

TENNESSEE ALCOHOLIC BEVERAGE COMMISSION MINUTES THURSDAY, JANUARY 27 1:00 p.m.

The January 2022 meeting was held on January 27, 2022 at 1:00 p.m. in Nashville, TN. Chairman Roberts and Commissioner Tomita were present. In attendance on behalf of TABC staff were the following: Director Thomas, Assistant Director Tabatha Blackwell, Counsel Mercurio, Commission Counsel Connor, Legislation, Policy and Communication Director Aaron Rummage and Chief Law Enforcement Officer Bond Tubbs.

Pursuant to T.C.A. 58-44-108, meetings may be conducted permitting participation of electronic or other means of communication.

1. REVIEW/APPROVAL OF THE DECEMBER 16 COMMISSION MEETING AND AUDIT MINUTES

<u>Discussion/Action Taken</u>: Commissioner Tomita moved to approve the minutes and the motion was seconded. The motion passed with two ayes.

2. RETAIL MATTERS

1. PARK MARKET LIQUOR & WINE CHAPEL HILL, TENNESSEE (MARSHALL COUNTY)

Applicant:

JAY VAHANVATI LLC

Member(s):

Priyanka Patel (100%)

Current licensee:

SHREE GANESH INVESTMENT INC d/b/a

Park Market Liquor & Wine

Proposed licensee: JAY VAHANVATI LLC d/b/a Park Market Liquor & Wine

Before the Commission is a request for approval of a retail package store licensee to be located at 4364 Nashville Hwy, Chapel Hill, TN 37034. The applicant is acquiring the package store from the existing licensee owned by SHREE GANESH INVESTMENT INC. The TABC staff recommends conditional approval of the license subject to:

- a. inspection
- b. license fee



Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to inspection and payment of the license fee. Commissioner Tomita moved approval subject to inspection and payment of the license fee and the motion was seconded. The motion passed with two ayes.



2. SPIRITS OF NISSAN DRIVE SMYRNA, TENNESSEE (RUTHERFORD COUNTY)

Applicant:

Smyrna Wine & Spirits, LLC

Shareholders:

Current

<u>Proposed</u>

John Austin Lee, III (50%) David P. Bowman (50%) John Austin Lee, III (25%) David P. Bowman (33.33%)

Judd Tashie (33.33%)

John Austin Lee, Jr. (8.33%)

Retail package store licensee no. RTLRPS-RUT-2108497 located at 830 Nissan Dr, Smyrna, TN 37167 is requesting approval of change in ownership. The licensee is adding two new shareholders. <u>The TABC staff recommends approval of the change in ownership.</u>

<u>Discussion/Action Taken</u>: Director Thomas summarized the request and recommended approval of the change in ownership. Commissioner Tomita moved approval and the motion was seconded. The motion passed with two ayes.

3. NORTHSHORE WINE & SPIRITS KNOXVILLE, TENNESSEE (KNOX COUNTY)

Applicant:

DSJJ LLC

Shareholders:

Current

<u>Proposed</u>

David Stevens (100%)

David Stevens (10%)

Jared Jordan (90%)

Retail package store licensee no. RTLRPS-KNO-1817163 located at 9427 S Northshore Dr, Knoxville, TN 37934 is requesting approval of change in ownership. The current shareholder is selling 90% of his interest to his son-in-law. The TABC staff recommends approval of the change in ownership.



Discussion/Action Taken: Director Thomas summarized the request and recommended approval of the change in ownership. Commissioner Tomita moved approval and the motion was seconded. The motion passed with two ayes.



4. CAMPBELL STATION WINE & SPIRITS CONCORD, TENNESSEE (KNOX COUNTY)

Applicant:

DSJJ LLC

Shareholders:

Current

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<u>Proposed</u>

David Stevens (100%)

David Stevens (10%) Jared Jordan (90%)

1007722 located at 707 N

Retail package store licensee no. RTLRPS-KNO-1907733 located at 707 N Campbell Station Rd, Concord, TN 37934 is requesting approval of change in ownership. The current shareholder is selling 90% of his interest to his son-in-law. The TABC staff recommends approval of the change in ownership.

