAILS OF SURVEILLANCE VIDEO	2207.08	2022	2
ETHERWAN SYSTEMS, INC.–ADVANCED SWITCH DESIGN FOR IP SURVEILLANCE	1506.05		2
GEM ELECTONICS – CONNECT TO SUCCESS	1506.06		2
HDCCTV: THE ALTERNATIVE NON-IP APPROACH TO HIGH RESOLUTION VIDEO	1102.01		2
IMPACT OF PHYSICS ON SURVEILLANCE	1911.02		2
INTRODUCTION TO MIRCOM TX3 SYSTEMS (LEVEL I)	2112.01	2022	2
MACURO – ADVANCED GSA DETECTION DESIGN & DEPLOYMENT	1506.07		2
MACURO – INTRODUCTION TO GAS & CARBON MONOXIDE DETECTION FOR USE WITH FIRE & SECURITY SYSTEMS	1506.08		2
MINUTEMANUPS- UNINTERRUPTABLE POWER SUPLIES 101: BACKUP POWER DESIGN & DEPLOYMENT FOR SURVEILLANCE, ACCESS CONTROL & INTRUSION MARKETS	1409.02		2
RECENT TRENDS IN SURVEILLANCE VIDEO	2107.02		2
READ THE SPECIFICATIONS BEFORE INSTALLATION	2012.03		2
SURVEILLANCE & SECURITY BACKUP POWER DESIGN	1902.02		2
SURVEILLANCE IN AN END TO END WORLD	2012.04		2
SURVEILLANCE SYSTEM DESIGN & DEPLOYMENT	2309.01	2023	2
SYNERGISTIC TELEPHONE ENTRY & ACCESS CONTROL PRIMER	1911.01		2
THE EFFECTS OF NEW TECHNOLOGIES ON SURVEILLANCE	1902.01		2

@ HOME PREP – A DIVISION OF STAUTZENBERGER COLLEGE

www.athomeprep.com

ACCESS CONTROL FOR RESIDENTIAL AND COMMERCIAL APPLICATIONS	1602.01		5
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ASSA ABLOY

www.hwpc.com

ACCESS CONTROL FOR THE SMALL BUSINESS	1710.17		2
ACCESS CONTROL FOR THE SMALL OPENINGS	1710.18		2
ACCESS CONTROL HARDWARE SELECTION	1710.11		2
ADAMS RITE STOREFRONT PRODUCT APPLICATIONS	1710.08		2
ADAMS RITE STOREFRONT PRODUCTS MECHANICAL TO ELECTRONIC UPGRADE	1710.07		4
ADVANCED ELECTRONIC SYSTEMS WIRING AND BASIC TROUBLESHOOTING	1710.02		4
ADVANCED TECHNICAL PRODUCT TROUBLESHOOTING	1710.15		4
APERIO PRODUCT AND APPLICATIONS	1710.16		2
BASIC LOW VOLTAGE ELECTRICITY FOR INSTALLERS – NEW AND IMPORVED	1710.01		4
COMMON CODE: LAWS & COMMON SENSE OF FIRE RATED OPENINGS-DESIGNED FOR CODE OFFICIALS	1710.13		4
ELECTRIC STRIKE INSTALLATION	1710.04		3
HES ELECTRIC STRIKE AND PRODUCT APPLICATIONS	1710.09		2
HES INTEGRATED PRODUCTS	1710.19		2
LEVEL 3- ELECTRONIC CIRCUITS, WIRING DIAGRAMS & SYSTEM DESIGN	1710.03		4
MAGNETIC LOCK SYSTEM INSTALLATION	1710.06		4

SECURITRON STATE OF THE ART SMART PRODUCT APPLICATIONS	1710.10	4
SITE SURVEY	1710.05	2
MAGLOCK: THE GOOD, THE BAD AND THE UGLY	1710.12	2
WHAT'S ON THE OUTSIDE THAT COUNTS	1710.14	2

AXIS COMMUNICATIONS, INC

DISCOVER AXIS ANALYTICS FOR SECURITY AND SAFETY	2209.01	2022	2
DISCOVER AXIS BODY WORN SOLUTIONS	2107.03		2
DISCOVER AXIS NETWORK AUDIO SOLUTIONS	2006.01		2
DISCOVER AXIS TOOLS-AXIS SITE DESIGNER	2309.02	2023	2
INNOVATING FOR A SMARTER, SAFER CITY	2303.06	2023	1
INTEGRATING IP SECURITY SOLUTIONS FOR SAFER SCHOOLS	1808.03		1
MAXIMIZE SECURITY SOLUTIONS WITH RMR OPPORTUNITIES	1908.07		2
MOVE BEYOND THE TYPICAL SECURITY SALE TO GROW YOUR REVENUE	2108.06		2
NETWORK VIDEO FUNDAMENTALS, AXIS BOOT CAMP & HANDS ON WITH AXIS END TO END SOLUTIONS	1910.18		1
NETWORK VIDEO FUNDAMENTALS & CERTIFICATION	1806.02		21
OPEN DOORS & REVENUE STREAMS WITH INTERCOM SOLUTIONS	2002.11		1
UNLOCK THE POWER BEHIND COMPLETE SOLUTIONS	2403.33	2024	1
VIRTUAL NETWORK VIDEO FUNDAMENTALS & CERTIFICATION (online course)	2105.04		16

BOSCH BUILDING TECHNOLOGIES/BOSCH SECURITY SYSTEMS

www.boschsecurity.com

BOSCH G SERIES EXPERT LEVEL CERTIFICATION - ONLINE	2102.08		2.5
BOSCH VIDEO MANAGEMENT SYSTEM EXPERT LEVEL CERTIFICATION - ONLINE	2102.09		1
BVMS EXPERT APPLIANCE STORAGE -ONLINE/CLASSROOM	2005.30		4
BVMS PROFESSIONAL LEVEL	2005.29		4
FPD-7024 EXPERT - ONLINE	2102.10		14
FPD-7024 PROFESSIONAL ONLINE	1906.02		4
G SERIES/B SERIES EXPERT CERTIFICATION - ONLINE/CLASSROOM	2005.31		14
G SERIES/B SERIES PROFESSIONAL TRAINING	2005.32		1
SELLING INTRUSION INTO COMMERCIAL APPLICATIONS	1906.03		1

BEDROCK LEARNING, INC.

www.bedrocklearning.com

FUNDAMENTAL FOR ELECTRONICS SYSTEMS TECHNICIANS	1706.00		8
HOME NETWORKING FOR TECHNICIANS	1706.05		8
HOME THEATER TECHNOLOGIES EXPLAINED	1706.01		4
MULTI-ROOM AUDIO TECHNOLOGY AND DISTRIBUTION	1706.07		6
PROJECT MANAGEMENT FOR RESIDENTIAL INSTALLATION	1706.06		6
RESIDENTIAL LIGHTING CONTROL	1706.02		8

SECURITY AND ACCESS CONTROL	1706.04	8
THE CONNECTED HOME	1706.03	4

CENTRAL STATION UNIVERSITY, LLC SIA-APCO

SIA-APCO CENTRAL STATION OPERATOR INSTRUCTOR COURSE	1503.01	40
SIA-APCO CENTRAL STATION OPERATOR INSTRUCTOR COURSE	1503.02	40

THE CMOOR GROUP/SECURITYCEU.COM

www.securityceu.com

ACCESS CONTROL LEVEL 1: ACCESS CONTROL OVERVIEW	1403.26	2022	1
ACCESS CONTROL LEVEL 1: BINARY AND CARD DATA FORMATS	1403.27	2022	1
ACCESS CONTROL LEVEL 1: BIOMETRICS	1403.28	2022	1
ACCESS CONTROL LEVEL 1: CREDENTIALS	1403.29	2022	1
ACCESS CONTROL LEVEL 1: IP CONVERSION AND CCTV INTEGRATION	1403.30	2022	1
ACCESS CONTROL LEVEL 1: SMARTCARDS	1403.31	2022	1
ALARM SCIENCE	2306.15	2023	4
ALARM SCIENCE BASICS	2207.02	2022	2
BASIC ELECTRICITY IN THE LOW VOLTAGE INDUSTRY	1403.32	2022	1
BASIC FIRST AID	1403.33	2022	1
BASIC INDIVIDUAL SAFETY	1412.01	2022	1
BASIC MATHEMATICS	1403.34	2022	1
BASIC PHYSICAL SCIENCE	1403.35	2022	1
CUSTOMER SERVICE IN THE SECURITY INDUSTRY	1403.36	2022	3
FALSE ALARM REDUCTION	1412.02	2022	2
FRONTLINE PROJECT MANAGEMENT FOR SYSTEMS AND SECURITY	2207.01	2022	10
FUNCTIONS OF AN ALARM SYSTEM	1503.03		1
FUNDAMENTALS OF ACCESS CONTROL	1503.04		1
FUNDAMENTALS OF DOCUMENTATION, INSPECTING AND TESTING	1503.05		1
IP NETWORKING – BASIC NETWORKING	1403.37	2022	1
IP NETWORKING – INSTALLATION	1506.02	2022	1
IP NETWORKING – NETWORK ADMINISTRATION AND SECURITY	1403.38	2022	1
IP NETWORKING – NETWORK HARDWARE	1403.39	2022	1
IP NETWORKING – NETWORK PROTOCOLS	1403.40	2022	1
IP NETWORKING – NETWORK TRANSMISSION MEDIUMS	1403.41	2022	1
IP NETWORKING – TERMINATIONS	1506.03	2022	1
IP VIDEO MODULE 1: OVERVIEW	1403.42	2022	1
IP VIDEO MODULE 2: NETWORKING	1403.43	2022	1
IP VIDEO MODULE 3: VIDEO COMPRESSION & TRANSMISSION	1403.44	2022	1
IP VIDEO MODULE 4: IP CAMERAS	1403.45	2022	1
IP VIDEO MODULE 5: LENSES AND LIGHTING	1403.46	2022	1
IP VIDEO MODULE 6: DIGITAL MONITORS AND STORAGE DEVICES	1403.47	2022	1

