

## Student Enrollment, Completion and Placement Report, 2009

INSURANCE SYSTEMS OF TN, KAPLAN FINANCIAL - MEMPHIS 6799 GREAT OAKS RD, ATRIUM II, STE 130, MEMPHIS, TN 38138

	Institution Total	SERIES 7 CLASSROOM	TN CASUALTY ONLY CLASSROOM	TN HEALTH ONLY CLASSROOM	TN LIFE ONLY CLASSROOM	TN LIFE, ACCIDENT & HEALTH	TN PROPERTY AND CASUALTY
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### ENROLLMENT DEMOGRAPHICS

Total Enrollment	100	26	1	10	26	27	10
Total Exiters (Not Currently Enrolled)	100	26	N/A	10	26	27	10
Still Enrolled	0	0	N/A	0	0	0	0
Percent Still Enrolled	0.0%	0.0%	N/A	0.0%	0.0%	0.0%	0.0%

### Race

Caucasian	47	0	N/A	7	14	18	8
Percent Caucasian	47.0%	0.0%	N/A	70.0%	53.8%	66.7%	80.0%
African-American	9	0	N/A	2	4	2	0
Percent African-American	9.0%	0.0%	N/A	20.0%	15.4%	7.4%	0.0%
Hispanic	3	0	N/A	0	1	1	1
Percent Hispanic	3.0%	0.0%	N/A	0.0%	3.8%	3.7%	10.0%
Other	41	26	N/A	1	7	6	1
Percent Other	41.0%	100.0%	N/A	10.0%	26.9%	22.2%	10.0%
Subtotal	100	26	N/A	10	26	27	10

### Gender

Male	53	19	N/A	6	11	13	4
Percent Male	53.0%	73.1%	N/A	60.0%	42.3%	48.1%	40.0%
Female	47	7	N/A	4	15	14	6
Percent Female	47.0%	26.9%	N/A	40.0%	57.7%	51.9%	60.0%
Subtotal	100	26	N/A	10	26	27	10

### Age

Under 25	3	N/A	N/A	1	0	1	1
Percent Under 25	5.2%	N/A	N/A	12.5%	0.0%	5.0%	12.5%
25 and Over	55	N/A	N/A	7	21	19	7
Percent 25 and Over	94.8%	N/A	N/A	87.5%	100.0%	95.0%	87.5%
Subtotal	58	N/A	N/A	8	21	20	8

### COMPLETION (GRADUATION) STATUS

Total Withdrawals	0	0	N/A	0	0	0	0
Special Circumstance Withdrawals	0	0	N/A	0	0	0	0
Withdrawal Rate	0.0%	0.0%	N/A	0.0%	0.0%	0.0%	0.0%
Total Completions	100	26	N/A	10	26	27	10
Completion Rate	100.0%	100.0%	N/A	100.0%	100.0%	100.0%	100.0%
Median Completion Age (Years)	37	N/A	N/A	35	39	37	34

### PLACEMENT (EMPLOYMENT) STATUS

Total Placeable	100	26	N/A	10	26	27	10
Special Circumstance Non-Placements	0	0	N/A	0	0	0	0
Withdrawals Placed	0	0	N/A	0	0	0	0
Total Placed	100	26	N/A	10	26	27	10
Placement Rate	100.0%	100.0%	N/A	100.0%	100.0%	100.0%	100.0%
Total Placed In-Field	100	26	N/A	10	26	27	10
In-Field Placement Rate	100.0%	100.0%	N/A	100.0%	100.0%	100.0%	100.0%

NOTE: Reporting fiscal year spans July 1, 2008 thru June 30, 2009. N/A: Not applicable or data not available.

METHODOLOGY: See the Calculation of Performance Standards.