Discussion/Action Taken: Director Thomas summarized the request and recommended approval of the change in ownership. Commissioner Tomita moved approval and the motion was seconded. The motion passed with two ayes.

5. GET WELL LIQUOR MEMPHIS, TENNESSEE (SHELBY COUNTY)

Applicant:

Challenge Spirits, LLC

Shareholders:

Current

Proposed

Charles Gardner (50%)

Charles Gardner (100%)

Britt Mock (50%)

Retail package store licensee no. RTLRPS-SHE-2010941 located at 2701 Getwell Rd, Memphis, TN 38118 is requesting approval of change in ownership. One of the current shareholders is selling all of his interests to the other current shareholder. The TABC staff recommends approval of the change in ownership.



Discussion/Action Taken: Director Thomas summarized the request and recommended approval of the change in ownership. Commissioner Tomita moved approval and the motion was seconded. The motion passed with two ayes.



6. ROBBIE'S LIQUOR INC TAZEWELL, TENNESSEE (CLAIBORNE COUNTY)

Applicant:

ROBBIE'S LIQUOR INC

Member(s):

Robert Yeary (100%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 3210 Hwy 25E, Tazewell, TN 37879. The TABC staff recommends conditional approval of the license subject to:

a, inspection

b. license fee

Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to inspection and payment of the license fee. Commissioner Tomita moved approval subject to inspection and payment of the license fee and the motion was seconded. The motion passed with two ayes.



7. ACE WINE & LIQUOR NASHVILLE, TENNESSEE (DAVIDSON COUNTY)

Applicant:

Hari 2021 Inc

Member(s):

Neal Patel (100%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 315B Harding Place, Nashville, TN 37211. The TABC staff recommends conditional approval of the license subject to:

- a. certificate of occupancy
- b. inspection
- c. license fee

<u>Discussion/Action Taken</u>: Director Thomas summarized the request and recommended conditional approval subject to certificate of occupancy, inspection and payment of the license fee. Commissioner Tomita moved approval subject to certificate of occupancy, inspection and payment of the license fee and the motion was seconded. The motion passed with two ayes.



8. CLINTON LIQUOR STORE KNOXVILLE, TENNESSEE (KNOX COUNTY)

Applicant:

NIHAAN CORPORATION

Member(s):

Jatinkumar Patel (30%), Zankhanaben Patel (70%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 4908 Clinton Hwy, Knoxville, TN 37912. The TABC staff recommends conditional approval of the license subject to:

a. certificate of occupancy

b. inspection

c. license fee

<u>Discussion/Action Taken</u>: Director Thomas summarized the request and recommended conditional approval subject to certificate of occupancy, inspection and payment of the license fee. Commissioner Tomita moved approval subject to certificate of occupancy, inspection and payment of the license fee and the motion was seconded. The motion passed with two ayes.



9. DISCOUNT TOPSHELF LIQUORS SPRINGFIELD, TENNESSEE (ROBERTSON COUNTY)

Applicant:

PRINCE INC

Member(s):

Jay Patel (75%), Jayantilal Patel (25%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 1704 Memorial Blvd, Springfield, TN 37172. <u>The TABC staff recommends conditional approval of the license subject to:</u>

a. certificate of occupancy

b. inspection

c. license fee

<u>Discussion/Action Taken</u>: Director Thomas summarized the request and recommended conditional approval subject to certificate of occupancy, inspection and payment of the license fee. Commissioner Tomita moved approval subject to certificate of occupancy, inspection and payment of the license fee and the motion was seconded. The motion passed with two ayes.



10. **NICK'S LIQUOR & WINE** LEWISBURG, TENNESSEE (MARSHALL COUNTY)

Applicant:

Nawab, Inc.

