

**Annual Performance Report, FY 2008-09
Insurance System of TN, Kaplan Financial, Nashville, TN (1386)**

	Overall	SERIES 6 CLASSROOM	SERIES 63 CLASSROOM	SERIES 65 CLASSROOM	SERIES 66 CLASSROOM	SERIES 7 CLASSROOM	TN CASUALTY ONLY CLASSROOM	TN HEALTH ONLY CLASSROOM	TN LIFE ONLY CLASSROOM	TN LIFE, ACCIDENT & HEALTH
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STUDENT DEMOGRAPHICS

Program Enrollment	1,109	17	14	6	6	20	5	65	150	582
Number Not Currently Enrolled	1,109	17	14	N/A	N/A	20	N/A	65	150	582
Number Still Enrolled	0	0	0	N/A	N/A	0	N/A	0	0	0
Percent Still Enrolled	0.0%	0.0%	0.0%	N/A	N/A	0.0%	N/A	0.0%	0.0%	0.0%

Race

Caucasian	684	0	0	N/A	N/A	0	N/A	35	111	377
Percent Caucasian	61.7%	0.0%	0.0%	N/A	N/A	0.0%	N/A	53.8%	74.0%	64.8%
African-American	83	0	0	N/A	N/A	0	N/A	5	13	48
Percent African-American	7.5%	0.0%	0.0%	N/A	N/A	0.0%	N/A	7.7%	8.7%	8.2%
Hispanic	32	0	0	N/A	N/A	0	N/A	4	2	19
Percent Hispanic	2.9%	0.0%	0.0%	N/A	N/A	0.0%	N/A	6.2%	1.3%	3.3%
Other/Unknown	310	17	14	N/A	N/A	20	N/A	21	24	138
Percent Other/Unknown	28.0%	100.0%	100.0%	N/A	N/A	100.0%	N/A	32.3%	16.0%	23.7%
Subtotal Race	1,109	17	14	N/A	N/A	20	N/A	65	150	582

Gender

Male	601	13	11	N/A	N/A	12	N/A	31	82	339
Percent Male	54.2%	76.5%	78.6%	N/A	N/A	60.0%	N/A	47.7%	54.7%	58.2%
Female	508	4	3	N/A	N/A	8	N/A	34	68	243
Percent Female	45.8%	23.5%	21.4%	N/A	N/A	40.0%	N/A	52.3%	45.3%	41.8%
Subtotal Gender	1,109	17	14	N/A	N/A	20	N/A	65	150	582

Age

Under 25	151	N/A	N/A	N/A	N/A	N/A	N/A	5	13	89
Percent Under 25	18.6%	N/A	N/A	N/A	N/A	N/A	N/A	11.6%	10.7%	19.8%
25 and Over	659	N/A	N/A	N/A	N/A	N/A	N/A	38	109	361
Percent 25 and Over	81.4%	N/A	N/A	N/A	N/A	N/A	N/A	88.4%	89.3%	80.2%
Subtotal Age	810	N/A	N/A	N/A	N/A	N/A	N/A	43	122	450

COMPLETION SUMMARY

Number of Withdrawals	0	0	0	N/A	N/A	0	N/A	0	0	0
Special Circumstance Withdrawals	0	0	0	N/A	N/A	0	N/A	0	0	0
Withdrawal Rate	0.0%	0.0%	0.0%	N/A	N/A	0.0%	N/A	0.0%	0.0%	0.0%
Number of Completions	1,109	17	14	N/A	N/A	20	N/A	65	150	582
Completion Rate	100.0%	100.0%	100.0%	N/A	N/A	100.0%	N/A	100.0%	100.0%	100.0%
Median Completion Age (Years)	35	N/A	N/A	N/A	N/A	N/A	N/A	39	39	34

PLACEMENT SUMMARY

Number Placeable	1,109	17	14	N/A	N/A	20	N/A	65	150	582
Special Circumstance Non-Placements	0	0	0	N/A	N/A	0	N/A	0	0	0
Placed Withdrawals	0	0	0	N/A	N/A	0	N/A	0	0	0
Number Placed	1,109	17	14	N/A	N/A	20	N/A	65	150	582
Placement Rate	100.0%	100.0%	100.0%	N/A	N/A	100.0%	N/A	100.0%	100.0%	100.0%
Number Placed In-Field	1,109	17	14	N/A	N/A	20	N/A	65	150	582
In-Field Placement Rate	100.0%	100.0%	100.0%	N/A	N/A	100.0%	N/A	100.0%	100.0%	100.0%

NOTE: Reporting fiscal year spans July 1, 2008 thru June 30, 2009. N/A: Not applicable or less than 10 students enrolled in the program.

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	TN PROPERTY AND CASUALTY	TN PROPERTY ONLY CLASSROOM	TN TITLE CLASSROOM
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STUDENT DEMOGRAPHICS

Program Enrollment	227	9	8
Number Not Currently Enrolled	227	N/A	N/A
Number Still Enrolled	0	N/A	N/A
Percent Still Enrolled	0.0%	N/A	N/A

Race

Caucasian	151	N/A	N/A
Percent Caucasian	66.5%	N/A	N/A
African-American	14	N/A	N/A
Percent African-American	6.2%	N/A	N/A
Hispanic	7	N/A	N/A
Percent Hispanic	3.1%	N/A	N/A
Other/Unknown	55	N/A	N/A
Percent Other/Unknown	24.2%	N/A	N/A
Subtotal Race	227	N/A	N/A

Gender

Male	99	N/A	N/A
Percent Male	43.6%	N/A	N/A
Female	128	N/A	N/A
Percent Female	56.4%	N/A	N/A
Subtotal Gender	227	N/A	N/A

Age

Under 25	44	N/A	N/A
Percent Under 25	24.4%	N/A	N/A
25 and Over	136	N/A	N/A
Percent 25 and Over	75.6%	N/A	N/A
Subtotal Age	180	N/A	N/A

COMPLETION SUMMARY

Number of Withdrawals	0	N/A	N/A
Special Circumstance Withdrawals	0	N/A	N/A
Withdrawal Rate	0.0%	N/A	N/A
Number of Completions	227	N/A	N/A
Completion Rate	100.0%	N/A	N/A
Median Completion Age (Years)	33	N/A	N/A

PLACEMENT SUMMARY

Number Placeable	227	N/A	N/A
Special Circumstance Non-Placements	0	N/A	N/A
Placed Withdrawals	0	N/A	N/A
Number Placed	227	N/A	N/A
Placement Rate	100.0%	N/A	N/A
Number Placed In-Field	227	N/A	N/A
In-Field Placement Rate	100.0%	N/A	N/A

NOTE: Reporting fiscal year spans July 1, 2008 thru June 30, 2009. N/A: Not applicable or less than 10 students enrolled in the program.