

**TENNESSEE ALCOHOLIC BEVERAGE COMMISSION
MINUTES
THURSDAY, OCTOBER 27
1:00 p.m.**

The October 2022 meeting was held on October 27, 2022 at 1:00 p.m. in Nashville, TN. Chairwoman Roberts, Commissioner Tomita, and Commissioner Hamilton were present. In attendance on behalf of TABC staff were the following: Assistant Director Tabatha Blackwell, Counsel Mercurio, Legislation, Policy and Communication Director Aaron Rummage and Chief Law Enforcement Officer Bond Tubbs.

Pursuant to T.C.A. 58-44-108, meetings may be conducted permitting participation of electronic or other means of communication.

1. REVIEW/APPROVAL OF THE SEPTEMBER 22 COMMISSION MEETING MINUTES

Discussion/Action Taken: Commissioner Tomita moved to approve both minutes and the motion was seconded. The motion passed with three ayes.

2. RETAIL MATTERS

**1. R AND R WINE SPIRITS AND MORE
MEMPHIS, TENNESSEE (SHELBY COUNTY)**

Applicant: R & R ENTERPRISES OF TENNESSEE
Member(s): Richard Farwell (100%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 3481 Austin Peay Hwy, Suite 4, Memphis, TN 38128. The TABC staff recommends conditional approval of the license subject to:

- a. certificate of occupancy
- b. inspection
- c. agent review
- d. license fee

Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended conditional approval subject to certificate of occupancy, inspection, agent report and payment of the license fee. Commissioner Hamilton moved approval subject to certificate of occupancy, inspection, agent report and payment of the license fee and the motion was seconded. The motion passed with three ayes.

**2. SHELBY DRIVE LIQUORS
MEMPHIS, TENNESSEE (SHELBY COUNTY)**

Applicant: SHELBY DRIVE LIQUORS LLC
Member(s): Rishi Chopra (50%), Jatin Kumar (50%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 1984 East Shelby Dr, Memphis, TN 38116. The TABC staff recommends conditional approval of the license subject to:

- a. certificate of occupancy
- b. inspection
- c. license fee

Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended conditional approval subject to certificate of occupancy, inspection, and payment of the license fee. Commissioner Tomita moved approval subject to certificate of occupancy, inspection, and payment of the license fee and the motion was seconded. The motion passed with three ayes.



**3. LIQUOR 4 LESS
MILLINGTON, TENNESSEE (SHELBY COUNTY)**

Applicant: BANSAL GROUP LLC
Member(s): Parmil Bansal (100%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 7945 N US HWY 51, Suite 101, Millington, TN 38053. The TABC staff recommends conditional approval of the license subject to:

- a. certificate of occupancy
- b. inspection
- c. license fee

Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended conditional approval subject to certificate of occupancy, inspection, and payment of the license fee. Commissioner Hamilton moved approval subject to certificate of occupancy, inspection, and payment of the license fee and the motion was seconded. The motion passed with three ayes.

4. **931 LIQUORS**
CLARKSVILLE, TENNESSEE (MONTGOMERY COUNTY)

Applicant: Jiya Clarksville LLC
Member(s): Karan Patel (100%)

Current licensee: Peter Martin d/b/a Ebenezer's Liquor & Wine

Proposed licensee: Jiya Clarksville LLC d/b/a 931 Liquors

Before the Commission is a request for approval of a retail package store licensee to be located at 2896 Wilma Rudolph Blvd, Clarksville, TN 37040. The applicant is acquiring the package store from the existing licensee owned by Peter Martin. The TABC staff recommends conditional approval of the license subject to:

- a. certificate of occupancy
- b. deed after closing
- c. inspection
- d. license fee

Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended conditional approval subject to certificate of occupancy, deed after closing, inspection, and payment of the license fee. Commissioner Tomita moved approval subject to certificate of occupancy, deed after closing, inspection, and payment of the license fee and the motion was seconded. The motion passed with three ayes.



