

2018 TN Life, Accident, and Health Group Market Share

Company Name	Direct Premiums Written	Market Share
UnitedHealthcare Ins Co	522,045,606	23.67%
Cigna Hlth & Life Ins Co	395,982,029	17.96%
Aetna Life Ins Co	202,440,747	9.18%
Metropolitan Life Ins Co	128,569,805	5.83%
Unum Life Ins Co Of Amer	106,170,174	4.81%
Life Ins Co Of N Amer	53,962,062	2.45%
Guardian Life Ins Co Of Amer	46,442,632	2.11%
US Br Sun Life Assur Co of Canada	45,935,050	2.08%
Lincoln Natl Life Ins Co	45,335,283	2.06%
Hartford Life & Accident Ins Co	38,142,006	1.73%
HCC Life Ins Co	37,902,378	1.72%
HM Life Ins Co	37,580,308	1.70%
Reliance Standard Life Ins Co	33,542,896	1.52%
Golden Rule Ins Co	31,855,675	1.44%
Prudential Ins Co Of Amer	29,566,273	1.34%
Fidelity Security Life Ins Co	27,045,040	1.23%
Reliastar Life Ins Co	24,575,209	1.11%
Principal Life Ins Co	21,606,572	0.98%
Liberty Life Assur Co Of Boston	20,667,474	0.94%
Standard Ins Co	20,554,925	0.93%
American Heritage Life Ins Co	20,133,420	0.91%
Freedom Life Ins Co Of Amer	19,430,973	0.88%
US Able Life	18,074,766	0.82%
United Of Omaha Life Ins Co	17,494,124	0.79%
Symetra Life Ins Co	16,246,251	0.74%
Continental Amer Ins Co	15,160,195	0.69%
American Fidelity Assur Co	14,099,317	0.64%
Ameritas Life Ins Corp	14,015,782	0.64%
National Guardian Life Ins Co	12,924,233	0.59%
Companion Life Ins Co	12,665,562	0.57%
Transamerica Life Ins Co	11,558,927	0.52%
4 Ever Life Ins Co	10,724,081	0.49%
Colonial Life & Accident Ins Co	10,199,222	0.46%
Gerber Life Ins Co	10,009,548	0.45%
Combined Ins Co Of Amer	8,872,252	0.40%
Union Security Ins Co	8,039,142	0.36%
Transamerica Premier Life Ins Co	7,816,193	0.35%
Minnesota Life Ins Co	7,784,203	0.35%
Washington Natl Ins Co	7,146,880	0.32%
American United Life Ins Co	6,176,539	0.28%
National Hlth Ins Co	6,124,633	0.28%
Berkley Life & Hlth Ins Co	4,651,621	0.21%
Mutual Of Omaha Ins Co	4,038,877	0.18%
Dearborn Natl Life Ins Co	4,021,251	0.18%

CMFG Life Ins Co	3,894,516	0.18%
John Hancock Life Ins Co USA	3,867,976	0.18%
Medamerica Ins Co	3,564,242	0.16%
Genworth Life Ins Co	3,439,635	0.16%
Nationwide Life Ins Co	2,985,061	0.14%
New York Life Ins Co	2,887,094	0.13%
United Amer Ins Co	2,879,538	0.13%
Unimerica Ins Co	2,748,277	0.12%
Old Republic Life Ins Co	2,634,418	0.12%
Nippon Life Ins Co Of Amer	2,454,235	0.11%
Northwestern Mut Life Ins Co	2,449,459	0.11%
Starmount Life Ins Co	2,381,601	0.11%
Boston Mut Life Ins Co	1,894,674	0.09%
LifeShield Natl Ins Co	1,862,846	0.08%
Trustmark Life Ins Co	1,828,635	0.08%
Pan Amer Life Ins Co	1,719,052	0.08%
AAA Life Ins Co	1,492,838	0.07%
All Savers Ins Co	1,478,466	0.07%
Natl Foundation Life Ins Co	1,352,836	0.06%
Securian Life Ins Co	1,288,222	0.06%
Best Life & Hlth Ins Co	1,207,143	0.05%
American Public Life Ins Co	1,118,583	0.05%
Shelter Life Ins Co	1,096,422	0.05%
American Republic Ins Co	1,093,207	0.05%
Continental Gen Ins Co	1,056,712	0.05%
Madison Natl Life Ins Co Inc	982,761	0.04%
Citizens Security Life Ins Co	790,552	0.04%
Great W Life & Ann Ins Co	693,861	0.03%
ManhattanLife Assur Co of Amer	658,820	0.03%
Bankers Fidelity Life Ins Co	639,319	0.03%
Talcott Resolution Life Ins Co	628,245	0.03%
First Continental Life & Acc	617,064	0.03%
Trustmark Ins Co	585,689	0.03%
Allstate Life Ins Co	475,611	0.02%
First Hlth Life & Hlth Ins Co	467,291	0.02%
American Family Life Assur Co of Col	465,796	0.02%
Continental Life Ins Co Brentwood	450,637	0.02%
Unified Life Ins Co	444,001	0.02%
Sun Life & Hlth Ins Co	415,537	0.02%
Gulf Guar Life Ins Co	382,356	0.02%
Heartland Natl Life Ins Co	377,233	0.02%
Standard Life & Accident Ins Co	374,764	0.02%
American Hlth & Life Ins Co	332,520	0.02%
Guarantee Trust Life Ins Co	302,321	0.01%
Life Ins Co Of AL	299,179	0.01%
Amalgamated Life Ins Co	287,987	0.01%
Kansas City Life Ins Co	256,971	0.01%

