State of Tennessee
Office of the Attorney General and Reporter
Revenue Section
Tobacco Enforcement Division
Post Office Box 20207
Nashville, TN 37202-0207
Non-Participating Manufacturer
Annual Certification of Escrow Compliance

Please type or legibly print in permanent blue ink (This form may be filled out on-line. However, all signatures must be executed in permanent blue ink.)

Part I: General Tobacco Product Manufacturer Information

**Applicant** name: ___________________________________________________________

Street Address: _____________________________________________________________

City/State/Zip/Country: _______________________________________________________

Mailing Address (if different from above): _______________________________________

City/State/Zip/Country: _______________________________________________________

Telephone number: __________________________ Email: ___________________________

Website address: ___________________________________________________________

Name of Person Completing Certification: _______________________________________

Title of Person Completing Certification: _______________________________________

1. If applicable identify by name, address, telephone number and e-mail address the attorney authorized to represent you regarding your Certification of Escrow Compliance. (Attach additional sheets if necessary.)

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<th>Name:</th>
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<td>Firm:</td>
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<td>Address:</td>
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<td>Phone Number:</td>
<td>E-mail Address:</td>
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2. Identify by name, title, address, telephone number and e-mail address the person authorized to provide information to the State of Tennessee or receive information from the State of Tennessee regarding your Certification of Escrow Compliance. (Attach additional sheets if necessary)

<table>
<thead>
<tr>
<th>Name:</th>
<th>Title:</th>
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<tr>
<td>Address:</td>
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<td>Phone Number:</td>
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3. Does the **Applicant** on page 1 manufacture the cigarettes listed in this document? □ Yes □ No

4. If, after reviewing the definitions, you answered “Yes” to Question 3 above, then the Applicant on page 1 is the Tobacco Product Manufacturer (“TPM”). Check □ Yes to AGREE or □ No to DISAGREE.

   **If you answered YES to Questions 3 and 4 please respond to Questions 5, 6 and 8.**
   **If you answered NO Questions 3 and 4 please skip to Questions 6, 7 and 8.**

5. Does the TPM intend to sell the cigarettes listed in this document in the United States (this includes sales through an importer(s)). □ Yes □ No

6. Is the TPM “the first purchaser anywhere for resale in the United States of cigarettes manufactured anywhere that the TPM does not intend to be sold in the United States.” See Tenn. Code Ann. § 47-31-102 (9)(A)(ii). □ Yes □ No

7. If the Applicant answered “No” to questions 3 and 4 then identify each tobacco product manufacturer as follows: (a) the tobacco product manufacturer’s the full name; (b) tobacco product manufacturer’s plant street address; (c) tobacco product manufacturer’s mailing address; (d) tobacco product manufacturer’s contact person; (e) tobacco product manufacturer’s telephone number; and (f) describe in detail the relationship of the tobacco product manufacturer to the applicant. In addition (g) provide a copy of every agreement or contract between the applicant and each tobacco product manufacturer and attach them hereto. Label this attachment, “Certification of Escrow Compliance Ex. 7(g).” Also (h) identify the location of the transfer of ownership of Cigarettes. *(Attach additional sheet(s), as necessary, to complete the response.)*

8. If the Applicant answered “Yes” to question no. 6 identify each tobacco product manufacturer: the tobacco product manufacturer’s full name; the tobacco product manufacturer’s plant address; the tobacco product manufacturer’s mailing address; the tobacco product manufacturer’s contact person; the tobacco product manufacturer’s telephone number; and describe in detail the relationship of the tobacco product manufacturer to the applicant. *(Attach additional sheet(s), as necessary.)*

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1 Tobacco Product Manufacturer is defined in Tenn. Code Ann. § 47-31-102(9) and the Master Settlement Agreement § II(uu). When filling out the Annual Certification of Escrow Compliance form “Manufacturer” also refers to Non-Participating Manufacturer.
9. Is the Applicant a successor of any entity described in questions no. 3 or no. 4 above (i.e., tobacco product manufacturer or first importer).