**5. FAVORITE LIQUORS
CLARKSVILLE, TENNESSEE (MONTGOMERY COUNTY)**

Applicant: Haraa llc
Member(s): Chandrakantbhai Patel (100%)

Current licensee: FAVORITE LIQUORS INC. d/b/a Favorite Liquors

Proposed licensee: Haraa llc d/b/a Favorite Liquors

Before the Commission is a request for approval of a retail package store licensee to be located at 2570 Madison St, Clarksville, TN 37043. The applicant is acquiring the package store from the existing licensee owned by FAVORITE LIQUORS INC. The TABC staff recommends conditional approval of the license subject to:

- a. deed after closing
- b. inspection
- c. agent review
- d. license fee

Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended conditional approval subject to deed after closing, inspection, agent review, and payment of the license fee. Commissioner Hamilton moved approval subject to deed after closing, inspection, agent review, and payment of the license fee and the motion was seconded. The motion passed with three ayes.



**6. SCENIC CITY WINE
CHATTANOOGA, TENNESSEE (HAMILTON COUNTY)**

Applicant: Matt Olson Enterprises, Inc.
Member(s): Matthew Olson (100%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 3933 St. Elmo Ave, Chattanooga, TN 37409. The TABC staff recommends conditional approval of the license subject to:

- a. inspection
- b. license fee

Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended conditional approval subject to inspection payment of the license fee. Commissioner Tomita moved approval subject to inspection and payment of the license fee and the motion was seconded. The motion passed with three ayes.

**7. CENTERVILLE WINE & SPIRITS
CENTERVILLE, TENNESSEE (HICKMAN COUNTY)**

Applicant: Centerville Liquor LLC
Member(s): Haroun Soltan (50%), Raafat Seif (50%)

Current licensee: CENTERVILLE WINE AND SPIRITS INC d/b/a
Centerville Wine and Spirits

Proposed licensee: Centerville Liquor LLC d/b/a Centerville Wine & Spirits

Before the Commission is a request for approval of a retail package store licensee to be located at 575 Midway Shopping Center, Centerville, TN 37033. The applicant is acquiring the package store from the existing licensee owned by CENTERVILLE WINE AND SPIRITS INC. The TABC staff recommends conditional approval of the license subject to:

- a. certificate of occupancy
- b. agent report
- c. license fee



Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended conditional approval subject to certificate of occupancy, agent report and payment of the license fee. Commissioner Hamilton moved approval subject to certificate of occupancy, agent report and payment of the license fee and the motion was seconded. The motion passed with three ayes.

**8. HILL STOP
MILAN, TENNESSEE (GIBSON COUNTY)**

Applicant: UDHOWALI LLC
Member(s): Tej Singh (100%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 1154 Ellington Dr, Milan, TN 38358. The TABC staff recommends conditional approval of the license subject to:

- a. deed after closing
- b. inspection
- c. agent report
- d. license fee

Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended conditional approval subject to deed after closing, inspection, agent report, and payment of the license fee. Commissioner Tomita moved approval subject to deed after closing, inspection, agent report, and payment of the license fee and the motion was seconded. The motion passed with three ayes.

3. MANUFACTURER MATTERS

1. **JACK DANIEL'S DISTILLERY
LYNCHBURG, TENNESSEE (MOORE COUNTY)**

Applicant: Brown-Forman Corporation

Before the Commission is a request for approval of a manufacturer to be located at 1926 Fayetteville Hwy, Lynchburg, TN 37352. The TABC staff recommends conditional approval of the manufacturer subject to:

- a. inspection
- b. license fee

Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended conditional approval subject to inspection and payment of the license fee. Commissioner Hamilton moved approval subject to inspection and payment of the license fee and the motion was seconded. The motion passed with three ayes.

4. WHOLESALE MATTERS

1. **DET BEVERAGES
NASHVILLE, TENNESSEE (DAVIDSON COUNTY)**

Applicant: DET Beverages, L.L.C.
Members: Joseph Reyes (33%), Michael Reyes (33%),
David Reyes (33%)

Before the Commission is a request for approval of a wholesaler located at 245 & 301 Great Circle Rd, Nashville, TN 37228. The TABC staff recommends conditional approval of the wholesaler subject to payment of the license fee.



Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended conditional approval subject to payment of the license fee. Commissioner Tomita moved approval subject to payment of the license fee and the motion was seconded. The motion passed with three ayes.

**2. ATHENS DISTRIBUTING COMPANY OF NASHVILLE
ANTIOCH, TENNESSEE (DAVIDSON COUNTY)**

Applicant: Athens Distributing Company of Nashville
Members: JPD Investments, GP (20%)
Judith White Speed Qualified Marital Trust (8%)
John Donnelly Sr. (20%)
John Aaron Sr. (5%)
John Donnelly Jr. (5%)
Thomas White III (5%)
Scott Moore (10%)
Richard Speed Jr. (12.5%)
Donald White Sr. (8%)
Ryan Donnelly (5%)
Other 1.5% under other shareholders

Before the Commission is a request for an extension of this wholesaler to be located at 12966 Old Hickory Blvd, Antioch, TN 37013. Originally approved at the October 2021 Commission Meeting, the applicant anticipates going through the Metro Codes process very soon.

Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended a six-month extension request. Commissioner Hamilton moved approval of a six-month extension and the motion was seconded. The motion passed with three ayes.

5. SATELLITE FACILITY MATTERS

1. SAVANNAH BEE COMPANY PIGEON FORGE, TENNESSEE (SEVIER COUNTY)

Applicant: Savannah Bee Company Retail, LLC

Before the Commission is a request for approval of a satellite facility to be located at 2655 Teaster Ln, Suite 240, Pigeon Forge, TN 37863. The TABC staff recommends conditional approval of the satellite facility subject to:

- a. certificate of occupancy
- b. inspection
- c. license fee

Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended conditional approval subject to certificate of occupancy, inspection, and payment of the license fee. Commissioner Tomita moved approval subject to certificate of occupancy, inspection, and payment of the license fee and the motion was seconded. The motion passed with three ayes.

6. FULFILLMENT HOUSE MATTERS

1. SHERWIN WINE SERVICES LLC NAPA, CALIFORNIA

Applicant: Sherwin Wine Services LLC
Members: Steve Sherwin (51%), Matthew Sherwin (49%)

Before the Commission is a request for approval of a fulfillment house located at 520 California Blvd, Suite 20, Napa, CA 94559. The TABC staff recommends conditional approval of the fulfillment house subject to payment of the license fee.

Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended conditional approval subject to payment of the license fee. Commissioner Tomita moved approval subject to payment of the license fee and the motion was seconded. The motion passed with three ayes.

7. WINERY DIRECT SHIPPER MATTERS

Discussion/Action Taken: Assistant Director Blackwell informed the Commissioners that the first 19 Winery Direct Shipper matters are all being recommended conditional approval subject to payment of the license fee. The Commissioners agreed to go through the first 19 at once and approve them together.

1. FURTHERMORE WINES SEBASTOPOL, CALIFORNIA

Applicant: Furthermore, LLC
Members: Robert Zeches (50%), Chad Richard (50%)
Brands: Furthermore

Before the Commission is a request for approval of a direct shipper located at 3561 Gravenstein Hwy N, Sebastopol, CA 95472. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

2. GLORIA FERRER SONOMA, CALIFORNIA

Applicant: Freixenet America
Officer: Geraldine Flatt
Brands: Gloria Ferrer

Before the Commission is a request for approval of a direct shipper located at 23555 Arnold Dr, Sonoma, CA 95476. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**3. ECO TERRENO WINES
HEALDSBURG, CALIFORNIA**

Applicant: Eco Terreno Wines, Inc.
Members: Mark R. Lyon Family Trust UTD 11/8/2013 (100%)
Officer: Mark Lyon
Brands: Eco Terreno

Before the Commission is a request for approval of a direct shipper located at 2859 Dry Creek Rd, Healdsburg, CA 95448. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**4. TORRI MOR WINERY
DUNDEE, OREGON**

Applicant: Torii Mor Winery LLC
Members: Donald Olson (100%)
Brands: Torii Mor

Before the Commission is a request for approval of a direct shipper located at 18365 NE Fairview Dr, Dundee, OR 97115. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**5. DK WINE GROUP
SANTA ROSA, CALIFORNIA**

