



# JOBS FORECAST NEWS JOBS TO 2018—LWIA 9

**NOVEMBER 2011**

## LWIA 9: Davidson, Rutherford, Trousdale, and Wilson counties

Finding a career with a future is easier if you know what to look for. Good information on jobs and how to get them is available from school counselors, Tennessee Career Centers, and private companies. Learning about education, training, and experience requirements will also get you closer to the job you want. Publications like this one will aid you in your search as well.

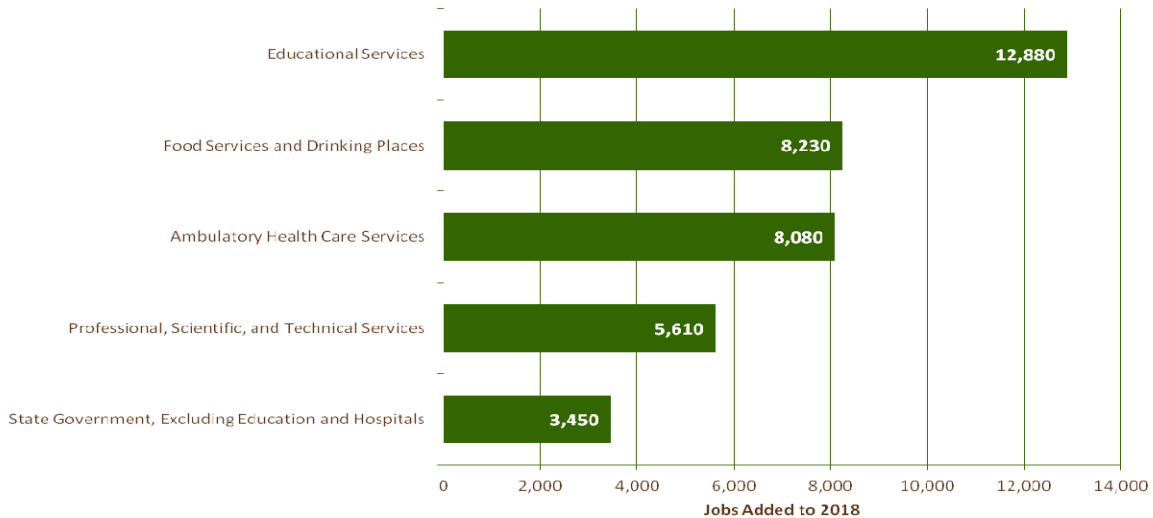
The industries and careers listed in this newsletter were chosen because they offer some of the best and most numerous job opportunities that will be available in this area for the next seven years. The information on average pay was taken from the Occupational Employment Survey that Tennessee conducts twice each year.

The chart below lists the five industries that are expected to see the greatest amount of growth through 2018 in this part of the state. On pages two and three you'll find data on job opportunities and the training they require. See page four for local career center and Internet addresses to help you find a job, career, or training.

A new addition to this publication is the Green Jobs information located on the third page. These are the largest occupations in this part of the state that have job responsibilities in the areas of energy efficiency, environmental protection, clean fuels and other innovative practices. It was collected over the past year from a survey conducted by TDLWD.



**High Growth Industries 2008-2018 in LWIA 9**



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**Special points of interest:**

For further information and latest updated information, please access *The Source* Web site at [www.sourcetn.org](http://www.sourcetn.org)

## HOT JOBS LWIA 9

## More than a Bachelor's Degree

Title	Average Annual Wage	Average Annual Openings	Job Outlook	Education or Training Requirement
Computer and Information Systems Managers	\$83,622	75	Excellent	Bachelor's or higher degree, plus work experience
Mental Health and Substance Abuse Social Workers	\$32,501	70	Excellent	Master's degree
Family and General Practitioners	\$123,525	10	Very Good	First professional degree
Financial Managers	\$77,899	105	Very Good	Bachelor's or higher degree, plus work experience
Sales Managers	\$75,657	80	Very Good	Bachelor's or higher degree, plus work experience
Management Analysts	\$67,555	65	Very Good	Bachelor's or higher degree, plus work experience
Pharmacists	\$113,587	30	Very Good	First professional degree
Librarians	\$50,914	25	Very Good	Master's degree
Educational, Vocational, and School Counselors	\$48,949	50	Favorable	Master's degree
Environmental Scientists and Specialists, Including Health	\$56,397	30	Favorable	Master's degree

## Bachelor's Degree

Title	Average Annual Wage	Average Annual Openings	Job Outlook	Education or Training Requirement
Computer Systems Analysts	\$58,817	80	Excellent	Bachelor's degree
Child, Family, and School Social Workers	\$35,449	80	Excellent	Bachelor's degree
Network and Computer Systems Administrators	\$59,300	60	Excellent	Bachelor's degree
Special Education Teachers, Preschool, Kindergarten, and Elementary School	\$48,796	60	Excellent	Bachelor's degree
Network Systems and Data Communications Analysts	\$63,477	55	Excellent	Bachelor's degree
Social and Community Service Managers	\$55,754	55	Excellent	Bachelor's degree
Training and Development Specialists	\$44,783	50	Excellent	Bachelor's degree
Kindergarten Teachers, Except Special Education	\$45,629	45	Excellent	Bachelor's degree
Computer Software Engineers, Applications	\$70,490	65	Very Good	Bachelor's degree
Accountants and Auditors	\$54,081	215	Favorable	Bachelor's degree