IP VIDEO MODULE 7: SOFTWARE APPLICATIONS	1403.48	2022	1
IP VIDEO MODULE 8: IP VIDEO INTEGRATION	1403.49	2022	1
IP VIDEO MODULE 9: LEGAL ISSUES	1403.50	2022	1
NICET FIRE LEVEL I: FIRE ALARM CODES AND STANDARDS	1403.51	2022	1
NICET FIRE LEVEL I: FIRE ALARM INSTALLATION TECHNIQUES	1403.52	2022	1
NICET FIRE LEVEL I: FIRE ALARM SYSTEM DEVICES	1403.53	2022	1
NICET FIRE LEVEL I: FIRE ALARM SYSTEM WIRING METHODS	1403.54	2022	1
NICET FIRE LEVEL I: INTERPRETING THE NATIONAL FIRE ALARM CODE	1403.55	2022	1
NICET FIRE LEVEL I: INTRODUCTION TO NICET FIRE ALARM SYS CERT	1403.56	2022	1
NICET LEVEL II: BASIC ELECTRICITY AND POWER SUPPLIES	1412.03	2022	1
NICET LEVEL II: COMMISSIONING AND TESTING	1412.04	2022	1
NICET LEVEL II: INSTALLATIONS	1412.05	2022	1
NICET LEVEL II: OCCUPANCY CLASSIFICATIONS	1412.06	2022	2
NICET LEVEL II: PLANS AND DRAWINGS	1412.07	2022	1
NICET LEVEL II: SITE CONDITIONS	1412.08	2022	1
NICET LEVEL II: STARTUP AND PROGRAMMING	1412.09	2022	1
NICET LEVEL II: TROUBLESHOOTING	1412.10	2022	1
OFF PREMISES REPORTING	1503.06		1
OSHA AND JOB SAFETY	1503.07		1
OUTPUT DEVICES	1503.08		1
OVERVIEW OF ALARM BASICS	1503.09		1
OVERVIEW OF NEC WIRING METHODS	1503.10		1
PERIMETER AND INTERIOR DETECTION	1503.11	2022	2
PROJECT MANAGEMENT IN THE SECURITY INDUSTRY	1412.11	2022	3
PROVEN CUSTOMER CARE PROGRAMS: TIPS FOR GETTING STARTED	1804.29		1
SALES IN THE SECURITY INDUSTRY	1412.12	2022	4
STRUCTURED WIRING AND TERMINATION TECHNICIAN	1403.57	2022	6
STRUCTURED WIRING: COMPONENTS AND TOOLS	1602.18	2022	1
STRUCTURED WIRING: INSTALLATIONS	1602.19	2022	1
STRUCTURED WIRING: INTRODUCTION TO STRUCTURED WIRING	1602.20	2022	1
STRUCTURED WIRING: TERMINATIONS	1602.21	2022	1
STRUCTURED WIRING: TESTING	1602.22	2022	1
TOOLS AND TECHNIQUES FOR LOW VOLTAGE	1503.12		2
TROUBLESHOOTING: BASIC ELECTRICITY AND CIRCUITS	1403.58	2022	1
TROUBLESHOOTING: BASIC TOOLS AND TECHNIQUES	1403.59	2022	1
TROUBLESHOOTING: IP NETWORKS	1403.60	2022	1
TROUBLESHOOTING WIRELESS SYSTEMS	1412.13	2022	1
UNDERSTANDING CODES AND STANDARDS NAT'L FIRE ALARM CODE B	1403.61	2022	1
UNDERSTANDING CODES AND STANDARDS NEC BASICS	1403.62	2022	1
UNDERSTANDING CODES AND STANDARDS OVERVIEW	1403.63	2022	1
WIRELESS COMPONENTS AND PHYSICS	1412.14	2022	1
WIRELESS STANDARDS	1412.15	2022	1
WRITING EFFECTIVE INCIDENT REPORTS	1403.64	2022	1

21st CENTURY COMMUNICATIONS FROM POTS TO MFVN (ONLINE & CLASSROOM)	1908.15		2
UNDERSTANDING THE LOW VOLTAGE REQUIREMENTS OF THE NATIONAL ELECTRICAL CODE (NEC) 2017 (ONLINE & CLASSROOM)	1908.16		8
XFINITY HOME GREENFIELD COURSE	1512.01	2022	35
XFINITY HOME PANEL SWAP & UPGRADE TRAINING	1810.07	2022	4
XFINITY HOME SYSTEM UPGRADE AND PANEL SWAP	1512.02	2022	8

COMPLETE ELECTRICAL ACADEMY (The Alarm Academy-Name change 12-17-19)

www.completeelectricalacademy.com

ELECTRONIC SECURITY TECHNICIAN TRAINING	1902.07		24
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DAHUA TECHNOLOGY USA

www.dahuasecurity.com

ANALOG HD VIDEO OVER COAX	1810.03		1
ePoE SOLUTIONS	1810.04		1
ESTABLISHING YOUR CYBERSECURITY BASELINE	1808.04		1
LEVERAGING YOUR SURVEILLANCE SYSTEM WITH VIDEO ANALYTICS	2005.35		1
LOW LIGHT VIDEO SOLUTIONS	2005.36		1

DEI SECURITY SOLUTIONS, LLC, dba SECURITY 101

jbouldin@security101.com

ELECTRICALLY LOCKED EGRESS DOORS IN PUBLIC BUILDINGS	1908.01		8
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DITEK SURGE PROTECTION

www.ditekcorp.com

INTRODUCTION TO SURGE PROTECTION	1902.05	2023	1
THE FUNDAMENTALS OF SURGE PROTECTION	2303.07	2023	1

ECOBEE, INC

support.ecobee.com

ECOBEE SMART THERMOSTAT PROFESSIONAL TRAINING	2005.27		2
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EDWARDS/KIDDE

<https://learning.edwardsfire.com>

KIDDE FX-64 & FX-1000 INTELLIGENT ADDRESSABLE PANEL CERTIFICATION	1908.01	2024	8
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EGAN SECURITY GROUP, LLC.
www.egansecuritygroup.com

TIPS FROM AN INDUSRTY VETERAN THAT ALL OWNERS SHOULD KNOW ON OPTIMIZING THEIR BUSINESS	2207.03	2022	1
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ElectricalLicenseRenewal.com
www.electricallicenser renewal.com

INSTALLING CODE COMPLIANT SECURITY SYSTEMS PART 1	1910.90		4
INSTALLING CODE COMPLAINT SECURITY SYSTEMS PART 2	1910.91		4

ELECTRONIC SECURITY ASSOCIATION - NTS(ESA)
www.esaweb.org

<u>2023 ELECTRONIC SECURITY EXPO (ESX)</u>	<u>JUNE 5-8, 2023</u>	
The Art of Influence	2304.01	2
The Power of Asking the Right Questions	2304.02	2
Life Safety Systems - Inspection and Testing	2304.03	4
6 Ways to Reduce Truck Rolls and Optimize Field Services	2304.04	1
Pre-Attrition Indicators you Need to Know to Reduce Customer Erosion	2304.05	1
Spotlighting Women in Security: Next Stage of Growth	2304.06	1
The Expanding Case for Personal Emergency Response Systems	2304.07	1
The State of Marketing and Digital Tools for the Modern Company	2304.08	1
Successful Ways to Onboard Staff	2304.09	1
The Business of Fire Alarms: How to Successfully Enter – Part 1	2304.10	1
The Current State of the Industry and What to Expect	2304.11	1
Commercial Sales Strategies and Applications that Drive Higher RMR	2304.12	1
Monitoring Innovations – The Future is Here	2304.13	1
Top Ways to Improve Technician Recruitment and Retention	2304.14	1
5 Essential KPIs that Measure Your Success	2304.15	1
The Business of Fire Alarms: Understanding Codes, Standards, and New Technologies – Part 2	2304.16	1
Top Reasons Why You Should Be Offering Cloud-based Access Control Systems	2304.17	1
Monitoring Smart Tank - Next Gen Tech That Reduces False Alarm Dispatches and Attrition	2304.18	1
How to Optimize the Ordering and Inventory Process	2304.19	1
Practical Pre & Post Mergers & Acquisitions Lessons to Remember	2304.20	1
The Essential Talent Acquisition and Retention Guide for the New Norm	2304.21	1
The Rising Tide of PropTech in Multifamily	2304.22	1
The Business of Fire Alarms: Recurring Revenue Rain Maker – Part 3	2304.23	1
How to Encourage Collaboration Between Sales and Installation Staff	2304.24	1
Fear Not - How to Raise Your RMR and Labor Rates without Losing Customers	2304.25	1
The Top Applications and Monitoring Services for Video Surveillance	2304.26	1
Driving Higher RMR on Every Sale	2304.27	1

Top 5 Things to Expect from Your Monitoring Center Partner	2304.28	1
POTS Lines Are History - What You Need to Do Now	2304.29	1
Practical Ways to Enhance Your Project Management Outcomes	2304.30	1
Leveraging Your Existing Customer Base for Sales & RMR Growth	2304.31	1
Proven Sales Tips that Great Salespeople Practice	2304.32	1
Keeping Score – A Better Alarm Validation Method	2304.33	1