Applicant: DK Wine Group, LLC
Members: Daniel Kosta (91%), Gregory Baty (9%)
Brands: Convene, Grail, Grail - Gary's Vineyard, Grail - Reserve,
Convene - Chardonnay, Convene - 2019 Pinot Noir
Sonoma Coast, Convene - 2019 Pinot Noir - Russian River
Valley, Sunchase Vineyard, Convene - Campbell Ranch
Vineyard, Convene - Limerick Lane Vineyard

Before the Commission is a request for approval of a direct shipper located at 3358 Coffey Ln, Suite D, Santa Rosa, CA 95403. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**6. CALCAREOUS VINEYARD
PASO ROBLES, CALIFORNIA**

Applicant: Calcareous Vineyard LLC
Members: Dana Brown (100%)
Brands: Calcareous Vineyard, Twisted Paso

Before the Commission is a request for approval of a direct shipper located at 3430 Peachy Canyon Rd, Paso Robles, CA 93446. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**7. LAVINEA WINERY
CARLTON, OREGON**

Applicant: Kore Wine Company LLC
Members: Gregory Ralston (50%), Isavelle Meunier (50%)
Brands: Lavinea

Before the Commission is a request for approval of a direct shipper located at 801 N Scott St, Carlton, OR 97111. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**8. HAFNER VINEYARD
HEALDSBURG, CALIFORNIA**

Applicant: Hafner Vineyard, LLC
Members: Richard Hafner (51%), Prescott Hafner (17.9%), Parke
Hafner (17.9%), Julianne Hafner (6.6%), Elizabeth Hafner
(6.6%)
Brands: Hafner Vineyard

Before the Commission is a request for approval of a direct shipper located at 4280 Pine Flat Rd, Healdsburg, CA 95448. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**9. MARGERUM WINE COMPANY
BUELLTON, CALIFORNIA**

Applicant: MARGERUM WINE COMPANY INC
Members: Douglas Margerum (100%)
Brands: MARGERUM, BARDEN

Before the Commission is a request for approval of a direct shipper located at 59 Industrial Way, Buellton, CA 93427. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**10. NICHOLSON RANCH
SONOMA, CALIFORNIA**

Applicant: Nicholson Ranch LLC
Members: Deepak Gulrajani (100%)
Brands: Nicholson Ranch, Gulrajani, Chanticleer

Before the Commission is a request for approval of a direct shipper located at 4200 Napa Rd, Sonoma, CA 95476. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.



**11. HEIMARK FAMILY VINEYARD
ANGWIN, CALIFORNIA**

Applicant: Dutch Canyon, LLC
Members: Libby Heimark (50%), Craig Heimark (50%)
Brands: Heimark Vineyard

Before the Commission is a request for approval of a direct shipper located at 335 West Lane, Angwin, CA 94508. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**12. KRUPP BROTHERS
NAPA, CALIFORNIA**

Applicant: KRUPP BROTHERS, LLD
Members: Jan Krupp (50%), Bart Krupp (50%)
Brands: Krupp Brothers

Before the Commission is a request for approval of a direct shipper located at 1094 Hardman Ave, Napa, CA 94558. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**13. LORENZI ESTATE VINEYARDS AND WINERY
TEMECULA, CALIFORNIA**

Applicant: Lorenzi Estate Wines, Inc.
Members: Donald Lorenzi (68.75%), Brenda Lorenzi (31.25%)
Brands: LORENZI ESTATE

Before the Commission is a request for approval of a direct shipper located at 36095 Monte De Oro Rd, Temecula, CA 92592. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**14. GIVE BACK WINE GROUP
SEBASTOPOL, CALIFORNIA**

Applicant: GIVE BACK WINE GROUP LLC
Members: Charles Dick (90.1%), Jonathan Campbell (9.99%)
Brands: THELEO

Before the Commission is a request for approval of a direct shipper located at 2064 Gravenstein Hwy, Suite 120, Sebastopol, CA 95472. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**15. ELAN VINEYARDS
NAPA, CALIFORNIA**

Applicant: Elliott Smith Development Company
Members: Patrick Smith (100%)
Brands: Elan Vineyards