Member(s):

Nirmal Patel (100%)

Current licensee:

Girish J Patel d/b/a Parkway Package

Proposed licensee: Nawab, Inc. d/b/a Nick's Liquor & Wine

Before the Commission is a request for approval of a retail package store licensee to be located at 1440 Mooresville Hwy, Lewisburg, TN 37091. The applicant is acquiring the package store from the existing licensee owned by Girish J Patel. The TABC staff recommends conditional approval of the license subject to:

- a. certificate of occupancy
- b. agent review
- c. inspection
- d. license fee

Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to certificate of occupancy, agent review, inspection and payment of the license fee. Commissioner Tomita moved approval subject to certificate of occupancy, agent review, inspection and payment of the license fee and the motion was seconded. The motion passed with two ayes.



3. DELIVERY SERVICE MATTERS

1. TAKEOUT 2 YOU PARIS, TENNESSEE (HENRY COUNTY)

Applicant:

TakeOut 2 You

Members:

George Cobb (100%)

Before the Commission is a request for approval of a delivery service to be located at 73 Max Dr, Paris, TN 38242. <u>The TABC staff recommends conditional approval of the delivery service subject to payment of the license fee.</u>

<u>Discussion/Action Taken</u>: Director Thomas summarized the request and recommended conditional approval subject to payment of the license fee. Commissioner Tomita moved approval subject to payment of the license fee and the motion was seconded. The motion passed with two ayes.



4. MANUFACTURER MATTERS

1. KING CITY MOUNTAIN DISTILLERY KINGSPORT, TENNESSEE (SULLIVAN COUNTY)

Applicant:

King City Mountain Medicine, LLC

Members:

Joseph McMurray (33.33%), Jonathan Reed (33.33%),

Robert Culbertson (33.33%)

Before the Commission is a request for approval of a manufacturer to be located at 215 Commerce St, Suite 100, Kingsport, TN 37660. The TABC staff recommends conditional approval of the manufacturer subject to payment of the license fee.

<u>Discussion/Action Taken</u>: Director Thomas summarized the request and recommended conditional approval subject to payment of the license fee. Commissioner Tomita moved approval subject to payment of the license fee and the motion was seconded. The motion passed with two ayes.



5. FULFILLMENT HOUSE MATTERS

Discussion/Action Taken: Director Thomas informed the Commissioners that all 8 Fulfillment House matters are all being recommended conditional approval subject to payment of the license fee. The Commissioners agreed to go through all 8 at once and approve them together.

1. TENNESSEE WINE FULFILLMENT PIGEON FORGE, TENNESSEE (SEVIER COUNTY)

Applicant:

Phillip Don Collier

Before the Commission is a request for approval of a fulfillment house located at 2772 Florence Dr, Suite 101, Pigeon Forge, TN 37863. The TABC staff recommends conditional approval of the fulfillment house subject to payment of the license fee.



2. AERO PACKING AMERICAN CANYON, CALIFORNIA

Applicant:

Aero Packing, Inc.

Before the Commission is a request for approval of a fulfillment house located at 122 Dodd Ct., American Canyon, CA 94503. The TABC staff recommends conditional approval of the fulfillment house subject to payment of the license fee.

3. OUT OF THE BOX ST. HELENA, CALIFORNIA

Applicant:

Cased Goods Express LLC

Before the Commission is a request for approval of a fulfillment house located at 940 Dowdell Ln, St. Helena, CA 94574. The TABC staff recommends conditional approval of the fulfillment house subject to payment of the license fee.