2024 ELECTRONIC SECURITY EXPO (ESX)

JUNE 3-6, 2024

Executive Leadership Session 1 - Purpose in Action: Scaling Championship Culture	2403.01	2
Executive Leadership Session 2 - The Blocking and Tackling of Leading High Performing Teams	2403.02	2
Benchmarking Operational KPIs: Identify. Implement. Track.	2403.03	1
Beyond Fire Alarm Monitoring: Unleashing the Power of Inspections and Maintenance RMR	2403.04	1
From Life Safety to Lifestyle: Transformative Industry Strategies	2403.05	1
Video Surveillance and Monitoring in the Age of Intelligent Security	2403.06	1
Beyond Price: Roleplaying Value-Driven Sales Strategies *Interactive*	2403.07	1
Harmonizing Sales and Operations: Maximizing ROI through Collaborative Estimating	2403.08	1
Visionary Insights: How and Why Video Monitoring Can Supercharge Your RMR	2403.09	1
Winning the Technician Talent Race: Hiring Right in a Competitive Market	2403.10	1
Cybersecurity Readiness: Preparing for the Inevitable	2403.11	1
How to Boost Revenue without Adding Customers	2403.12	1
Mastering Inventory Management for Efficiency	2403.13	1
Adaptive Solutions: MPERS and PERS for Diverse Safety Conditions	2403.14	1
Raising RMR Rates Without Customer Attrition	2403.15	1
Dispatch Excellence: The Key to Minimizing Truck Rolls and Maximizing Service Efficiency	2403.16	1
Mastering the Art of Value: Acquisition Intelligence & Enterprise Valuation	2403.17	1
Revolutionizing Security: Unveiling the Power of AI and Machine Learning Integration	2403.18	1
Elevating Customer Experience through Alarm Monitoring	2403.19	1
Maximizing Recurring Revenue (RMR) with Fire Alarm Systems	2403.20	1
RMR Reporting Decoded: Lenders Standards and Expectations	2403.21	1
Elevating Security and RMR With Cloud-Based Access Control	2403.22	1
Mastering Talent Retention through Compensation Benchmarking and Rewarding Excellence	2403.23	1
Optimizing Your Sales Teams Part 1: Performance Metrics, Commission Models and Repeatable Processes	2403.24	1
Unique Sales Strategies for the Top 5 Commercial Verticals	2403.25	1
Emerging Technologies in Alarm Monitoring: Trends and Innovations	2403.26	1
Optimizing Your Sales Teams Part 2: Hiring Your Next Successful Salesperson: Essential Skills and Traits	2403.27	1
Empowering Your Workforce to Create Loyal Customers	2403.28	1
Project Management Mastery: Installations from Queue to Close	2403.29	1
Enhancing the Sales Process to Close Faster and Maximize RMR	2403.30	1
Unlocking Video Sales that Surge RMR: Strategies, Techniques and Applications	2403.31	1
Verified Alarm Systems: Strengthening Response Through Enhanced Verification	2403.32	1

3 GREAT WAYS TO BUILD RMR WITH VIDEO MONITORING	1804.17	2024	1
4 PITFALLS OF LAUNCHING A NEW PRODUCT-AND HOW TO AVOID THEM	1804.31	2024	1
5 COMMERCIAL VERTICALS YOU SHOULD BE TAKING ADVANTAGE OF	1804.28	2024	1
5 FASTER, SMARTER WAYS TO IMPROVE CASH FLOW	1904.06	2024	1

5 HOT MARKETS FOR VIDEO SURVEILLANCE	1904.20	2024	1
5 PROVEN WAYS TO REDUCE SERVICE TRUCK ROLLS	1904.13	2024	1
5 TIPS FOR EFFECTIVE EMPLOYEE PERFORMANCE EVALUATIONS	1904.15	2024	1
7 IDEAS TO BEAT LOW-COST PROVIDERS	1904.17	2024	1
7 POWERFUL WAYS TO MARKET YOUR BUSINESS ON A LIMITED BUDGET	1904.21	2024	1
7 WAYS TO SUCCESSFULLY PARTNER WITH RESIDENTIAL BUILDERS & REALTORS	1804.03	2024	1
A VIEW FROM THE PORCH-HOW TO DRIVE PROFIT WITH DOORBELLS, CAMERAS & DOOR LOCKS	1804.16	2024	1
A SMARTER HOME OPPORTUNITY: HOW TO MAKE MONEY IN HOME AUTOMATION	1904.23	2024	1
ACCESS CONTROL-PRATICAL APPLICATION OF ELECTRONICS AND CONTROL PANELS - ONLINE	2105.03	2024	2
ADAMS RITE STOREFRONT PRODUCT APPLICATIONS	1712.03	2024	1
ADVANCED INTRUSION SYSTEMS	1606.67	2024	16
ADVANCED DATABASE MANAGEMENT FOR THE MONITORING CERTER-GETTING APPROACHING A NEW CLIENT – LAYING THE GROUNDWORK	1910.53	2024	1
ADVANCES IN FIRE ALARM TECHNOLOGY – WHAT DOES THE FUTURE HOLD	1904.22	2024	1
AND THEN SOME: THE ART OF EXCEEDING EXPECTATIONS	1712.12	2024	1
ASKING THE RIGHT QUESTIONS TO IDENTIFY YOUR CLIENT NEEDS	1910.54	2024	1
AUXILIARY EQUIPMENT, SYSTEM DESIGN AND RECORDING (ONLINE)	2306.12	2024	2
BASIC CIRCUIT TROUBLESHOOTING AND TESTING ONLINE	1606.43	2024	2
BASIC MATH FOR SECURITY PROFESSIONALS - ONLINE	2005.01	2024	1
BASICS OF CUSTOMER SERVICE - ONLINE	2005.02	2024	3
BEYOND PHYSICAL SECURITY – WHAT YOU NEED TO KNOW IN CONSUMER PRIVACY & DATA RISK	1904.28	2024	1
BUILDING & TAILORING SALES TEAMS TO FIT YOUR STRATEGY	1804.04	2024	1
BUSINESS VALUE OVER LOW PRICE	1701.02	2024	1
CAMERA AND LENS CONSIDERATION (ONLINE)	2306.17	2024	1
CERTIFIED ALARM TECHNICIAN LEVEL 1- ONLINE/INSTRUCTOR LED	1606.68	2024	24
CERTIFIED FIRE ALARM DESIGNER LEVEL III FIRE - ONLINE/INSTRUCTOR LED	1606.68	2024	64
CLOSING TECHNIQUES TO EFFECTIVELY CLOSE THE DEAL	1801.03	2024	1
CODES AND STANDARDS REFRESHER ONLINE	1606.44	2024	1
COMMERCIAL ACCESS CONTROL 101: UNLOCKING PROFITS	1804.02	2024	1
CONFLICT RESOLUTION - ONLINE	2008.01	2024	2
COUNTERPOINT – IS GOOD ENOUGH THE NEW PERFECTION FOR PROTECTION?	1904.24	2024	1
COUNTERPOINT – FALSE ALARM DISPATCHES – A REAL THREAT OR A NUISANCE TO THE INDUSTRY?	1904.26	2024	1
COUNTERPOINT OF THE DAY: NEW TAX LAW EXPLAINED & ENLIGHTENED	1804.18	2024	1
COUNTERPOINT OF THE DAY: DIY SECURITY – PASSING FAD OR A REAL OPPORTUNITY (RE 1)	1704.02	2024	1
COUNTERPOINT OF THE DAY: CABLE SERVICE COMPANIES ARE HERE TO STAY WHAT IMPACT ARE THEY HAVING ON THE INDUSTRY (RE 3)	1704.03	2024	1
COUNTERPOINT OF THE DAY: SHOULD YOU SELL YOUR COMPANY (RE 6)	1704.04	2024	1
COUNTERPOINT OF THE DAY: UNLICENSED ACTIVITY-FAKE NEWS OR REAL ISSUE	1804.25	2024	1
CREATING YOUR BUSINESS METRICS DASHBOARD: METRICS BOOT CAMP	1704.05	2024	1
CREATIVE PROBLEM SOLVING - ONLINE	2005.03	2024	2
CRITICAL DO'S & DONT'S OF TEST, INSPECTION & MAIINTENANCE PROGRAMS FOR FIRE ACCESS CONTROL & VIDEO SYSTEMS	1804.24	2024	1