Athene Annuity & Life Assur Co	224,071	0.01%
Philadelphia Amer Life Ins Co	217,243	0.01%
Union Labor Life Ins Co	214,158	0.01%
Bankers Life & Cas Co	211,719	0.01%
Union Fidelity Life Ins Co	191,619	0.01%
American Income Life Ins Co	184,195	0.01%
Mid West Natl Life Ins Co Of TN	172,627	0.01%
American Natl Life Ins Co Of TX	171,831	0.01%
Zurich Amer Life Ins Co	148,316	0.01%
Unicare Life & Hlth Ins Co	103,804	0.00%
Mony Life Ins Co Of Amer	86,842	0.00%
Lincoln Life & Ann Co of NY	76,671	0.00%
Reserve Natl Ins Co	73,477	0.00%
United Natl Life Ins Co Of Amer	68,872	0.00%
Cigna Life Ins Co Of NY	63,447	0.00%
Constitution Life Ins Co	61,088	0.00%
Reliastar Life Ins Co Of NY	58,953	0.00%
Assurity Life Ins Co	58,825	0.00%
Paul Revere Life Ins Co	58,506	0.00%
Transamerica Financial Life Ins Co	54,157	0.00%
Horace Mann Life Ins Co	51,597	0.00%
Physicians Mut Ins Co	48,782	0.00%
Mutual Of Amer Life Ins Co	48,400	0.00%
Connecticut Gen Life Ins Co	45,224	0.00%
American Bankers Life Assur Co Of FL	44,793	0.00%
Medico Ins Co	43,745	0.00%
Security Mut Life Ins Co Of NY	40,194	0.00%
John Hancock Life & Hlth Ins Co	38,913	0.00%
Central States H & L Co Of Omaha	32,965	0.00%
Liberty Natl Life Ins Co	30,350	0.00%
RiverSource Life Ins Co	25,706	0.00%
Sentry Life Ins Co	24,777	0.00%
Delaware Amer Life Ins Co	23,817	0.00%
Fidelity Life Assn A Legal Reserve L	21,762	0.00%
USAA Life Ins Co	20,965	0.00%
Provident Life & Accident Ins Co	17,795	0.00%
Anthem Life Ins Co	15,510	0.00%
Illinois Mut Life Ins Co	15,421	0.00%
Great Southern Life Ins Co	13,579	0.00%
Loyal Amer Life Ins Co	11,218	0.00%
Family Heritage Life Ins Co Of Amer	9,116	0.00%
Commercial Travelers Life Ins Co	8,918	0.00%
Senior Hlth Ins Co of PA	8,510	0.00%
Standard Security Life Ins Co Of NY	7,767	0.00%
Baltimore Life Ins Co	7,620	0.00%
Wilco Life Ins Co	6,587	0.00%
Mountain Life Ins Co	6,231	0.00%

Oxford Life Ins Co	5,481	0.00%
Country Life Ins Co	4,924	0.00%
Aetna Hlth & Life Ins Co	4,183	0.00%
Christian Fidelity Life Ins Co	4,091	0.00%
National Benefit Life Ins Co	3,418	0.00%
Mony Life Ins Co	3,170	0.00%
Unum Ins Co	3,082	0.00%
Elips Life Ins Co	2,506	0.00%
Allianz Life Ins Co Of N Amer	2,070	0.00%
Jackson Natl Life Ins Co	1,759	0.00%
United Heritage Life Ins Co	1,445	0.00%
Brighthouse Life Ins Co	1,444	0.00%
ShelterPoint Life Ins Co	930	0%
Colonial Penn Life Ins Co	805	0%
Manhattan Life Ins Co	719	0%
5 Star Life Ins Co	647	0%
American Natl Ins Co	530	0%
LifeSecure Ins Co	330	0%
Garden State Life Ins Co	218	0%
Pavonia Life Ins Co of MI	177	0%
Colorado Bankers Life Ins Co	129	0%
Time Ins Co II	-116	0%
American Gen Life Ins Co	-34,397	0.00%
United States Life Ins Co in the Cit	-833,089	-0.04%
Total	2,205,279,478	100%