4. BIG RED NAPA NAPA, CALIFORNIA

Applicant:

AMG Napa, LLC

Before the Commission is a request for approval of a fulfillment house located at 1901 N. Kelly Rd, Napa, CA 94558. <u>The TABC staff recommends conditional approval of the fulfillment house subject to payment of the license fee.</u>



5. GROSKOPF WAREHOUSE SONOMA, CALIFORNIA

Applicant:

Jaguar Properties Corporation

Before the Commission is a request for approval of a fulfillment house located at 20580 E 8th St, Sonoma, CA 95476. <u>The TABC staff recommends conditional approval of the fulfillment house subject to payment of the license fee.</u>

6. M7 WINE SOULTIONS INC NAPA, CALIFORNIA

Applicant:

M7 Wine Solutions Inc

Before the Commission is a request for approval of a fulfillment house located at 745 Skyway Ct, Napa, CA 94558. <u>The TABC staff recommends conditional approval of the fulfillment house subject to payment of the license fee.</u>

7. WINECARE LOGISTICS INC NAPA, CALIFORNIA

Applicant:

Winecare Logistics Inc

Before the Commission is a request for approval of a fulfillment house located at 561 Technology Way, Napa, CA 94558. The TABC staff recommends conditional approval of the fulfillment house subject to payment of the license fee.



8. WineCoLLC SALEM, OREGON

Applicant:

Northwest Distribution and Storage Inc.

Before the Commission is a request for approval of a fulfillment house located at 1805 SE Oxford St, Salem, OR 97302. The TABC staff recommends conditional approval of the fulfillment house subject to payment of the license fee.

Discussion/Action Taken: Director Thomas summarized the requests for all 8 matters and recommended conditional approval of all of them subject to payment of the license fees. Commissioner Tomita moved approval of all 8 fulfillment house matters subject to payment of the license fees and the motion was seconded. The motion passed with two ayes.

6. WINERY DIRECT SHIPPER MATTERS

Discussion/Action Taken: Director Thomas informed the Commissioners that the first 15 Winery Direct Shipper matters are all being recommended conditional approval subject to payment of the license fee. The Commissioners agreed to go through all 15 at once and approve them together.

JOYCE VINEYARDS SOLEDAD, CALIFORNIA

Applicant:

JOUCE VINEYARDS, LLC

Members:

Russell Joyce (100%)

Brands:

Joyce Vineyards, Joyce Wine Co

Before the Commission is a request for approval of a direct shipper located at 38740 Los Coches Rd, Bldg B, Soledad, CA 93960. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license



2. MEYER FAMILY CELLARS YORKVILLE, CALIFORNIA

Applicant:

Meyer Cellars LLC

Members:

Matthew Meyer (100%)

Brands:

Meyer Cellars

Before the Commission is a request for approval of a direct shipper located at 19750 Highway 128, Yorkville, CA 95494. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

3. THE MEEKER VINEYARD HEALDSBURG, CALIFORNIA

Applicant:

The Meeker Vineyard

Members:

Molly Meeker (100%)

Brands:

The Meeker Vineyard

Before the Commission is a request for approval of a direct shipper located at 5 Fitch St, Unit B, Healdsburg, CA 95448. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.



4. LANDO WINES WINDSOR, CALIFORNIA

Applicant:

LF Wines, LLC

Members:

Richard Lando (58%), Robert Lando (10%), Chris Jones

(5%), Christopher Clare (10%), Starr Estate Holdings (10%),

and six other members with less than 5% interest

Brands:

Lando

Before the Commission is a request for approval of a direct shipper located at 1200 American Way, Windsor, CA 95492. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

5. GROS VENTRE WINDSOR, CALIFORNIA

Applicant:

Gros Ventre Cellars, LLC

Members:

Chris Pittenger (100%)

Brands:

Gross Ventre Cellars

Before the Commission is a request for approval of a direct shipper located at 1200 American Way, Windsor, CA 95492. <u>The TABC staff recommends</u> conditional approval of the direct shipper subject to payment of the license fee.