CRITICAL STEPS TO UNDERSTAND & COMBAT THE GROWING CYBER			
THREATS TO YOUR MONITORING CENTER DATA	1704.06	2024	1
CUSTOMER SUPPORT - ONLINE	2008.02	2024	2
CYBER SECURITY TRENDS FOR 2018	1712.19	2024	1
CYBER THREAT PREPAREDNESS - ONLINE	2005.04	2024	2
DATA THAT DRIVES A PERSONALIZED CUSTOMER EXPERIENCE	1904.11	2024	1
DINOSAUR WISDOM	1712.21	2024	1
DIVERSITY IN THE WORKPLACE - ONLINE	2005.05	2024	2
DON'T DO IT YOURSELF: THE VALUE & BENEFITS OF CONTRACT MONITORING	1704.07	2024	1
EGRESS CONTROL AND EXIT DEVICES	1910.50	2024	2
ELECTRONIC ACCESS CONTROL - ONLINE/INSTRUCTOR LED	1606.70	2024	16
ELECTRONIC SECURITY LITIGATION: THE TOP THREE THINGS THAT RESULT IN A LAWSUIT	1704.08	2024	1
ELECTRONIC THEORY REFRESHER - ONLINE	2005.06	2024	3
ELIMINATION GO BACKS IN THREE EASY STEPS	1704.09	2024	1
ESSENTIAL QUESTIONS TO ASK BEFORE SELECTING NEXT – GEN PRODUCTS AND SERVICES	1904.27	2024	1
ESSENTIALS FOR ENGAGING EMPLOYEES: ARE YOU PROMOTING THE RIGHT PEOPLE	1704.10	2024	1
ETHICAL CLIENT RELATIONS ONLINE	1606.45	2024	1
FINANCIAL FUNDAMENTALS FOR SECURITY COMPANIES: METRICS BOOD CAMP PART 1	1704.11	2024	1
FIRE ALARM INSTALLATION METHODS - ONLINE/INSTRUCTOR LED	1606.71	2024	16
FIRE ALARMS-NEW CODES, TECHNOLOGY & PRACTICES THAT WILL KEEP YOU OUT OF THE RED	1804.22	2024	1
FIRE ALARM SYSTEMS FOR HOUSEHOLDS (ONLINE)	2306.13	2024	2
FIVE TIPS FOR MANAGING MILLENNIALS	1704.12	2024	1
FIVE PRODUCTIVITY HACKS	1712.17	2024	1
FIVE PROVEN METHODS TO BATTLE ATTRITION	1704.13	2024	1
FUNDAMENTALS OF NETWORKING - ONLINE	1606.46	2024	4
GENERAL SESSION- INNOVATE OR ELSE!	1708.04	2024	1
GETTING VIDEO RMR FROM RESIDENTIAL CUSTOMERS	1704.14	2024	1
GOAL SETTING AND GETTING THINGS DONE - ONLINE	2005.07	2024	1
HACKED! IMPORTANT STEPS TO PROTECT YOUR COMPANY (& YOURSELF) AFTER A CYBERATTACK	1804.20	2024	1
HANDLING A DIFFICULT CUSTOMER - ONLINE	2005.08	2024	2
HARASSMENT IN THE WORKPLACE - ONLINE	2005.09	2024	2
HIRING & ENGAGING VETERANS-WHY IT MAKES BUSINESS SENSE & HOW TO DO IT	1712.16	2024	1
HOW DO I RUN MY SERVICE DEPARTMENT	1704.15	2024	1
HOW TO BUILD RMR FROM COMMERCIAL FIRE ALARM SALES	1704.16	2024	1
HOW TO DRIVE A CUSTOMER-CENTRIC CULTURE WITHIN YOUR COMPANY	1804.21	2024	1
HOW TO GET MORE SERVICE CALLS COMPLETED FROM YOUR TECHNICIANS	1804.19	2024	1
HOW TO MANAGE THE WORD ON THE STREET: ONLINE REPUTATIONS, GOOD AND BAD	1904.09	2024	1
HOW TO PRESENT THE BEST SOLUTIONS FOR YOUR CLIENT'S NEEDS	1712.02	2024	1
IMPROVING THE CUSTOMER INTERACTION EXPERIENCE: STRATEGIES TO CONSIDER			

BEFORE IMPLEMENTING IVR IN THE MONITORING CENTER	1804.23	2024	1
INCENTIVES, REWARDS & RECOGNITION PROGRAMS FOR EMPLOYEES THAT DRIVE GROWTH	1804.27	2024	1
INCIDENT REPORTS FOR THE SECURITY PROFESSIONALS - ONLINE	2005.10	2024	1
INDUSTRY OUTLOOK- WHAT YOU NEED TO KNOW	1804.01	2024	1
INDUSTRY PERSPECTIVE: UPDATE AND ANALYSIS	1904.25	2024	1
INSTALLATION PERFORMANCE – ON TIME, ON BUDGET, ON PAR FOR QUALITY	1904.07	2024	1
INTERNATIONAL BUILDING CODE	1606.72	2024	8
INTRODUCTION TO THE DIGITAL HOME	1606.47	2024	4
INTRODUCTION TO COMMERCIAL SALES	1712.04	2024	1
JOB SAFETY AND FALSE ALARM REDUCTION (ONLINE)	2306.14	2024	2
JOB SAFETY REMINDERS ONLINE	1606.48	2024	1
LADDERS, SCAFFOLDING, LIFTS AND FALL PROTECTION	2309.12	2024	1
LIFE SAFETY AND FIRE ALARM SYSTEMS	1910.51	2024	1
LIFE SAFETY AND OCCUPANCIES	1910.52	2024	3
LEADERSHIP BOOT CAMP PART 3	1704.17	2024	1
LEADERSHIP FUNDAMENTALS IN THE MONITORING CENTER: BOOT CAMP	1704.18	2024	1
LEADING CHANGE FOR ANY SIZE BUSINESS: BOOT CAMP PART 1	1704.19	2024	1
LEADING CHANGE FOR ANY SIZE BUSINESS: BOOT CAMP PART 2	1704.20	2024	1
LEARN HOW TO SELL 50% OF YOUR RESIDENTIAL CUSTOMERS DOOR LOCKS OR DOORBELLS	1704.21	2024	1
LEVERAGING DATA: ANALYTICS THAT DRIVE SALES & RMR	1804.05	2024	1
LIFE SAFETY CODE ONLINE OR INSTRUCTOR LED	1606.73	2024	8
LIFE SAFETY CODE (LSC) ONLINE	1606.49	2024	7
LINK TO PROFITABILITY & PART 2: CHECKLIST WORKING SESSION FOR UL 827 & UL 1981	1704.22	2024	1
MAINTENANCE AND INSPECTION PROCESSES TO AVOID TROUBLE ONLINE	1606.50	2024	1
MANAGING CYBER SECURITY-BRIDGING THE GAP BETWEEN LEADERSHIP & TECHNOLOGY	1712.20	2024	1
MANAGING PROJECTS EFFECTIVELY - ONLINE	2005.11	2024	3
MARKET TRENDS & YOUR OPPORTUNITY: COMMERCIAL VIDEO SURVEILLANCE AS A SERVICE AND VIDEO ANALYTICS	1704.21	2024	1
MAXIMIZE NEW EMPLOYEES- WHY ONBOARDING IS CRITICAL TO THEIR SUCCESS	1904.10	2024	1
METHODS TO REDUCE FALSE ALARMS ONLINE	1606.51	2024	1
METRICS THAT MATTER: CHOOSING & USING THE RIGHT INDUSTRY SPECIFIC KPI'S	1804.14	2024	1
MONITORING CENTER DOWN! HOW TO IMPROVE RECOVERY TIME WHEN NATUARL DIASTERS STRIKE	1804.26	2024	1
MONITORING INDUSTRY UPDATE: PART 1 ASAP TO PSAP: YOU'RE ELECTRONIC MUST KNOW FUTURE TRENDS OF THE INDUSTRY	1704.23	2024	1
NATIONAL ELECTRICAL CODE AS IT APPLIES TO FIRE ALARM SYSTEM	1708.01	2024	1
NETWORKING 101 BASICS - ONLINE	2005.13	2024	1
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NETWORKING 103 DATA TRANSMISSION - ONLINE	2005.15	2024	1
NETWORKING 104 HARDWARE - ONLINE	2005.16	2024	1
NETWORKING 105 ADMINISTRATION OF NETWORKS - ONLINE	2005.17	2024	1
NETWORKING 106 BASIC NETWORK TROUBLESHOOTING - ONLINE	2005.18	2024	1
NEXT GEN MONITORING-DO MONITORING-ON DEMAND OR PAY-AS-YOU USE			

MODELS REALLY WORK?	1804.15	2024	1
NOT IN MY HOUSE: UPSELLING BEFORE CUSTOMERS FLIP WITH UPGRADED TECH	1904.05	2024	1
ONBOARDING CUSTOMERS –			
CREATING AMAZING EXPERIENCES THAT DRIVE REFERRALS	1904.08	2024	1
OPENING DOORS TO NEW SALES: POWERFUL ACCESS CONTROL STRATEGIES			
THAT GENERATE PROFITS	1904.16	2024	1
OPENING KEYNOTE: LESSONS IN LEADERSHIP	1708.03	2024	1
OSHA 10 HR CONSTRUCTION - ONLINE	2008.03	2024	10
OSHA 30 HR CONSTRUCTION - ONLINE	2008.04	2024	30
PERS, MPERS, THE SANDWICH GENERATION & WHY IT MATTERS	1704.24	2024	1
PHYSICAL SCIENCE & SECURITY PROFESSIONALS - ONLINE	2005.19	2024	1
PLAGUED BY FALSE ALARMS? AUDIO/VIDEO ALARM VERIFICATION BEST PRACTICES	1804.12	2024	1
POWER AND ELECTRICITY - ONLINE	2105.02	2024	6
PRACTICAL SENSOR APPLICATIONS - ONLINE	2105.01	2024	2
PROSPECTING FOR POTENTIAL CLIENTS	1712.10	2024	1
PROFESSIONAL FIRE ALARM DESIGN	1606.74	2024	16
PUBLIC SAFETY LUNCHEON: VIDEO SURVEILLANCE FOCUSING ON THE EVIDENCE	1708.02	2024	1
RACKING UP RMR WITH COMMERCIALMANAGED ACCESS CONTROL-			
AN INTRODUCTION TO ROLLING OUT THE OFFERING	1704.25	2024	1
RAISING THE TALENT BAR: YOUR GUIDE TO FINDING QUALIFIED EMPLOYEES	1704.26	2024	1
REBATES, BUY BACKS, & OTHER INCENTIVIES: ENERGIZING YOUR CUSTOMERS	1804.08	2024	1
RESIDENTIAL FIRE ALARM	1606.75	2024	8
RESIDENTIAL FIRE ALARM ONLINE	1606.52	2024	7
RESIDENTIAL NETWORKING BASICS	2005.20	2024	4
RESIDENTIAL SECURITY: INNOVATION, COMPETITION & CHANNEL GROWTH	1704.27	2024	1
RESOURCE PLANNING IN THE MONITORING CENTER: BOOT CAMP 2	1704.28	2024	1
RMR RATE INCREASE: WHY, WHEN & HOW	1704.29	2024	1
SAFETY PRACTICES	2309.11	2024	3
SALES SUPERCHARGING: FINDING & ONBOARDING SALES TALENT	1704.30	2024	1
SALES VS. OPERATIONS: 6 WAYS TO TURN CONFLICT INTO COLLABORATION	1904.04	2024	1
SECURITY SALES ESSENTIALS 1 DAY CLASS	1207.09	2024	8
SECURITY SALES ESSENTIALS 2 DAY CLASS	1606.76	2024	16
SELLING COMMERCIAL ACCESS CONTROL SYSTEMS	1712.09	2024	1
SELLING COMMERCIAL INTRUSION SYSTEMS	1712.07	2024	1
SELLING COMMERCIAL FIRE ALARM SYSTEMS	1712.08	2024	1
SELLING COMMERCIAL VIDEO SURVEILLANCE SYSTEMS	1712.06	2024	1
SELLING INTEGRATED SYSTEMS	1712.05	2024	1
SELLING COMMERCIAL SYSTEMS EFFECTIVELY: 8 LESSONS IN SELLING YOUR			
VIDEO SYSTEM TECHNOLOGIES	1606.79	2024	16
SERVANT SELLING	1712.14	2024	1
STRUCTURED WIRING & THE SECURITY INDUSTRY	2005.21	2024	6
SHHH... HOW LISTENING TO EMPLOYEES CAN HAVE A MAJOR IMPACT ON			
CUSTOMER RETENTION	1904.14	2024	1
SMART HOME MARKET BECOMING A BRILLIANT OPPORTUNITY	1804.09	2024	1
SOCIAL THAT SELLS: STRATEGIES TO BOOST SALES & IMPROVE BRAND	1704.31	2024	1
SUCCESS STORIES OF REFERRAL PROGRAMS THAT WORK	1704.32	2024	1
SUCCESSFULLY LAUNCHING NEW PRODUCTS WITH EXISTING CUSTOMERS AND			