☐ Yes    ☐ No

10. If Applicant answered “NO” to question 3, 4 and 6 explain, in detail, the basis for Applicant’s claim that it is a Tobacco Product Manufacturer as defined by Tenn. Code Ann. § 47-31-102(9) and submit all documents supporting Applicant’s contention. *(Attach additional sheet(s), as necessary, to provide a complete response.)*

Part II: Non-Participating Manufacturer Qualified Escrow Account Information

The Non-Participating Manufacturer certifies that as of the date of this Certificate, the Manufacturer:

11. Has established and continues to maintain a Qualified Escrow Fund;

☐ Yes    ☐ No

12. Has executed a Qualified Escrow Agreement that has been reviewed and approved by the Attorney General for the State of Tennessee;

☐ Yes    ☐ No


13. Has submitted to the Attorney General for the State of Tennessee a Qualified Escrow Agreement that is identical to the one provided on the Tennessee Attorney General’s Website.

☐ Yes    ☐ No

*If you answered “No” to #12, please go to the Tennessee Attorney General’s website above, print the model escrow agreement, and have the tobacco products manufacturer and the bank holding the tobacco products manufacturer’s escrow account execute the model escrow agreement. Attach a fully executed copy of the model escrow agreement to the completed Annual NPM Request for Information.*
14. **Financial Institution information:**

<table>
<thead>
<tr>
<th>Name of Institution:</th>
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<tr>
<td>Representative Name/Title:</td>
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<tr>
<td>Street Address:</td>
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<tr>
<td>City/State/Zip Code:</td>
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<td>Escrow Acct. #:</td>
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<td>Sub-Acct. # For Tennessee:</td>
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<td>Telephone Number:</td>
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<td>Facsimile Number:</td>
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<td>E-mail Address of Bank Representative:</td>
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15. Escrow Calculation and Deposit for Sales in Tennessee for Calendar Year 2021:

Total NPM units certified in 1st quarter: _______________________ Deposit: _________________
Total NPM units certified in 2nd quarter: _______________________ Deposit: _________________
Total NPM units certified in 3rd quarter: _______________________ Deposit: _________________
Total NPM units certified in 4th quarter: _______________________ Deposit: _________________
TOTAL NPM units for all quarters: ____________________ Amount Deposited: ________________

**Step 1:** Total NPM units sold (Cigarettes & RYO) during **prior calendar year** (Note: Convert RYO oz. by dividing by 0.09) 
(Total sold from January through December 2021.)

1 ____________________

**Step 2:** The appropriate rate per cigarette rate for the reporting year 2021 (Contact Tobacco Enforcement Division for prior year rates).  

2 X 0.0188482 ____________________

**Step 3:** Multiply Total NPM sales in Step 1 by Step 2.

3 ____________________

**Step 4:** Multiply Step 3 by the inflation adjustment percentage for 2021:  

4 X 2.0938184 ____________________

**Step 5:** This is the total amount that should be held in escrow for 2021 sales.

5 ____________________

**Step 6:** Amount already deposited in escrow (use ending balance from chart on page 5 of 7):

6 ____________________

**Step 7:** Subtract Step 6 (what has already been deposited for all quarters in 2021) from Step 5 (total amount of escrow due for 2021 sales).  
This is the additional amount that should have been deposited into escrow. Attach a letter from the bank (or provide other proof) which verifies such deposit has been made.

7 ____________________

Proof of deposit or receipt is **required from the financial institution** at which the escrow account exists.
16. **Sales Year 2021** Escrow Deposit/Withdrawal History for the State of Tennessee (attach additional sheets, if necessary): withdrawals must comply with Tenn. Code Ann. §§ 47-31-101 *et seq.*, and any rules and regulations promulgated thereunder. Verification of compliance must be provided.

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<tr>
<th>Date</th>
<th>Deposit</th>
<th>Withdrawal</th>
<th>Balance</th>
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17. The Financial Institution noted in Part II question 14 of this Certificate is required to provide directly to the Tobacco Enforcement Division of the Tennessee Attorney General’s Office the following:

A. Proof of the amount and date of the deposit to Tennessee’s segregated sub-account for stated sales year. Has the applicant ensured its financial institution provided proof of the amount and date of the deposit to Tennessee’s segregated sub-account for the stated sales year?

