

**Annual Performance Report, FY 2011-12
Insurance System of TN, Kaplan Financial, Chattanooga, TN (1383)**

	Overall	Tennessee Health Only	Tennessee Life	Tennessee Life, Accident and Health	Tennessee Property and Casualty
Program Enrollment	304	27	42	128	107
Number Still Enrolled	0	0	0	0	0
Percent Still Enrolled	0.0%	0.0%	0.0%	0.0%	0.0%

WITHDRAWAL SUMMARY

Special Circumstance Withdrawals	1	0	0	0	1
Number of Withdrawals	2	0	0	1	1
Withdrawal Rate	.3%	0.0%	0.0%	.8%	0.0%

COMPLETION SUMMARY

Number Not Currently Enrolled	304	27	42	128	107
Number of Completions	302	27	42	127	106
Completion Rate	99.7%	100.0%	100.0%	99.2%	100.0%

PLACEMENT SUMMARY

Special Circumstance Non-Placements	0	0	0	0	0
Placed Withdrawals	2	0	0	1	1
Number Placeable	304	27	42	128	107
Number Placed In-Field	288	27	38	120	103
In-Field Placement Rate	94.7%	100.0%	90.5%	93.8%	96.3%
Number Placed	304	27	42	128	107
Placement Rate	100.0%	100.0%	100.0%	100.0%	100.0%

STUDENT DEMOGRAPHICS

Race					
Caucasian	255	19	35	111	90
Percent Caucasian	83.9%	70.4%	83.3%	86.7%	84.1%
African-American	31	4	3	13	11
Percent African-American	10.2%	14.8%	7.1%	10.2%	10.3%
Hispanic	5	2	0	2	1
Percent Hispanic	1.6%	7.4%	0.0%	1.6%	.9%
Other/Unknown	13	2	4	2	5
Percent Other/Unknown	4.3%	7.4%	9.5%	1.6%	4.7%
Subtotal Race	304	27	42	128	107
Gender					
Male	139	9	25	61	44
Percent Male	45.7%	33.3%	59.5%	47.7%	41.1%
Female	165	18	17	67	63
Percent Female	54.3%	66.7%	40.5%	52.3%	58.9%
Subtotal Gender	304	27	42	128	107
Age					
Under 25	52	2	4	21	25
Percent Under 25	17.1%	7.4%	9.5%	16.4%	23.4%
25 and Over	252	25	38	107	82
Percent 25 and Over	82.9%	92.6%	90.5%	83.6%	76.6%
Subtotal Age	304	27	42	128	107

NOTE: Reporting fiscal year spans July 1, 2011 thru June 30, 2012. N/A: Not applicable or less than 10 students enrolled in the program.