

2018 TN Homeowners Multi-Peril Market Share Report

Company Name	Direct Premiums Written	Market Share
State Farm Fire & Cas Co	500,003,536	23.88%
Tennessee Farmers Mut Ins Co	409,915,118	19.58%
Liberty Ins Corp	75,795,129	3.62%
Erie Ins Co	73,740,815	3.52%
Allstate Vehicle & Prop Ins Co	67,321,341	3.21%
United Serv Automobile Assn	65,633,008	3.13%
Safeco Ins Co Of Amer	57,319,302	2.74%
Travelers Personal Security Ins Co	44,133,806	2.11%
Auto Owners Ins Co	43,898,799	2.10%
USAA Cas Ins Co	37,399,201	1.79%
Allstate Ins Co	28,202,671	1.35%
Farmers Ins Exch	27,881,693	1.33%
American Strategic Ins Corp	25,890,791	1.24%
Truck Ins Exch	25,024,023	1.20%
Shelter Mut Ins Co	24,642,310	1.18%
Allstate Prop & Cas Ins Co	24,401,954	1.17%
The Cincinnati Ins Co	23,124,337	1.10%
Metropolitan Prop & Cas Ins Co	22,910,898	1.09%
USAA Gen Ind Co	22,469,949	1.07%
Allstate Ind Co	21,114,739	1.01%
American Bankers Ins Co Of FL	20,149,093	0.96%
Nationwide Prop & Cas Ins Co	18,243,042	0.87%
Standard Fire Ins Co	16,413,102	0.78%
Foremost Ins Co Grand Rapids MI	16,187,502	0.77%
Nationwide Gen Ins Co	15,929,760	0.76%
Erie Ins Exch	15,013,945	0.72%
Massachusetts Bay Ins Co	14,294,735	0.68%
Selective Ins Co Of SC	13,058,992	0.62%
Nationwide Mut Fire Ins Co	12,918,957	0.62%
Depositors Ins Co	12,584,079	0.60%
Encompass Ind Co	12,563,538	0.60%
Mid Century Ins Co	12,527,991	0.60%
LM Ins Corp	12,408,852	0.59%
Nationwide Ins Co Of Amer	11,457,729	0.55%
Liberty Mut Fire Ins Co	11,329,810	0.54%
American Select Ins Co	10,502,593	0.50%
Garrison Prop & Cas Ins Co	10,101,906	0.48%
American Natl Prop & Cas Co	10,084,897	0.48%
Bankers Standard Ins Co	9,866,252	0.47%
Farmers Mut Of TN	8,868,904	0.42%
Chubb Natl Ins Co	8,639,357	0.41%
State Auto Prop & Cas Ins Co	8,616,885	0.41%
Amica Mut Ins Co	8,267,924	0.39%
Pennsylvania Natl Mut Cas Ins Co	8,213,179	0.39%

