

2020 TN Homeowners Multiple Peril Market Shares Report

Company Name	Direct Premiums Written	Market Share
State Farm Fire & Cas Co	542,814,206	24.11%
Tennessee Farmers Mut Ins Co	432,066,736	19.19%
Allstate Vehicle & Prop Ins Co	93,404,440	4.15%
Erie Ins Co	85,804,492	3.81%
United Serv Automobile Assn	76,641,551	3.40%
Liberty Mut Personal Ins Co	74,395,792	3.30%
Travelers Personal Ins Co	48,710,859	2.16%
Safeco Ins Co Of Amer	46,571,889	2.07%
USAA Cas Ins Co	43,312,145	1.92%
American Strategic Ins Corp	37,382,192	1.66%
Truck Ins Exch	35,603,883	1.58%
Travelers Personal Security Ins Co	32,000,576	1.42%
Nationwide Ins Co Of Amer	28,036,610	1.25%
Shelter Mut Ins Co	27,335,789	1.21%
USAA Gen Ind Co	27,101,467	1.20%
Allstate Ins Co	25,134,104	1.12%
Metropolitan Prop & Cas Ins Co	22,096,783	0.98%
American Bankers Ins Co Of FL	21,277,408	0.95%
Allstate Prop & Cas Ins Co	20,097,210	0.89%
The Cincinnati Ins Co	20,081,932	0.89%
Allstate Ind Co	19,732,241	0.88%
Farmers Ins Exch	19,338,786	0.86%
Homesite Ins Co	18,975,346	0.84%
Foremost Ins Co Grand Rapids MI	16,358,871	0.73%
Encompass Ind Co	16,223,056	0.72%
Nationwide Prop & Cas Ins Co	14,657,729	0.65%
Selective Ins Co Of SC	14,047,075	0.62%
Garrison Prop & Cas Ins Co	13,256,740	0.59%
Standard Fire Ins Co	13,221,887	0.59%
Nationwide Gen Ins Co	12,447,749	0.55%
American Select Ins Co	12,331,847	0.55%
Erie Ins Exch	11,981,964	0.53%
Privilege Underwriters Recp Exch	11,714,835	0.52%
Nationwide Mut Fire Ins Co	11,310,098	0.50%
Massachusetts Bay Ins Co	10,576,052	0.47%
American Natl Prop & Cas Co	10,211,223	0.45%
Mid Century Ins Co	10,092,584	0.45%
American Modern Prop & Cas Ins Co	9,922,532	0.44%
Farmers Mut Of TN	9,891,685	0.44%
Grange Ind Ins Co	9,780,910	0.43%
Bankers Standard Ins Co	9,115,418	0.40%
Chubb Natl Ins Co	8,961,537	0.40%
Depositors Ins Co	8,853,223	0.39%

Amica Mut Ins Co	8,790,616	0.39%
Pennsylvania Natl Mut Cas Ins Co	8,777,221	0.39%
American Economy Ins Co	8,437,749	0.37%
Milbank Ins Co	8,353,536	0.37%
National Summit Ins Co	8,322,663	0.37%
LM Ins Corp	8,248,773	0.37%
Membersselect Ins Co	7,768,336	0.35%
Liberty Mut Fire Ins Co	7,580,326	0.34%
Homesite Ins Co Of The Midwest	7,289,634	0.32%
Crestbrook Ins Co	6,441,189	0.29%
Spinnaker Ins Co	6,232,660	0.28%
Central Mut Ins Co	6,195,476	0.28%
State Auto Prop & Cas Ins Co	5,999,863	0.27%
Chubb Ind Ins Co	5,861,394	0.26%
Stillwater Ins Co	5,498,134	0.24%
Hanover Ins Co	4,761,882	0.21%
Acuity A Mut Ins Co	4,243,177	0.19%
AIG Prop Cas Co	4,152,224	0.18%
Westfield Natl Ins Co	3,758,730	0.17%
Praetorian Ins Co	3,748,833	0.17%
Trustgard Ins Co	3,681,440	0.16%
Trumbull Ins Co	3,483,554	0.15%
Southern Ins Co Of VA	3,457,760	0.15%
Esurance Ins Co	3,428,004	0.15%
Kentucky Natl Ins Co	3,344,112	0.15%
General Ins Co Of Amer	3,189,626	0.14%
National Mut Ins Co	2,958,672	0.13%
Travelers Commercial Ins Co	2,765,871	0.12%
Lemonade Ins Co	2,658,919	0.12%
Southern Pioneer Prop & Cas Ins Co	2,499,331	0.11%
The Cincinnati Cas Co	2,482,183	0.11%
QBE Ins Corp	2,464,987	0.11%
Economy Premier Assur Co	2,432,462	0.11%
American Modern Home Ins Co	2,405,153	0.11%
Liberty Mut Ins Co	2,334,402	0.10%
Teachers Ins Co	2,321,902	0.10%
Grange Ins Co	2,279,008	0.10%
Aegis Security Ins Co	2,212,680	0.10%
Rock Ridge Ins Co	2,117,026	0.09%
Property & Cas Ins Co Of Hartford	2,101,433	0.09%
Federal Ins Co	2,067,260	0.09%
Celina Mut Ins Co	1,991,318	0.09%
Armed Forces Ins Exch	1,962,044	0.09%
Southern Trust Ins Co	1,907,062	0.08%
Foremost Prop & Cas Ins Co	1,877,075	0.08%
American Family Connect Prop & Cas I	1,849,859	0.08%
Amguard Ins Co	1,840,478	0.08%