NEW MARKETS	1904.19	2024	1
TECHNOLOGY YOU MUST LEVERAGE TO THRIVE	1804.10	2024	1
THE DATA YOU NEED TO EFFECTIVELY SELL COMPREHENSIVE SECURITY	1712.11	2024	1
THE EVOLVING CYBER THREAT FOR CONNECTED DEVICES & CLOUDBASED SERVICES	1804.11	2024	1
THE FUTURE OF CELLULAR – PROMISE, PERILS, PROMOTION	1904.12	2024	1
THE MONITORING CENTER OF THE FUTURE IS HERE NOW! THE MOST OUT OF A MAJOR ASSET (M2)	1704.01	2024	1
THE PERFECT FIT: NEW STRATEGIES FOR ATTRACTING & RETAINING THE RIGHT OPERATORS	1807.07	2024	1
THE SMEALU WAUS PF SELF SABOTAGE	1712.15	2024	1
THINK BEFORE YOU INK: HANDLING CONTRACT MODIFICATION RISKS	1804.06	2024	1
THREE MISTAKES IN MEASURING THE CUSTOMER EXPERIENCE & WHY CUSTOMER ENGAGEMENT MATTERS	1704.33	2024	1
TIME MANAGEMENT - ONLINE	2005.22	2024	2
TOP 3 WAYS TO GROW YOUR VIDEO RMR	1904.18	2024	1
TOP 5 DISRUPTIVE GO-TO MARKET STRATEGIES AFFECTING THE RESIDENTIAL MARKET	1804.30	2024	1
TOP 5 DISRUPTIVE TECHNOLOGIES IMPACTING THE COMMERCIAL MARKET	1804.32	2024	1
TROUBLESHOOTING CLOSED CIRCUIT VIDEO SYSTEMS ONLINE	1606.53	2024	1
TROUBLESHOOTING COMMUNICATION AND NOTIFICATION DEVICES ONLINE	1606.54	2024	1
TROUBLESHOOTING FIRE ALARM DEVICES ONLINE	1606.55	2024	1
TROUBLESHOOTING INTRUSION ALARM DEVICES ONLINE	1606.56	2024	1
TROUBLESHOOTING PANELS AND POWER SUPPLIES	1606.57	2024	1
TROUBLESHOOTING, SERVICE AND MAINTENANCE	1606.77	2024	16
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TROUBLESHOOTING, SERVICE & MAINTENANCE – ONLINE	1712.01	2024	1
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UNDERSTANDING ELECTRONIC SECURITY SYSTEMS	1606.78	2024	8
VIDEO VERIFICATION: CAN YOU SEE ME NOW	1704.34	2024	1
VIOLENCE IN THE WORKPLACE - ONLINE	2005.23	2024	1
WHY BUILDING AN INNOVATIVE CULTURE IS GOOD FOR BUSINESS	1904.29	2024	1
WHAT KEEPS YOU UP AT NIGHT 2017	1712.13	2024	1
WIRELESS SYSTEMS 101 STANDARDS - ONLINE	2005.24	2024	1
WIRELESS SYSTEMS 102 COMPONENTS - ONLINE	2005.25	2024	1
WIRELESS SYSTEMS 103 TROUBLESHOOTING - ONLINE	2005.26	2024	1
WORKFORCE SKILLS	2309.13	2024	2

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AN EXPERT APPROACH TO COMMERCIAL PERIMETER DETECTION	1602.06		1
APPLICATIONS OF ELECTRICAL THEORY FOR ALARM PROFESSIONALS	1602.07		1
AUXILIARY CCTV COMPONENTS	1806.04		1
BASIC ELECTRONICS FOR SECURITY REVIEW	1604.01		1
BASIC ELEMENTS OF THE NEC	1910.32	2021	2
BEST PRACTICES IN TROUBLESHOOTING BURGLAR ALARM SYSTEMS	1602.08		1
BURGLAR ALARM BASICS	1302.02	2019	2
BURGLAR ALARM COMMUNICATIONS	1910.29	2021	1
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CCTV TESTING PROCEDURES	1806.07		1
CLIENT RELATIONS	1806.15		1
COMMERCIAL FIRE ALARM SALES	1910.33	2021	2
COMMON NETWORK PROBLEMS & SOLUTIONS	1302.19	2019	1
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COMMUNICATION SKILLS	2110.01	2021	1
COMPTENCIES	2110.02	2021	1
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FALSE ALARM REDUCTION 101-CAUSES AND IMPACTS	1604.30		1
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FIRE ALARM INSTALLATION TECHNIQUES	1509.02		16
FIRE CONTROL STANDARDS FOR HVAC AND VENTILATING SYSTEMS	1403.15		2
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FIRE EXTINGUISHING SYSTEMS – FIXED WATER SPRAYS	1910.46		1
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FOAM – WATER SPRINKLER & SPRAY SYSTEMS	1910.47		1
FUNCTIONS OF AN ALARM SYSTEM	1509.03	2019	1
FUNDAMENTALS OF DOCUMENTATION, INSPECTING AND TESTING	1509.04	2019	1
FUNDAMENTALS OF FIRE SYSTEMS	1910.48	2021	2
GUIDE TO CCTV LIGHTING	1910.26	2021	2
HOW TO MANAGE YOUR COMPANY	1910.25	2021	1
HOW TO SELL TODAY’S WIRELESS SECURITY TECHNOLOGY	1910.20	2021	1
INFLUENCING AND COMMUNICATION	2110.10	2021	1
INITIATING DEVICES	1806.16		1
INSPECTION & TESTING OF FIRE ALARM SYSTEMS	1910.42	2021	1
INSPECT, MAINTAIN AND TEST FIRE SYSTEMS	1910.43		1
INTERNET CONNECTIONS FOR PHYSICAL SECURITY DEVICES	1302.16	2019	1
INTERIOR ENVIRONMENTS – WIRING EXISTING BUILDINGS	1203.04		1
INTERPERSONAL SKILLS	2110.11	2021	2
INTRODUCTION TO ACCESS CONTROL	1302.08	2019	2
INTRODUCTION TO FIRE SUPPRESSION	1910.49	2021	1
INTRODUCTION TO IP NETWORKING FOR PHYSICAL SECURITY (IP SERIES PART 1)	1604.04		1
INTRODUCTION TO THE AMERICANS WITH DISABILITIES ACT	1403.17	2019	2
INTRODUCTION TO LOCKSMITHING	1302.09	2019	2
INTRUSION ALARM SYSTEMS: INSTALLATION TECHNIQUES & BEST PRACTICES	1910.22	2021	1
IP ADDRESSING FOR LANS AND THE INTERNET (IP SERIES PART 2)	1604.05		1
IP COMMUNICATIONS	1302.20		1
IP SURVIVAL KIT	1602.10		2
LIFE SAFETY FUNCTIONS: SMOKE CONTROL	1910.94		1
LIGHTING: SURVEILLANCE SYSTEMS	1806.09		1
MEETING SECURITY SYSTEM CODES	1910.95		1
MONITORS FOR CCTV SYSTEMS	1406.14	2019	1
NEGOTIATION SKILLS	2110.12	2021	1
NETWORK SWITCHES AND PHYSICAL SECURITY DEVICES	1302.17	2019	1
NETWORK TESTING AND CABLE TROUBLESHOOTING	1302.18	2019	1
NFPA 70E STANDARD FOR ELECTRICAL SAFETY IN THE WORKPLACE	1602.11		1
NOTIFICATION DEVICES	1403.18	2019	2
OFF-PREMISES REPORTING	1509.06	2019	1
ON THE JOB SAFETY	1604.06		1
OSHA: BLOOD BORNE PATHOGENS	2309.03	2023	2
OSHA: ELECTRICAL SAFETY	2309.04	2023	2
OSHA: EXCAVATION & TRENCHING	2309.05	2023	2
OSHA: FALL PREVENTION	2309.06	2023	2
OSHA: LOCK OUT-TAG OUT	2309.07	2023	2
OSHA: SCAFFOLDING	2309.08	2023	2
OUTPUT DEVICE PROFICIENCY	1602.12		1