6. ABEJA WALLA WALLA, WASHINGTON

Applicant:

Abeja LLC

Members:

Kristin Johnston (55%), Arien Prentice (20%),

Ken Harrison (12.5%), Ginger Harrison (12.5%)

Brands:

Abeja

Before the Commission is a request for approval of a direct shipper located at 2014 Mill Creek Rd, Walla Walla, WA 99362. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

7. PERCHANCE ESTATES CALISTOGA, CALIFORNIA

Applicant:

Perchance Estates

Members:

Katie Papadakis (34%), Dean Papadakis (33%),

Heath Fear (33%)

Brands:

Perchance

Before the Commission is a request for approval of a direct shipper located at 1170 Tubbs Lane, Calistoga, CA 94515. <u>The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.</u>



8. SNOWDEN VINEYARDS ST. HELENA, CALIFORNIA

Applicant:

Snowden Vineyards LLC

Members:

Randolph Snowden (25%), Wayne Snowden (25%),

Janet Snowden (25%), Joann Snowden (25%)

Brands:

Snowden

Before the Commission is a request for approval of a direct shipper located at 2920 Spring Mountain Rd, St. Helena, CA 94574. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

9. MY FAVORITE NEIGHBOR ROBLES, CALIFORNIA

Applicant:

Constellation Brands, Inc.

Officers:

Kelly Diggins, Robert Hanson, Michelle Billington

Brands:

Booker Vineyards, Harvey & Harriet,

My Favorite Neighbor

Before the Commission is a request for approval of a direct shipper located at 2644 Anderson Rd, Paso Robles, CA 93446. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.



10. HEATH SPARKLING WINES FREDERICKSBURG, TEXAS

Applicant:

Heath Sparkling Wines, LLC

Members:

Brian Heath (100%)

Brands:

Heath

Before the Commission is a request for approval of a direct shipper located at 10591 E US Hwy 920, Fredericksburg, TX 78624. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

11. COPIA VINEYARDS PASO ROBLES, CALIFORNIA

Applicant:

COPIA VINEYARDS AND WINERY, LLC

Members:

Varinder Sahi (100%)

Brands:

Copia

Before the Commission is a request for approval of a direct shipper located at 5414 Vineyard Dr, Paso Robles, CA 93446. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.



12. J GREGORY CELLARS NAPA, CALIFORNIA

Applicant:

J Gregory Cellars, LLC

Members:

Mark Jessup (50%), Kandice Jessup (50%)

Brands:

J Gregory

Before the Commission is a request for approval of a direct shipper located at 2731 Napa Valley Corporate Dr, Napa, CA 94558. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

13. HAZELFERN CELLARS NEWBERG, OREGON

Applicant:

HAZELFERN CELLARS INC

Members:

Laura Lang (50%), Bryan Lang (50%)

Brands:

Hazelfern, Chosen Family, Domaine Margelle,

Tressler Vineyard

Before the Commission is a request for approval of a direct shipper located at 4008 NE Zimri Dr, Newberg, OR 97132. <u>The TABC staff recommends</u> conditional approval of the direct shipper subject to payment of the license fee.



14. THE RED STITCH WINE GROUP NAPA, CALIFORNIA

Applicant:

The Red Stitch Wine Group, LLC

Members:

Richard S. and Amy R. Aurilia Trust (45%)

Roberts Family Intervivos Revocable Trust (45%)

Micek Family Living Trust (10%)

Brands:

Red Stitch

Before the Commission is a request for approval of a direct shipper located at 910 Enterprise Way, Suite M, Napa, CA 94558. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

15. COOPER-GARROD VINEYARD SARATOGA, CALIFORNIA

Applicant:

Garrod Trust

Members:

Jan Garrod (9.24%), Timothy Garrod (9.24%), Victoria

Bosworth (8.57%), Christina Cagliostro (8.57%), Peter Garrod (8.57%), Emma Seely (8.57%), Barbara Cooper (7.97%), David Cooper (7.97%), James Cooper (7.97%), William Cooper (7.97%) and 25 other members with less

than 5% interest.