## Associate/Postsecondary Education

Title	Average Annual Wage	Average Annual Openings	Job Outlook	Education or Training Requirement
Licensed Practical and Licensed Vocational Nurses	\$38,746	210	Excellent	Postsecondary vocational training
Computer Support Specialists	\$41,364	95	Excellent	Associate degree
Medical and Clinical Laboratory Technicians	\$33,794	40	Excellent	Associate degree
Insurance Sales Agents	\$46,755	35	Very Good	Postsecondary vocational training
Real Estate Sales Agents	\$35,285	25	Very Good	Postsecondary vocational training
Legal Secretaries	\$35,406	20	Very Good	Associate degree
Medical Equipment Repairers	\$36,529	10	Very Good	Associate degree
Paralegals and Legal Assistants	\$40,046	30	Favorable	Associate degree
Environmental Science and Protection Technicians, Including Health	\$40,541	10	Favorable	Associate degree

## Work Experience in Related Occupations

Title	Average Annual Wage	Average Annual Openings	Job Outlook	Education or Training Requirement
Food Service Managers	\$43,697	100	Excellent	Work experience in a related occupation
Executive Secretaries and Administrative Assistants	\$36,643	270	Very Good	Work experience in a related occupation
First-Line Supervisors/Managers of Office and Administrative Support Workers	\$43,946	235	Very Good	Work experience in a related occupation
First-Line Supervisors/Managers of Retail Sales Workers	\$36,029	235	Very Good	Work experience in a related occupation
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	\$41,692	175	Very Good	Work experience in a related occupation
First-Line Supervisors/Managers of Non-Retail Sales Workers	\$57,021	55	Very Good	Work experience in a related occupation
Real Estate Brokers	\$52,454	15	Very Good	Work experience in a related occupation
First-Line Supervisors/Managers of Fire Fighting and Prevent	\$76,180	15	Very Good	Work experience in a related occupation
Lodging Managers	\$35,130	10	Very Good	Work experience in a related occupation
Construction and Building Inspectors	\$45,278	10	Very Good	Work experience in a related occupation

## Long-Term On-the-Job Training

Title	Average Annual Wage	Average Annual Openings	Job Outlook	Education or Training Requirement
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	\$39,146	50	Excellent	Long-term on-the-job training
Fire Fighters	\$55,956	50	Very Good	Long-term on-the-job training
Purchasing Agents, Except Wholesale, Retail, and Farm Products	\$50,168	35	Very Good	Long-term on-the-job training
Industrial Machinery Mechanics	\$45,971	15	Very Good	Long-term on-the-job training
Automotive Body and Related Repairers	\$45,228	20	Very Good	Long-term on-the-job training

## Moderate-Term On-the-Job Training

Title	Average Annual Wage	Average Annual Openings	Job Outlook	Education or Training Requirement
Bus Drivers, Transit and Intercity	\$36,455	25	Excellent	Moderate-term on-the-job training
Maintenance and Repair Workers, General	\$34,693	175	Very Good	Moderate-term on-the-job training
Bookkeeping, Accounting, and Auditing Clerks	\$31,958	175	Very Good	Moderate-term on-the-job training
Production, Planning, and Expediting Clerks	\$36,742	40	Very Good	Moderate-term on-the-job training
Eligibility Interviewers, Government Programs	\$33,724	30	Very Good	Moderate-term on-the-job training
Advertising Sales Agents	\$38,495	25	Very Good	Moderate-term on-the-job training
Cargo and Freight Agents	\$38,247	25	Very Good	Moderate-term on-the-job training
Loan Officers	\$50,249	20	Very Good	Moderate-term on-the-job training

## Short-Term On-the-Job Training

Title	Average Annual Wage	Average Annual Openings	Job Outlook	Education or Training Requirement
Truck Drivers, Heavy and Tractor-Trailer	\$37,138	440	Excellent	Short-term on-the-job training
Teacher Assistants	\$20,768	230	Excellent	Short-term on-the-job training
Office Clerks, General	\$27,014	330	Very Good	Short-term on-the-job training
Receptionists and Information Clerks	\$25,052	305	Very Good	Short-term on-the-job training
Stock Clerks and Order Fillers	\$21,685	305	Very Good	Short-term on-the-job training
Billing and Posting Clerks and Machine Operators	\$30,734	55	Very Good	Short-term on-the-job training
Landscaping and Groundskeeping Workers	\$22,984	55	Very Good	Short-term on-the-job training
Pipelayers	\$32,803	25	Very Good	Short-term on-the-job training
Couriers and Messengers	\$26,874	15	Very Good	Short-term on-the-job training
Court, Municipal, and License Clerks	\$34,159	10	Very Good	Short-term on-the-job training