OUTPUT DEVICES	1509.07	2019	1
OVERVIEW OF ALARM BASICS	1509.08	2019	1
OVERVIEW OF LIMITED ACCESS GATES	1910.93		1
OVERVIEW OF NEC WIRING METHODS	1509.09	2019	1
OVERVIEW OF THE LIFE SAFETY CODES MODULE ONE	1806.17		3
OVERVIEW OF THE LIFE SAFETY CODES MODULE TWO	1403.19		3
PANEL TESTING	1604.07		1
PERIMETER AND INTERIOR DETECTION	1509.10		2
PERIMETER & INTERIOR SENSORS	1403.20	2019	1
POWER OVER ETHERNET	1910.28	2021	2
POWERING A SURVEILLANCE SYSTEM	1806.10		1
POWERING YOUR ALARM SYSTEM	1403.21	2019	1
PRACTICAL GUIDE TO CONTROL PANELS	1602.13		1
PRESENTATION SKILLS	2110.13	2021	1
PROFESSIONAL CUSTOMER SERVICE FOR ALARM TECHNICIANS	1602.14		2
PROPER WIRING TECHNIQUES	1403.11	2019	1
PROVEN APPROACHES TO SYSTEM POWER NEEDS	1602.15		1
RESIDENTIAL FIRE SYSTEMS	1403.23		4
ROUTER FUNCTIONS & PROGRAMMING OPTIONS FOR SECURITY DEVICE IP COMMUNICATIONS	1302.20		1
SALES PROCESSES FOR SECURITY PROFESSIONALS	1910.24	2021	1
SECURITY SYSTEM FUNDAMENTALS FOR SALES PROFESSIONALS	1910.21		2
SECURITY SYSTEM SALES COORDINATION: INTERNAL & EXTERNAL	1910.19	2021	1
SELECTING THE RIGHT CAMERA AND LENS	1302.11	2019	2
SELLING PROFESSIONAL SERVICES	2110.14	2021	2
SIMPLE NETWORKING FOR CCTV	1806.11		1
SITE SURVEY: MEETING CLIENT'S CCTV NEEDS	1806.12		1
SPECIAL HAZARD FIRE PROTECTION – COMBUSTION PRINCIPLES	1910.39	2021	1
SPECIAL HAZARD FIRE PROTECTION – COMMISSIONING	1910.41	2021	1
SPECIAL HAZARD FIRE PROTECTION – CYLINDERS & VESSELS	1910.34	2021	1
SPECIAL HAZARD FIRE PROTECTION – EXTINGUISHING AGENTS	1910.40	2021	1
SPECIAL HAZARD FIRE PROTECTION – FIRE PROTECTION FUNDAMENTALS	1910.35	2021	1
SPECIAL HAZARD FIRE PROTECTION – NFPA CODE 45 & STANDARDS	1910.36	2021	1
STRUCTURED CABLING	1302.12		2
SWGIT/FBI GUIDELINES FOR CCTV SYSTEMS	1806.13		2
TELEPHONE AND TELESales SKILLS	2110.15	2021	1
THE SYSTEM, USING ALL OF THE COMPONENTS TOGETHER	1203.08		4
TIME MANAGEMENT	1302.13	2019	2
TOOLS & TECHNIQUES FOR LOW VOLTAGE INSTALLATIONS	1509.11		2
TRANSMISSION METHODS FOR VIDEO SURVEILLANCE SYSTEMS AND CCTV	1403.24	2019	1
TROUBLESHOOTING A CCTV SYSTEM	1806.14		1
TROUBLESHOOTING AN ALARM SYSTEM	1403.25	2019	1
TYPES OF FIRE ALARM & SIGNALING SYSTEMS	1910.38	2021	1
TYPES OF FIRE SUPPRESSION	1910.44	2021	1
UNDERSTANDING & APPLYING SECURITY CONCEPTS	1910.23	2021	2
UNDERSTANDING DIGITAL VIDEO RECORDERS	1302.40	2019	2
VIDEO FORENSICS	1910.27	2020	1

VIDEO SURVEILLANCE SYSTEMS & CLOSED CIRCUIT TELEVISION CERTIFICATION	1406.04		15
VOM (VOLT OHM METER) OPERATION & TEST EQUIPMENT	1604.08		2
WIRED AND WIRELESS CONNECTION OF DEVICES (IP SERIES PART 3)	1604.09		1
WRITTEN AND VERBAL COMMUNICATION SKILLS	1302.15	2019	2
Z-WAVE WIRELESS BASICS	1602.16		1
Z-WAVE WIRELESS IMPLEMENTATION	1602.17		1

ELK PRODUCTS, INC.

ELK 2 WAY WIRELESS	2302.03	2023	2
ELK ONE SYSTEM CUSTOM SOLUTIONS	2302.02	2023	2
ELK COMMERCIAL SOLUTIONS	2302.04	2023	2

ESP

NUTS AND BOLTS OF CCTV	1910.61		2
NUTS AND BOLTS OF CCTV	1910.62		3
NUTS AND BOLTS OF CCTV	1910.63		4
ADVANCED BIOMETRIC ACCESS CONTROL	1910.58		2

FED LEARNING CENTER

FIRE ALARM SYSTEMS	1912.03	2023	13
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GRI/LSDI

www.grisk.com

ADVANCING THE ART OF INSTALLATION	2206.19	2022	1
SECURITY CONTACTS AND OTHER WIRED DEVICES FOR PROFESSIONALS	2206.18	2022	1

GLOBAL SECURITY TRAINING INTIATIVE (Online Course)

ALARM TECHNICIAN LEVEL I	1509.15		20
HONEYWELL OEM FIRELITE	2306.03	2023	13
HONEYWELL OEM SILENT KNIGHT	2306.04	2023	19.5

HANWHA TECHWIN AMERICA

www.hanwhasecurity.com

DESIGNING SYSTEMS WITH AI CAMERAS	2306.05	2023	1
WISNET PROFESSIONAL CERTIFICATION	1912.02		18

HIKVISION USA
www.hikvision.com

ADVANCED THERMAL CAMERAS: THERMOMETRY	1806.27		1
BASIC NETWORKING FOR INSTALLING & SHARING RECORDS	1910.55		2
BASIC THERMAL & PERIMETER PROTECTION	2002.04		1
BASIC TROUBLESHOOTING & REGULATIONS	1806.25		1
CYBERSECURITY FOR VIDEO SURVEILLANCE	1806.26		1
FULL-COLOR LOW-LIGHT VIDEO IMAGING	2211.01		1
IP CAMERAS	1806.22		1
IVMS-4200/4500 INTRODUCTORY LEVEL CLASS	1606.60		1
NETWORK BASICS	1806.24		1
“NUTS AND BOLTS” TECHNICAL TRAINING	1602.24		4
NVR ADVANCED OPERATIONS	1806.21		1
OPTICAL TECHNOLOGY	1806.18		1
PORT FORWARDING FOR CCTV	1606.61		1
PTZ CAMERAS	1806.20		1
SETUP AND OPERATIONS OF POE NVR	1606.62		1
SMART FUNCTIONS & APPLICATIONS	1806.23		1
THERMAL CAMERAS – CONCEPTS & APPLICATIONS	1910.56		2
TRANSITIONING FROM LEGACY ANALOG CCTV TO MEGAPIXEL RESOLUTION	1606.63		2
TURBO HD SOLUTION	1806.19		1
UNDERSTANDING NETWORK PROTOCOLS	2002.06		1
VIDEO ANALYTICS WITHIN IP CAMERAS, NVRS AND VMS SOFTWARE	1606.64		2

HONEYWELL FIRE SOLUTIONS

PS SERIES REMOTE SUPPLIES PORTFOLIO OFFERING	2209.02	2022	1
INTRODUCTION TO HONEYWELL'S CLSS LTE COMMERCIAL FIRE ALARM COMMUNICATORS	2209.03	2022	1

INNOVATIVE VIDEO TECHNOLOGY (INVID TECH)

INVID TECH AND TECHNICAL BREAKDOWN	2403.34	2024	2
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INTELLIGENT MARKETING, INC.
www.inmarketing.com

TALKAPHONE: AREA OF RESCUE SYSTEMS	1806.28		2
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INTERLOGIX

COMMERCIAL INTEGRATION	1802.05		2
SECURITY & THE INTERNET OF THINGS	1802.06		2
ACCESS CONTROL & VIDEO INTEGRATION: NETWORK SECURITY, DESIGN & IMPLEMENTATION	1902.03		2

INOVONICS

www.inovonics.com

ADVANTAGES OF WIRELESS FOR COMMERCIAL SECURITY	1804.33		2
A STRUCTURED APPROACH TO CREATING A PHYSICAL SECURITY PLAN	1810.05		1

JADE LEARNIING (Online Courses) 800.443.5233

www.jadelearning.com

ACCESS CONTROL	1509.18	2023	4
ADVANCED ACCESS CONTROL	1509.19	2023	4
BASIC SECURITY ALARM INSTALLATIONS	1806.29		4
CCTV CONFIGURATION BASICS	1509.17		4
FALSE ALARM PREVENTION FOR THE ALARM TECHNICIAN	1509.20	2023	4
HOME SECURITY & TECHNOLOGICAL ADVANCES	1801.07	2021	4
INTRODUCTION TO BIOMETRICS	1506.01	2023	4
INTRODUCTION TO NETWORK SECURITY CAMERAS	1806.30	2022	4
LOCKS AND STRIKES	1706.10		4
NETWORK & CABLING FOR SECURITY INSTALLATIONS	1409.03	2022	4
REMOTE-CONTROL, SIGNALING & POWER-LIMITED CONDUCTORS	2102.11		4
USING DRONES FOR PHYSICAL SECURITY	1509.16	2023	4

JCI/DSC

www.dsc.com

BASIC POWER SERIES NEO PROGRAMMING	2005.33		4
DEEP DIVE INTO WIFI	2207.07	2022	1
INTRODUCTION TO POWER G	2005.34		2
QOLSYS IQ4	2202.03	2022	4

KERI SYSTEMS, INC.

www.kerisys.com

ACCESS CONTROL 101	2207.04	2022	2
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LIFE SAFETY SERVICES (LSS)
www.lifesafetyservices.com

INTRODUCTION TO PASSIVE FIRE PROTECTION AND CODE REQUIREMENTS FOR ONGOING INSPECTIONS	1311.06	1
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LIMITED ENERGY RESOURCE CENTER (LERC) (Online Courses)
www.lerc.com