   □ Yes □ No

B. Current account ledger of the tobacco product manufacturer’s segregated sub-account for Tennessee. Have you provided a current account ledger of the tobacco produce manufacturer’s segregated sub-account for Tennessee?

   □ Yes □ No

**NOTE: These items are part of the certification and are due no later than April 30, 2022.**
Part III: General Manufacturer Information.

18. Indicate whether the following statements describe the Manufacturer by checking either “Yes” or “No” after the statement:

A. Tobacco product manufacturer’s brand families were sold in Tennessee during the preceding calendar year:
   - Yes ☐
   - No ☐

B. Tobacco product manufacturer made escrow deposits pursuant to Tennessee’s Escrow Fund Act, Tenn. Code Ann. §§ 47-31-103, et seq. and any rules and regulations promulgated thereunder in the preceding calendar year:
   - Yes ☐
   - No ☐

C. Tobacco product manufacturer made escrow deposits in the preceding year pursuant to Tennessee’s Escrow Fund Act:
   - Yes ☐
   - No ☐

D. There has been a change in the tobacco product manufacturer or one or more of its Brand Families listed in this Certificate within the past two calendar years:
   - Yes ☐
   - No ☐

E. Tobacco product manufacturer has timely filed all the completed forms and documents required by the Tennessee Escrow Statute:
   - Yes ☐
   - No ☐

Part IV: Signature and Verification of Tobacco Product Manufacturer.

Under penalties of perjury and falsification, the tobacco product manufacturer hereby states and swears that:

(A) The tobacco product manufacturer named herein is in compliance with, and will continue to comply with all state and federal laws, rules and regulations regarding the sale of tobacco products and cigarettes in Tennessee, including, but not limited to, the Tennessee Tobacco Manufacturers Escrow Act of 1999, Tenn. Code Ann. §§ 47-31-101, et seq. and the directory statute, Tenn. Code Ann. §§ 67-4-2601, et seq. and any rules and regulations promulgated thereunder;

(B) The tobacco product manufacturer identified in Part I manufactured, as defined in Tenn. Code Ann. § 47-31-102(9), all units sold herein that were sold in Tennessee during the calendar year stated above;

(C) As the tobacco product manufacturer’s Authorized Designee, I have read this Certificate of Escrow Compliance, the attached documents, and the Instructions and Definitions, and state this Certificate has been completed in Compliance with all these documents;

(D) As the tobacco product manufacturer’s Authorized Designee, I further state that this Certificate of Escrow Compliance and its attachments are a complete, accurate, definitive, non-misleading, and truthful response of this tobacco product manufacturer;

(E) On behalf of the tobacco product manufacturer, I hereby authenticate this Certificate of Escrow Compliance and its attachments for the purposes of any proceedings pursuant to any rules of procedure. These documents are authentic and true and accurate copies of tobacco product manufacturer’s official records. The tobacco product manufacturer will not contest or object to the use of this Certificate of Escrow Compliance and its attachments in any proceeding;

(F) The tobacco product manufacturer understands that the Attorney General or the Department of Revenue may require additional information and/or documentation including, but not limited to, documentation to determine if the tobacco product manufacturer qualifies for listing on Tennessee’s Directory;
(G) The tobacco product manufacturer acknowledges that it has a duty to file an annual Certification and annual NPM Information Request and to revise any document within 30 calendar days of discovery that any information contained in the Certification or NPM Information Request or any information contained in any documents attached to either the Certification or the NPM Information Request is inaccurate, incomplete or misleading; and

(H) I am an authorized representative of the tobacco product manufacturer with authority to bind the tobacco product manufacturer and submit this Certificate of Escrow Compliance to the State of Tennessee on its behalf.

### Manufacturer Certification

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<tr>
<th>NPM (Manufacturer) Authorized Designee (Print Name)</th>
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<tr>
<th>Signature of NPM (Manufacturer) Authorized Designee</th>
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Subscribed and sworn to before me on this ______ day of ____________, in the County of ____________________________, in the State of ____________________________.

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<th>Signature of Notary Public</th>
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Mail to:

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Office of the Attorney General  
Revenue Section  
Tobacco Enforcement Division  
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Nashville, TN 37202-0207