Homesite Ins Co	8,117,928	0.39%
Privilege Underwriters Recp Exch	7,830,570	0.37%
Homesite Ins Co Of The Midwest	7,590,826	0.36%
National Lloyds Ins Co	7,072,617	0.34%
Central Mut Ins Co	6,219,242	0.30%
Travelers Personal Ins Co	5,573,120	0.27%
Crestbrook Ins Co	5,218,804	0.25%
Southern Ins Co Of VA	4,976,913	0.24%
Trustgard Ins Co	4,936,346	0.24%
QBE Ins Corp	4,725,766	0.23%
Westfield Natl Ins Co	4,609,788	0.22%
Stillwater Ins Co	4,540,415	0.22%
Grange Mut Cas Co	4,442,847	0.21%
Chubb Ind Ins Co	4,341,939	0.21%
Milbank Ins Co	4,281,861	0.20%
AIG Prop Cas Co	3,875,617	0.19%
Travelers Commercial Ins Co	3,799,968	0.18%
National Mut Ins Co	3,775,499	0.18%
Grange Ind Ins Co	3,580,510	0.17%
General Ins Co Of Amer	3,575,422	0.17%
American Modern Home Ins Co	3,463,353	0.17%
Trumbull Ins Co	3,243,895	0.15%
Esurance Ins Co	3,166,502	0.15%
Praetorian Ins Co	3,078,108	0.15%
Southern Pioneer Prop & Cas Ins Co	3,030,620	0.14%
Acuity A Mut Ins Co	2,900,075	0.14%
American Family Home Ins Co	2,819,779	0.13%
Teachers Ins Co	2,815,948	0.13%
Economy Premier Assur Co	2,759,045	0.13%
American Southern Home Ins Co	2,634,954	0.13%
Property & Cas Ins Co Of Hartford	2,616,158	0.12%
Kentucky Natl Ins Co	2,549,858	0.12%
Aegis Security Ins Co	2,426,834	0.12%
Southern Trust Ins Co	2,281,650	0.11%
Foremost Prop & Cas Ins Co	2,081,897	0.10%
IDS Prop Cas Ins Co	2,075,749	0.10%
Federal Ins Co	2,062,902	0.10%
Armed Forces Ins Exch	1,872,218	0.09%
Westfield Ins Co	1,591,927	0.08%
Hartford Underwriters Ins Co	1,498,486	0.07%
American Modern Select Ins Co	1,338,582	0.06%
Pacific Ind Co	1,332,429	0.06%
Spinnaker Ins Co	1,213,198	0.06%
Automobile Ins Co Of Hartford CT	1,159,617	0.06%
California Cas Ind Exch	1,151,437	0.06%
Celina Mut Ins Co	1,001,752	0.05%
American Modern Prop & Cas Ins Co	994,098	0.05%

National Security Fire & Cas Co	831,727	0.04%
Membersselect Ins Co	804,830	0.04%
Century Natl Ins Co	730,645	0.03%
NGM Ins Co	705,214	0.03%
Encompass Ins Co Of Amer	588,036	0.03%
Travelers Ind Co Of Amer	568,420	0.03%
Employers Mut Cas Co	531,736	0.03%
American Commerce Ins Co	531,721	0.03%
Unitrin Auto & Home Ins Co	484,897	0.02%
Horace Mann Ins Co	475,168	0.02%
Hanover Amer Ins Co	443,709	0.02%
Esurance Prop & Cas Ins Co	431,538	0.02%
Horace Mann Prop & Cas Ins Co	395,313	0.02%
First Amer Prop & Cas Ins Co	342,491	0.02%
Markel Amer Ins Co	336,766	0.02%
American Security Ins Co	324,879	0.02%
Progressive HI Ins Corp	300,228	0.01%
Twin City Fire Ins Co Co	296,947	0.01%
Merastar Ins Co	287,035	0.01%
First Acceptance Ins Co of TN Inc	270,924	0.01%
American Reliable Ins Co	265,888	0.01%
Consumers Ins Usa Inc	250,266	0.01%
Electric Ins Co	242,688	0.01%
Hanover Ins Co	238,178	0.01%
Hartford Cas Ins Co	222,249	0.01%
Country Cas Ins Co	210,487	0.01%
Vigilant Ins Co	197,509	0.01%
State Natl Ins Co Inc	190,563	0.01%
Sentinel Ins Co Ltd	171,879	0.01%
Hartford Ins Co Of The Midwest	154,095	0.01%
American Natl Gen Ins Co	150,805	0.01%
Pharmacists Mut Ins Co	148,307	0.01%
First Natl Ins Co Of Amer	134,681	0.01%
State Automobile Mut Ins Co	94,908	0.00%
Hallmark Ins Co	86,916	0.00%
Hartford Accident & Ind Co	86,621	0.00%
Unitrin Direct Prop & Cas Co	51,669	0.00%
Hartford Fire Ins Co	46,062	0.00%
Sirius Amer Ins Co	25,753	0.00%
Haulers Ins Co Inc	20,281	0.00%
Standard Guar Ins Co	18,386	0.00%
RLI Ins Co	15,789	0.00%
Country Pref Ins Co	15,716	0.00%
Unitrin Safeguard Ins Co	14,008	0.00%
National Cas Co	8,292	0.00%
Nationwide Mut Ins Co	62	0%
Nationwide Affinity Co of Amer	-13	0%

Anchor Specialty Ins Co	-34	0%
American Hallmark Ins Co Of TX	-401	0%
Amco Ins Co	-5,627	0.00%
Total	2,094,051,720	100%