ACCESS CONTROL BASICS	1209.02	8
BURGLAR ALARM BASICS	1209.03	8
DATA/TELECOMMUNICATION STANDARDS	1209.04	8
FIBER OPTIC BASICS PART 1	1209.05	4
FIBER OPTIC BASICS PART 2	1209.06	8
FIRE ALARM BASICS 1	1209.07	8
FIRE ALARM BASICS 2	1209.08	8
FIRE ALARM BASICS 3	1209.09	8
TENNESSEE BURGLAR ALARM QUALIFICATION COURSE	1209.10	24
TENNESSEE FIRE ALARM QUALIFICATION COURSE	1209.11	24

LYDIA SECURITY MONITORING, INC / UNITED CENTRAL CONTROL
www.teamucc.com

ADVANCED BUSINESS DEVELOPMENT FOR THE INDEPENDENT ALARM DEALER	1904.01	6
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MONGOTEL
www.mongotel.com

VOIP NETWORKING	1802.07	1
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MYCEUS.COM, LLC
www.myceus.com

SECURITY LEVEL I TECHNICIAN	2405.01	2024	16
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NATIONAL FIRE PROTECTION ASSOCIATION (NFPA)
www.nfpa.com

2011 NEC-NATIONAL ELECTRIC CODE ESSENTIALS	1305.01	21
70E ELECTRICAL SAFETY IN THE WORKPLACE	1305.02	14
ELECTRICAL SAFETY IN THE WORKPLACE	1305.03	18
HAZARDOUS [CLASSIFIED] LOCATIONS	1305.04	7

LIFE SAFETY CODE ESSENTIALS	1305.05		21
LIFE SAFETY CODE ESSENTIALS FOCUS ON OCCUPANCIES	1305.06		28
NATIONAL FIRE ALARM AND SIGNALING CODE	1305.07		21

NAPCO SECURITY TECHNOLOGIES

www.napcosecurity.com

GEMC-INTEGRATED SYSTEM	1908.02		4
GEMC (QL) PROGRAMING AND OPERATION	1908.03		4
iSECURE WIRELESS SYSTEM	2202.04	2022	2
NAPCO iBRIDGE VIDEO	1908.04		2
NAPCO SECURITY AIR ACCESS	2306.16	2023	4
PRIMA ALL-IN-ONE WIRELESS ALARM SYSTEM	2409.01	2024	2
STARLINK SLE/LTE FIRE	1908.05		2

NATIONAL TRAINING CENTER (NTC)

www.NationalTrainingCenter.net

ADVANCED FIRE ALARM DESIGN	2409.04	2024	10
ADVANCED FIRE ALARM INSTALLATION	2409.05	2024	10

NICET

www.nicet.org

NICET LEVEL I			4
NICET LEVEL II			16
NICET LEVEL III			16
NICET LEVEL IV			16
VIDEO SECURITY SYSTEMS DESIGNER (VSSD) LEVEL I	1311.03		16
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VIDEO SECURITY SYSTEM TECHNICIAN (VSST) LEVEL II	0810.07		16
VIDEO SECURITY SYSTEM TECHNICIAN (VSST) LEVEL III	0810.04		16
VIDEO SECURITY SYSTEM TECHNICIAN (VSST) LEVEL IV	0810.05		16

NORTEK SECURITY & CONTROL

2GIG EDGE CERTIFIED SALES REP	2107.04		1
2GIG EDGE CERTIFIED TECH (CONDENSED COURSE)	2107.05		3
2GIG EDGE CERTIFIED TECH (FULL COURSE)	2107.06		4
2GIG GC2 CERTIFIED TECH	1708.12		4
2GIG GC2 & GC3 CERTIFIED TECH - ONLINE	1708.15		6
2GIG GC3 CERTIFIED TECH - ONLINE	1708.14		4
2GIG VARIO CERTIFIED TECH - ONLINE	1708.10		4

DESIGNING CUSTOMIZED ACCESS CONTROL SOLUTIONS - ONLINE	1905.01	1
DESIGNING HOME AUTOMATION SOLUTIONS - ONLINE	1905.02	2
E3 SERIES CERTIFITED TECH - ONLINE	1708.13	6
E MERGE E3: QUICK INSTALL - ONLINE	1720.01	2
LINEAR PROCONTROL CERTIFIED TECH - ONLINE	1708.11	6

PAXTON ACCESS, INC.

NET 2 ADVANCED	2306.06	2023	3
NET 2 ESSENTIAL	2306.07	2023	4
PAXTON 10 ADVANCED	2306.08	2023	3
PAXTON 10 ESSENTIAL	2306.09	2023	4
PAXTON 10 ESSENTIAL INSTALLER TRAINING	2002.03		6
PAXTON NET2 TRAINING	1906.04		8

RESIDEO TECHNOLOGIES, INC (HONEYWELL HOME)

www.resideo.com

3G SUNSET AND LTEM-PV (online course)	2106.04		3
300P1	1606.02		4
320P1	1603.03		4
5800 WIRELESS	1606.04		2
5800C2W	1606.05		1
7847i	1606.06		2
ALARMNET 360	1606.07		2
ALARMNET COMMUNICATIONS	1606.08		4
ALARM NET VAV	1606.09		2
BASIC NETWORKING FOR INTRUSION	1606.10		5
BURGLAR AND FIRE ALARM BASICS	1606.11		2
CCTV	1606.12		4
COMPASS 2.0	1606.13		2
CYBER SECURITY: WHAT YOU NEED TO KNOW	1903.01		1
eSECURE 1.0	1606.14		4
eSECURE 2.0	1606.15		4
EVENT DRIVEN MARKETING	2002.13		1
GROWTH THROUGH NEW TECHNOLOGY	1808.05		1
IS AND DT SERIES MOTION DETECTORS	1606.18		1
LYNX SERIES	1606.19		4
LYNX TOUCH 5000	1606.20		4
LYNX TOUCH L5210 ADVANCED	1606.21		3
LYNX TOUCH L5210 EXPRESS	1606.22		3
LYNX TOUCH L7000 ADVANCED	1606.23		3
LYNX TOUCH L7000 EXPRESS	1606.24		3
LYRIC 1 DAY CERTIFICATION	1606.25		8

LYRIC EXPRESS	1701.03	4
LYRIC GATEWAY	1701.04	4
MAXPRO CLOUD	1606.26	1
NETAXS 123	1606.27	4
PRO SERIES LEVEL 1 (online course)	2106.01	2
PRO SERIES LEVEL 2 (online course)	2106.02	1
PRO SERIES LEVEL 3 (online course)	2106.03	1
REINVENT YOUR BUSINESS WITH INTEGRATED SOLUTIONS	1903.02	1
SELLING SMART HOME SOLUTIONS: A MUST FOR GROWING YOUR RMR	1802.01	1
TOTAL CONNECT END USER EXPERIENCE	1910.92	2
TOTAL CONNECT 1.0	1606.28	4
TOTAL CONNECT 2.0	1606.29	2
TOTAL CONNECT GPS TRACKING	1606.30	1
TUXEDO TOUCH	1606.31	3
VAM/VISTA AUTOMATION MODULE	1606.32	3
VIDEO SURVEILLANCE 101	2002.01	1
VISTA 15P	1606.33	4
VISTA 20P	1606.34	4
VISTA 21ip	1606.35	6
VISTA 32FBPT	1606.36	8
VISTA 128BPT	1606.37	8
VISTA 128FBPT	1606.38	8
VISTA 250BPT	1606.39	8
VISTA 250FBPT	1606.40	8
VISTAKEY	1606.41	4
Z-WAVE	1606.42	3

SECURITY CENTRAL

www.securitycentral.com

PROTECT YOUR CUSTOMERS WITH VERIFIED RESPONSE: VIDEO VERIFICATION & HOW TO SELL IT	2309.14	2023	2
PROTECT YOUR CUSTOMERS WITH VERIFIED RESPONSE: VIDEO VERIFICATION	2309.15	2023	1
UTILIZING AI & ANALYTIC TRIGGERED EVENTS FOR VIDEO VERIFICATION	2402.01	2024	2
VERIFIED RESPONSE: HOW TO SELL IT	2309.16	2023	1

SECURITY DOOR CONTROLS

www.sdcsecurity.com

DOOR OPENINGS AND ACCESS CONTROL HARDWARE	2211.02	1
HANDS FREE DOOR SOLUTIONS FOR HYGIENE, CONTAMINATION CONTROL & CODE COMPLIANCE	2211.03	1
HOW TO AVOID ACCESS CONTROL POWER PROBLEMS IN THE REAL WORLD	2211.04	2
HOW TO DESIGN & WIN MORE PHYSICAL ELECTRONIC SECURITY JOB BIDS WITH SOLUTIONS SELLING	1808.06	2

LOW ENERGY AUTOMATIC OPENERS FOR ADA COMPLIANCE	2211.05		1.5
OPPORTUNITIES FOR EGRESS SOLUTIONS IN THE LONG-TERM CARE MARKET	2211.06		1.5

SECURITY INDUSTRY ASSOCIATION

www.securityindustry.org

SECURITY PROJECT MANAGEMENT (SPM)	1912.01	2024	1
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SECURITY INTEGRATIONS, INC.

HOW TO SELECT ACCESS CONTROL LOCKING DEVICES & ACCESSORIES	2408.01	2024	2
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SECURITY PARTNERS, LLC

www.securitypartners.com

PROSPECTING	2002.02		1
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SECURITY SOLUTIONS, INC.

