

SWC# 385 Cisco Hardware, Software, & Services
Contract Information and Usage Instructions

Contract Period:

January 1, 2013- December 31, 2017

Contract Summary/Background:

All contractors listed in this document have been pre-qualified to submit Quotes on a request containing a Bill of Materials (and in, limited situations, an informational SOW) of Cisco Products and Services.

This contract is available to all state agencies and local entities; however, executive branch agencies must order through Department of Finance and Administration, Strategic Technology Solutions.

The products and services must be provided in accordance with the *Tennessee Information Resources Architecture*.

NOTE: To ensure this is the latest version of the usage instructions for this contract, please go to <http://tn.gov/generalservices/article/cpo-statewide-contract-usage-instructions>

State Contact Information

Contract Administrator:

Trey Norris
Category Specialist
Central Procurement Office
(615) 741-7148
Trey.Norris@tn.gov

Strategic Technology Solutions Contacts:

Strategic Technology Solutions
901 5th Ave. N., Nashville, TN 37243
Joe Huertas (Primary Contact)
Executive Director, IT Solutions Innovation
615-770-1126 (Main) , 615-982-2751 (Cell)
Joe.L.Huertas@tn.gov

Kim Wright (Alternate Contact)
IRSS4
615-741-7870
kim.wright@tn.gov

Barney Dorn (Unified Communications/Voice)
Manager, Unified Communications and Collaboration
615-741-7730
Barney.Dorn@tn.gov

Vincent Walker (Networking)
Director Network Services
615-253-5635
vincent.walker@tn.gov

Manufacturer Contact Information:

Cisco Networks
Shiloh Walker
Account Manager
615-260-6672 (cell), 408-894-7593 (office)
shilwalk@cisco.com

Vendor Contact Information:

AT&T Corporation
Edison Contract #: 34853
Vendor #: 7452
Vendor Contact Name: Robert Smith
Phone number (615) 401-4293
rs0959@att.com
PO Box 5020
Carol Stream, IL 60197

Bailey Computing Technologies Inc.
Edison Contract #: 34863
Vendor #: 86520
Vendor Contact Name: Cyndee Purdy-Godsey
Phone number (423) 943-8504
cpurdy-godsey@bcti.com
110 Klm Dr Ste 8
Gray, TN 37615

CDW Government Inc.
Edison Contract #: 34852
Vendor #: 534
Vendor Contact Name: Rick Martinez
Phone number (847) 460-8467
richmar@cdwg.com
75 Remittance Dr, St. 1515

Chicago, IL 60675

Core BTS, Inc.

Edison Contract #: 34838

Vendor #: 10650

Vendor Contact Name: Jim Baker

Phone number (615) 277-3066

Jim.Baker@COREBTS.com

725 Cool Springs Blvd, Ste 300

Franklin, TN 37067

ICV Solutions Inc. (d/b/a Bedroc)

Edison Contract #: 34861

Vendor #: 156704

Vendor Contact Name: Matt Kraatz

Phone number (513) 505-0811

mkraatz@bedroc.com

7123 Crossroads Blvd, Ste E.

Brentwood, TN 37027

Insight Public Sector, Inc.

Edison Contract #: 34851

Vendor #: 529

Vendor Contact Name: Ashley McDonald

Phone number (800) 467-4448 ext. 3071

teamashley@insight.com

Mailstop Aa1305, 6820 S Harl Ave

Tempe, AZ 85283

Internetwork Services Inc. (Internetwork Engineering)

Edison Contract #: 34858

Vendor #: 159874

Vendor Contact Name: Chris Applegate

Phone number (704) 943-5626

capplegate@ineteng.com

Ste. 305, 13777 Ballantyne Corporate Pl

Charlotte, NC 28277

LPS Integration Inc.

Edison Contract #: 34850

Vendor #: 4519

Vendor Contact Name: Erik Stevenson

Phone number (615) 564-5909
estevenson@lpsintegration.com
230 Great Circle Rd Ste 218
Nashville, TN 37228
Pomeroy IT Solutions Sales Co
Edison Contract #: 34842
Vendor #: 859
Vendor Contact Name: Jeff Dunn
Phone number (615) 922-3931
Jeffery.Dunn@pomeroy.com
717 Airpark Center Dr
Nashville, TN 37217

Presidio Networked Solutions, LLC.
Edison Contract #: 34841
Vendor #: 132929
Jackie Arnett
Executive Director
7601 Ora Glen Drive, Suite 100, Greenbelt, MD 20770
jarnett@presidio.com
Telephone # (812) 342-6188
FAX # 812.342.2702

Prosys Information Systems
Edison Contract #: 34839
Vendor #: 35145
Vendor Contact Name: Nicholas Crowe
Phone number (865) 310-8843
nicholas.crowe@prosysis.com
PO Box 536761
Atlanta, GA 30353

Teklinks Inc.
Edison Contract #: 34856
Vendor #: 137037
Vendor Contact Name: Michael Butler
Phone number (865) 607-8383
mibutler@teklinks.com
201 Summit Pkwy
Birmingham, AL 35209

United Data Technologies
Edison Contract #: 34855
Vendor #: 154442
Vendor Contact Name: Jackson Ware
Phone number (615) 567-4094
jackson.ware@udtonline.com
8825 NW 21st Terrace
Doral, FL 33172

Usage Instructions:

The most current Contract Documents including Catalog can be found at: [Edison Supplier Portal Contract Documents](#)

State Agency Ordering Instructions:

- If you need assistance selecting Cisco products or support, please contact the manufacturer or appropriate STS contact listed above.
- For IP Telephony products and services please go to <http://oir.intranet.tn.gov/services/ip-telephone-addchangedelete> to create a service request.
- For Cisco products related to network services, please go to <http://oir.intranet.tn.gov/services/agency-hardware-firewall-device> to create a service request.
- STS will compete your request against the qualified Cisco resellers, order your Cisco products and support directly from the vendor, and charge your agency at a later time.

Local Government Entity Ordering Instructions:

Local government entities are encouraged to use this contract and are able to directly order from the Contract Vendor of their choosing without utilizing the below process.

Pricing Catalog:

The Cisco catalog is too large to post on the CPO website or in Edison. Please contact the Contract Administrator for Cisco catalog pricing and information.

The Manufacturer's catalog includes, but is not limited to, the following offerings:

- Cisco IOS Software Products and Accessories.
- Cisco Interfaces and Module Products and Accessories.
- Cisco Interoperability Systems Products and Accessories
- Cisco Developer Software
- Cisco Network Management Products and Accessories
- Cisco Optical Networking Products and Accessories

- Cisco Routers and Routing Systems
- Cisco Security Hardware and Software
- Cisco Server Networking and Virtualization
- Cisco Service Exchange
- Cisco Storage Networking
- Cisco Switches
- Cisco Telepresence Hardware and Software
- Cisco Universal Gateways and Access Servers
- Cisco Wireless
- IPT Solutions
- Cisco Support (SMARTnet) Technical Support
- Cisco Service On-Site Technical Support
- Training On-Site (Cisco Certification)
- Training Off-Site (Cisco Certification)

Requisition and Purchase Order Generation:

For information on how to create a requisition and/or purchase order please click on the "Agency Upgrade User Guide" link on the following page:

<http://tn.gov/generalservices/article/agency-reference-material>.

Billing and Payment Instructions:

With the exception of the following contract terms, adhere to your agency specific billing and payment rules.