Brands:

Cooper-Garrod

Before the Commission is a request for approval of a direct shipper located at 22645 Garrod Rd, Saratoga, CA 95070. <u>The TABC staff recommends approval of the direct shipper subject to payment of the license fee.</u>

Discussion/Action Taken: Director Thomas summarized the requests for all 15 matters and recommended conditional approval of all of them subject to payment of the license fees. Commissioner Tomita moved approval of all 15 winery direct shipper matters subject to payment of the license fees and the motion was seconded. The motion passed with two ayes.



Applicant:

Ramey Wine Cellars, Inc.

Shareholders:

Current

Proposed

Carla Ramey (100%)

Claire Ramey (50%)

Alan Ramey (50%)

The winery direct shipper located at 25 Healdsburg Ave, Healdsburg, CA 95448 is requesting approval of change in ownership. The shareholder is giving ownership of the license to their children. The TABC staff recommends approval of the change in ownership.

<u>Discussion/Action Taken</u>: Director Thomas summarized the request and recommended approval of the change in ownership. Commissioner Tomita moved approval and the motion was seconded. The motion passed with two ayes.



17. XED BEVERAGES NEW YORK, NEW YORK

Applicant:

XED Beverage Company, Inc.

Members:

Ezekiel Bronfman (51.66%), Nathan Medow (17.4%),

Brian Sedra (4.19%), and other shareholders with less

than 5% interest that make up for the remaining 26.75%

Brands:

XED BEVERAGES HAPE GRAPEFRUIT WITH ELDERFLOWER

AND GINGER, XED BEVERAGES HAPE GREEN TEA WITH YUZU AND LEMON, XED BEVERAGES HAPE LEMONADE

WITH HIBISCUS AND LEMONGRASS

Before the Commission is a request for approval of a direct shipper located at 44 W 77th St, New York, NY 10024. Because the products this direct shipper has provided the TABC don't meet the Tennessee definition of wine, <u>the TABC recommends denial of this direct shipper</u>.

<u>Discussion/Action Taken</u>: Director Thomas summarized the request and recommended denial of the direct shipper. Commissioner Tomita moved denial and the motion was seconded. The motion passed with two ayes.



Applicant:

MPACT BEVERAGE SOLUTIONS, LLC

Members:

Greg Johnson (80%), Carol Johnson (20%)

Brands:

Islander Rita, Island Hurrican, Hyp-notical

Before the Commission is a request for approval of a direct shipper located at 13121 Louetta Rd, Unit 1500, Cypress, TX 77388. Because the products this direct shipper has provided the TABC don't meet the Tennessee definition of wine and further documentation provided didn't change the agency's review of the matter, the TABC recommends denial of this direct shipper.

<u>Discussion/Action Taken</u>: Director Thomas informed the Commissioners that the applicant withdrew their application the morning of the meeting.

7. WHOLESALER MATTERS

1. TOP SHELF CONCIERGE MEMPHIS, TENNESSEE (SHELBY COUNTY)

Applicant:

Top Shelf Concierge, Inc.

Members:

Ebony Rawlinson (100%)

Before the Commission is a request for approval of a wholesaler to be located at 4111 Viscount Ave, Memphis, TN 38118. The TABC staff recommends conditional approval of the wholesaler subject to:

- a. inspection
- b. license fee



Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to inspection and payment of the license fee. Commissioner Tomita moved approval subject to inspection and payment of the license fee and the motion was seconded. The motion passed with two ayes.



8. MISCELLANEOUS

- Director's Update

<u>Discussion/Action Taken</u>: Director Thomas updated the Commission on a couple of items, including licensing related to winery direct shippers.

Law Enforcement Update
 <u>Discussion/Action Taken</u>: CLEO Tubbs updated the Commission on enforcement activity since the last meeting including statistics on the number of inspections conducted, citations issued, fine amounts, minor compliance checks and compliance rate, seizures, and personnel news.

9. UPCOMING MEETINGS

TBD

APPROVED FOR ENTRY UPON THE MINUTE BOOKS OF THE TENNESSEE ALCOHOLIC BEVERAGE COMMISSION THIS THE 24th DAY OF FEBRUARY 2022.

Commissioner

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