ADD-ON SAFE ZONE GUNFIRE DETECTION SYSTEM TO YOUR EXISTING SECURITY, VIDEO, ACCESS CONTROL INSTALLATION - ONLINE	2002.09		1
ATRIUM ACCESS CONTROL/ CDVI	1901.01		1
COMMERCIAL A/V – PROVIDING A SOLUTION	1802.02		1
DAHUA: COLOR VIDEO OBSERVATION AT NIGHT	2303.05	2023	1
DAHUA LEVERAGING YOUR SURVEILLANCE SYSTEM WITH VIDEO ANALYTICS	2012.05		1
DAHUA LOW LIGHT VIDEO SOLUTIONS	2012.06		1
DAHUA: USING THE A.I. AND ANALYTICS TO SECURE YOUR ENVIRONMENT	2404.01	2024	1
MAXIMIZING PROFITS IN THE ALARM INDUSTRY	2303.04	2023	1
METHOD FOR DEPLOYING PoE IN MISSION CRITICAL SYSTEMS - ONLINE	2001.01		1
PROFESSIONAL MARKETING ON A BUDGET	2303.03	2023	1
SCALABLE ACCESS CONTROL SOLUTIONS - ONLINE	2005.28		1
SIMPLY 45 BEST PRACTICES	2309.09	2023	1
TRENDNET: INDOOR & OUTDOOR WIRELESS SOLUTIONS MADE EASY	1802.03		1
TRENDNET: INDUSTRIAL & MULIT-GIG SWITCH APPLICATIONS FOR LOW VOLTAGE SECURITY	2303.02	2023	1
TRENDNET: MAKE THE RIGHT CHOICE; NETWORK SWITCHES FOR IP SECURITY APPLICATIONS	1904.02		1
TRENDNET: MULIT-GIG WIRED AND WIRELESS SOLUTIONS	2403.35	2024	1
TRENDNET: WI-FI SOLUTIONS & DESIGN FOR THE REAL WORLD - ONLINE	2002.07		1
VANCO-EXTENDING HDMI ABOVE & BEYOND COPPER-CHOOSING THE RIGHT HDMI EXTENDER FOR THE APPLICATION	2303.01	2023	1
VANCO-HDMI FOCUSING ON 4K	1802.04		1
VANCO: AN INTRODUCTION TO HDMI OVER IP & HOW TO IMPLEMENT IN A/V			

DISTRIBUTION SYSTEMS	1904.03		1
VANCO: DISTRIBUTED VIDEO & AUDI FOR COMMERCIAL APPLICATIONS - ONLINE	2002.08		1
VANCO: HDMI IN CCTV APPLICATIONS	2403.36	2024	1
VANCO: PROVIDING A COMPLETE A/V SOLUTION: CHOOSING THE RIGHT SOLUTION FOR DISTRIBUTED VIDEO APPLICATIONS	2110.16	2021	1

SIEMENS BUILDING TECHNOLOGIES, INC. - EDUCATION SERVICES

www.buildingtechnologies.usa.siemens.com

SINORIX 227 – ENGINEERING AND DESIGN	0909.14		2
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SLAYTON SOLUTIONS LTD

www.slaytonsolutionsltd.com

IOT CONNECTIVITY: THE SECURITY PROFESSIONAL & SOLUTION SELLING	1802.08		2
PLAN AHEAD: FIBER OPTIC CONNECTIONS FOR ELECTRONIC SECURITY DEVICES	2002.14		1
TESTING WI-FI NETWORKS FOR SECURITY APPLICATIONS	2002.15		1
THE 2020 TECHNICIAN: TOOLS, TRAINING, AND TECHNIQUES	1704.01		2

SONOS

SONOS ANS THE SECURE SMART HOME	2002.16		1
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SOUTHEAST SECURITY PRODUCTS

www.sesproducts.com

DOOR OPENINGS & ACCESS CONTROL HARDWARE CLASS	1802.11	2021	2
ELK M1 ESSENTIALS	1802.13	2021	2
IP VIDEO MANAGEMENT ESSENTIALS	1802.12	2021	2
MEGAPIXEL CRASH COURSE	1802.09	2021	2
NETWORKING ESSENTIALS	1802.10	2021	2
VIDEO MANAGEMENT MADE EASY	1908.06	2023	1

STANLEY CONVERGENT SECURITY SOLUTIONS, INC (SENTRYNET)

www.stanleysecurity.com

ALARM.COM	1804.38		1.5
ALARMNET 360 INSIGHTS	1804.37		1.5
BEYOND THE SIGNAL	1706.11		2
DEALER DISCUSSION	1804.34		2
HOW TO MULTIPLY YOUR TIME	1804.44		1.5
IDENTITY THEFT	1804.41		1.5

IF YOU'RE NOT STANDING OUT, YOU ARE BLENDING IN	1804.35	1
IOTEGA	1804.40	1.5
NAPCO	1804.39	1.5
SET UP YOUR BUSINESS FOR SUCCESS	1910.80	2
TAX & JOBS ACT, HOW IT AFFECTS YOU & YOUR COMMERCIAL CUSTOMERS	1804.42	1
VENDOR DISCUSSION	1804.45	1.5
VIDEO VERIFICATION VS. VIDEO SURVEILLANCE	1606.80	2
WHAT KEEPS YOU UP AT NIGHT	1804.36	1

STANLEY SECURITY

www.stanleymonitor.com

FUTURE PROOF SOLUTIONS FOR THE ALARM INDUSTRY	2108.03	1
SECURITY FOR THE SECURITY DEALER	2108.05	1
SUCCESS AS THE NEW NORMAL. CRUCIAL MARKETING STRATEGIES FOR 2021	2108.01	1
THE BENEFITS OF POWER G AND PANELS	2102.02	2
USING SOFTWARE TO MANAGE YOUR MONITORED ACCOUNTS	2108.04	2

STAY SAFE VENTURES, LLC

www.staysafe.com

21ST CENTURY COMMUNICATIONS FROM POTS TO MFVN (ONLINE & CLASSROOM)	1908.18		2
NEC FOR THE LOW VOLTAGE CONTRACTOR	1602.18	2019	2
UNDERSTANDING THE LOW VOLTAGE REQUIREMENTS OF THE NEC 2017 (ONLINE & CLASSROOM)	1908.17		8
UNDERSTANDING THE LOW VOLTAGE REQUIREMENTS OF THE NEC 2020 PART 1	2306.10	2023	4
UNDERSTANDING THE LOW VOLTAGE REQUIREMENTS OF THE NEC 2020 PART 2	2306.11	2023	4

TECH SERVICES USA, INC

615-673-5569

BASIC ELECTRONICS	2012.07	16
BASICS OF FIBER OPTICS	2012.08	16

TEK TONE SOUND & SIGNAL MANUFACTURING, INC.

www.tektone.com

TEK-CARE 300II	1309.01	16
TEK-CARE 400	1309.02	16
TEK-CARE 500	1309.03	4

TELGUARD

SOLE PATH COMMUNICATIONS FOR FIRE PANELS	1606.66		2
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TENNESSEE BUILDING OFFICIALS ASSOCIATION CONFERENCE

FIRE ALARM INSPECTION & TESTING (BATTERY CALCULATIONS)	0906.06		4
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TENNESSEE NETWORK OF SECURITY INTEGRATORS (TNSI) / TN ELECTRONIC SECURITY ASSOCIATION (TNESA)

www.theTNSI.org

MIDDLE TN ESA REGIONAL LUNCH MTG 04/16/14 B. BELL	1403.67		1
NETWORKS FOR SECURITY TECHNICIANS	1403.65		8
TN FIRE CERTIFICATION	1912.05	2024	16
TN SECURITY CERTIFICATION	1912.04	2024	24
WEST TN ESA REGIONAL LUNCH MTG M. FREEMAN 02/20/14	1403.66		1
WEST TN ESA REGIONAL LUNCH MTG 04/17/14 R. BETHEA	1406.01		1
WEST TN ESA REGIONAL LUNCH MTG 07/10/14 B. WHITE	1406.20		2

TERMARK TECHNICAL INSTITUTE

INTELLIGENT NETWORK VIDEO CAMERA COURSE	0903.02		16
UNDERSTANDING DIGITAL TECHNOLOGY	0903.03		8

TEXAS BURGLAR AND FIRE ALARM ASSOCIATION

www.tbfaa.org

TEXAS ALARM LEVEL 1 – CERTIFIED ALARM TECHNICIAN	1302.21		16
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THE MONITORING ASSOCIATION (TMA) (Online Courses)

www.tma.us/education

CENTRAL STATION OPERATOR LEVEL I	1102.04		12
CENTRAL STATION OPERATOR LEVEL II	1102.05		12
MONITORING CENTER OPERATOR LEVEL 1 ONLINE TRAINING	1806.01	2022	6
MONITORING CENTER OPERATOR LEVEL 2 ONLINE TRAINING	2102.13		6

TURING VIDEO

ELEVATE YOUR BUSINESS WITH AI	2207.05	2022	2
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TURING AI INTRODUCTION	2207.06	2022	1
VSaaS ESSENTIALS	2303.08	2023	2

UPLINK SECURITY

www.uplink.com

CELLULAR AND GPS SOLUTIONS FOR LOSS PREVENTION & SECURITY	1806.33		1
INCREASING RECURRING REVENUE WITH CELLULAR SYLLABUS	1806.34		1

VIT INC d/b/a VIT TRAINING

www.vittraining.com

NUTS AND BOLTS OF CCTV	2301.03		2
VIDEO SECURITY SYSTEMS ESSENTIALS	1307.01	2023	16

ViconNET

www.vicon-security.com

VALERUS & VAX TRAINING	1802.14		4
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VIVOTEK

www.vivotek.com/resources/course

VIVOTEK AI & CLOUD SURVEILLANCE	2409.02	2024	1
VIVOTEK PRODUCT EXPERT TRAINING	2409.03	2024	6

ZK TECO USA

www.zktecousa.com

CREATING A SAFE & SECURED FACILITIES & VISITOR MANAGEMENT SOLUTION IN 2020	2006.02		2
ZK TECO CERTIFIED DEALER	1804.46		2
ZK TECO CERTIFIED DEALER	1804.46		3
ZK TECO CERTIFIED DEALER	1804.46		4

