

**Annual Performance Report, FY 2010-11  
Insurance System of TN, Kaplan Financial, Chattanooga, TN (1383)**

	Overall	Tennessee Health Only, No Credential Awarded	Tennessee Life, Accident and Health, No Credential Awarded	Tennessee Life, No Credential Awarded	Tennessee Property and Casualty, No Credential Awarded
Program Enrollment	270	19	119	45	87
Number Still Enrolled	0	0	0	0	0
Percent Still Enrolled	0.0%	0.0%	0.0%	0.0%	0.0%

**WITHDRAWAL SUMMARY**

Number of Withdrawals	1	0	0	0	1
Special Circumstance Withdrawals	0	0	0	0	0
Withdrawal Rate	.4%	0.0%	0.0%	0.0%	1.1%

**COMPLETION SUMMARY**

Number Not Currently Enrolled	270	19	119	45	87
Number of Completions	269	19	119	45	86
Completion Rate	99.6%	100.0%	100.0%	100.0%	98.9%

**PLACEMENT SUMMARY**

Number Placeable	269	19	119	45	86
Special Circumstance Non-Placements	0	0	0	0	0
Placed Withdrawals	0	0	0	0	0
Number Placed In-Field	269	19	119	45	86
In-Field Placement Rate	100.0%	100.0%	100.0%	100.0%	100.0%
Number Placed	269	19	119	45	86
Placement Rate	100.0%	100.0%	100.0%	100.0%	100.0%

**STUDENT DEMOGRAPHICS**

<b>Race</b>					
Caucasian	234	15	103	40	76
Percent Caucasian	86.7%	78.9%	86.6%	88.9%	87.4%
African-American	18	1	9	2	6
Percent African-American	6.7%	5.3%	7.6%	4.4%	6.9%
Hispanic	6	0	2	1	3
Percent Hispanic	2.2%	0.0%	1.7%	2.2%	3.4%
Other/Unknown	12	3	5	2	2
Percent Other/Unknown	4.4%	15.8%	4.2%	4.4%	2.3%
Subtotal Race	270	19	119	45	87
<b>Gender</b>					
Male	135	13	61	19	42
Percent Male	50.0%	68.4%	51.3%	42.2%	48.3%
Female	135	6	58	26	45
Percent Female	50.0%	31.6%	48.7%	57.8%	51.7%
Subtotal Gender	270	19	119	45	87
<b>Age</b>					
Under 25	28	1	11	2	14
Percent Under 25	10.4%	5.3%	9.2%	4.5%	16.1%
25 and Over	241	18	108	42	73
Percent 25 and Over	89.6%	94.7%	90.8%	95.5%	83.9%
Subtotal Age	269	19	119	44	87

NOTE: Reporting fiscal year spans July 1, 2010 thru June 30, 2011. N/A: Not applicable or less than 10 students enrolled in the program.