Pacific Ind Co	1,718,858	0.08%
Westfield Ins Co	1,358,351	0.06%
Hartford Underwriters Ins Co	1,142,409	0.05%
Horace Mann Prop & Cas Ins Co	1,106,405	0.05%
California Cas Ind Exch	1,101,912	0.05%
Liberty Ins Corp	1,050,263	0.05%
United Home Ins Co	1,020,909	0.05%
Automobile Ins Co Of Hartford CT	987,492	0.04%
Hartford Cas Ins Co	866,278	0.04%
Century Natl Ins Co	846,102	0.04%
NGM Ins Co	747,868	0.03%
National Security Fire & Cas Co	688,334	0.03%
Encompass Ins Co Of Amer	477,114	0.02%
Tower Hill Prime Ins Co	465,330	0.02%
Consumers Ins Usa Inc	458,605	0.02%
Markel Amer Ins Co	456,069	0.02%
Progressive HI Ins Corp	451,388	0.02%
Unitrin Safeguard Ins Co	439,178	0.02%
Esurance Prop & Cas Ins Co	424,943	0.02%
Horace Mann Ins Co	386,116	0.02%
Travelers Ind Co Of Amer	383,639	0.02%
Hanover Amer Ins Co	339,107	0.02%
Electric Ins Co	231,217	0.01%
First Acceptance Ins Co of TN Inc	218,582	0.01%
American Security Ins Co	209,291	0.01%
Merastar Ins Co	202,476	0.01%
First Amer Prop & Cas Ins Co	197,430	0.01%
Hamblen Mut Ins Co	194,754	0.01%
Vigilant Ins Co	192,731	0.01%
Twin City Fire Ins Co Co	183,234	0.01%
Toggle Ins Co	176,756	0.01%
Country Cas Ins Co	171,454	0.01%
Pharmacists Mut Ins Co	168,631	0.01%
East TN Mut Ins Co	146,356	0.01%
American Natl Gen Ins Co	135,513	0.01%
Vault Recip Exch	118,506	0.01%
Sentinel Ins Co Ltd	107,043	0.00%
First Natl Ins Co Of Amer	100,351	0.00%
Hartford Ins Co Of The Midwest	94,804	0.00%
State Natl Ins Co Inc	83,339	0.00%
Hartford Accident & Ind Co	69,840	0.00%
Hallmark Ins Co	69,198	0.00%
State Automobile Mut Ins Co	67,449	0.00%
Root Ins Co	53,278	0.00%
Hartford Fire Ins Co	30,957	0.00%
Direct Ins Co	22,018	0.00%
Standard Guar Ins Co	18,024	0.00%

Unitrin Direct Prop & Cas Co	15,787	0.00%
Haulers Ins Co Inc	14,969	0.00%
Country Pref Ins Co	8,439	0.00%
Great Northern Ins Co	5,414	0.00%
Sirius Amer Ins Co	4,325	0.00%
National Cas Co	3,753	0.00%
Executive Risk Ind Inc	219	0%
RLI Ins Co	154	0%
Lyndon Southern Ins Co	142	0%
American Commerce Ins Co	123	0%
American Reliable Ins Co	-57	0%
Employers Mut Cas Co	-137	0%
Unitrin Auto & Home Ins Co	-2,007	0.00%
American Family Home Ins Co	-16,494	0.00%
American Modern Select Ins Co	-22,860	0.00%
American Southern Home Ins Co	-33,192	0.00%
Total	2,251,607,969	100%