Before the Commission is a request for approval of a direct shipper located at 4500 Atlas Peak Rd, Napa, CA 94558. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**16. ESTCRU
SANTA ROSA, CALIFORNIA**

Applicant: eStCru LLC
Members: William Hailer (36.54%), Timothy Mynett (36.54%), Steven Fredrich (5%), multiple owners with less than 5% that account for the other 21.92%
Brands: BLOCKCHAIN, CLOTHESLINE, DEATH BY CHAOS, FETCH, FIZZICAL, NO MIDDLE GROUND, ONLY FANS, OVERT, REDACTED, STARING AT THE SUN, HEAVY HITTER

Before the Commission is a request for approval of a direct shipper located at 1160 Hopper Ave, Santa Rosa, CA 95403. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.



**17. CORLISS ESTATE/TRANCHE CELLARS/SECRET SQUIRREL
WALLA WALLA, WASHINGTON**

Applicant: Corliss Estate L.L.C.
Members: Michael Corliss (50%), Lauri Corliss (50%)
Brands: Corliss, Tranche, Secret Squirrel

Before the Commission is a request for approval of a direct shipper located at 511 N 2nd Ave, Walla Walla, WA 99362. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**18. MAIL ROAD WINES
BUELLTON, CALIFORNIA**

Applicant: Palmerpiazza LLC
Members: Michael Palmer (50%), Carey Snowden (50%)
Brands: Mail Road

Before the Commission is a request for approval of a direct shipper located at 90 Easy St, Buellton, CA 93427. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

**19. ROCO WINERY
NEWBERG, OREGON**

Applicant: ROCO WINERY, LLC
Members: Santa Margherita USA, Inc (90%),
Corby Stonebraker-Soles (10%)
Brands: ROCO, RMS, Alumni

Before the Commission is a request for approval of a direct shipper located at 13260 NE Red Hills Rd, Newberg, OR 97132. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

Discussion/Action Taken: Assistant Director Blackwell summarized the requests for all 19 matters and recommended conditional approval of all of them subject to payment of the license fees. Commissioner Hamilton moved approval of all 19 winery direct shipper matters subject to payment of the license fees and the motion was seconded. The motion passed with three ayes.



**20. TRUETT HURST
HEALDSBURG, CALIFORNIA**

Applicant: Truett-Hurst, Inc.

Shareholders: Current

Hurst Family Revocable Trust	13.1%
H.D.D. LLC	11.9%
Dolan 2005 Family Trust	11.4%
Truett-Hurst, Inc.	58.3%
Three individuals with less than 5%	

Proposed

Hurst Family Revocable Trust	14.1%
H.D.D. LLC	13.9%
Dolan 2005 Family Trust	6.7%
Dolan 2003 Family Trust	6.7%
Truett-Hurst, Inc.	55.7%
One individual with 2.9%	

The direct shipper located at 5610 Dry Creek Rd, Healdsburg, CA 95448 is requesting approval of change in ownership. An ownership structure change includes one new shareholder, only one individual shareholder with less than 5%, and percentage changes for every current shareholder. The TABC staff recommends approval of the change in ownership.

Discussion/Action Taken: Assistant Director Blackwell summarized the request and recommended approval of the change in ownership. Commissioner Tomita moved approval and the motion was seconded. The motion passed with three ayes.

8. MISCELLANEOUS

- Director's Update

Discussion/Action Taken: Assistant Director Blackwell had no updates for the Commission.

- Law Enforcement Update

Discussion/Action Taken: CLEO Tubbs updated the Commission on enforcement activity since the last meeting including statistics on the number of inspections conducted, citations issued, fine amounts, minor compliance checks and compliance rate, seizures, and personnel news.

9. UPCOMING MEETINGS

- Thursday, November 17 @ 1:00PM CST
- Wednesday, December 14 @ 1:00PM CST

APPROVED FOR ENTRY UPON THE MINUTE BOOKS OF THE TENNESSEE ALCOHOLIC BEVERAGE COMMISSION THIS THE 17th DAY OF NOVEMBER 2022.



Commissioner



Director