## Green Occupations

Title	Average Annual Wage	Annual Job Openings	Education or Training Requirement
Truck Drivers, Heavy and Tractor-Trailer	\$36,065	105	Short-term on-the-job training
Urban and Regional Planners	\$47,865	50	Master's degree
Environmental Engineering Technicians	\$45,059	50	Associate degree
Natural Sciences Managers	\$90,670	50	Bachelor's or higher degree, plus work experience
Carpenters	\$32,520	45	Long-term on-the-job training





## Key Internet Resources

Employment Security  
Division  
Research and Statistics  
Section  
Occupational Data Unit  
220 French Landing Drive  
Nashville, Tennessee 37243

Phone: 615.741.3639  
Fax: 615.532.9434  
E-mail:  
martha.wettemann@tn.gov

We're on the Web!

[www.tn.gov/labor-wfd](http://www.tn.gov/labor-wfd)

Tennessee Department of Labor and Workforce  
Development

[www.tn.gov/labor-wfd](http://www.tn.gov/labor-wfd)

Jobs Forecast News - Hot Jobs to 2018

[www.tn.gov/labor-wfd/  
outlooks/select.htm](http://www.tn.gov/labor-wfd/outlooks/select.htm)

Wages for more than 700 occupations

[www.tn.gov/labor-wfd/wages/  
intro.htm](http://www.tn.gov/labor-wfd/wages/intro.htm)

The Source: Find a job; Search for occupations  
and training in Tennessee; Find demand  
occupations; Find local employers; Find green  
jobs occupations

[www.sourcetn.org](http://www.sourcetn.org)

TennCIDS: Explore career interests and  
find training opportunities in Tennessee

[www.tcids.utk.edu/](http://www.tcids.utk.edu/)

Occupational Outlook Handbook: Find detailed  
description of job duties

[www.bls.gov/oco/home.htm](http://www.bls.gov/oco/home.htm)

Explore my career interests

[www.mynextmove.org](http://www.mynextmove.org)

## Tennessee Regional Career Centers

LWIA 9

[www.tn.gov/labor-wfd/cc/](http://www.tn.gov/labor-wfd/cc/)

### COMPREHENSIVE CAREER CENTER

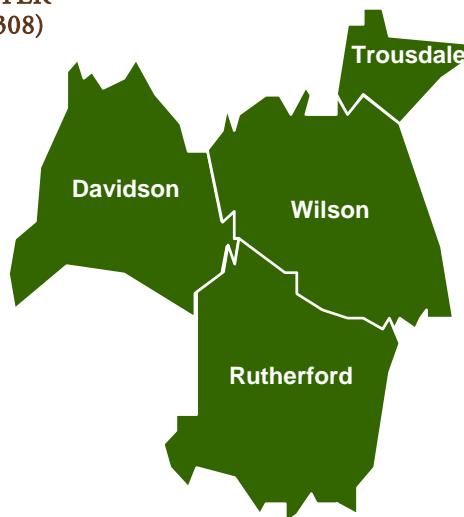
*Davidson and Cheatham Counties (#0308)*

TN Career Center – Nashville North  
MetroCenter  
2200 Rosa Parks Blvd.  
Nashville, TN 37228  
Telephone: (615) 253-8920  
Fax: (615) 532-2763  
RJ.Sherr@tn.gov  
John.Alexander@tn.gov

### Affiliated Career Centers

*Davidson County (#0300)*

TN Career Center – Nashville South  
3763 Nolensville Road  
Nashville, TN 37211  
Telephone: (615) 741-3556  
Fax: (615) 532-2773 or e-mail  
Murble.Williams@tn.gov  
Deborah.Whittaker@tn.gov



*Wilson and Trousdale Counties (#0359)*

TN Career Center-Lebanon  
155 Legends Drive, Suite M  
Lebanon, TN 37087  
Telephone: (615) 443-2739  
Fax: (615) 443-2779 or e-mail  
Ron.Kirby@tn.gov

*Rutherford and Cannon County (#0369)*

TN Career Center - Murfreesboro  
1313 Old Fort Parkway  
Murfreesboro, TN 37129  
Telephone: (615) 898-805 0  
Fax: (615) 898-8068  
or e-mail  
Cathy.X.Brotherton@tn.gov

The Tennessee Career Centers offer free career workshops, use of computers, Internet, phones and fax machines. Staff can assist you in your job search and use tools to match your job skills to a local employer. Call your local Tennessee Career Center today. Callers with hearing impairments may use TTY (615) 532-2879. TTY 1-800-848-0298. TDD 1-800-848-0299 or TTY/TDD 711.



The Tennessee Department of Labor and Workforce Development is committed to principles of equal opportunity, equal access, and affirmative action. Auxiliary aids and services are available upon request to individuals with disabilities.